

# SALES ANALYSIS DASHBOARD

2019

\$888.1M

CY Sales

\$672.3M

PY Sales

\$853.3M

Budgeted Sales

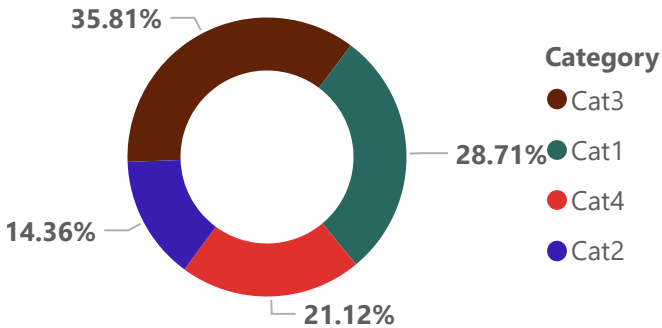
4.07%

Budget Variance

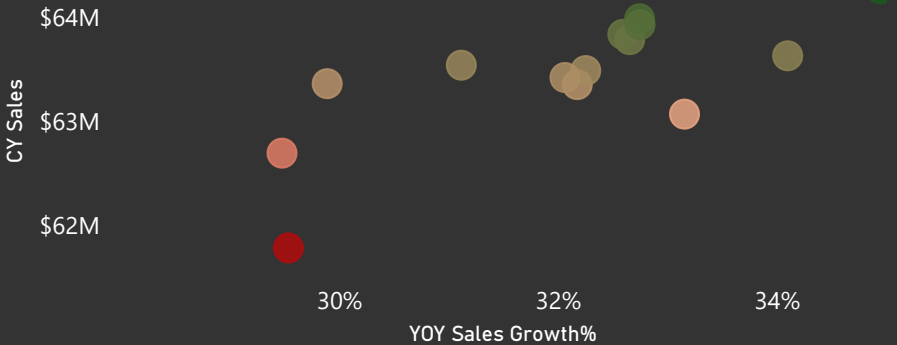
32.10%

YOY Sales Growth%

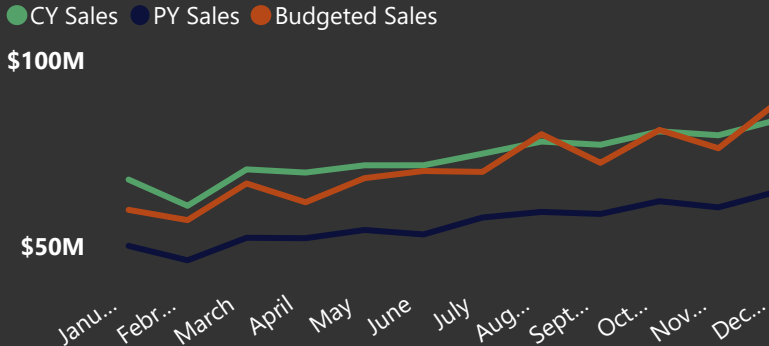
CY Sales By Category



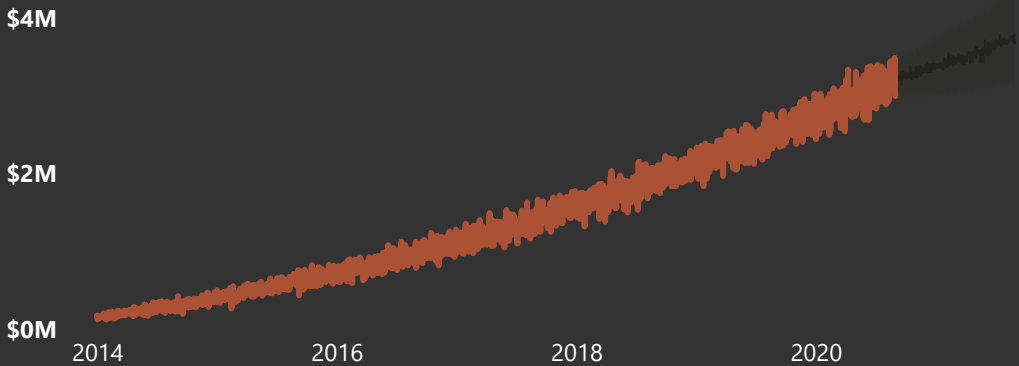
YOY Sales Growth% and CY Sales by Product Name



Monthly Trend of Sales

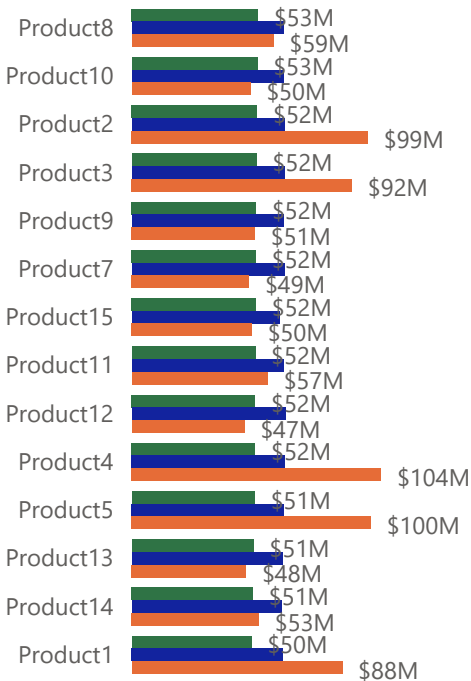


Sales Trend By Year



Category	Product Name	CY Sales	PY Sales	YOY Sales Growth%	Budgeted Sales	Budget Variance
Cat2	Product5	\$63.63M	\$47.45M	↑ 34.10%	\$65.08M	↓ -2.23%
	Product7	\$63.93M	\$48.15M	↑ 32.75%	\$64.39M	↓ -0.73%
	Total	\$127.55M	\$95.60M	33.42%	\$129.47M	-1.48%
Cat4	Product15	\$61.78M	\$47.69M	↑ 29.54%	\$62.53M	↓ -1.21%
	Product14	\$62.69M	\$48.42M	↑ 29.48%	\$65.31M	↓ -4.02%
	Product13	\$63.07M	\$47.36M	↑ 33.16%	\$67.37M	↓ -6.38%
	Total	\$187.54M	\$143.47M	30.71%	\$195.21M	-3.93%
Cat1	Product1	\$62.25M	\$47.02M	↑ 32.12%	\$64.50M	↑ 22.20%

● CY Sales ● PY Sales ● Budgeted Sal...



## Budget Variance by Month

