

# act\_SeriesTiempoNE

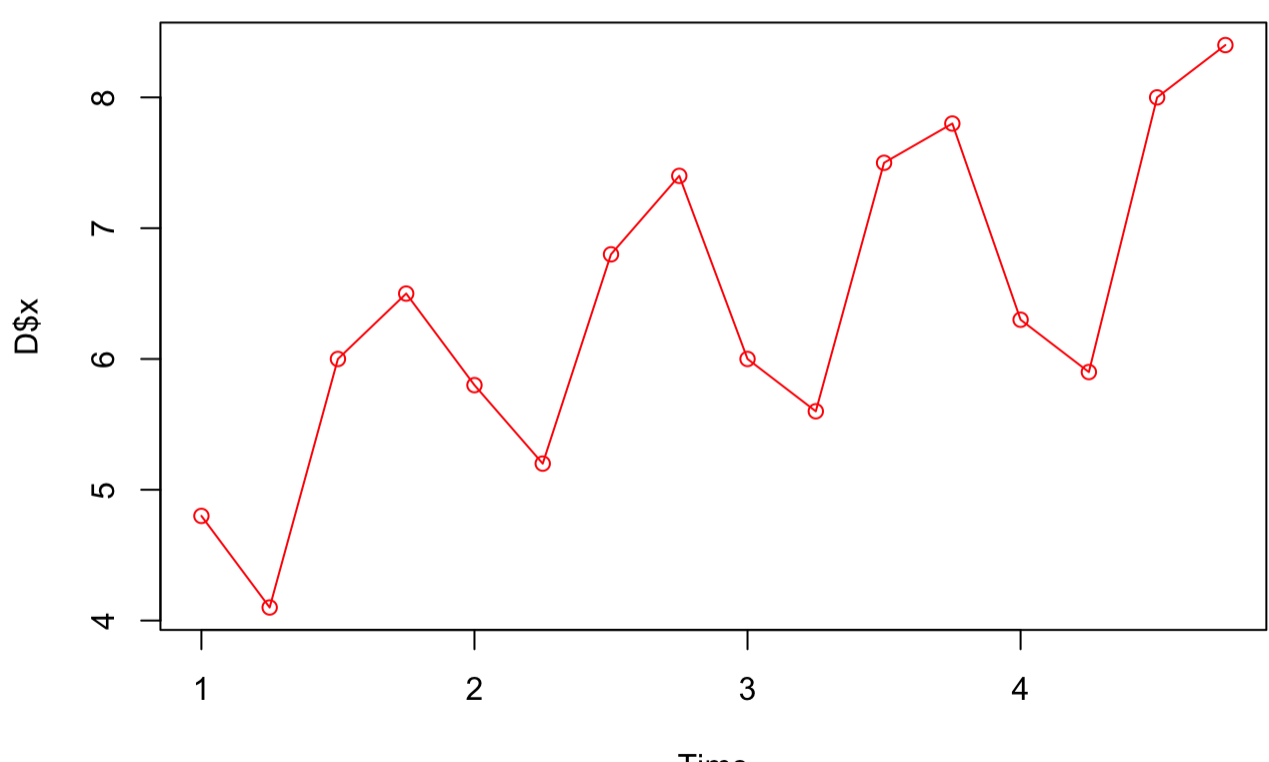
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## Analysis

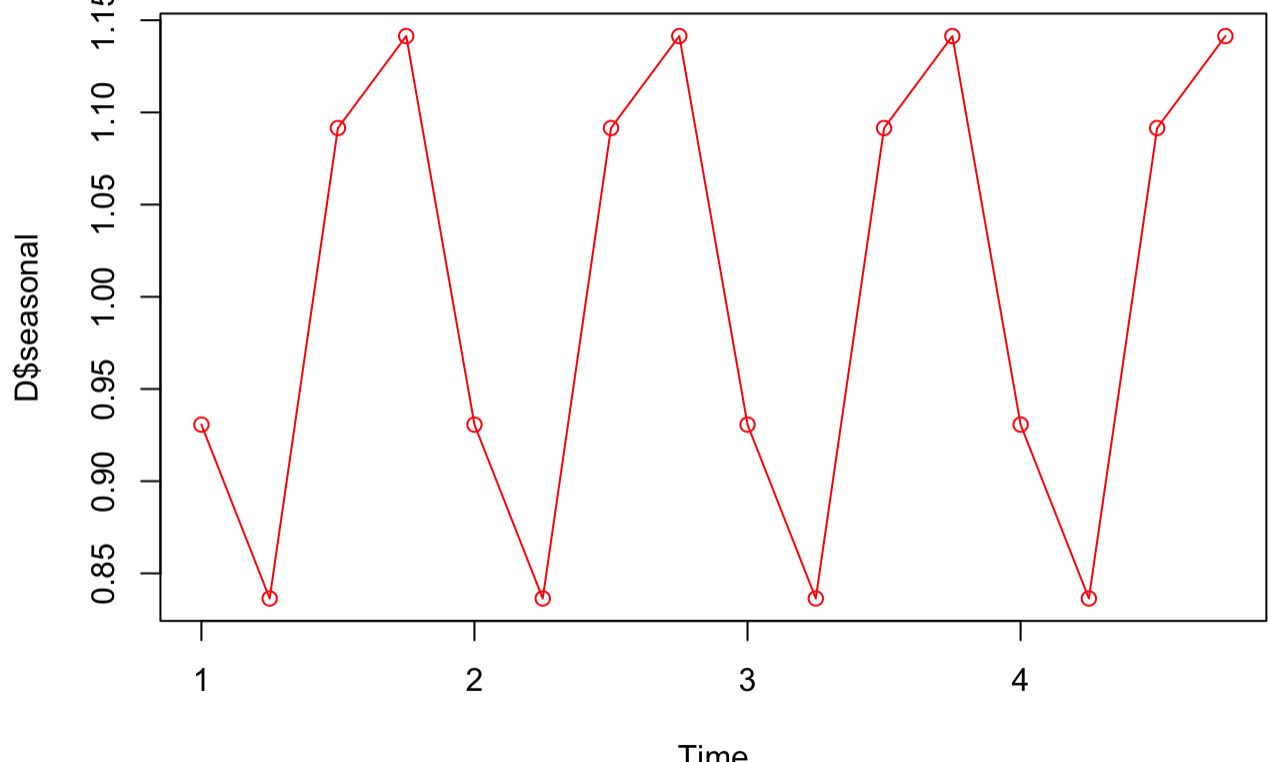
```
año = c(1, 1, 1, 1, 2, 2, 2, 2, 2, 3, 3, 3, 3, 3, 4, 4, 4, 4)  
trimestre = c(1, 2, 3, 4, 1, 2, 3, 4, 1, 2, 3, 4, 1, 2, 3, 4, 1, 2, 3, 4)  
ventas = c(4.8, 4.1, 6.0, 6.5, 5.8, 5.2, 6.8, 7.4, 6.0, 5.6, 7.5, 7.8, 6.3, 5.9, 8.0, 8.4)
```

```
T = ts(ventas, frequency = 4, start=c(2016, 1)))  
D = decompose(T, type = "m")
```

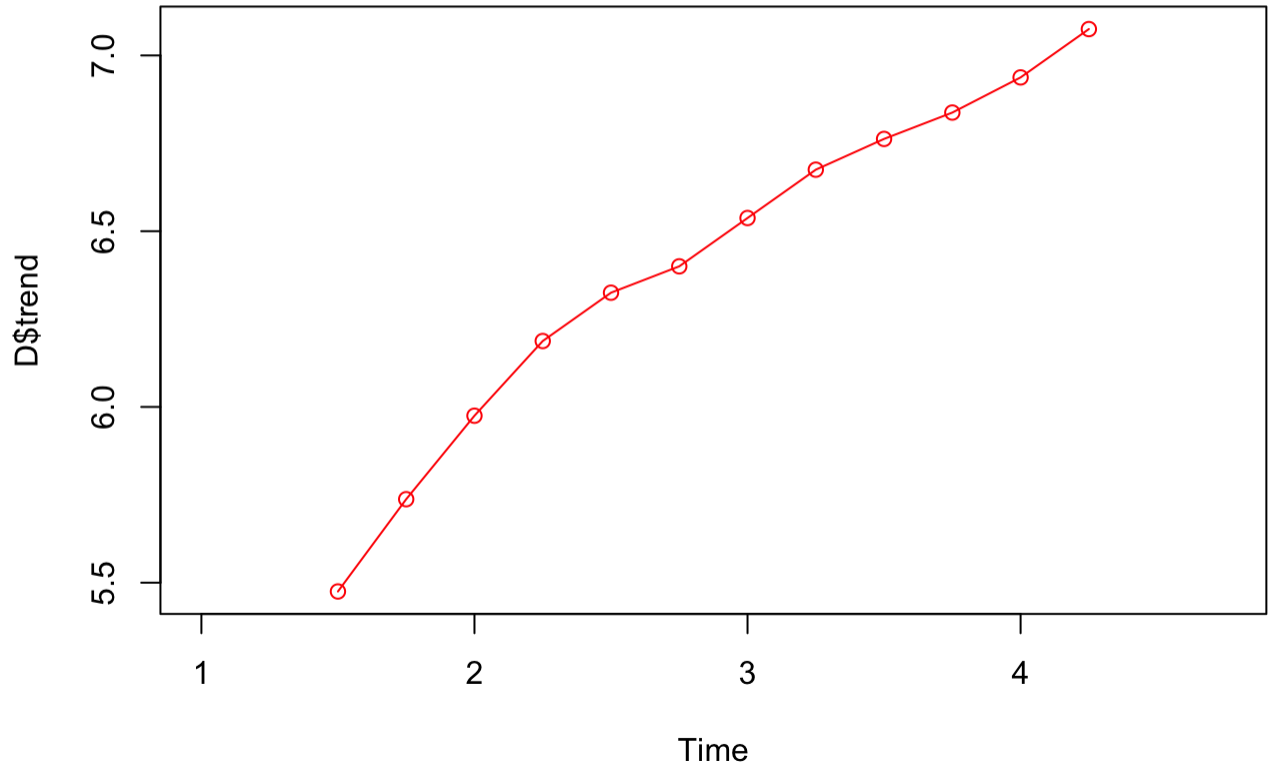
```
plot(D$x, type="o", col="red")
```



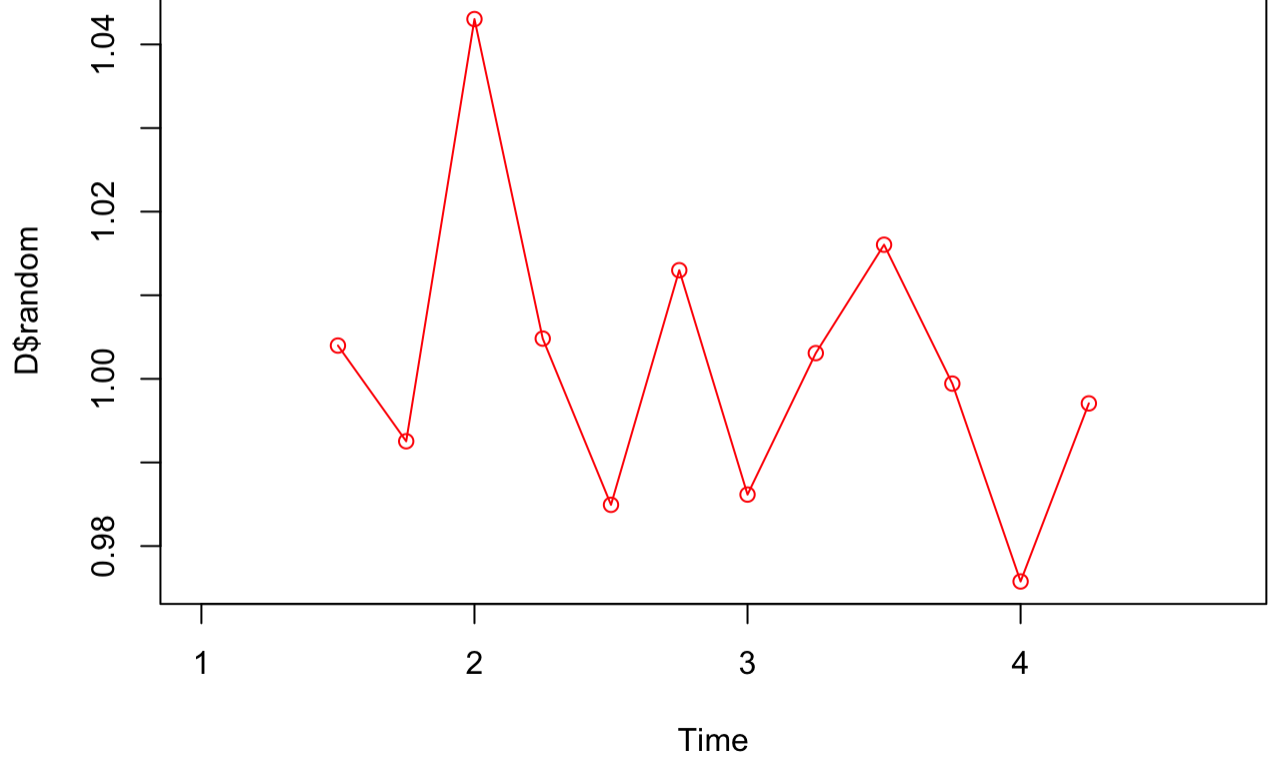
```
plot(D$seasonal, type="o", col="red")
```



```
plot(D$trend, type="o", col="red")
```



```
plot(D$random, type="o", col="red")
```

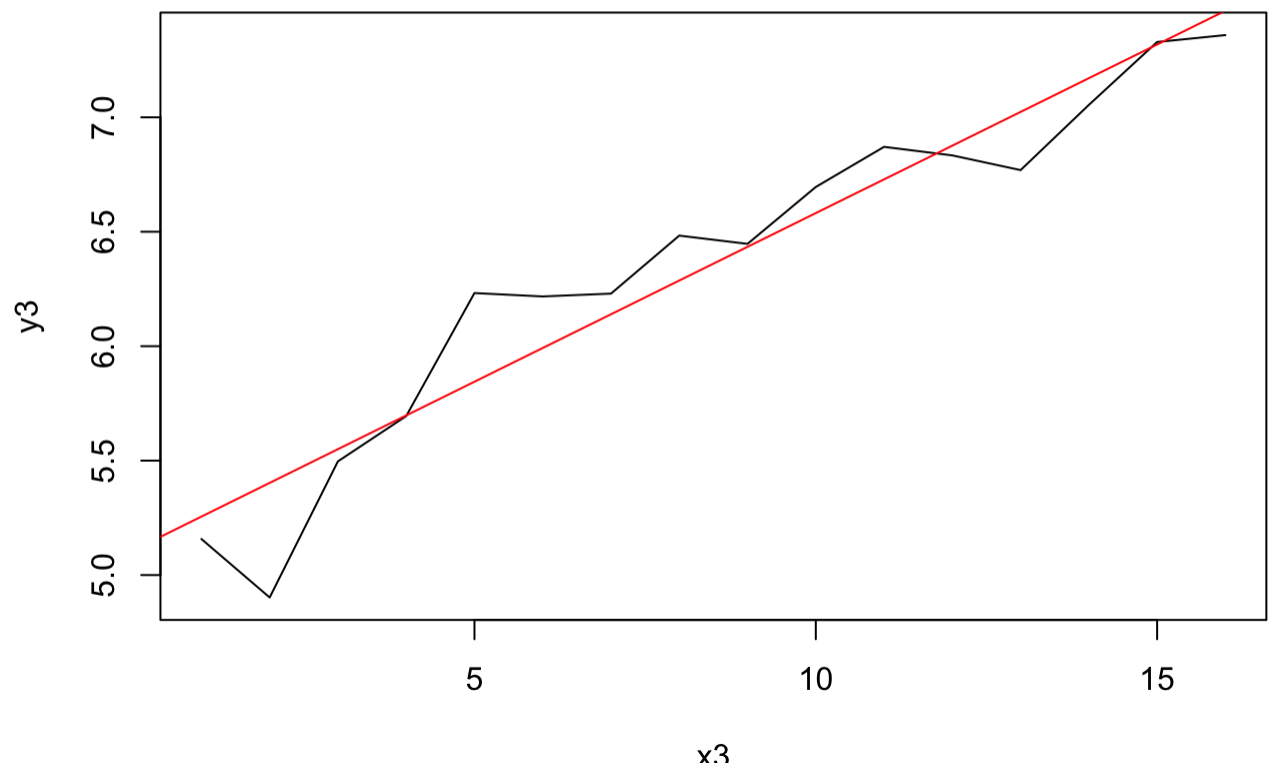


### Modelo lineal

```
ventas_desestacionalizadas = (D$x)/(D$seasonal)  
x3 = 1:16  
y3 = ventas_desestacionalizadas  
N3 = lm(y3~x3)  
N3
```

```
##  
## Call:  
## lm(formula = y3 ~ x3)  
##  
## Coefficients:  
## (Intercept)          x3  
##      5.1080         0.1474
```

```
plot(x3, y3, type = "l")  
abline(N3, col = "red")
```



```
f = function(x) {5.1080 + 0.1474*x}
```

### Error CME y EPAM

```
e = NA  
  
for(i in 1:12){  
  e[i] = ventas[i] - f(i)  
}  
  
e2 = mean(e^2)  
e2
```

```
## [1] 0.6378564
```

### Predicciones para el año 5

```
f(17)*D$seasonal[1]*1000
```

```
## [1] 7085.872
```

```
f(18)*D$seasonal[2]*1000
```

```
## [1] 6491.284
```

```
f(19)*D$seasonal[3]*1000
```

```
## [1] 8632.585
```

```
f(20)*D$seasonal[4]*1000
```

```
## [1] 9195.263
```

## Un problemilla mas

```
año = c(1, 1, 1, 1, 2, 2, 2, 2, 2, 3, 3, 3, 3, 3)  
trimestre = c(1, 2, 3, 4, 1, 2, 3, 4, 1, 2, 3, 4, 1, 2, 3, 4)  
ventas = c(1960, 940, 2625, 2500, 1800, 900, 2900, 2360, 1850, 1100, 2930, 2615)
```

```
MovingAverage = NA  
MovingCenteredAverage = NA  
y = ventas  
  
for(i in 1:(length(y)-4)){  
  MovingAverage[i+4] = (y[i]+y[i+1]+y[i+2]+y[i+3])/4;  
}  
  
for(i in 1:(length(MovingAverage)-1)){  
  MovingCenteredAverage[i+1] = (MovingAverage[i] + MovingAverage[i+1])/2;  
}  
  
T=data.frame(año, trimestre, ventas,MovingAverage,MovingCenteredAverage, ventas/MovingCenteredAverage)  
T
```

```
##   año trimestre ventas MovingAverage MovingCenteredAverage  
## 1    1         1   1960             NA                     NA  
## 2    1         2    940             NA                     NA  
## 3    1         3   2625             NA                     NA  
## 4    1         4   2500             NA                     NA  
## 5    2         1   1800             2006.25                 NA  
## 6    2         2    900             1966.25                1986.250  
## 7    2         3   2900             1956.25                1961.250  
## 8    2         4   2360             2025.00                1990.625  
## 9    3         1   1850             1990.00                2007.500  
## 10   3         2   1100             2002.50                1996.250  
## 11   3         3   2930             2052.50                2027.500  
## 12   3         4   2615             2060.00                2056.250  
##   ventas.MovingCenteredAverage  
## 1                      NA  
## 2                      NA  
## 3                      NA  
## 4                      NA  
## 5                      NA  
## 6      0.4531152  
## 7      1.4786488  
## 8      1.1855573  
## 9      0.9215442  
## 10     0.5510332  
## 11     1.4451295  
## 12     1.2717325
```

```
T$ventas.MovingCenteredAverage[6:length(ventas)]
```

```
## [1] 0.4531152 1.4786488 1.1855573 0.9215442 0.5510332 1.4451295 1.2717325
```

```
IndicesEstacionales = aggregate(T$ventas.MovingCenteredAverage[6:length(ventas)], list(T$trimestre[6:length(ventas)]), FUN=mean)  
IndicesEstacionales
```

```
##   Group.1      x  
## 1         1 0.9215442  
## 2         2 0.5020742  
## 3         3 1.4618891  
## 4         4 1.2286449
```

Por lo que se puede observar, el índice estacional nos arroja un pico en el tercer y cuarto trimestre, así como una caída en los primeros dos trimestres del año, esto se puede deber a un comportamiento estacional muy marcado con periodos fuertes par aun negocio y otros mas debiles pero dependiendo del problema pueden caer dentro de la normalidad.