

# Charles Economou

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## EDUCATION

### Illinois State University - Normal, IL

BS/MPA Program, *Accounting* | GPA: 3.65/4.0 | Honors Program, Redbird Scholar, Dean's List

May 2027 (MPA May 2028)

### University of Cyprus - Nicosia, CYP

Study Abroad Semester

May 2024 – Aug 2024

## WORK EXPERIENCE

### Illinois State University Campus Recreation - Normal, IL

*Customer Service Associate*

April 2024 - Present

- Assist 150+ customers daily while resolving questions and maintaining efficient front-desk operations
- Manage scheduling and reservations for campus events to ensure smooth facility coordination

### Klynveld Peat Marwick Goerdeler - Chicago, IL

*Incoming Audit Intern*

Spring 2026 (Incoming)

- Will assist in audit testing, walkthroughs, and analytical procedures to evaluate GAAP compliance
- Support engagement teams with financial reviews, controls testing, and preparation of audit workpapers

### Lettuce Entertain You Enterprises - Chicago, IL

*Business Operations Intern*

May 2025 - Aug 2025

- Built a pro-forma P&L and cash flow model analyzing costs, revenue drivers, and profitability scenarios
- Analyzed operational trends and KPIs to identify efficiency opportunities for staffing and market research
- Placed 1<sup>st</sup> among internship teams in final project presentation judged by 20+ executives, demonstrating strategic analysis

### NASCAR Chicago Street Race & Windy City Smokeout - Chicago, IL

*Operations Intern*

Aug 2023 – Aug 2025

- Managed inventory, cash handling, and sales flow during high-traffic festival operations
- Monitored demand patterns to support real-time decisions that maintained service speed and efficiency

## LEADERSHIP EXPERIENCE

### Alpha Kappa Psi Business Fraternity - Normal, IL

*Treasurer*

May 2025 - Present

- Oversee budgets, dues collection, and financial reporting for 80+ members while ensuring accuracy
- Enhanced budgeting transparency and spending oversight across chapter leadership

*Mentor*

May 2025 - Present

- Mentor a pledge through resume refinement, interview preparation, and networking development

*Fundraising Chair*

Nov 2024 - May 2025

- Increased fundraising revenue 47% year-over-year through pricing and targeted outreach
- Led 14 fundraising events, generating \$1,100+ and built an excel tracking system for monitoring event costs, revenues, profits, and ROI

### Professional Sales Institute (ISU) - Normal, IL

*Outreach Coordinator*

Aug 2025 - Present

- Coordinated outreach to 30+ companies and RSOs for ISU's Golf & Networking Mixer, strengthening corporate sponsorships
- Support career fairs by managing communication and partnership-related initiatives

### Discovery Partners Institute - Chicago, IL

*Career Catalyst Program Participant*

May 2025 – June 2025

- Participated in selective tech immersion program with company tours, exec panels, and networking to enhance technical literacy
- Gained hands-on experience in AI and tech through workshops on technical skills, trends, and emerging innovation

### Business Week Mentorship Program - Normal, IL

*Mentor & Mentee*

Jan 2025 - Feb 2025

- Guided students in developing professional development skills through networking and career preparation sessions
- Provided individualized mentorship and feedback throughout the program to strengthen participant's career readiness

## VOLUNTEER WORK:

### Totes4Hope - Normal, IL

Sep 2024 – Nov 2024

- Co-founded Totes4Hope, raising \$1,400+ in 4 weeks through targeted outreach, pricing strategy, and streamlined operations
- Maintained financial records and managed inventory for 300+ units, improving budgeting accuracy and operational efficiency

### Lincoln Park Cultural Center - Chicago, IL

Jun 2017– Aug 2020

- Supervised 15-25 children per group and coordinated activities, schedules, and safety to maintain an engaging environment

**Skills:** Power BI, SQL, Excel (PivotTables, VLOOKUP, Functions), Financial Modeling, Data Analysis, Budgeting & Forecasting