

# Charles Economou

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## EDUCATION

### Illinois State University - Normal, IL

May 2028

BS/MPA Program, *Accounting* | GPA: 3.65/4.0 | Honors Program, Redbird Scholar, Dean's List

### University of Cyprus - Nicosia, CYP

May 2024 – Aug 2024

Study Abroad Semester

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## WORK EXPERIENCE

### Klynveld Peat Marwick Goerdeler (KPMG) - Chicago, IL

Jan 2026 - Present

*Incoming Audit Intern*

- Assist with audit testing and analytical procedures to evaluate GAAP compliance and financial reporting risk across client engagements
- Perform walkthroughs of key transaction cycles and document internal controls for design and effectiveness per audit standards
- Support engagement teams with controls testing, financial reviews, and preparation of audit workpapers for audit conclusions

### Illinois State University Campus Recreation - Normal, IL

April 2024 - Present

*Customer Service Associate*

- Support high-volume front-desk operations, handling transactions and assisting 150+ customers daily during peak hours

### Lettuce Entertain You Enterprises - Chicago, IL

May 2025 - Aug 2025

*Business Operations Intern*

- Built pro-forma P&L and cash flow models analyzing costs, revenue drivers, and profitability scenarios
- Analyzed operational KPIs and margin trends to identify efficiency opportunities and support staffing and market research decisions
- Placed 1<sup>st</sup> out of all intern teams in final presentation to 20+ executives by delivering data-driven financial insights

### NASCAR Chicago Street Race & Windy City Smokeout - Chicago, IL

Aug 2023 – Aug 2025

*Operations Intern*

- Managed inventory, cash handling, and sales flow during high-traffic, high-volume festival operations
- Monitored demand patterns to support real-time operational decisions that maintained service speed and efficiency

### Entrepreneur | Self-Employed (Shopify E-commerce) - Chicago, IL

June 2022 – May 2023

*Founder / Operator*

- Operated a self-managed e-commerce business, tracking revenues, costs, and profitability while managing vendor payments
- Utilized Shopify analytics and basic Excel tracking to monitor sales performance, expenses, and order-level margins

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## LEADERSHIP EXPERIENCE

### Professional Sales Institute (ISU) - Normal, IL

Aug 2025 - Present

*Outreach Coordinator*

- Coordinated outreach to 30+ companies and RSOs for ISU's Golf & Networking Mixer, strengthening corporate sponsorships
- Support career fairs by managing communication and partnership-related initiatives; placed first with ADM in golf portion

### Alpha Kappa Psi Business Fraternity - Normal, IL

May 2025 – Jan 2026

*Treasurer*

- Managed budgets, dues collection, and financial reporting for 80+ members while ensuring accuracy and transparency
- Tracked expenses, monitored cash inflows/outflows, and supported budget vs. actual variance analysis for chapter leadership

*Mentor*

- Mentor a pledge through resume refinement, interview preparation, and long-term professional networking while providing structural guidance

*Fundraising Chair*

- Increased fundraising revenue 47% year-over-year through data-driven pricing and targeted outreach
- Led 14 fundraising events, generating \$1,100+ and built an Excel tracking system for monitoring event costs, revenues, profits, and ROI

### Discovery Partners Institute - Chicago, IL

May 2025 – June 2025

*Career Catalyst Program Participant*

- Selected for a competitive analytics-focused program with company visits, AI workshops, and professional development sessions

### Business Week Mentorship Program - Normal, IL

Jan 2025 - Feb 2025

*Mentor & Mentee*

- Guided students in developing professional development skills through networking and career preparation sessions
- Provided individualized mentorship and feedback throughout the program to strengthen participants' career readiness

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## VOLUNTEER WORK:

### Totes4Hope - Normal, IL

Sep 2024 – Nov 2024

- Co-founded Totes4Hope, raising \$1,400+ in 4 weeks through targeted outreach, pricing strategy, and streamlined operations
- Maintained financial records and managed inventory for 300+ units, improving budgeting accuracy and operational efficiency

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**Skills:** Power BI, SQL, Excel (PivotTables, VLOOKUP, Functions), Financial Modeling, Data Analysis, Budgeting & Forecasting