

# Charles J. Franks

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## EDUCATION

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### University of Wisconsin-Madison

*Bachelor of Arts*

**Major:** Economics

**Certificate:** Business

**Cumulative GPA:** 3.52/4.0

**Relevant Coursework:** Finance 300, Real Estate 306, Real Estate Finance, Accounting 300, Real Estate Economics

**Madison, WI**

*May 2022*

## PROFESSIONAL EXPERIENCE

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### Newmark

*Summer Research Analyst*

**Denver, CO**

*May 2021 – August 2021*

- Assisted brokerage teams by abstracting lease documents and tracking venture capital funding in Denver
- Developed a database of stacking plans consisting of over 75 office buildings in the Central Business District
- Conducted various ad hoc research projects within the Denver market

### Quannah Partners

*Part-Time Intern*

**Denver, CO**

*May 2021 – August 2021*

- Evaluated investment packages for value-add and development opportunities across various property types
- Shadowed the managing director and attended meetings to further explore the processes of real estate investment

### Crestmoor Community Association

*Director of Junior Tennis*

**Denver, CO**

*May 2019 – August 2020*

- After 3 summers as a coach, I was promoted by the board of directors to become the director of junior tennis
- Managed all aspects of the junior tennis program, including coaches and the 300+ players in the program
- Oversaw junior program funding and monitored all spending of program resources to ensure success

## LEADERSHIP & INVOLVEMENT

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### Wisconsin Real Estate Club

*Active Member*

**Madison, WI**

*January 2020 – Present*

- Network and learn from professionals by attending bi-weekly speaker events in the real estate industry

### Wisconsin Capital Management Club

*Associate Member*

**Madison, WI**

*October 2019 – Present*

- Evaluate and critique active members' stock pitches by attending weekly events
- Conduct in-depth market analysis to further improve knowledge on investing and stocks

### Sigma Alpha Epsilon, Alpha Chapter

*Executive Board Member (House Manager)*

**Madison, WI**

*April 2019 – August 2020*

*Active Member*

*September 2018 – Present*

- Managed a six-figure budget for the fraternity residence and controlled all leasing agreements for members
- Operated as the primary contact between active members and our property management firm, BMOC, Inc., to ensure high quality of living
- Worked on the philanthropy committee for Lily's Classic, benefitting epilepsy research, to help raise over \$16,000 in 2020

### Wisconsin Club Tennis Team

*Active Team Member*

**Madison, WI**

*September 2018 - Present*

- Selected for the competitive travel team and attend practices twice a week to improve technique and fitness
- Chosen as one of five males to compete in the Midwest Sectional Championships in 2019 and 2020
- Organized and competed in the Badger Classic, one of the biggest "Tennis on Campus" events of the year

### Badger Business Professionals

*Member*

**Madison, WI**

*September 2018 – September 2020*

- Networked with regional business professionals by attending speaker events and workshops
  - Utilized the mentor service to understand more about the business programs and guidance for future endeavors
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