## Edinburgh Airbnb Star Rating Outcomes Prediction Through Review Texts Analysis



#### Problem Statement

How can Airbnb hosts improve their rentals?



What are the key factors that determine an outstanding Airbnb listing?



How can I answer this question through the analysis of guest reviews?



## Key Issue About Datasets

No ratings scores for individual reviews

#### **Listing Dataset**

Listing ID	Listing Features	Rating Scores
1	Features_1	4.3
2	Features_2	4.6

#### **Reviews Dataset**

Listing ID	Reviews
1	Α
1	В
1	С
2	D

#### Aggregate Listing and Review Data

- Same listing details on different reviews if they comment on the same Airbnb
- Half a million datapoints
- Assumed all reviews of same listing share same score

Listing ID	Listing Features	Rating Scores	Reviews
1	Features_1	4.3	А
1	Features_1	4.3	В
1	Features_1	4.3	С
2	Features_2	4.6	D



#### Aggregate Listing and Review Data

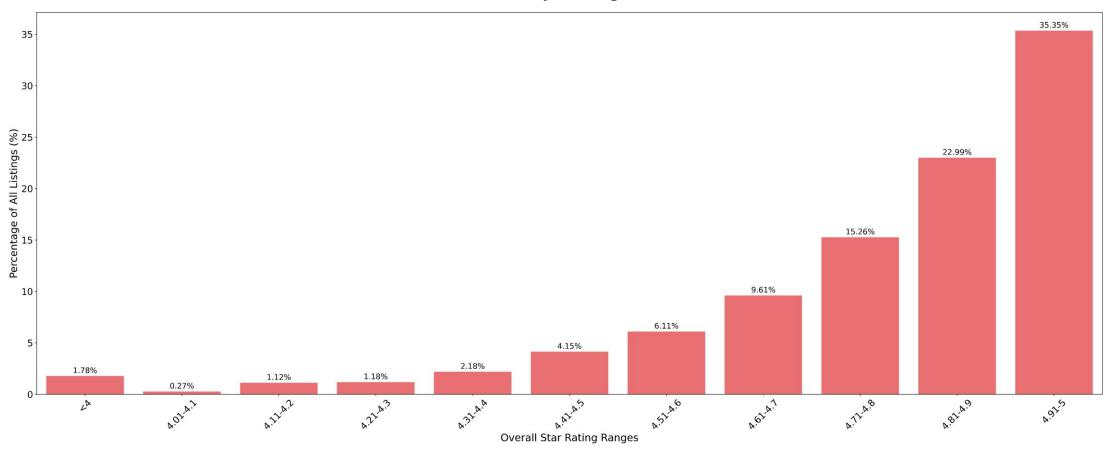
- Reviews condensed to same listings
- Only about 6000 datapoints
- Better interpretability as overall rating score corresponds to overall reviews

Listing ID	Listing Features	Rating Scores	Reviews
1	Features_1	4.3	A + B + C
2	Features_2	4.6	D



#### Listings Distributions by Overall Star Ratings

- 58% of the listings have above 4.8 overall rating.
- Only less than 2% of the listings have overall rating less than 4.
- Therefore, a threshold of 4.8 is selected to classify listings





#### Modelling Workflow

#### **Uncondensed Review Dataset**

Listing ID	Listing Features	Rating Scores	Reviews
1	Features_1	4.3	А
1	Features_1	4.3	В
1	Features_1	4.3	С
2	Features_2	4.6	D

GridSearch (General Sweep)

GridSearch (N-grams)

#### **Condensed Review Dataset**

$\mathcal{L}$	Listing ID	Listing Features	Rating Scores	Reviews
	1	Features_1	4.3	A+B+C
	2	Features_2	4.6	D

GridSearch (General Sweep)

GridSearch (N-grams)



#### Modelling Approach

 Listing ID
 Listing Features
 Rating Scores
 Reviews

 1
 Features\_1
 4.3
 A

 1
 Features\_1
 4.3
 B

 1
 Features\_1
 4.3
 C

 2
 Features\_2
 4.6
 D

GridSearch (General Sweep)

Limitation: Difficult to interpret

Purpose: Baseline Analysis

GridSearch (N-grams)

1	Listing ID	Listing Features	Rating Scores	Reviews
	1	Features_1	4.3	A+B+C
	2	Features_2	4.6	D

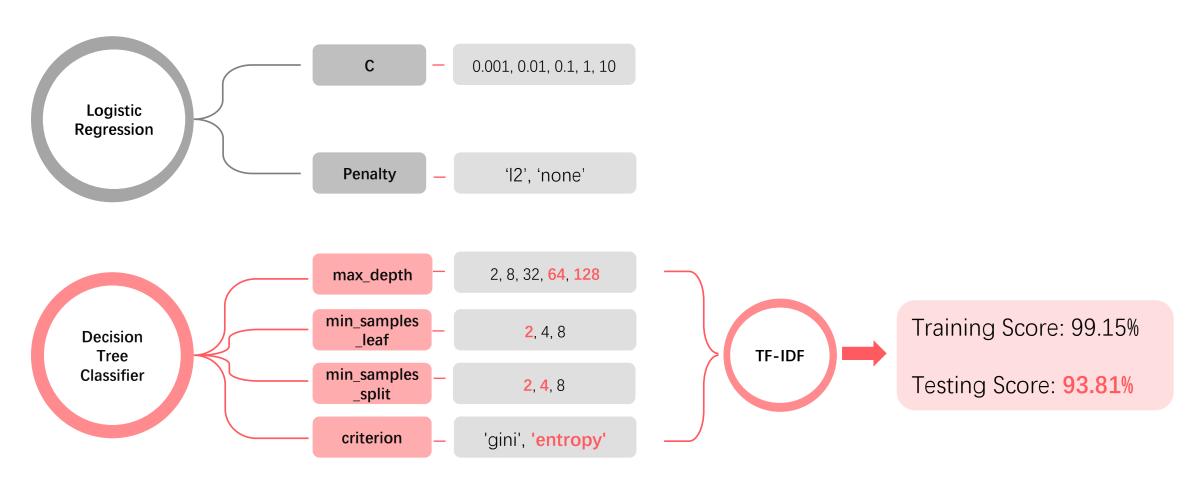
GridSearch (General Sweep)

GridSearch (N-grams)



#### GridSearch 1: General Sweep

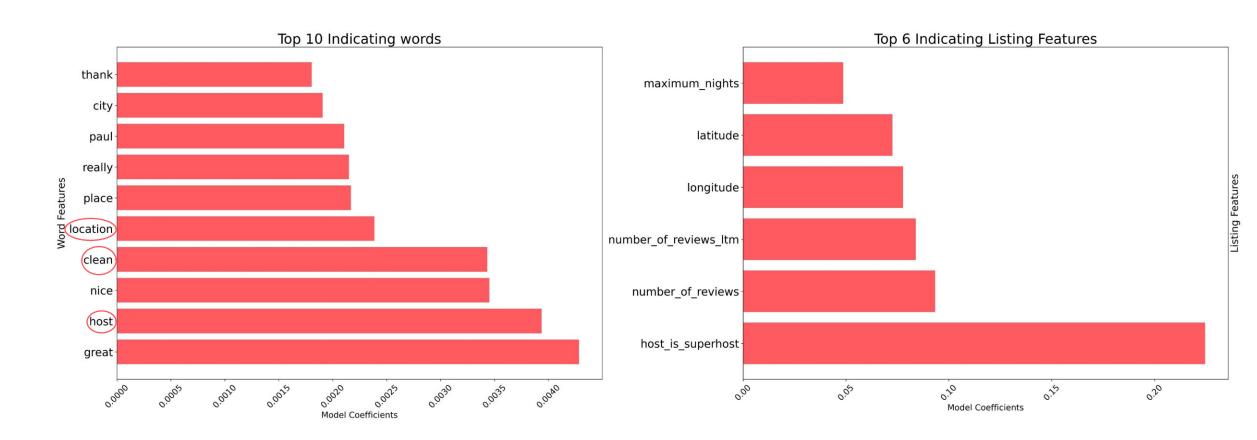
Dataset: Same listing details on different reviews





#### GridSearch 1: General Sweep Extracted Features

Dataset: Same listing details on different reviews





#### Next Approach

 Listing ID
 Listing Features
 Rating Scores
 Reviews

 1
 Features\_1
 4.3
 A

 1
 Features\_1
 4.3
 B

 1
 Features\_1
 4.3
 C

 2
 Features\_2
 4.6
 D

GridSearch (General Sweep)

GridSearch (N-grams)

Purpose: Baseline GridSearch

Limitation: Difficult to interpret

Purpose: Better Interpretability

Limitation: Under aggregation assumptions

(	Listing ID	Listing Features	Rating Scores	Reviews
	1	Features_1	4.3	A+B+C
	2	Features_2	4.6	D

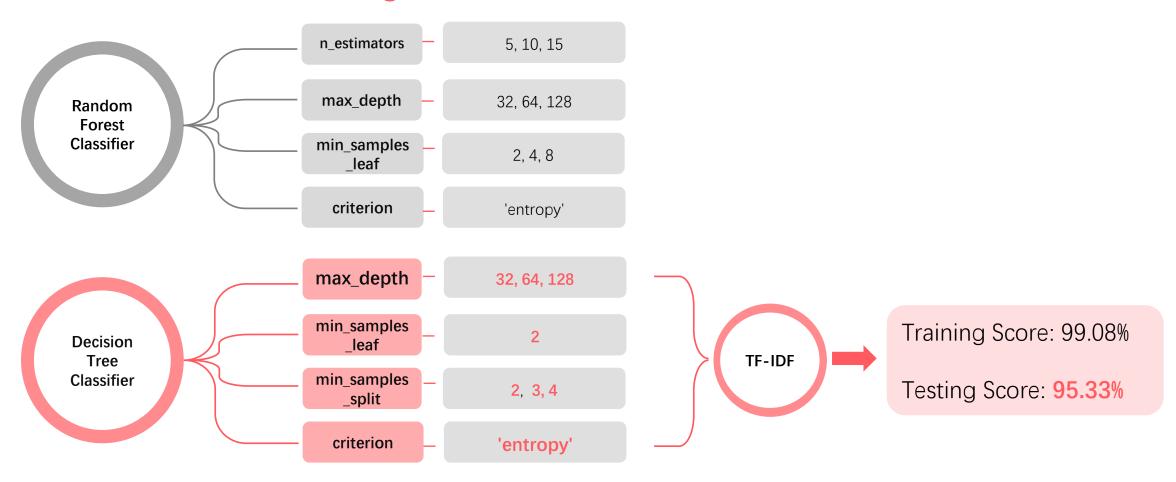
GridSearch (General Sweep)

GridSearch (N-grams)



#### GridSearch 2: N-grams

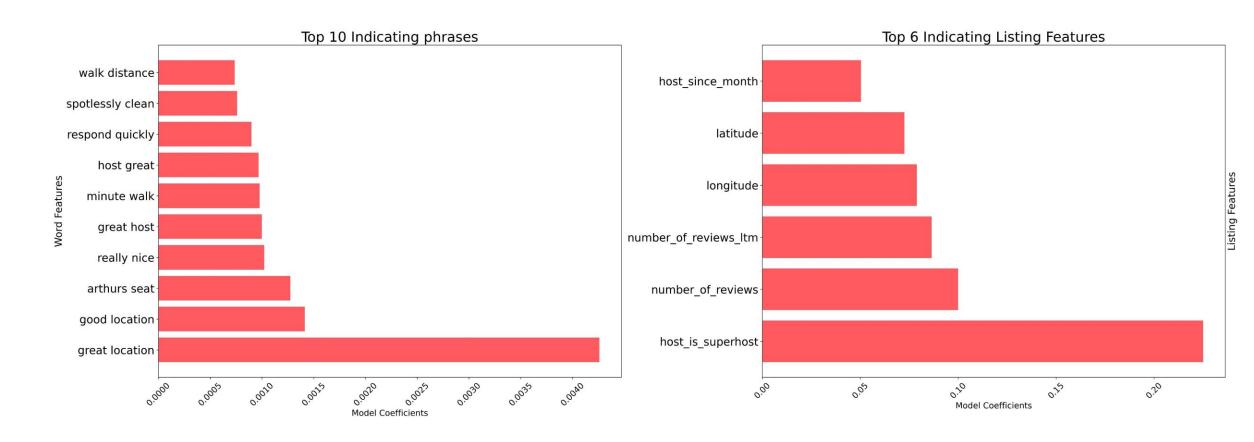
Dataset: Same listing details on different reviews





#### GridSearch 2: N-grams Extracted Features

Dataset: Same listing details on different reviews





#### Next approach

Listing ID	Listing Features	Rating Scores	Reviews
1	Features_1	4.3	А
1	Features_1	4.3	В
1	Features_1	4.3	С
2	Features_2	4.6	D

GridSearch (General Sweep)

GridSearch (N-grams)

Purpose: Baseline GridSearch

Limitation: Difficult to interpret

Purpose: Better Interpretability

Limitation: Under aggregation assumptions

Purpose: Better generalization

Listing ID Listing Features Rating Scores Reviews

1 Features\_1 4.3 A+B+C

2 Features\_2 4.6 D

GridSearch (General Sweep)

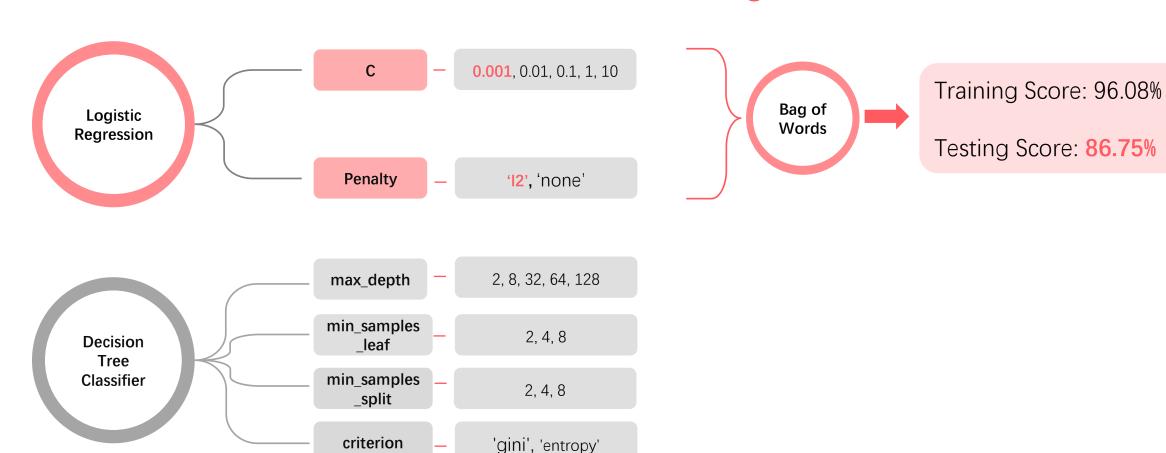
GridSearch (N-grams)

Limitation: No actionable findings



#### GridSearch 3: General Sweep

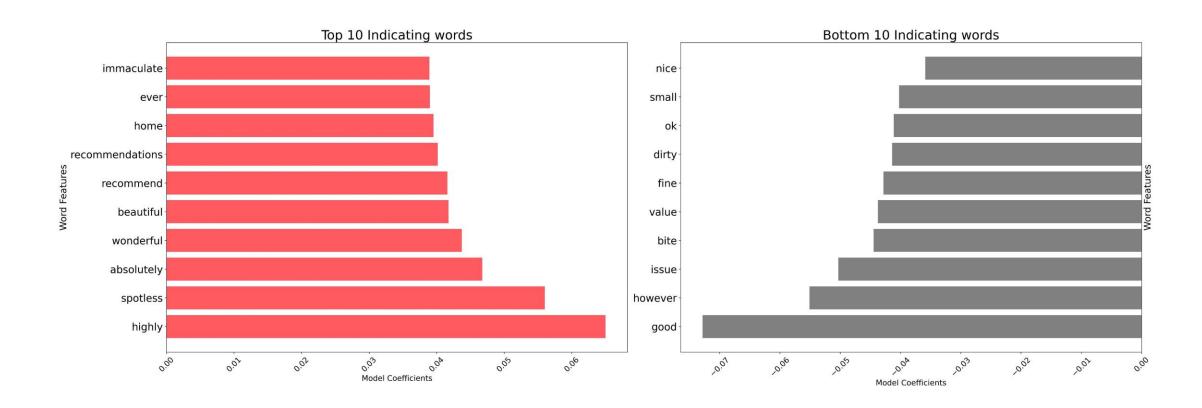
Dataset: Reviews condensed to same listings





#### GridSearch 3: General Sweep Extracted Features

Dataset: Reviews condensed to same listings





#### Modelling Workflow

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 Rating Scores
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 Features\_1
 4.3
 C

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 Features\_2
 4.6
 D

GridSearch (General Sweep)

GridSearch (N-grams)

Purpose: Baseline GridSearch

Limitation: Difficult to interpret

Purpose: Better Interpretability

Limitation: Under aggregation assumptions

Purpose: Better generalization

Listing ID Listing Features Rating Scores Reviews

1 Features\_1 4.3 A+B+C

2 Features\_2 4.6 D

GridSearch (General Sweep)

GridSearch (N-grams)

Limitation: No actionable findings

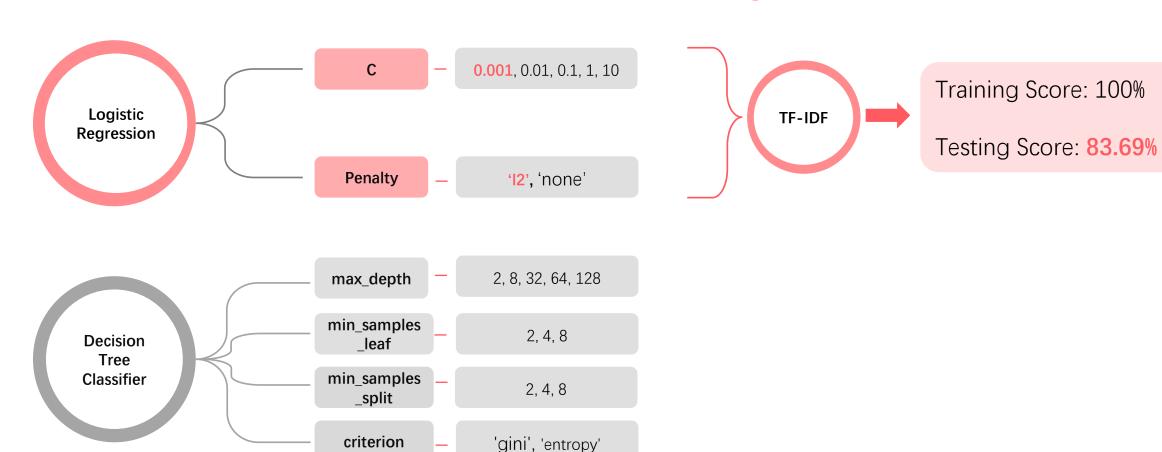
Purpose: Better generalization & Interpretability



Limitation: Negative indicators

#### GridSearch 4: N-grams

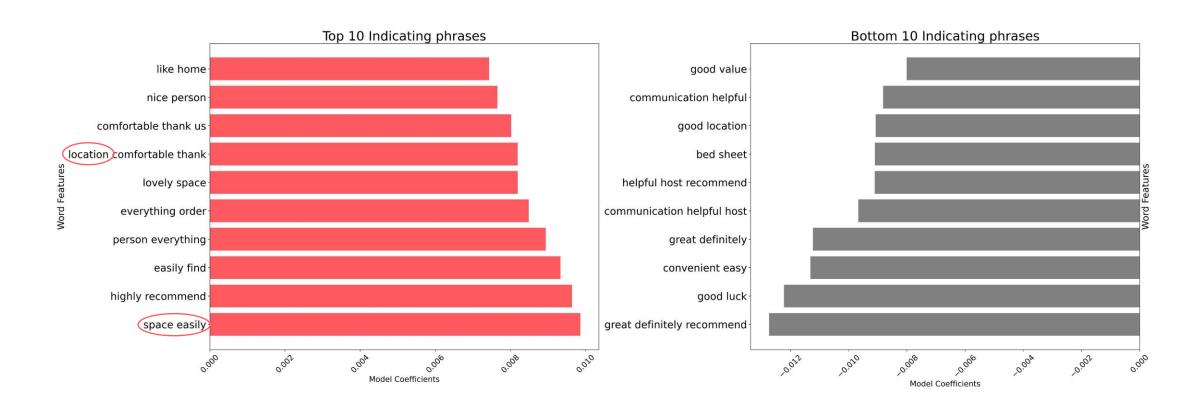
Dataset: Reviews condensed to same listings





#### GridSearch 4: N-grams Extracted Features

Dataset: Reviews condensed to same listings





# Is it possible to extract sub-rating specific key features from guests reviews?



## Modelling on predicting sub-rating outcomes

Targets

- Location
- Cleanliness
- Communication
- Check-in

Data

 Uncondensed Review Dataset Threshold

• Rating score of 4.8

Vectorizer

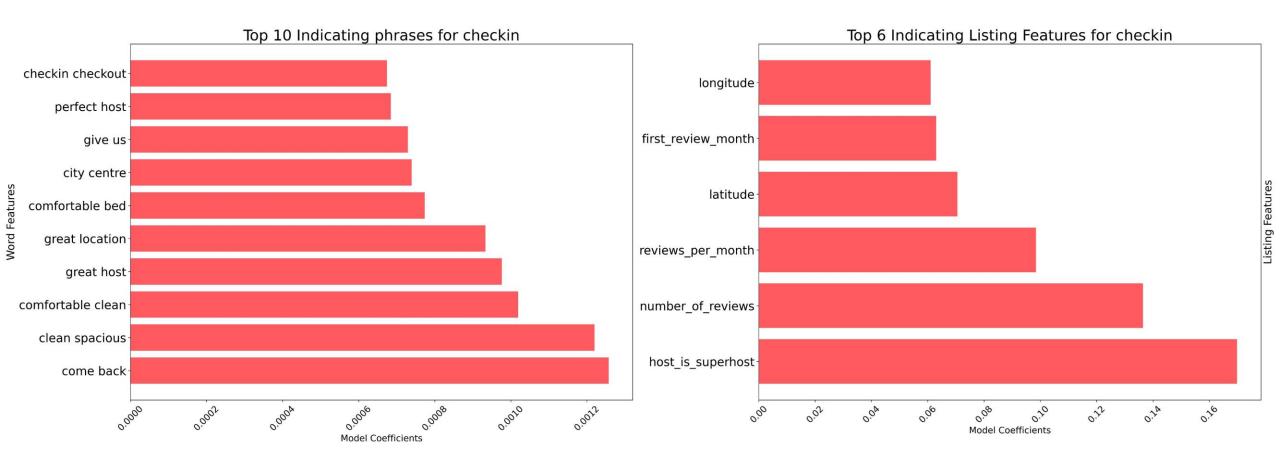
- Bag of Words with Ngrams
- TF-IDF with N-grams

Model

- GridSearch on Decision
   Tree Classifier
- Small ranges of hyperparameters

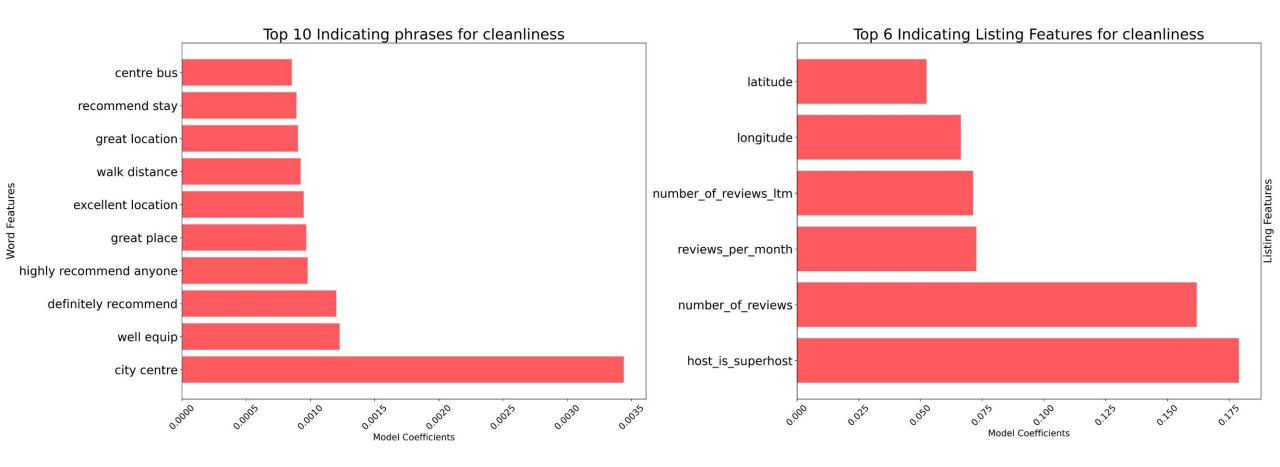


## Sub-rating Check-in Predictions Results



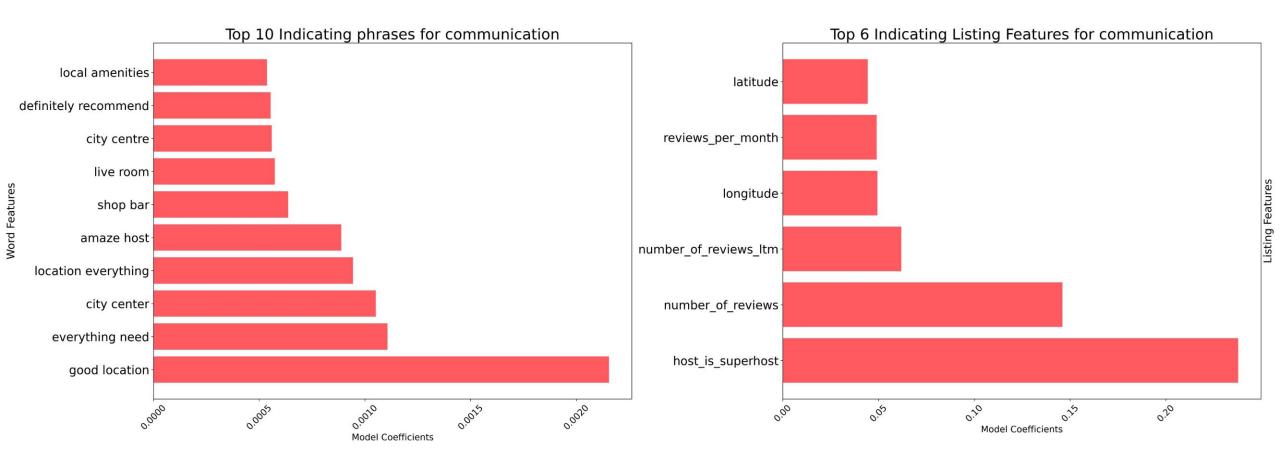


#### Sub-rating Cleanliness Predictions Results



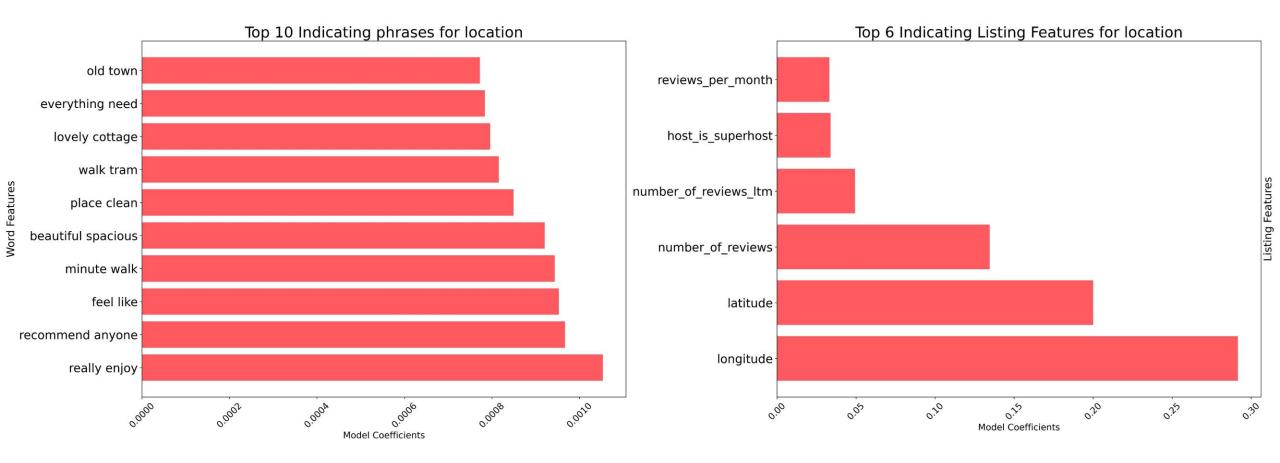


## Sub-rating Communication Predictions Results



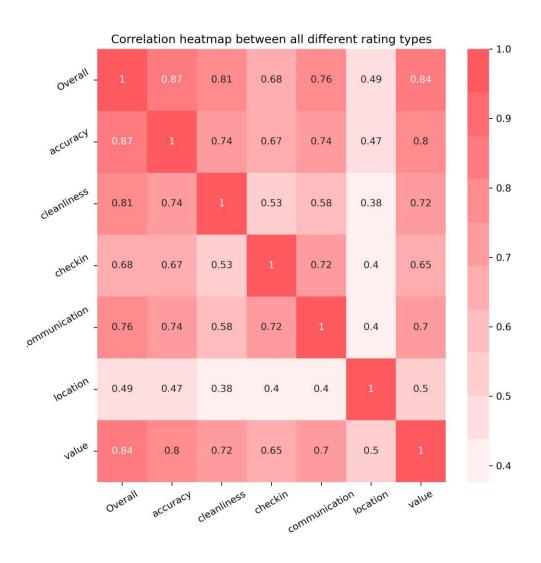


#### Sub-rating Location Predictions Results





#### Rating Scores Correlations





#### Next Steps

Obtain corresponding rating scores for individual reviews

Feature Engineering for sub-ratings

Include more in-depth models to better interpret results

