

Charles Murry



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Current Academic Appointments

- 2024 – pres.  **Associate Professor**, Department of Economics, UNIVERSITY OF MICHIGAN
  **Research Associate**, National Bureau of Economic Research

Previous Academic Positions

- 2023 – 2024  **Weiler Family Associate Professor** (with tenure), Department of Economics, BOSTON COLLEGE
- 2018 – 2023  **Assistant Professor**, Department of Economics, BOSTON COLLEGE
- 2022  **Visiting Assistant Professor**, Department of Economics, MASSACHUSETTS INSTITUTE OF TECHNOLOGY
- 2014 – 2018  **Assistant Professor**, Department of Economics, PENN STATE UNIVERSITY

Education

- 2008 – 2014  Ph.D. and M.A. Economics, UNIVERSITY OF VIRGINIA
- 2002 – 2005  B.S. Economics, UNIVERSITY OF DELAWARE

Research

Published and Forthcoming Journal Articles

1. Li, F., **Murry, C.**, Tian, C., & Zhou, Y. (2024). Inventory management in decentralized markets. *International Economic Review*, 65(1), 431–470.
2. Grieco, P. L. E., **Murry, C.**, & Yurukoglu, A. (2023). The evolution of market power in the u.s. automobile industry. *The Quarterly Journal of Economics*, 139(2), 1201–1253.
3. Aryal, G., **Murry, C.**, & Williams, J. W. (2023). Price discrimination in international airline markets. *The Review of Economic Studies*, 91(2), 641–689.
4. **Murry, C.**, & Newberry, P. (2022). Franchise contract regulations and local market structure. *The Journal of Law and Economics*, 65(1), 105–130.
5. Ciliberto, F., **Murry, C.**, & Tamer, E. (2021). Market structure and competition in airline markets. *Journal of Political Economy*, 129(11), 2995–3038.
6. Biglaiser, G., Li, F., **Murry, C.**, & Zhou, Y. (2020). Intermediaries and product quality in used car markets. *The RAND Journal of Economics*, 51(3), 905–933.
7. **Murry, C.**, & Zhou, Y. (2020). Consumer search and automobile dealer colocation. *Management Science*, 66(5), 1909–1934.
8. **Murry, C.** (2018). The effect of retail competition on relationship-specific investments: Evidence from new car advertising. *International Journal of Industrial Organization*, 59, 253–281.

Unpublished Drafts



1. Aryal, G., **Murry, C.**, Pal, P., & Palit, A. (2025). The benefits from bundling demand in k-12 broadband procurement, nber working papaer no. 33498.
2. Grieco, P. L., **Murry, C.**, Pinkse, J., & Sagl, S. (2023). Conformant and efficient estimation of discrete choice demand models, revisions requested at *Econometrica*.

3. **Murry, C.** (2017). Advertising in vertical relationships: An equilibrium model of the automobile industry.











Other Publications

1. **Murry, C., & Schneider, H. S.** (2016). The economics of retail markets for new and used cars. In E. Basker (Ed.), *Handbook on the economics of retailing and distribution*. Edward Elgar Publishers.

Editorial Responsibilities

- 2023 – pres.  **Associate Editor**, JOURNAL OF INDUSTRIAL ECONOMICS.
- 2024 – pres.  **Associate Editor**, JOURNAL OF BUSINESS AND ECONOMIC STATISTICS

Seminar and Conference Presentations

- 2025  University of Maryland, Johns Hopkins University
- 2024  International IO Conference (Boston), Montreal Summer IO Conference, ITAM Business School, Helsinki GSE
- 2023  NBER IO Summer Meeting (discussant), Cowles Summer Conference (discussant), Northwestern Kellogg MEDS, Rice University, MACCI Summer Institute (Edesheim), MACCI Empirical IO Conference, Chicago Booth Marketing, Virtual Quantitative Marketing Seminar (invited panelist)
- 2022  NBER Winter IO Meeting, Harvard, Yale, Microsoft Research New England, Cowles Summer Models and Measurement Conference, Cornell, Virtual Quantitative Marketing Seminar (invited panelist)
- 2021  Washington University in St. Louis, University of Michigan, MIT, Princeton, Stanford, Cornell, Texas A&M
- 2020  ASSA (San Diego), NYU Stern, London School of Economics (COVID cancelled), Toulouse Transportation Conference (invited, COVID cancelled), (IO)² Virtual Seminar
- 2019  University of Virginia, SEA Conference (Ft. Lauderdale), UPenn, Barcelona GSE Summer Forum Applied IO, University of Massachusetts - Amherst, Workshop on the Economics of Advertising and Marketing (Porto), Harvard Business School Markets and Competition Conference
- 2018  MIT, Ohio State, Wisconsin
- 2017  Drexel, Cornell, CEPR Applied IO Conference (Jerusalem), Hal White Antitrust Conference (Bates-White), KU Leuven, Toulouse School of Economics, Arizona, UNC - Chapel Hill, Boston College, Rochester Simon, ASSA Meetings, NBER Summer Institute
- 2013-2016  EARIE (Lisbon), Analysis Group, Federal Trade Commission Microeconomics Conference, International Industrial Organization Conference, Federal Trade Commission, UPenn, Quantitative Marketing and Economics Conference (MIT Sloan), Federal Trade Commission Micro Conference, Penn State, Georgetown, Northeastern, Arizona State, University of Rochester (Simon), Stony Brook, IIOC (Rising Stars Session, Chicago), Department of Justice, Federal Reserve Board of Governors, Econometric Society North American Summer Meetings, Southern Economic Association Annual Meetings (Atlanta), International Industrial Organization Conference (Rising Stars Session, Boston)

Professional Activities

Conference Organization

- 2024 Scientific Committee, International Industrial Organization Conference
- 2024 Scientific Committee, EARIE

Referee Service

Journal of Political Economy , *Econometrica*, *American Economic Review*, *Quarterly Journal of Economics*, *Review of Economic Studies*, *RAND Journal of Economics*, *The Economic Journal*, *AEJ: Micro*, *AEJ: Applied*,

European Economic Review, Quantitative Economics Journal of Law and Economics, International Journal of Industrial Organization, Journal of Industrial Economics, Journal of Economics and Management Strategy, Review of Industrial Organization, Southern Economic Journal, National Science Foundation

Other

National Automobile Dealers Association and Texas Automobile Dealers Association v. Federal Trade Commission, Case No. 24-60013, U.S. Circuit Court of Appeals for the Fifth Circuit, Amicus Brief in support of the Respondent with Neale Mahoney, Tobias Salz, Babur De los Santos, and Mathhijs Wildenbeest.

Teaching and Advising

Boston College

Industrial Organization: Competition and Antitrust (undergraduate, 2021, 2022)
Economics of Sports (undergraduate, 2019, 2020)
PhD Industrial Organization II (2019, 2020, 2021, 2022)
PhD Industrial Organization I (2022, 2023)
PhD Empirical Methods in Applied Microeconomics (2019, 2020, 2021)

MIT

Industrial Organization: Competition and Antitrust (undergraduate; Spring 2022)
PhD Industrial Organization (Spring 2022)

Penn State University

Industrial Organization (undergraduate; Fall 2014)
Economics of Sports (undergraduate; Spring 2017, 2018)
PhD Industrial Organization (Spring 2015, 2016, 2018)
PhD Empirical Methods in Economics (Fall 2015, 2016, 2017)

PhD Advisees(*committee chair, initial placement listed)

Boston College

Juan Fuentes Acosta, in progress
Yuzhi Yao, in progress
Rodrigo Gonzales*, in progress
Arnab Palit*, Bates White
Linqi Zhang, CUHK
Aastha Malhorta, Bates White
Vera Sharunova, 2023, Ernst & Young
Ryan Westphal, 2023, Brandeis (*White Dissertation Award for Social Sciences at BC*)
Kitika Goel*, 2022, Charles River Associates
Ratib Ali, 2022, Massachusetts AG Office
Xirong Lin, 2020, SUFE
Bogdon Genchev, 2020, Brattle Group

Penn State

Farhod Olimov, 2020, Dygonex
Roman Istomin, 2019, Uber
Naibin Chen, 2019, Bates White
Wenjing Ruan, 2018, Alibaba
Xiaolu Zhou, 2016, Xiamen University
Kai Li, 2016, Xiamen University