

# Charles Murry

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## Current Academic Appointment

2023 – pres.    **Wieler Family Associate Professor** (with tenure), Department of Economics, BOSTON COLLEGE, Chestnut Hill, Massachusetts, USA.

## Previous Academic Positions

- 2020 – 2023    **Wieler Family Assistant Professor**, Department of Economics, BOSTON COLLEGE, Chestnut Hill, Massachusetts, USA.
- 2022    **Visiting Assistant Professor**, Department of Economics, MASSACHUSETTS INSTITUTE OF TECHNOLOGY, Cambridge, Massachusetts, USA.
- 2018 – 2023    **Assistant Professor**, Department of Economics, BOSTON COLLEGE, Chestnut Hill, Massachusetts, USA.
- 2014 – 2018    **Assistant Professor**, Department of Economics, PENN STATE UNIVERSITY, State College, Pennsylvania, USA.
- 2016 – 2017    **Strumpf Early Career Assistant Professor**, Department of Economics, PENN STATE UNIVERSITY, State College, Pennsylvania, USA.

## Education

- 2008 – 2014    **Ph.D. Economics**, University of Virginia, Charlottesville, VA
- 2008 – 2010    **M.A. Economics**, University of Virginia, Charlottesville, VA
- 2002 – 2005    **B.S. Economics**, University of Delaware., Newark, DE

## Research

### Published Journal Articles

1. Aryal, G., **Murry, C.**, & Williams, J. W. (2023). Price discrimination in international airline markets. *Review of Economic Studies*.
2. **Murry, C.**, & Newberry, P. (2022). Franchise contract regulations and local market structure. *The Journal of Law and Economics*, 65(1), 105–130.
3. Ciliberto, F., **Murry, C.**, & Tamer, E. (2021). Market structure and competition in airline markets. *Journal of Political Economy*, 129(11), 2995–3038.
4. Biglaiser, G., Li, F., **Murry, C.**, & Zhou, Y. (2020). Intermediaries and product quality in used car markets. *The RAND Journal of Economics*, 51(3), 905–933.
5. **Murry, C.**, & Zhou, Y. (2020). Consumer search and automobile dealer colocation. *Management Science*, 66(5), 1909–1934.
6. **Murry, C.** (2018). The effect of retail competition on relationship-specific investments: Evidence from new car advertising. *International Journal of Industrial Organization*, 59, 253–281.

### Unpublished Drafts

1. Grieco, P. L., **Murry, C.**, & Yurukoglu, A. (2023). The evolution of market power in the us automobile industry.
2. Grieco, P. L., **Murry, C.**, Pinkse, J., & Sagl, S. (2022). Conformant and efficient estimation of discrete choice demand models.

3. **Murry, C.** (2017). Advertising in vertical relationships: An equilibrium model of the automobile industry.

## Other Publications

1. **Murry, C., & Schneider, H. S.** (2016). The economics of retail markets for new and used cars. In E. Basker (Ed.), *Handbook on the economics of retailing and distribution*. Edward Elgar Publishers.

## Seminar and Conference Presentations

- 2023    ■ NBER IO Summer Meeting (discussant), Cowles Summer Conference (discussant), Northwestern Kellogg MEDS, Rice University, MACCI Summer Institute (Edesheim), MACCI Empirical IO Conference
- 2022    ■ NBER Winter IO Meeting, Harvard, Yale, Microsoft Research New England, Cowles Summer Models and Measurement Conference, Cornell
- 2021    ■ Washington University in St. Louis, University of Michigan, MIT, Princeton, Stanford, Cornell, Texas A&M
- 2020    ■ ASSA (San Diego), NYU Stern, London School of Economics (COVID cancelled), Toulouse Transportation Conference (invited, COVID cancelled), (IO)<sup>2</sup> Virtual Seminar
- 2019    ■ University of Virginia, SEA Conference (Ft. Lauderdale), UPenn, Barcelona GSE Summer Forum Applied IO, University of Massachusetts - Amherst, Workshop on the Economics of Advertising and Marketing (Porto), Harvard Business School Markets and Competition Conference
- 2018    ■ MIT, Ohio State, Wisconsin
- 2017    ■ Drexel, Cornell, CEPR Applied IO Conference (Jerusalem), Hal White Antitrust Conference (Bates-White), KU Leuven, Toulouse School of Economics, Arizona, UNC - Chapel Hill, Boston College, Rochester Simon, ASSA Meetings, NBER Summer Institute
- 2013-2016    ■ EARIE (Lisbon), Analysis Group, Federal Trade Commission Microeconomics Conference, International Industrial Organization Conference, Federal Trade Commission, UPenn, Quantitative Marketing and Economics Conference (MIT Sloan), Federal Trade Commission Micro Conference, Penn State, Georgetown, Northeastern, Arizona State, University of Rochester (Simon), Stony Brook, IIOC (Rising Stars Session, Chicago), Department of Justice, Federal Reserve Board of Governors, Econometric Society North American Summer Meetings, Southern Economic Association Annual Meetings (Atlanta), International Industrial Organization Conference (Rising Stars Session, Boston)

## Teaching and Advising

### Boston College

Industrial Organization: Competition and Antitrust (undergraduate, 2021, 2022)  
 Economics of Sports (undergraduate, 2019, 2020)  
 PhD Industrial Organization II (2019, 2020, 2021, 2022)  
 PhD Industrial Organization I (2022)  
 PhD Empirical Methods in Applied Microeconomics (2019, 2020, 2021)

### MIT

Industrial Organization: Competition and Antitrust (undergraduate; Spring 2022)  
 PhD Industrial Organization (Spring 2022)

### Penn State University

Industrial Organization (undergraduate; Fall 2014)  
 Economics of Sports (undergraduate; Spring 2017, 2018)  
 PhD Industrial Organization (Spring 2015, 2016, 2018)  
 PhD Empirical Methods in Economics (Fall 2015, 2016, 2017)

**PhD Advisees**(\*committee chair, initial placement listed)

Boston College

Juan Fuentes Acosta, in progress  
Yuzhi Yao, in progress  
Rodrigo Gonzales\*, in progress  
Arnab Palit, in progress  
Linqi Zhang, in progress  
Paul Sarkis, in progress  
Vera Sharunova, 2023, Ernst & Young  
Ryan Westphal, 2023, Brandeis (*White Dissertation Award for Social Sciences at BC*)  
Kitika Goel\*, 2022, Charles River Associates  
Ratib Ali, 2022, Massachusetts AG Office  
Xirong Lin, 2020, SUFE  
Bogdon Genchev, 2020, Brattle Group

#### Penn State

Farhod Olimov, 2020, Dygonex  
Roman Istomin, 2019, Uber  
Naibin Chen, 2019, Bates White  
Wenjing Ruan, 2018, Alibaba  
Xiaolu Zhou, 2016, Xiamen University  
Kai Li, 2016, Xiamen University

## Professional Activities

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### Referee Service

*Journal of Political Economy*, *Econometrica*, *American Economic Review*, *Quarterly Journal of Economics*, *Review of Economic Studies*, *RAND Journal of Economics*, *The Economic Journal*, *AEJ: Micro*, *AEJ: Applied*, *European Economic Review*, *Quantitative Economics Journal of Law and Economics*, *International Journal of Industrial Organization*, *Journal of Industrial Economics*, *Journal of Economics and Management Strategy*, *Review of Industrial Organization*, *Southern Economic Journal*, National Science Foundation

### Professional Memberships

American Economic Association, American Bar Association (Associate Member) Antitrust Group

## Awards and Honors

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- 2016     ■ Strumpf Early Career Professor of Economics, The Pennsylvania State University
- 2014     ■ Snavely Dissertation Prize, *University of Virginia Department of Economics*
- 2012     ■ Quantitative Collaborative Graduate Fellow, *University of Virginia Department of Economics*
  - Bankard Pre-doctoral Fellowship, *University of Virginia*
  - XSEDE NSF grant SES120009 (Co-PI), “Inference on Market Power in Markets with Multiple Equilibria,” 200,000 computing hours