

Charles Murry

Department of Economics
Boston College
324 Maloney Hall
Chestnut Hill, MA 02467

Phone(w): 617-552-6026
Phone(c): 703-901-4998
Email: charles.murry@bc.edu
Web: charliemurry.github.io

Academic Positions

Wieler Family Sesquicentennial Assistant Professor, **Boston College**, 2020-present

Assistant Professor of Economics, Boston College, 2018-present

Visiting Assistant Professor of Economics, **Massachusetts Institute of Technology**, Spring 2022

Assistant Professor of Economics, **The Pennsylvania State University**, August 2014-2018

Strumpf Early Career Professor of Economics, The Pennsylvania State University, August 2016 - August 2017

Education

Ph.D. Economics, University of Virginia, Charlottesville, VA, 2014

M.A. Economics, University of Virginia, Charlottesville, VA, 2010

B.S. Economics, University of Delaware, Newark, DE, 2006

Research

Publications

"Price Discrimination in International Airline Markets," with Gaurab Aryal and Jonathan W. Williams, 2022. Forthcoming at *Review of Economic Studies*

Murry, Charles, and Peter Newberry. "Franchise Contract Regulations and Local Market Structure." *The Journal of Law and Economics* 65, no. 1 (2022): 105-130.

Ciliberto, Federico, Charles Murry, and Elie Tamer. "Market structure and competition in airline markets." *Journal of Political Economy* 129, no. 11 (2021): 2995-3038.

Biglaiser, Gary, Fei Li, Charles Murry, and Yiyi Zhou. "Intermediaries and product quality in used car markets." *The RAND Journal of Economics* 51, no. 3 (2020): 905-933.

Murry, Charles, and Yiyi Zhou. "Consumer search and automobile dealer colocation." *Management Science* 66, no. 5 (2020): 1909-1934.

Charles Murry, "The effect of retail competition on relationship-specific investments: evidence from new car advertising", *International Journal of Industrial Organization*, Volume 59, 2018, Pages 253-281.

Charles Murry and Henry Schneider, "The Economics of Retail Markets for New and Used Cars," Handbook on the Economics of Retail and Distribution E. Basker (ed.), Edward Elgar Publishers, 2016.

Working Papers

"The Evolution of Market Power in the U.S. Automobile Industry" with Paul Grieco and Ali Yurukoglu, 2021.

NBER Working Paper w29013. [revisions requested from *The Quarterly Journal of Economics*, current wp version on my website from 2022]

“An Equilibrium Search Model of Inventory Management” with Fei Li, Can Tian, and Yiyi Zhou, 2021 [revisions requested from *International Economic Review*].

“Conformant and Efficient Estimation of Discrete Choice Demand Models” with Paul Grieco, Joris Pinkse, and Stephan Sagl, 2022.

“Advertising in Vertical Relationships: An Equilibrium Model of the Automobile Industry,” 2017. [dormant]

Invited Seminars and Conference Presentations

2023 (includes scheduled)

Rice University, Univ. of Mannheim MaCCI Summer Workshop (Edesheim, DE), MaCCI-EPoS Workshop (Mannheim, DE)

2022

NBER Winter IO Meeting, Harvard, Yale, Microsoft Research New England, Cowles Summer Models and Measurement Conference, Cornell

2021

Washington University in St. Louis, University of Michigan, MIT, Princeton, Stanford, Cornell, Texas A&M

2020

ASSA (San Diego), NYU Stern, London School of Economics (COVID cancelled), Toulouse Transportation Conference (invited, COVID cancelled), (IO)² Virtual Seminar

2019

University of Virginia, SEA Conference (Ft. Lauderdale), UPenn, Barcelona GSE Summer Forum Applied IO, University of Massachusetts - Amherst, Workshop on the Economics of Advertising and Marketing (Porto), Harvard Business School Markets and Competition Conference

2018

MIT, Ohio State, Wisconsin

2017

Drexel, Cornell, CEPR Applied IO Conference (Jerusalem), Hal White Antitrust Conference (Bates-White), KU Leuven, Toulouse School of Economics, Arizona, UNC - Chapel Hill, Boston College, Rochester Simon, ASSA Meetings, NBER Summer Institute

2016

EARIE (Lisbon), Analysis Group, Federal Trade Commission Microeconomics Conference, International Industrial Organization Conference

2015

Federal Trade Commission, UPenn, Quantitative Marketing and Economics Conference (MIT Sloan), Federal Trade Commission Micro Conference

2014

Penn State, Georgetown, Northeastern, Arizona State, University of Rochester (Simon), Stony Brook, IIOC (Rising Stars Session, Chicago), Department of Justice, Federal Reserve Board of Governors, Econometric Society North American Summer Meetings, Southern Economic Association Annual Meetings (Atlanta)

2013

International Industrial Organization Conference (Rising Stars Session, Boston)

Teaching

Boston College

Industrial Organization: Competition and Antitrust (undergraduate, 2021, 2022)

Economics of Sports (undergraduate, 2019, 2020)

PhD Industrial Organization II (2019, 2020, 2021, 2022)

PhD Industrial Organization I (2022)

PhD Empirical Methods in Applied Microeconomics (2019, 2020, 2021)

MIT

Industrial Organization: Competition and Antitrust (undergraduate; Spring 2022)

PhD Industrial Organization (Spring 2022)

Penn State University

Industrial Organization (undergraduate; Fall 2014)

Economics of Sports (undergraduate; Spring 2017, 2018)

PhD Industrial Organization (Spring 2015, 2016, 2018)

PhD Empirical Methods in Economics (Fall 2015, 2016, 2017)

PhD Advisees (* signifies committee chair)

Ira Abraham, Boston College, in progress

Juan Fuentes Acosta, Boston College, in progress

Yuzhi Yao, Boston College, in progress

Rodrigo Gonzales*, Boston College, in progress

Yunus Semih Coskun, Boston College, in progress

Arnab Palit, Boston College, in progress

Linqi Zhang, Boston College, in progress

Paul Sarkis, Boston College, in progress

Vera Sharunova, Boston College, 2023, Ernst & Young Ryan Westphal, Boston College, 2023, Brandeis

Kitika Goel*, Boston College, 2022, Charles River Associates

Ratib Ali, Boston College, 2022, Massachusetts AG Office

Xirong Lin, Boston College, 2020, SUFE

Bogdon Genchev, Boston College, 2020, Brattle Group

Farhod Olimov, PSU, 2020, Dygonex

Roman Istomin, PSU, 2019, Uber

Naibin Chen, PSU, 2019, Bates White

Wenjing Ruan, PSU, 2018, Alibaba

Xiaolu Zhou, PSU, 2016, Xiamen University

Kai Li, PSU, 2016, Xiamen University

Awards and Honors

- Strumpf Early Career Professor of Economics, The Pennsylvania State University, 2016-2017
- Snavely Dissertation Prize, *University of Virginia Department of Economics*, 2014
- Quantitative Collaborative Graduate Fellow, *University of Virginia*, 2012-2013
- Bankard Pre-doctoral Fellowship, *University of Virginia*, 2012-2013
- XSEDE NSF grant SES120009 (Co-PI), "Inference on Market Power in Markets with Multiple Equilibria," 200,000 computing hours, 2012

Professional Activities

Referee Service

Journal of Political Economy, *Econometrica*, *American Economic Review*, *Quarterly Journal of Economics*, *Review of Economic Studies*, *RAND Journal of Economics*, *The Economic Journal*, *AEJ: Micro*, *AEJ: Applied*, *European Economic Review*, *Quantitative Economics Journal of Law and Economics*, *International Journal of Industrial Organization*, *Journal of Industrial Economics*, *Journal of Economics and Management Strategy*, *Review of Industrial Organization*, *Southern Economic Journal*, National Science Foundation

Professional Memberships

American Economic Association, American Bar Association (Associate Member) Antitrust Group