Charlotte Chiang

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EDUCATION

University of California, Los Angeles (UCLA) GPA: 3.96

B.S. Computational and Systems Biology

Expected Graduation: June 2027

PROFESSIONAL EXPERIENCE

AWS Amazon Advanced Data Structures and Application Development

Los Angeles, CA

Software Engineering Intern, Sales and Research Intern

January 2023-June 2023

- Developed advanced skills in web app architecture, MYSQL database rendering, backed server maintenance and Unix
- Increased college users in Los Angeles region by 200% by promoting student related offers, and networking events
- Utilized AWS technology stack and marketing to educate 30 high schoolers throughout Southern California region

Plug and Play Tech VC

Los Angeles, CA

University Program Intern, Technology Investments Committee

February 2024–Present

- Sourcing over 200 startups weekly conducting due diligence and term sheets to understand investment potential
- Sole freshman representative from UCLA, representing the greater Los Angeles region and Palos Verdes region

LvlUp Ventures New York City, NY

Sourcing Analyst

February 2024–Present

Sourcing healthcare and technology startups monthly to pitch investments to Principal Team

MindsetSeed 501(c)(3) Nonprofit Organization

Palos Verdes, CA

CoFounder, Communications Director, Finance Director

October 2019 – Present

- Expanded online network to 200,000 users worldwide; featured in <u>Points of Light, Million STEM, Work it Women, Vietnam</u>
- Managed team of 300+ individuals globally and oversaw connections with Fortune 500 Technology Businesses and Google staff
- Utilized digital marketing skills to campaign over \$89,000 in partnership with American Diabetes Association Step Out Walk

CLUBS & EXTRACURRICULAR

Harvard Business School and School of Public Health

Cambridge, MA

California State Representative, Researcher

April 2022– Present

- Spearheaded LatinX initiative of connecting 20,000 minority youth to online resources on healthy habits, wellness, and care
- Initiated research on national funding towards the prevention of eating disorders and its effect on low income communities
- Utilized mapping data using statistical and geographical analysis to map health inequities, accessibility, and treatment centers

ShopGirlies Co. Palos Verdes, CA

Chief Executive Officer, Founder

October 2020 – Present

- Launched e-commerce clothing reselling business with over \$50,000 in revenue with a 40% profit margin for products
- Reached over 100,000 users annually, and 30,000 users monthly across Instagram, Tiktok, and other social media platforms
- Featured in local school newspaper "Humans of Peninsula" as the top innovative community business in Los Angeles region

Bruin Entrepreneurs

Los Angeles, MA

Board Member, Project Manager

October 2023 – Present

- Established weekly meetings highlighting VC firms, businesses, entrepreneurs, and changemakers in the Los Angeles region
- Facilitated Pitches Competition managing over 1,000 students and hosted workshops, speaker sessions, and social activities

Venture Capital Investment Competition

Los Angeles, MA

UCLA Team Member

January 2024 – Present

- Selected as sole freshman to represent UCLA at the world's largest venture capital competition across 120 universities
- Analyzed high growth companies and markets and pitched investments to team of VCs across technology and healthcare

ADDITIONAL INFORMATION

Awards: Morgan Stanley Financial Accelerator (Top 20), Global CBS Case Competition (Active), Wharton Future of Business World Startup Idea (Top 10), Technology Student Association Building and Engineering (Top 6 in nation), National Merit Finalist (Top 1%)