<u> </u>
Today's session took a major leap from theoretical learning to real-world machine learning applications. Our focus was on:
✓ Customer Churn Prediction using Random Forest
✓ A beginner-friendly introduction to Unsupervised Learning
✓ Conceptual walkthrough of Heart Disease Prediction
This session showed how machine learning, especially tree-based models, is practically used in industries like telecom and healthcare.
Random Forest Recap – Strength in Numbers
Before jumping into our main project, we revisited Random Forest, an ensemble learning technique that:
Combines multiple decision trees
Uses bagging to reduce overfitting
Handles both categorical and numerical data well
Real-world tasks like churn prediction or disease diagnosis often use Random Forest for its high accuracy and reliability.
Customer Churn Prediction Using Random Forest
☐ Dataset: Telco Customer Churn
This dataset records customer attributes such as:
Tenure
Contract type
Payment method
Internet service
Churn status (Yes/No – our target)

☐ Data Preprocessing

```
To ensure clean input for the model, we performed:
Removal of rows where tenure == 0 (invalid data)
Mapped SeniorCitizen column: 0 \rightarrow No, 1 \rightarrow Yes
Applied Label Encoding to convert categorical columns into numerical form
# Map SeniorCitizen values
df["SeniorCitizen"] = df["SeniorCitizen"].map({0: "No", 1: "Yes"})
# Label encode categorical features
df = df.apply(lambda x: LabelEncoder().fit_transform(x) if x.dtype == 'object' else x)
☐ Model Building: Random Forest Classifier
We split the dataset (70-30) using stratified sampling to maintain class balance. Then, trained a
Random Forest model with:
500 estimators (trees)
Out-of-bag evaluation
Controlled depth and features for better generalization
model_rf = RandomForestClassifier(
  n_estimators=500,
  oob_score=True,
  n_jobs=-1,
  random_state=50,
  max_features="sqrt",
  max_leaf_nodes=30
)
```

Results

- Accuracy: ~80% on the test set
- Confusion Matrix: Balanced predictions across both churn and non-churn classes

The model showed solid predictive performance, reflecting real-life telecom use cases where retaining customers is critical.

Unlike supervised learning (where target labels are known), **unsupervised learning** deals with **unlabeled data**. The goal is to discover hidden patterns or structures in the dataset.

Common Techniques:

- 1. Clustering (e.g., K-Means, Hierarchical)
 - Used for customer segmentation, grouping behavior
- 2. Dimensionality Reduction (e.g., PCA)
 - Used for visualization, noise removal, and speeding up models

Example Applications:

- Grouping users by purchase history
- News classification without tags
- Market basket analysis

We'll explore clustering algorithms like K-Means in upcoming sessions.

♥ Concept: Heart Disease Prediction Using ML

We briefly explored the concept of applying ML to healthcare diagnostics, especially predicting heart disease risk.

☐ How it works:

Medical features: age, cholesterol, BP, ECG results, etc.

ML models: Logistic Regression, SVM, Random Forest

Output: Predicts risk status (0 = No risk, 1 = At risk)

Even though we didn't code it today, the discussion emphasized how machine learning is revolutionizing healthcare by assisting doctors with quick, data-driven decisions.

Key Takeaways

✓ Trained and evaluated a real-world Customer Churn model using Random Forest

Practiced data cleaning, label encoding, and performance evaluation

Learned the theory and examples of Unsupervised Learning

Understood how ML supports critical industries like telecom and healthcare

Conclusion

Today's session helped bridge the gap between theoretical ML and its **real-world implementation**. We not only built a working churn prediction model but also gained valuable insight into **unsupervised learning** and **healthcare applications**. With each session, we're now moving closer to using ML in practical, impactful ways.