

# Frictional and Rationing Unemployment

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## Short history of matching models

Model	Production function	Wage function	References
Standard	Linear $Y = \alpha \cdot N$	Bargaining: Surplus sharing $W = (1-\beta) Z + \beta a (1+r\theta)$	Muthen et al. (1982) Diamond (1982) Pissarides (1985)

Main issue: Tightness, unemployment, vacancies

do not fluctuate sufficiently over the business cycle. Formally: elasticity of tightness with respect to productivity ( $\varepsilon_a^\theta$ ) is much too small in calibrated version of model

$$\begin{aligned} Z &= 0 & : & \varepsilon_a^\theta = 0 \\ z &= 0.4 & : & \varepsilon_a^\theta = 2/3 \end{aligned}$$

US:  $\varepsilon_a^\theta = \delta$

Diagnostic: Wages are too flexible: absorb too much of productivity fluctuations  
 $\rightarrow$  Shimer (2005)

Solution: Replace wage function to obtain more rigid wages.

Rigid-wage  
model

$$\text{linear } Y = a \cdot N$$

$$\begin{aligned} \text{Rigid wage } & \\ w = w \cdot a & \\ \gamma < 1 & \end{aligned}$$

Hall (2005)

- Main issue:
- all unemployment is frictional
  - if matching frictions disappear, all unemployment disappears
- unemployment disappears
- if workers search infinitely hard
  - if recruiting is costless → unemployment disappears
- does not allow for queues of workers in bad times.

Diagnostic: No lack of jobs: all workers absorbed if no frictions

Solution: Introduce a proper, downward-sloping labor demand → allows for job rationing

<u>Job rationing</u> model	Concave $y = \alpha \cdot N^\delta$ $\delta < 1$	Rigid wage $w = w_0 \cdot a^\gamma$ $\gamma < 1$	Michaillat (2012)
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## 2 good properties

① Rigid wage  $\rightarrow$  realistic fluctuations in unemployment

↳ fluctuations are large enough.

② Concave production function  $\rightarrow$  job rationing  
 unemployment is frictional  $\rightarrow$  not all  
 unemployment does not vanish if matching  
 frictions disappear (recruiting  $\rightarrow 0$ ;  
 job search effort  $\rightarrow \infty$ )

In this model :

Total unemployment = Frictional unemployment  
 + Rationing unemployment









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All unemployment is frictional in standard + rigid-wage model.

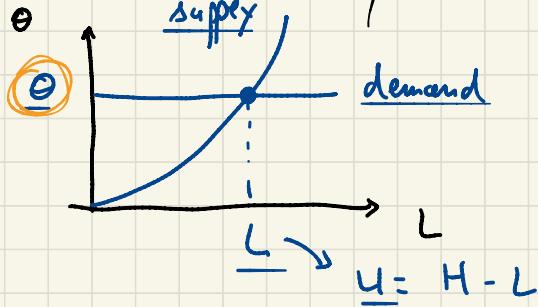
Need to show that if matching frictions disappear, all unemployment disappears.

① Show that if  $\tau \rightarrow 0$ , then  $U \rightarrow 0$   
(recruiting cost)

② Show that if  $E \rightarrow \infty$ , then  $U \rightarrow 0$   
(job-search effort)

What happens in standard model & rigid-wage model when  $\tau \rightarrow 0$ ?

Describe the equilibrium when  $\tau \rightarrow 0$ .



Labor demand curves:

$$a = [1 + \tau(\theta)] \cdot w$$

Standard model:

$$a = [1 + \tau(\theta)] [(1-\beta) z + \beta a (1+r\theta)]$$

$$\rightarrow a = \left[ \frac{g(\theta)}{g(\theta) - r \cdot s} \right] \left[ (1-\beta) z + \beta a (1 + \frac{r}{1+r\theta}) \right]$$

$\Theta^d(r)$ . What is  $\lim_{r \rightarrow 0} \Theta^d(r)$  ?

$$\bullet \frac{g(\theta)}{g(\theta) - rs} \rightarrow \frac{g(\theta)}{g(\theta)} = 1 \quad \forall \theta \text{ when } r \rightarrow 0$$

Labour demand when  $r \rightarrow 0$ :

$$a = (1-\beta) z + \beta a (1 + \cancel{r\theta})$$

$$a = (1-\beta) z + \beta a + \beta a r \theta$$

$$(1-\beta)a = (1-\beta)z + \beta a r \theta$$

$$(1-\beta)(a-z) = \cancel{\beta a r \theta}$$

$$\lim_{r \rightarrow 0} \Theta^d(r) = \infty \rightarrow \boxed{\lim_{r \rightarrow 0} \theta = +\infty}$$

$$\boxed{\lim_{r \rightarrow 0} L = \lim_{\theta \rightarrow \infty} L^s(\theta) = H}$$

$$\boxed{\lim_{r \rightarrow 0} L = \lim_{r \rightarrow 0} H - L = 0}$$

So unemployment vanishes when recruiting costs vanish  $\rightarrow$  All unemployment is frictional.

Rigid-wage model:

Labour demand curve:  $a = (1 + \tau) \cdot w \cdot a^\delta$

$$a > w \cdot a^\delta$$

$$\Rightarrow \frac{a^{1-\delta}}{w} > 1$$

Labour demand curve:

$$\frac{a^{1-\delta}}{w} = 1 + \frac{rs}{q(\theta) - rs}$$

$$\frac{a^{1-\delta}}{w} = \frac{q(\theta)}{q(\theta) - rs}$$

$$\frac{a^{1-\delta}}{w} = \frac{1}{1 - rs/q(\theta)}$$

$$\frac{a^{1-\delta}}{w} = \frac{1}{1 - \frac{rs}{\eta} \cdot \theta^\eta}$$

$$1 - \frac{rs}{\eta} \theta^\eta = \frac{w}{a^{1-\delta}}$$

$$\frac{rs}{\eta} \cdot \theta^\eta = 1 - \frac{w/a^{1-\delta}}{\in (0,1)}$$

$$\in (0,1)$$

$$q(\theta) = \eta \cdot \theta^{-\eta}$$

under Cobb-Douglas

matching function:

$$m = \eta \cdot U^\eta \cdot V^{1-\eta}$$

$$L \rightarrow \frac{rs^0}{N} \Theta^n = K > 0 \quad k \in (0, 1) \\ k = 1 - w/\lambda^{1-\delta}$$

$$\rightarrow \Theta \underset{r \rightarrow 0}{\sim} \frac{k \cdot n}{r \cdot s} \rightarrow 0$$

• So  $\lim_{r \rightarrow 0} \Theta(r)^d = +\infty$

(as in the standard model)

$$\lim_{r \rightarrow 0} \Theta = +\infty$$

$$\lim_{r \rightarrow 0} L = \lim_{r \rightarrow 0} L^s(\Theta) = H$$

$$\Rightarrow \lim_{r \rightarrow 0} U = \lim_{r \rightarrow 0} H - L = 0$$

No unemployment when matching frictions vanish  
 $\rightarrow$  all unemployment is frictional.

What happens in standard model & rigid-wage model when  $E \rightarrow \infty$ ?

$E$  job search effort by unemployed workers  $E > 0$   
 (previously  $E = 1$ )

total amount of job-search effort  $E \times U$

matching function becomes  $m(E \times U, V)$

↑  
total search effort

lab market tightness becomes

$$\Theta = V / E \times U$$

$$\begin{aligned} \text{vacancy-filling rate} &= \frac{m}{V} = \frac{m(EU, V)}{V} = m\left(\frac{EU}{V}, 1\right) \\ \text{so} \\ &= m\left(\frac{1}{\theta}, 1\right) \\ &= q(\theta) \end{aligned}$$

$\rightarrow$  Labor demand is unchanged

$$\begin{aligned} \text{job-finding rate} &= \frac{m}{U} = \frac{m(EU, V)}{U} = E m\left(\frac{EU}{U}, V\right) \\ &= E m\left(1, \frac{V}{EU}\right) \\ &= E m(1, \theta) \end{aligned}$$

$$\boxed{\text{job-finding rate} = E f(\theta)} \quad \rightarrow \text{Labor supply is changed}$$

$f(\theta)$  job-finding rate per unit of effort & per unit time.

Compute new labor supplying curve

$$\text{with balanced flows, } s \times L = U \times E \times f(\theta)$$

$$s \times L = E \times f(\theta) \times (H - L)$$

$$[s + E f(\theta)] \times L = E \times f(\theta) \times H$$

$$\boxed{L^S(\theta, E) = \frac{E f(\theta)}{s + E f(\theta)} \cdot H}$$

- Same properties of  $L^S$  with respect to  $\theta$

$$L^S(0, E) = 0$$

$$\frac{\partial L^S}{\partial \theta} > 0$$

$$\lim_{\theta \rightarrow \infty} L^S(\theta, E) = H$$

Properties of  $L^S$  with respect to  $E$

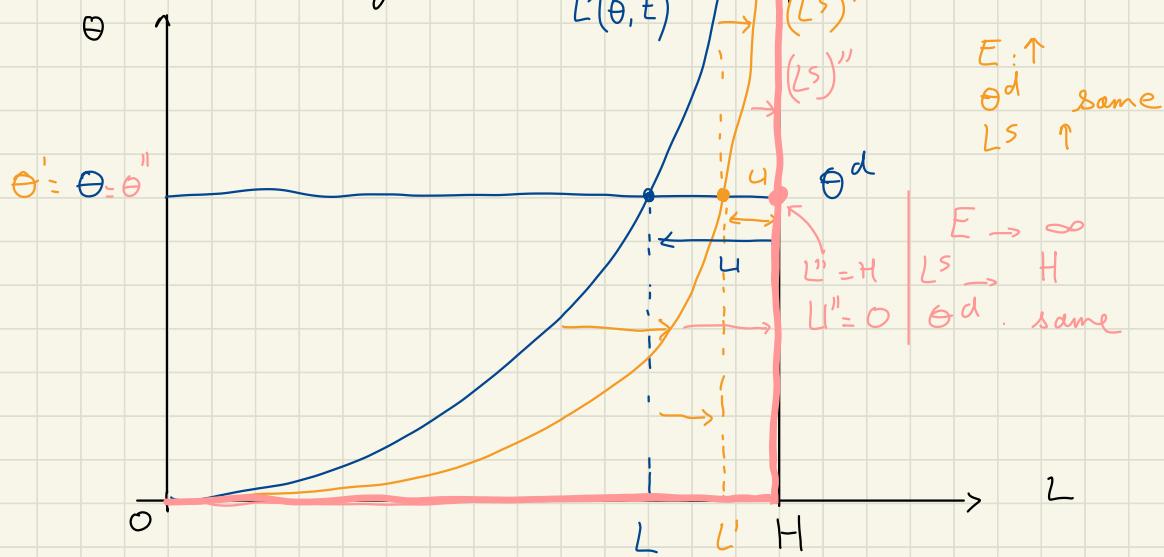
$$L^S(\theta, 0) = 0$$

$$\frac{\partial L^S}{\partial E} > 0$$

$$\lim_{E \rightarrow \infty} L^S(\theta, E) = H$$

Standard matching model

What happens when  $E \rightarrow \infty$ ?



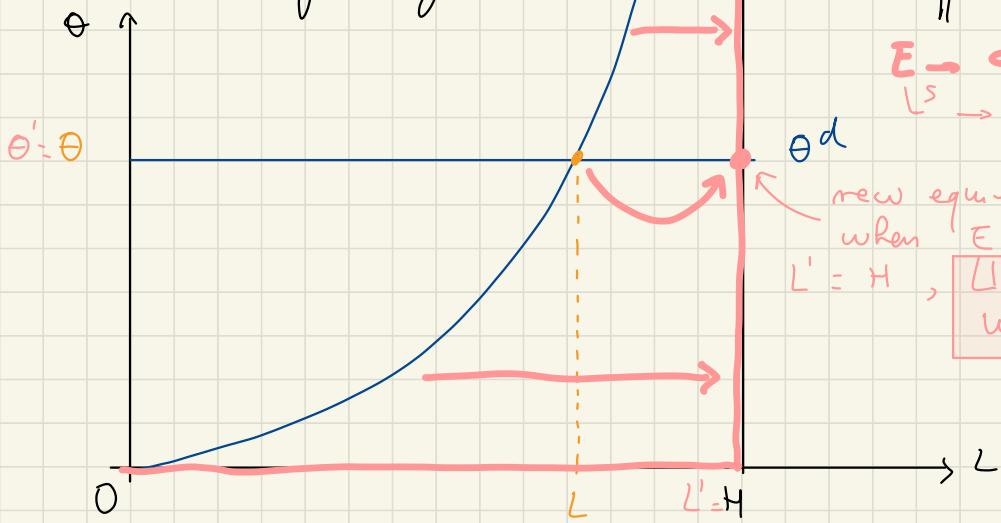
When  $E \uparrow$ ,  $L \uparrow$ ,  $(U \text{ } U'')$ ,  $\theta \rightarrow$

When  $E \rightarrow \infty$ ,  $L = H$ ,  $[U = U' = 0]$ ,  $\theta \rightarrow$

If people really want jobs, unemployment would vanish

- All unemployment is frictional in standard model
- There is no lack of job in standard model  
 $\left\{ \begin{array}{l} \text{no job rationing} \end{array} \right.$
- Model is not consistent with queues of workers  
 in recessions  $\rightarrow$  standard model does not describe recessions well  
 (fails Kuhn's 1<sup>st</sup> criterion)

### Model with rigid wage



What happens when  $E \rightarrow \infty$

$$E \rightarrow \infty \\ L^S \rightarrow H$$

new equilibrium  
when  $E \rightarrow \infty$   
 $L' = H$ ,  $L'' = 0$ ,  $U' = 0$

Even with rigid wages unemployment vanishes when people search hard enough for jobs  $\rightarrow$  no lack of jobs; model cannot describe queues of workers in bad times, all unemployment is frictional  
 Exactly as in the standard model

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Introducing job rationing into the matching model

Assumption 1. concave production function  $y = a \cdot N^\alpha$   
 $0 < \alpha < 1$

Assumption 2. rigid wage  $w = w \cdot \alpha^\gamma$   
 $0 < \gamma < 1$

What happens when recruiting cost  $r \rightarrow 0$ ?

- Labor supply stays the same  $L^S(\theta) = \frac{f(\theta)}{\delta + f(\theta)} H$
- Labor demand changes

$$L^d(\theta, r) = \left[ \frac{\alpha}{w [1 + \tau(\theta)]^\delta} \right]^{1/\alpha}$$

$$\tau(\theta) = \frac{r \delta}{g(\theta) - r s} \rightarrow 1 + \tau(\theta) = \frac{g(\theta)}{g(\theta) - r s}$$

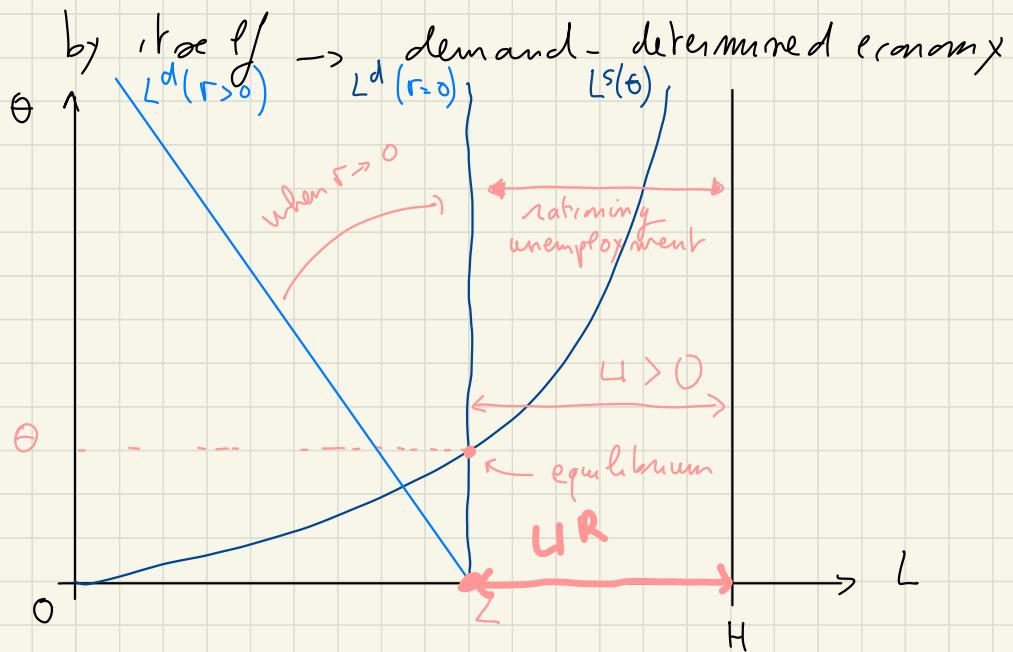
$$\forall \theta \in (0, +\infty) \quad \boxed{\lim_{r \rightarrow 0} 1 + \tau(\theta) = 1}$$

- $\tau(\theta) \rightarrow 0$  when  $r \rightarrow 0$
- # of recruiters  $\rightarrow 0$  when  $r \rightarrow 0$

When  $r \rightarrow 0$ ,  $L^d(\theta) = \left[ \frac{\alpha}{w} \right]^{1/\alpha}$

(,  $L^d$  does not depend on tightness  $\theta$ )

- ↳ labor demand curve is vertical in diagram
- ↳ labor demand determines employment / output



In standard model + in rigid-wage model  $U \rightarrow 0$

when  $r \rightarrow 0$  all unemployment is functional

Here It is possible that  $U > 0$  even when  $r \rightarrow 0$ .

↳ even when matching frictions vanish  
(recruiting is free)  
firms do not want to hire all workers

In the labor force

↳ There is a lack of job in economy  
= job rationing

Rationing unemployment.  $U^R = H - L^d (r=0)$

$$L^d (r=0) = \left[ \frac{\omega a^{1-\gamma}}{w} \right]^{1/(1-\alpha)}$$

$$L^d (\theta, r > 0) = \left[ \frac{\omega a^{1-\gamma}}{w [1 + \tau(\theta)]^\alpha} \right]^{1/(1-\alpha)}$$

.  $\theta = 0 \rightarrow \tau(\theta) = 0 \rightarrow [1 + \tau(\theta)]^\alpha = 1$

$$\boxed{L^d (\theta = 0, r > 0) = L^d (r = 0)}$$

→ labor demand when  $r = 0$  & when  $r > 0$

have the same intercept w/ x-axis

→  $U^R$  is also  $\boxed{U^R = H - L^d (\theta = 0)}$

When is rationing unemployment  $U^R > 0$ ?

$$U^R > 0 \text{ when } L^d (\theta = 0) < H$$

$$\text{when } \left[ \frac{\omega a^{1-\gamma}}{w} \right]^{1/(1-\alpha)} < H$$

$$\text{when } \frac{\omega}{\omega a^{1-\gamma}} > H^{\alpha-1}$$

$$\text{when } \omega \cdot a^\gamma > \omega a H^{\alpha-1} -$$

when

$$W > MPL(H)$$

MPL ↑  
of least productive  
worker, that's the  $H^*$  worker

then we see some job rationing, because some workers are less productive than they are paid  
~ "classical unemployment", unemployment caused by wage being too high

Here when productivity is low enough job rationing will appear and  $L^R > 0$ .

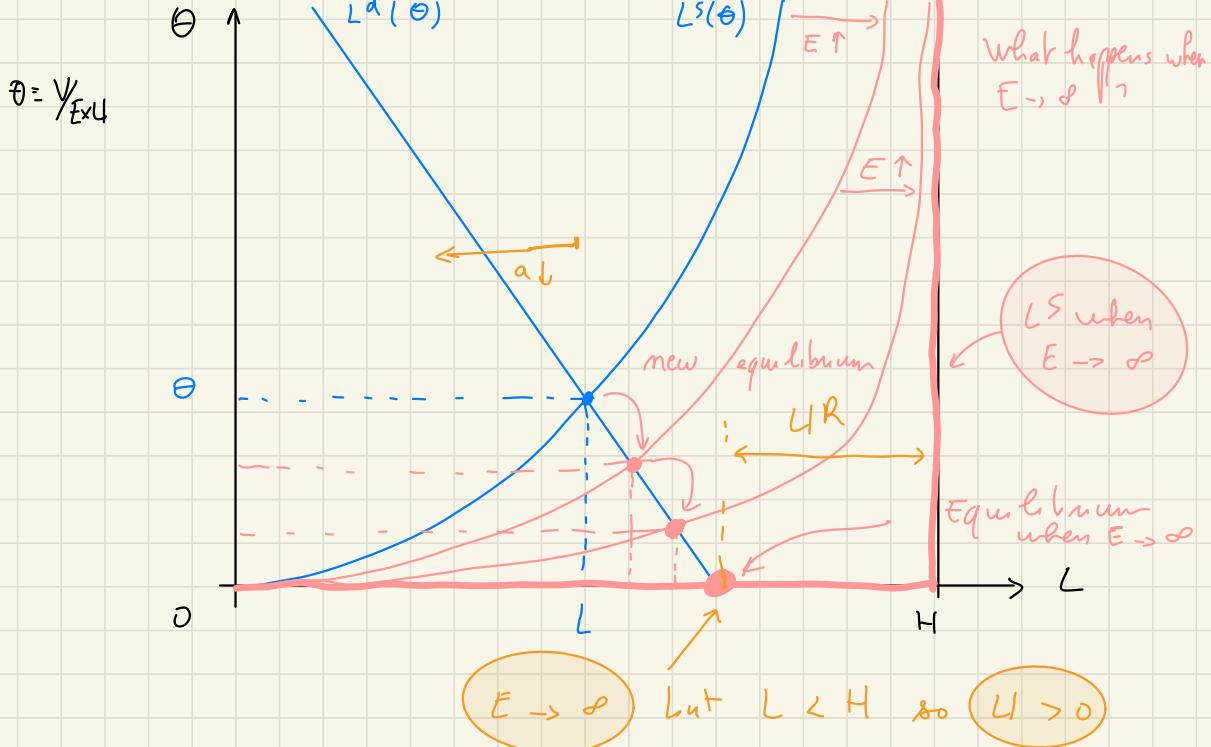
Job rationing appears when  $\omega \alpha^\gamma > d \alpha H^{d-1}$

$$\rightarrow \frac{\omega}{d} H^{1-\alpha} > \alpha^{1-\gamma}$$

$$\rightarrow \left[ \frac{\omega}{d} H^{1-\alpha} \right]^{\frac{1}{1-\gamma}} > \alpha$$

$\downarrow$   
 $\alpha^R > 0$  threshold  
for labor productivity below which there is job rationing -

What happens in the model when job-search effort  $E \rightarrow \infty$ ?



→ queues of workers at factory gates

→ Great Depression

→ model consistent with existence of queues on labor market in bad times

→ when  $E \rightarrow \infty$  amount of unemployment =

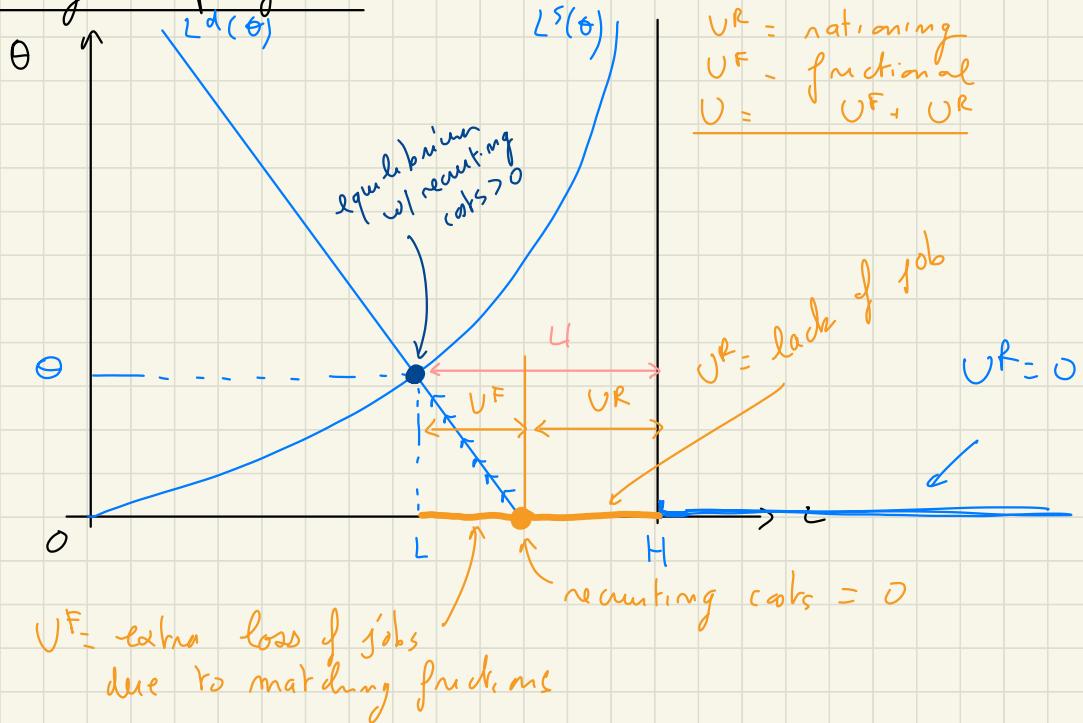
natural unemployment  $UR =$

→  $UR > 0$  whenever demand is weak enough ( $\Rightarrow$  productivity is low enough)

→ whether  $E \rightarrow \infty$  or  $r \rightarrow 0$

$$UI = UR$$

# Decomposition of unemployment between frictional & rationing unemployment



Frictional + rationing unemployment over the business cycle.

Good times: high labor demand

Bad times: low labor demand

