

Chase Haye

Software Engineering

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Summary

Software Engineer with a background in sales and management. Focused on using customer relations, leadership, and problem solving to bring forward products that meet company goals, drive innovation, and exceed customer expectations. Passionate about modern technologies and effective thoughtful implementation to create well organized sustainable products.

Skills

HTML, CSS, Javascript, Node.js, Express, Mongoose, MongoDB, Git, Github, Python, Django, React, VS Code

Software Development Projects

Gear Box | May 2023 - Present

- Developed a full stack car sharing application with user authentication utilizing Django and Postgresql
- Implemented CRUD (Create, Read, Update, Delete) operations to allow users to manage their project cars seamlessly
- Implemented functional programming paradigm, leveraging Django's functional views and utilities to organize and structure data flow

Pcs Builder | Jun 2023 - Present

- Full-stack application that organizes user inputs to generate computer projects utilizing MERN
 - Made RESTful API fetch calls to an Express, MongoDB, and Node.js backend handling all create, read, update, delete (CRUD) operations
 - Utilized functional based programming on the front end using React.js to process data to be sent to the backend
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Professional Experience

Empyrean Power | Sales Representative | Gilbert, Arizona | Jan 2023 - March 2023

- Spearheaded organization of following up with warm leads through company CRM software and building out small solar system proposals for potential clients
- Implemented a customer-centric approach when engaging potential clients, aiming to fulfill their requirements and achieve an outstanding 64% conversion rate, the highest in the company. Additionally, achieved the second-highest closing percentage among all team members

Chipotle | Service Manager | Tempe, Arizona | Dec 2020 - Dec 2022

- Trained 5 different managers and 60+ crew members their roles across the 5 Chipotle store positions at three different stores
- Led large teams of 16 through days of \$18,000 in gross sales per day delivering excellent customer service using optimal planning, organization, and creating a positive atmosphere
- Enhanced the hiring procedure by implementing stringent response timelines, resulting in the recruitment of higher-quality candidates. The professionalism exhibited through prompt response times not only improved the overall work culture but also attracted more responsible and punctual employees
- Managed the growth and formation of a fresh store team comprising 60 individuals, enabling the establishment of a new organizational culture from its foundation. This endeavor yielded a remarkable 20% increase in employee retention rates, as well as notable improvements in employee attendance and punctuality
- Over a span of four months, established a new team with a field leader at a different location through the recruitment and training of personnel. The objective was to enhance store metrics such as customer satisfaction, waste management, and revenue generation

Chipotle | Crew Member | Tempe, Arizona | Jan 2019 - Dec 2020

- Led teams of six and fulfilled all store position roles at the second busiest Chipotle in Arizona, ensuring efficient execution of morning prep work for each day
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Education

Arizona State University | Bachelor of Science in Dietetics | Phoenix, Arizona | Aug 2018 - May 2022

General Assembly | Software Engineering Immersive Certificate | Remote | March 2023 - June 2023