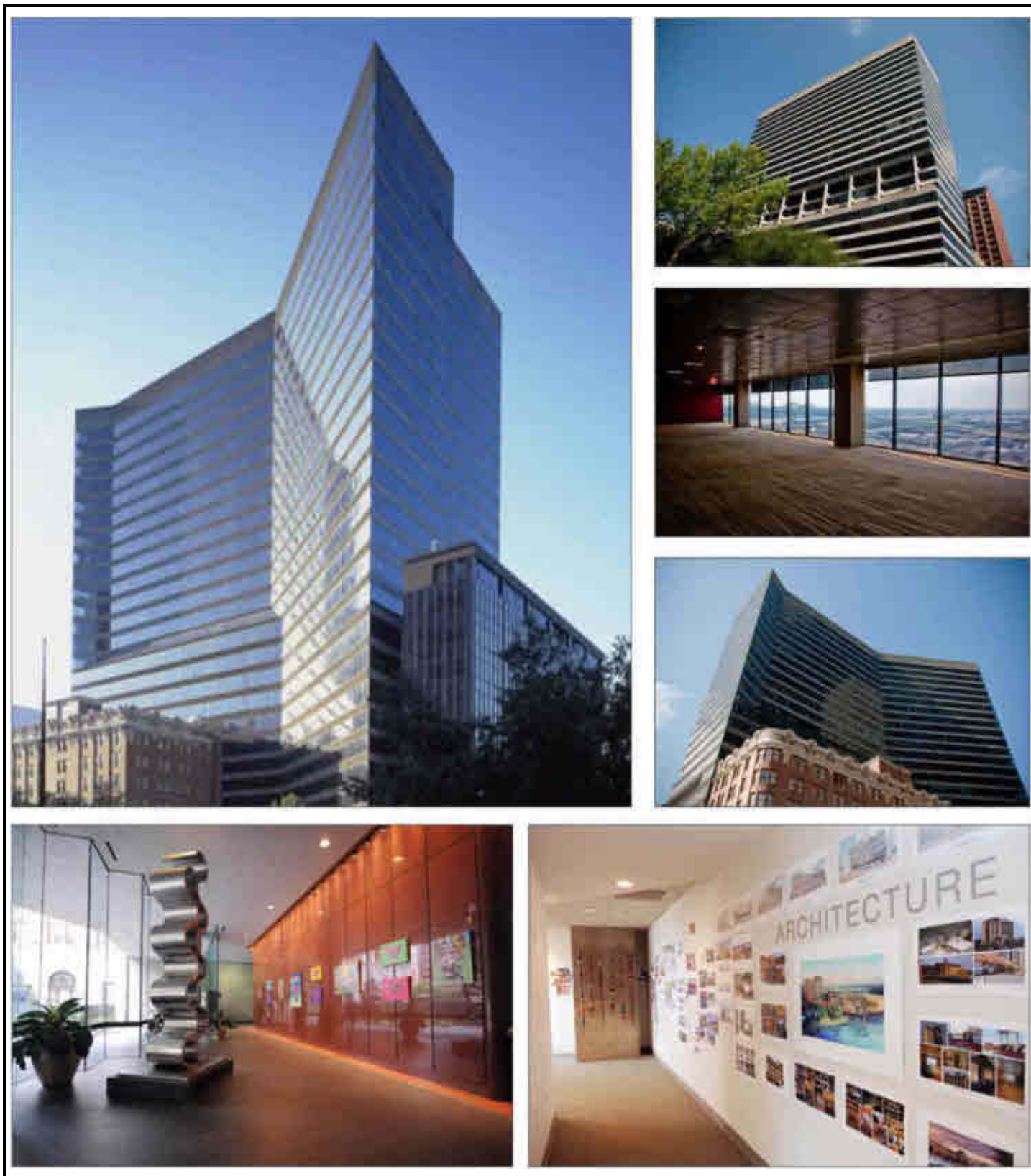
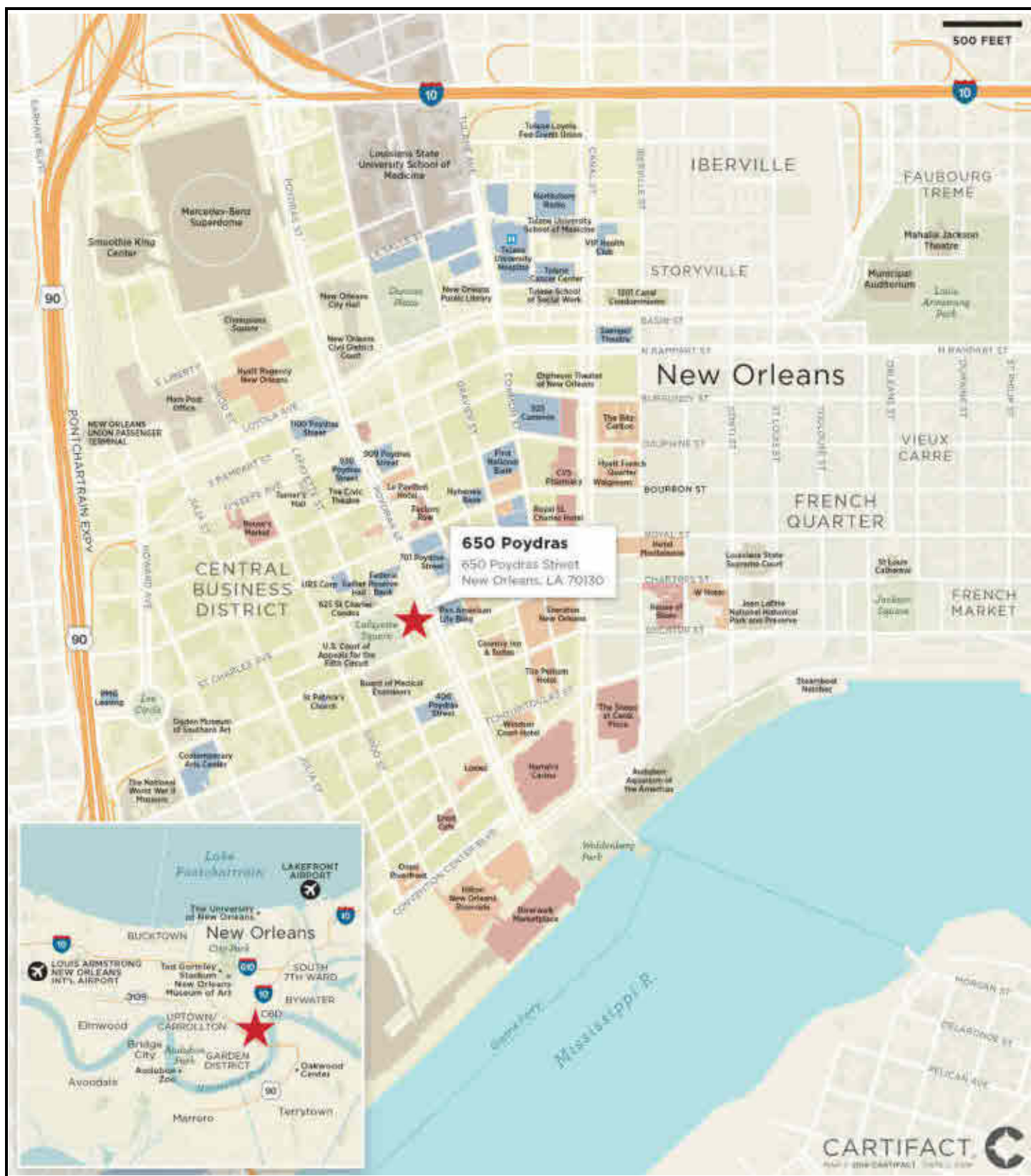


650 Poydras



## 650 Poydras





## 650 Poydras

28	Hilpath 5,134 SF Exp. 4/2018	Vacant 1,459 SF	Cotton, Schmidt & Abbott, LLP 8,875 SF Exp. 7/2020	Energy Technology Partners, LLC 3,304 SF Exp. 7/2018	The Sutter Group, LLC 1,435 SF Exp. 10/21	The Sutter Group, LLC 1,280 SF Exp. 10/21	Kramer Capital, LLC 1,754 SF MTM	The Sutter Group, LLC 849 SF Exp. 10/21	BNR Deutsche US LLP 2,888 SF Exp. 2/2018							
27	Provosty & Gankandorf, LLC 5,331 SF Exp. 1/2021	Provosty & Gankandorf, LLC 1,057 SF Exp. 10/21	Benedict J. Sagert, Jr., PLC 1,860 SF Exp. 10/21	Harries & Ruffy, LLC 3,158 SF Exp. 6/2019	Sutterfield, Webb & Smith 6,457 SF Exp. 7/2019	Vacant 1,703 SF	Thompson Cox Cousins & Irons 4,248 SF Exp. 3/2020	Schiff, Schechter & Wise LLP 1,519 SF Exp. 7/2021								
26	Shields Moss, LLP 11,100 SF Exp. 9/2018			Vacant 1,303 SF	Lindy L. Root, Inc. 2,290 SF Exp. 9/2018	Galeotti & Bivolarova, LLC 2,195 SF Exp. 10/2018	Hammond Law Firm, LLC 1,711 SF Exp. 9/2018	Gulf South Holding, Inc. 6,858 SF Exp. 1/2017								
25	Heller, Draper Etal 8,895 SF Exp. 9/2019		Edwin M. Shury, Jr. & Associates 1,278 SF Exp. 7/2020	KB Enterprises - Walton, Inc. 1,196 SF Exp. 3/2017	Policy & Planning Partners, LLC 1,046 SF Exp. 9/2017	Galeotti & Bivolarova, LLC 530 SF Exp. 10/2018	The Abby Fund 1,500 SF Exp. 5/2019	Nuveen 940 SF Exp. 1/2021	Bradley Epstein, APC 3,819 SF Exp. 9/2018	Aptify 4,612 SF Exp. 9/2018						
24	Loperud Commerce, PLLC 1,788 SF Exp. 3/2021			Zehnder Communications 1,236 SF Exp. 9/2019			Zehnder Communications 14,807 SF Exp. 9/2018									
23	HC Management Group 1,907 SF Exp. 1/2020	WOCJ 1,302 SF MTM	Partnerships Partners, LLC 80 SF Exp. 12/18	Genesee International Corp. 1,561 SF MTM	Vacant 3,521 SF	Crescent Resources, LLC 1,884 SF Exp. 9/2018	Joseph Rugh White 1,367 SF Exp. 7/2018	Zahn Group, LLC 1,367 SF Exp. 11/2018	Expeda Cash, LLC 881 SF Exp. 9/2017	Synovus 1,321 SF Exp. 4/2018	Harry T. Lennon 620 SF Exp. 3/2018	Partnerships Partners, LLC 1,550 SF Exp. 10/21	Clarity Oil Company, LLC 4,554 SF Exp. 9/2018			
22	Winn-Eber Markowitz Edition 3,983 SF Exp. 9/2021	Vacant 7,126 SF	Farrist, LLC 2,344 SF Exp. 4/2019	Dorson Law Firm 288 SF Exp. 9/2017	Devolet Law Firm 1,300 SF Exp. 3/2017	O'Mara, LLC 1,401 SF Exp. 2/2019	Devolet Law Firm 360 SF Exp. 9/2017	Playworks Education Energy 867 SF Exp. 7/2018	Seward & Childress, LLC 1,302 SF Exp. 6/2018	Bryan Wagner Insurance, Inc. 408 SF Exp. 3/2019	Hendon, Starnes & Muller 4,048 SF Exp. 1/2018					
21	Vacant 10,069 SF				Harrell & Nowak, LLC 1,876 SF Exp. 7/2021		Murray Law Firm 2,831 SF Exp. 9/2019		Farrington & Thomson, LLC 3,022 SF Exp. 9/2020		Murray Law Firm 7,771 SF Exp. 11/2020					
20	Sales & Co. LC 2,911 SF Exp. 3/2020	Vacant 3,005 SF	Keth Ogden 1,711 SF Exp. 10/2018	Healy & Agnew, LLC 1,117 SF Exp. 12/2017	Ross, Antis Baskin & Kelly 3,454 SF Exp. 9/2018	Odin & Demoches, LLP 4,528 SF Exp. 10/21	Hatch Mott MacDonald, LLC 1,360 SF Exp. 10/2018	Vacant 1,419 SF	Hatch Mott MacDonald, LLC 1,318 SF Exp. 10/2018	Wendberg and Associates, LLC 2,947 SF Exp. 7/2019						
19	Jackson, Lewis, LLP 5,489 SF Exp. 5/2017		Jackson, Lewis, LLP 1,811 SF Exp. 5/2017	Harmon, Rosen Blumbaum 1,007 SF Exp. 10/2018	Trail Concepts, LLC 1,523 SF Exp. 11/2018	Wilkinson & Henry, LLC 4,523 SF Exp. 3/2017		Seener Pw, LP 345 SF Exp. 5/2018	Vacant 4,354 SF		Polis Dobbs PLLC 1,738 SF Exp. 10/2017					
18	Prokauer Rose LLP 10,978 SF Exp. 12/2019				JPMCC 14,021 SF Exp. 7/2020											
17	GSA/DOJ 24,927 SF Exp. 2/2020															
16	GSA/DOJ 24,927 SF Exp. 2/2020															
15	Assured Partners Golf Course, Inc. 8,192 SF Exp. 3/2020		Sea Group Sea Investments 790 SF Exp. 10/2018	Sea Group Sea Investments 880 SF Exp. 10/2018	Vacant 3,021 SF	Expansive Development Serv. LLC 2,004 SF Exp. 9/2018	Vacant 677 SF	Maguire Legal Support, LLC 1,053 SF Exp. 9/2019	Clayton, Tompkins & Brown 3,554 SF Exp. 5/2020	Vacant 1,636 SF	Varick, Hart & Check, LLC 2,587 SF Exp. 4/2018					
14	Regus Group 10,378 SF Exp. 7/2020			Regus Group 3,948 SF Exp. 7/2020		Basements and Associates 1,663 SF Exp. 3/2017		Vacant 2,591 SF		Ostendorf & Barrett, PLC 1,822 SF Exp. 9/2018		Ostendorf & Barrett, PLC 2,226 SF Exp. 6/2018		Ostendorf & Barrett, PLC 431 SF Exp. 9/2018		
13	Harris T. Bourgeois, LLP 4,770 SF Exp. 9/2018		Johnson Gray McMurray, LLC 2,308 SF Exp. 7/2018	Johnson Gray McMurray, LLC 748 SF Exp. 7/2018	The Bookler Firm, LLC 1,112 SF Exp. 9/2020	Vacant 895 SF	Vacant 1,113 SF	Ezzyell & Co., LLC 528 SF Exp. 11/2018	Vacant 393 SF	Vacant 2,395 SF	Manning Architects 6,500 SF Exp. 11/2018					
12	Swift Technical Services, LLC 2,485 SF Exp. 11/2018	Grant Herbert Architects, APC 1,419 SF Exp. 7/2019	Vacant 8,195 SF		Vacant 579 SF	PC Conference Room 1,413 SF MTM	Vacant 2,802 SF	Raini Destruction Management 2,478 SF Exp. 4/2018	Calderon Services 1,000 SF Exp. 3/2018	Madren, Knepper & Associates 4,601 SF Exp. 10/19		Vacant 4,421 SF				
11	Vacant 2,165 SF	Law Offices of Gordon F. Ser 1,294 SF Exp. 4/2016	Vacant 328 SF	Vacant 1,739 SF	Select Laboratory Partners 1,405 SF Exp. 2/2019	Green Gulf Associates 2,096 SF Exp. 12/2018	Erigh Martin & Associates, PC 1,117 SF Exp. 5/2019	Core Solutions, LLC 340 SF Exp. 10/21	Capital One National (USA), Inc. 791 SF Exp. 7/2018	Pricewaterhouse Coopers 884 SF Exp. 8/2019	S-Pure USA, Inc. 241 SF Exp. 9/2018					
10	Parking															
9	Parking															
8	Parking															
7	Parking															
6	Parking															
5	Parking															
4	Parking															
3	Parking															
2	Parking															
1	Community Coffee Company 2,380 SF Exp. 9/2018	Vacant 273 SF	Proctor Hill Studios, LLC 784 SF Exp. 12/2019	Vacant 199 SF	Lab & Rep. Inc. 720 SF Exp. 4/2021	CC+Contractors Space 880 SF MTM	Vacant 541 SF	Regus Group 1,011 SF Exp. 7/2020	Stromer and Associates 1,017 SF Exp. 3/2021	Belton, Knepper & Associates 388 SF Exp. 10/2018	Gulf South Holding Inc. 11 SF Exp. 10/21	Schiff Communications 167 SF Exp. 9/2018	Conway, Knepper & Brown 281 SF Exp. 10/21	PL Building 1,412 SF Exp. 7/2020	Stromer and Associates 100 SF Exp. 3/2021	Stromer and Associates 241 SF Exp. 9/2018

Vacant

Building

MTM

2016 - 2017

2018 - 2019

2020 - 2021

2022+



## 650 Poydras

## Mortgage Loan Information

<b>Mortgage Loan Seller:</b>	JPMCB
<b>Original Principal Balance:</b>	\$38,300,000
<b>Cut-off Date Principal Balance:</b>	\$38,300,000
<b>% of Pool by IPB:</b>	4.1%
<b>Loan Purpose:</b>	Refinance
<b>Borrower:</b>	Poydras Center, LLC
<b>Sponsors:</b>	William Z. Hertz, Isaac Hertz and Sarah Hertz
<b>Interest Rate:</b>	4.59752%
<b>Note Date:</b>	6/7/2016
<b>Maturity Date:</b>	7/1/2026
<b>Interest-only Period:</b>	None
<b>Original Term:</b>	120 months
<b>Original Amortization:</b>	360 months
<b>Amortization Type:</b>	Balloon
<b>Call Protection:</b>	L(24),Def(93),O(3)
<b>Lockbox:</b>	Hard
<b>Additional Debt:</b>	Yes
<b>Additional Debt Balance:</b>	\$4,400,000
<b>Additional Debt Type:</b>	Mezzanine Loan

## Property Information

<b>Single Asset / Portfolio:</b>	Single Asset
<b>Title:</b>	Fee
<b>Property Type - Subtype:</b>	Office - CBD
<b>Net Rentable Area (SF):</b>	453,255
<b>Location:</b>	New Orleans, LA
<b>Year Built / Renovated:</b>	1983 / 2005
<b>Occupancy:</b>	86.0%
<b>Occupancy Date:</b>	3/15/2016
<b>Number of Tenants:</b>	97
<b>2013 NOI:</b>	\$4,401,298
<b>2014 NOI:</b>	\$4,678,784
<b>2015 NOI:</b>	\$4,627,844
<b>TTM NOI (as of 2/2016)</b>	\$4,592,968
<b>UW Economic Occupancy:</b>	88.2%
<b>UW Revenues:</b>	\$8,531,901
<b>UW Expenses:</b>	\$3,916,164
<b>UW NOI:</b>	\$4,615,737
<b>UW NCF:</b>	\$3,867,083
<b>Appraised Value / Per SF:</b>	\$53,400,000 / \$118
<b>Appraisal Date:</b>	3/24/2016

Escrows and Reserves<sup>(1)</sup>

	Initial	Monthly	Initial Cap
<b>Taxes:</b>	\$402,577	\$57,600	N/A
<b>Insurance:</b>	\$0	Springing	N/A
<b>Replacement Reserves:</b>	\$7,555	\$7,555	N/A
<b>TI/LC:</b>	\$54,833	\$54,833	N/A
<b>Other:</b>	\$301,729	Springing	N/A

## Financial Information

<b>Cut-off Date Loan / SF:</b>	\$84
<b>Maturity Date Loan / SF:</b>	\$69
<b>Cut-off Date LTV:</b>	71.7%
<b>Maturity Date LTV:</b>	58.2%
<b>UW NCF DSCR:</b>	1.64x
<b>UW NOI Debt Yield:</b>	12.1%

## Sources and Uses

Sources	Proceeds	% of Total	Uses	Proceeds	% of Total
Mortgage Loan	\$38,300,000	89.7%	Payoff Existing Debt	\$31,437,023	73.6%
Mezzanine Loan	4,400,000	10.3	Return of Equity	9,517,864	22.3
			Closing Costs	978,419	2.3
			Upfront Reserves	766,694	1.8
<b>Total Sources</b>	<b>\$42,700,000</b>	<b>100.0%</b>	<b>Total Uses</b>	<b>\$42,700,000</b>	<b>100.0%</b>

(1) For a full description of Escrows and Reserves, please refer to "Escrows and Reserves" below.

**The Loan.** The 650 Poydras loan has an outstanding principal balance as of the Cut-off Date of \$38.3 million and is secured by a first mortgage lien on the fee interest in a 453,255 square foot Class A office tower located in New Orleans, Louisiana. The loan has a 10-year term and will amortize on a 30-year schedule. The previously existing debt was securitized in the MLCFC 2007-5 transaction.

**The Borrower.** The borrowing entity for the 650 Poydras loan is Poydras Center, LLC, a Delaware limited liability company and special purpose entity.



## 650 Poydras

**The Loan Sponsors.** The loan sponsors and nonrecourse carve-out guarantors are William Z. Hertz, Isaac Hertz and Sarah Hertz of the Hertz Investment Group. The Hertz Investment Group is a national real estate investment and management company currently headquartered in Santa Monica, California. The company's business plan focuses its acquisition strategy towards secondary central business districts and state capitals. Since its founding in 1977 by Judah Hertz, the company has grown to own and manage approximately 16.8 million square feet of commercial real estate with an aggregate portfolio market value of approximately \$1.9 billion. In addition to 650 Poydras, the Hertz Investment Group currently owns four other assets in New Orleans (909 Poydras, 400 Poydras, 1100 Poydras and 701 Poydras). The five assets total approximately 3.6 million square feet within the New Orleans central business district.

The loan sponsors purchased the property for approximately \$35.0 million in December 2002. According to the loan sponsors, they have a total cost basis in the property of approximately \$45.2 million.

**The Property.** The property is a 28-story, 453,255 square foot Class A multi-tenant office building located in the central business district of New Orleans, Louisiana. The property was constructed in 1983 and is situated on approximately 0.91 acres. The property, originally designed by architectural firm Smallwood, Reynolds, Stewart, Stewart & Associates, is a known asset in the New Orleans market. The lobby features 20 foot ceilings and serves as a gallery for several pieces of regional artwork. Additionally, a majority of the floors offer unobstructed views of the Mississippi River, French Quarter, Warehouse District and the central business district. Other building amenities include a three-story high terrace located on the 11th floor, shared conference room, 24-hour security desk and on-site management office, sundry shop, dry cleaners and shoe shine service. Office tenants at the property also have access to a parking garage located on floors two through nine that offers 947 spaces and a parking ratio of approximately 2.1 spaces per 1,000 square feet of net rentable area. A total of 478 spaces are available exclusively to tenants of the property with the balance available to the general public. The property also contains 2,823 square feet of ground floor retail space consisting of Community Coffee Company and Francis Hair Studio.

As of March 15, 2016, the property was 86.0% occupied by 97 tenants. The largest tenant, The General Services Administration – Department of Justice ("GSA/DOJ"), leases 14.0% of the net rentable area through February 2026 and has occupied its space since February 2011. The tenant's space serves as the Eastern District of Louisiana's office of the United States Attorney's office. GSA/DOJ accounts for 17.8% of the in-place base rent at the property. The second largest tenant, Zehnder Communications, leases 3.6% of the net rentable area through September 2018 and has occupied its space since August 2004. Zehnder Communications is a full-service marketing agency specializing in advertising, public relations, media, digital, mobile, interactive design and programming and social media. The firm was originally founded in 1996 and has grown to three offices within Louisiana and Tennessee. The tenant's space serves as the company's headquarters. Zehnder Communications accounts for 3.6% of the in-place base rent and its lease contains one remaining five-year renewal option. The third largest tenant, Regus Group, leases 3.1% of the net rentable area through July 2020 and has occupied its space since August 2011. Regus Group (LSE: RGU) offers bespoke and pre-built office space on both a short-term and long-term basis. Regus Group is the world's largest provider of flexible workplaces with 2,768 centers across 977 cities in 106 countries and approximately 2.3 million global members. The company was originally founded in 1989 in Brussels, Belgium and is currently headquartered in Luxembourg City, Luxembourg. Regus Group accounts for 2.8% of the in-place base rent and its lease contains two remaining five-year renewal options.

The property is located in the New Orleans central business district and many demand drivers lie within walking distance of the property, including the French Quarter, Mercedes-Benz Superdome, City Hall, Port of New Orleans and six casinos. Additionally, the property is adjacent to the Federal Court House, the U.S. Post Office and Lafayette Square. Lafayette Square, an 8,300 square foot plaza, is located across the street directly south of the property. Access to the property is provided by Poydras Street, Camp Street, St Charles Avenue and North Maestri Street. US Highway 90 is located approximately 0.6 miles south of the office property and provides regional access, as well as direct access to Interstate 10. The property is also in close proximity to major public transportation lines, including the St Charles at Poydras Station and Poydras Station, which are located one block north and five blocks east, respectively. Additionally, the property is located approximately 13.1 miles east of Louis Armstrong New Orleans International Airport and approximately 3.9 miles east of Tulane University.

## 650 Poydras

According to the appraisal, the property is located in the New Orleans central business district submarket of the New Orleans / Metairie / Kenner market. As of the first quarter of 2016, the submarket consisted of 136 buildings totaling approximately 9.0 million square feet of office space with an overall vacancy rate of 13.6% and average rents of \$16.65 per square foot. The appraisal identified five directly comparable office properties built between 1972 and 1986 and ranging in size from approximately 414,519 to 1,249,500 square feet. The comparable properties reported occupancies ranging from 87.5% to 97.9% with a weighted average of 93.2%. Asking rents for the comparable properties range from \$16.50 to \$20.00 per square foot. The appraisal concluded an office market rent of \$17.50 per square foot for the property's low-rise floors and \$18.50 per square foot for the property's high-rise floors. The weighted average in-place rents for the property's low-rise and high-rise floors are \$18.17 per square foot and \$17.70 per square foot, respectively, which is in-line with the appraisal's concluded office market rents. Additionally, the appraisal did not identify any new supply that will be delivered in the New Orleans central business district submarket that will compete with the property.

Historical and Current Occupancy <sup>(1)</sup>			
2013	2014	2015	Current <sup>(2)</sup>
87.4%	89.2%	91.9%	86.0%

(1) Historical occupancies are as of December 31 of each respective year.

(2) Current Occupancy is as of March 15, 2016.

Tenant Summary <sup>(1)</sup>						
Tenant	Ratings <sup>(2)</sup> Moody's/S&P/Fitch	Net Rentable Area (SF)	% of Total NRA	Base Rent PSF	% of Total Base Rent	Lease Expiration Date
GSA/DOJ	Aaa / AA+ / AAA	63,615	14.0%	\$20.39	18.6%	2/26/2026
Zehnder Communications	NA / NA / NA	16,443	3.6%	\$17.34	4.1%	9/30/2018
Regus Group	NA / NA / NA	14,043	3.1%	\$14.40	2.9%	7/31/2020
Shields Mott, LLP	NA / NA / NA	11,100	2.4%	\$18.00	2.9%	6/30/2018
Proskauer Rose LLP	NA / NA / NA	10,978	2.4%	\$18.50	2.9%	12/31/2019
Murray Law Firm <sup>(3)</sup>	NA / NA / NA	10,402	2.3%	\$18.38	2.7%	Various
Heller, Draper, Patrick & Horn, LLC <sup>(4)</sup>	NA / NA / NA	9,995	2.2%	\$17.75	2.5%	8/31/2019
Looper Goodwine, PC	NA / NA / NA	8,765	1.9%	\$18.42	2.3%	2/28/2023
Assured Partners Gulf Coast, Inc.	NA / NA / NA	8,102	1.8%	\$18.50	2.1%	3/31/2020
Cogent/360 Networks (USA), Inc.	NA / B+ / NA	7,812	1.7%	\$18.00	2.0%	1/31/2026

(1) Based on the underwritten rent roll.

(2) Ratings provided are for the parent company or government of the entity listed in the "Tenant" field, whether or not the parent company or government guarantees the lease.

(3) Murray Law Firm occupies two suites at the property consisting of 7,771 square feet and 2,631 square feet, respectively. The \$18.38 per square foot rent represents a weighted average of the underwritten rent that Murray Law Firm pays. Murray Law Firm has a one-time right to contract its 2,631 square-foot space, Suite 2110, through August 31, 2019 with six months' notice and the payment of a contraction fee.

(4) Heller, Draper, Patrick & Horn, LLC has the right to terminate its lease as of August 31, 2017 with nine months' notice and the payment of a termination fee.

## 650 Poydras

Lease Rollover Schedule <sup>(1)</sup>									
Year	Number of Leases Expiring	Net Rentable Area Expiring	% of NRA Expiring	Base Rent Expiring	% of Base Rent Expiring	Cumulative Net Rentable Area Expiring	Cumulative % of NRA Expiring	Cumulative Base Rent Expiring	Cumulative % of Base Rent Expiring
Vacant	NAP	63,259	14.0%	NAP	NAP	63,259	14.0%	NAP	NAP
2016 & MTM	12	34,279	7.6	\$630,371	9.0%	97,538	21.5%	\$630,371	9.0%
2017	11	32,267	7.1	588,609	8.4	129,805	28.6%	\$1,218,980	17.5%
2018	27	87,787	19.4	1,598,286	22.9	217,592	48.0%	\$2,817,266	40.4%
2019	21	65,551	14.5	1,180,292	16.9	283,143	62.5%	\$3,997,558	57.3%
2020	11	53,805	11.9	916,466	13.1	336,948	74.3%	\$4,914,024	70.5%
2021	7	19,999	4.4	364,248	5.2	356,947	78.8%	\$5,278,272	75.7%
2022	1	3,988	0.9	68,105	1.0	360,935	79.6%	\$5,346,377	76.7%
2023	1	8,765	1.9	161,451	2.3	369,700	81.6%	\$5,507,829	79.0%
2024	0	0	0.0	0	0.0	369,700	81.6%	\$5,507,829	79.0%
2025	1	1,576	0.3	27,974	0.4	371,276	81.9%	\$5,535,803	79.4%
2026	2	71,427	15.8	1,437,732	20.6	442,703	97.7%	\$6,973,535	100.0%
2027 & Beyond <sup>(2)</sup>	3	10,552	2.3	0	0.0	453,255	100.0%	\$6,973,535	100.0%
<b>Total</b>	<b>97</b>	<b>453,255</b>	<b>100.0%</b>	<b>\$6,973,535</b>	<b>100.0%</b>				

(1) Based on the underwritten rent roll as of March 15, 2016.

(2) 2027 & Beyond includes a building storage space totaling 4,432 square feet, a Hertz Investment Group, Inc. management office totaling 2,645 square feet and a communal conference room shared by office tenants, none of which have base rent attributable to the net rentable area. The space is not considered vacant as it is used to contribute to building amenities and services.

Operating History and Underwritten Net Cash Flow							
	2013	2014	2015	TTM <sup>(1)</sup>	Underwritten	Per Square Foot	% <sup>(2)</sup>
Rents in Place	\$6,961,484	\$7,072,519	\$7,103,878	\$7,117,674	\$6,973,535	\$15.39	72.3%
Vacant Income	0	0	0	0	1,140,444	2.52	11.8
<b>Gross Potential Rent</b>	<b>\$6,961,484</b>	<b>\$7,072,519</b>	<b>\$7,103,878</b>	<b>\$7,117,674</b>	<b>\$8,113,979</b>	<b>\$17.90</b>	<b>84.2%</b>
Parking	910,489	996,490	972,938	974,853	974,853	2.15	10.1
CAM Reimbursements	350,205	610,616	488,511	503,245	458,558	1.01	4.8
Other Rental Income	163,669	152,307	189,341	192,034	93,349	0.21	1.0
<b>Net Rental Income</b>	<b>\$8,385,847</b>	<b>\$8,831,932</b>	<b>\$8,754,668</b>	<b>\$8,787,806</b>	<b>\$9,640,739</b>	<b>\$21.27</b>	<b>100.0%</b>
(Vacancy/Credit Loss)	(141,252)	(142,226)	(279,176)	(302,568)	(1,140,444)	(2.52)	(11.8)
Other Income	16,647	23,804	27,405	31,606	31,606	0.07	0.3
<b>Effective Gross Income</b>	<b>\$8,261,242</b>	<b>\$8,713,510</b>	<b>\$8,502,897</b>	<b>\$8,516,844</b>	<b>\$8,531,901</b>	<b>\$18.82</b>	<b>88.5%</b>
<b>Total Expenses</b>	<b>\$3,859,944</b>	<b>\$4,034,726</b>	<b>\$3,875,053</b>	<b>\$3,923,876</b>	<b>\$3,916,164</b>	<b>\$8.64</b>	<b>45.9%</b>
<b>Net Operating Income</b>	<b>\$4,401,298</b>	<b>\$4,678,784</b>	<b>\$4,627,844</b>	<b>\$4,592,968</b>	<b>\$4,615,737</b>	<b>\$10.18</b>	<b>54.1%</b>
Total TI/LC, Capex/RR	0	0	0	0	748,654	1.65	8.8
<b>Net Cash Flow</b>	<b>\$4,401,298</b>	<b>\$4,678,784</b>	<b>\$4,627,844</b>	<b>\$4,592,968</b>	<b>\$3,867,083</b>	<b>\$8.53</b>	<b>45.3%</b>

(1) TTM represents the trailing 12-month period ending on February 29, 2016.

(2) Percentage column represents percent of Net Rental Income for all revenue lines and represents percent of Effective Gross Income for the remainder of the fields.

**Property Management.** The 650 Poydras Office property is managed by Hertz Investment Group, LLC, an affiliate of the loan sponsors.

**Escrows and Reserves.** At origination, the borrower was required to deposit into escrow \$402,577 for real estate taxes, \$249,234 for outstanding tenant improvements and leasing commissions, \$54,833 for tenant improvement and leasing commission reserves, \$52,495 for free rent reserves related to two tenants and \$7,555 for capital expenditure reserves.

**Tax Escrows** - On a monthly basis, the borrower is required to escrow 1/12 of the annual estimated tax payments, which currently equates to \$57,600.

**Insurance Escrows** - The requirement for the borrower to make deposits to the insurance escrow is waived so long as no event of default has occurred and is continuing and the borrower provides satisfactory evidence that the property is insured as part of a blanket policy in accordance with the loan documents.



## 650 Poydras

**Replacement Reserves** - On a monthly basis, the borrower is required to escrow approximately \$7,555 (approximately \$0.20 per square foot annually) for replacement reserves. The reserve is not subject to a cap.

**Ti/LC Reserves** - On a monthly basis, the borrower is required to escrow \$54,833 (approximately \$1.45 per square foot annually) for tenant improvement and leasing commission reserves. The reserve is not subject to a cap.

**GSA Reserve** - In the event the lease for GSA/DOJ is not renewed prior to the date that is nine months prior to the current expiration date, that date being May 26, 2025, the lender will escrow excess cash flow after payment of debt service and required reserves for the purpose of paying tenant improvements and leasing commissions associated with re-leasing the space leased by GSA/DOJ. The borrower is no longer required to reserve such amounts upon the occurrence of the earliest of the following: (i) the lease for GSA/DOJ is renewed in accordance with its terms, (ii) the amount on deposit in the reserve equals or exceeds \$1,272,300 or (iii) the space demised by GSA/DOJ is fully leased to replacement tenants as evidenced by a tenant estoppel.

**Lockbox / Cash Management.** The loan is structured with a hard lockbox and in-place cash management. At origination, the borrower was required to send a tenant direction letter to all tenants at the properties instructing them to deposit all rents and payments into the lockbox account. All funds in the lockbox account are swept each business day to a segregated cash management account under the control of the lender. To the extent a Cash Sweep Event (as defined below) occurs and is continuing, all excess cash flow after payment of the mortgage and mezzanine debt service, required reserves and operating expenses will be held as additional collateral for the loan. The lender has a first priority security interest in the cash management account.

A “Cash Sweep Event” means the occurrence of (i) an event of default, (ii) any bankruptcy action of the borrower or property manager, (iii) the date on which the debt service coverage ratio (as calculated in the loan agreement) is less than 1.10x (a “DSCR Trigger Event”) or (iv) if the GSA/DOJ lease not being renewed prior to May 26, 2025 (a “Tenant Trigger Event”).

A Cash Sweep Event may be cured by (a) if the Cash Sweep Event is caused solely by clause (i) above, the acceptance by the lender of a cure of such event of default, (b) if the Cash Sweep Event is caused solely by clause (ii) above, the borrower replacing the property manager with a replacement manager acceptable to the lender under a new management agreement within 60 days after such bankruptcy action, (c) if a Cash Sweep Event is caused solely by clause (iii) above, the achievement of a debt service coverage ratio of 1.10x or greater for two consecutive quarters or (d) if the Cash Sweep Event is caused by clause (iv) above, if (1) any GSA/DOJ lease is renewed in accordance with its terms, (2) the amount on deposit in the GSA/DOJ reserve fund (as defined in the loan documents) equals or exceeds \$1,272,300 or (3) the space demised by GSA/DOJ is fully leased to replacement tenants and each replacement tenants provides an acceptable tenant estoppel (each of the foregoing, a “Cash Sweep Event Cure”).

Each Cash Sweep Event Cure is also subject to the following conditions: (i) no event of default shall have occurred and be continuing, (ii) the borrower may cure a Cash Sweep Event no more than a total of four times in the aggregate during the term of the loan (except that a DSCR Trigger Event and a Tenant Trigger Event may be cured on an unlimited basis), and (iii) the borrower pays all of the lender’s reasonable expenses incurred in connection with curing any Cash Sweep Event, including reasonable attorney’s fees and expenses. The borrower shall have no right to cure a Cash Sweep Event caused by a bankruptcy action of the borrower.

**Additional Debt.** The \$4.4 million mezzanine loan is secured by direct equity interests in the borrower and is coterminous with the mortgage loan. The mezzanine debt is expected to be sold to a third party investor. The mezzanine loan is interest-only for the entire term of the loan and has an 11.90000% coupon. Including the mezzanine loan, the cumulative Cut-off Date LTV is 80.0%, the cumulative UW NCF DSCR is 1.34x and the cumulative UW NOI Debt Yield is 10.8%. The mortgage and mezzanine lenders have entered into an intercreditor agreement.