













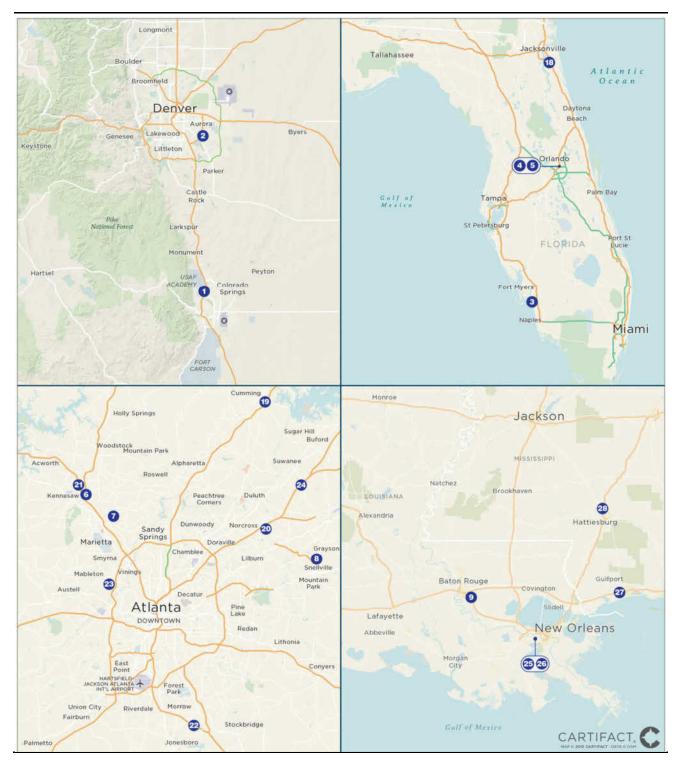






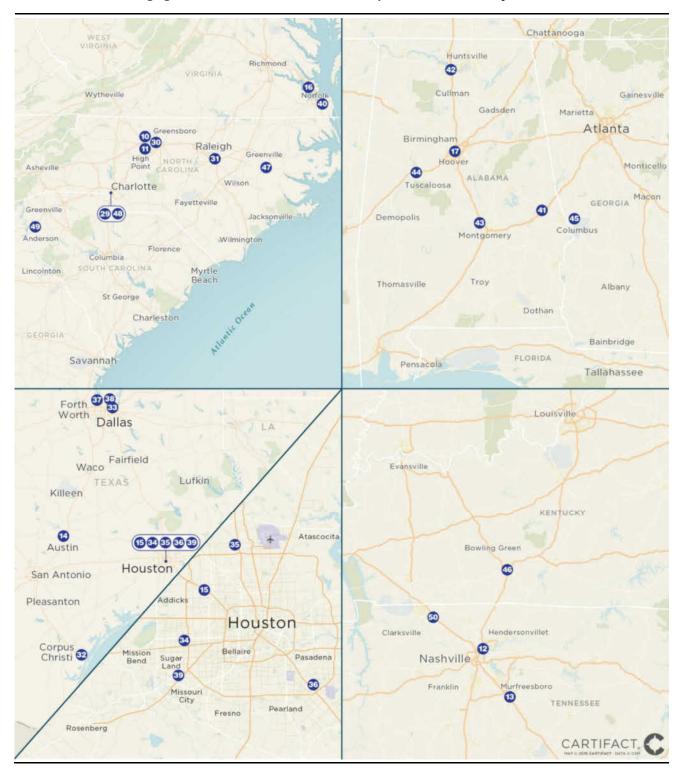


Mortgage Loan No. 10 - Starwood Capital Extended Stay Portfolio

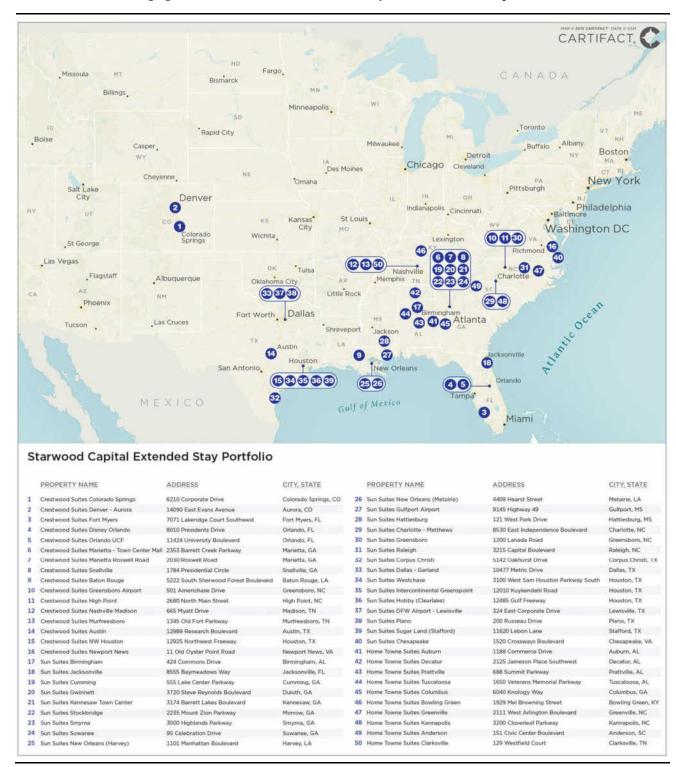




Mortgage Loan No. 10 - Starwood Capital Extended Stay Portfolio









#### Mortgage Loan Information

| Mortgage Loan Seller:               | Column                     |
|-------------------------------------|----------------------------|
| Original Principal Balance(1):      | \$20,000,000               |
| Cut-off Date Principal Balance(1):  | \$20,000,000               |
| % of Pool by IPB:                   | 2.6%                       |
| Loan Purpose:                       | Acquisition                |
| Borrowers <sup>(2)</sup> :          | Various                    |
| Sponsor:                            | SOF-IX U.S. Holdings, L.P. |
| Interest Rate:                      | 4.01625%                   |
| Note Date:                          | 6/11/2015                  |
| Maturity Date:                      | 7/6/2020                   |
| Interest-only Period:               | 24 months                  |
| Original Term:                      | 60 months                  |
| Original Amortization(3):           | 360 months                 |
| Amortization Type:                  | IO-Balloon                 |
| Call Protection <sup>(4)</sup> :    | L(34),Def or YM1(22),O(4)  |
| Lockbox <sup>(6)</sup> :            | Hard                       |
| Additional Debt <sup>(1)(6)</sup> : | Yes                        |
| Additional Debt Balance(1)(6):      | \$205,000,000              |
| Additional Debt Type(1)(6):         | Pari Passu, Mezzanine      |
| Additional Future Debt Permitted:   | No                         |

### **Property Information**

| Single Asset / Portfolio:                      | Portfolio of 50 Properties |
|--|----------------------------|
| Title:   | Fee                        |
| Property Type - Subtype:                       | Hotel – Extended Stay      |
| Net Rentable Area (Rooms):                     | 6,106                      |
| Location:                                      | Various                    |
| Year Built / Renovated:                        | Various                    |
| Occupancy / ADR / RevPAR <sup>(7)</sup> :      | 76.3% / \$39.81 / \$30.38  |
| Occupancy / ADR / RevPAR Date <sup>(7)</sup> : | 4/30/2015                  |
| Number of Tenants:                             | N/A                        |
| 2013 NOI:                                      | \$15,645,926               |
| 2014 NOI:                                      | \$27,185,644               |
| 2015 NOI <sup>(7)</sup> :                      | \$28,792,531               |
| TTM NOI:                                       | N/A                        |
| UW Occupancy / ADR / RevPAR:                   | 76.3% / \$39.81 / \$30.38  |
| UW Revenues:                                   | \$68,907,956               |
| UW Expenses:                                   | \$40,932,498               |
| UW NOI:  | \$27,975,458               |
| UW NCF:  | \$25,219,140               |
| Appraised Value / Per Room <sup>(6)</sup> :    | \$311,000,000 / \$50,934   |
| Appraisal Date <sup>(6)</sup> :                | 5/4/2015                   |

#### Escrows and Reserves(9)

|                       | Initial     | Monthly                           | Initial Cap |
|-----------------------|-------------|-----------------------------------|-------------|
| Taxes:                | \$0         | Springing                         | N/A         |
| Insurance:            | \$0         | Springing                         | N/A         |
| FF&E Reserve:         | \$244,725   | 4% of total gross monthly revenue | N/A         |
| Capital Work Reserve: | \$6,500,000 | N/A                               | N/A         |
| Engineering Reserve:  | \$1,121,206 | N/A                               | N/A         |

#### Financial Information<sup>(1)</sup>

| Cut-off Date Loan / Room:          | \$32,755 |
|------------------------------------|----------|
| Maturity Date Loan / Room:         | \$31,233 |
| Cut-off Date LTV <sup>(8)</sup> :  | 64.3%    |
| Maturity Date LTV <sup>(8)</sup> : | 61.3%    |
| UW NCF DSCR:                       | 2.26x    |
| UW NOI Debt Yield:                 | 14.0%    |

#### Sources and Uses

| Sources                      | Proceeds      | % of Total |
|------------------------------|---------------|------------|
| Mortgage Loan <sup>(1)</sup> | \$200,000,000 | 63.7%      |
| Mezzanine Loan               | 25,000,000    | 8.0        |
| Borrower Equity              | 89,019,273    | 28.3       |
| Total Sources                | \$314,019,273 | 100.0%     |

| Uses             | Proceeds      | % of Total |
|------------------|---------------|------------|
| Purchase Price   | \$300,000,000 | 95.5%      |
| Upfront Reserves | 7,865,931     | 2.5        |
| Closing Costs    | 6,153,341     | 2.0        |
| Total Uses       | \$314,019,273 | 100.0%     |

- (1) The Starwood Capital Extended Stay Portfolio loan is part of a larger split whole loan evidenced by four *pari passu* notes with an aggregate principal balance of \$200.0 million. The financial information presented in the chart above reflects the cut-off date balance of the \$200.0 million Starwood Capital Extended Stay Portfolio Whole Loan.
- (2) The borrowing entities are 50 limited partnership, special purpose entities.
- (3) After the interest-only period, the loan will amortize on a fixed amortization schedule. For more information see Annex F to the Prospectus.
- (4) The lockout period will be at least 34 payment dates beginning with and including the first payment date of August 6, 2015. Defeasance or yield maintenance of the full Starwood Capital Extended Stay Portfolio Whole Loan is permitted following two years after the closing date of the securitization that includes the note last to be securitized.
- (5) For a more detailed description of lockbox, please refer to "Lockbox / Cash Management" below.
- (6) The additional debt balance includes \$180.0 million of *pari passu* debt and a \$25.0 million mezzanine loan. For a more detailed description of the additional debt, please refer to "*Additional Debt*" below.
- (7) Represents trailing twelve months ending April 30, 2015.



- (8) The appraised value of \$311.0 million is reflective of the value of the portfolio if sold in its entirety to a single buyer. The appraisal determined an appraised value on both a portfolio and individual basis. The concluded aggregate appraised value of the individual properties was \$301.8 million, which would result in a Cut-off Date LTV of 66.3% and a Maturity Date LTV of 63.2%.
- (9) For a more detailed description of escrows and reserves, please refer to "Escrows and Reserves" below.

The Loan. The Starwood Capital Extended Stay Portfolio loan, which is part of a larger split whole loan, is a first mortgage loan secured by the fee interest in 50 extended stay properties located in 12 states. The whole loan has an outstanding principal balance of \$200.0 million (the "Starwood Capital Extended Stay Portfolio Whole Loan") as of the cut-off date, which is comprised of four *pari passu* notes, Note A-1-A, Note A-1-B, Note A-2 and Note A-3. Note A-1-B, has an outstanding principal balance as of the cut-off date of \$20.0 million and is being contributed to the CSAIL 2016-C6 Commercial Mortgage Trust. Notes A-2 and A-3, which have an aggregate outstanding principal balance as of the cut-off date of \$75.0 million, were contributed to the CSAIL 2016-C5 Commercial Mortgage Trust. Note A-1-A, which has an outstanding principal balance as of the cut-off date of approximately \$105.0 million, was contributed to the CSAIL 2015-C3 Commercial Mortgage Trust. As the holder of Note A-1-A (the "Controlling Noteholder"), the trustee of the CSAIL 2015-C3 Commercial Mortgage Trust (or, prior to the occurrence and continuance of a control termination event under the CSAIL 2015-C3 pooling and servicing agreement, the CSAIL 2015-C3 controlling class representative) is entitled to exercise all of the rights of the Controlling Noteholder with respect to the Starwood Capital Extended Stay Portfolio Whole Loan; however, the holders of Notes A-1-B, A-2 and A-3 are entitled, under certain circumstances, to consult with the Controlling Noteholder with respect to certain major decisions. The loan has a 5-year term and will amortize on a 30-year schedule after a two-year interest only period.

#### Whole Loan Note Summary

|                   | Original<br>Balance | Cut-off Date<br>Balance | Note Holder   | Note in Controlling<br>Securitization |
|-------------------|---------------------|-------------------------|---------------|---------------------------------------|
| Note A-1-A        | \$105,000,000       | \$105,000,000           | CSAIL 2015-C3 | Yes                                   |
| Notes A-2 and A-3 | 75,000,000          | 75,000,000              | CSAIL 2016-C5 | No                                    |
| Note A-1-B        | 20,000,000          | 20,000,000              | CSAIL 2016-C6 | No                                    |
| Total             | \$200,000,000       | \$200,000,000           |               |                                       |

**The Borrowers**. The borrowing entities for the loan consist of 50 limited partnerships, special purpose entities which are controlled by SCG LH GP, L.L.C., a Delaware limited liability corporation and special purpose entity.

The Sponsor. The loan's sponsor and nonrecourse carve-out guarantor is SOF-IX U.S. Holdings, L.P. which is the U.S. holding company for Starwood Opportunity Fund IX and is managed and controlled by Starwood Capital Group. The nonrecourse carve-out guarantor's liability in connection with bankruptcy is capped at 20.0% of the then outstanding principal amount plus incurred legal expenses. Starwood Capital Group is a private investment firm with a primary focus on global real estate. Since its inception in 1991, the firm has raised over \$31 billion of equity capital and currently has more than \$44 billion of assets under management. Over the past 24 years, Starwood Capital Group has acquired approximately \$65 billion of assets across virtually every real estate asset class.

The Properties. The portfolio consists of 50 extended stay properties totaling 6,106 rooms. The portfolio is geographically diverse in nature with properties located in 12 states including Texas, Georgia, North Carolina, Louisiana, Florida, Alabama, Colorado, Tennessee, Virginia, South Carolina, Mississippi and Kentucky. The properties were built between 1992 and 2007. The portfolio currently consist of 24 Sun Suites (3,112 rooms), 16 Crestwood Suites (2,188 rooms) and 10 Home-Towne Suites (806 rooms).

The sponsor acquired the properties in May 2015 from Mount Kellet Capital Management and Westmont Hospitality Group ("Seller"). The Seller acquired the Sun Suites and Crestwood Suites assets through the purchase of a mezzanine position and eventual foreclosure in December 2012 and acquired the Home Towne Suites assets in October 2013. The portfolio was underperforming when the Seller acquired it with 2013 NOI of approximately \$15.6 million and RevPAR of \$23.58. According to the sponsor, the Seller invested approximately \$23.3 million (\$3,819 per room) of capital to improve the assets in 2013 and 2014, which contributed to improved portfolio performance. NOI increased in 2014 to approximately \$27.2 million and RevPAR to \$29.36.



#### **Current Portfolio Overview**

| Brand             | Properties | # of<br>Rooms | Allocated Whole<br>Loan Amount | %      | Average Occ.(1) | Average<br>Daily<br>Rate <sup>(1)</sup> | Average<br>RevPAR <sup>(1)</sup> | NCF <sup>(1)</sup> |
|-------------------|------------|---------------|--------------------------------|--------|-----------------|---|----------------------------------|--------------------|
| Sun Suites        | 24         | 3,112         | \$108,614,977                  | 54.3%  | 81.2%           | \$36.58                                 | \$29.68                          | \$14,402,358       |
| Crestwood Suites  | 16         | 2,188         | 65,672,631                     | 32.8   | 74.0%           | \$40.47                                 | \$29.96                          | 8,862,003          |
| Home-Towne Suites | 10         | 806           | 25,712,392                     | 12.9   | 63.9%           | \$53.54                                 | \$34.21                          | 2,771,852          |
| Total/Wtd. Avg.:  | 50         | 6,106         | \$200,000,000                  | 100.0% | 76.3%           | \$39.81                                 | \$30.38                          | \$26,036,213       |

<sup>(1)</sup> Based on the trailing twelve month period ended April 30, 2015.

#### Portfolio Historical Capital Expenditures

| Brand             | 2013         | 2014         | Total        | Per Room |
|-------------------|--------------|--------------|--------------|----------|
| Sun Suites        | \$6,388,321  | \$5,343,490  | \$11,731,811 | \$3,770  |
| Crestwood Suites  | 4,427,551    | 5,251,186    | 9,678,737    | \$4,424  |
| Home-Towne Suites | 30,261       | 1,877,683    | 1,907,944    | \$2,367  |
| Total/Wtd. Avg.:  | \$10,846,133 | \$12,472,359 | \$23,318,492 | \$3,819  |

The sponsor acquired the portfolio in May 2015 and plans to continue investing capital into the assets in an effort to improve the performance of the portfolio. The sponsor intends to convert the properties to InTown Suites in or before 2017. \$6.5 million was escrowed into a Capital Work Reserve at closing to cover expected costs of approximately \$2.1 million to convert the assets to InTown Suites and an additional \$4.4 million for other capital improvements and renovations.

Through affiliated entities, the sponsor owns InTown Suites ("InTown"), which currently owns and manages a portfolio of 139 extended-stay properties, encompassing approximately 18,000 rooms, located in 21 states. The company has approximately 1,100 employees; of which approximately 66 serve a corporate function. Management is led by a group of professionals possessing both institutional leadership and hospitality industry experience at both the company and sponsorship level. The InTown team will provide management oversight of the properties.

InTown Suites is expected to have over 180 locations across 22 states after the intended conversion of the portfolio. InTown Suites' properties operate as long-term extended stay facilities with guestrooms rented on a weekly basis with an average guest stay of 84 days. Amenities include kitchens equipped with stovetops, microwaves and full-size refrigerators, dining areas, high speed internet access, flat-screen TVs, premium cable and guest laundry facilities.

InTown maximizes operating efficiencies by running a weekly pricing model (as opposed to a daily pricing model), at a higher occupancy (80% or higher) level with a longer length of stay (an average of 84 days). Average staffing at InTown properties is five to six full time employees, housekeeping services are provided on a weekly basis rather than nightly, room supplies are provided at check in and are not replenished during a guest's stay and operating hours are generally limited to 8 hours per day, 6 days per week. Compared to the hybrid model that offers weekly and nightly rooms (utilized at 37 of the 50 properties in this portfolio at acquisition), the InTown weekly-only business model with limited amenities results in lower costs and high occupancies on average. The sponsor anticipates these efficiencies will improve operating margins and increase the performance of the portfolio to be more in-line with InTown's current portfolio that operates at a 57% EBITDA margin.



### Portfolio Geographic Summary

| State           | # of Rooms | Allocated<br>Whole Loan<br>Amount | %      | Average<br>Occ. <sup>(1)</sup> | Average<br>Daily Rate <sup>(1)</sup> | Average<br>RevPAR <sup>(1)</sup> | NCF <sup>(1)</sup> |
|-----------------|------------|-----------------------------------|--------|--------------------------------|--------------------------------------|----------------------------------|--------------------|
| Texas           | 1,380      | \$51,888,668                      | 25.9%  | 82.1%                          | \$37.82                              | \$31.04                          | \$6,731,635        |
| Georgia         | 1,178      | 40,291,584                        | 20.1   | 85.8%                          | \$36.05                              | \$30.93                          | 5,498,658          |
| North Carolina  | 834        | 24,320,742                        | 12.2   | 71.8%                          | \$39.31                              | \$28.22                          | 2,990,381          |
| Louisiana       | 395        | 19,019,218                        | 9.5    | 82.2%                          | \$45.72                              | \$37.57                          | 2,406,569          |
| Florida         | 550        | 16,633,532                        | 8.3    | 73.2%                          | \$40.12                              | \$29.36                          | 2,462,006          |
| Alabama         | 457        | 13,320,080                        | 6.7    | 64.8%                          | \$47.22                              | \$30.62                          | 1,519,221          |
| Colorado        | 295        | 11,530,815                        | 5.8    | 65.4%                          | \$47.84                              | \$31.27                          | 1,317,729          |
| Tennessee       | 343        | 11,199,470                        | 5.6    | 82.4%                          | \$39.44                              | \$32.49                          | 1,501,679          |
| Virginia        | 244        | 4,903,910                         | 2.5    | 66.7%                          | \$40.79                              | \$27.20                          | 660,748            |
| South Carolina  | 80         | 2,783,300                         | 1.4    | 64.8%                          | \$53.50                              | \$34.66                          | 304,306            |
| Mississippi     | 244        | 2,717,031                         | 1.4    | 59.6%                          | \$34.72                              | \$20.69                          | 434,123            |
| Kentucky        | 106        | 1,391,650                         | 0.7    | 56.2%                          | \$48.39                              | \$27.20                          | 209,158            |
| Total/Wtd. Avg. | 6,106      | \$200,000,000                     | 100.0% | 76.3%                          | \$39.81                              | \$30.38                          | \$26,036,213       |

<sup>(1)</sup> Based on the trailing twelve month period ended April 30, 2015.

#### Operating History and Underwritten Net Cash Flow

|                             | 2012         | 2013         | 2014         | 2015(1)(2)   | Underwritten | Per Room <sup>(3)</sup> | % <sup>(4)</sup> |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|-------------------------|------------------|
| Occupancy                   | 56.7%        | 60.5%        | 76.0%        | 76.3%        | 76.3%        |                         |                  |
| ADR                         | \$39.98      | \$38.98      | \$38.63      | \$39.81      | \$39.81      |                         |                  |
| RevPAR                      | \$22.68      | \$23.58      | \$29.36      | \$30.38      | \$30.38      |                         |                  |
| Room Revenue                | \$50,610,387 | \$52,419,383 | \$65,416,045 | \$67,710,367 | \$67,710,367 | \$11,089                | 98.3%            |
| Other Departmental Revenues | 559,555      | 872,100      | 1,194,449    | 1,197,589    | 1,197,589    | 196                     | 1.7%             |
| Total Revenue               | \$51,169,942 | \$53,291,483 | \$66,610,494 | \$68,907,956 | \$68,907,956 | \$11,285                | 100.0%           |
| Room Expense                | 12,783,537   | 11,791,435   | 12,421,630   | 12,578,121   | 12,578,121   | 2,060                   | 18.6%            |
| Other Departmental Expenses | 825,147      | 761,913      | 564,933      | 543,307      | 543,307      | 89                      | 45.4%            |
| Departmental Expenses       | \$13,608,684 | \$12,553,347 | \$12,986,562 | \$13,121,428 | \$13,121,428 | \$2,149                 | 19.0%            |
| Departmental Profit         | \$37,561,258 | \$40,738,136 | \$53,623,931 | \$55,786,528 | \$55,786,528 | \$9,136                 | 81.0%            |
| Operating Expenses          | \$16,022,892 | \$18,400,304 | \$20,010,563 | \$20,557,302 | \$20,557,302 | \$3,367                 | 29.8%            |
| Gross Operating Profit      | \$21,538,365 | \$22,337,831 | \$33,613,368 | \$35,229,226 | \$35,229,226 | \$5,770                 | 51.1%            |
| Fixed Expenses              | 5,551,980    | 6,691,905    | 6,427,724    | 6,436,694    | 7,253,768    | 1,188                   | 10.5%            |
| Net Operating Income        | \$15,986,386 | \$15,645,926 | \$27,185,644 | \$28,792,531 | \$27,975,458 | \$4,582                 | 40.6%            |
| FF&E                        | 2,046,798    | 2,131,659    | 2,664,420    | 2,756,318    | 2,756,318    | 451                     | 4.0%             |
| Net Cash Flow               | \$13,939,588 | \$13,514,267 | \$24,521,224 | \$26,036,213 | \$25,219,140 | \$4,130                 | 36.6%            |

<sup>(1)</sup> The 2015 column represents the trailing twelve month period ending April 30, 2015.

<sup>(2)</sup> As of March 31, 2016 the TTM NCF was \$25,892,810 with an Occupancy, ADR and RevPAR of 70.3%, \$40.60 and \$28.56 respectively. The portfolio was acquired on May 5, 2015 and the financials do not include the revenue or expenses from May 1, 2015 through May 4, 2015 (4 days). If the revenue for the 27 days of May are used to estimate the first 4 days of the month, the 4 days would represent an additional \$747,039 of revenue.

<sup>(3)</sup> Per Room values are based on 6,106 rooms.

<sup>(4) %</sup> column represents percent of Total Revenue except for Room Expense and Other Departmental Expenses which is based on the corresponding revenue line items.



Property Management. The properties are managed by Sleep Specialty Management, L.P., an affiliate of the sponsor.

**Escrows and Reserves**. At origination, the borrowers deposited into escrow \$6.5 million for capital work, approximately \$1.1 million for required repairs and \$244,725 for FF&E reserve.

Tax Escrows – The requirement of the borrowers to make monthly deposits to the tax reserve is waived so long as a Trigger Period is not in continuance or a third party manager approved by the lender is adequately reserving and paying taxes in accordance with the loan documents.

*Insurance Escrows* – The requirement of the borrowers to make monthly deposits to the insurance reserve is waived so long as a Trigger Period is not in continuance or the borrowers provide satisfactory evidence that the properties are insured as part of a blanket policy in accordance with the loan documents.

FF&E Reserves - On a monthly basis, the borrowers are required to escrow an amount equal to 4.0% of gross monthly revenues.

Capital Work – The borrowers deposited \$6.5 million into escrow at origination. Of that amount it is estimated that approximately \$2.1 million will be used for work related to the conversion of the properties to InTown Suites and \$4.4 million will be used for additional renovations and improvements to the properties.

Lockbox / Cash Management. The Starwood Capital Extended Stay Portfolio Whole Loan is structured with a hard lockbox and springing cash management. The property manager is required to deposit all rental, credit card deposits and other income directly into the lockbox account controlled by the lender. Upon the continuance of a Trigger Period, all funds in the lockbox account are required to be swept daily to a cash management account under the control of the lender and disbursed during each interest period of the term of the loan in accordance with the loan documents. During the continuance of a Trigger Period, all excess cash flow, after payments made in accordance with the loan documents for, amongst other things, debt service, required reserves and operating expenses, is required to be held as additional collateral for the loan.

"Trigger Period" means a period commencing on the earliest of (i) an event of default under the mortgage loan documents, (ii) any event of default on the mezzanine loan, and (iii) the combined debt yield on the mortgage and mezzanine loan being less than 8.0% through July 2018, 8.25% through July 2019 and 8.50% thereafter.

Property Release. Provided no event of default under the mortgage loan documents has occurred, the borrowers may release individual properties from the loan subject to the satisfaction of certain conditions including, but not limited to, the following: (i) the debt yield for the remaining properties based on the mortgage and mezzanine loans either (a) exceeds the greater of the debt yield at origination or the debt yield prior to the release of the property or (b) is above 12.0%, (ii) payment of the Release Price for any conveyance of a property to an affiliate of the borrowers, (iii) payment of any release price with respect to the mezzanine loan, and (iv) payment of any yield maintenance prior to the open period.

"Release Price" means (i) if less than \$20.0 million has been prepaid, 105% of the allocated loan amount, (ii) if \$20.0 million or more, but less than \$40.0 million, has been prepaid, 110% of the allocated loan amount, (iii) if \$40.0 million or more, but less than \$60.0 million, has been prepaid, 115% of the allocated loan amount, or (iv) otherwise, 120% of the allocated loan amount. If a prepayment of a property results in the aggregate prepayments exceeding any of the forgoing thresholds, the Release Price will be applied pro rata to the respective amounts within each threshold.

"Affiliate Release Price" means (i) if less than \$20.0 million has been prepaid, 110% of the allocated loan amount, (ii) if \$20.0 million or more, but less than \$40.0 million has been prepaid, 115% of the allocated loan amount, (iii) if \$40.0 million or more, but less than \$60.0 million, has been prepaid, 120% of the allocated loan amount, or (iv) otherwise, 125% of the allocated loan amount. If a prepayment of a property results in the aggregate prepayments exceeding any of the forgoing thresholds, the Affiliate Release Price will be applied pro rata to the respective amounts within each threshold.



Additional Debt. A \$25.0 million mezzanine loan was provided with the financing that is secured by a pledge of the direct equity interests in the mortgage borrowers and is coterminous with the mortgage loan. The mezzanine loan has a 9.0000% coupon. Including the mezzanine loan, the Cut-off Date LTV is 72.3%, the UW NCF DSCR is 1.83x and the UW NOI Debt Yield is 12.4%.