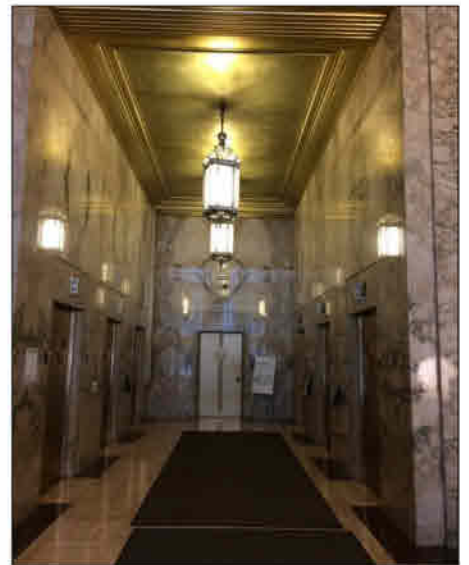
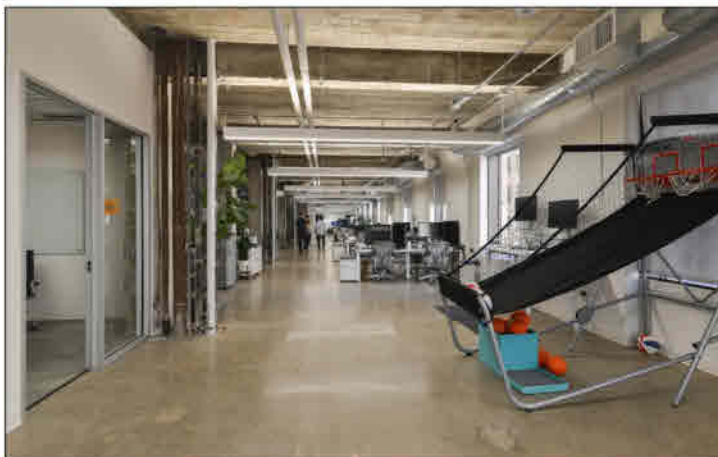
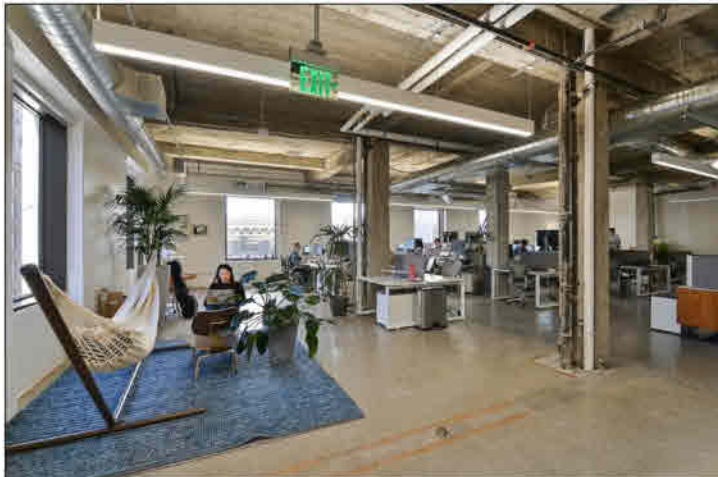
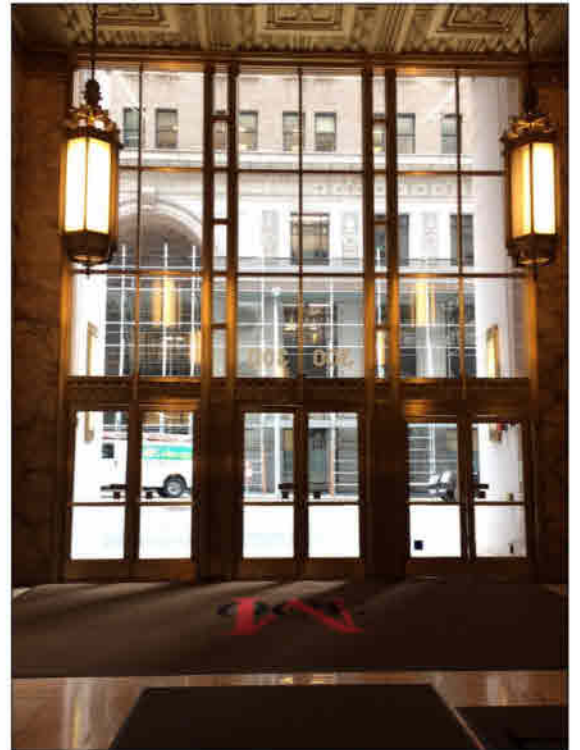


Mortgage Loan No. 10 — 300 Montgomery



Mortgage Loan No. 10 — 300 Montgomery



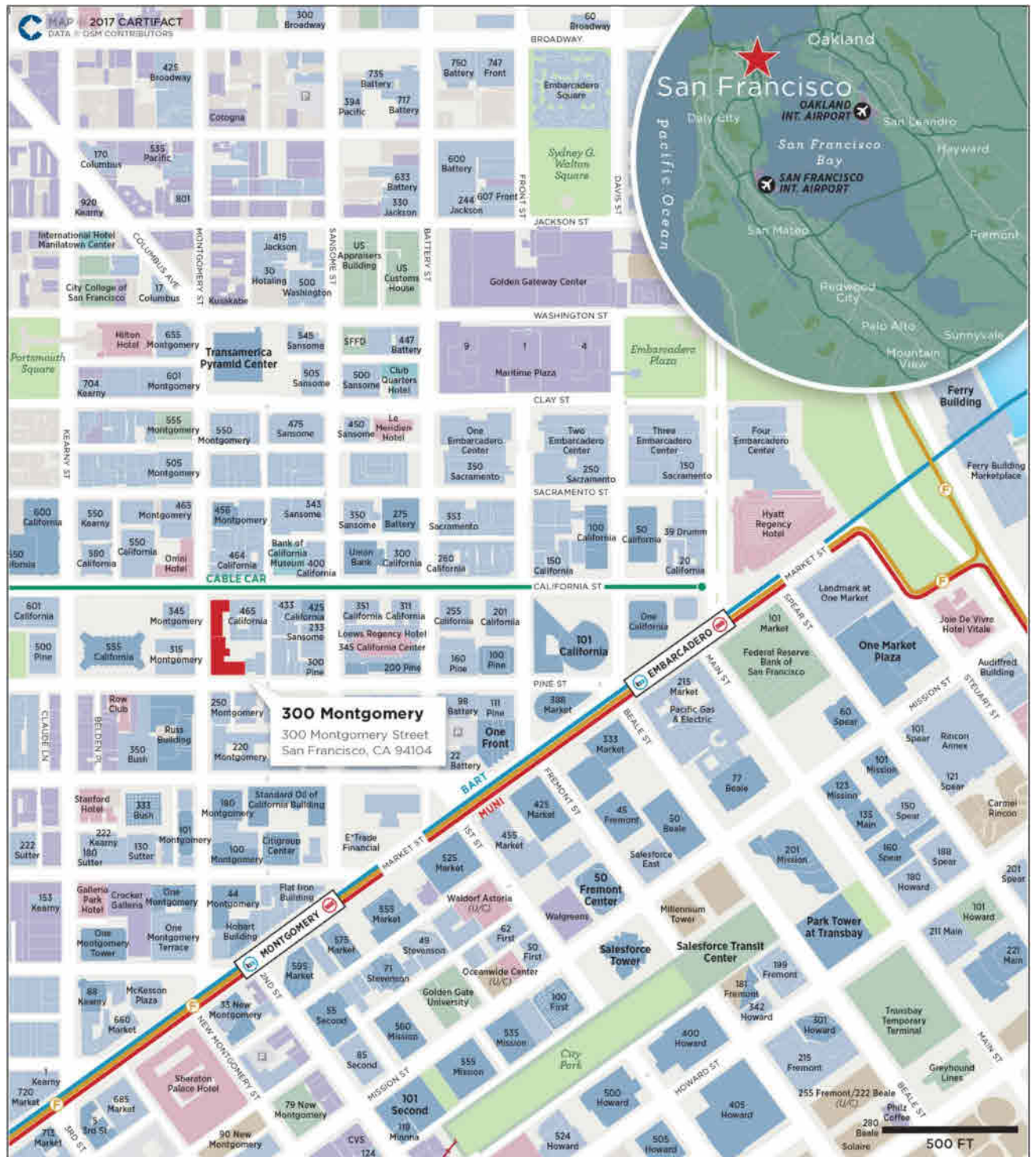


## Mortgage Loan No. 10 — 300 Montgomery

Fir	
12	Ripple Labs, Inc. 11,420 SF 8/2019
11	Swanson & McNamara LL 2,798 SF 5/2019
	Kevin Furlong 468 SF 10/2020
	Zappettini Properties 1,264 SF MTM
	Ripple Labs, Inc. 3,320 SF 10/2020
	BSA Architects 6,665 SF 2/2019
10	Smithline PC 4,545 SF 5/2020
	Delagnes 10,753 SF 8/2025
9	Fundbox, Inc. 8,346 SF 12/2020
	Patient Home Monitoring, Inc. 1,850 SF 3/2019
	Planware USA Inc. 5,204 SF 3/2019
8	Harrigan Weidenmuller 1,527 SF 10/2019
	RGA Associates 1,448 SF 2/2020
	Conference Room 102 SF
	Proguard Security Svcs. 1,008 SF 11/2020
	Cannon Street 1,889 SF 7/2020
	Deakors 2,035 SF 1/2021
	SingerLowak 2,395 SF 12/2020
	Anasri Structural Engineers 1,842 SF 12/2017
	Calender – Robinson Co 2,856 SF 12/2017
7	The Associated Press 5,516 SF 7/2020
	Robert Hoffman, CPA 2,300 SF 8/2020
	Law Offices of Carroll & Scully 1,398 SF 10/2020
	Karasoff & Associates, P.C. 1,835 SF 7/2020
	50+1 Strategies, LLC 1,515 SF MTM
	Infogroup Inc. 2,740 SF 1/2020
6	Law Office of M. McGill 2,312 SF 11/2018
	Amer. Committ. for Weizman 1,564 SF 11/2018
	Greenstein & McDonald 1,528 SF 11/2018
	Building Mgmt Office 906 SF
	Heritage Cap. Adv. 1,008 SF 1/2020
	Srafton, Inc. 1,795 SF 1/2020
	MWBH 1,549 SF 12/2021
	M.B. Carroll 2,036 SF MTM
	Bay Area Criminal Lawyers 2,703 SF 1/2018
5	Vacant 3,447 SF
	UNICEF 1,591 SF 6/2018
	Radius GMR, LLC 1,397 SF 3/2018
	Clay Street Capital 793 SF 10/2017
	Robert Belluomini 1,358 SF MTM
	Vacant 2,296 SF
	Security Training Corporation 4,804 SF 11/2020
4	Vacant 3,037 SF
	Vacant 2,113 SF
	DCO Int'l Trading 716 SF 4/2021
	Ambassador Tours 1,147 SF 7/2019
	Pennbrook Insurance Services 9,333 SF 2/2019
3	Consulate General of Brazil 13,000 SF 5/2022
	Captain401 6,061 SF 10/2020
2	ELS Educational Services, Inc. 12,303 SF 6/2024
	Heyman Associates, Inc. 1,516 SF 12/2021
	Dr. Robertshaw & Schwerte 2,340 SF 4/2018
	Woopra, Inc. 2,983 SF 7/2020
	Vacant 2,175 SF
MEZZ	Non-Leased - Vacant 3,045 SF
	Non-Leased - Vacant 9,847 SF
3	US Bank 8,866 SF 2/2027
	Walgreens Co. 9,441 SF 12/2021

VACANT
BUILDING
NON-LEASE
MTM
2017 – 2018
2019 – 2020
2021 – 2022
2023+

Mortgage Loan No. 10 — 300 Montgomery



## Mortgage Loan No. 10 — 300 Montgomery

### Mortgage Loan Information

<b>Mortgage Loan Seller:</b>	Natixis
<b>Original Principal Balance<sup>(1)</sup>:</b>	\$36,000,000
<b>Cut-off Date Principal Balance<sup>(1)</sup>:</b>	\$36,000,000
<b>% of Pool by IPB:</b>	4.2%
<b>Loan Purpose:</b>	Refinance
<b>Borrowers:</b>	Downtown Properties VII, LLC; 300 Montgomery Associates
<b>Sponsor:</b>	Downtown Properties Holdings, LLC
<b>Interest Rate:</b>	3.5700%
<b>Note Date:</b>	8/23/2017
<b>Maturity Date:</b>	9/5/2027
<b>Interest-only Period:</b>	120 months
<b>Original Term:</b>	120 months
<b>Original Amortization:</b>	None
<b>Amortization Type:</b>	Interest Only
<b>Call Protection<sup>(2)</sup>:</b>	L(24),YM1 (89),O(7)
<b>Lockbox<sup>(3)</sup>:</b>	Hard
<b>Additional Debt<sup>(4)</sup>:</b>	Yes
<b>Additional Debt Balance<sup>(4)</sup>:</b>	\$30,000,000
<b>Additional Debt Type<sup>(4)</sup>:</b>	<i>Pari Passu</i>
<b>Additional Future Debt Permitted<sup>(5)</sup>:</b>	Yes – Mezzanine

### Property Information

<b>Single Asset / Portfolio:</b>	Single Asset
<b>Title:</b>	Fee
<b>Property Type - Subtype:</b>	Office – CBD
<b>Net Rentable Area (SF)<sup>(6)</sup>:</b>	192,574
<b>Location:</b>	San Francisco, CA
<b>Year Built / Renovated:</b>	1918 & 1941 / 2015
<b>Occupancy:</b>	87.9%
<b>Occupancy Date:</b>	7/19/2017
<b>Number of Tenants:</b>	44
<b>2014 NOI<sup>(7)</sup>:</b>	\$3,049,281
<b>2015 NOI<sup>(7)</sup>:</b>	\$4,102,630
<b>2016 NOI<sup>(7)</sup>:</b>	\$5,311,125
<b>TTM NOI<sup>(7)(8)</sup>:</b>	\$5,461,022
<b>UW Economic Occupancy:</b>	88.1%
<b>UW Revenues:</b>	\$9,739,155
<b>UW Expenses:</b>	\$3,391,504
<b>UW NOI:</b>	\$6,347,651
<b>UW NCF:</b>	\$6,108,859
<b>Appraised Value / Per SF<sup>(9)(10)</sup>:</b>	\$119,600,000 / \$621
<b>Appraisal Date:</b>	5/24/2017

### Escrows and Reserves<sup>(10)</sup>

	Initial	Monthly	Initial Cap
<b>Taxes:</b>	\$76,794	Springing	N/A
<b>Insurance:</b>	\$59,011	Springing	N/A
<b>Replacement Reserves:</b>	\$0	Springing	N/A
<b>TI/LC:</b>	\$1,420,026	Springing	N/A

### Financial Information<sup>(1)</sup>

<b>Cut-off Date Loan / SF<sup>(6)</sup>:</b>	\$343
<b>Maturity Date Loan / SF<sup>(6)</sup>:</b>	\$343
<b>Cut-off Date LTV<sup>(9)</sup>:</b>	55.2%
<b>Maturity Date LTV<sup>(9)</sup>:</b>	55.2%
<b>UW NOI DSCR:</b>	2.66x
<b>UW NCF DSCR:</b>	2.56x
<b>UW NOI Debt Yield:</b>	9.6%
<b>UW NCF Debt Yield:</b>	9.3%

### Sources and Uses

Sources	Proceeds	% of Total
<b>Whole Mortgage Loan</b>	\$66,000,000	100.0%
<b>Total Sources</b>	<b>\$66,000,000</b>	<b>100.0%</b>

Uses	Proceeds	% of Total
<b>Payoff Existing Debt</b>	\$31,979,916	48.5%
<b>Return of Equity</b>	31,842,739	48.2
<b>Upfront Reserves</b>	1,555,831	2.4
<b>Closing Costs</b>	621,513	0.9
<b>Total Uses</b>	<b>\$66,000,000</b>	<b>100.0%</b>

(1) The 300 Montgomery loan is part of a larger split whole loan evidenced by two *pari passu* promissory notes with an aggregate original principal balance of \$66,000,000 (collectively, “300 Montgomery Whole Loan”). The Financial Information presented in the chart above is based on the Cut-off Date balances of the promissory notes comprising the 300 Montgomery Whole Loan.

## Mortgage Loan No. 10 — 300 Montgomery

- (2) The lockout period will be at least 24 payments beginning with and including the first payment date of October 5, 2017. Prepayment of the full 300 Montgomery Whole Loan is permitted at any time after the earlier to occur of (i) August 23, 2020 or (ii) the date that is two years after the closing date of the securitization that includes the last note to be securitized.
- (3) For a more detailed description of lockbox, please refer to "Lockbox / Cash Management" below.
- (4) For a more detailed description, please refer to "The Loan" below.
- (5) For a more detailed description of additional future debt permitted, please refer to "Additional Debt" below.
- (6) The net rentable area ("NRA") excludes 12,892 SF of un-leasable mezzanine space that the sponsor may convert to common area for tenants. The Appraised Value/Per SF, Cut-off Date Loan / SF and Maturity Date Loan / SF are calculated based on NRA excluding 12,892 of un-leasable mezzanine space.
- (7) The increase in TTM NOI from 2014 NOI is primarily due to the lease up of creative spaces including Suite 1200 (formerly unusable space) to Ripple Labs, Inc. ("Ripple Labs") in August 2014 and Suite 900 to Fundbox, Inc. ("Fundbox") in January 2016. The sponsor has spent approximately \$5.1 million over the last four years to modernize the property and meet the demands of San Francisco's tenant base in order to achieve higher rent on creative build-out spaces.
- (8) Represents the trailing twelve month period ending June 30, 2017.
- (9) The hypothetical appraised value without the mezzanine space described in footnote (6) is \$111.1 million, which results in a cut-off date LTV and Maturity Date LTV of 59.4%.
- (10) For a more detailed description of Escrows and Reserves, please refer to "Escrows and Reserves" below.

**The Loan.** The 300 Montgomery loan, which is part of a larger split whole loan is secured by a first mortgage lien on a 192,574 SF Class B office property located at 300 Montgomery Street in San Francisco, California. The 300 Montgomery Whole Loan has an outstanding principal balance as of the cut-off date of \$66.0 million, which is evidenced by two notes identified as Note A-1 and Note A-2. The two notes have outstanding balances of \$36.0 million and \$30.0 million, respectively.

Note A-1 has an outstanding principal balance as of the cut-off date of \$36.0 million and is being contributed to the CSAIL 2017-CX9 Commercial Mortgage Trust. Note A-2, which has an outstanding principal balance as of the cut-off Date of \$30.0 million, is currently held by Natixis and is expected to be contributed to one or more future securitizations. The holder of Note A-1 will be the controlling noteholder of the 300 Montgomery Whole Loan. The trustee of the CSAIL 2017-CX9 Commercial Mortgage Trust, as the holder of Note A-1 (or, prior to the occurrence and continuance of a control termination event under the pooling and servicing agreement, the directing certificateholder), will be entitled to exercise all of the rights of the controlling noteholder with respect to the 300 Montgomery Whole Loan; however, the holder of Note A-2, will be entitled, under certain circumstances, to consult with respect to certain major decisions. The 300 Montgomery Whole Loan will be serviced pursuant to the terms of the pooling and servicing agreement governing CSAIL 2017-CX9.

Note A-1 accrues interest at the same rate as the *pari passu* Note A-2 and is entitled to payments of interest and principal on a *pro rata* and *pari passu* basis with Note A-2, as and to the extent described under "Description of the Mortgage Pool—The Whole Loans" in the Prospectus.

### Whole Loan Note Summary

	Original Balance	Cut-off Date Balance	Note Holder	Lead Servicer for Whole Loan (Y/N)
Note A-1	\$36,000,000	\$36,000,000	CSAIL 2017-CX9	Y
Note A-2	30,000,000	30,000,000	Natixis	N
<b>Total</b>	<b>\$66,000,000</b>	<b>\$66,000,000</b>		

**The Borrowers.** The borrowing entities for the loan are Downtown Properties VII, LLC, a bankruptcy-remote, single-purpose Delaware limited liability company that owns the leased fee interest, and 300 Montgomery Associates, a single purpose California limited partnership that owns the leasehold interest. Both borrowing entities are owned by Downtown Properties Holdings, LLC.



## Mortgage Loan No. 10 — 300 Montgomery

**The Sponsor.** The loan's nonrecourse carve-out guarantor is Downtown Properties Holdings, LLC, an affiliate of Gaw Capital Partners, a Hong Kong-based real estate private equity firm founded in 2005 by brothers Goodwin Gaw and Kenneth Gaw. Downtown Properties Holdings, LLC has been managing real estate assets in the United States (Los Angeles and San Francisco, California) and the United Kingdom since 1995 and has over \$2.0 billion in gross assets under management including 2.5 million SF of office buildings, over 1,000 hotel rooms, two 18-hole golf courses and a ski resort. According to its balance sheet dated December 31, 2016, Downtown Properties Holdings, LLC has total assets of approximately \$524.1 million including approximately \$26.9 million in cash and approximately \$469.4 million in real estate investments.

**The Property.** The property is a twelve-story, multi-tenanted, Class B office building totaling 192,574 SF, situated on an entire city block of approximately 0.6 acre at 300 Montgomery Street in San Francisco, California. Originally constructed in 1918, the property features a historic façade with colonnades at ground level and has been renovated over the years. The property has marble covered walls and glazed gold-leaf ceilings with suspended bronze fixtures. Floorplates range from 11,429 SF to 20,699 SF. The ground floor features a US Bank branch and a Walgreens retail store, as well as a large marble lobby that provides access to the upper floor office spaces. US Bank is located at the corner of California Street and Montgomery Street, and has pedestrian access from the street as well as from the office lobby. Walgreens Co. ("Walgreens") is located at the corner of Montgomery Street and Pine Street and is accessed from the street. In addition, there is 24-hour security and nearby parking. Several of the office suites were modernized to meet the demands of the San Francisco tenant base including open, loft-like creative space, which commands a rent premium. Approximately 42,750 SF (22.2% of the rent rentable area) features creative build-out.

The sponsor purchased the property in 1971 and has since invested approximately \$17.3 million in capital improvements, in addition to the approximately \$5.0 million in tenant improvements. Approximately \$5.1 million has been spent on capital improvement over the past four years alone, including elevator renovation and modernization and common area renovations.

As of July 19, 2017, the property was 87.9% leased by 44 tenants. The property features a tenant mix of government, education, financial, legal, technology, and professional services sectors among others. No tenant represents more than 7.7% of NRA. Additionally, the building features 12,892 SF of vacant mezzanine space, which is not currently marketed for lease and is excluded from the NRA.

The largest tenant at the property, Ripple Labs, leases two suites totaling 14,749 SF (7.7% of the NRA) through August 31, 2019 and October 31, 2020. Ripple Labs has been at the property since 2014 but, due to its expansion, Ripple Labs had a 30,000 SF requirement that could not be accommodated at the property. Ripple Labs moved across the street to the Russ Building in May 2017 and subleases one of its two suites at the property to HackerOne, Inc. and the other one to Grovo Learning, Inc. through the remainder of the lease term. Ripple Labs is a technology company that developed the Ripple payment protocol and exchange network to create a monetary system that was decentralized and enabled individuals and communities to create their own money. The second largest tenant at the property, Consulate General of Brazil, leases 13,000 SF (6.8% of the NRA) through May 31, 2022 with one, five-year extension option remaining. The Consulate General of Brazil in San Francisco has been at the property since 2009 and provides Brazilian nationals and U.S. citizens or foreign nationals residing in the United States with passport and visa services. The Brazilian government is rated Ba2/BB/BB by Moody's, S&P and Fitch, respectively. The third largest tenant at the property, ELS Educational Services, Inc. ("ELS"), leases 12,303 SF (6.4% of the NRA) through June 30, 2024 with one, five-year extension option remaining. ELS provides English language training in the United States through various language centers. The company was originally founded as a creator and publisher of educational materials, but its current focus is on teaching. ELS has over 80 locations around the world including 54 in the United States, two in Canada, one in Australia and one in India. ELS is a fully-owned subsidiary of Berlitz Language, Inc., a part of Berlitz International, Inc. ELS is headquartered in Princeton, New Jersey and is accredited by ACCET (Accrediting Council for Continuing Education and Training). ELS has operated a training facility at the property since 2014.

**The Market.** The property is located in the heart of the Financial District in Downtown San Francisco, California, and is situated on an entire block between California Street and Pine Street, at the intersection of Montgomery Street and California Street.

## Mortgage Loan No. 10 — 300 Montgomery

The property is located in the financial district office submarket and features access to public transportation lines, including the BART-Embarcadero (Bay Area Rapid Transit) train station, which is located four blocks west, the Ferry Building Terminal and the California Street cable car line. Additionally, the property is within walking distance of certain San Francisco destinations including the Union Square shopping district, Westfield San Francisco Centre shopping mall, Rincon Park, several museums and AT&T Park, home of the San Francisco Giants major league baseball team. The property is also expected to benefit from the completion of the Transbay Transit Center, a mass-transit hub that is expected to connect eight Bay Area counties through 11 transportation systems including the BART, AC Transit, Amtrak, Caltrain and California's planned high speed rail system. The Transbay Transit Center consists of two primary components, with the first phase expected to be completed in December 2017. The first phase will include construction of the above-ground portion of the new Transit Center, the below-grade rail levels and the bus ramp connecting the Transit Center to the San Francisco – Oakland Bay Bridge. A timeline has not yet been provided for the construction of phase two, which includes the downtown rail extension. According to the Transbay Joint Powers Authority, the larger development, which is located approximately 0.7 miles southwest of the property, is expected to include 4,400 residential units, approximately 100,000 SF of new retail space and an approximately 6.0 million SF office tower. The project is also expected to feature City Park, a 5.4-acre rooftop public park with a variety of activities and amenities including an open area amphitheater, gardens, open grass areas and restaurant and café. The property is also expected to benefit from the future San Francisco Central Subway expansion that will extend the Muni Metro T Third Line to provide a direct transit link between the Bayshore and Mission Bay areas to SoMa, downtown, and Chinatown.

According to a third party research report, the property is located in the financial district office submarket of Downtown San Francisco. As of the second quarter of 2017, the financial district office submarket had approximately 29.9 million SF of office inventory with a vacancy of 9.9% and average asking rents of \$58.94 PSF. The average contractual rent at the property is currently 18.0 % below the appraiser concluded market rent of \$60.88 PSF on a modified gross basis.

According to the appraisal, the property's competitive set consists of the six properties detailed in the table below.

### Competitive Set Summary<sup>(1)</sup>

Property	Year Built / Renovated	Total NRA (SF)	Est. Rent PSF	Est. Occ.	Proximity (miles)	Anchor Tenants
The Mills Building	1892 / 2003	459,617	\$59.50	93.7%	0.1	Pocket Gems
Pacific Bank Building	1920 / 2010	136,791	\$57.00	99.6%	0.1	Juniper Square
601 Montgomery Street	1979 / NAV	233,628	\$55.00	96.2%	0.2	Anderies and Comes
300 California Street	1948 / NAV	122,600	\$60.00	91.9%	0.1	Lystable
550 Kearny Street	1975 / 1981	193,011	\$64.00	100.0%	0.2	BTR Capital
115 Sansome Street	1913 / 1993	117,000	\$72.00	85.8%	0.1	M Moser Architects

(1) Source: Appraisal.

### Historical and Current Occupancy<sup>(1)</sup>

2013	2014	2015	2016	Current <sup>(2)</sup>
84.1%	89.5%	95.1%	91.7%	87.9%

(1) Source: Historical occupancy is provided by the sponsor. Occupancies are as of December 31 of each respective year. The increase in occupancy from 2013 to Current is primarily because the property was undergoing lease-up after the most recent renovation.

(2) Based on the July 19, 2017 underwritten rent roll.



## Mortgage Loan No. 10 — 300 Montgomery

### Tenant Summary<sup>(1)</sup>

Tenant	Ratings Moody's/S&P/Fitch <sup>(2)</sup>	Net Rentable Area (SF)	% of Total NRA	Base Rent PSF	Base Rent	% of Total Base Rents	Lease Expiration Date
Ripple Labs	NR/NR/NR	14,749	7.7%	\$68.31	\$1,007,520	10.8%	Various <sup>(3)</sup>
Consulate General of Brazil	Ba2/BB/BB	13,000	6.8%	\$43.26	\$562,380	6.0%	5/31/2022 <sup>(4)</sup>
ELS	NR/NR/NR	12,303	6.4%	\$46.36	\$570,368	6.1%	6/30/2024 <sup>(5)</sup>
Delagnes, Mitchell & Linder	NR/NR/NR	10,753	5.6%	\$56.39	\$606,362	6.5%	8/31/2025
Walgreens Co.	Baa2/BBB/BBB	9,441	4.9%	\$71.87	\$678,525	7.3%	12/31/2021
Pennbrook Insurance Services	NR/NR/NR	9,333	4.8%	\$36.50	\$340,655	3.7%	2/28/2019 <sup>(6)</sup>
US Bank	A1/A+/AA	8,866	4.6%	\$86.60	\$767,796	8.2%	2/28/2027
Fundbox	NR/NR/NR	8,346	4.3%	\$75.32	\$628,653	6.8%	12/31/2020
BSA Architects	NR/NR/NR	6,655	3.5%	\$34.50	\$229,598	2.5%	2/28/2019
Captain401	NR/NR/NR	6,061	3.1%	\$62.83	\$380,813	4.1%	10/31/2020

- (1) Based on the underwritten rent roll which includes rent steps of \$822,194 through September 2018 and rent averaging through the lease term for US Bank totaling \$58,516.
- (2) Ratings provided are for the parent company of the entity listed in the "Tenant" field whether or not the parent company guarantees the lease.
- (3) Ripple Labs leases two suites, Suite 1200 (11,429 SF) through August 31, 2019 and Suite 1130 (3,320 SF) through October 31, 2020 but vacated in May 2017. Ripple Labs subleases Suite 1200 to HackerOne, Inc. at \$73.00 PSF and Suite 1130 to Grovo Learning, Inc. at \$71.00 PSF.
- (4) In the event diplomatic relations between the United States and Brazil are terminated, suspended or otherwise interrupted, or the Government of Brazil closes its San Francisco Consulate (and does not re-open the Consulate) during the last four years of its lease, Consulate General of Brazil has the option to terminate its lease with 180 days' prior written notice and a payment of a termination fee equal to the unamortized tenant improvement and leasing commission costs.
- (5) ELS has the right to terminate its lease at any time after the 84th full calendar month of the term with one-year notice and payment of a termination fee equal to four months base rent in the 10th lease year (\$215,107) plus the unamortized balance of the tenant improvements, plus cost of brokerage commission, and legal fees paid in connection with negotiation and execution of lease and the initial 45-day base rent abatement. The lease is guaranteed by Berlitz Languages, Inc.
- (6) Pennbrook Insurance Services subleases four cubicles offices for \$5,000 per month.

## Mortgage Loan No. 10 — 300 Montgomery

### Lease Rollover Schedule<sup>(1)</sup>

Year	Number of Leases Expiring	NRA Expiring	% of NRA Expiring <sup>(2)</sup>	Base Rent Expiring	% of Base Rent Expiring	Cumulative NRA Expiring	Cumulative % of NRA Expiring	Cumulative Base Rent Expiring	Cumulative % of Base Rent Expiring
Vacant	NAP	23,323	12.1%	NAP	NAP	23,323	12.1%	NAP	NAP
MTM	1	1,515	0.8	\$96,430	1.0%	24,838	12.9%	\$96,430	1.0%
2017	2	4,698	2.4	203,371	2.2	29,536	15.3%	\$299,801	3.2%
2018	7	13,435	7.0	649,257	7.0	42,971	22.3%	\$949,058	10.2%
2019	8	40,033	20.8	2,000,166	21.5	83,004	43.1%	\$2,949,224	31.7%
2020	17	48,379	25.1	2,813,315	30.2	131,383	68.2%	\$5,762,539	61.9%
2021	5	15,259	7.9	1,042,410	11.2	146,642	76.1%	\$6,804,949	73.1%
2022	1	13,000	6.8	562,380	6.0	159,642	82.9%	\$7,367,329	79.1%
2023	0	0	0.0	0	0.0	159,642	82.9%	\$7,367,329	79.1%
2024	1	12,303	6.4	570,368	6.1	171,945	89.3%	\$7,937,698	85.2%
2025	1	10,753	5.6	606,362	6.5	182,698	94.9%	\$8,544,059	91.8%
2026	0	0	0.0	0	0.0	182,698	94.9%	\$8,544,059	91.8%
2027	1	8,866	4.6	767,796	8.2	191,564	99.5%	\$9,311,855	100.0%
2028 & Beyond <sup>(2)</sup>	0	1,010	0.5	0	0.0	192,574	100.0%	\$9,311,855	100.0%
<b>Total</b>	<b>44</b>	<b>192,574</b>	<b>100.0%</b>	<b>\$9,311,855</b>	<b>100.0%</b>				

(1) Based on the underwritten rent roll which includes rent steps of \$822,194 through September 2018 and rent averaging through the lease term for US Bank totaling \$58,516.

(2) 2028 & Beyond includes 1,010 SF of building management and conference room.

### Operating History and Underwritten Net Cash Flow

	2014	2015 <sup>(1)</sup>	2016 <sup>(2)</sup>	TTM <sup>(3)</sup>	Underwritten <sup>(4)</sup>	PSF	% <sup>(5)</sup>
Rents in Place	\$5,822,367	\$6,984,205	\$8,256,786	\$8,576,591	\$9,311,855	\$48.35	84.6%
Vacant Income	0	0	0	0	1,314,941	6.83	12.0%
Free Rent Adjustments	(102,644)	(71,348)	(55,574)	(123,217)	0	0.00	0.0%
<b>Gross Potential Rent</b>	<b>\$5,719,723</b>	<b>\$6,912,857</b>	<b>\$8,201,213</b>	<b>\$8,453,374</b>	<b>\$10,626,796</b>	<b>\$55.18</b>	<b>96.6%</b>
Total Reimbursements	368,514	384,932	413,298	447,171	376,748	1.96	3.4%
<b>Net Rental Income</b>	<b>\$6,088,238</b>	<b>\$7,297,789</b>	<b>\$8,614,510</b>	<b>\$8,900,545</b>	<b>\$11,003,544</b>	<b>\$57.14</b>	<b>100.0%</b>
(Vacancy/Collection Loss)	0	0	0	0	(1,314,941)	(6.83)	(12.0%)
Other Income	47,305	46,914	48,931	50,552	50,552	0.26	0.5%
<b>Effective Gross Income</b>	<b>\$6,135,543</b>	<b>\$7,344,703</b>	<b>\$8,663,441</b>	<b>\$8,951,097</b>	<b>\$9,739,155</b>	<b>\$50.57</b>	<b>88.5%</b>
<b>Total Expenses</b>	<b>\$3,086,262</b>	<b>\$3,242,074</b>	<b>\$3,352,316</b>	<b>\$3,490,075</b>	<b>\$3,391,504</b>	<b>\$17.61</b>	<b>34.8%</b>
<b>Net Operating Income<sup>(6)</sup></b>	<b>\$3,049,281</b>	<b>\$4,102,630</b>	<b>\$5,311,125</b>	<b>\$5,461,022</b>	<b>\$6,347,651</b>	<b>\$32.96</b>	<b>65.2%</b>
Total TI/LC, Capex/RR	0	0	0	0	238,792	1.24	2.5%
<b>Net Cash Flow</b>	<b>\$3,049,281</b>	<b>\$4,102,630</b>	<b>\$5,311,125</b>	<b>\$5,461,022</b>	<b>\$6,108,859</b>	<b>\$31.72</b>	<b>62.7%</b>

(1) The increase in 2015 NOI from 2014 NOI is primarily due to the leased up in particular Suite 1200 (formerly unusable space) to Ripple Labs in August 2014, totaling \$685,740 in 2015.

(2) The increase in 2016 NOI from 2015 NOI is primarily due to the leased up in particular Suite 900 to Fundbox in January 2016, totaling \$592,566.

(3) Represents the trailing twelve month period ending June 30, 2017.

(4) Rents in Place is underwritten based on the June 19, 2017 rent roll and includes rent steps of \$822,194 through September 2018 and rent averaging through the lease term for US Bank totaling \$58,516.

## Mortgage Loan No. 10 — 300 Montgomery

- (5) Percentage column represents percent of Net Rental Income for all revenue lines and represents percent of Effective Gross Income for the remainder of fields.
- (6) The increase of Net Operating Income since 2014 is also because the sponsor has spent approximately \$5.1 million over the last four year to modernize the property and meet the demands of San Francisco's tenant base, and achieve higher rent on creative build-out spaces.

**Property Management.** The property is managed by CAC Real Estate Management Co., Inc., which was purchased by CBRE, Inc. in 2013.

**Escrows and Reserves.** At origination, the borrowers deposited \$76,794 upfront in escrow for annual real estate taxes, \$59,011 upfront in escrow for annual insurance premiums and \$1,420,026 (the "Initial RR Deposit") upfront for tenant improvements and leasing commissions. \$170,921 of the Initial RR Deposit is designated as free rent allocated under the leases in effect at the property. Up to \$150,000 of the Initial RR Deposit will be made available to reimburse the borrowers for spec-space work so long as the borrowers certify to the lender that the requested disbursement relates to work that has been incurred at market rates. Up to \$600,000 of the Initial RR Deposit will be made available to reimburse the borrowers for spec-space work (not subject to a prior disbursement) for space which is subsequently leased to tenants so long as the borrowers certify that the rent and tenant improvements under such leases together with the spec-space work are at market rates.

*TI/LC Reserves* – During a Cash Management Period (as defined below), on a monthly basis, the borrowers are required to escrow \$16,070 for TI/LC Reserve

*Replacement Reserves* – During a Cash Management Period, on a monthly basis, the borrowers are required to escrow \$3,857 for replacement reserves.

*Tax Escrows* - The loan documents do not require monthly escrows for real estate taxes provided that (i) no event of default under the loan has occurred, (ii) the borrowers provide to the lender prior to the date on which such taxes would be delinquent, evidence satisfactory (as determined by the lender) that such taxes have been paid, and (iii) the borrowers maintain an amount in the real estate taxes escrow equal to three months' worth of monthly real estate taxes.

*Insurance Escrows* - The loan documents do not require monthly escrows for insurance provided that (i) no event of default under the loan has occurred, (ii) the borrowers provide evidence that the insurance coverages required pursuant to the loan documents are being maintained under an acceptable blanket insurance policy and (iii) the borrowers maintain an amount in the insurance escrow equal to three months' worth of monthly insurance premiums.

**Lockbox / Cash Management.** The 300 Montgomery loan is structured with a hard lockbox and springing cash management. Tenants have been directed to remit all payments due under their respective leases directly into the lockbox account. Prior to the occurrence of a Cash Management Period, all funds in the lockbox account will be swept to the borrower's operating account. During a Cash Management Period, all funds in the lockbox account will be swept to a lender-controlled cash management account.

A "Cash Management Period" will commence upon: (i) an event of default; (ii) the failure by the borrowers, after the end of a calendar quarter, to maintain a debt service coverage ratio of at least 1.20x; or (iii) the borrowers obtaining a future mezzanine debt; and will end (1) if the loan and all other obligations under the loan documents have been repaid in full, or (2) with respect to clause (ii) above, if for three consecutive months since the commencement of the existing Cash Management Period (A) no event of default has occurred, (B) no event that constitutes another Cash Management Period has occurred, and (C) the debt service coverage ratio at least equal to 1.25x.

**Additional Debt.** The borrowers may obtain a mezzanine loan, from an institutional investor wholly acceptable to the lender, secured by a pledge of all of the direct ownership interests in the borrowers upon satisfaction of certain terms and conditions which include, without limitation, (i) the combined loan-to-value ratio on the origination date of the mezzanine loan does not exceed 80.0%; (ii) the combined debt service coverage ratio is not less than 1.50x, (iii) the lender receive a rating agency confirmation from Fitch, S&P and Kroll that the mezzanine financing will not result in a downgrade, withdrawal or qualification of the respective ratings assigned to the CSAIL Series 2017-CX9 Certificates and (iv) the lender enters into an intercreditor agreement in form and substance reasonably acceptable to the mortgage lender and the rating agencies.