

## Zain Chaudhry

Alfred-Weber-Institute for Economics  
University of Heidelberg  
Bergheimer Strasse 58  
69115 Heidelberg, Germany

chaudhryzain@gmail.com  
www.zainchaudhry.com  
Tel: +49 6221 543853  
Skype: chaudhry.zain

**FIELDS OF INTEREST** Primary: Development Economics  
Secondary: Health Economics, Economics of Education, Behavioral Economics

**AFFILIATIONS** **Centre for Economic Research in Pakistan (CERP)**  
Graduate Student Fellow, 2018-present

**EDUCATION** **University of Heidelberg**, Heidelberg, Germany  
*PhD Economics*, 2023 (Expected)  
  
**Tilburg University**, Tilburg, The Netherlands  
*MSc Economics*, 2011  
Recipient of the Tilburg University Merit Scholarship

**PUBLICATIONS** **Mobilizing Women Voters: Experimental Evidence from Pakistan**  
With Karrar Hussain (FAU Erlangen-Nuremberg) and Attique-ur-Rehman (UC Delaware)  
*Oxford Economic Papers*, May 2022

**WORKING PAPERS** **Fickle Groups: An Experimental Assessment of Time Preferences (Job Market Paper)**  
With Karrar Hussain (FAU Erlangen-Nuremberg)  
*Funded by the International Growth Centre.*

**WORK IN PROGRESS** **Cash Transfers and Trust in the State**  
With Markus Frölich (Mannheim) and Paula von Haaren (Heidelberg)  
*Funded by the German Research Foundation. Data collection begins January 2023.*

**Cognitive Skills and Health in Developing Countries**  
With Axel Dreher (Heidelberg) and Tobias Korn (Hannover)  
*Funded by the University of Goettingen and the German Research Foundation. Data collection begins March 2023.*

**The Economic Effects of Inter-Sectarian Contact**  
With Karrar Hussain (FAU Erlangen-Nuremberg)  
*Funded by Innovations for Poverty Action (IPA) and the International Growth Centre (IGC). Endline completed.*

**Selection and Performance of Health Workers**  
With Dietmar Fehr (Heidelberg), Karrar Hussain (FAU Erlangen-Nuremberg) and Muhammad Yasir Khan (Pittsburgh)  
*Funded by the German Research Foundation. Data collection begins Fall 2023.*

**POLICY WRITINGS** **Trust and Networks in Factories in Pakistan**  
With Karrar Hussain (FAU Erlangen-Nuremberg)  
*PEDL (FCDO)*

**Mobilizing Women Voters in Pakistan**  
*PEGNet (German Federal Ministry for Economic Cooperation and Development)*

<b>EXPERIENCE</b>	<b>Research Associate</b>	Centre for Economic Research in Pakistan 2016-2017
	I designed parts of the experiment, piloted surveys and supervised fieldwork, and conducted data analysis for Daron Acemoglu (MIT), Ali Cheema (LUMS), Asim Khwaja (Harvard) and James Robinson (Chicago) on "Trust in State and Non-State Actors: Evidence from Dispute Resolution in Pakistan," <i>Journal of Political Economy</i> , August 2020.	
	<b>Technical Consultant</b>	Balochistan Police, Pakistan 2014-2016
	I worked on improving recruitment procedures and communications.	
<b>GRANTS</b>	<b>Total Funding Acquired</b>	EUR 886,697
	<b>Deutsche Forschungsgemeinschaft (DFG)</b>	EUR 260,000
	2022 "Selection, Performance of Health Workers and State Legitimacy" with Dietmar Fehr (Heidelberg), Karrar Hussain (FAU Erlangen-Nuremberg) and Muhammad Yasir Khan (Pittsburgh). PhD applicant and lead writer.	
	<b>International Growth Centre (IGC)</b>	GBP 20,000
	2022 "The Economic Effects of Shia Sunni Contact" with Karrar Hussain (FAU Erlangen-Nuremberg).	
	<b>Innovations for Poverty Action (IPA)</b>	USD 15,065
	2021 "The Economic Effects of Shia Sunni Contact" with Karrar Hussain (FAU Erlangen-Nuremberg).	
	<b>Deutsche Forschungsgemeinschaft (DFG)</b>	EUR 213,690
	2021 "Cash Transfers, The State and Women Empowerment in South Asia" with Markus Frölich (Mannheim). PhD applicant, and lead writer, along with PhD applicant Paula von Haaren (Heidelberg).	
	<b>Deutsche Forschungsgemeinschaft (DFG)</b>	EUR 310,942
	2020 "The Impact of Migration on Labor Market Outcomes and Political and Social Beliefs" with Axel Dreher (Heidelberg). PhD Applicant, and lead writer, along with PhD applicant Tobias Korn (Hanover).	
	<b>Private Enterprise Development in Low-Income Countries (PEDL)</b>	GBP 19,900
	2019 "Understanding Team Composition and Productivity in Factories" with Karrar Hussain (FAU Erlangen-Nuremberg) and Muhammad Yasir Khan (UC Berkeley). Co-PI.	
	<b>University of Goettingen</b>	EUR 30,600
	2019 "Change From Overseas" with Axel Dreher (Heidelberg), Tobias Korn (Hannover) and Muhammad Farooq Naseer (LUMS). Co-PI.	
<b>CONFERENCES</b>	EUDN PhD Workshop (Passau), 2020 Advances in Field Experiments (University of Chicago), 2019 Annual Experimental Political Science Conference (New York University), 2019	

Field Days Conference (INSEAD), 2019  
 German Development Economics Conference (DIW/WZB), 2019  
 Nova Africa Conference (Nova SBE), 2019  
 European Political Science Associate (EPSA) Conference, 2019  
 PEGNet Bonn (Kiel Institute for World Economy and GIZ), 2019  
 ZEW Mannheim, 2018

<b>TEACHING</b>	<b>Teaching Assistant</b> 2019-2020 Empirical Public Choice (Bachelor in Economics)	University of Heidelberg Germany
	<b>Supervisor</b> 2017-2023 Bachelor and Master theses and Master seminar papers	University of Heidelberg Germany
	<b>Adjunct Professor</b> 2019-2020 Introduction to Economics (Bachelor in Economics)	SRH Heidelberg Germany
	<b>Visiting Lecturer: Economics</b> 2015-2016 Econometrics (M.Sc. Economics)	University of the Punjab Pakistan
	<b>Lecturer</b> 2011-2015 Business Economics (Master in HR Management), Introduction to Economics (Bachelor in HR Management), Corporate Finance (MBA), Microeconomics (Bachelor in Business Administration)	Groupe Institut de Gestion Sociale France
<b>COMPUTER SKILLS</b>	<b>Advanced:</b> Stata, L <sup>A</sup> T <sub>E</sub> X, ODK, CSPro <b>Basic:</b> R, Python	
<b>PLACEMENTS</b>	Amna Cheema, RA with Erica Field (Duke) and Kate Vyborny (Duke), 2022 Tom Zeising, PhD Candidate at University of Heidelberg, 2021 Aysham Sohail, RA with Erica Field (Duke) and Kate Vyborny (Duke), 2020	
<b>LANGUAGES</b>	<b>Bilingual:</b> English, Urdu <b>Fluent:</b> French, Punjabi, Hindi <b>Basic:</b> German	
<b>REFERENCES</b>	<b>Prof. Dr. Axel Dreher</b> Alfred-Weber-Institute for Economics, University of Heidelberg Bergheimer Strasse 58, 69115 Heidelberg, Germany <i>Email:</i> axel.dreher@awi.uni-heidelberg.de <i>Tel:</i> +49 6221 54-2921	
	<b>Prof. Dr. Markus Frölich</b> Department of Economics, University of Mannheim L7, 68161 Mannheim, Germany <i>Email:</i> froelich@uni-mannheim.de <i>Tel:</i> +49 621 181-1845	
	<b>Dr. Karrar Hussain</b> Institute of Economics, FAU Erlangen-Nuremberg Kochstrasse 4(17), 91054 Erlangen, Germany <i>Email:</i> karrar.hussain@fau.de	

*Tel:* +49 9131 85-29348