

App Developer Z2 Drives Battle Nations Up the Top Grossing Charts with Instant-Play™ HD Mobile Video



THE OBJECTIVES

- **Drive downloads** of Battle Nations, a high quality combat game on iOS from mobile app developer Z2
- **Deliver loyal users** who will engage with the app & exhibit high levels of retention and monetization
- **Generate ROI** by pushing the app up the top grossing charts of the iOS App Store
- **Stay on-target for eCPI** & deliver a competitive, cost-effective user acquisition campaign

THE EXECUTION

- **Targeted top-ranking smartphone & tablet apps** to reach Z2's target audience of core, social & strategy gamers
- **Leveraged AdColony's Instant-Play™ HD video ad network & technology** -- videos load instantly to deliver the game's value proposition and showcase gameplay in crisp, clear HD video
- **Utilized AdColony's dynamic end card** with screenshots automatically pulled in from the App Store to further drive interest & seamlessly drive installs upon completion of the app trailer video

THE RESULTS



8,500,000+
Completed
Video Ad Views



+50% Rank
Improved from Top 50
Grossing to Top 20
in the App Store



Beat eCPI Goal
Exceeded Cost Per Install
Pricing Goal By 10%



50,000 Users
Highly Engaged & Loyal
Users Delivered

TESTIMONIAL

"AdColony has been a consistent provider of quality installs for our campaigns. With their state-of-the-art creative executions, dedicated service and premium inventory, AdColony has met and exceeded my expectations for a mobile user acquisition provider."

–**Steven Thompson, Senior Marketing Manager, Z2**