# player participation less









#### About Freedom



Freedom Leisure Finance is a full AFIA member and has a proud track record of over 15 years as a licensed lender. We can help improve football clubs' player participation and cash flow by providing players with an easy way to pay for their fees through Freedom Pay.

Our services come at no cost to the clubs. We will charge ZERO MERCHANT FEES and require no holdbacks.

Freedom Pay is our innovative Buy Now Pay Later product. Players and parents can pay their fees with interest-free instalments and choose their repayment schedule over the repayment period. Freedom Pay approvals are instant.



## Why Freedom is good for Football Clubs

- Freedom is committed to building a relationship with clubs that is personal and dedicated to greater player participation and improved cashflow.
- We offer you a Buy Now Pay Later (Freedom Pay) facility that provides your players the ability to pay their playing fees with the affordability of instalment payments.

#### We charge you NO FEES. Our focus is on your cash flow.

 In addition, offering Freedom Pay for a club merchandise and playing fee package could provide increased profitability for clubs.

- Our merchant agreement provides for payment to clubs within 24 hours of approval, ensuring improved cash flow for you.
- We will provide links for inclusion in club emails or other communications that provide your supporters with a customised and easy application process tailored to each fee grade.
- 6. Our skilled team provides advice, information, and training to ensure you gain maximum value.
- Our merchant support line is open seven days a week in case you have a query you can't answer through the portal or the FAQs.

# more financial players club more merchandise





#### freedomPAY

## Our Proposal to Football Clubs



Our proposal is focussed on providing a facility for all players that enables them to pay their season's fees in interest free instalments.

The club will receive all the fees up front, which will **improve cash flow**. Freedom will collect, which eliminates the club's collection headache. **Families will be able to stretch their payments out, giving them cash flow relief**.

#### **Proposal Details**

- 1. **Freedom Pay** would offer up to \$1,000 as a facility for club members.
- 2. Players and parents would access the application online, with a dedicated process pre-set with the packages on offer (e.g. season's playing fee, fee plus kit package etc)
- 3. The application is quick and easy
- 4. Approval is instant
- 5. Supporters make interest free repayments (with a monthly fee of \$6 while their account remains open)
- 6. They can choose from **flexible repayment timeframes** that work for them (up to 7 months)
- 7. Freedom pays clubs within 24 hours of approval
- 8. Customers can apply for any amount between \$100 and \$1,000 through Freedom Pay. All the customer needs to apply is a valid credit or debit (Master or Visa) card.

**REQUEST MORE INFO** 



#### freedomPAY®

#### **Club: Consumer Journey**

An example of how the typical Freedom Pay club and consumer journey flows.

