

Turning Text into Economic Measurement

From Lexicons to Large Language Models

Thomas Renault

Université Paris-Saclay

Text-as-Data in Economics

- ▶ Many key economics variables are not directly observable or measurable
- ▶ Beliefs, attention, emotions, narratives, policy views
- ▶ Text and digital traces allow near real-time measurement
- ▶ Computational tools help map unstructured data to economic objects
- ▶ Goal is not prediction alone, goal is measurement plus interpretation

Unifying view of my research

- ▶ **Core objects**
 - ▶ Text and digital traces as economic data
 - ▶ Platforms and AI systems as information intermediaries
 - ▶ Measurement of sentiment, emotions, attention, uncertainty, polarization, and policy preferences
- ▶ **Shared methodological backbone**
 - ▶ Construct new measures at scale
 - ▶ Validate with ground truth (when possible)
 - ▶ Embed measures into forecasting or causal / quasi-causal designs (when possible)

Data types

- ▶ Social media content: Twitter (X), StockTwits
- ▶ Media text: news articles
- ▶ Institutional text: central bank communication, political manifestos, earnings calls

- ▶ Access to text data has become more difficult than a few years ago: APIs have been restricted or closed (notably X), and web scraping is harder due to increased protections and the growing recognition that text data is valuable

Pipeline overview

- ▶ **Data acquisition**
 - ▶ APIs, scraping, archives
- ▶ **Cleaning and representation**
 - ▶ Tokenization, embeddings, de-duplication, language detection, bot detection
- ▶ **Measurement**
 - ▶ Sentiment, emotions, topics, veracity ...
 - ▶ Methods: lexicons, supervised learning, unsupervised learning, LLMs ...
- ▶ **Validation**
 - ▶ Human labels, external benchmarks, surveys
- ▶ **Inference**
 - ▶ Event studies, difference-in-differences, IV, panel models ...

Causality: from descriptive measurement to credible inference

- ▶ Computational data increases power and resolution
- ▶ But does not remove confounding
- ▶ Standard identification strategies remain essential
- ▶ Key is to align the design with a transparent measurement pipeline

Intraday investor sentiment from social media

- ▶ Does online investor sentiment predict intraday return patterns?
- ▶ **Data** : millions of messages published on StockTwits
- ▶ **Computational contribution**
 - ▶ Large set of investor messages tagged as bullish or bearish → compute word weights from differential usage in positive vs negative posts → create a finance-specific vocabulary → compare with machine learning methods
- ▶ Renault, T. (2017). Intraday online investor sentiment and return patterns in the US stock market. *Journal of Banking & Finance*, 84, 25-40.

Intraday investor sentiment from social media

- ▶ Generic sentiment tools often fail out-of-domain
- ▶ Building custom lexicons is working well when you have a large training dataset to learn from
- ▶ Large datasets are needed to train a machine learning classifier
- ▶ Simple ML algorithms tend to perform well on short text

Twitter-based economic uncertainty indices

- ▶ Can we measure economic uncertainty in real time from social media?
- ▶ **Data** : tweets containing the keyword "uncertainty"
- ▶ **Computational contribution**
 - ▶ Uncertainty-related content → filter to relevant economic context → aggregate frequency and intensity over time → compare with news-based indices and other benchmarks
- ▶ Altig, D et al. (2020). Economic uncertainty before and during the COVID-19 pandemic. Journal of public economics, 191, 104274.

Twitter-based economic uncertainty indices

- ▶ Simple approach often works
- ▶ Reproducibility is key
- ▶ User location has to be taken into account to build national level indices
- ▶ Social media indicators highly correlate with traditional media indicators

Emotions and Policy Views

- ▶ How do emotions shape policy views, and how has emotional content evolved?
- ▶ **Data** : tweets about policy (citizen and politicians), floor speeches, campaign speeches
- ▶ **Computational contribution**
 - ▶ Emotion and topic classification at scale with Large Language Models and machine learning
- ▶ Algan, Y. et al. (2025). Emotions and policy views. Working paper.

Emotions and Policy Views

- ▶ Use LLMs to identify the main emotion and the main topic at the sentence level, on a random sample of 200K sentences
- ▶ Validate the classification by comparison with human annotations from three annotators
- ▶ Use the resulting labeled sample as a training dataset to train a supervised machine learning classifier (with embeddings)
- ▶ Analyze the evolution of emotions over time across tweets, floor speeches, and various types of documents
- ▶ Account for composition effects using user fixed effects, and match X data with voter registers to ensure representativeness

Emotions and Policy Views

- ▶ Classification with LLMs works well
- ▶ Building a human validation dataset is difficult, with high disagreement across annotators at the sentence level
- ▶ Using LLMs on a random sample, then scaling with supervised machine learning, is an effective way to avoid labeling the full corpus, which can be costly
- ▶ Combining measurement with experiments supports causal interpretation

Offender origin disclosure and immigration attitudes

- ▶ Does systematically disclosing offender origin affect natives' attitudes toward immigration
- ▶ **Data** : news articles from Factiva
- ▶ **Computational contribution**
 - ▶ Identify the nationality of criminals in newspaper articles → link the nationality to the perpetrator or the victim → construct measures at the newspaper level and exploit the media change as a source of variation
- ▶ Keita, S. et al. (2024). The usual suspects: Offender origin, media reporting and natives' attitudes towards immigration. *The Economic Journal*, 134(657), 322-362.

Offender origin disclosure and immigration attitudes

- ▶ Simple methods often work well
- ▶ Textual analysis serves as an input to the analysis, while the key contribution comes from identification and a research design exploiting a unilateral change in reporting by one newspaper.
- ▶ If I were to rewrite the paper today: use LLMs as a robustness check or as a complementary approach.

AI and fact-checking

- ▶ How do users interact with LLMs on X for fact-checking, and how does LLM-based fact-checking answer ?
- ▶ **Data** : Tweets mentioning Grok and other LLMs, fact-checking requests, and corresponding responses over time
- ▶ **Computational contribution**
 - ▶ Topic modeling using BERTopic → veracity scoring using another LLM → compare different LLM answers and ask fact-checkers for ground truth
- ▶ Renault, T. et al. (2026) @Grok Is This True? LLM-Powered Fact-Checking on Social Media. Working Paper.

AI and fact-checking

- ▶ GPT 4o-mini with batches is cheap
- ▶ Prompting should be transparent
- ▶ LLM models themselves show some polarization
- ▶ Trust in LLM models affects the way they impact beliefs
- ▶ Computational measurement is central, but interpretation requires careful validation and design

Toolbox overview

- ▶ Starter kit (Python): pandas, nltk, scikit-learn
- ▶ Advanced kit (Python): transformers, sentence-transformers, openai, openrouter, torch
- ▶ Econometrics: use R for the inference stage (DiD, panel methods, causal designs). R can be embedded within Python using rpy2

Common failure modes

- ▶ **Measurement overfitting:** Risk of data dredging and LLM hacking
- ▶ **Validation missing:** No benchmark, no human labels, no external comparison
- ▶ **Causality claims without design:** Large N does not solve identification
- ▶ **Platform drift:** APIs and algorithms change, models update, user composition shifts

Thank you