

# Payton Webster

The role you are applying for?

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Atlanta,GA

PW

## EXPERIENCE

### Salesforce Developer and Administrator

#### Drouin S.A.R.L.

2018 - Present Atlanta,GA

Drouin S.A.R.L. is an Atlanta based business unit of Cox Enterprises. It divided its brands into five groups. Four containing US businesses which include auto auctions and wholesale services, financial services, media and software and an international group of its international brand.

- Lead developer for Unlimited Salesforce Edition with 5000+ Salesforce users licenses
- Managed Case team for three months which consisted of 18 employees
- Realized 10M+ investments and delivered strategies on a vision to put the Salesforce CRM system at the nexus of a customer-centric business apps stack strategy
- Drove with negotiation strategies and helped procure Salesforce-ServiceTitan multi-year contract resulting in 6M+

### Salesforce Developer

#### Schmeler

2014 - 2018 Atlanta,GA

Schmeler is a leading global professional services company.

- Authored over 100+ Apex Classes, 30+ VisualForce pages and 100+ Aura Lightning components
- Conducted several 3-day Boot Camps on the Tool for Senior Executives & IT Leads

### Salesforce Developer - Intern

#### Lauzon

2012 - 2014 Atlanta,GA

Lauzon provides innovative business solutions for Field Service, Human Capital Management, and Finance.

- Successfully launched custom developed forms product to support 350 users from our merchandise division
- Worked in a team of 6 resources throughout the Simplion journey

## EDUCATION

### MS - Information Systems Engg. Management

#### Harrisburg University

2007 - 07/2012 Harrisburg , PA

GPA

3.83 / 4

## STRENGTHS

### ★ PROGRAMMING LANGUAGES

APEX, JAVA, C++, C

### ⚡ DATABASE LANGUAGES

SOQL, SQL

### 🔧 DESIGNING

HTML, CSS

## INDUSTRY EXPERTISE

### SaaS

### Global CRM and Customer 360

### Sales, Mktg, Biz Dev & CS

## SKILLS

### Web Technologies

HTML

CSS

JavaScript

Angular JS

SOAP

WSDL

### Salesforce Tools

Force.com

Eclipse IDE Plug-in

Apex Data Loader

Force.com Excel connector

Sandbox and Production

### Tools

Apex Data Loader

Sublime

GitHub

Eclipse IDE Plug-in

## KEY ACHIEVEMENTS



Winner of "Salesforce Hackathon"

Atlanta 2015



Ran a "Half Marathon"

in 2 hours & 10 mins

## CERTIFICATION

### Salesforce Platform Developer 1

Salesforce Inc

### Salesforce Certified Administrator

Salesforce Inc