



# Career Services

AN INTRODUCTION

// FLATIRON SCHOOL

# // Agenda

## // Career Services: A Brief Recap

## // Career Coaching 101

- +Our Coaching Philosophy
- +How to Maximize Your Coaching Experience
- +Coaching Roadmap

## // Job Seeking 101

- +Traits of a Successful Job Seeker
- +Common Misperceptions
- +Nuggets of Wisdom

## // Looking Ahead: What's Next

- +Career Services Timeline
- +Accessing the Career Prep track
- +Job Seeking through COVID-19
- +Action Items

# What's Career Services?



**(Y)OUR GOAL:**  
**To be a no brainer hire.**

# // What Makes a No Brainer Hire?

- // You have the technical skills needed to do the job well
- // You have the soft skills to be a great collaborator and work well with others
- // You are able and eager to learn new concepts quickly
- // You are able to add value and make a meaningful contribution from day one

# // How We Work With Students

## // 1:1 Career Coaching

- +Get you ready to job seek
- +Resume, LinkedIn, interview prep, job leads strategy + more
- +Help you build your brand and tell your story
- +Weekly virtual coaching once you're job seeking



## // Career Prep track

- +Our 'encyclopedia' of job seeking
- +Lessons, videos, templates, resources
- +Learn the finer points of executing a job search start to finish



## // Proven Job Search Framework

- +A tried and true job search framework that ensures you are as visible and competitive in the job market as possible
- +Individualized to your goals



## // Employer Partnerships

- +Vast employer network with top companies big and small
- +Intros supplementary and contingent on employer requirements
- +Resume visibility once you set a Job Search Start Date



# Career Coaching 101

## // Who We Are

// A team of highly experienced, passionate career development professionals dedicated to helping our students transform their lives

// Former HR leaders, recruiters, educators, university counselors, career + leadership consultants, and business executives

// Career transition and personal branding experts

// 90+ Coaches strong and growing, located across the US and globally

// Your co-pilot/partner in success!



## // What We Do

// Teach you the skills you need to not just land a job, but grow a career

// Strategically guide you as you lead your own independent job search

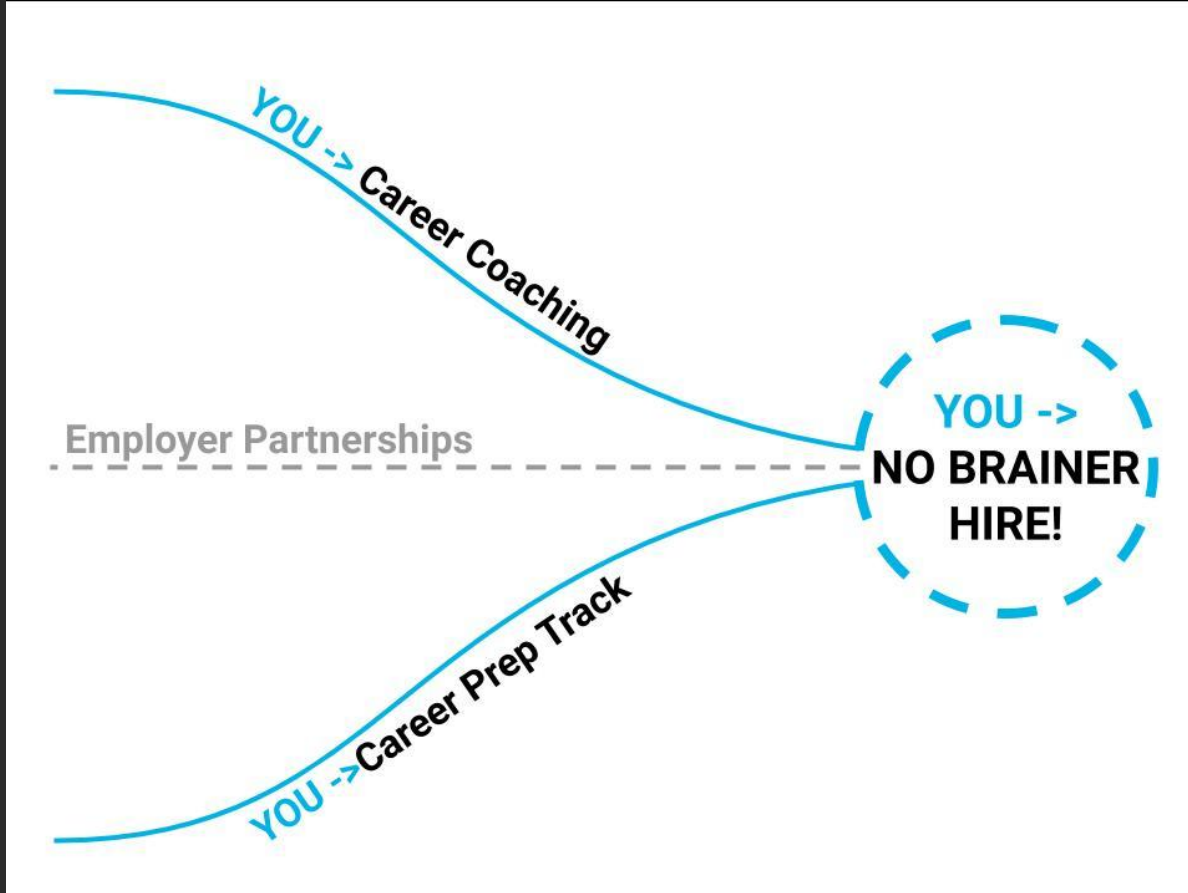
// Work hand-in-hand with you through every step of the job search until you are employed

// Teach you to be a job search ninja



// Help you merge your technical skills with your soft skills and strengths to be a **no brainer hire**

# Your Path to a Job



# // Our Coaching Philosophy

## // Coaching Is ...

// Asking thoughtful questions to help you make informed decisions about your career trajectory

// Cognizant and respectful of your unique goals and individuality

// Strategic feedback and guidance as you lead/drive your own independent job search

// Focused on goal setting, accountability, results

// A relationship built on trust and collaboration, fueled by candid feedback from both parties



## // Coaching Is Not ...

// Solely telling you what to do

// Judgemental or assumptive of your individuality and goals

// Doing the work for you (finding leads, applying, getting you interviews, etc.)

// Solely theoretical and lacking goals/focus

// One-sided, authoritarian

## // How to Maximize Your Coaching Experience (Your Role)

- // Schedule weekly meetings with your coach, so you stay on track and build forward momentum
- // Keep your coach updated minute-to-minute with notable happenings (interviews, rejections, code challenges, offers!)
- // Be an effective communicator. Ask your coach for what you need, and give feedback -- you are 50% of the relationship
- // Don't 'ghost' your coach. The times you're feeling confused or frustrated are the times coaching can help you the most

# // What's Next: Coaching Roadmap

Declare your Job Search  
Start Date within 0-60  
after Graduation.

Overwhelmingly, students  
who declare sooner vs.  
later are in jobs faster.

## // MEET YOUR CAREER COACH

- ☐ Complete Career Survey in Learn
- ☐ Schedule Kickoff Meeting

## // RESUME

- ☐ Submit Draft
- ☐ Review + Finalize with Coach

## // PERSONAL BRAND

- ☐ LinkedIn
- ☐ GitHub
- ☐ Online Presence

## // MOCK INTERVIEWS

- ☐ Cultural/Behavioral (Coach)
- ☐ Technical (Practicing professional in your field)

## // CAREER PREP TRACK

## // JOB SEARCH START DATE

= You in a job (sooner vs. later)!

# Job Seeking 101

## // Traits of Successful Job Seekers

- // **Act like an owner:** Take ownership for your job search and career.. Be proactive. Take initiative. You are in control.
- // **Grit:** Exude passion and perseverance for your goals. A job search takes effort. Persist when you face obstacles.
- // **Growth mindset:** There is always room for improvement. Success is on the other side of fear. Resistance = you are about cross the boundary line to success.
- // **Scrappiness:** Get things done. Be resourceful. Embrace change/doing things differently and thrive in ambiguity.
- // **Pursue Mastery:** Always be learning — actively seek and embrace feedback from your coach.

# // Common Misperceptions

## // Myth

*// I will get a job right away with little to no effort*

*// All I need to do is mass apply online to as many jobs as possible, and wait. They will come to me.*

*// My Coach or EP will get a job for me*

*// I don't know enough/have experience to get a job*

*// If people don't reply to me, I shouldn't bother*

*// Getting rejections means I'm a failure*

## // Reality



**// A job search is not a straight line; It's hard work**



**// Mass applying DOESN'T work. People get jobs from people (<10 grads got a job via a posting)**



**// YOU are responsible for leading your job search**



**// You have everything you need! Our grads get jobs. (Your Flatiron experience = experience)**



**// People are busy and/or forget; follow up**



**// Rejections are normal; expect some. Each one is an opportunity to learn and be better next time**



## // Nuggets of Wisdom (from Flatiron Alums)

// *“Apply yourself to your search like you did to learning to code and you will be sure to excel.”* - Tim, Priceline

// *“Pursue every job lead and follow up as much as possible.”*  
- Veronica, University of Miami

// *“Going to meetups and sending outreach emails has more power than you think.”* - Bhagyashri, O3 World

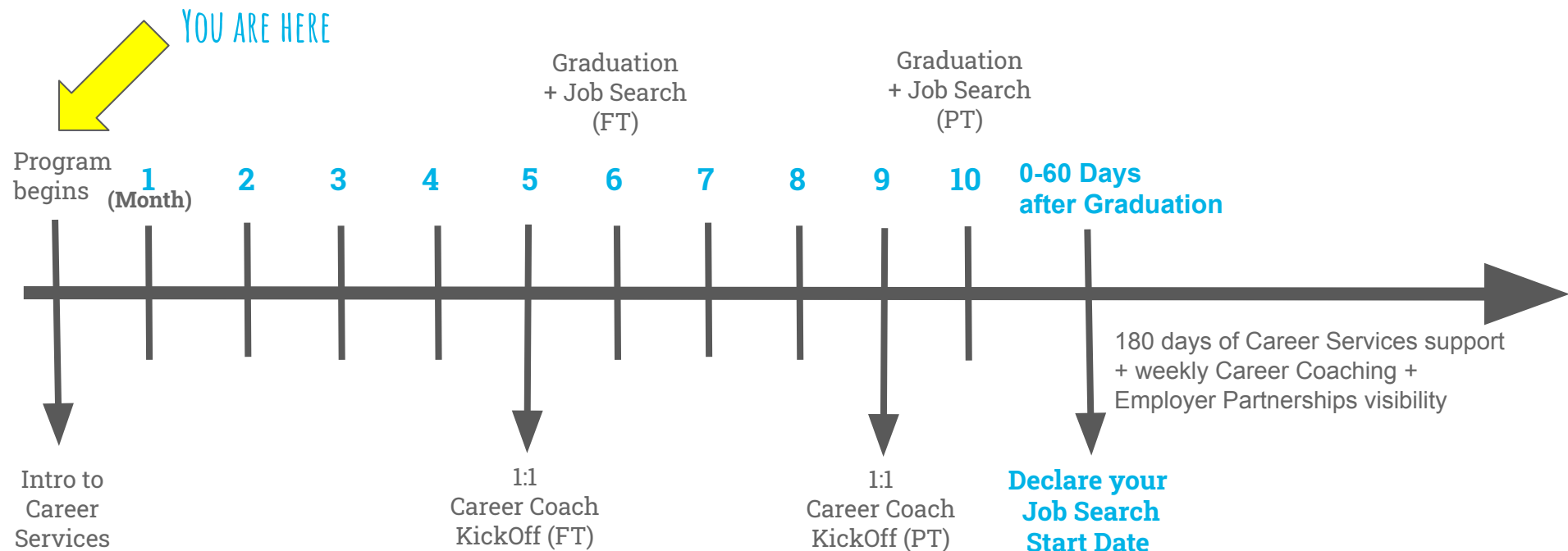
// *“It's important to be patient with yourself. Don't take networking for granted, and continue to code!”*  
-Frida, Raise

// *“Stay motivated! Don't let rejection feel too personal.”*  
-Jordan, WeWork

// *“Trust the process and embrace being uncomfortable.”*  
-Ari, FCB Health

# Looking Ahead: What's Next

# Career Services Journey



# Your Learn.co Career Coaching Dashboard

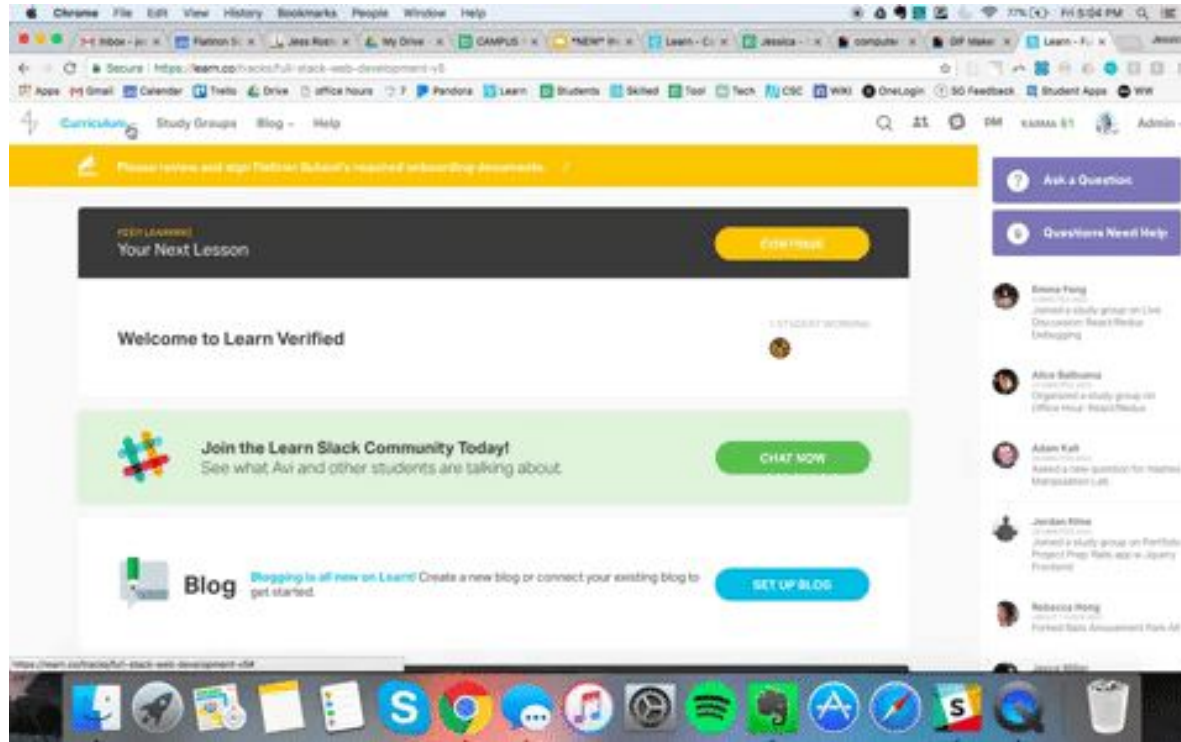
IMPERSONATING USER AT FKT: ADAM GORDON <a href="#">Click to stop impersonating!</a>			
Coaching Steps	Career Survey	<a href="#">EMAIL MY COACH</a>	
STEP	INSTRUCTIONS	ACTION	COACH STATUS
1 Career Survey	Before you meet with your coach, complete this survey to tell us a bit about yourself and your goals.		Acknowledged on May 7 2019
2 Kickoff Meeting	After you've completed your Career Survey and been assigned a coach, you'll meet him or her in this kickoff session. It's an opportunity to get to know each other and help you kick off your job search prep! After the meeting, mark this step as complete with the date of the meeting.		Acknowledged on May 16 2019
3 Resume Draft	Create a draft of your resume to review with your coach. To get started, head to the "Building Your Resume" lessons in Learn's Career Prep track. Once you have a draft, upload the Google doc here. Be sure to give your coach web access to your Google doc!		Acknowledged on Jun 6 2019
		Resume Link (Google Doc) <a href="#">🔗</a> <a href="#">📄</a>	
4 Resume Review	Now that you have reviewed your draft resume with your coach, you will need to finalize your resume. Once you have finalized your resume to something that you can be proud to show employers, save it as a PDF and upload the resume through your <a href="#">Learn profile</a> . Check to see that the resume link also appears on this page. Once confirmed, mark this step as complete with the date of upload.		Acknowledged on Jun 6 2019
5 Personal Brand Assessment	After your kickoff meeting, your coach will send you an online personal self-assessment to complete. Before you complete it, read more about how to think about your personal brand in the Career Prep track. After you email your coach your self-assessment, mark this step as complete with the date of your email.	<a href="#">COMPLETE</a>	
6 Mock Cultural Interview	Before you're out interviewing, you and your coach will role play a "cultural" interview - the non-technical stuff that recruiters and hiring managers ask during interviews. Your coach will let you know how to schedule this. After the meeting, mark this step as complete with the date of the meeting.	<a href="#">COMPLETE</a>	
7 Mock Technical Interview	This is an opportunity to practice your technical interviewing skills before you're in front of an employer. You will be contacted by a developer who we work with to schedule this practice interview, which should happen in more than 10 days after your graduation date. After the meeting, mark this step as complete with the date of the meeting.	<a href="#">COMPLETE</a>	

## How You'll Use It:

- After each job prep session that you complete with your Coach, you'll mark off that session as Complete.
- Your Coach will then confirm completion from their end.
- This Dashboard provides a snapshot of where you are in the job prep process, and what steps you have left to complete before declaring your job search start date.
- **\*Design Students\***: please make sure you've set up your name in Learn per the instructions provided. This is needed to get matched with a Career Coach.



# Accessing the Career Prep Track



# **What You Can Do Now (to Get Ahead)**

## // What Would a No Brainer Hire Do?

- // Priority #1: focus on your program and build the technical skills you need to be a **no brainer hire**
- // 2: Be strategic. Choose project and blog topics that relate to your career goals/interests  
= builds your value and online brand!
- // 3: Start acting and thinking your way into your new career; practice your elevator pitch at meetups, with students; support one other
- // 4: Begin building your Flatiron network = advocates/endorsers for you, present + future



# **Job Seeking through COVID-19**

## ***Best Practices & Resources***



# Build a Foundation of Practice

## Supportive Habits/ Mindset

### Energize, Meditate, Etc.

- Do what brings you joy
- There's no 'right' or 'wrong' way to meditate

### Respond vs. React

- Eliminate 'all or nothing' thinking
- Curb perfectionism
- Apply what's worked in your program to your job search

*What supportive activities/outlook are you putting into place right now?*

## Permission

### Give yourself permission to:

- ☐ not check the news
- ☐ find joy, even during a crisis
- ☐ set boundaries and say no
- ☐ get support: career coach, family, friends, peers, SAP
- ☐ do things differently/take risks

### It's permission, not an ultimatum

- Create space for new possibilities, not rigid rules that increase anxiety
- Be scrappy; experiment and learn what works best for YOU

*What permissions can you give yourself?*

## Focus

### Focus on what IS in your control

- Finish out your program strong
- Build a goal-related final project
- Cultivate your Flatiron network
- Be intentional about your target companies and industries
- Perform due diligence; who's hiring
- Consider remote/freelance roles
- Prepare extra for interviews
- Ask smart questions
- Leverage virtual meetups, etc.
- Keep your technical skills sharp!
- Use our Job Search Checklist

*What will be your first focus moving forward?*

# Resources

## Student/Job Search Support

- [Flatiron Student Assistance Program \(SAP\)](#) (enter code: *flatiron*)
- [COVID-19 Job Search Checklist](#) (smart strategies, links to job sites, email templates, etc.)
- [Learn Career Prep track](#) (our 'encyclopedia' of job seeking, start to finish)
- [COVID-19 Job Market Insights & Strategies](#) (up to date info on companies, industries & more)
- Your Career Coach! (your partner in success)
- [Virtual Career Services AMA](#) (Open Q&A); Thursdays, 11:30am-12:00pm ET

## Meditation/Practices/Mindset

- [Headspace app/meditations](#) (free meditations ⇒ reduce anxiety)
- [Greater Good in Action](#) (science-based, practical exercises to boost well-being)
- [Fear Setting Ted Talk](#) (Tim Ferriss shares how you can thrive & focus on what you *can* control vs. not)

[No Brainer Hire in the Making...]



## // Action Items

- // Keep working hard and finish your program
- // Ensure your email address in Learn is accurate
- // Expect an email from your Career Coach
- // Complete the Career Survey and proactively schedule your Coaching Kickoff
- // Build a foundation of practice that supports you in achieving your goals

**TAKEAWAYS ?**

**QUESTIONS ?**