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**ABDI JAMA**

10 STAFFORD ROAD  
NW65YY

## OBJECTIVE

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To excel within an established company, where progressive routes are available.

## SKILLS

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An expert with interpersonal skills.

Quick lateral thinking

Great at catering customer needs in line with company targets.

## EXPERIENCE

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### **GEOX • HIGH STREET KENSINGTON, AUGUST 2017 – JANUARY 2019**

I returned to GEOX as the company was keen to have me back – a former colleague got promoted to store manager and asked me personally to work for him. \*\* I helped what was a new team to bring up their KPIs and showed them how to handle multiple customers.

### **SKECHERS • BRENT CROSS, NOVEMBER 2016 – JULY 2017**

As with GEOX, SKECHERS asked me to step above and go beyond my role as a sales assistant and help my colleagues become better sales people. \*\* I was number one in the company for UPT 3 months in a row.

### **GEOX • COVENT GARDEN, FEBRUARY 2015 – NOVEMBER 2016**

Part of a large team in a very busy store. \*\* I was good at handling multiple customers at a time so my KPIs were the highest in the store. \*\* Although a sales assistant, I was given the role of training new staff in product knowledge, which helped them become confident sellers.

### **VANS • APRIL 2012 – DECEMBER 2012**

Main duties included: being 'Front of House' welcoming customers and directing them to the appropriate section they needed. Informing customers of what sales were going on at the moment, implementing non-negotiable protocols such as taking shoe size, bringing color variants of the shoe they requested and adding another product I believe compliments their purchase



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## EDUCATIONA

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### **GCSE • 2011 • ST AUGUSTINE CE HIGH**

10 A\* - C

including Mathematics at an A, English Language - B and all 3 sciences grade B

### **A LEVEL • 2014 • HIGH BARNET COLLEGE**

Mathematics – B

Biology – C

Chemistry - C

## PERSONAL PROFILE

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Above all, I am a friendly, easily-approachable person with a natural charismatic personality. Abilities such as effective customer handling able my target-driven persona to reach above and beyond. I believe creativity will give an innovative perspective to any task.



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