

# Primas Mapfre

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Predicción

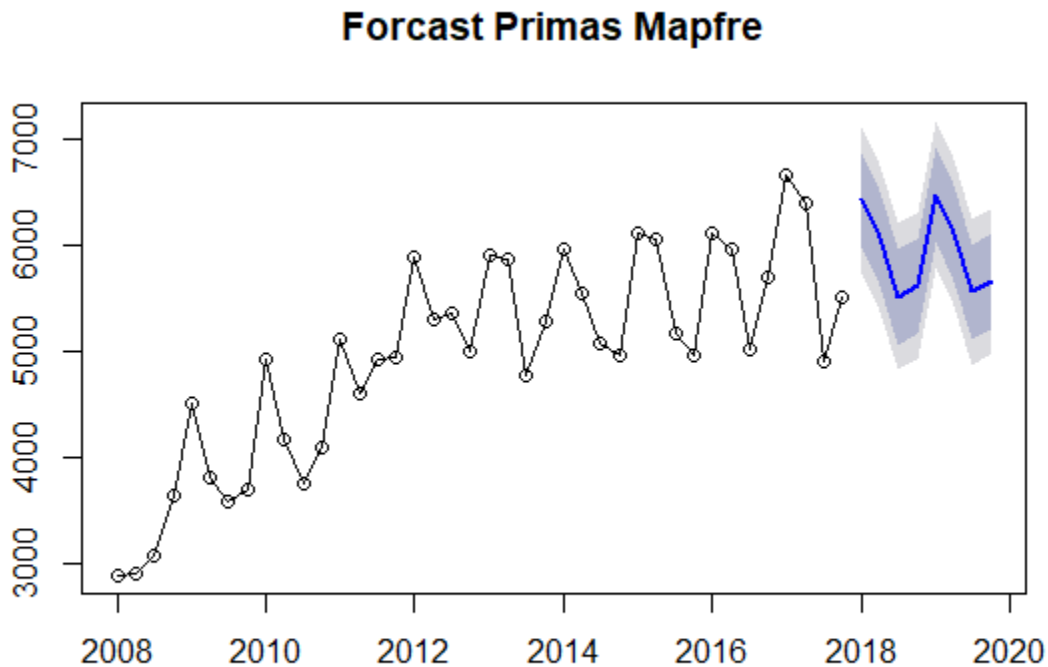
## Propósito

Predicción del número de primas total, vida y no vida por separado para después sumar y comparar. Realizar un análisis para seleccionar el mejor modelo (capacidad predictiva) con el cual se realizará la predicción.

## Predicción

Se llevo a cabo la predicción de las primas de Mapfre para los trimestres de los próximos dos años. La predicción:

	Q1	Q2	Q3	Q4
2018	6431.081	6070.836	5516.262	5619.637
2019	6484.425	6120.941	5563.325	5663.844



El modelo utilizado fue un modelo ETS sobre el total de primas de Mapfre.

# Resumen Ejecutivo

## Proceso General

En este análisis utilizamos dos enfoques para la predicción de las primas de los seguros vendidos por Mapfre. Se trabajó primero con el total de primas (sin distinguir por tipo de producto) y, por otro lado, distinguiendo entre primas de seguros de vida y seguros de no vida. Los enfoques utilizados para predecir:

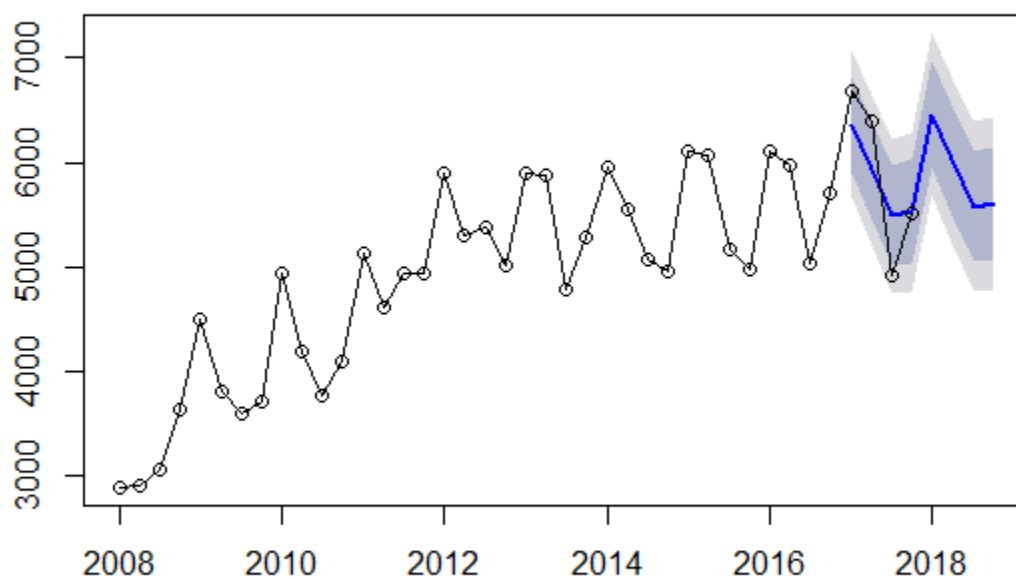
- Exponential Smoothing (Ets - Error, Trend and Season).
- ARIMA.

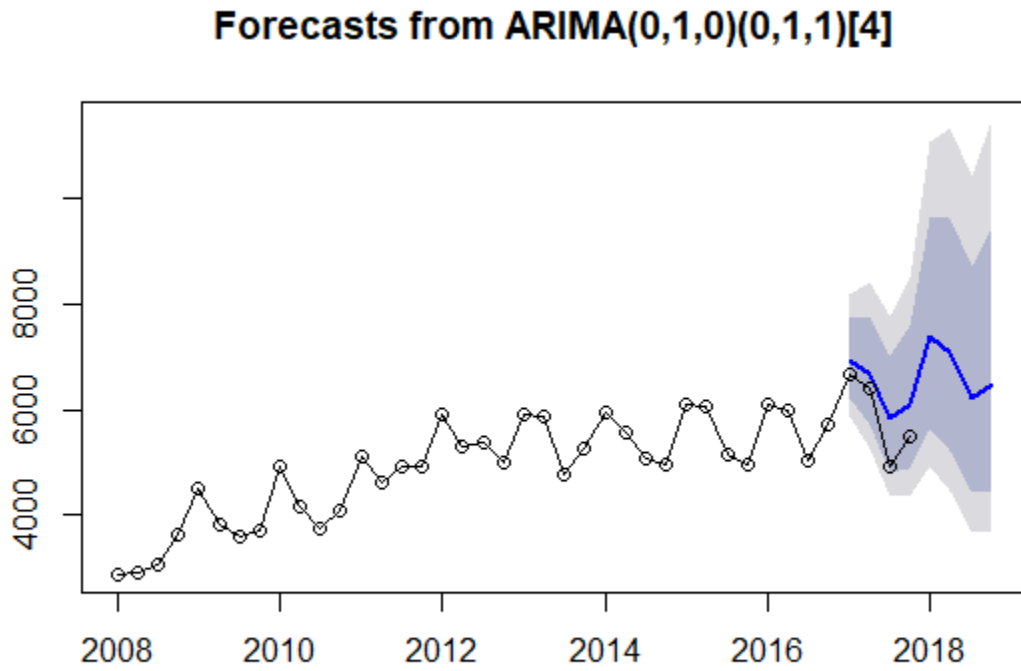
## Resultados

Comparando el poder predictivo de cada uno de los modelos (generados con el set de entrenamiento) a través de la métricas de error de predicción (MSE, MAE y Bias) en el set de Test (primas vendidas por trimestre en el año 2017), el modelo que tuvo mejor desempeño fue el ETS para el total de primas vendidas (i.e. sin distinción de productos). Como se muestra en la tabla a continuación:

	MSE	MAE	Bias
Total ETS	163016.7	345.3866	45.9941
Suma ETS	251082.2	464.3306	17.35465
Total ARIMA	316798	492.7053	492.7053
Suma ARIMA	353436.3	522.6284	522.6284

### Forecasts from ETS(A,Ad,A)

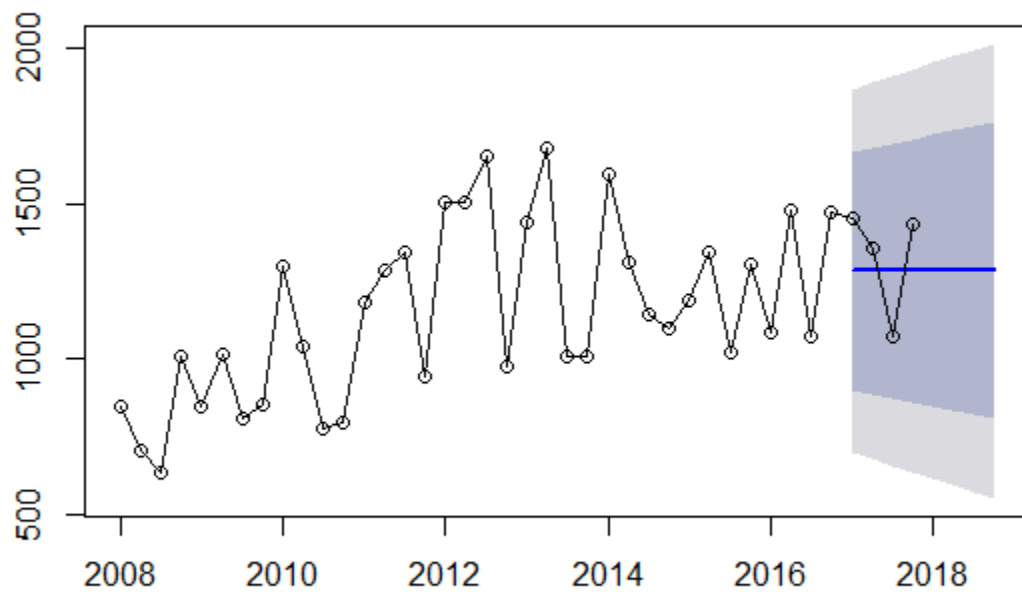




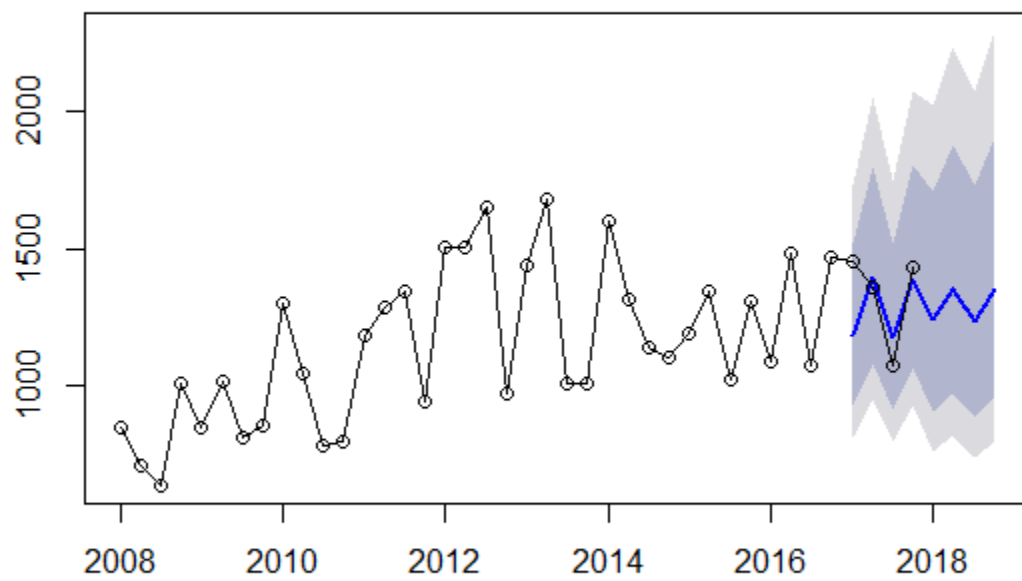
Comparando el poder predictivo para el producto de seguros de Vida. El modelo ARIMA es el que mejor poder predictivo tiene.

	MSE	MAE	Bias
Vida ETS	25336.91	151.6686	-47.48728
Vida ARIMA	21651.86	112.5497	-44.29429

**Forecasts from ETS(M,N,N)**



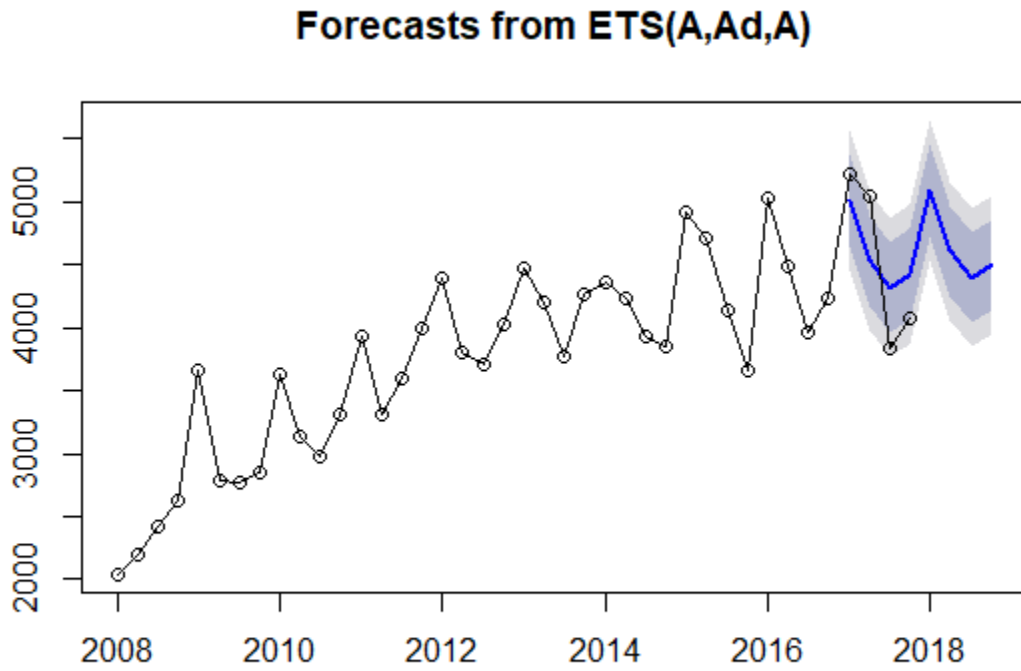
**Forecasts from ARIMA(0,1,1)(1,0,0)[4]**



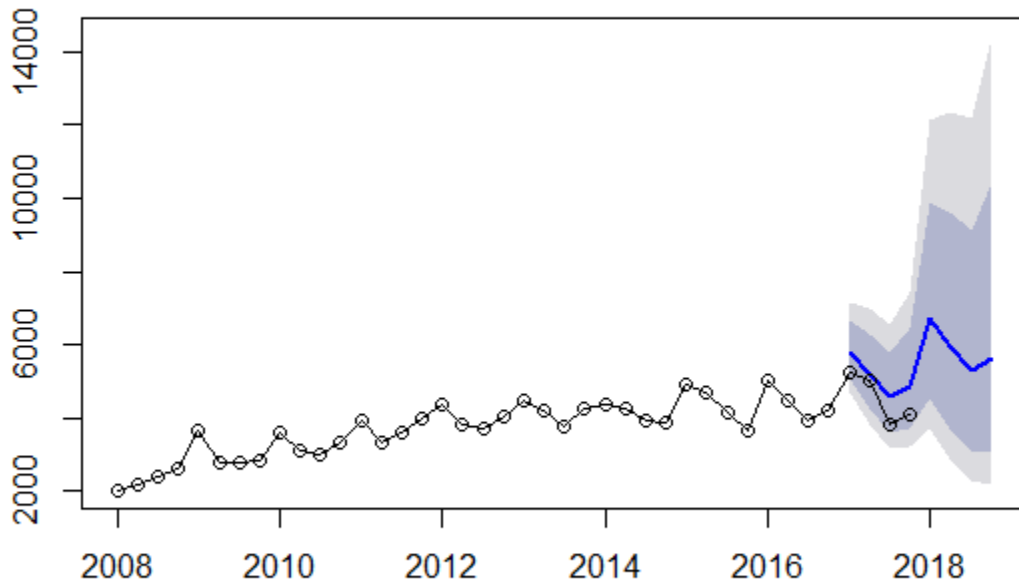
El modelo ARIMA parece explicar mejor la componente estacional de los seguros de vida. El gráfico del modelo ETS devuelve una predicción plana para este tipo de seguro.

Comparando el poder predictivo para el producto de seguros de Vida. El modelo ARIMA es el que mejor poder predictivo tiene.

	MSE	MAE	Bias
Vida ETS	164442.5	387.3306	30.13263
Vida ARIMA	388540.4	566.9227	566.9227



### Forecasts from ARIMA(0,1,0)(0,1,0)[4]

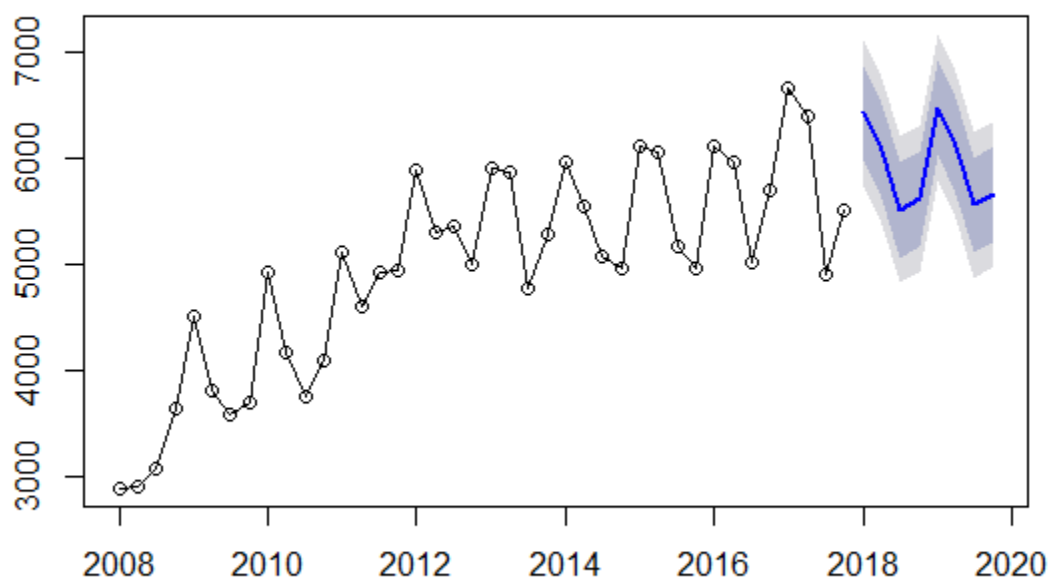


### Predicción 2018 y 2019

Al ser el mejor modelo en Test el ETS del total, se llevo a cabo la predicción para los trimestres de los próximos dos años de las primas totales de Mapfre. La predicción:

	Q1	Q2	Q3	Q4
2018	6431.081	6070.836	5516.262	5619.637
2019	6484.425	6120.941	5563.325	5663.844

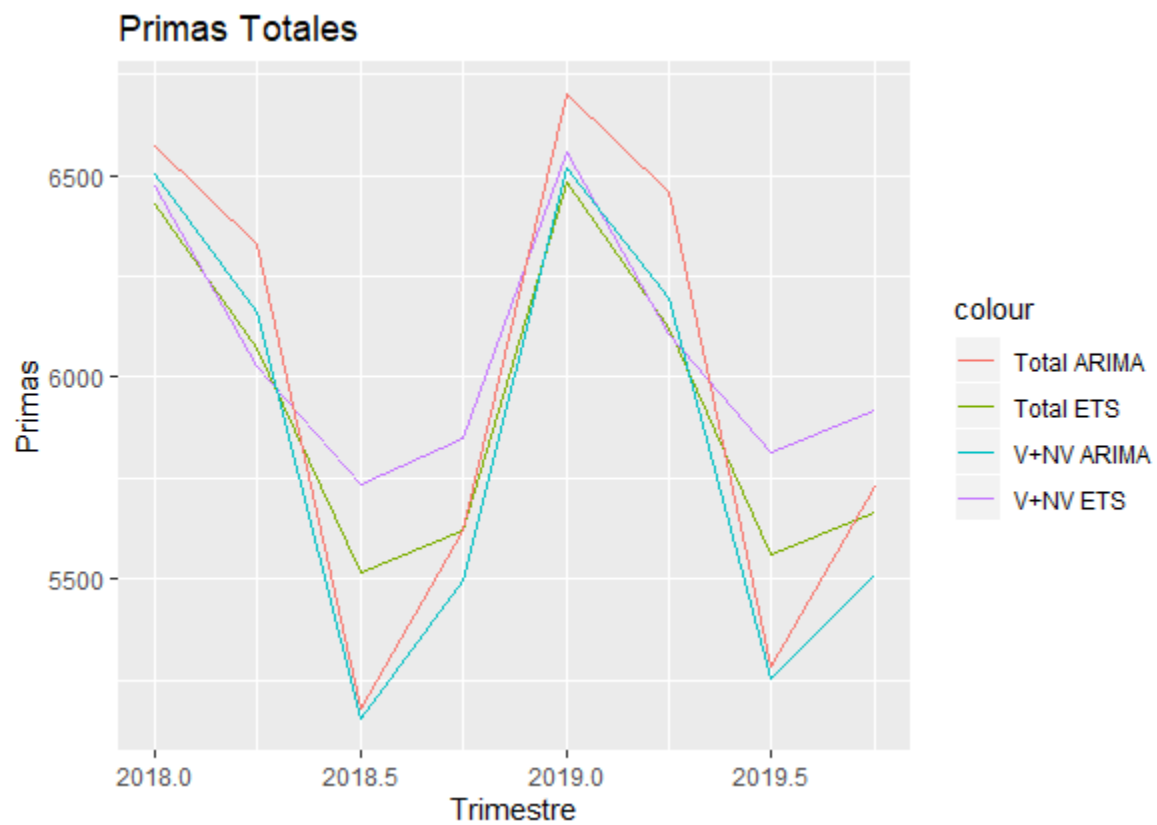
## Forcast Primas Mapfre



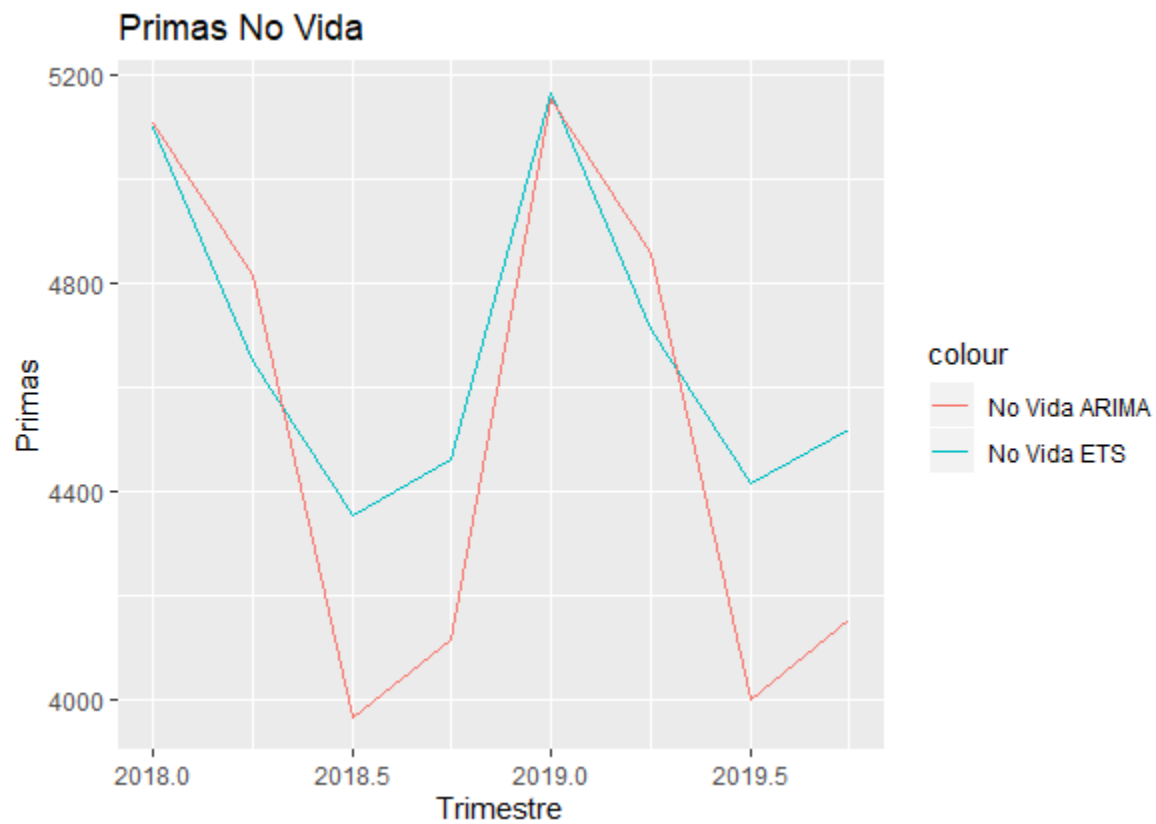
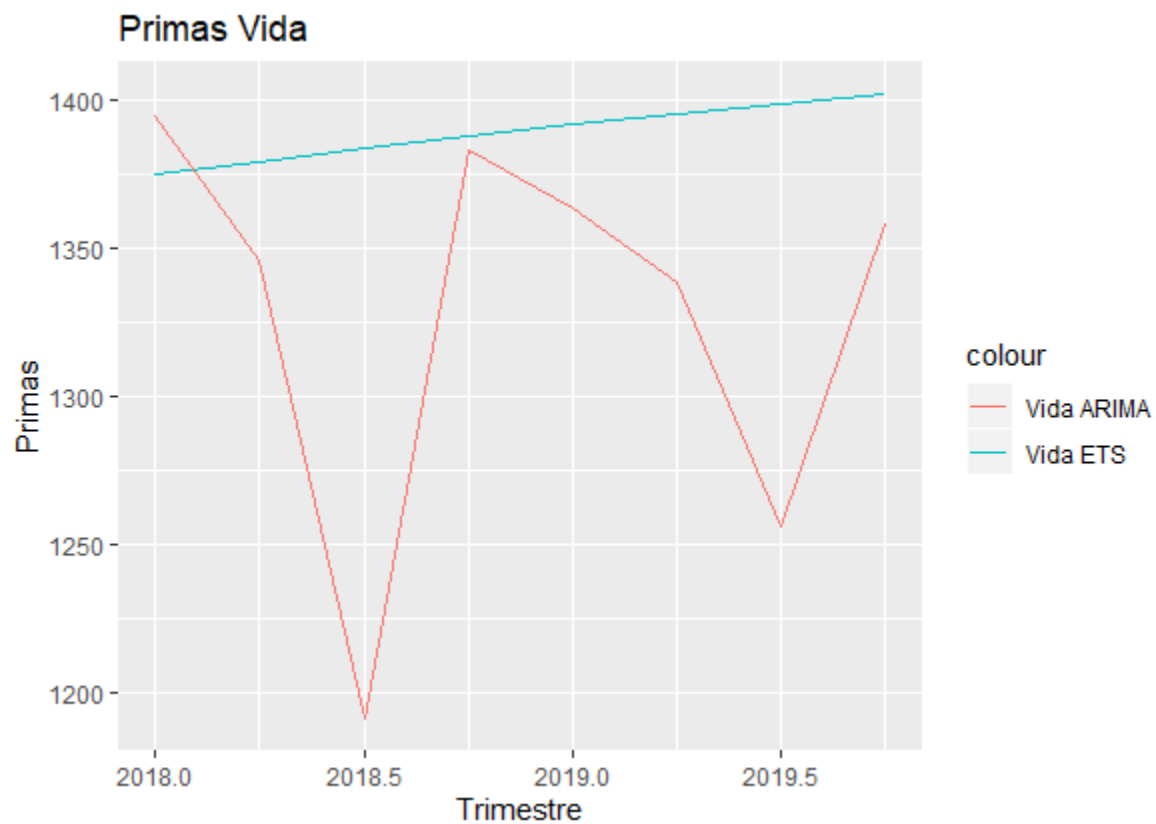
### Observaciones

Basados en las comparativas de métricas de errores de predicción se ha mostrado cual sería la predicción para los próximos dos años según el mejor modelos. Algo que resulta interesante es que para total y no vida, el mejor modelo era ETS en ambos casos. Sin embargo, el mejor modelo para predecir las primas de vida es un modelo ARIMA (se ha dado una explicación del porque creemos que sucede esto).

## Comparación de predicciones de los modelos por tipo de producto







# Anexos y Código

## Paquetes y Datos

```
## Paquetes #####
##
library(dplyr)

##
## Attaching package: 'dplyr'

## The following objects are masked from 'package:stats':
##
##   filter, lag

## The following objects are masked from 'package:base':
##
##   intersect, setdiff, setequal, union

library(tidyverse)

## -- Attaching packages ----- tidyverse :
## v ggplot2 3.2.1    v readr   1.3.1
## v tibble  2.1.3    v purrr  0.3.2
## v tidyr   1.0.0    v stringr 1.4.0
## v ggplot2 3.2.1    v forcats 0.4.0

## -- Conflicts ----- tidyverse_confli
## x dplyr::filter() masks stats::filter()
## x dplyr::lag()    masks stats::lag()

require(forecast)

## Loading required package: forecast

## Registered S3 method overwritten by 'xts':
##   method      from
##   as.zoo.xts zoo

## Registered S3 method overwritten by 'quantmod':
##   method      from
##   as.zoo.data.frame zoo

## Registered S3 methods overwritten by 'forecast':
##   method      from
##   fitted.fracdiff fracdiff
##   residuals.fracdiff fracdiff
```

```
require(xts)
```

```
## Loading required package: xts
```

```
## Loading required package: zoo
```

```
##
```

```
## Attaching package: 'zoo'
```

```
## The following objects are masked from 'package:base':
```

```
##
```

```
##      as.Date, as.Date.numeric
```

```
##
```

```
## Attaching package: 'xts'
```

```
## The following objects are masked from 'package:dplyr':
```

```
##
```

```
##      first, last
```

```
require(ggplot2)
```

```
library(zoo)
```

```
library(hts)
```

```
library(ggfortify)
```

```
## Registered S3 methods overwritten by 'ggfortify':
```

```
##      method      from
```

```
##      autoplot.Arima      forecast
```

```
##      autoplot.acf      forecast
```

```
##      autoplot.ar      forecast
```

```
##      autoplot.bats      forecast
```

```
##      autoplot.decomposed.ts      forecast
```

```
##      autoplot.ets      forecast
```

```
##      autoplot.forecast      forecast
```

```
##      autoplot.stl      forecast
```

```
##      autoplot.ts      forecast
```

```
##      fitted.ar      forecast
```

```
##      fortify.ts      forecast
```

```
##      residuals.ar      forecast
```

```
## Datos #####
```

```
##
```

```
datos <- read.csv("Primas_mapfre.csv", sep = ";", dec = ",")
```

```
## Total
```

```
datos <- datos %>% mutate(total = Primas_vida + Primas_no_vida)
```

```
## Fecha
```

```
datos$Fecha <- as.Date(datos$Fecha, "%m/%d/%Y")
```

## Análisi Exploratorio de Datos

```
## Análisis exploratorio de datos #####
##
ggplot(data = datos, aes(x = Fecha)) +
  geom_line(aes(y = Primas_vida, colour = "Vida")) +
  geom_line(aes(y = Primas_no_vida, colour = "No Vida")) +
  geom_line(aes(y = total, colour = "Total"))
```



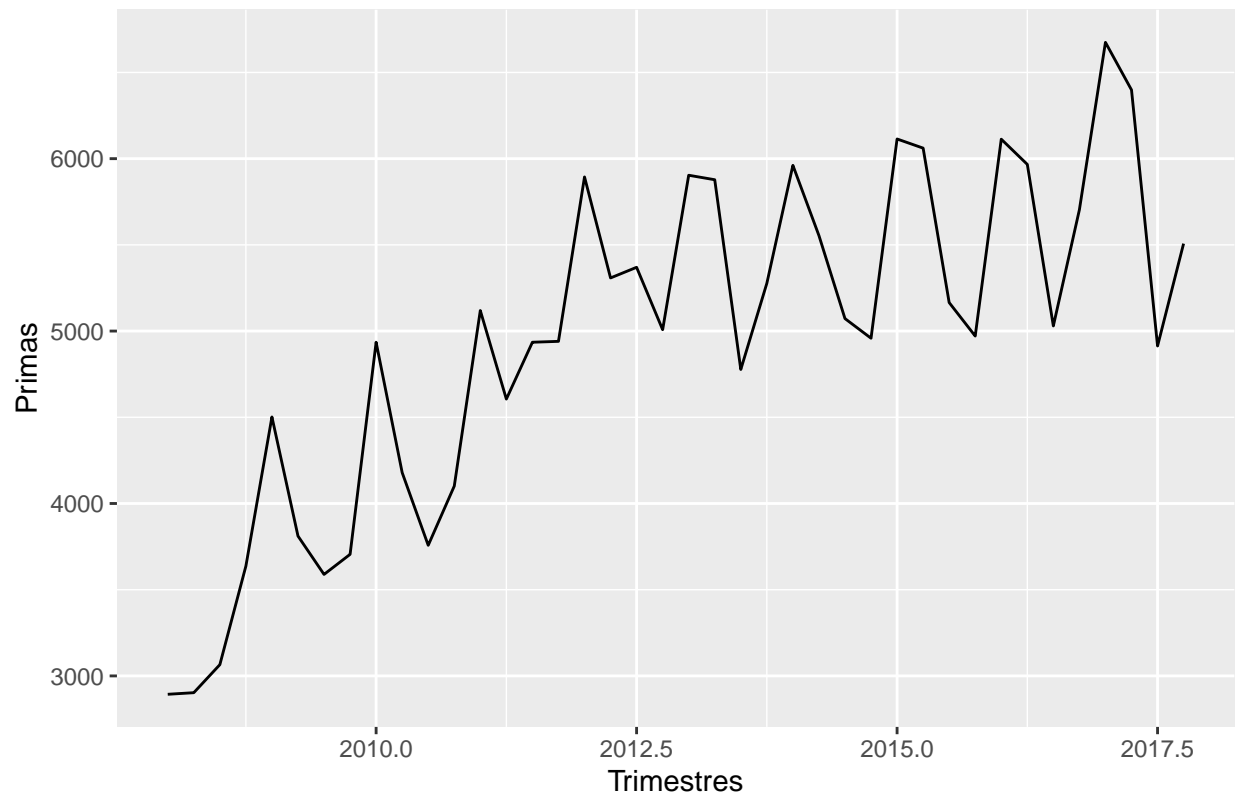
## Modelo ETS para primas totales

### Preparando datos

```
## Trabajando un modelo ETS para Total #####
##
## Plot Serie Total
total = xts((datos$total), order.by = datos$Fecha, frequency = 4)
## Generate quarterly data
total = to.quarterly(total) ## OJO cambia a que sea trimestral
## paqueteria zoo para mejor funcionamiento
total = as.zoo(total$total.Close)
autoplot(total) + ggtitle("Primas Trimestrales") + xlab("Trimestres") + ylab("Primas")
```

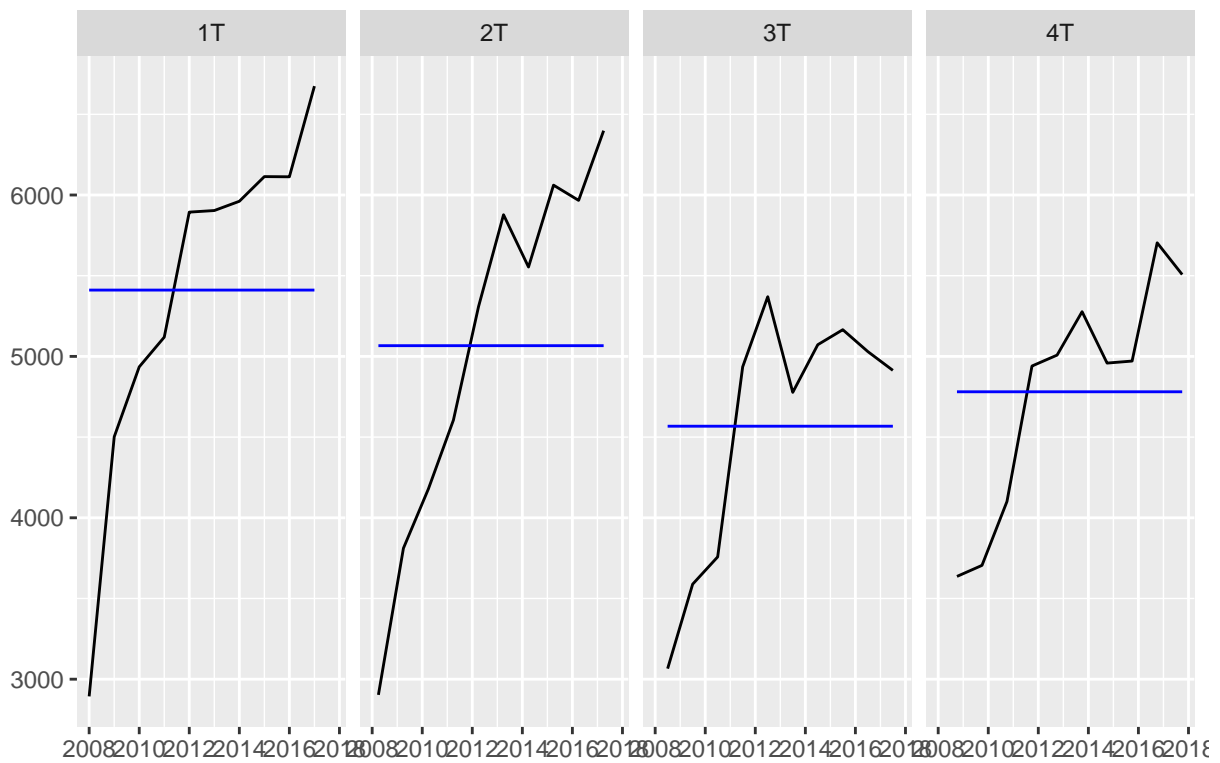
## Don't know how to automatically pick scale for object of type yearqtr. Defaulting to continuous.

Primas Trimestrales



```
## Seasonal Plot
ggfreqplot(as.ts(total), freq = 4, nrow = 1, facet.labeller = c("1T", "2T", "3T", "4T")) +
  ggtitle("Primas Trimestrales")
```

## Primas Trimestrales



## Trainig set

```
## Training set      -----

## Select number of observation to compare forecast
cOmit = 4

## Data Size
nObs = length(total)

## sub_sample
oTotal <- window(total, start = index(total[1]), end = index(total[nObs - cOmit]))
```

## Test

```
Totaletsfit <- ets(oTotal)
## forecast model
fTotal.ets = forecast(Totaletsfit)
## Results
summary(fTotal.ets)
```

```
##
```

```

## Forecast method: ETS(A,Ad,A)
##
## Model Information:
## ETS(A,Ad,A)
##
## Call:
## ets(y = oTotal)
##
## Smoothing parameters:
##   alpha = 0.2424
##   beta  = 1e-04
##   gamma = 1e-04
##   phi   = 0.9505
##
## Initial states:
##   l = 2931.1472
##   b = 178.7185
##   s = -335.3013 -349.5291 114.6065 570.2239
##
## sigma: 356.3793
##
##      AIC      AICc      BIC
## 561.7218 570.5218 577.5570
##
## Error measures:
##              ME      RMSE      MAE      MPE      MAPE      MASE
## Training set -5.403611 308.6335 249.7589 -0.4948873 5.595178 0.6033052
##              ACF1
## Training set 0.1276507
##
## Forecasts:
##      Point Forecast      Lo 80      Hi 80      Lo 95      Hi 95
## 2017 Q1      6360.067 5903.349 6816.786 5661.577 7058.558
## 2017 Q2      5930.371 5460.419 6400.324 5211.641 6649.102
## 2017 Q3      5490.845 5008.011 5973.679 4752.414 6229.275
## 2017 Q4      5528.540 5033.151 6023.929 4770.908 6286.172
## 2018 Q1      6456.184 5948.533 6963.836 5679.798 7232.570
## 2018 Q2      6021.727 5502.104 6541.349 5227.033 6816.421
## 2018 Q3      5577.675 5046.343 6109.006 4765.074 6390.276
## 2018 Q4      5611.068 5068.274 6153.862 4780.937 6441.200

```

```

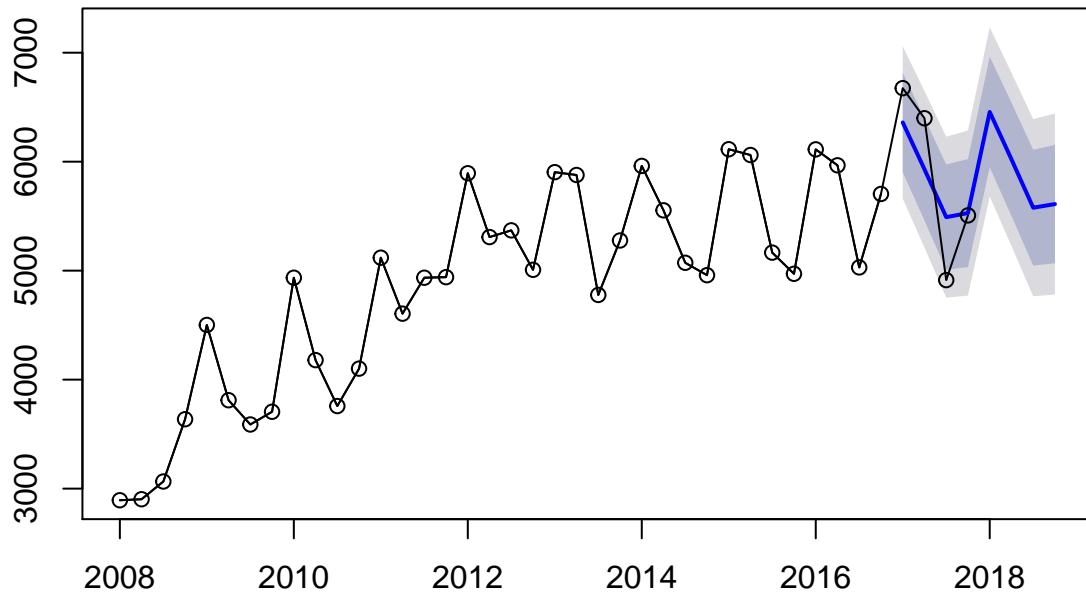
## Eligio un MAM
## - M - multiplicativa la tendencia
## - A - aditiva en la pendiente
## - M - multiplicativa en estacionalidad

## ojo -> siempre que se hagan predicciones se debe dar un intervalo de confianza

# Plot
plot(fTotal.ets)
lines(window(total),type = "o")

```

## Forecasts from ETS(A,Ad,A)



### Metricas de predicción

```
#Actual and Forecast
totalFitmat <- matrix(c(fTotal.ets$mean[1:c0mit],total[(nObs - c0mit + 1):nObs]),ncol = 2)
totalFitmat
```

```
##          [,1]    [,2]
## [1,] 6360.067 6674.6
## [2,] 5930.371 6398.6
## [3,] 5490.845 4913.4
## [4,] 5528.540 5507.2
```

```
## MSE
mean((totalFitmat[,1] - totalFitmat[,2])^2)
```

```
## [1] 163016.7
```

```
## MAE
mean(abs(totalFitmat[,1] - totalFitmat[,2]))
```

```
## [1] 345.3866
```



```
## [1] -45.9941
```

#- Complete set

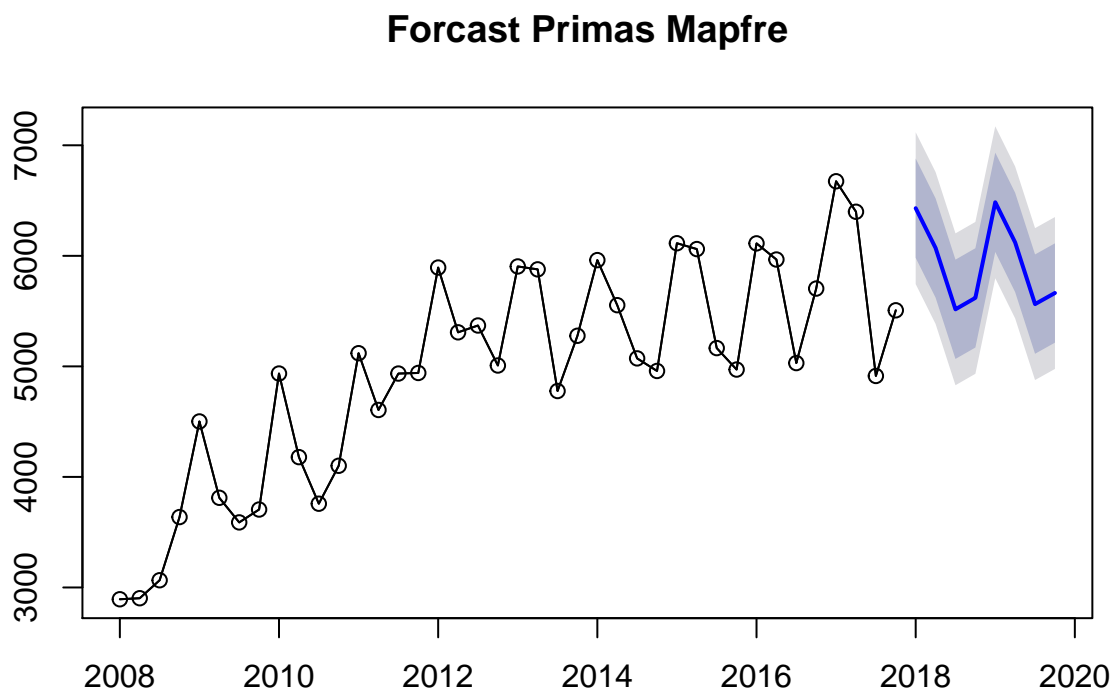
```
##
## Forecast method: ETS(A,Ad,A)
##
## Model Information:
## ETS(A,Ad,A)
##
## Call:
## ets(y = total)
##
## Smoothing parameters:
##   alpha = 0.0023
##   beta  = 0.0023
##   gamma = 1e-04
##   phi   = 0.9393
##
## Initial states:
##   l = 2909.4154
##   b = 210.9936
##   s = -310.0402 -400.4518 167.846 542.646
##
##   sigma: 350.3869
##
##           AIC      AICc      BIC
## 626.0825 633.6687 642.9713
##
## Error measures:
##           ME      RMSE      MAE      MPE      MAPE      MASE
## Training set -30.1137 308.4599 252.1897 -1.409148 5.580647 0.6237988
##           ACF1
## Training set 0.2312009
##
## Forecasts:
##           Point Forecast      Lo 80      Hi 80      Lo 95      Hi 95
## 2018 Q1      6431.081 5982.042 6880.120 5744.335 7117.827
## 2018 Q2      6070.836 5621.793 6519.879 5384.084 6757.588
```

```
## 2018 Q3      5516.262 5067.210 5965.314 4829.496 6203.028
## 2018 Q4      5619.637 5170.570 6068.705 4932.848 6306.427
## 2019 Q1      6484.425 6035.334 6933.515 5797.600 7171.249
## 2019 Q2      6120.941 5671.820 6570.062 5434.070 6807.813
## 2019 Q3      5563.325 5114.165 6012.485 4876.394 6250.256
## 2019 Q4      5663.844 5214.635 6113.052 4976.839 6350.848
```

```
## Eligió un MAM
## - M - multiplicativa la tendencia
## - A - aditiva en la pendiente
## - M - multiplicativa en estacionalidad

## ojo -> siempre que se hagan predicciones se debe dar un intervalo de confianza

# Plot
plot(total.ets, main = "Forecast Primas Mapfre")
lines(window(total), type = "o")
```



Modelo ETS para primas vida

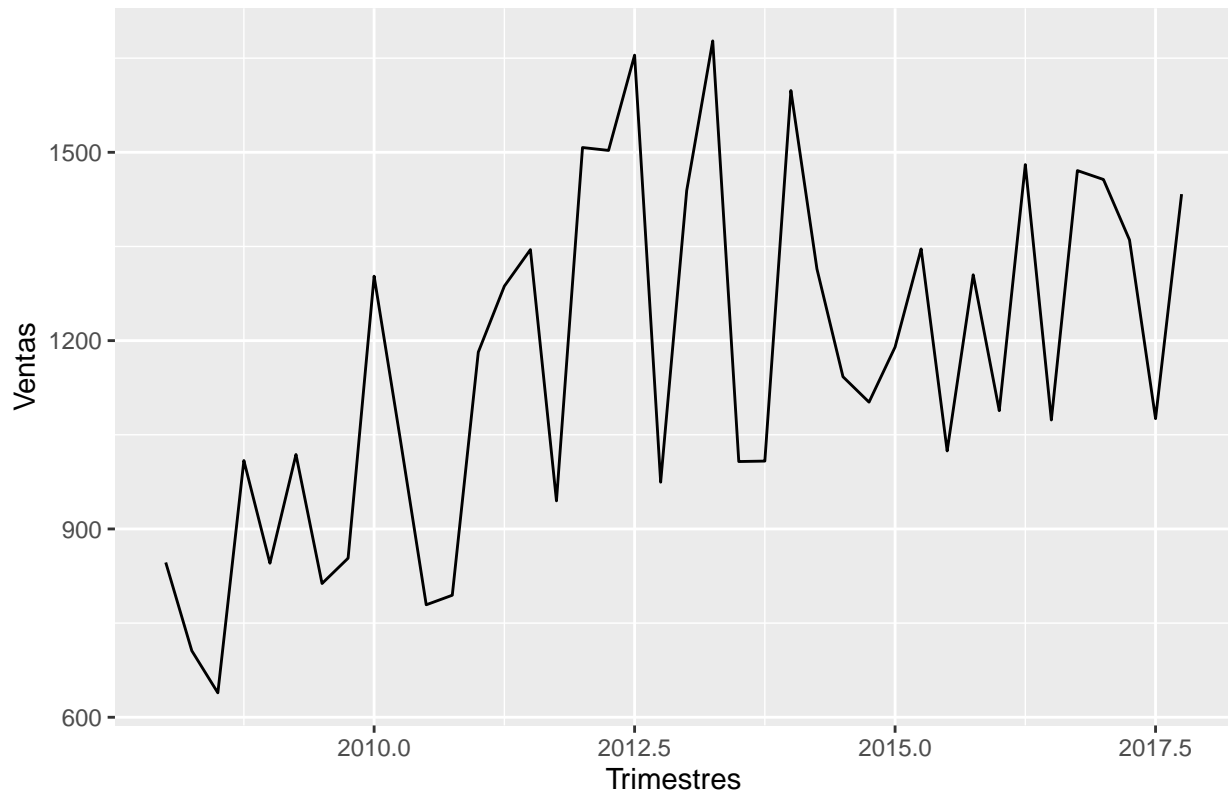
Preparando datos

```
## Trabajando un modelo ETS por separado #####
##
```

```
## Plot Serie Primas Vida
vida = xts((datos$Primas_vida), order.by = datos$Fecha, frequency = 4)
## Generate quarterly data
vida = to.quarterly(vida) ## OJO cambia a que sea trimestral
## paqueteria zoo para mejor funcionamiento
vida = as.zoo(vida$vida.Close)
autoplot(vida) + ggtitle("Primas Trimestrales Vida") + xlab("Trimestres") + ylab("Ventas")
```

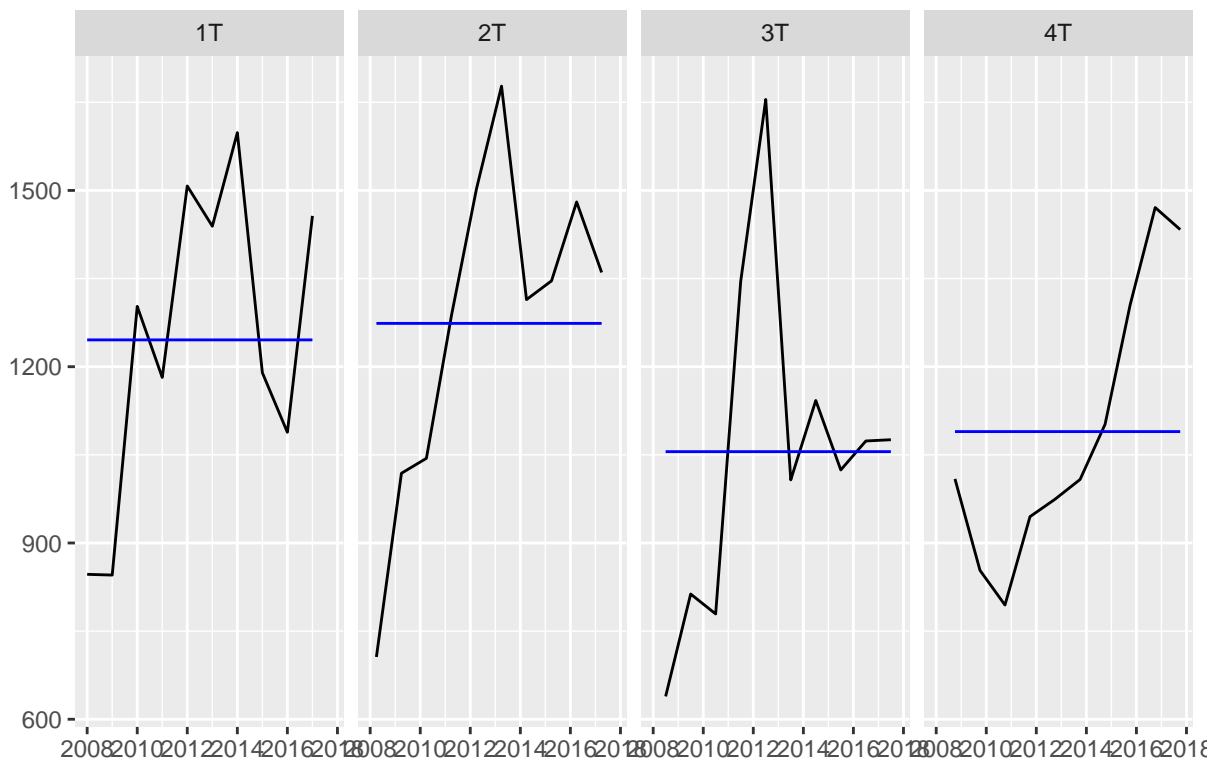
## Don't know how to automatically pick scale for object of type yearqtr. Defaulting to continuous.

## Primas Trimestrales Vida



```
## Seasonal Plot
ggfreqplot(as.ts(vida), freq = 4, nrow = 1, facet.labeller = c("1T", "2T", "3T", "4T")) +
  ggtitle("Primas Trimestrales Vida")
```

## Primas Trimestrales Vida



## Trainig set

```
## Training set      #####

## Select number of observation to compare forecast
cOmit = 4

## Data Size
nObs = length(vida)

## sub_sample
ovidata <- window(vida, start = index(vida[1]), end = index(vida[nObs - cOmit]))
```

## Test

```
vidaetsfit <- ets(ovidata)
## forecast model
fvida.ets = forecast(vidaetsfit)
## Results
summary(fvida.ets)
```

```
##
```

```

## Forecast method: ETS(M,N,N)
##
## Model Information:
## ETS(M,N,N)
##
## Call:
## ets(y = ovida)
##
## Smoothing parameters:
##   alpha = 0.2755
##
## Initial states:
##   l = 815.9
##
## sigma: 0.2314
##
##      AIC      AICc      BIC
## 530.5641 531.3141 535.3147
##
## Error measures:
##           ME      RMSE      MAE      MPE      MAPE      MASE
## Training set 47.20866 246.8192 212.6659 0.7133133 18.32793 1.121323
##           ACF1
## Training set -0.1436506
##
## Forecasts:
##           Point Forecast      Lo 80      Hi 80      Lo 95      Hi 95
## 2017 Q1      1284.063 903.3433 1664.782 701.8026 1866.323
## 2017 Q2      1284.063 888.4176 1679.708 678.9757 1889.150
## 2017 Q3      1284.063 873.9775 1694.148 656.8915 1911.234
## 2017 Q4      1284.063 859.9731 1708.152 635.4736 1932.652
## 2018 Q1      1284.063 846.3624 1721.763 614.6578 1953.468
## 2018 Q2      1284.063 833.1095 1735.016 594.3893 1973.736
## 2018 Q3      1284.063 820.1836 1747.942 574.6208 1993.505
## 2018 Q4      1284.063 807.5578 1760.568 555.3114 2012.814

```

```

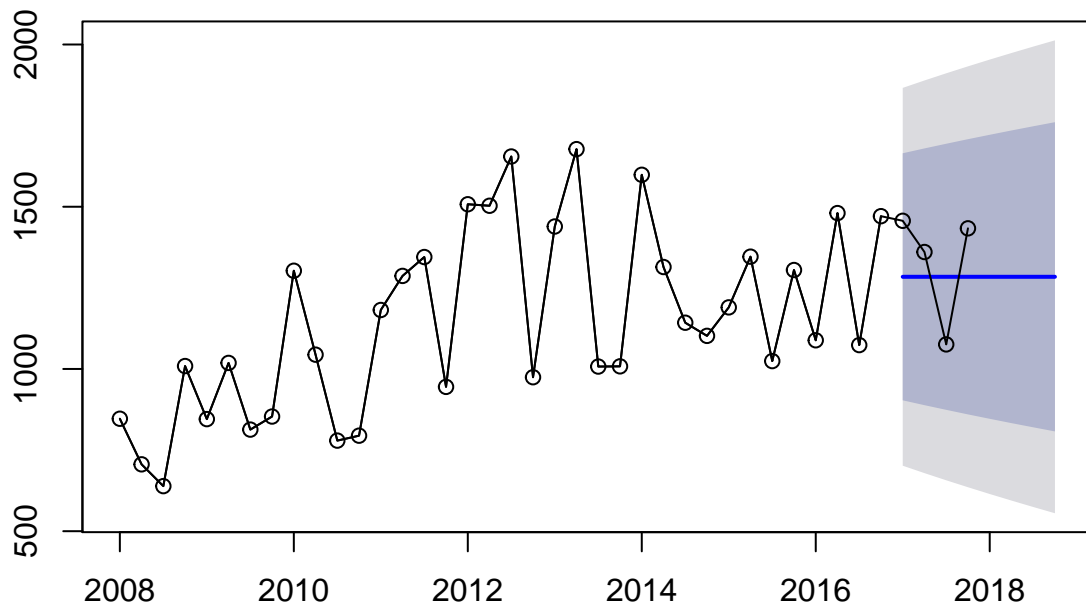
## Eligió un MAM
## - M - multiplicativa la tendencia
## - A - aditiva en la pendiente
## - M - multiplicativa en estacionalidad

## ojo -> siempre que se hagan predicciones se debe dar un intervalo de confianza

# Plot
plot(fvida.ets)
lines(window(vida),type = "o")

```

## Forecasts from ETS(M,N,N)



### Métrica de predicción

```
#Actual and Forecast
vidaFitmat <- matrix(c(fvida.ets$mean[1:c0mit],vida[(n0bs - c0mit + 1):n0bs]),ncol = 2)
vidaFitmat
```

```
##           [,1]    [,2]
## [1,] 1284.063 1456.7
## [2,] 1284.063 1360.4
## [3,] 1284.063 1075.7
## [4,] 1284.063 1433.4
```

```
## MSE
mean((vidaFitmat[,1] - vidaFitmat[,2])^2)
```

```
## [1] 25336.91
```

```
## MAE
mean(abs(vidaFitmat[,1] - vidaFitmat[,2]))
```

```
## [1] 151.6686
```

```
## BIAS
mean((vidaFitmat[,1] - vidaFitmat[,2]))
```

```
## [1] -47.48728
```

## Predicción

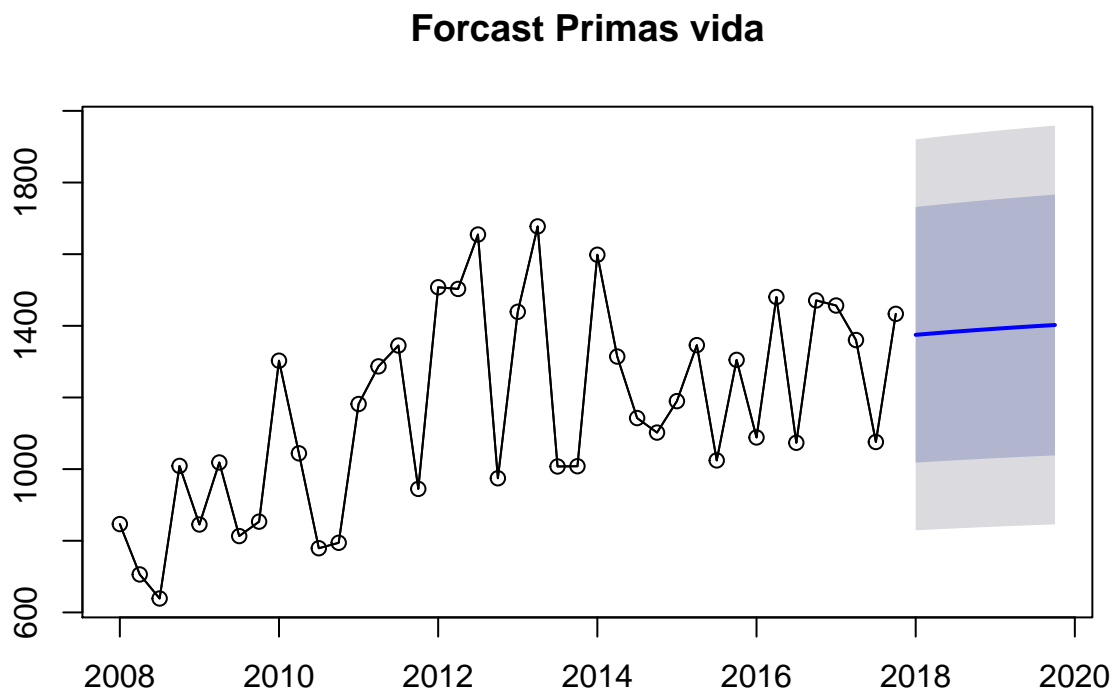
[illegible]

```
## 2019 Q1      1391.781 1030.593 1752.969 839.3922 1944.170
## 2019 Q2      1395.476 1033.329 1757.623 841.6204 1949.331
## 2019 Q3      1398.981 1035.925 1762.038 843.7345 1954.228
## 2019 Q4      1402.307 1038.388 1766.227 845.7402 1958.874
```

```
## Eligió un MAM
## - M - multiplicativa la tendencia
## - A - aditiva en la pendiente
## - M - multiplicativa en estacionalidad

## ojo -> siempre que se hagan predicciones se debe dar un intervalo de confianza

# Plot
plot(vida.ets, main = "Forcast Primas vida")
lines(window(vida), type = "o")
```



## Modelo ETS para primas no vida

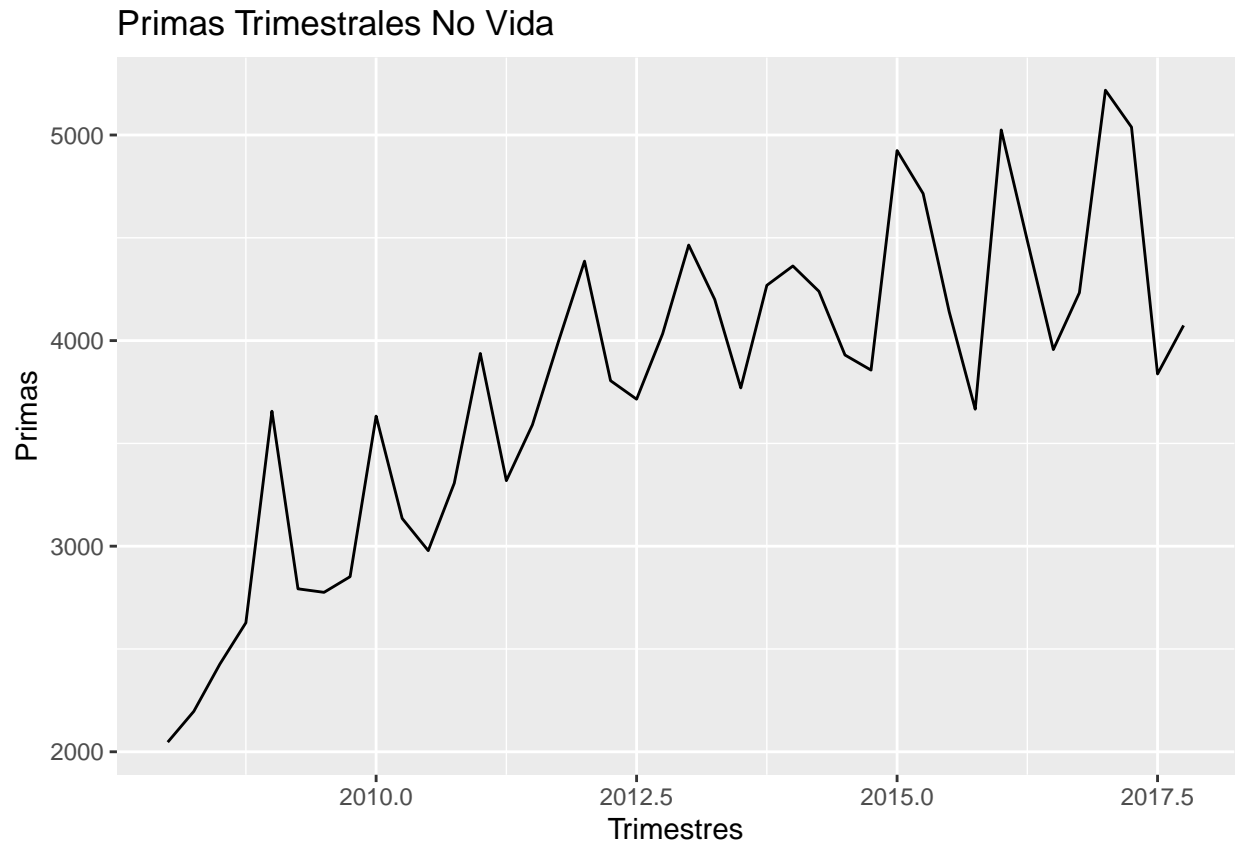
### Preparando datos

```
## Plot Serie Primas No Vida
no_vida <- xts((datos$Primas_no_vida), order.by = datos$Fecha, frequency = 4)
## Generate quarterly data
```



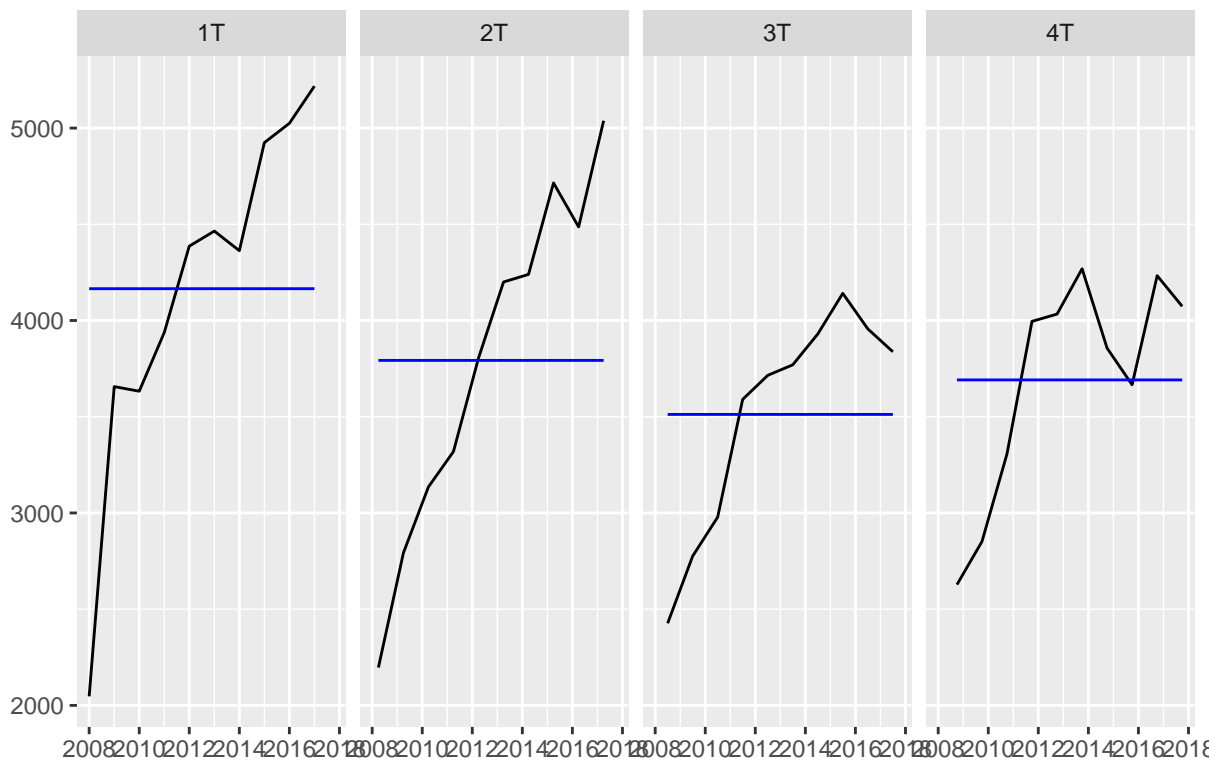
```
no_vida <- to.quarterly(no_vida) ## OJO cambia a que sea trimestral
## paqueteria zoo para mejor funcionamiento
no_vida <- as.zoo(no_vida$no_vida.Close)
autoplot(no_vida) + ggtitle("Primas Trimestrales No Vida") + xlab("Trimestres") + ylab("Primas")
```

## Don't know how to automatically pick scale for object of type yearqtr. Defaulting to continuous.



```
## Seasonal Plot
ggfreqplot(as.ts(no_vida), freq = 4, nrow = 1, facet.labeller = c("1T", "2T", "3T", "4T")) +
  ggtitle("Primas Trimestrales No Vida")
```

## Primas Trimestrales No Vida



## Trainig set

```
## Training set      #####

## Select number of observation to compare forecast
c0mit = 4

## Data Size
n0bs = length(no_vida)

## sub_sample
ono_vida <- window(no_vida,start = index(no_vida[1]),end = index(no_vida[n0bs - c0mit]))
```

## Test

```
no_vidaetsfit <- ets(ono_vida)
## forecast model
fno_vida.ets = forecast(no_vidaetsfit)
## Results
summary(fno_vida.ets)
```

```
##
```

```

## Forecast method: ETS(A,Ad,A)
##
## Model Information:
## ETS(A,Ad,A)
##
## Call:
## ets(y = ono_vida)
##
## Smoothing parameters:
##   alpha = 1e-04
##   beta  = 1e-04
##   gamma = 1e-04
##   phi   = 0.9528
##
## Initial states:
##   l = 2198.3617
##   b = 139.3579
##   s = -177.7518 -262.1253 -31.6318 471.5088
##
## sigma: 281.2049
##
##      AIC      AICc      BIC
## 544.6642 553.4642 560.4993
##
## Error measures:
##               ME      RMSE      MAE      MPE      MAPE      MASE
## Training set -2.874209 243.5306 177.8518 -0.8179414 5.275064 0.5325852
##               ACF1
## Training set 0.08366937
##
## Forecasts:
##      Point Forecast      Lo 80      Hi 80      Lo 95      Hi 95
## 2017 Q1      5011.332 4650.954 5371.711 4460.181 5562.484
## 2017 Q2      4530.372 4169.993 4890.751 3979.220 5081.524
## 2017 Q3      4320.964 3960.585 4681.343 3769.813 4872.116
## 2017 Q4      4425.462 4065.084 4785.841 3874.311 4976.614
## 2018 Q1      5093.817 4733.438 5454.196 4542.665 5644.969
## 2018 Q2      4608.960 4248.581 4969.339 4057.808 5160.112
## 2018 Q3      4395.839 4035.460 4756.218 3844.687 4946.991
## 2018 Q4      4496.800 4136.421 4857.179 3945.648 5047.952

```

```

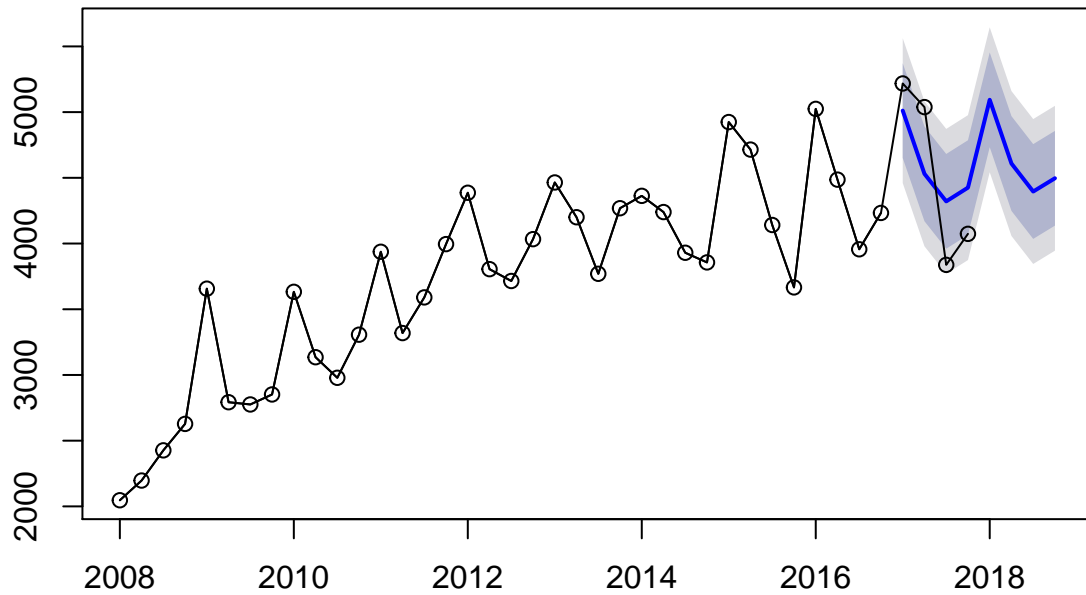
## Eligio un MAM
## - M - multiplicativa la tendencia
## - A - aditiva en la pendiente
## - M - multiplicativa en estacionalidad

## ojo -> siempre que se hagan predicciones se debe dar un intervalo de confianza

# Plot
plot(fno_vida.ets)
lines(window(no_vida),type = "o")

```

## Forecasts from ETS(A,Ad,A)



### Métrica de predicción

```
## Actual and Forecast
no_vidaFitmat <- matrix(c(fno_vida.ets$mean[1:cOmit],no_vida[(nObs - cOmit + 1):nObs]),ncol = 2)
no_vidaFitmat
```

```
##          [,1]    [,2]
## [1,] 5011.332 5217.9
## [2,] 4530.372 5038.2
## [3,] 4320.964 3837.7
## [4,] 4425.462 4073.8
```

```
## MSE
mean((no_vidaFitmat[,1] - no_vidaFitmat[,2])^2)
```

```
## [1] 164442.5
```

```
## MAE
mean(abs(no_vidaFitmat[,1] - no_vidaFitmat[,2]))
```

```
## [1] 387.3306
```

```
## [1] 30.13263
```

#- Complete set

```
##
## Forecast method: ETS(A,Ad,A)
##
## Model Information:
## ETS(A,Ad,A)
##
## Call:
## ets(y = no_vida)
##
## Smoothing parameters:
##   alpha = 4e-04
##   beta  = 1e-04
##   gamma = 2e-04
##   phi   = 0.9527
##
## Initial states:
##   l = 2203.7506
##   b = 138.7075
##   s = -206.3655 -295.8864 16.1935 486.0584
##
##   sigma: 297.9073
##
##       AIC       AICc       BIC
## 613.1021 620.6883 629.9909
##
## Error measures:
##               ME       RMSE       MAE       MPE       MAPE       MASE
## Training set -2.103476 262.2599 198.7776 -0.8237639 5.729095 0.6111534
##               ACF1
## Training set 0.08167387
##
## Forecasts:
##           Point Forecast    Lo 80    Hi 80    Lo 95    Hi 95
## 2018 Q1      5099.550 4717.767 5481.334 4515.663 5683.438
## 2018 Q2      4647.861 4266.078 5029.645 4063.974 5231.749
```

```
## 2018 Q3      4352.951 3971.167 4734.735 3769.063 4936.839
## 2018 Q4      4458.972 4077.188 4840.756 3875.084 5042.860
## 2019 Q1      5166.934 4785.150 5548.718 4583.046 5750.822
## 2019 Q2      4712.056 4330.272 5093.840 4128.168 5295.945
## 2019 Q3      4414.108 4032.324 4795.892 3830.219 4997.996
## 2019 Q4      4517.235 4135.450 4899.019 3933.346 5101.123
```

```
## Eligió un MAM
```

```
## - M - multiplicativa la tendencia
```

```
## - A - aditiva en la pendiente
```

```
## - M - multiplicativa en estacionalidad
```

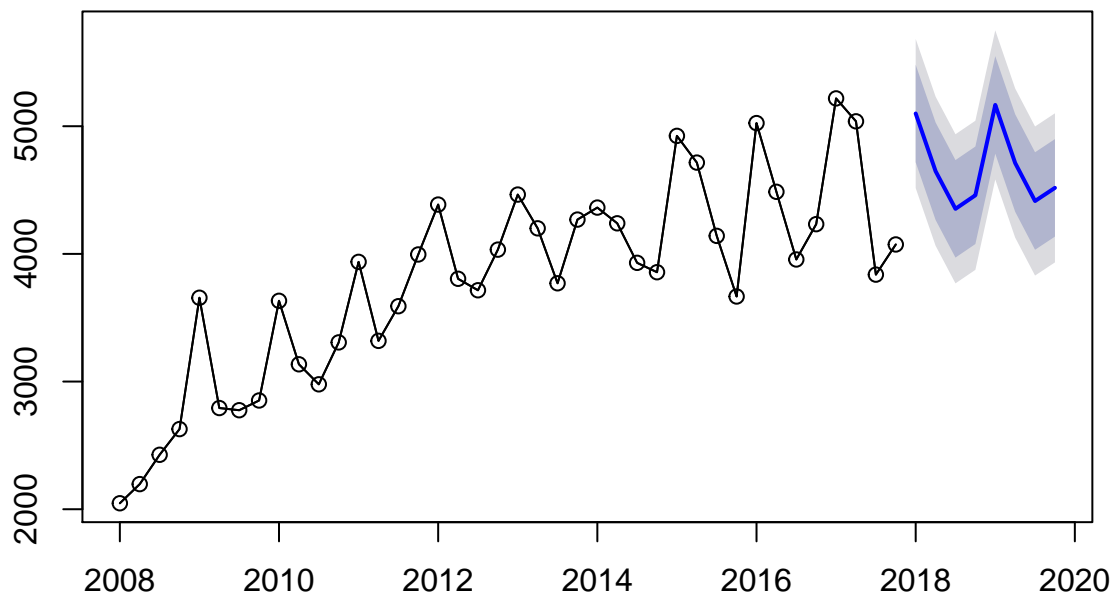
```
## ojo -> siempre que se hagan predicciones se debe dar un intervalo de confianza
```

```
# Plot
```

```
plot(no_vida.ets, main = "Forecast Primas no vida")
```

```
lines(window(no_vida),type = "o")
```

## Forecast Primas no vida



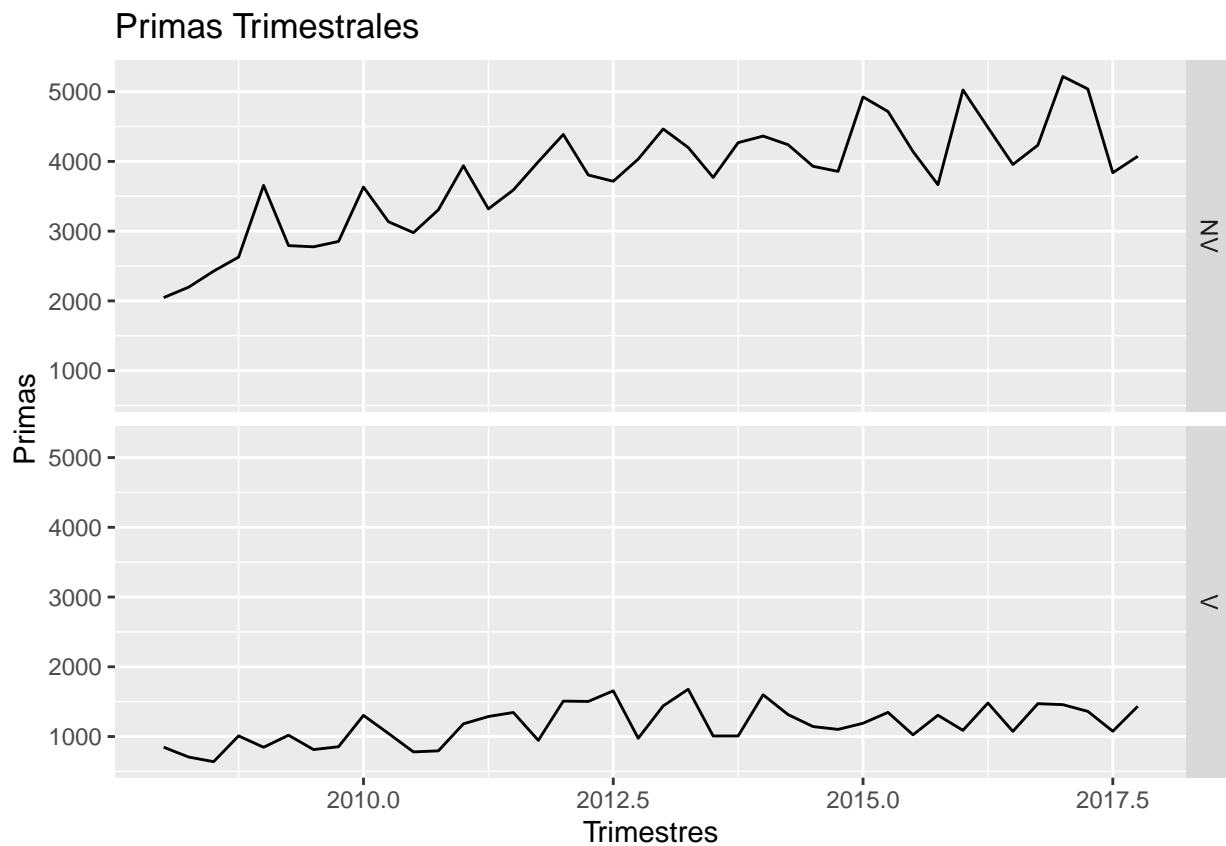
## Modelo ETS para primas HTS ((??))

```
## modelo ETS desde el enfoque de series de tiempo jerarquicas (hts)
```

```
##
```

```
## Plot Series
sepmts <- xts(datos[,c(3,4)], order.by = datos$Fecha, frequency = 4)
## Generate quarterly data
sepmtsVida <- to.quarterly(sepmts$Primas_vida) ## OJO cambia a que sea trimestral
sepmtsNoVida <- to.quarterly(sepmts$Primas_no_vida) ## OJO cambia a que sea trimestral
## paqueteria zoo para mejor funcionamiento
sepmts <- cbind(sepmtsNoVida$`sepmts$Primas_no_vida.Close`, sepmtsVida$`sepmts$Primas_vida.Close`)
sepmts <- as.zoo(sepmts)
names(sepmts) <- c("NV", "V")
autoplot(sepmts) + ggtitle("Primas Trimestrales") + xlab("Trimestres") + ylab("Primas")
```

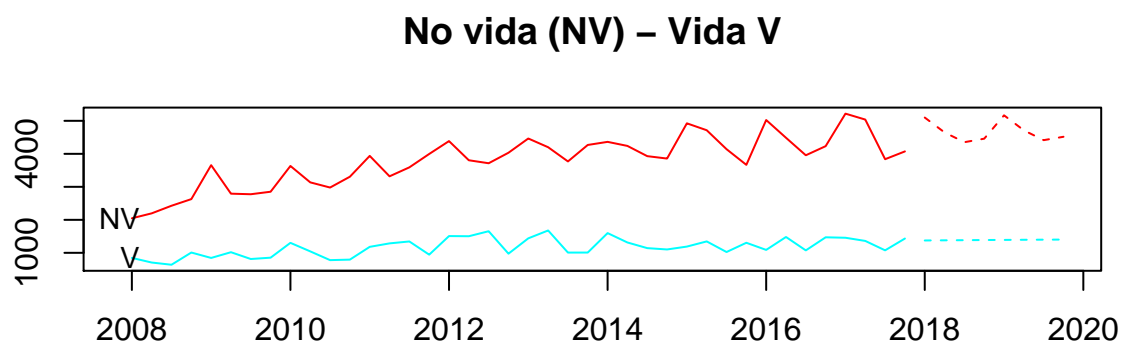
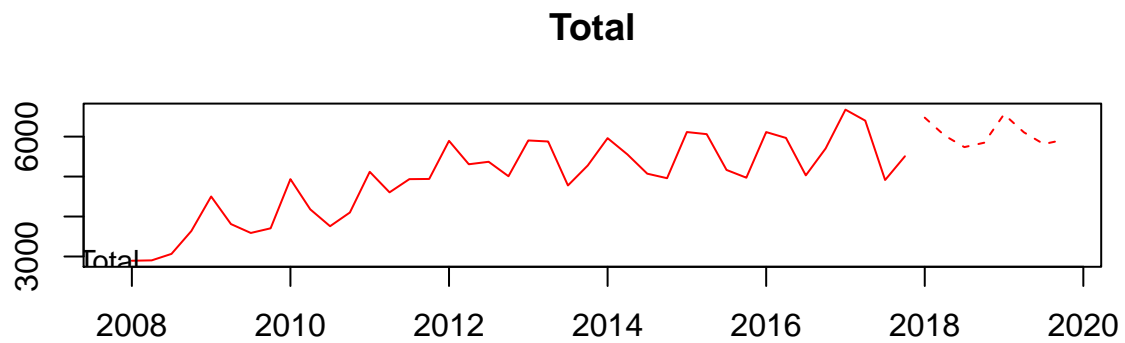
## Don't know how to automatically pick scale for object of type yearqtr. Defaulting to continuous.



```
## Select automatic HTS
sepmod <- hts(sepmts, nodes = list(2))
```

## Since argument characters are not specified, the default labelling system is used.

```
## Forecast
sep.fit <- forecast(sepmod, method = 'bu', fmethod = 'ets') # bottom up
names(sep.fit$labels) = c("Total", "No vida (NV) - Vida V")
plot(sep.fit)
```



## Suma de vida y no vida ETS

```
## Despues de trabajar por separado vida y no vida sumamos para ver la prediccion total
```

```
#Actual and Forecast
```

```
sumaFitmat <- vidaFitmat + no_vidaFitmat  
sumaFitmat
```

```
##           [,1]    [,2]  
## [1,] 6295.395 6674.6  
## [2,] 5814.435 6398.6  
## [3,] 5605.027 4913.4  
## [4,] 5709.525 5507.2
```

```
## MSE
```

```
mean((sumaFitmat[,1] - sumaFitmat[,2])^2)
```

```
## [1] 251082.2
```

```
## MAE
```

```
mean(abs(sumaFitmat[,1] - sumaFitmat[,2]))
```

```
## [1] 464.3306
```



```
## Bias  
mean(sumaFitmat[,1] - sumaFitmat[,2])
```

```
## [1] -17.35465
```

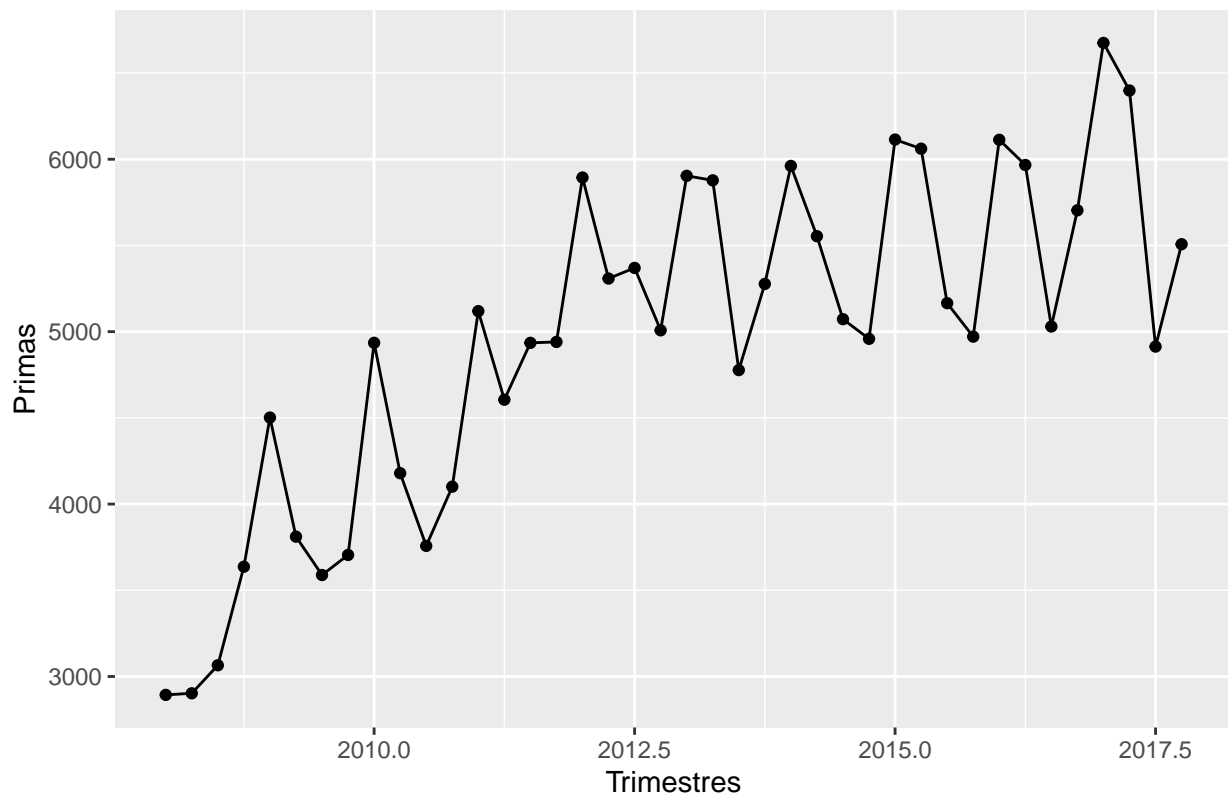
## Modelo ARIMA para primas totales

### Preparando datos y análisis por diferencias

```
## Nuestra ts de primas totales se llama "total"  
  
df_total <- data.frame(value = as.vector(total),  
                        time = time(total))  
ggplot(df_total) + geom_point(aes(x = time, y = value)) +  
  geom_line(aes(x = time, y = value)) +  
  ylab("Primas") +  
  ggtitle("Primas Trimestrales Mapfre") +  
  xlab("Trimestres")
```

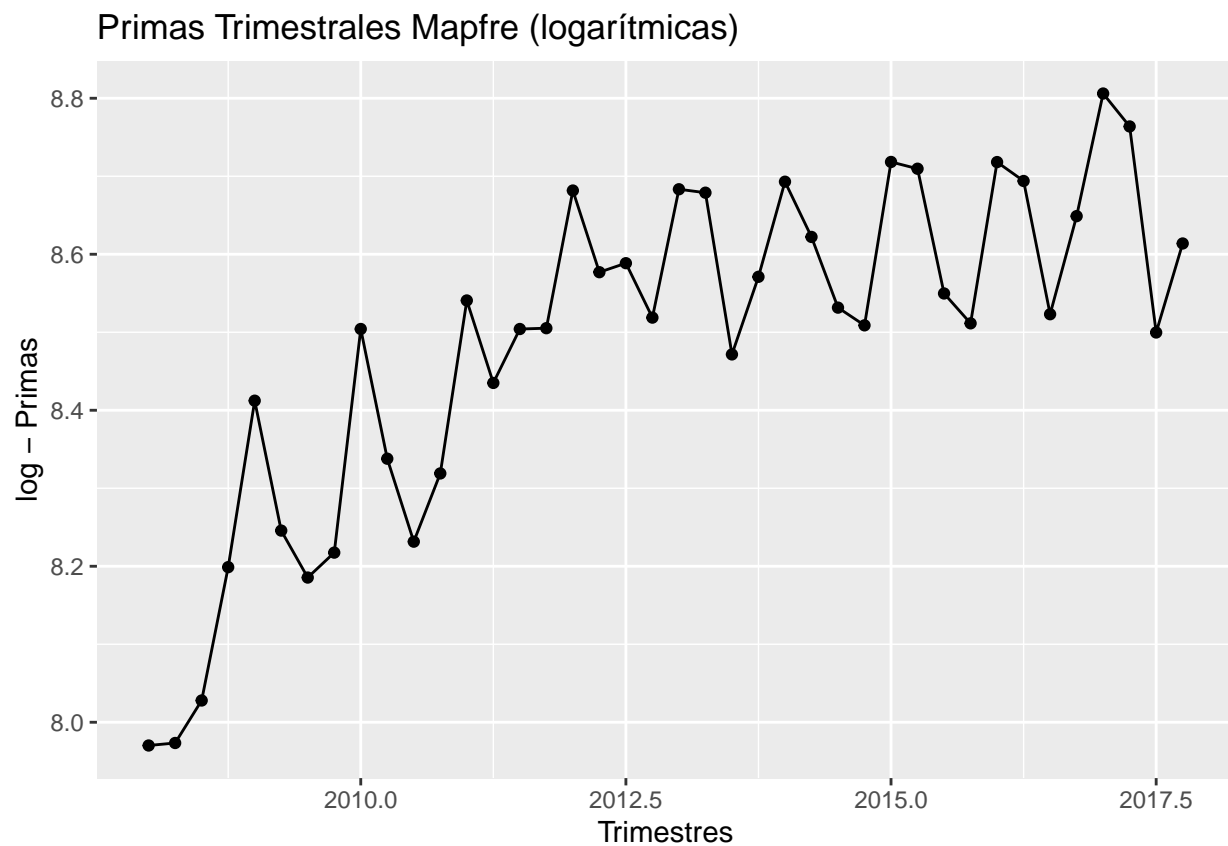
```
## Don't know how to automatically pick scale for object of type yearqtr. Defaulting to continuous.
```

### Primas Trimestrales Mapfre

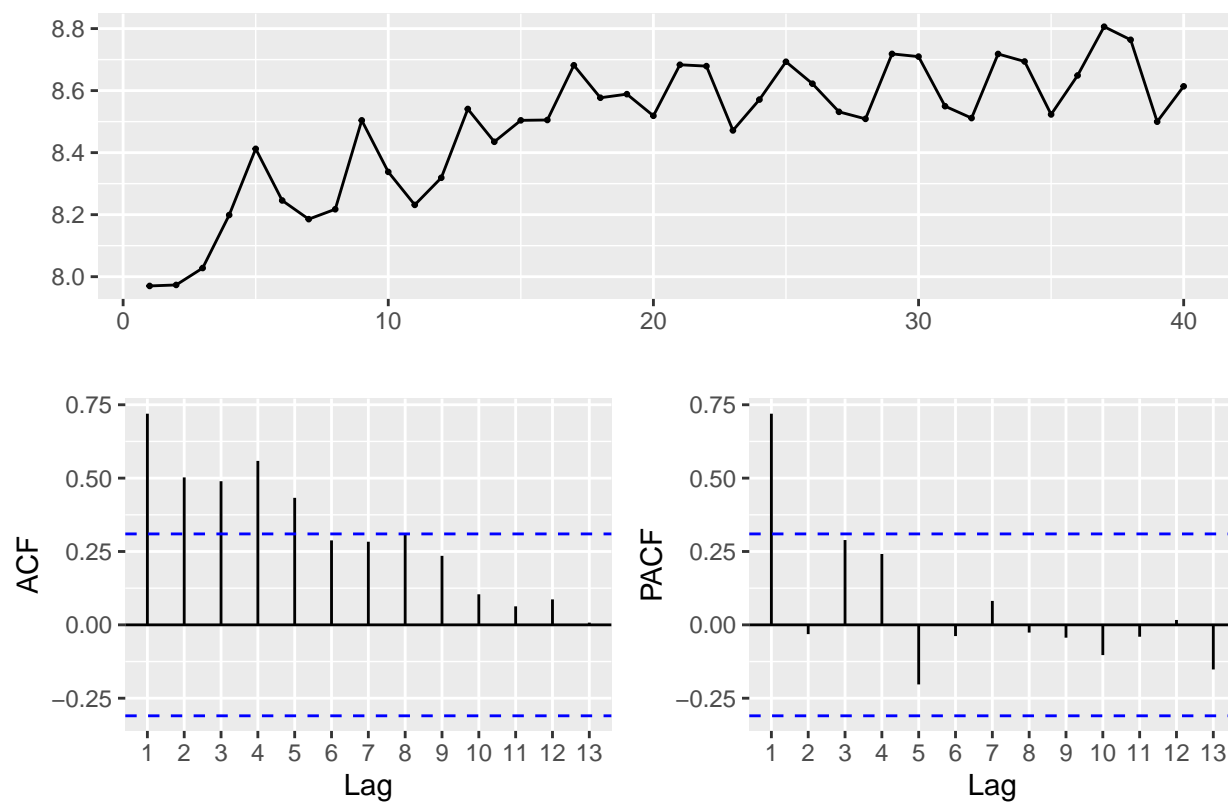


```
## trabajamos con transformacion logaritmica
logTotal <- log(total)
df_logTotal <- data.frame(value = as.vector(logTotal),
                          time = time(logTotal))
ggplot(df_logTotal) + geom_point(aes(x = time, y = value)) +
  geom_line(aes(x = time, y = value)) +
  ylab("log - Primas") +
  ggtitle("Primas Trimestrales Mapfre (logarítmicas)") +
  xlab("Trimestres")
```

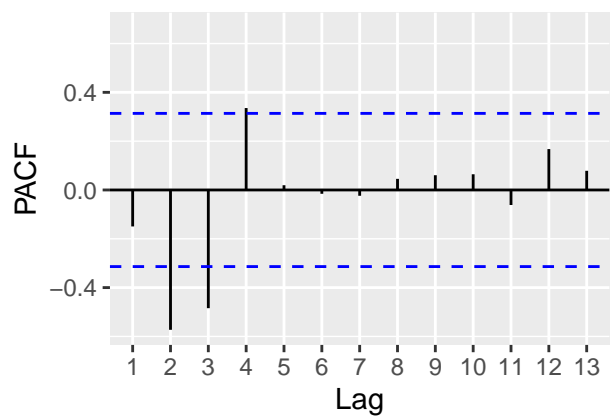
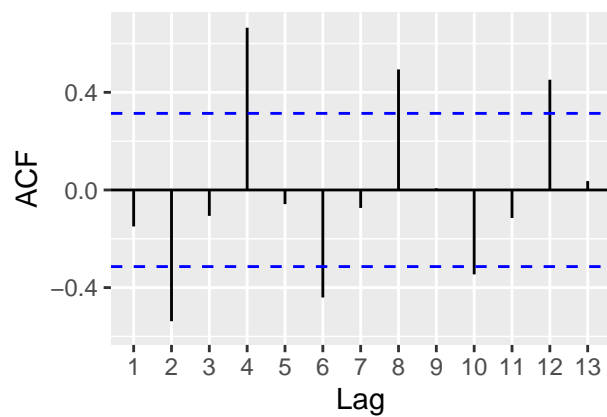
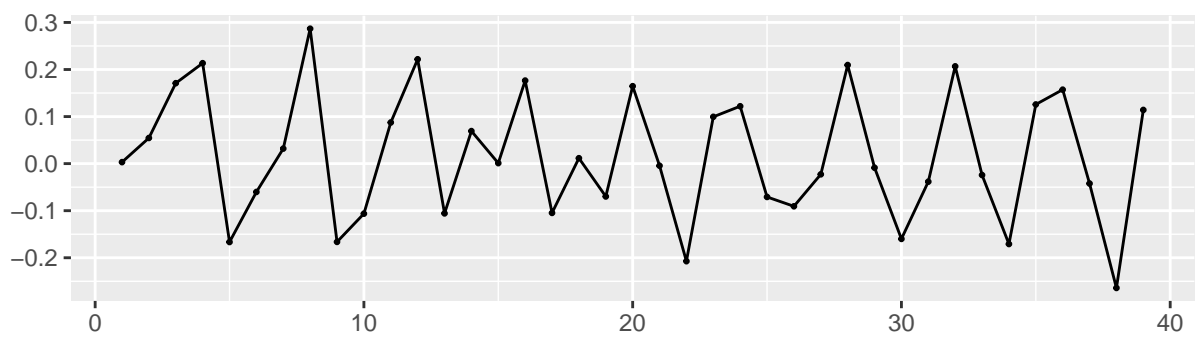
## Don't know how to automatically pick scale for object of type yearqtr. Defaulting to continuous.



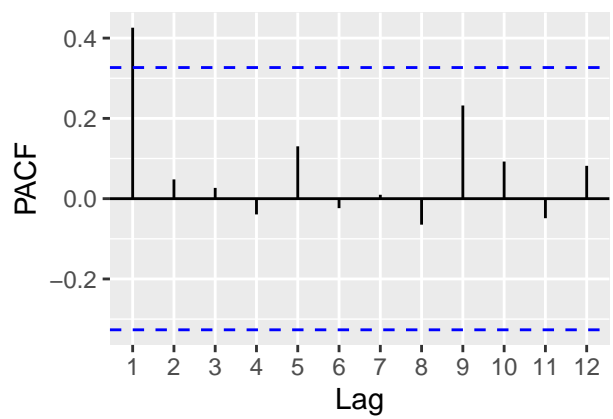
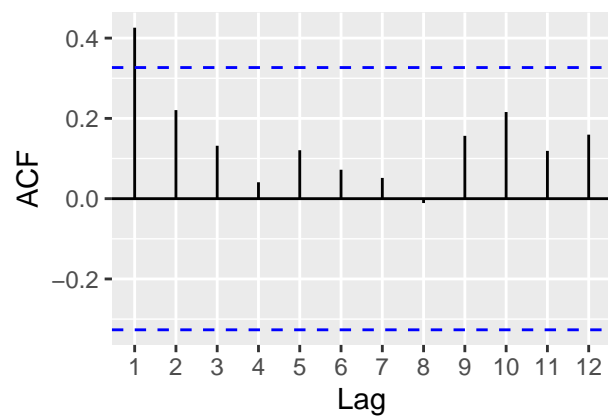
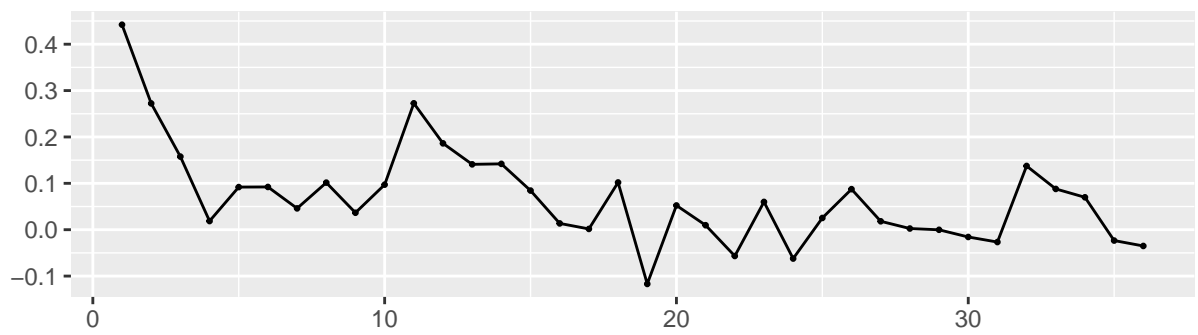
```
## Difference
ggtsdisplay(logTotal)
```



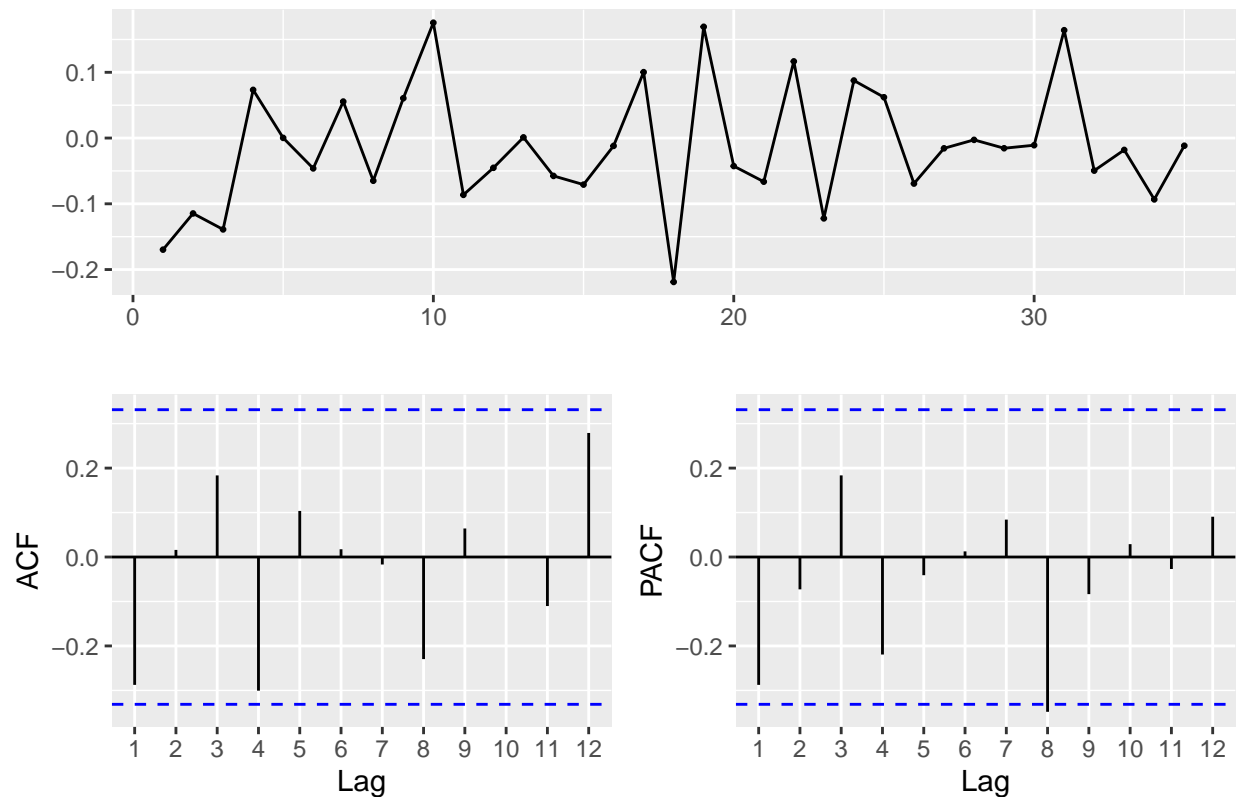
```
ggtsdisplay(diff(logTotal))
```



```
ggtsdisplay(diff(logTotal,4))
```



```
ggtsdisplay(diff(diff(logTotal,4),1))
```



## Trainig set

```
## Training set
##-----

#Select number of observation to compare forecast
c0mit = 4

#Data Size
n0bs = length(total)

#sub_sample TRAINING
oatotal <- window(total, start = index(total[1]), end = index(total[n0bs - c0mit]))
```

## Test

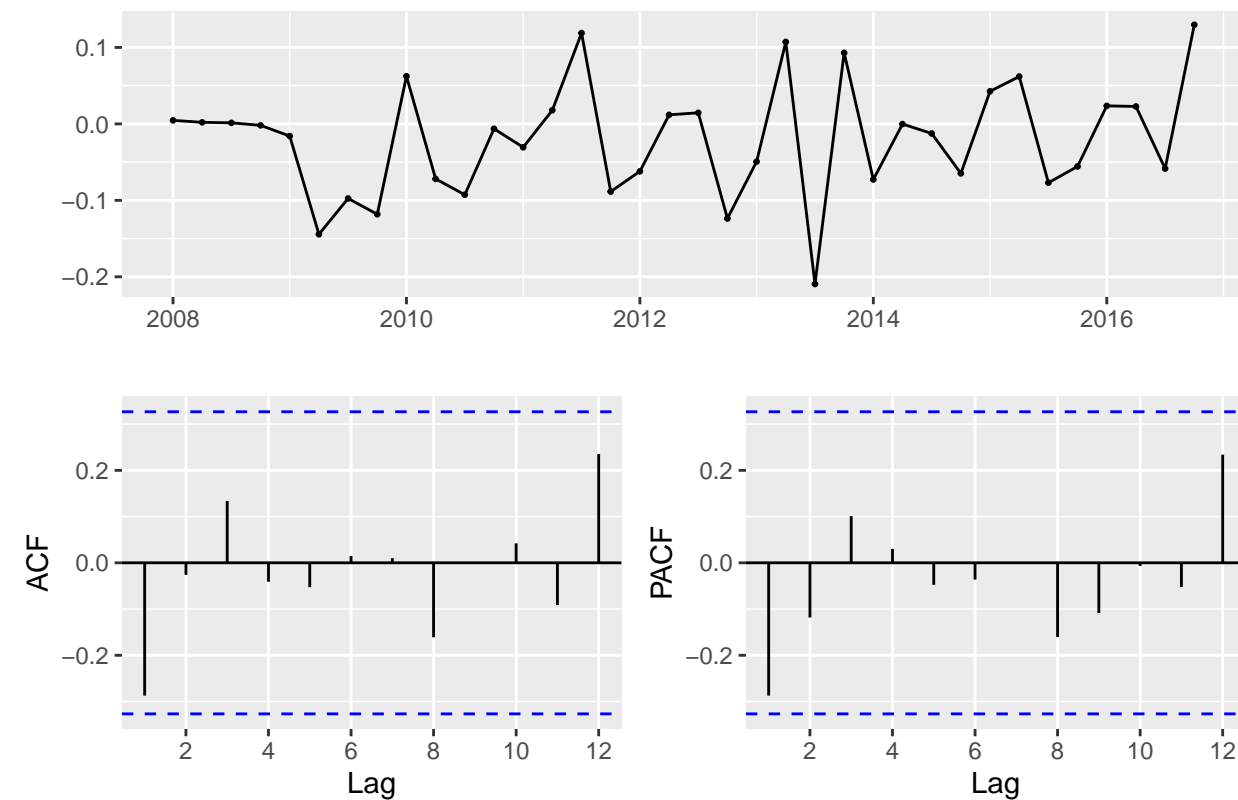
```
## ARIMA MODEL Automatic selection####
total.train.arima = auto.arima(oatotal,lambda = 0) ## lamnda cero is log transformation
summary(total.train.arima)

## Series: oatotal
## ARIMA(0,1,0)(0,1,1)[4]
## Box Cox transformation: lambda= 0
```

```
##
## Coefficients:
##      sma1
##      -0.6185
## s.e.    0.1830
##
## sigma^2 estimated as 0.007238: log likelihood=31.97
## AIC=-59.94 AICc=-59.51 BIC=-57.07
##
## Training set error measures:
##              ME      RMSE      MAE      MPE      MAPE      MASE
## Training set -93.54831 388.8768 301.9985 -2.36378 6.164447 0.7294924
##              ACF1
## Training set -0.3575378
```

```
#residual analysis
```

```
ggtsdisplay(total.train.arima$residuals)
```



```
#box-Ljung Test
```

```
Box.test(total.train.arima$residuals,lag = 4, fitdf = 3, type = "Lj")
```

```
##
## Box-Ljung test
##
## data: total.train.arima$residuals
## X-squared = 4.0615, df = 1, p-value = 0.04387
```

```
Box.test(total.train.arima$residuals,lag = 8, fitdf = 3, type = "Lj")
```

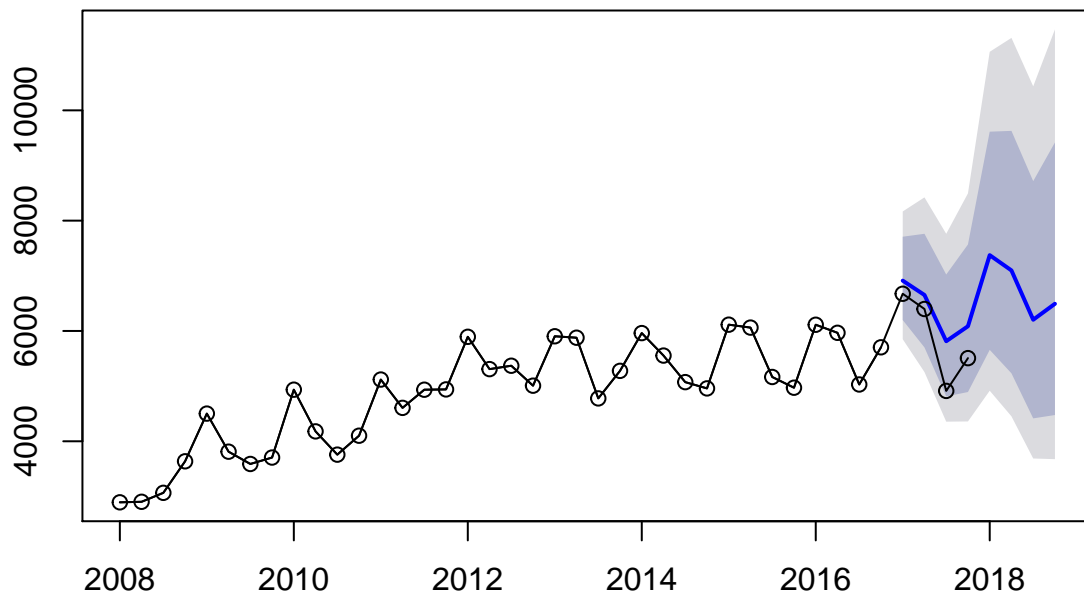
```
##  
## Box-Ljung test  
##  
## data: total.train.arima$residuals  
## X-squared = 5.4651, df = 5, p-value = 0.3618
```

```
Box.test(total.train.arima$residuals,lag = 12, fitdf = 3, type = "Lj")
```

```
##  
## Box-Ljung test  
##  
## data: total.train.arima$residuals  
## X-squared = 9.1663, df = 9, p-value = 0.4221
```

```
plot(forecast(total.train.arima))  
lines(window(total),type = "o")
```

### Forecasts from ARIMA(0,1,0)(0,1,1)[4]



Métrica de predicción



```
ftotal_arima <- forecast(total.train.arima)

totalArimaMatrix <- matrix(c(ftotal_arima$mean[1:4], as.double(tail(total,4))), ncol = 2)
totalArimaMatrix
```

```
##           [,1]    [,2]
## [1,] 6912.247 6674.6
## [2,] 6652.463 6398.6
## [3,] 5814.438 4913.4
## [4,] 6085.474 5507.2
```

```
## MSE
mean((totalArimaMatrix[,1] - totalArimaMatrix[,2])^2)
```

```
## [1] 316798
```

```
## MAE
mean(abs(totalArimaMatrix[,1] - totalArimaMatrix[,2]))
```

```
## [1] 492.7053
```

```
## Bias
mean(totalArimaMatrix[,1] - totalArimaMatrix[,2])
```

```
## [1] 492.7053
```

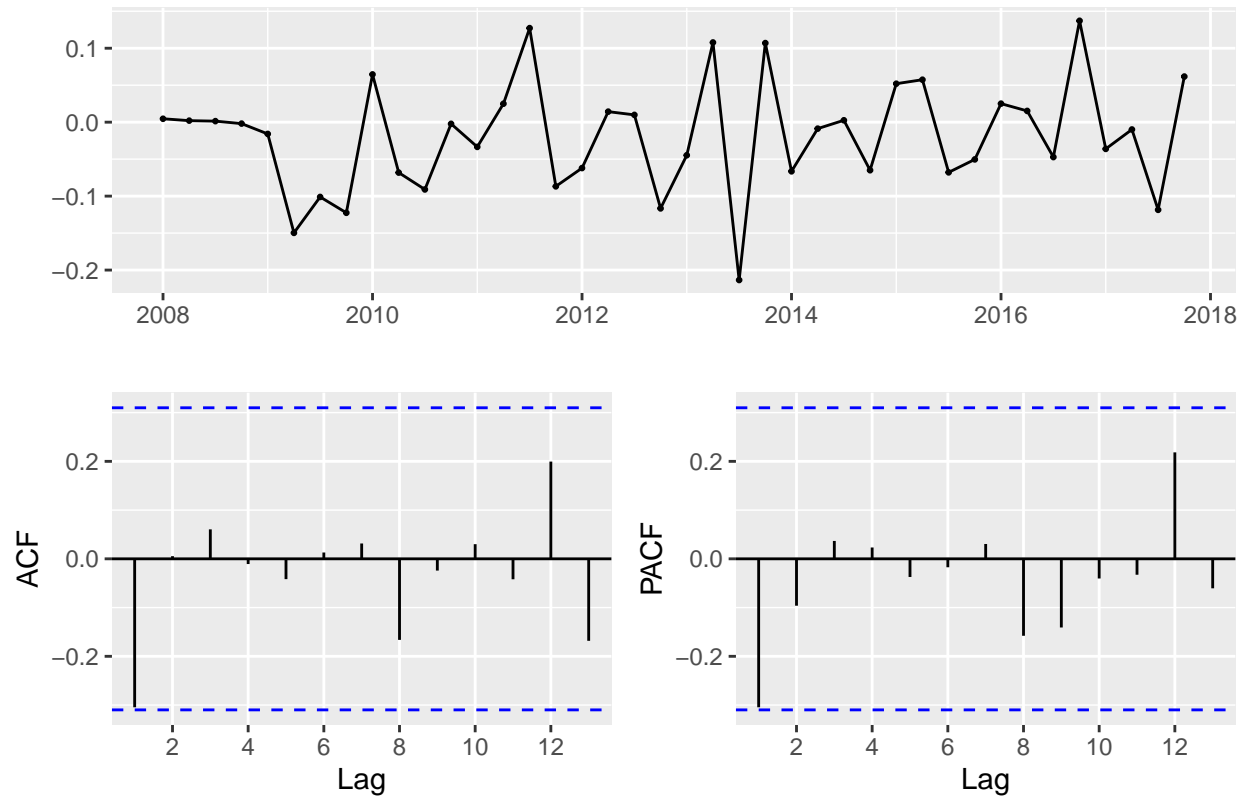
## Predicción

```
## Complete set      -----

## ARIMA MODEL Automatic selection
total.fit.arima <- auto.arima(total, lambda = 0) ## lamnda cero para transformacion log
summary(total.fit.arima)
```

```
## Series: total
## ARIMA(0,1,0)(0,1,1)[4]
## Box Cox transformation: lambda= 0
##
## Coefficients:
##          sma1
##         -0.5349
## s.e.      0.1644
##
## sigma^2 estimated as 0.007115: log likelihood=36.74
## AIC=-69.47   AICc=-69.1   BIC=-66.36
##
## Training set error measures:
##              ME      RMSE      MAE      MPE      MAPE      MASE
## Training set -89.20838 389.9248 302.2919 -2.22244 6.118013 0.7477281
##              ACF1
## Training set -0.3814568
```

```
#residual analysis
ggtstdisplay(total.fit.arma$residuals)
```



```
#box-Ljung Test
Box.test(total.fit.arma$residuals, lag = 4, fitdf = 3, type = "Lj")
```

```
##
## Box-Ljung test
##
## data: total.fit.arma$residuals
## X-squared = 4.168, df = 1, p-value = 0.04119
```

```
Box.test(total.fit.arma$residuals, lag = 8, fitdf = 3, type = "Lj")
```

```
##
## Box-Ljung test
##
## data: total.fit.arma$residuals
## X-squared = 5.7618, df = 5, p-value = 0.3301
```

```
Box.test(total.fit.arma$residuals, lag = 12, fitdf = 3, type = "Lj")
```

```
##
```

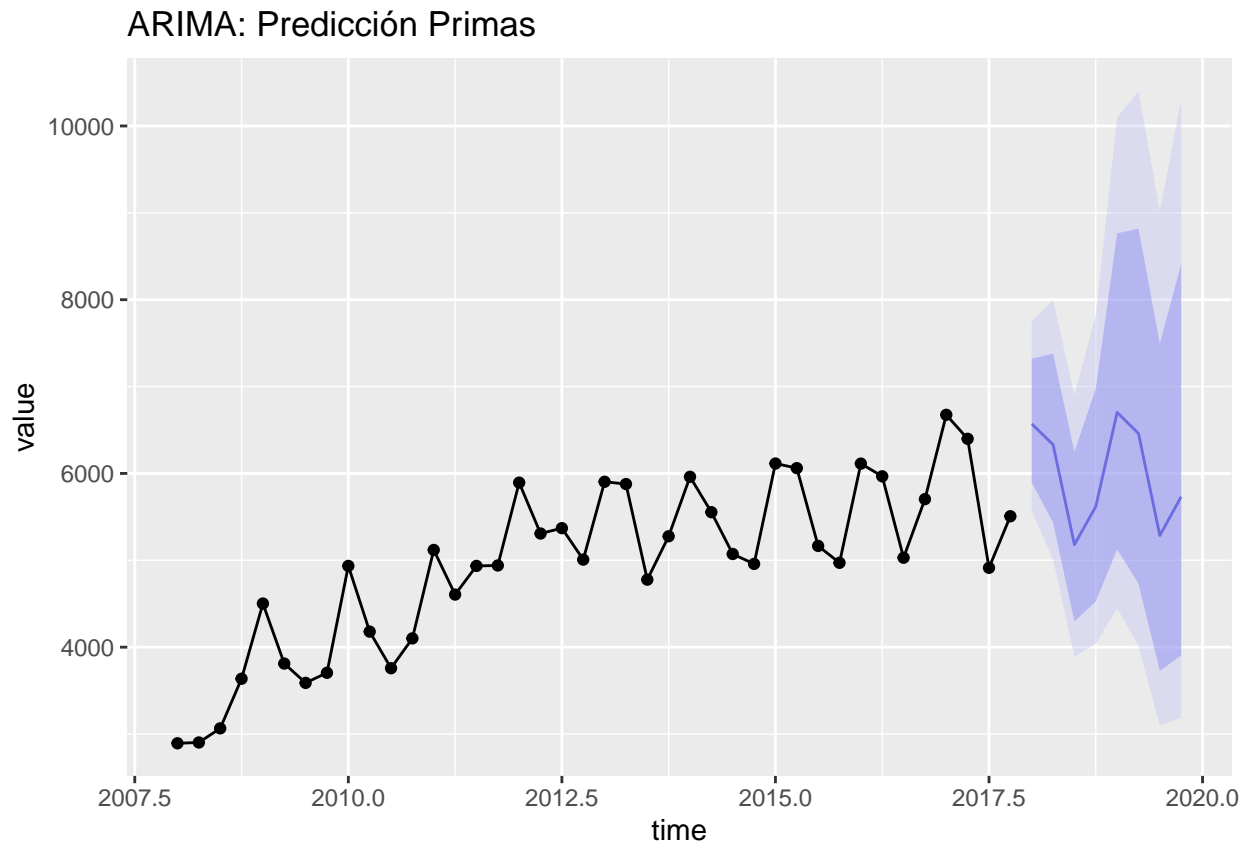
```
## Box-Ljung test
##
## data: total.fit.arima$residuals
## X-squared = 8.3337, df = 9, p-value = 0.5009
```

```
tota.arima <- forecast(total.fit.arima)

ggplot(df_total) + geom_point(aes(x = time,y = value)) +
  geom_line(aes(x = time, y = value)) +
  geom_forecast(tota.arima, alpha = 0.4) +
  ggtitle("ARIMA: Predicción Primas")
```

```
## Warning in geom_forecast(tota.arima, alpha = 0.4): Use autolayer instead of
## geom_forecast to add a forecast layer to your ggplot object.
```

```
## Don't know how to automatically pick scale for object of type yearqtr. Defaulting to continuous.
```



## Modelo ARIMA para primas vida

### Preparando datos y análisis por diferencias

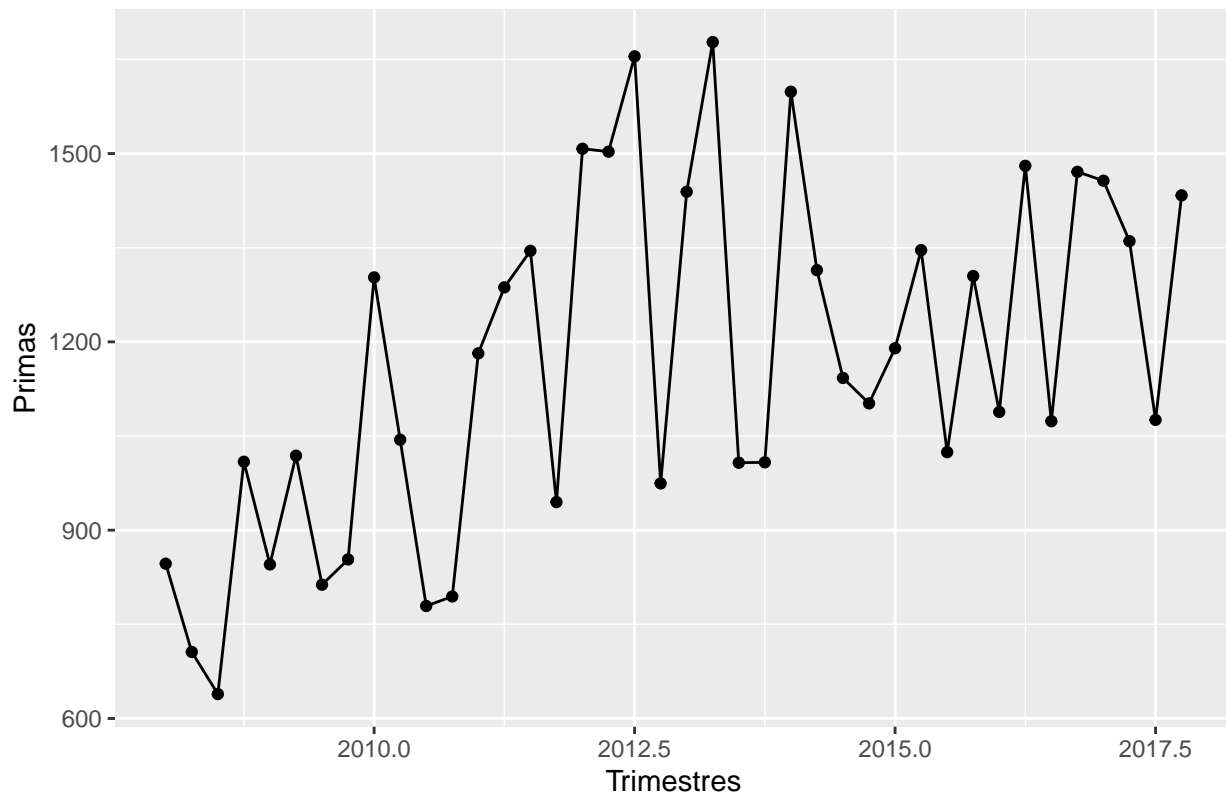
```
## Trabajando un modelo ARIMA para Primas por separado #####
##
```

```
## Nuestra ts de primas vida se llama "vida"
```

```
df_vida <- data.frame(value = as.vector(vida),
                      time = time(vida))
ggplot(df_vida) + geom_point(aes(x = time, y = value)) +
  geom_line(aes(x = time, y = value)) +
  ylab("Primas") +
  ggtitle("Primas Trimestrales Mapfre") +
  xlab("Trimestres")
```

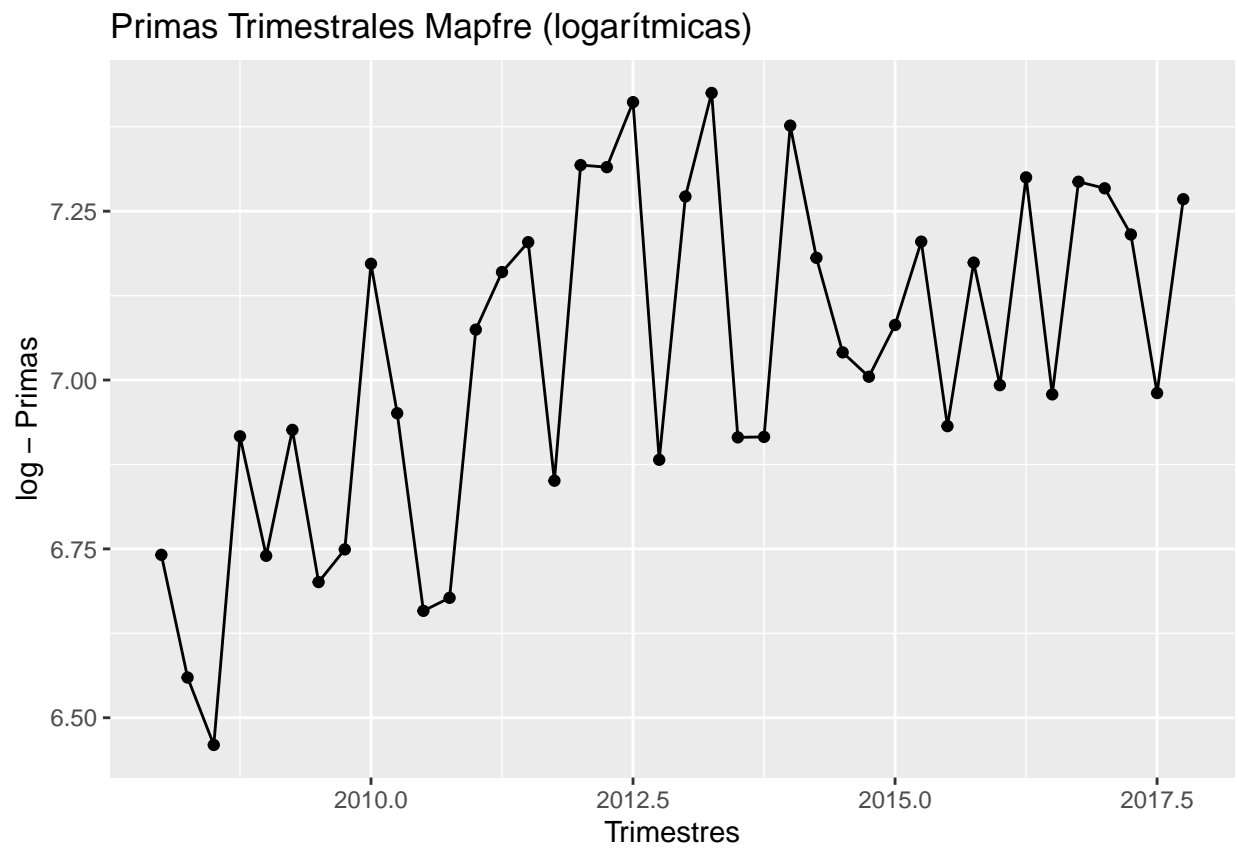
```
## Don't know how to automatically pick scale for object of type yearqtr. Defaulting to continuous.
```

### Primas Trimestrales Mapfre

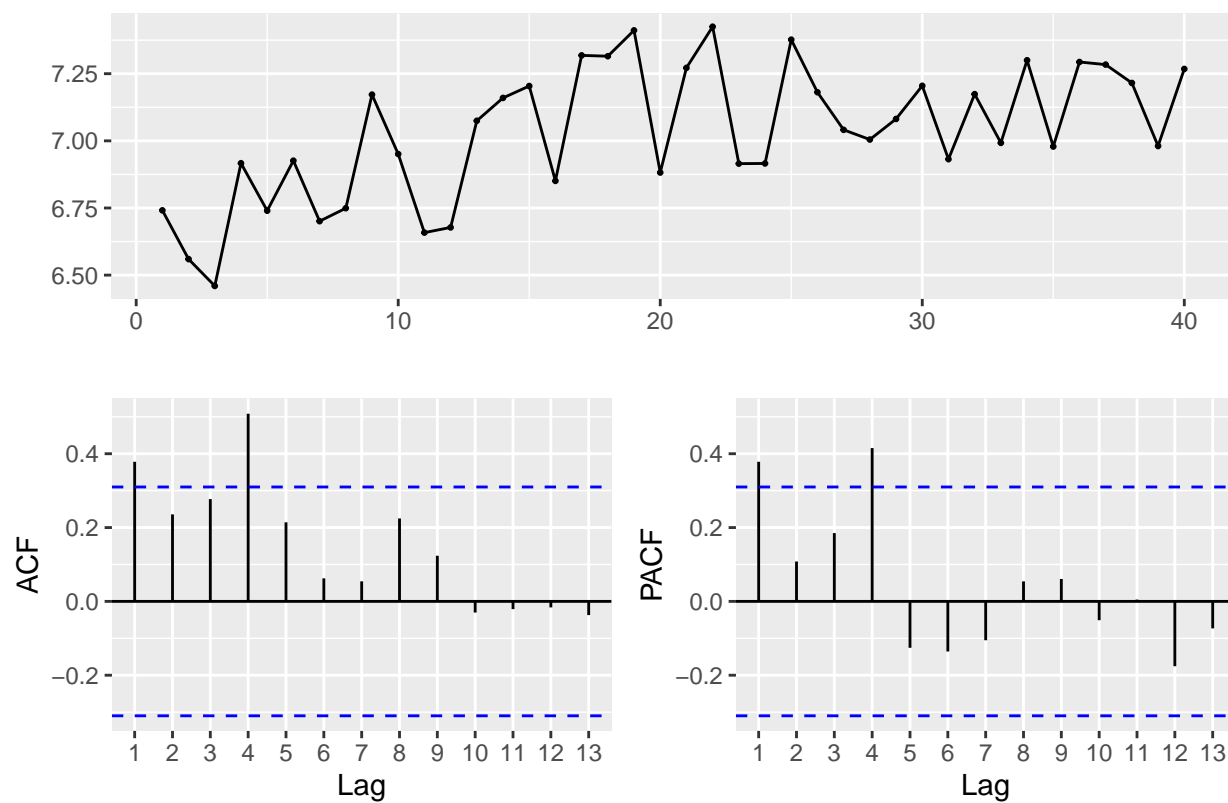


```
## trabajamos con transformacion logaritmica
logvida <- log(vida)
df_logvida <- data.frame(value = as.vector(logvida),
                        time = time(logvida))
ggplot(df_logvida) + geom_point(aes(x = time, y = value)) +
  geom_line(aes(x = time, y = value)) +
  ylab("log - Primas") +
  ggtitle("Primas Trimestrales Mapfre (logarítmicas)") +
  xlab("Trimestres")
```

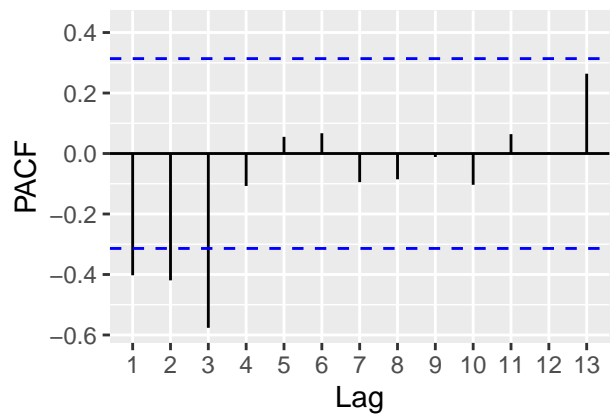
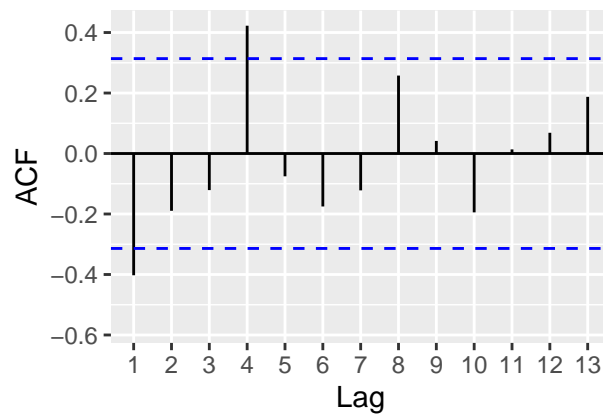
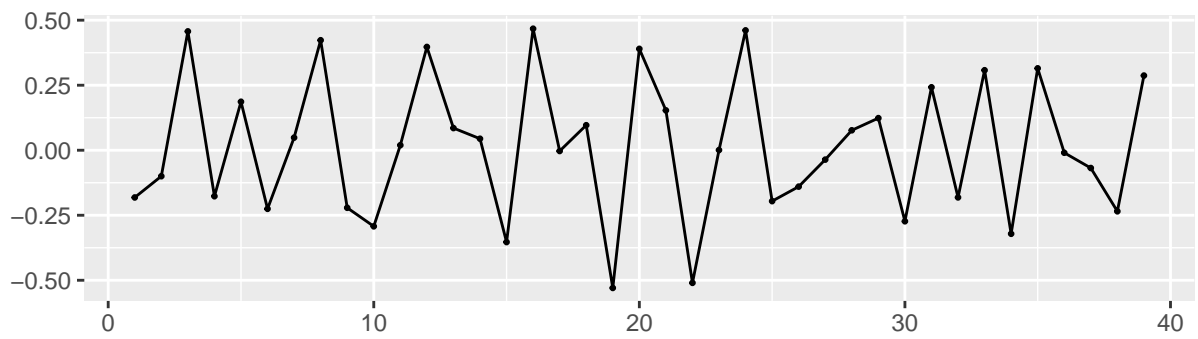
```
## Don't know how to automatically pick scale for object of type yearqtr. Defaulting to continuous.
```



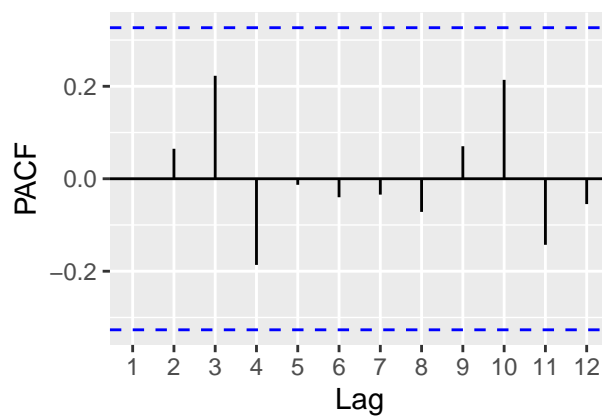
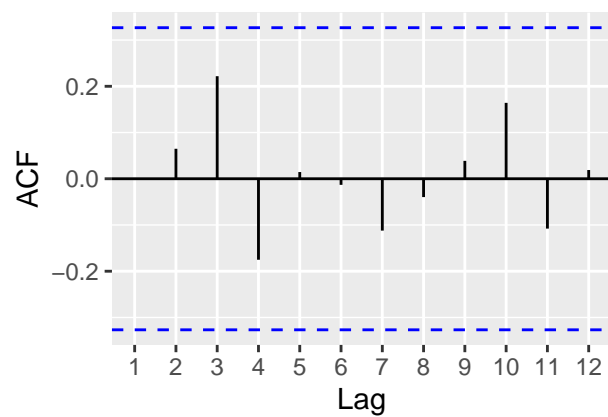
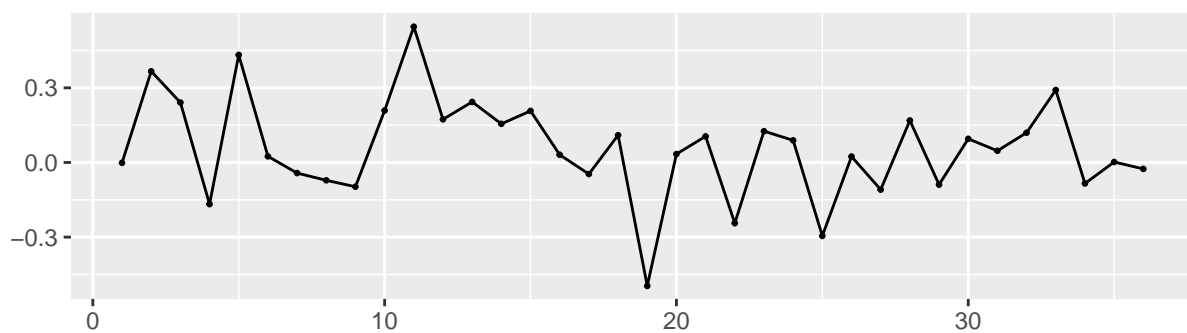
```
## Difference  
ggtsdisplay(logvida)
```



```
ggtsdisplay(diff(logvida))
```



```
ggtsdisplay(diff(logvida,4))
```



```
ggtsdisplay(diff(diff(logvida,4),1))
```

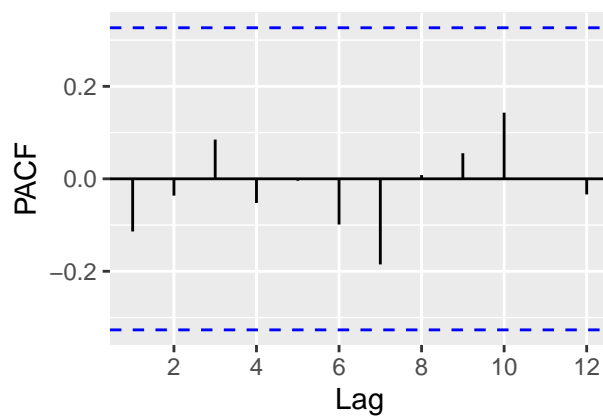
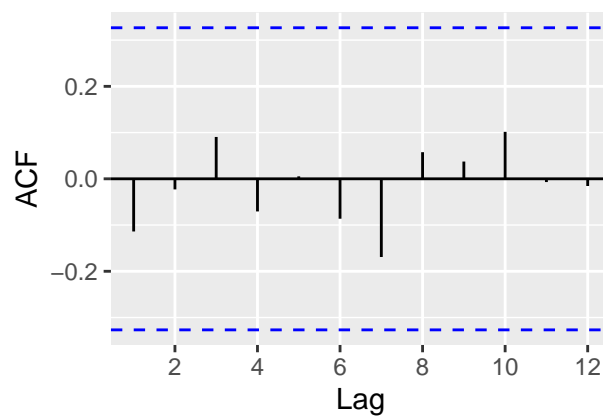
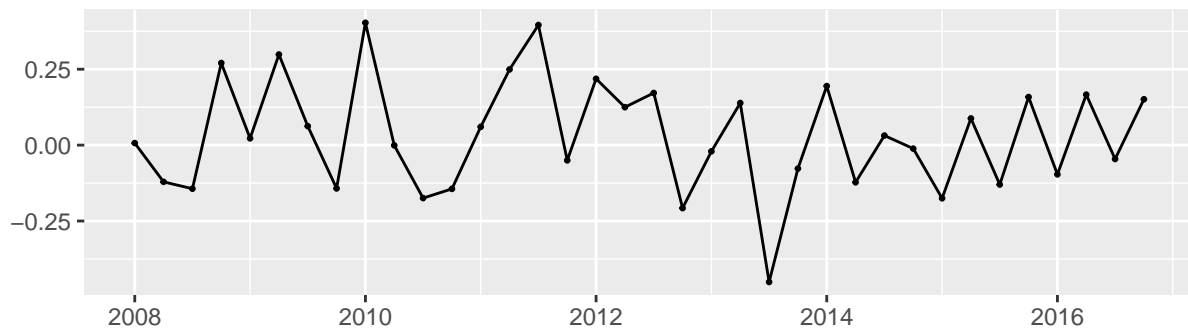




```
##
## Coefficients:
##      ma1      sar1
##    -0.7913  0.5266
## s.e.   0.1044  0.1529
##
## sigma^2 estimated as 0.03703:  log likelihood=8.14
## AIC=-10.28  AICc=-9.5  BIC=-5.61
##
## Training set error measures:
##              ME      RMSE      MAE      MPE      MAPE      MASE
## Training set 42.77565 212.8668 168.6744 1.383046 14.47594 0.8893692
##              ACF1
## Training set -0.1575173
```

```
#residual analysis
```

```
ggtdisplay(vida.train.arima$residuals)
```



```
#box-Ljung Test
```

```
Box.test(vida.train.arima$residuals,lag = 4, fitdf = 3, type = "Lj")
```

```
##
## Box-Ljung test
##
## data:  vida.train.arima$residuals
## X-squared = 1.0806, df = 1, p-value = 0.2986
```

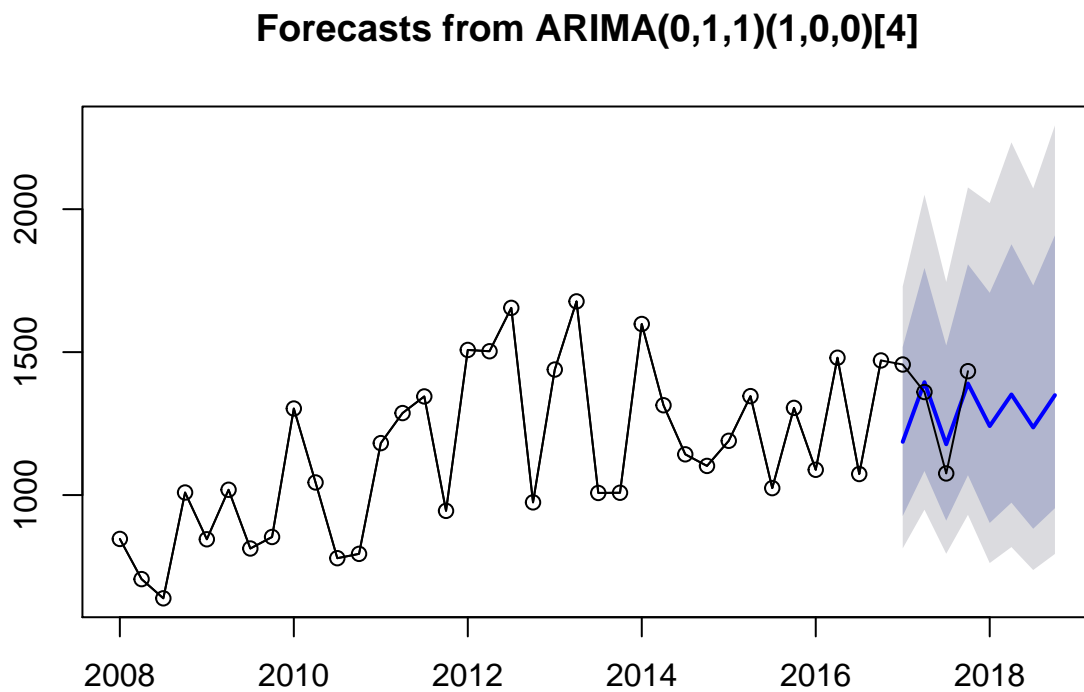
```
Box.test(vida.train.arima$residuals,lag = 8, fitdf = 3, type = "Lj")
```

```
##  
## Box-Ljung test  
##  
## data: vida.train.arima$residuals  
## X-squared = 2.9317, df = 5, p-value = 0.7105
```

```
Box.test(vida.train.arima$residuals,lag = 12, fitdf = 3, type = "Lj")
```

```
##  
## Box-Ljung test  
##  
## data: vida.train.arima$residuals  
## X-squared = 3.5615, df = 9, p-value = 0.9378
```

```
plot(forecast(vida.train.arima))  
lines(window(vida),type = "o")
```



Métrica de predicción

```
fvida_arima <- forecast(vida.train.arima)

vidaArimaMatrix <- matrix(c(fvida_arima$mean[1:4], as.double(tail(vida,4))), ncol = 2)
vidaArimaMatrix
```

```
##           [,1]    [,2]
## [1,] 1186.262 1456.7
## [2,] 1394.871 1360.4
## [3,] 1177.740 1075.7
## [4,] 1390.150 1433.4
```

```
## MSE
mean((vidaArimaMatrix[,1] - vidaArimaMatrix[,2])^2)
```

```
## [1] 21651.86
```

```
## MAE
mean(abs(vidaArimaMatrix[,1] - vidaArimaMatrix[,2]))
```

```
## [1] 112.5497
```

```
## Bias
mean(vidaArimaMatrix[,1] - vidaArimaMatrix[,2])
```

```
## [1] -44.29429
```

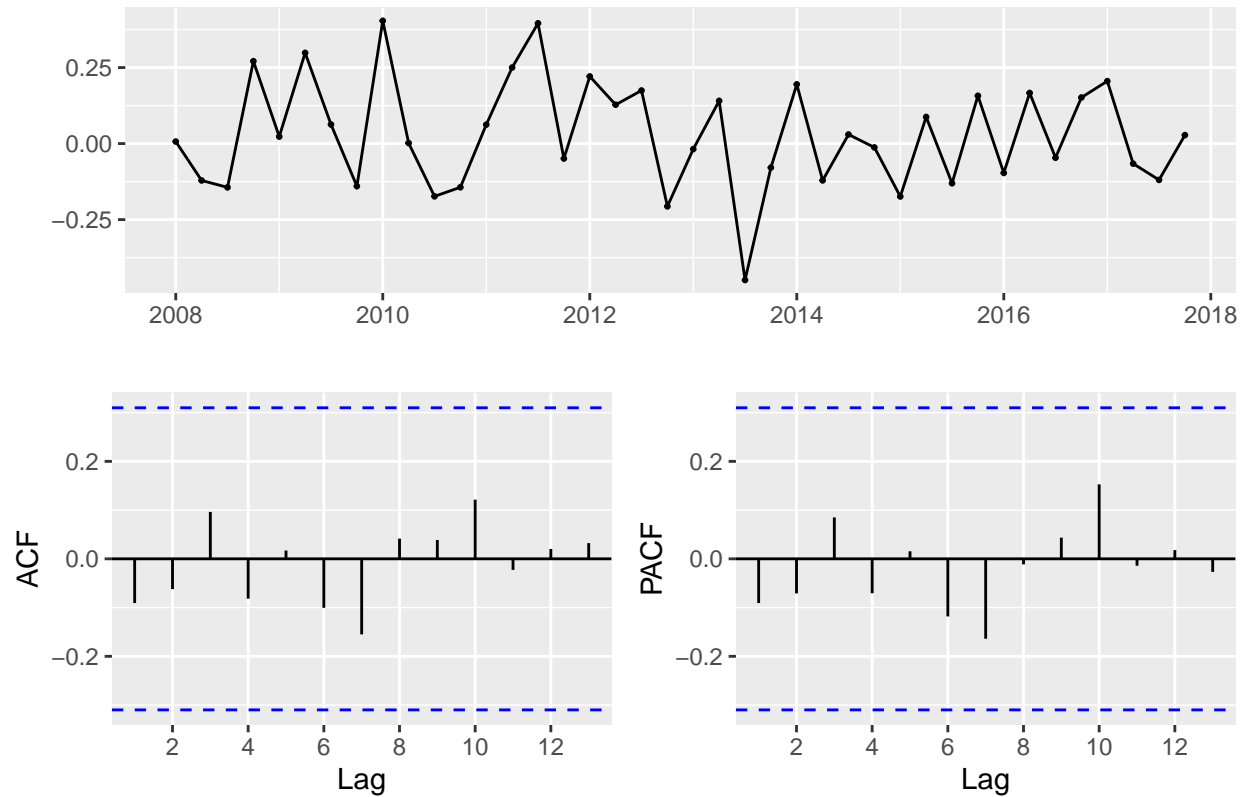
## Predicción

```
## Complete set      -----
```

```
## ARIMA MODEL Automatic selection
vida.fit.arima <- auto.arima(vida, lambda = 0) ## lamnda cero para transformacion log
summary(vida.fit.arima)
```

```
## Series: vida
## ARIMA(0,1,1)(1,0,0)[4]
## Box Cox transformation: lambda= 0
##
## Coefficients:
##          ma1      sar1
##       -0.7938  0.5221
## s.e.    0.0988  0.1441
##
## sigma^2 estimated as 0.03471:  log likelihood=10.32
## AIC=-14.64  AICc=-13.96  BIC=-9.65
##
## Training set error measures:
##              ME      RMSE      MAE      MPE      MAPE      MASE
## Training set 41.25398 208.2169 165.4141 1.34855 14.05127 0.9026825
##              ACF1
## Training set -0.1268236
```

```
#residual analysis
ggtsdisplay(vida.fit.arma$residuals)
```



```
#box-Ljung Test
Box.test(vida.fit.arma$residuals, lag = 4, fitdf = 3, type = "Lj")
```

```
##
## Box-Ljung test
##
## data: vida.fit.arma$residuals
## X-squared = 1.2578, df = 1, p-value = 0.2621
```

```
Box.test(vida.fit.arma$residuals, lag = 8, fitdf = 3, type = "Lj")
```

```
##
## Box-Ljung test
##
## data: vida.fit.arma$residuals
## X-squared = 3.0841, df = 5, p-value = 0.687
```

```
Box.test(vida.fit.arma$residuals, lag = 12, fitdf = 3, type = "Lj")
```

```
##
```

```
## Box-Ljung test
##
## data:  vida.fit.arma$residuals
## X-squared = 4.0443, df = 9, p-value = 0.9085
```

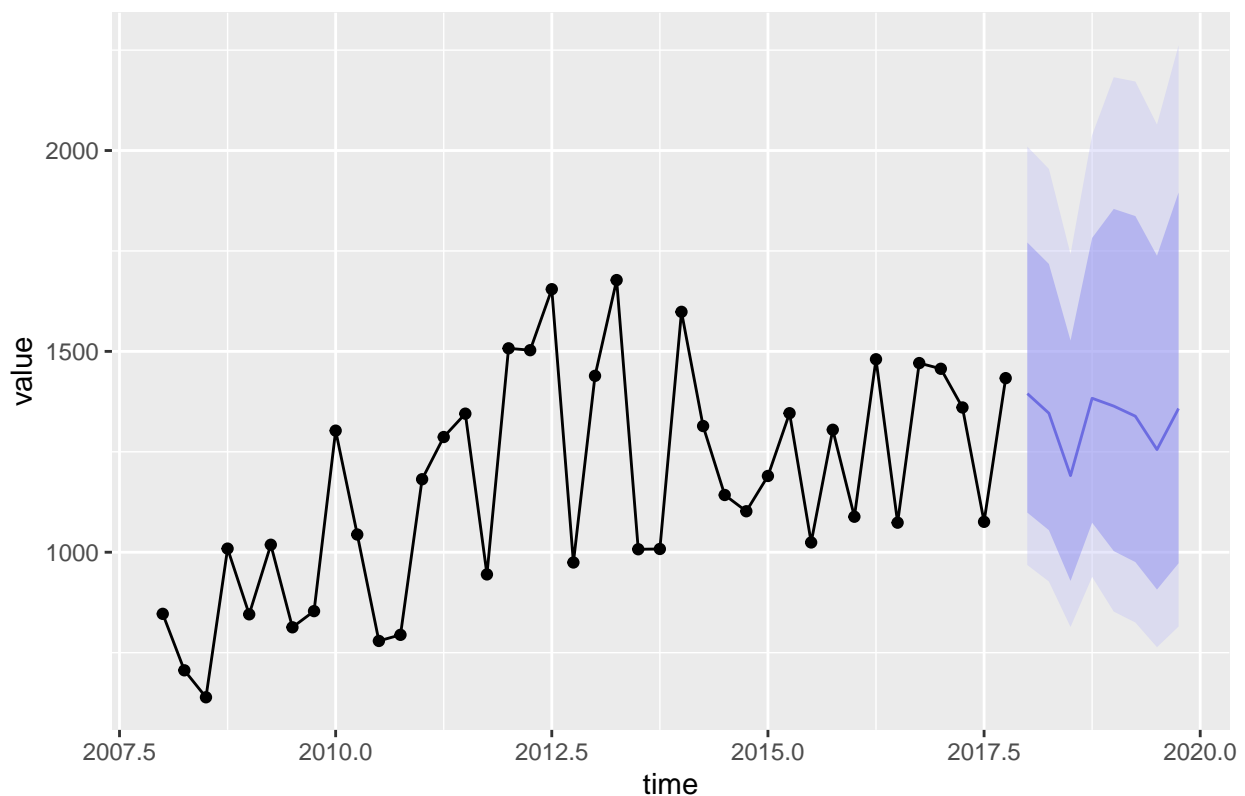
```
vida.arma <- forecast(vida.fit.arma)

ggplot(df_vida) + geom_point(aes(x = time,y = value)) +
  geom_line(aes(x = time, y = value)) +
  geom_forecast(vida.arma, alpha = 0.4) +
  ggtitle("ARIMA: Predicción Primas Vida")
```

```
## Warning in geom_forecast(vida.arma, alpha = 0.4): Use autolayer instead of
## geom_forecast to add a forecast layer to your ggplot object.
```

```
## Don't know how to automatically pick scale for object of type yearqtr. Defaulting to continuous.
```

### ARIMA: Predicción Primas Vida



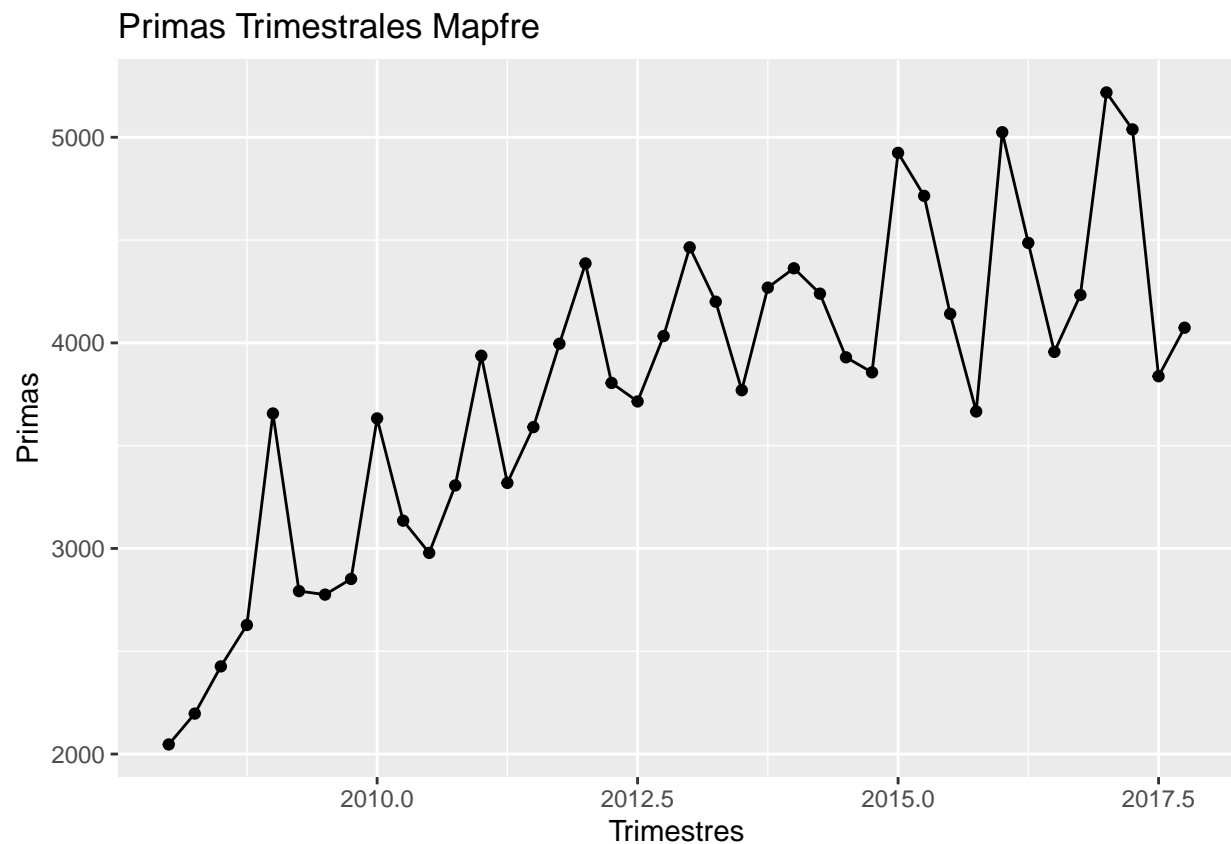
### Modelo ARIMA para primas no vida

#### Preparando datos y análisis por diferencias

```
## Nuestra ts de primas no vida se llama "no_vida"

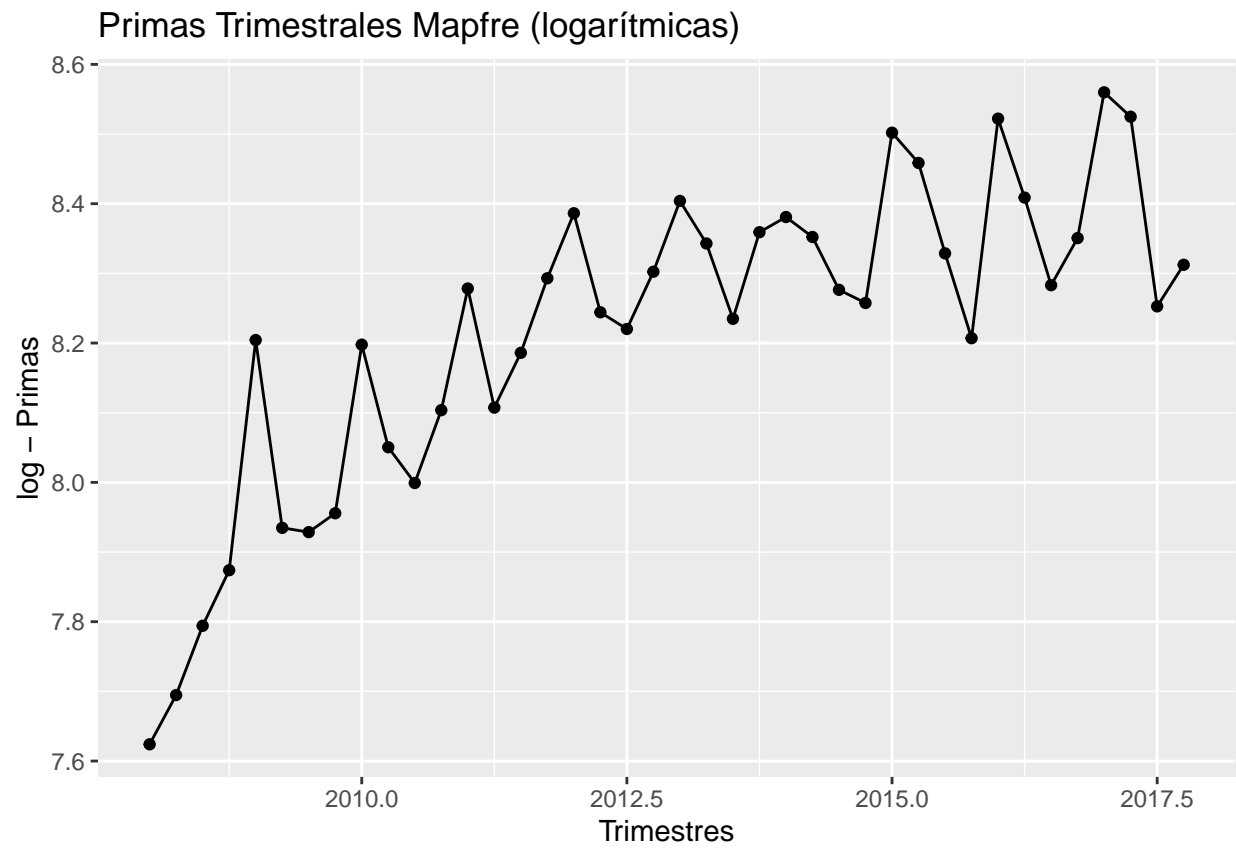
df_no_vida <- data.frame(value = as.vector(no_vida),
                          time = time(no_vida))
ggplot(df_no_vida) + geom_point(aes(x = time, y = value)) +
  geom_line(aes(x = time, y = value)) +
  ylab("Primas") +
  ggtitle("Primas Trimestrales Mapfre") +
  xlab("Trimestres")
```

## Don't know how to automatically pick scale for object of type yearqtr. Defaulting to continuous.



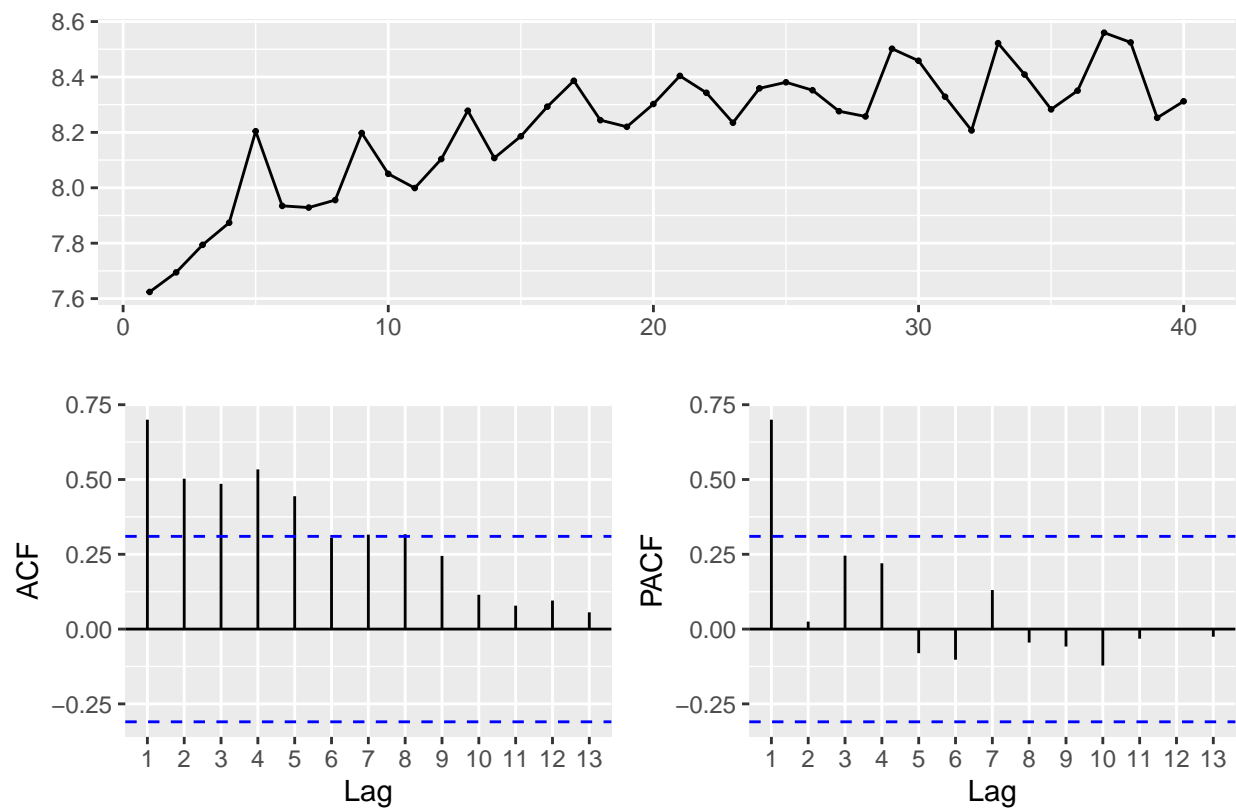
```
## trabajamos con transformacion logaritmica
logno_vida <- log(no_vida)
df_logno_vida <- data.frame(value = as.vector(logno_vida),
                             time = time(logno_vida))
ggplot(df_logno_vida) + geom_point(aes(x = time, y = value)) +
  geom_line(aes(x = time, y = value)) +
  ylab("log - Primas") +
  ggtitle("Primas Trimestrales Mapfre (logarítmicas)") +
  xlab("Trimestres")
```

## Don't know how to automatically pick scale for object of type yearqtr. Defaulting to continuous.

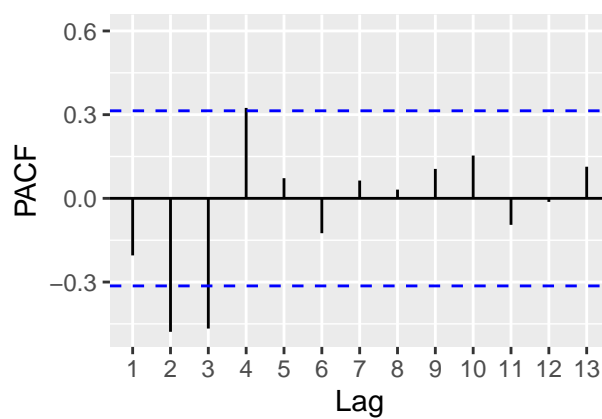
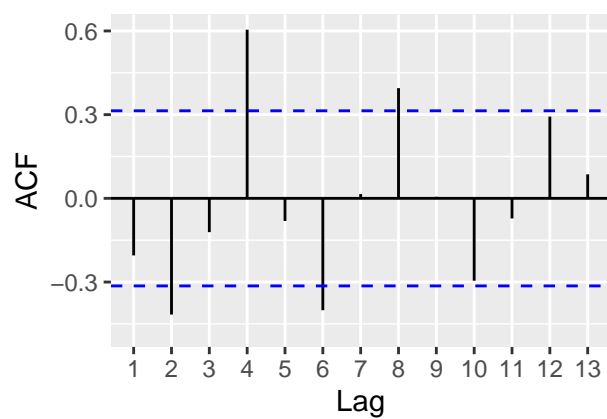
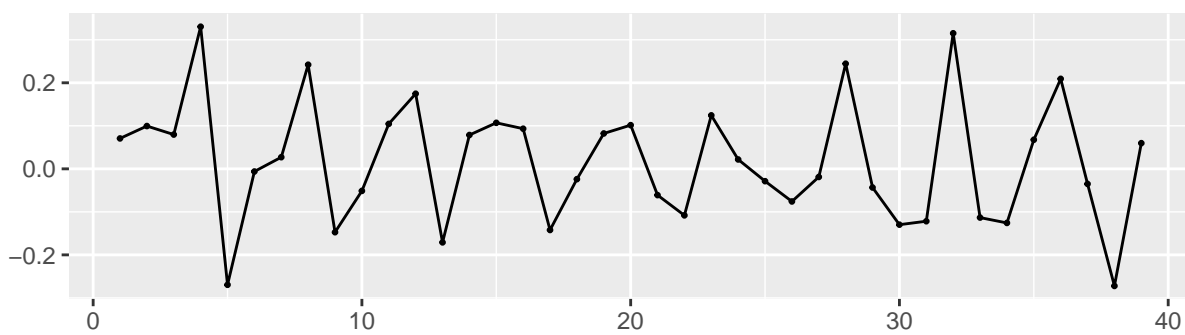


```
## Difference  
ggtsdisplay(logno_vida)
```

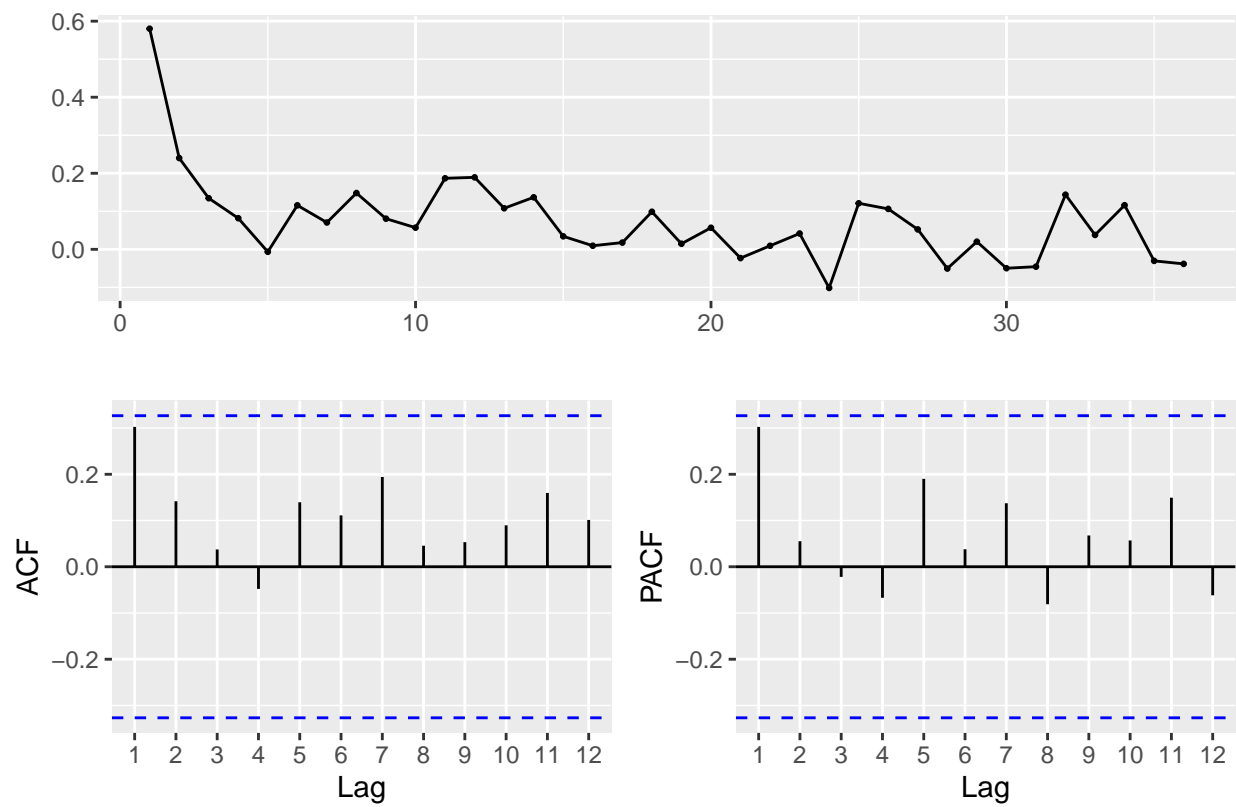




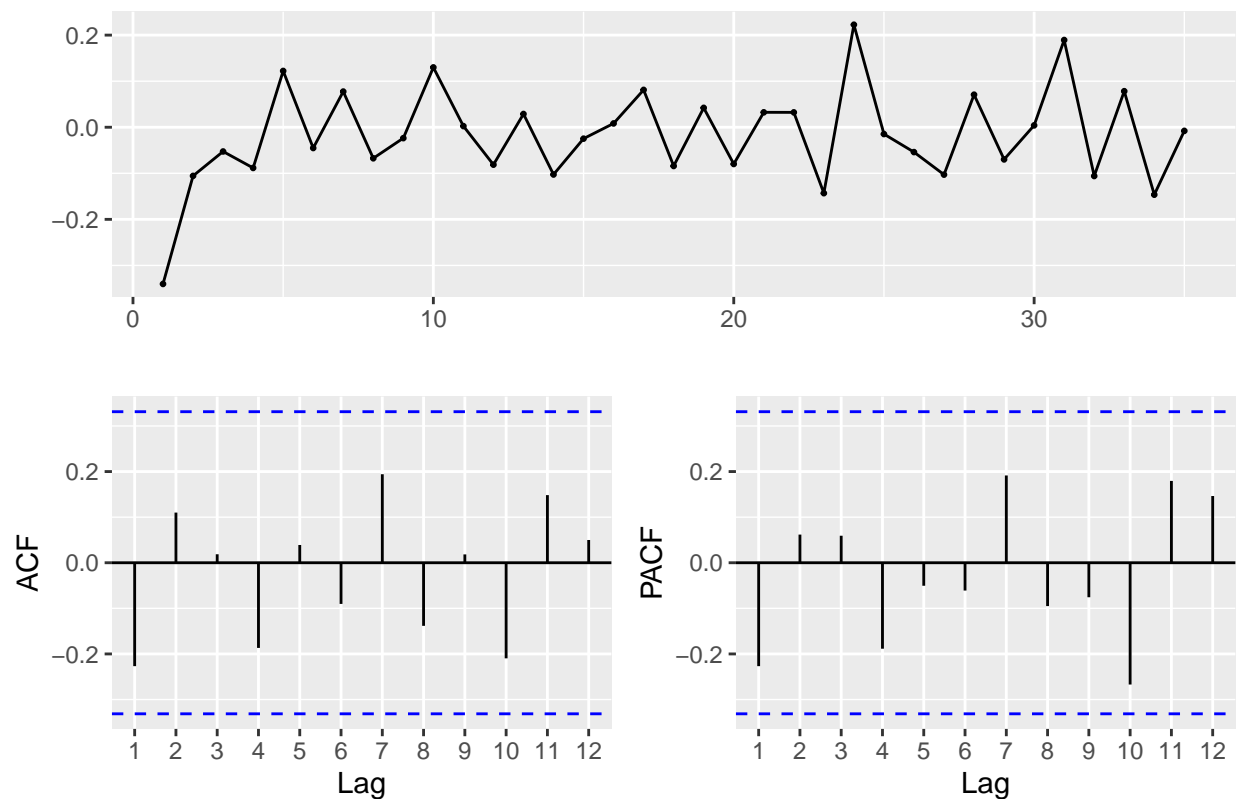
```
ggtsdisplay(diff(logno_vida))
```



```
ggtsdisplay(diff(logno_vida,4))
```



```
ggtsdisplay(diff(diff(logno_vida,4),1))
```



## Trainig set

```
## Training set      -----
#Select number of observation to compare forecast
c0mit = 4

#Data Size
nObs = length(no_vida)

#sub_sample TRAINING
oano_vida <- window(no_vida, start = index(no_vida[1]), end = index(no_vida[nObs - c0mit]))
```

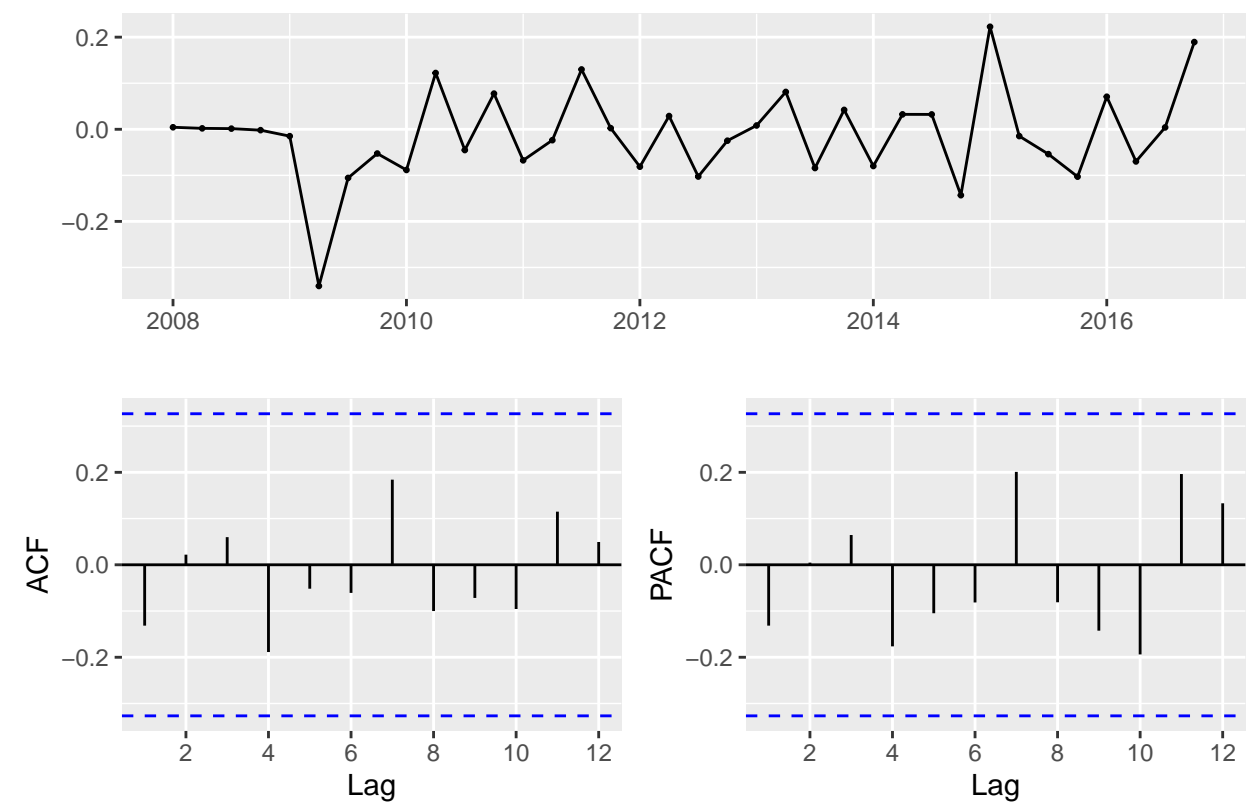
## Test

```
## ARIMA MODEL Automatic selection
no_vida.train.arima = auto.arima(oano_vida,lambda = 0) ## lamnda cero is log transformation
summary(no_vida.train.arima)

## Series: oano_vida
## ARIMA(0,1,0)(0,1,0)[4]
## Box Cox transformation: lambda= 0
```

```
##
## sigma^2 estimated as 0.01144: log likelihood=25.31
## AIC=-48.63 AICc=-48.49 BIC=-47.19
##
## Training set error measures:
##           ME      RMSE      MAE      MPE      MAPE      MASE
## Training set -44.81741 373.5875 269.8852 -1.744338 7.219293 0.8081832
##           ACF1
## Training set -0.2095555
```

```
#residual analysis
ggtsdisplay(no_vida.train.arima$residuals)
```



```
#box-Ljung Test
Box.test(no_vida.train.arima$residuals,lag = 4, fitdf = 3, type = "Lj")
```

```
##
## Box-Ljung test
##
## data: no_vida.train.arima$residuals
## X-squared = 2.3656, df = 1, p-value = 0.124
```

```
Box.test(no_vida.train.arima$residuals,lag = 8, fitdf = 3, type = "Lj")
```

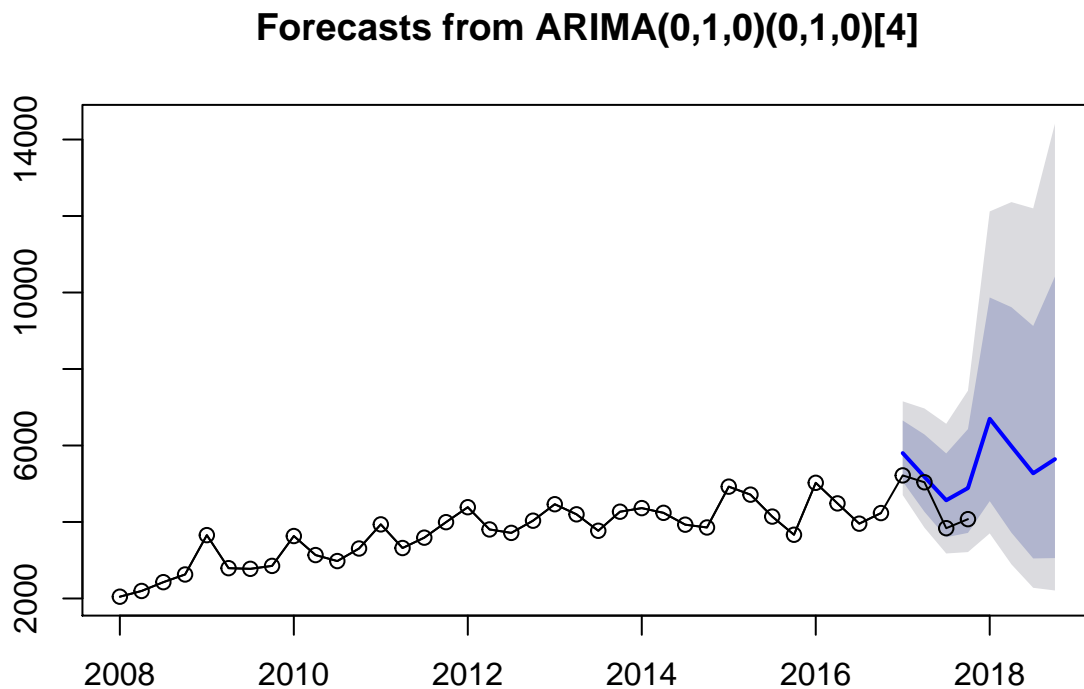
```
##
```

```
## Box-Ljung test
##
## data: no_vida.train.arma$residuals
## X-squared = 4.7391, df = 5, p-value = 0.4485
```

```
Box.test(no_vida.train.arma$residuals,lag = 12, fitdf = 3, type = "Lj")
```

```
##
## Box-Ljung test
##
## data: no_vida.train.arma$residuals
## X-squared = 6.3414, df = 9, p-value = 0.7053
```

```
plot(forecast(no_vida.train.arma))
lines(window(no_vida),type = "o")
```



## Métrica de predicción

```
fno_vida_arma <- forecast(no_vida.train.arma)

no_vidaArimaMatrix <- matrix(c(fno_vida_arma$mean[1:4], as.double(tail(no_vida,4))), ncol = 2)
no_vidaArimaMatrix
```

```
## MSE
mean((no_vidaArimaMatrix[,1] - no_vidaArimaMatrix[,2])^2)
```

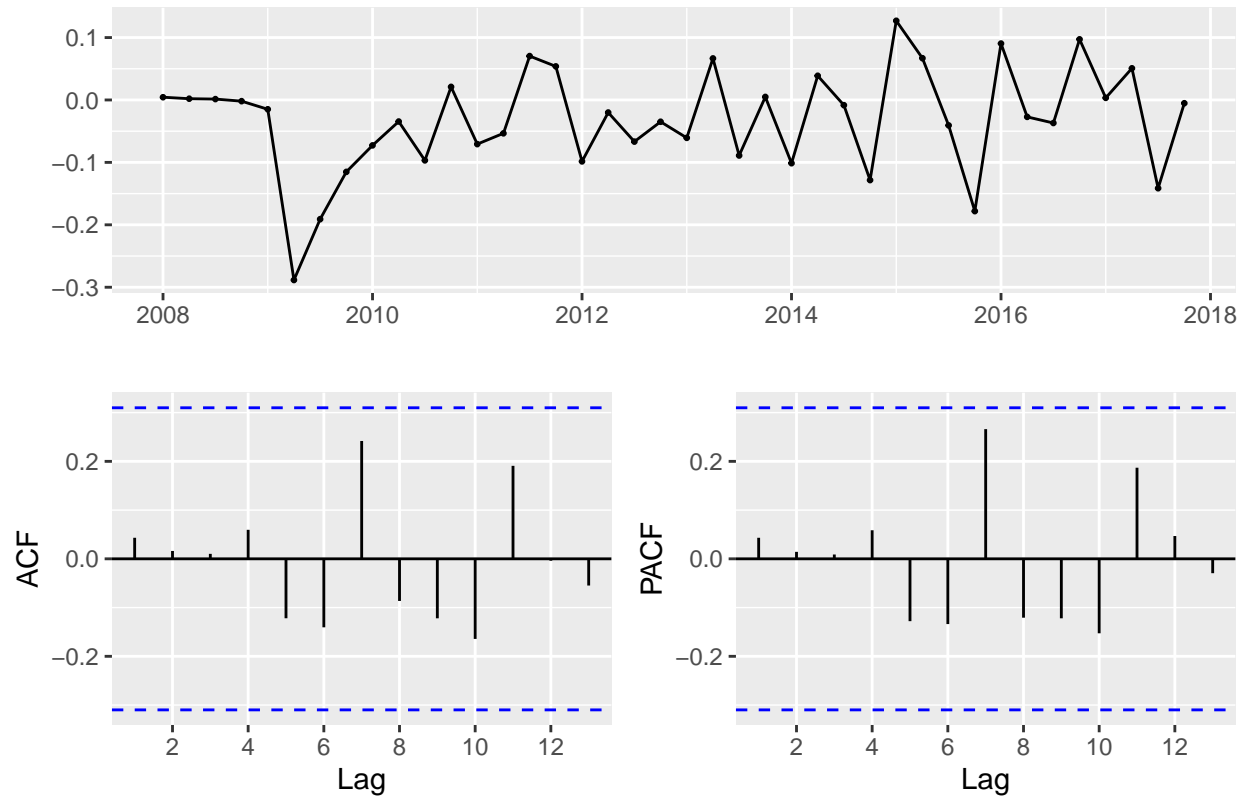
```
## MAE
mean(abs(no_vidaArimaMatrix[,1] - no_vidaArimaMatrix[,2]))
```

```
## Bias
mean(no_vidaArimaMatrix[,1] - no_vidaArimaMatrix[,2])
```

## Predicción

```
## ARIMA MODEL Automatic selection
no_vida.fit.arma <- auto.arima(no_vida, lambda = 0) ## lamnda cero para transformacion log
summary(no_vida.fit.arma)
```

```
#residual analysis
ggtsdisplay(no_vida.fit.arma$residuals)
```



```
#box-Ljung Test
Box.test(no_vida.fit.arma$residuals, lag = 4, fitdf = 3, type = "Lj")
```

```
##
## Box-Ljung test
##
## data: no_vida.fit.arma$residuals
## X-squared = 0.26198, df = 1, p-value = 0.6088
```

```
Box.test(no_vida.fit.arma$residuals, lag = 8, fitdf = 3, type = "Lj")
```

```
##
## Box-Ljung test
##
## data: no_vida.fit.arma$residuals
## X-squared = 5.3205, df = 5, p-value = 0.378
```

```
Box.test(no_vida.fit.arma$residuals, lag = 12, fitdf = 3, type = "Lj")
```

```
##
```



```
## Box-Ljung test
##
## data: no_vida.fit.arima$residuals
## X-squared = 9.7503, df = 9, p-value = 0.3711
```

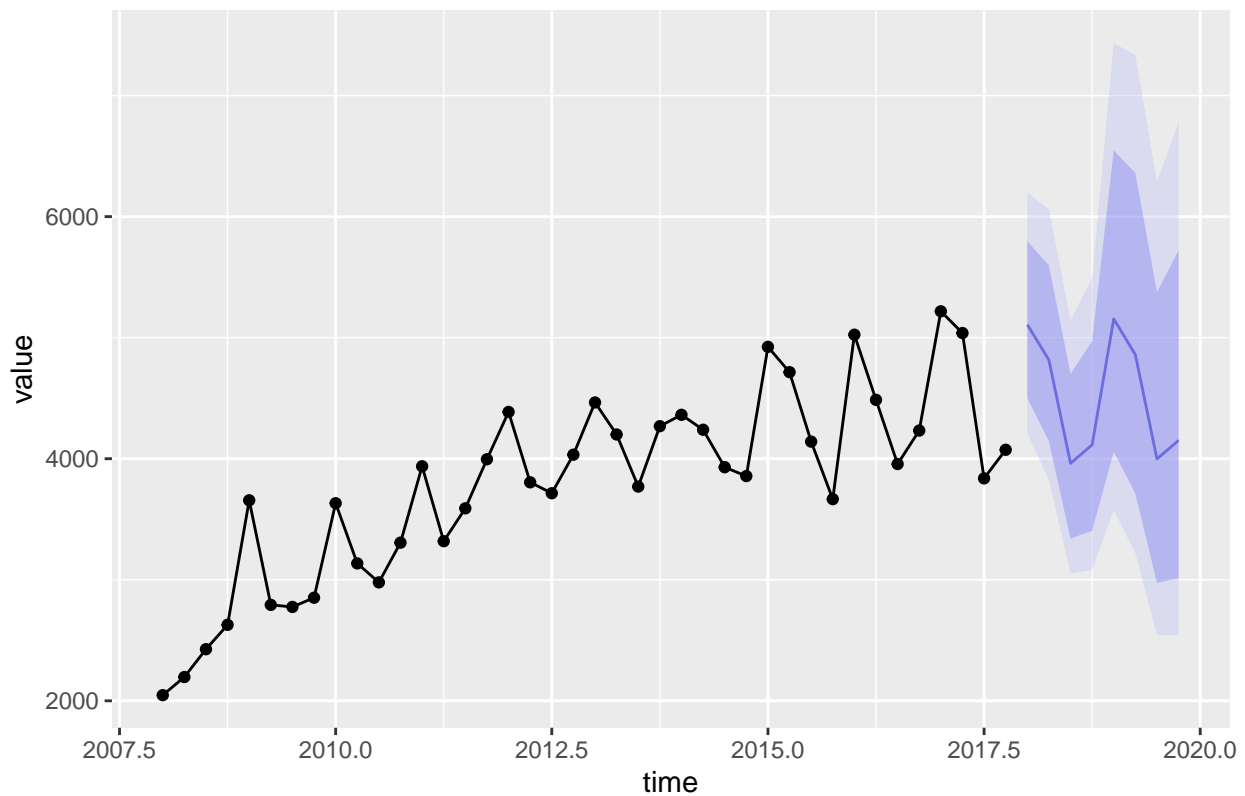
```
no_vida.arima <- forecast(no_vida.fit.arima)
```

```
ggplot(df_no_vida) + geom_point(aes(x = time, y = value)) +
  geom_line(aes(x = time, y = value)) +
  geom_forecast(no_vida.arima, alpha = 0.4) +
  ggtitle("ARIMA: Predicción Primas No Vida")
```

```
## Warning in geom_forecast(no_vida.arima, alpha = 0.4): Use autolayer instead
## of geom_forecast to add a forecast layer to your ggplot object.
```

```
## Don't know how to automatically pick scale for object of type yearqtr. Defaulting to continuous.
```

### ARIMA: Predicción Primas No Vida

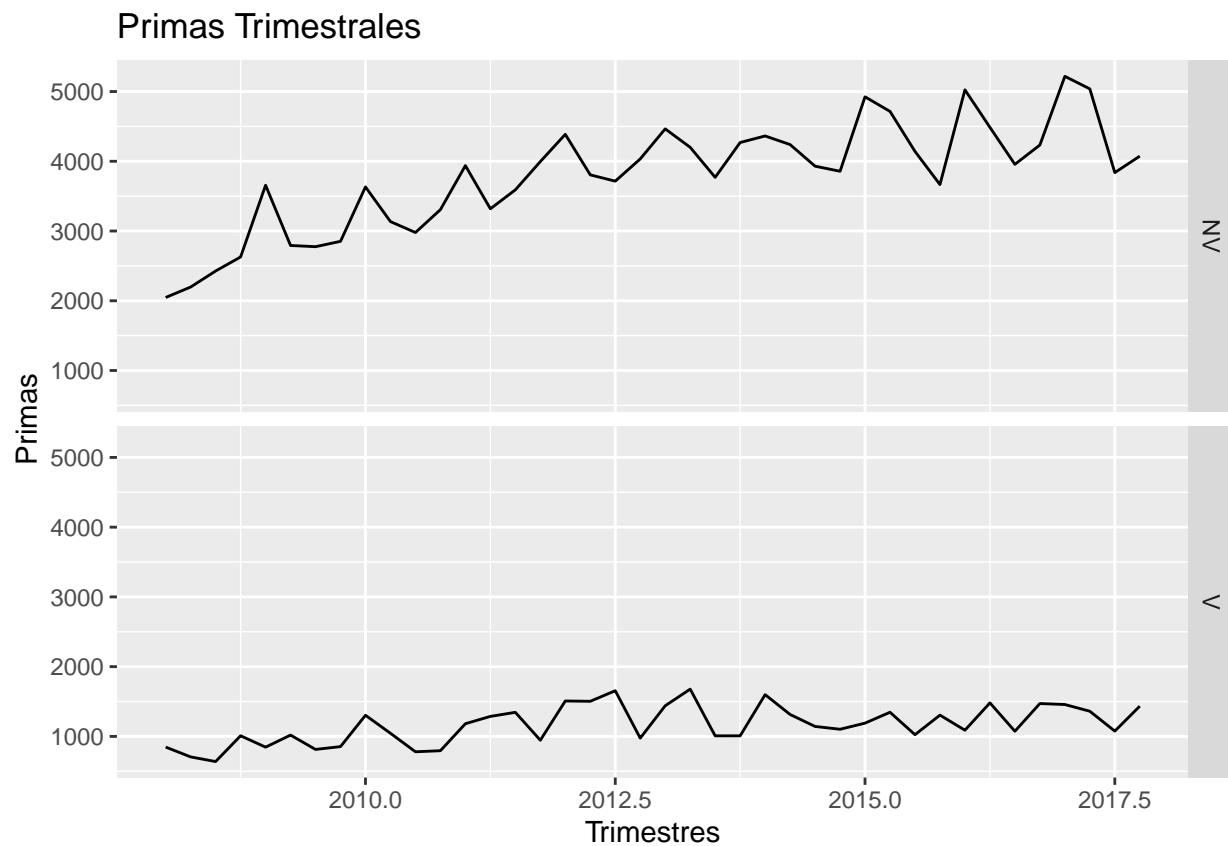


### Modelo ARIMA para primas HTS ((??))

```
## modelo ARIMA desde el enfoque de series de tiempo jerarquicas (hts)
##
```

```
## Plot Series
autoplot(sepxts) + ggtitle("Primas Trimestrales") + xlab("Trimestres") + ylab("Primas")
```

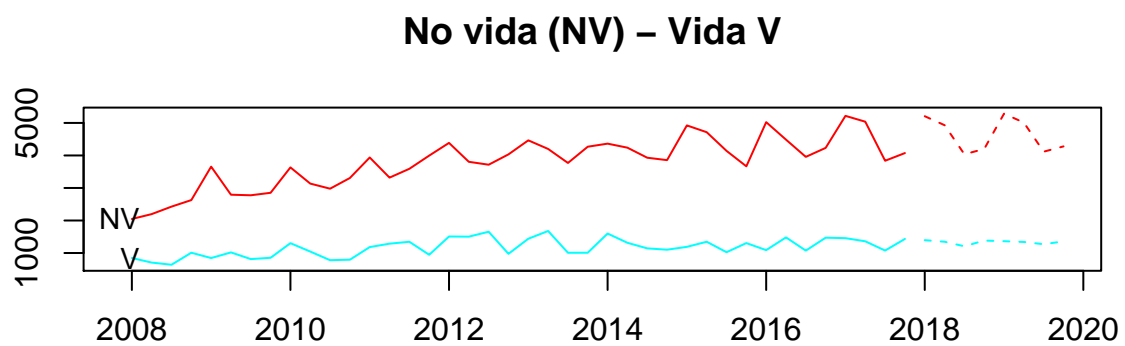
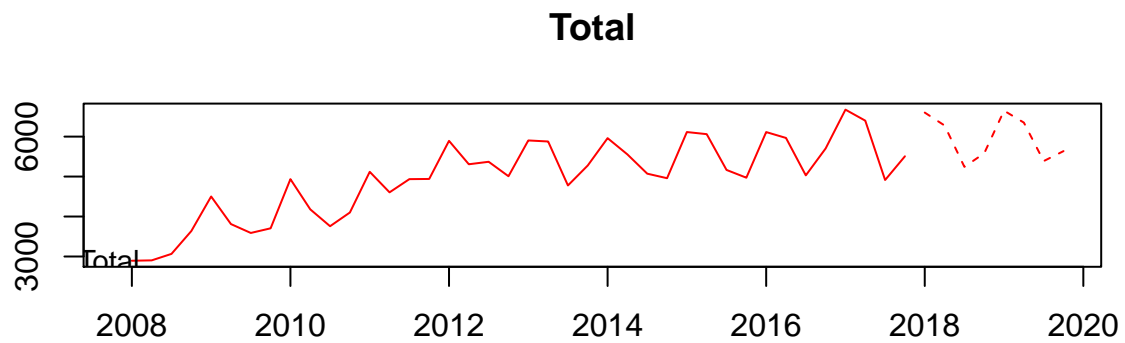
```
## Don't know how to automatically pick scale for object of type yearqtr. Defaulting to continuous.
```



```
## Select automatic HTS
sepmod <- hts(sepxts, nodes = list(2))
```

```
## Since argument characters are not specified, the default labelling system is used.
```

```
## Forecast
sep.fit.arima <- forecast(sepmod, method = 'bu', fmethod = 'arima') ## bottom up arima
names(sep.fit.arima$labels) = c("Total", "No vida (NV) - Vida V")
plot(sep.fit.arima)
```



## Suma vida y no vida ARIMA

*## Despues de trabajar por separado vida y no vida sumamos para ver la prediccion total*

```
sumaFitArimaMat <- vidaArimaMatrix + no_vidaArimaMatrix
sumaFitArimaMat
```

```
##           [,1]    [,2]
## [1,] 6987.262 6674.6
## [2,] 6574.496 6398.6
## [3,] 5745.342 4913.4
## [4,] 6277.214 5507.2
```

```
## MSE
mean((sumaFitArimaMat[,1] - sumaFitArimaMat[,2])^2)
```

```
## [1] 353436.3
```

```
## MAE
mean(abs(sumaFitArimaMat[,1] - sumaFitArimaMat[,2]))
```

```
## [1] 522.6284
```

```
## Bias
mean(sumaFitArimaMat[,1] - sumaFitArimaMat[,2])
```

```
## [1] 522.6284
```

## Conclusiones y comparación de resultados

```
## Conclusiones #####
##
```

```
## Comparamos los forecast de los modelos
```

```
compmat <- matrix(c(as.vector(total.ets$mean),
                    as.vector(vida.ets$mean),
                    as.vector(no_vida.ets$mean),
                    as.vector(vida.ets$mean) + as.vector(no_vida.ets$mean),
                    as.vector(sep.fit$bts[,2]),
                    as.vector(sep.fit$bts[,1]),
                    as.vector(sep.fit$bts[,1]) + as.vector(sep.fit$bts[,2]),
                    as.vector(tota.arima$mean),
                    as.vector(vida.arima$mean),
                    as.vector(no_vida.arima$mean),
                    as.vector(vida.arima$mean) + as.vector(no_vida.arima$mean),
                    as.vector(sep.fit.arima$bts[,2]),
                    as.vector(sep.fit.arima$bts[,1]),
                    as.vector(sep.fit.arima$bts[,1]) + as.vector(sep.fit.arima$bts[,2]),
                    as.vector(time(total.ets$mean))), ncol = 15)
```

```
colnames(compmat) <- c("Total ETS",
                      "Vida ETS",
                      "No Vida ETS",
                      "V+NV ETS",
                      "Vida ETS HTS",
                      "No Vida ETS HTS",
                      "V+NV ETS HTS",
                      "Total ARIMA",
                      "Vida ARIMA",
                      "No Vida ARIMA",
                      "V+NV ARIMA",
                      "Vida ARIMA HTS",
                      "No Vida ARIMA HTS",
                      "V+NV ARIMA HTS",
                      "Trimestre")
```

```
compmat <- as.data.frame(compmat)
compmat
```

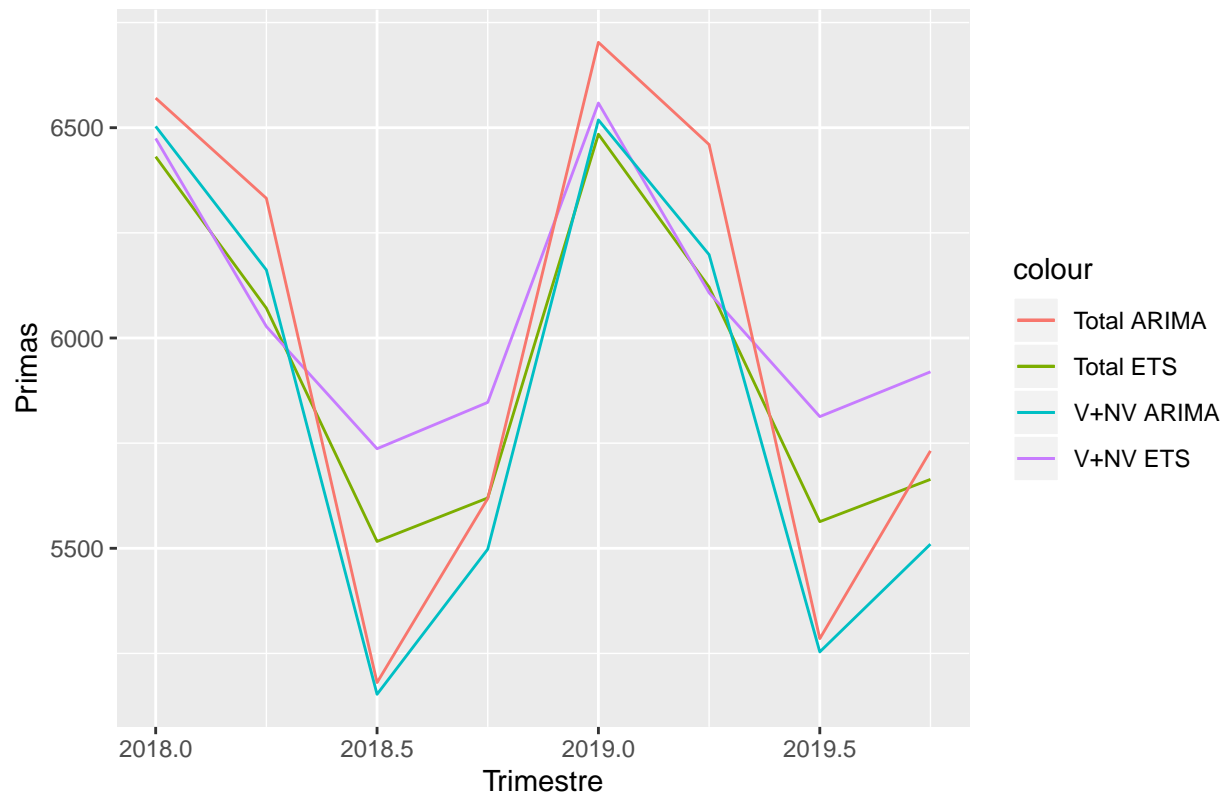
```
##   Total ETS Vida ETS No Vida ETS V+NV ETS Vida ETS HTS No Vida ETS HTS
## 1  6431.081 1374.896   5099.550 6474.446      1374.896      5099.550
## 2  6070.836 1379.456   4647.861 6027.317      1379.456      4647.861
## 3  5516.262 1383.782   4352.951 5736.733      1383.782      4352.951
## 4  5619.637 1387.887   4458.972 5846.859      1387.887      4458.972
```

```
## 5 6484.425 1391.781 5166.934 6558.715 1391.781 5166.934
## 6 6120.941 1395.476 4712.056 6107.532 1395.476 4712.056
## 7 5563.325 1398.981 4414.108 5813.089 1398.981 4414.108
## 8 5663.844 1402.307 4517.235 5919.542 1402.307 4517.235
## V+NV ETS HTS Total ARIMA Vida ARIMA No Vida ARIMA V+NV ARIMA
## 1 6474.446 6570.393 1394.975 5108.165 6503.140
## 2 6027.317 6332.097 1346.039 4815.670 6161.709
## 3 5736.733 5180.705 1190.733 3962.121 5152.854
## 4 5846.859 5618.303 1383.281 4114.581 5497.862
## 5 6558.715 6702.945 1363.794 5154.649 6518.443
## 6 6107.532 6459.842 1338.602 4859.493 6198.094
## 7 5813.089 5285.221 1255.602 3998.176 5253.778
## 8 5919.542 5731.648 1357.813 4152.024 5509.836
## Vida ARIMA HTS No Vida ARIMA HTS V+NV ARIMA HTS Trimestre
## 1 1394.124 5206.736 6600.859 2018.00
## 2 1346.643 4930.610 6277.253 2018.25
## 3 1206.271 4037.064 5243.335 2018.50
## 4 1382.635 4199.617 5582.252 2018.75
## 5 1363.270 5286.058 6649.328 2019.00
## 6 1339.860 5009.933 6349.792 2019.25
## 7 1270.649 4116.386 5387.035 2019.50
## 8 1357.606 4278.939 5636.545 2019.75
```

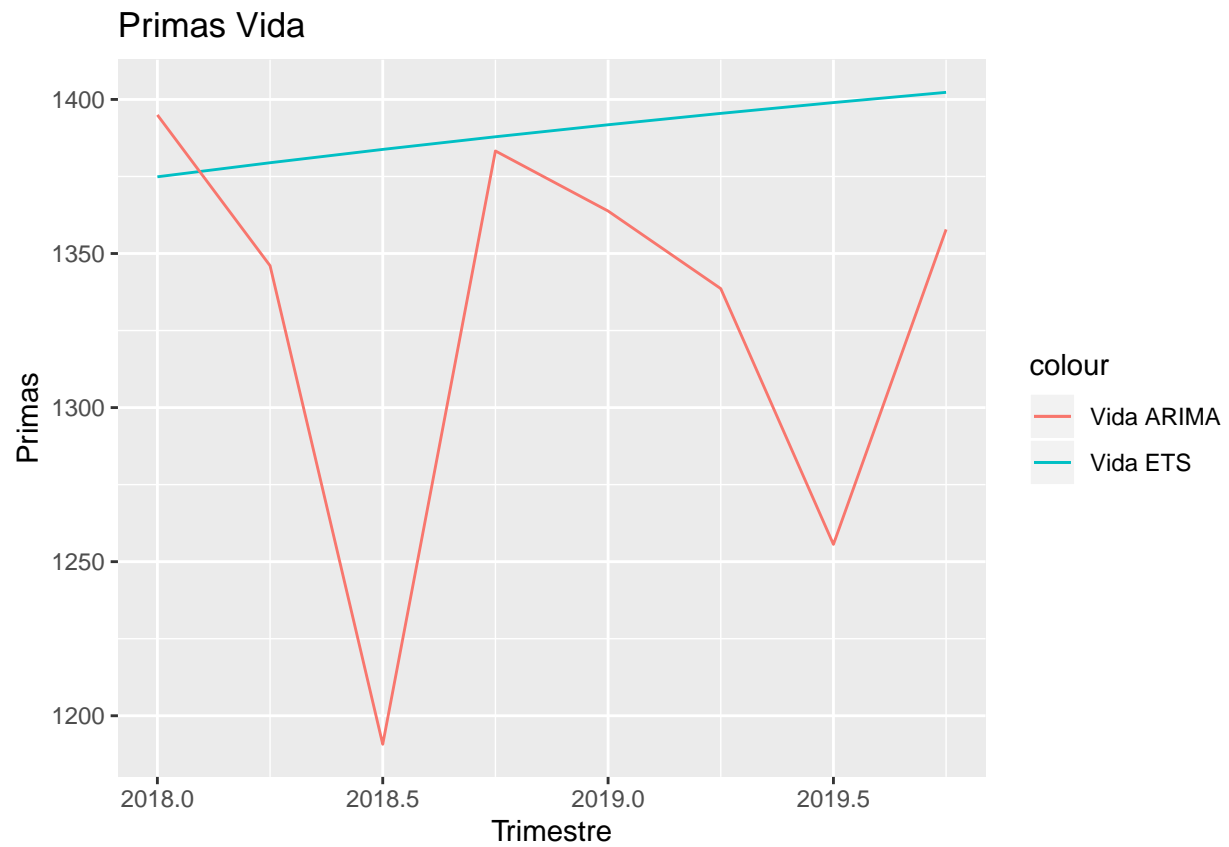
```
## comparamos graficamente
```

```
ggplot(data = compmat, aes(x = Trimestre)) +
  geom_line(aes(y = `Total ETS`, colour = "Total ETS")) +
  geom_line(aes(y = `V+NV ETS`, colour = "V+NV ETS")) +
  geom_line(aes(y = `Total ARIMA`, colour = "Total ARIMA")) +
  geom_line(aes(y = `V+NV ARIMA`, colour = "V+NV ARIMA")) +
  ggtitle("Primas Totales") + ylab("Primas")
```

## Primas Totales



```
ggplot(data = compmat, aes(x = Trimestre)) +
  geom_line(aes(y = `Vida ETS`, colour = "Vida ETS")) +
  geom_line(aes(y = `Vida ARIMA`, colour = "Vida ARIMA")) +
  ggtitle("Primas Vida") + ylab("Primas")
```



```
ggplot(data = compmat, aes(x = Trimestre)) +
  geom_line(aes(y = `No Vida ETS`, colour = "No Vida ETS")) +
  geom_line(aes(y = `No Vida ARIMA`, colour = "No Vida ARIMA")) +
  ggtitle("Primas No Vida") + ylab("Primas")
```

