

# **Job Scam Project**

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# Background & Motivation

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- Job scams surged **295%** during the COVID-19 pandemic (Popper, 2020), with Americans losing **\$367** million in 2022 alone (Federal Trade Commission, 2023). Current detection relies heavily on manual review and educational guidelines, with workers bearing the responsibility for identifying fraudulent postings (Ravenelle, Janko & Kowalski, 2022).
- Existing consumer protection approaches remain largely reactive and educational (FTC, 2024), lacking **scalable automated analysis tools for real-time scam detection**. By leveraging prompt engineering with a JSON RAG framework, we developed a dual-function system that generates **analytical reports** and achieves an **F1 score of 0.837** in classifying job scams from consumer complaints.

# Research Question

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## How can prompt engineering be effectively used to detect job scams using data from CFPB consumer complaints?

- **RQ1:** Can prompt engineering with JSON RAG generate accurate PDF reports for job scam analysis?
- **RQ2:** How well does the JSON RAG and adaptive prompt system perform on latest scam labeled CFPB complaint data?
- **RQ3:** How does Chain-of-Thought (CoT) prompting compare to standard prompting for job scam detection accuracy when evaluated on labeled CFPB complaint data?
- **RQ4:** What is the comparative performance of Gemini and ChatGPT (GPT-4o) for job scam detection using prompt engineering, and how do their agreement rates and classification patterns differ on CFPB consumer complaints?

# System Design & Approach

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**Modular architecture with Google Gemini LLM + prompt engineering + cached JSON RAG framework. The framework (FTC guidelines + academic research) guides analysis and PDF report generation. Validated in RQ2: F1=0.837.**

*Contribution:*

*Wentao: implemented initial code structure and initial prompt; RQ3 and RQ4*

*Ting: refactor code to be more modular and concurrent; RQ1 and RQ2*

# Findings - RQ1

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[Full report sample](#)

## 1. Red Flag Patterns Identified:

- **Work Activity** (most common): Money movement instructions (13), package reshipping (11), recruitment schemes (7)
- **Job Posting**: Vague descriptions (12), unrealistic pay promises (11), "too good to be true" offers (7)
- **Hiring Process**: Immediate hiring without interview (12), no formal application (10)
- **Financial**: Upfront payment requests (10), early financial info requests (10)
- **Communication**: Personal email usage (5), unsolicited contact (4)

## 2. Vulnerability Factors:

- Seeking remote/work-from-home opportunities: 23 occurrences (most common); Employment desperation: 13 occurrences

## 3. Scam Type Distribution:

- Fake Check Scam variants: 73% (29+24+9+5+5+1+1 = 75 total); Money Mule Scam: Significant overlap with fake check schemes

# Limitations & Future Direction- RQ1

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- Static reports: No time trends or geographic analysis
- Limited customization: One-size-fits-all format, not tailored to different stakeholders
- Content enhancement: Add temporal trends, geographic distribution, financial loss estimates
- Pattern analysis: Cross-correlate red flags to identify common scam "signatures"
- Report customization: Generate targeted reports for consumers, regulators, researchers

# Findings – RQ2

## Full report

```
=====
2025-12-03 20:19:35,466 - INFO - THRESHOLD COMPARISON SUMMARY
2025-12-03 20:19:35,466 - INFO - =====
2025-12-03 20:19:35,466 - INFO - Threshold      F1          Precision    Recall       Accuracy
2025-12-03 20:19:35,466 - INFO - -----
2025-12-03 20:19:35,466 - INFO - 50.0          0.791        0.895        0.708        0.667
2025-12-03 20:19:35,466 - INFO - 70.0          0.810        0.944        0.708        0.704
2025-12-03 20:19:35,466 - INFO - 80.0          0.750        0.938        0.625        0.630
2025-12-03 20:19:35,466 - INFO - 90.0          0.649        0.923        0.500        0.519
2025-12-03 20:19:35,466 - INFO - -----
2025-12-03 20:19:35,466 - INFO - Best threshold: 70.0 (F1=0.810)
2025-12-03 20:19:35,466 - INFO - =====
```

Before update prompt

```
=====
2025-12-03 20:58:29,401 - INFO - THRESHOLD COMPARISON SUMMARY
2025-12-03 20:58:29,401 - INFO - =====
2025-12-03 20:58:29,401 - INFO - Threshold      F1          Precision    Recall       Accuracy
2025-12-03 20:58:29,401 - INFO - -----
2025-12-03 20:58:29,401 - INFO - 50.0          0.810        0.944        0.708        0.704
2025-12-03 20:58:29,401 - INFO - 60.0          0.837        0.947        0.750        0.741
2025-12-03 20:58:29,401 - INFO - 70.0          0.837        0.947        0.750        0.741
2025-12-03 20:58:29,401 - INFO - 80.0          0.837        0.947        0.750        0.741
2025-12-03 20:58:29,401 - INFO - 90.0          0.750        0.938        0.625        0.630
2025-12-03 20:58:29,401 - INFO - -----
2025-12-03 20:58:29,401 - INFO - Best threshold: 60.0 (F1=0.837)
2025-12-03 20:58:29,401 - INFO - =====
```

After update prompt

# Limitations & Future Direction-RQ2

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## **Small Sample Size:**

- Only 27 labeled complaints limits statistical significance and generalizability
- Results may not represent performance on larger, more diverse datasets

## **Data Quality Issues:**

- Many CFPB narratives are vague and incomplete, making even human labeling challenging
- Ambiguity between "pure complaints" (legitimate service issues) vs. actual scams affects both ground truth and model performance

**Dataset Expansion & Validation:** Expand labeled dataset to like 200-500 complaint, and collect from multiple platform

**Recall Improvement:** Analyze false negatives to identify missed patterns (vague narratives, subtle indicators); Refine prompts with examples of missed scam types

**Data Quality Enhancement:** Develop guidelines for handling vague/incomplete narratives

**Interpretability & Explainability:** Add LIME explanations for predictions; Create visualizations showing which red flags triggered classifications



# Prompt Engineering Approach – RQ3

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- Key Elements:
  - Framework reference (scam categories, red flags)
  - Clear instructions for structured output
  - Category definitions (communication, financial, job posting, etc.)
  - Vulnerability factor analysis
- Two Prompt Variants:
  - Standard Prompt: Direct analysis request
  - Chain-of-Thought (CoT) Prompt: Step-by-step reasoning
    - Step 1: Context understanding
    - Step 2: Systematic red flag identification
    - Step 3: Pattern recognition
    - Step 4: Risk assessment
    - Step 5: Synthesis
    - Step 6: Output generation

# Chain-of-Thought (CoT) Analysis – RQ4

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- What is CoT?
  - Prompting technique that guides step-by-step reasoning
  - Makes LLM's thought process explicit
  - Improves accuracy on complex tasks
- Implementation:
  - Created dedicated CoT prompt module
  - 6-step reasoning process
  - Includes reasoning traces in output
- Comparison Study:
  - Standard prompt vs CoT prompt
  - Metrics: Score differences, confidence levels, red flag detection

# Findings - RQ3

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## GEMINI METRICS

### Average Scores:

Standard Prompt: 94.5%  
CoT Prompt: 90.0%  
Average Difference: 4.5%  
Average Change: -4.5%

### Confidence Levels:

Standard Prompt: 96.3%  
CoT Prompt: 95.3%

### Red Flags Detected:

Standard Prompt: 11.0 flags  
CoT Prompt: 9.3 flags

### Score Changes:

Increased: 0 cases  
Decreased: 8 cases  
Unchanged: 2 cases  
Has Reasoning Steps: 10 cases

## OPENAI METRICS

### Average Scores:

Standard Prompt: 93.5%  
CoT Prompt: 94.0%  
Average Difference: 2.5%  
Average Change: +0.5%

### Confidence Levels:

Standard Prompt: 92.1%  
CoT Prompt: 90.0%

### Red Flags Detected:

Standard Prompt: 4.8 flags  
CoT Prompt: 7.1 flags

### Score Changes:

Increased: 2 cases  
Decreased: 2 cases  
Unchanged: 6 cases  
Has Reasoning Steps: 10 cases

# Limitations & Future Direction-RQ3

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## Limitations:

- Dataset size and representativeness
- CoT implementation constraints
- Evaluation limitations
- Generalizability

## Future Directions:

- Expanded evaluation
- CoT optimization

# Findings -RQ4

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```
{
  "summary": {
    "total_complaints": 107,
    "agreement_rate": 98.13084112149532,
    "category_matches": 105,
    "category_mismatches": 2,
    "both_high_risk_count": 105,
    "both_low_risk_count": 0,
    "average_gemini_score": 94.1588785046729,
    "average_openai_score": 93.27102803738318,
    "average_score_difference": 1.0093457943925234,
    "correlation": 0.9723456789012345
  },
  "disagreement_breakdown": {
    "Low_vs_High": 2
  },
  "model_info": {
    "gemini_model": "gemini-1.5-pro",
    "openai_model": "gpt-4o"
  },
  "timestamp": "2025-12-04T14:16:54.784871"
}
```

# Limitations & Future Direction-RQ4

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## Limitations:

- Model versioning and consistency
- Data limitations
- Evaluation limitations
- Generalizability

## Future Directions:

- Expanded comparative analysis
- Deep disagreement analysis
- Cost and efficiency analysis

# Reference

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Federal Trade Commission (2023) *Consumer Sentinel Network data book 2022*. Washington, DC: FTC.

Federal Trade Commission (2024) *Job scams*. Available at: <https://consumer.ftc.gov/articles/job-scams>.

Popper, N. (2020) 'A job that isn't hard to get in a pandemic: swindlers' unwitting helper', *The New York Times*, 15 September.

Ravenelle, A.J., Janko, E. and Kowalski, K.C. (2022) 'Good jobs, scam jobs: Detecting, normalizing, and internalizing online job scams during the COVID-19 pandemic', *new media & society*, 24(7), pp. 1591-1610.