

# Report on panel model results

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## Abstract

These note is to relate several models that can use panel data.

The objective of these note is to give a broad overview of the possible models that can use panel data. There are several usual features to consider in a model with panel data, for example, changes on parameters for time or individual. Also, specification on error term is relevant for interpretation.

The note is based on Hsiao (2014). It goes from the theory in the text, to the application.

## 1 Data plots

Here is a summary of the data available for the analysis.

Figure 1 presents the initial data points, these are used for the analysis.

I made a decision on which brands to include based on the number of observations on the period previous to the tax implementation, the tax started in january 2021, I made an exploratory analysis on the december 2020 data. This would ease the inclusion of brand explicitly in the analysis, brands with few observations, with difficulties to calculate most estimates could be analyzed after applying some criteria to make groups of brands out of the individual ones.

Figure 2 only considers the 7 most frequent brands. The graph provides some guidance on what to consider for the proposed descriptive model. In particular, there is clear trend over time and there are price adjustments in january.

Except for prices of other products, there are no other potential regressors to consider at the same level of the data.

## 2 Dummies for each level: city, brand, time

Estimations using areg, fixed effects are imposed. Using this method there is one category with parameters "absorbed", which are not estimated as a result of the procedure.

Specification with indicators for city, brand and trend for time. Same tax effect on all the brands.

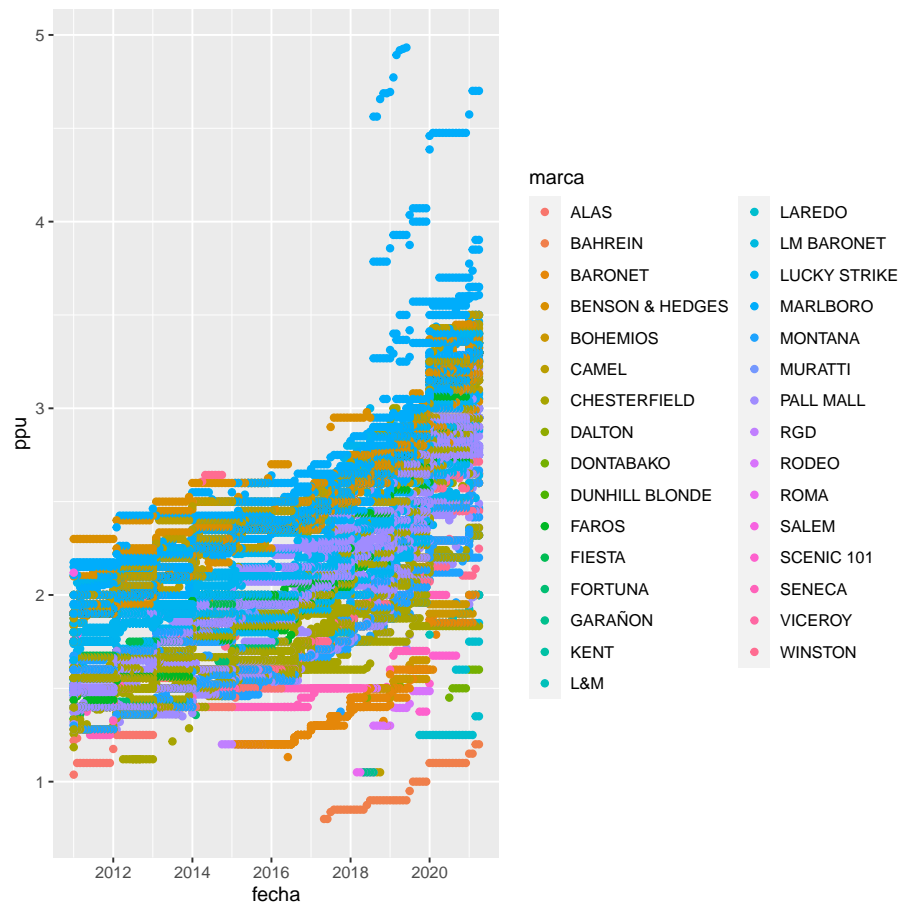


Figure 1: All brands average price per unit

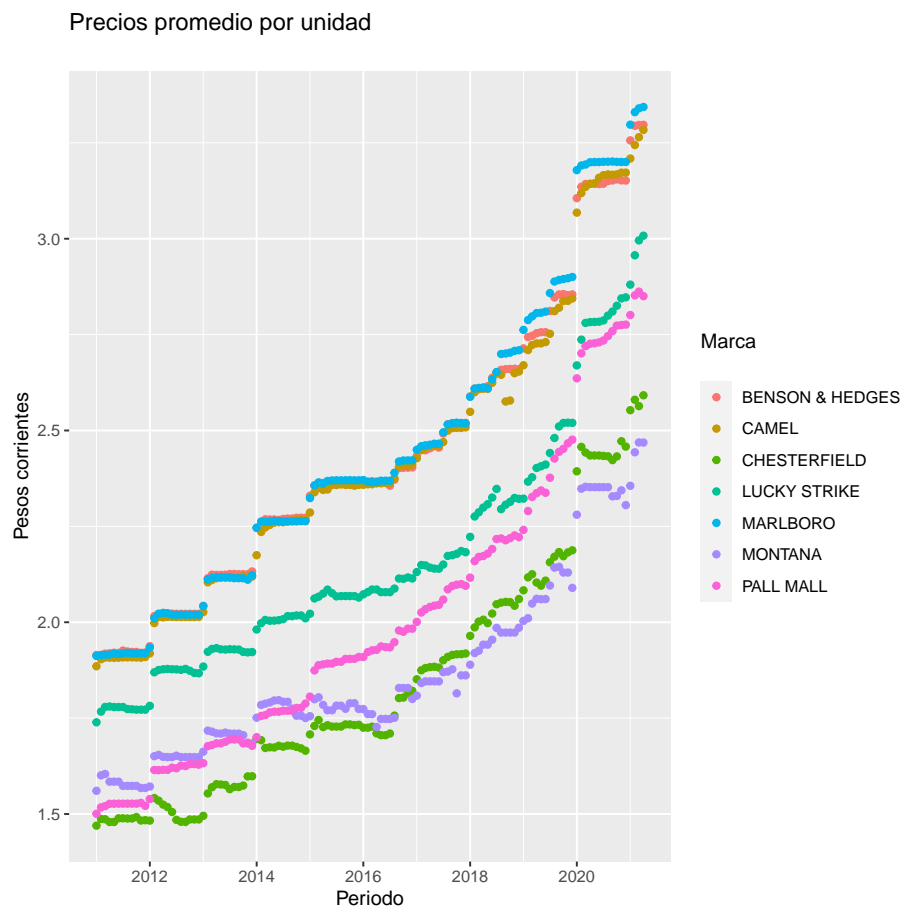


Figure 2: Seven brands average price per unit

$$y_{ctm} = \alpha_i^* + \gamma_m^* + \lambda * t + \beta_0' jan + \beta_1' tax2020 + \beta_1' tax2021 + u_{ctm}; \quad (2.1)$$

$c = 1, \dots, N; t = 1, \dots, T; m = 1, \dots, M.$

Specification with indicators for city, brand and trend for time. Effect interacted for each brand.

$$y_{ctm} = \alpha_i^* + \gamma_m^* + \lambda * t + \beta_0' jan + \beta_{1m}' tax2020 + \beta_{2m}' tax2021 + u_{itm}; \quad (2.2)$$

$c = 1, \dots, N; t = 1, \dots, T; m = 1, \dots, M.$

Results with data for the 7 brands:

VARIABLES	(1) ppu	(2) ppu	(3) ppu	(4) ppu
2.marca	-0.012*** (0.003)	-0.011*** (0.003)	-0.006** (0.003)	-0.006** (0.003)
3.marca	-0.595*** (0.004)	-0.593*** (0.004)	-0.592*** (0.003)	-0.591*** (0.003)
4.marca	-0.270*** (0.003)	-0.268*** (0.003)	-0.268*** (0.003)	-0.266*** (0.003)
5.marca	0.011*** (0.003)	0.010*** (0.003)	0.011*** (0.002)	0.010*** (0.002)
6.marca	-0.524*** (0.005)	-0.521*** (0.005)	-0.527*** (0.004)	-0.524*** (0.004)
7.marca	-0.435*** (0.003)	-0.435*** (0.003)	-0.441*** (0.002)	-0.440*** (0.002)
1.m1_20		0.238*** (0.024)		
0b.m1_20#1b.marca		0.000 (0.000)		0.000 (0.000)
0b.m1_20#2o.marca		0.000 (0.000)		0.000 (0.000)
0b.m1_20#3o.marca		0.000 (0.000)		0.000 (0.000)
0b.m1_20#4o.marca		0.000 (0.000)		0.000 (0.000)
0b.m1_20#5o.marca		0.000 (0.000)		0.000 (0.000)
0b.m1_20#6o.marca		0.000 (0.000)		0.000 (0.000)
0b.m1_20#7o.marca		0.000 (0.000)		0.000 (0.000)
1o.m1_20#1b.marca		0.000 (0.000)		0.000 (0.000)
1.m1_20#2.marca		-0.007 (0.042)		-0.012 (0.032)
1.m1_20#3.marca		-0.111** (0.043)		-0.112*** (0.033)
1.m1_20#4.marca		-0.147*** (0.039)		-0.150*** (0.030)
1.m1_20#5.marca		0.052 (0.032)		0.051** (0.024)
1.m1_20#6.marca		-0.239*** (0.062)		-0.235*** (0.048)
1.m1_20#7.marca		-0.028 (0.034)		-0.024 (0.026)
1.m1_21		0.285*** (0.024)		
0b.m1_21#1b.marca		0.000 (0.000)		0.000 (0.000)
0b.m1_21#2o.marca		0.000 (0.000)		0.000 (0.000)
0b.m1_21#3o.marca		0.000 (0.000)		0.000 (0.000)
0b.m1_21#4o.marca		0.000 (0.000)		0.000 (0.000)
0b.m1_21#5o.marca		0.000		0.000

The columns 1 and 3 consider the same effect for each brand, the columns 2 and 4 estimate a different effect for each brand. The columns 1 and 2 consider a trend, columns 3 and 4 use a combination of dummy variables for year and month.

MANUAL: REMOVE THE CATEGORIES ZERO IN m1-20.marca

## **2.1 Comparisons by segment**

Results for brand type: 1 is premium, 2 is medium, 3 is low.

VARIABLES	(1) ppu	(2) ppu	(3) ppu	(4) ppu	(5) ppu	(6) ppu
2.marca	-0.008*** (0.003)	-0.007*** (0.003)				
5.marca	0.008*** (0.002)	0.007*** (0.002)				
1.m1_20		0.198*** (0.019)		0.119*** (0.033)		0.225*** (0.040)
0b.m1_20#1b.marca		0.000 (0.000)				
0b.m1_20#2o.marca		0.000 (0.000)				
0b.m1_20#5o.marca		0.000 (0.000)				
1o.m1_20#1b.marca		0.000 (0.000)				
1.m1_20#2.marca		-0.009 (0.032)				
1.m1_20#5.marca		0.051** (0.025)				
1.m1_21		0.235*** (0.019)		0.188*** (0.033)		0.310*** (0.042)
0b.m1_21#1b.marca		0.000 (0.000)				
0b.m1_21#2o.marca		0.000 (0.000)				
0b.m1_21#5o.marca		0.000 (0.000)				
1o.m1_21#1b.marca		0.000 (0.000)				
1.m1_21#2.marca		-0.037 (0.031)				
1.m1_21#5.marca		0.022 (0.025)				
m1	-0.018*** (0.004)	-0.018*** (0.004)	-0.040*** (0.007)	-0.040*** (0.007)	-0.013 (0.009)	-0.013 (0.009)
ym	0.010*** (0.000)	0.010*** (0.000)	0.009*** (0.000)	0.009*** (0.000)	0.007*** (0.000)	0.007*** (0.000)
m1_20	0.219*** (0.012)		0.182*** (0.021)		0.191*** (0.034)	
m1_21	0.238*** (0.012)		0.235*** (0.021)		0.231*** (0.036)	
7.marca			-0.165*** (0.004)	-0.166*** (0.004)		
0b.m1_20#7o.marca				0.000 (0.000)		
1.m1_20#7.marca				0.102** (0.041)		
0b.m1_21#7o.marca				0.000 (0.000)		
1.m1_21#7.marca				0.076* (0.040)		
6.marca					0.101*** (0.007)	0.102*** (0.007)
0b.m1_20#6o.marca						0.000

Table with results to test for difference of coefficients in brands.



Equation	(1) Numerator	(2) Equality of Intercept Numerator Denominator	(3) F	(4) Equality of Tax 2020 Numerator Denominator	(5) Equality of Tax 2020 Numerator Denominator	(6) F	(7) Equality of Tax 2021 Numerator Denominator	(8) Equality of Tax 2021 Numerator Denominator	(9) F
(2.1)	6	23954	10163.44						
(2.2)	6	23942	10006.08	6	23942	8.15	6	23942	9.14
(2.1)	2	13344	19.05						
(2.2)	2	13340	16.81	2	13340	2.89	2	13340	1.88
(2.1)	1	6649	1604.66						
(2.2)	1	6647	1613.81	1	6647	6.09	1	6647	3.52
(2.1)	1	3867	187						
(2.2)	1	3865	193.13	1	3865	2.74	1	3865	11.8

All tests are significant at 1 percent level

### 3 Different parameters for each brand

Uses xtsur, user-defined, command. One estimate of each parameter for each brand. The intention was to make a unique model of Seemingly Unrelated Regressions to test the coefficients of the tax change for equality. Unfortunately, it is impossible (using the xtsur routine, in a 4th gen i7 with 16ram) to make the estimation based on the complete sample, with 7 brands. I present the test based on three groups of brands.

$$y_{itm} = \alpha_i^* + \lambda_1 * t + \beta_0' janDummy_m + \beta_1' taxDummy_m + u_{itm};$$

$$i = 1, \dots, N; t = 1, \dots, T. m = 1, 2, \dots, 7$$

#### 3.1 Comparisons by segment

Results for premium brands

VARIABLES	(1) ppu1	(2) ppu2	(3) ppu5
m1_20	0.156*** (0.018)	0.135*** (0.018)	0.151*** (0.012)
m1_21	0.077 (0.000)	0.027 (0.000)	0.070 (0.000)
m1	0.024*** (0.004)	0.000 (0.004)	0.003 (0.002)
ym	0.009*** (0.000)	0.009*** (0.000)	0.009*** (0.000)
Observations	2,543	2,543	2,543
Number of cve_ciudad	45	45	45

Standard errors in parentheses  
\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

Results for lower segment brands

VARIABLES	(1) ppu3	(2) ppu6
m1_20	0.322*** (0.047)	0.204*** (0.030)
m1_21	0.364*** (0.047)	0.446*** (0.030)
m1	0.009 (0.015)	-0.035*** (0.010)
ym	0.007*** (0.000)	0.005*** (0.000)
Observations	614	614
Number of cve_ciudad	43	43

Standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

Results for mid-range segment brands

VARIABLES	(1) ppu4	(2) ppu7
m1_20	0.150*** (0.018)	0.071*** (0.018)
m1_21	0.050*** (0.018)	0.191*** (0.018)
m1	-0.013*** (0.005)	-0.018*** (0.005)
ym	0.009*** (0.000)	0.010*** (0.000)
Observations	2,112	2,112
Number of cve_ciudad	43	43

Standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

## 4 Parameters are constant over time

Estimations using xtreg, first some static estimations, next the dynamic estimates. Separate regression for each brand.

The estimation routine has the possibility to distinguish between fixed or random individual coefficients.

Separate regression for each individual defined by city and brand.

$$y_{it} = \alpha_i^* + \beta_i' x_{it} + u_{it}; i = 1, \dots, N; t = 1, \dots, T.$$

Where i represents a combination of city and brand.

## 4.1 Static models

The proposed model only uses fixed regressors, the effect of the price change in every january, january 2020 and january 2021,

$$y_{it} = \alpha_i^* + \gamma_m^* + \lambda * t + \beta_0' jan + \beta_1' tax2020 + \beta_1' tax2021 + u_{it}; \quad (4.1)$$

$c = 1, \dots, N; t = 1, \dots, T; m = 1, \dots, M$ .

It includes interactions, for the effect of the price change in january 2020 and january 2021, for different brand-types.

$$y_{it} = \alpha_i^* + \gamma_m^* + \lambda * t + \beta_0' jan + \beta_{1m}' tax2020 + \beta_{2m}' tax2021 + u_{it}; \quad (4.2)$$

$i = 1, \dots, N; t = 1, \dots, T; m = 1, \dots, M$ .

Because there are many omitted variables captured in the individual effects, there is the question of the relevance of them as fixed or random.

The result of the Hausman test for fixed effects does not rule out the non systematic difference in coefficients, this is in favour of the random effects model:  $\text{Chi2}(4) = 0.60$ ,  $\text{Prob} \geq \text{chi2} = 0.9628$

Similarly the Breusch-Pagan test for random effects does rule out the alternative of OLS :  $\text{chibar2}(01) = 7.5\text{e}+05$ ,  $\text{Prob} \geq \text{chibar2} = 0.0000$

The test of unit root, using the Fischer type estimation from Choi (2001):  $\text{Inverse chi-squared}(500) = 1112.8056$ ,  $\text{Prob} \geq \text{chi2} = 0.0000$ , does not rule out the presence of unit root for any panel (defined as a combination of city and brand), except for the model that includes a drift. The result suggests to consider different trends for each brand or city, there is an estimation by brand to test for unit roots by specifications of the panel.

VARIABLES	(1) ppu	(2) ppu	(3) ppu	(4) ppu
2.marca	-0.013 (0.024)	-0.013 (0.022)	-0.009 (0.018)	-0.008 (0.017)
3.marca	-0.605*** (0.024)	-0.604*** (0.022)	-0.603*** (0.018)	-0.602*** (0.017)
4.marca	-0.274*** (0.024)	-0.272*** (0.021)	-0.269*** (0.017)	-0.268*** (0.017)
5.marca	0.004 (0.022)	0.004 (0.020)	0.007 (0.016)	0.007 (0.016)
6.marca	-0.502*** (0.028)	-0.500*** (0.026)	-0.505*** (0.021)	-0.503*** (0.020)
7.marca	-0.426*** (0.023)	-0.425*** (0.021)	-0.443*** (0.017)	-0.442*** (0.017)
m1_20	0.202*** (0.010)	0.178*** (0.022)	-0.015** (0.007)	0.012 (0.015)
m1_21	0.232*** (0.010)	0.223*** (0.021)	-0.012 (0.008)	0.027* (0.016)
0b.m1_20#1b.marca				0.000 (0.000)
0b.m1_20#2o.marca				0.000 (0.000)
0b.m1_20#3o.marca				0.000 (0.000)
0b.m1_20#4o.marca				0.000 (0.000)
0b.m1_20#5o.marca				0.000 (0.000)
0b.m1_20#6o.marca				0.000 (0.000)
0b.m1_20#7o.marca				0.000 (0.000)
1o.m1_20#1b.marca				0.000 (0.000)
1.m1_20#2.marca				-0.011 (0.026)
1.m1_20#3.marca				-0.103*** (0.027)
1.m1_20#4.marca				-0.129*** (0.024)
1.m1_20#5.marca				0.052*** (0.020)
1.m1_20#6.marca				-0.195*** (0.039)
1.m1_20#7.marca				-0.040* (0.021)
0b.m1_21#1b.marca				0.000 (0.000)
0b.m1_21#2o.marca				0.000 (0.000)
0b.m1_21#3o.marca				0.000 (0.000)
0b.m1_21#4o.marca				0.000 (0.000)
0b.m1_21#5o.marca				0.000

The next table presents the static results by brand.

VARIABLES	(1)	(2)	(3)	(4)	(5)	(6)	(7)
	ppu	ppu	ppu	ppu	ppu	ppu	ppu
m1_20	0.193*** (0.018)	0.219*** (0.027)	0.192*** (0.040)	0.169*** (0.030)	0.232*** (0.018)	0.182*** (0.048)	0.177*** (0.024)
m1_21	0.231*** (0.018)	0.224*** (0.025)	0.270*** (0.043)	0.238*** (0.030)	0.237*** (0.018)	0.113** (0.048)	0.218*** (0.024)
m1	-0.013** (0.006)	-0.031*** (0.007)	-0.007 (0.011)	-0.033*** (0.009)	-0.013** (0.006)	-0.023** (0.012)	-0.045*** (0.009)
ym	0.010*** (0.000)	0.010*** (0.000)	0.007*** (0.000)	0.008*** (0.000)	0.010*** (0.000)	0.006*** (0.000)	0.010*** (0.000)
Observations	4,650	3,207	2,700	3,213	5,539	1,210	3,407
R-squared	0.921	0.896	0.717	0.792	0.922	0.752	0.874
Number of gr_marca_ciudad	44	36	35	38	46	22	42

Standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

The test of unit roots  
Testing difference in brands.  
Brand 1 ()  $F(43, 4466) = 33.51$   $Prob \geq F = 0.0000$

## 4.2 Dynamic models

An alternative model is to consider dynamics in the equation, for example the dependent variable with a lag or difference.

The second equation includes interactions, to consider the effect of the price change in every january and in january of 2020, when the tax was in place, different brand-types.

$$y_{it} = x'_{it}\beta_i + \alpha_i^* + \lambda_t + u_{it}; i = 1, \dots, N; t = 1, \dots, T.$$

Because there are many omitted variables captured in the individual effects, there is the question of the relevance of them as fixed or random.

The initial values become relevant. The way in which the T and N tend to infinity become relevant for asymptotic properties, like consistency.



VARIABLES	(1) ppu	(2) ppu
1.m1_20		0.504*** (0.037)
1b.tipo#0b.m1_20		0.000 (0.000)
1b.tipo#1o.m1_20		0.000 (0.000)
2o.tipo#0b.m1_20		0.000 (0.000)
2.tipo#1.m1_20		-0.095* (0.056)
3o.tipo#0b.m1_20		0.000 (0.000)
3.tipo#1.m1_20		-0.109 (0.080)
1.m1_21		0.802*** (0.034)
1b.tipo#0b.m1_21		0.000 (0.000)
1b.tipo#1o.m1_21		0.000 (0.000)
2o.tipo#0b.m1_21		0.000 (0.000)
2.tipo#1.m1_21		-0.104* (0.055)
3o.tipo#0b.m1_21		0.000 (0.000)
3.tipo#1.m1_21		-0.151* (0.083)
m1	-0.116*** (0.009)	-0.115*** (0.009)
m1_20	0.457*** (0.029)	
m1_21	0.751*** (0.026)	
Observations	23,616	23,616
R-squared	0.068	0.068
Number of gr_marca_ciudad	262	262

Standard errors in parentheses  
\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

### 4.3 Lag or trend

Separate regression for each brand We consider one lag of the dependent variable.

$$y_{it} = \alpha_i^* + \beta_i' y_{i,t-1} + \beta_i' x_{it} + u_{it}; i = 1, \dots, N; t = 1, \dots, T.$$

Results by brand

VARIABLES	(1)	(2)	(3)	(4)	(5)	(6)	(7)
	ppu	ppu	ppu	ppu	ppu	ppu	ppu
m1_20	0.193*** (0.005)	0.201*** (0.008)	0.166*** (0.011)	0.127*** (0.009)	0.223*** (0.005)	0.174*** (0.017)	0.150*** (0.007)
m1_21	0.069*** (0.005)	0.028*** (0.007)	0.061*** (0.012)	0.006 (0.009)	0.056*** (0.005)	0.044** (0.017)	0.030*** (0.007)
m1	0.037*** (0.002)	0.009*** (0.002)	0.023*** (0.003)	0.013*** (0.003)	0.036*** (0.002)	0.009** (0.005)	0.003 (0.003)
ym	0.000*** (0.000)	0.000*** (0.000)	0.000*** (0.000)	0.000*** (0.000)	0.000*** (0.000)	0.000*** (0.000)	0.000*** (0.000)
L.ppu	0.964*** (0.004)	0.957*** (0.005)	0.971*** (0.005)	0.974*** (0.005)	0.960*** (0.004)	0.944*** (0.011)	0.959*** (0.005)
Observations	4,601	3,163	2,655	3,167	5,491	1,182	3,357
R-squared	0.994	0.991	0.979	0.983	0.994	0.968	0.989
Number of gr_marca_ciudad	44	35	35	38	46	22	42

Standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

#### 4.4 Dynamic on differences

The dependent variable is the change of price in a given city.

$$\Delta y_{it} = \gamma \Delta y_{i,t-1} + u_{it}; i = 1, \dots, N; t = 1, \dots, T.$$

VARIABLES	(1) D.ppu	(2) D.ppu
1.m1_20		0.218*** (0.004)
1b.tipo#0b.m1_20		0.000 (0.000)
1b.tipo#1o.m1_20		0.000 (0.000)
2o.tipo#0b.m1_20		0.000 (0.000)
2.tipo#1.m1_20		-0.088*** (0.006)
3o.tipo#0b.m1_20		0.000 (0.000)
3.tipo#1.m1_20		-0.051*** (0.008)
1.m1_21		0.059*** (0.004)
1b.tipo#0b.m1_21		0.000 (0.000)
1b.tipo#1o.m1_21		0.000 (0.000)
2o.tipo#0b.m1_21		0.000 (0.000)
2.tipo#1.m1_21		-0.055*** (0.006)
3o.tipo#0b.m1_21		0.000 (0.000)
3.tipo#1.m1_21		-0.009 (0.009)
m1	0.025*** (0.001)	0.025*** (0.001)
m1_20	0.183*** (0.003)	
m1_21	0.040*** (0.003)	
Observations	23,308	23,308
R-squared	0.246	0.257
Number of gr_marca_ciudad	260	260

Standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

MANUAL: REMOVE THE ZEROS

With premium for the first label, it shows that the medium brands has lower impact on the tax, although, counterintuitively the lowest impact is estimated

for the medium brands with a decrease of 8.9 cents while the lower brand only decreased 5 cents, both with respect to the premium brands average.

## 5 Consistent estimation for Variable Intercept

This models are based on Andrews, et al. (2006). The initial model comes from the transformation of:

$$y_{it} = x_{it}\beta_i + w_{j(i,t)t}\gamma + u_{it}\eta + q_{j(i,t)}\rho + \alpha_i + \phi_{j(i,t)} + \mu_t + \epsilon_{i,t};$$

$$i = 1, \dots, N; t = 1, \dots, T$$

Given the interest only on the fixed independent variables, we can define an heterogeneity measure on brand and city (s), take the averages at that level, and make the transformation of variables, following:

$$y_{it} - \bar{y}_s = (x_{it} - \bar{x}_s)\beta_i + (w_{j(i,t)t} - \bar{w}_s)\gamma + (\epsilon_{i,t} - \bar{\epsilon}_s);$$

$$i = 1, \dots, N; t = 1, \dots, T$$

Results in the left have the same estimate for the effect. Estimates in second column correspond to the first labeled brand, Benson.

VARIABLES	(1) dm_ppu_cm	(2) dm_ppu_cm
dm_m1_20_cm	0.202*** (0.010)	0.230*** (0.021)
dm_m1_21_cm	0.232*** (0.010)	0.275*** (0.021)
dm_m1_cm	-0.023*** (0.003)	-0.023*** (0.003)
ym	0.009*** (0.000)	0.009*** (0.000)
Observations	23,926	23,926
R-squared	0.865	0.866
Number of gr_marca_ciudad	263	263

Standard errors in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

RESULTADOS DE PRUEBAS DE DIFERENCIA DEL EFECTO POR MARCA FUERON NO SIGNIFICATIVOS.