

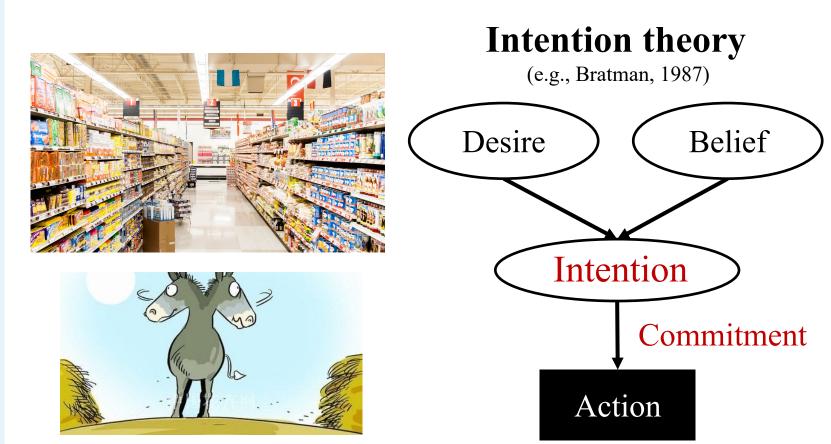
# Spontaneous social coordination through visually grounded theory-of-mind in children's and adults' decision-making

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#### Motivation

#### How to act with conflicting desires

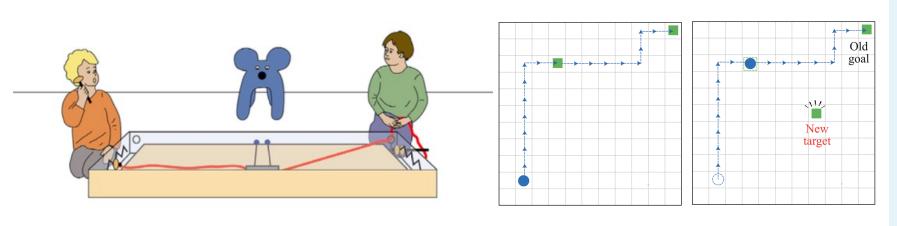


The problem of conflicting desires.

Commitment to intentions for coherent actions over time.

#### Visual-grounded commitment

Self-commitment Joint-commitment



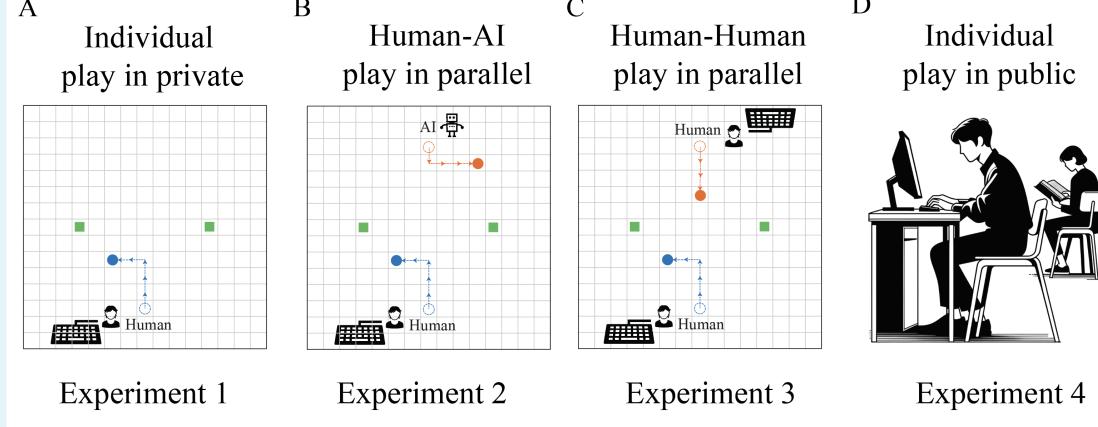
- Children commit to joint goals for cooperation
- Earliest sign of uniquely human (Tomasello, 2019)
- Adults commit to intentions in individual decision-making.
  - Qualitatively different from AI (e.g., RL agent)

#### **Questions:**

Self-commitment has a social origin? Can social contexts impact the strength, content, and timing of selfcommitment in individual tasks?

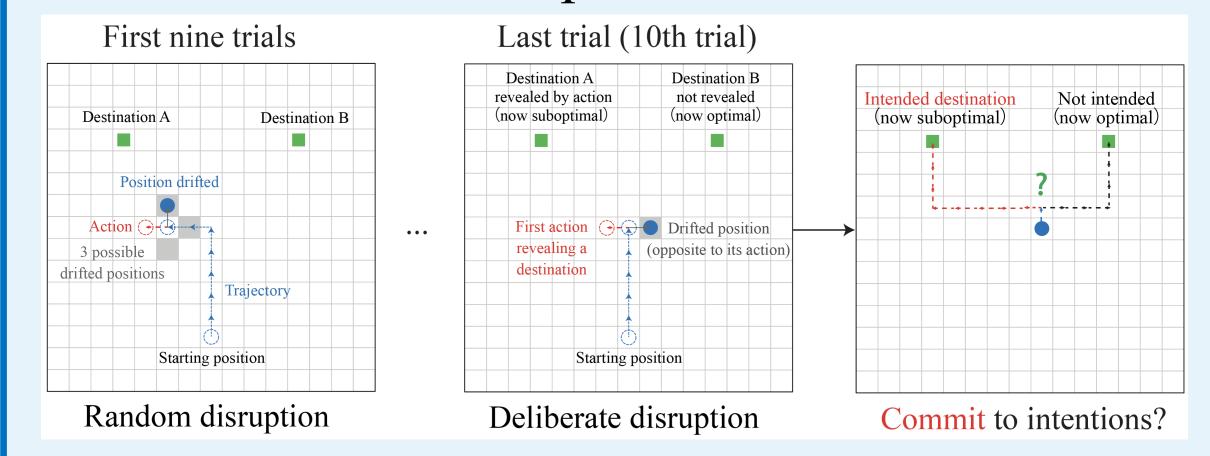
### Design

#### Manipulations of social contexts

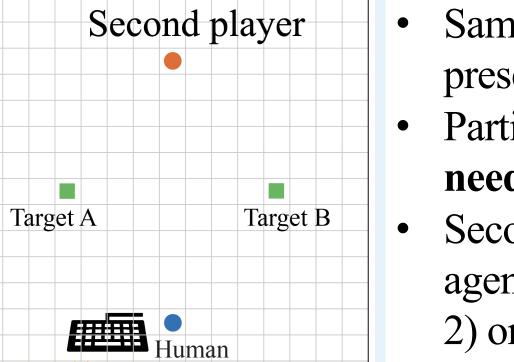


Social contexts do not change the individual nature of the task.

#### Task in Experiment 1 & 4

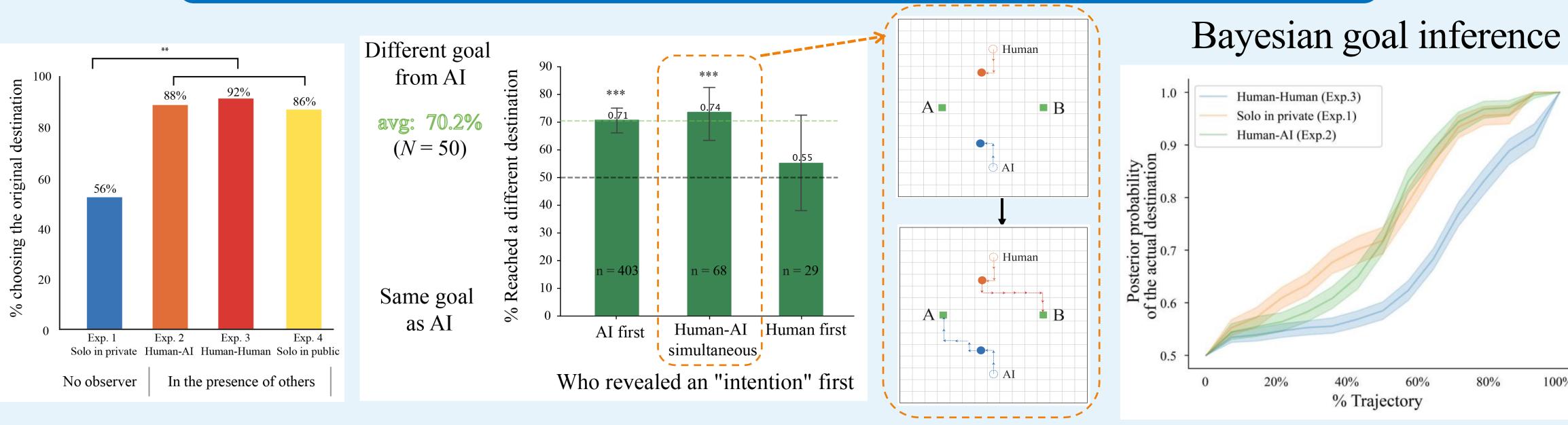


#### Task in Experiment 2 & 3



- Same as Exp. 1, except another player will present in the game.
- Participants were explicitly informed **no** need to consider other's actions.
- Second player was a reinforcement learning agent, who optimize it's own utilities (Exp. 2) or a human player (Exp. 3)
- Both introduced as a human player.

#### Results: Adults across different social contexts



Strength of commitment increased

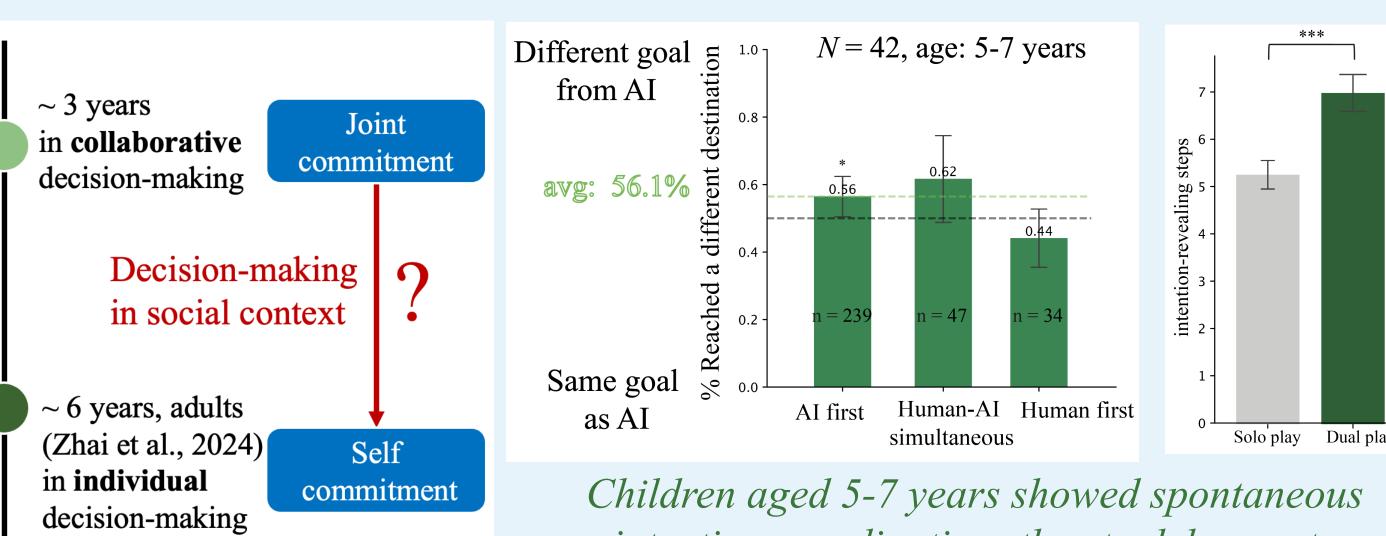
Preferred a different goal, as long as they were not the first to reveal an intention.

Delayed commitment revelation in dual play.

## Ongoing studies: Children-AI

#### Developmental Hypothesis Within-subj design: solo + dual

Emerge before 6 years?



intention coordination; they took longer to decide on a goal in social contexts and preferred a different goal when others signaled commitment first.

#### Conclusions & future work

- Even in individual tasks, self-commitment is deeply intertwined with social context, influencing how people manage their goals and interactions with others.
- What if humans were told they are playing with AI? What if there exist both collaborative and individual goals?
- What are the critical cognitive processes being socialized/internalized that underlie the emergence of self-commitment?



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