# Chengzi Yi

 ♦ Via Delle Fontanelle 18, I-50014 San Domenico di Fiesole (FI), Italy
 ☑ chengzi.yi@eui.eu

(+39) 351 520 1725  $\bullet$  chengzi-yi.github.io  $\bullet$  chengzi-yi

#### FIELDS OF INTEREST

Primary: Macroeconomics

Secondary: Firm Dynamics, Firm Heterogeneity, International Trade, Financial Economics

#### **EDUCATION**

European University Institute Ph.D. in Economics	$2020-2026 ({\rm expected})$
Fudan University Ph.D. in Finance	2016-2020
Hong Kong Polytechnic University M.A. in Finance	2011–2012
Guangdong University of Foreign Studies $B.A.$ in French & $B.A.$ in Economics	2007–2011
VISITING EXPERIENCE	
Visiting Researcher	2024

Visiting Researcher

Bank of Finland Institute for Emerging Economies

Visiting Student 2023

 $Universitat\ Pompeu\ Fabra$ 

Visiting Student 2018

London School of Economics and Political Science

# WORKING PAPERS

#### Export Dynamics of Multi-Product Firms with (Non-)Differentiated Products (Job Market Paper)

Abstract: Canonical models with heterogeneous firms and sunk export-entry costs suggest that more profitable firms export, a phenomenon known as export sorting. This paper shows that export sorting varies systematically with product differentiation. Using Slovenian administrative data, I document that the gap in value added per worker between exporters and non-exporters is smaller in more differentiated sectors, especially among multiproduct firms. I rationalise this pattern with a model in which multiproduct firms choose product scope and export participation based on efficiency and market-specific product appeal, with sunk export costs shared across products. Estimating the model separately for high- and low-differentiation sectors reveals lower demand elasticities, higher fixed production costs, lower export-entry costs, and more volatile appeal shocks in the high-differentiation sector; the model reproduces the observed sorting patterns. I then evaluate a 50 percentage-point tariff on a single product and find large contractions with substantial spillovers in the low-differentiation sector but minimal spillovers and little aggregate response in the high-differentiation sector.

#### Collateral Constraints and Asset Composition

Presented at BOFIT Seminar (2024), Bank of Finland; European Doctoral Programme Jamboree (2024), Barcelona; Marco Working Group (2024), European University Institute.

Abstract: I study how collateral constraints shape firms' asset composition between real estate and non-real estate capital. I build a dynamic two-asset model featuring convex and non-convex adjustment costs and asset-specific pledgeability. Using data on Chinese listed manufacturing firms, I structurally estimate the adjustment-cost and pledgeability parameters. The estimates reveal substantially higher fixed costs for adjusting real estate and greater pledgeability of real estate assets. With these frictions, the model successfully matches the right-skewed distribution of the real-estate-to-non-real-estate ratio and the declining real-estate share as firm size

increases. Removing financial frictions eliminates collateral value and reduces aggregate capital and revenue; removing both financial frictions and fixed costs increases capital and revenue. In a real-estate-crisis scenario in which real estate becomes non-pledgeable, investment tilts toward non-real-estate assets, and aggregate capital increases by 3% due to tighter constraints and the higher relative collateral value of non-real-estate capital. However, misallocation worsens: aggregate TFPR falls by 3.6% and revenue by 0.3%.

#### Revisiting the Investment Regressions: State-owned Firms vs. Private Firms in China

Presented at Finance Seminar (2023), Universitat Pompeu Fabra.

Abstract: The investment regression on a sample of Chinese listed firms shows that there is a significant correlation between investment rate and cash flow ratio after conditioning on average Q. This is true for both state-owned firms and private firms, which are conventionally considered to have different financial conditions. As noted by Cooper and Ejarque (2003), the violation of the constant-returns-to-scale assumption creates a wedge between average Q and marginal Q and can lead to a spurious cash effect in the investment regression even when there are no financial frictions. Following their argument, this paper examines the investment regression results of the Chinese firms by estimating a standard Hayashi's (1982) model which allows for decreasing returns to scale. The estimation results suggest that despite the decreasing returns to scale of capital, the presence of financial constraints brings the standard capital adjustment model closer to the data moments of both state-owned and private firms in China.

#### WORK IN PROGRESS

#### Product Differentiation and Export Dynamics of Multi-destination Multi-product Exporter

with Marius Gruenewald

#### POLICY WORK

Firm Responsiveness over the Business Cycle: New Evidence from Europe (CompNet Firm Productivity Report, 2025)

With Alberto Ferreira and Javier Miranda

Presented at FINPRO 4 Conference (2024); TSI Concluding Conference (2025).

## PROFESSIONAL ACTIVITIES

External Research Consultant The Competitiveness Research Network	2024-present
Co-Organizer Macro Working Group, European University Institute	2021
TEACHING	
Graduate level  Dynamic Economics: Simulation-Based Estimators, EUI  TA for Russell Cooper	2022
Financial Theory and Policy, Fudan TA for Lijian Sun	2017
Undergraduate level Econometrics, NYU Florence TA for Giampiero M. Gallo	2022
Other Digital Currencies and Digital Finance, Florence School of Banking and Finance TA for Thorsten Koeppel & Olena Havrylchyk	2023
Machine Learning: Tools and Applications, Florence School of Banking and Finance TA for Iman Van Lelyveld & Dieter Wang	2022

# OTHER PROFESSIONAL EXPERIENCE

Financial Officer Guangdong Materials Import & Export Corp.	2013–2015
Assistant Business Officer The Bank of East Asia	2012–2013
AWARDS & GRANTS	
Job Market Fund European University Institute	2025
Grants for Foreigners Italian Ministry of Foreign Affairs & International Cooperation	2020-2024
Outstanding Graduate Fudan University	2020
State Scholarship China Scholarship Council	2018
Outstanding Ph.D. Student	2017

# **SKILLS**

Programming: Julia, Python, MATLAB, R, Stata

Languages: Chinese (Native), English (Fluent), French (Intermediate), Cantonese (Basic)

# REFERENCES

Fudan University

## Russell Cooper (supervisor)

Liaoning University/European University Institute China Economic Research Institute/Department of Economics russell.cooper@eui.eu

#### Javier Miranda

Halle Institute for Economic Research Center for Business and Productivity Dynamics Javier.miranda@iwh-halle.de

## Alexander Monge-Naranjo (supervisor)

Federal Reserve Bank of Atlanta Research Division alexander.monge-naranjo@atl.frb.org

#### Giancarlo Corsetti

European University Institute Department of Economics giancarlo.corsetti@eui.eu