# Chenxi Xu

CONTACT INFORMATION The Fuqua School of Business

Duke University

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**EDUCATION** 

Duke University, Durham, NC

The Fuqua School of Business

Ph.D. (Expected May 2026) in Decision Sciences

• Advisor: Peng Sun

Duke University, Durham, NC

Department of Economics 2018-2020

M.S. in Financial Economics

Shanghai Jiao Tong University, Shanghai, CN

Antai College of Economics and Management

**B.S.** in Economics

2014-2018

2020-Present

RESEARCH INTERESTS **Topics:** Mechanism design and applications in healthcare management; Market design

Methodology: Economic modeling; Optimization

WORKING Papers

- 1. **Optimal Push, Pull, and Failure Funding for Global Health**, with David Ridley, and Peng Sun, under Major Revision at *Management Science*
- 2. **Conditional and Lenient Drug Approvals**, with Giuseppe Lopomo, David Ridley, and Peng Sun, under review at *Management Science*
- 3. Beyond Truthful Reporting: Robust Strategies for Worst-Case Payoff Maximization in Large Markets, with Vinh Nguyen and Saša Pekeč, , under Major Revision at Information Systems Research
- 4. **Government Funding Allocation in Obesity Medicine R&D: Theory and Experiments**, with Ziwei Zhu and Yushan Zhou, to be submitted to *M&SOM* (draft available upon request)

WORK IN PROGRESS

Funding mechanisms for multi-stage innovation, with David Ridley and Peng Sun

TEACHING EXPERIENCE Duke University, Durham, NC

#### Instructor

- EGRMGMT 580 Decision Models (Master of engineering management), 2024 Spring
  - Evaluation: 4.67/5.0
  - Topics: decision tree, Monte Carlo Simulation, and linear optimization

### **Teaching Assistant**

- Decision Models (GEMBA, MMS, MQM, WEMBA), 2021-2025
  - Organized review sessions; Graded assignments, team projects, and exams;
     Responded to students' requests

- Instructor(s): Peng Sun (2021-2024); Yehua Wei (2025)

• Dynamic Programming and Optimal Control (PhD), 2023 Spring

- Instructor: Peng Sun

• Stochastic Models (PhD), 2024 Fall

- Instructor: Alessandro Arlotto

Professional Services Journal Referee: Operations Research, Mathematics of Operations Research, Service Science

Organizing Committee Member

- Fuqua's Interdisciplinary Seminar, 2021-2022

HONORS & Doctoral Fellowship, Duke University 2020-2025

AWARDS Outstanding Graduate Award, Shanghai Jiao Tong University 2018

Chailease International Scholarship, Shanghai Jiao Tong University 2016

CONFERENCE INFORMS annual meeting 2023-2025
PRESENTATIONS POMS annual meeting 2025

OTHER **Programming**: MATLAB, Mathematica

SKILLS Languages: Mandarin (native), English (fluent)

REFERENCES Peng Sun (Chair)

J.B. Fuqua Distinguished Professor of Business Administration Fuqua School of Business, Duke University, Durham, NC

psun@duke.edu

Giuseppe Lopomo (Co-chair)

Alan D. Schwartz Distinguished Professor of Business Administration Fuqua School of Business, Duke University, Durham, NC

glopomo@duke.edu

#### Saša Pekeč

Peterjohn-Richards Distinguished Professor of Business Administration Fuqua School of Business, Duke University, Durham, NC

pekec@duke.edu

## **David Ridley**

Professor of Practice

Fuqua School of Business, Duke University, Durham, NC

david.ridley@duke.edu