

# CHESTER MIKHAIL DE GUZMAN

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## OVERVIEW

Highly skilled Data and Business Analyst with expertise in transforming complex data into actionable insights to drive business growth. Proficient in data gathering, preprocessing, analysis, and visualization. Detail-oriented and innovative, with a strong ability to develop data-driven strategies for business success.

## SKILLS

- Data Analysis & Processing:** Data Cleaning | Data Transformation | Data Manipulation | Normalization | Standardization | Database | Trend Analysis | Data Visualization | Interactive Dashboard | Data Modeling | ETL Process | Automation.
- Statistical Analysis & Modeling:** Descriptive Statistics | Prescriptive Analytics | Statistical Modeling | Sales Forecasting.
- Tools:** Power BI | IBM SPSS | MySQL | Weka | Salesforce | Tableau | Excel | Meltwater | Power Apps | SAP .
- Programming:** SQL | HTML | CSS | Python: Panda, Numpy, Matplotlib|.
- Soft Skills:** Oral Presentation | Reporting | Data Storytelling | Attention to detail | Communication | Digital fluency  
Time management.
- Other Skills:** DAX | CRM | KPI | Metrics | Formulas | Pivot Tables | VLOOKUP | Power Query | Index & Match | Macros.

## EXPERIENCE

- |  |                  |                           |                          |
|--|------------------|---------------------------|--------------------------|
| <b>Salesforce Administrator   Internship</b> | <b>Accenture</b> | <i>Cubao, Quezon City</i> | <b>03/2024 - 05/2024</b> |
|--|------------------|---------------------------|--------------------------|
- Managed users and created dashboards to enhance client decision-making.
  - Performed Customer Relationship Management (**CRM**) and **sales analysis** to identify new sales opportunities.
  - Created **reports** and **dashboards** for Sales and Marketing Managers.
  - Performed **Extract, Transform, Load (ETL)** data using data management tools like Dataloader.io.

## EDUCATION

- |                            |                                 |                         |                          |
|----------------------------|---------------------------------|-------------------------|--------------------------|
| <b>Bachelor of Science</b> | <b>Bulacan State University</b> | <i>Malolos, Bulacan</i> | <b>10/2020 - 07/2024</b> |
|----------------------------|---------------------------------|-------------------------|--------------------------|
- Information Technology with a specialization in Business Analytics
  - Magna Cum Laude

## PROJECTS

- |  |                                |                          |
|--|--------------------------------|--------------------------|
| <b>Pharmaceutical Company Analysis</b> | <u><b>Personal Project</b></u> | <b>07/2023 - 07/2023</b> |
|--|--------------------------------|--------------------------|
- Analyzed sales data to identify peak sales year and implemented strategies to improve sales team performance.
  - Cleaned and analyzed a 300,000-record dataset using **Excel**.
  - Employed **SPSS** to generate comprehensive descriptive statistics, providing a clear picture of central tendency, dispersion, and skewness within the data.
  - Leveraged the interactive capabilities of **Power BI** to create a comprehensive and interactive dashboard.
- |                                  |                                |                          |
|----------------------------------|--------------------------------|--------------------------|
| <b>World Population Analysis</b> | <u><b>Personal Project</b></u> | <b>07/2023 - 08/2023</b> |
|----------------------------------|--------------------------------|--------------------------|
- Analyzed global population trends, revealing Asia's dominant population position.
  - Preprocessed, transformed, and thoroughly analyzed the dataset using **Excel** for data preprocessing and **MySQL** for analysis.
- |   |                                |                          |
|---|--------------------------------|--------------------------|
| <b>Analytics and Forecasting for AGL Inc.</b> | <u><b>Capstone Project</b></u> | <b>09/2024 - 11/2024</b> |
|---|--------------------------------|--------------------------|
- Transformed 300+ worksheets & 200k records into a clean CSV using **Excel & Firebase** for efficient analysis.
  - Conducted a thorough exploratory data analysis (**EDA**) to identify and address potential outliers, ensuring the integrity of the data set.
  - Employed **advanced statistical techniques** to evaluate various forecasting algorithms.
  - Made a visual analytics website system using **Angular** and **VS Code**.
  - Successfully built a sales forecasting algorithm using **Python**, and achieved an **accuracy of over 85%**.

## CERTIFICATES, AWARDS, AND RELEVANT EXPERIENCES

- Best Presenter:** Won Best Presenter award for the 12th In-House of Completed Student Research at BulSU (April 2024)
- Best Capstone Project:** Won Best Capstone award in CICT at the 12th In-House of Completed Student Research at BulSU (April 2024)
- Best Research in Business Analytics:** Won Best Research in Business Analytics at the 12th In-House at BulSU (April 2024)
- Oral Presentation:** Presenter at the International Research Conference on Information Technology Education (March 2024)
- Certificates:** (1)Essential Excel Skills for Data Preparation and Analysis, (2)Dashboard and Drill-Down Analytics, (3)Data Visualization Fundamentals, (4)Data Management Fundamentals, (5)SQL For Business Users, (6)Data Associate, (7)Data Associate Capstone Pathway.