CHESTER MIKHAIL DE GUZMAN

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Overview

Highly skilled Data and Business Analyst with expertise in transforming complex data into actionable insights to drive business growth. Proficient in data gathering, preprocessing, analysis, and visualization. Detail-oriented and innovative, with a strong ability to develop data-driven strategies for business success.

Skills

- Technical Skills: Data Preprocessing | Data Manipulation | Data Visualization | Interactive Dashboards | Descriptive Statistics | DAX | Statistical Modeling | Sales Forecasting | KPI creation | Salesforce CRM.
- Tools: Microsoft Power BI | SPSS | MySQL | WEKA | Salesforce | Tableau | Excel (Pivot Tables, VLOOKUP, XLOOKUP, Power Query, Index, Match, Formulas, etc.)
- Programming: SQL | HTML | CSS.
- Soft Skills: Oral Presentation | Reporting | Data storytelling | Attention to detail | Communication | Time management | Digital fluency | Problem-solving | Confidence.

Experience _

Salesforce Administrator | Internship

Accenture

Cubao, Philippines 01/2024 - 05/2024

- Managed users and created dashboards to enhance client decision-making.
- Performed Customer Relationship Management (CRM) and sales analysis to identify new sales opportunities.
- Created reports and dashboards for Sales and Marketing Managers.
- Imported and exported data using data management tools like Dataloader.io.

Sales Analyst and Reporting | Part-time

FDB Shop

Bocaue, Bulacan 01/2023 - 03/2023

- Managed sales data using Microsoft Excel including Pivot tables, Data cleaning, Dashboard building, and analysis.
- Provided weekly sales and performance reports using Excel and Power BI dashboard.
- Helped identify areas needing improvement in sales performance.
- Enhanced business operations through data-driven insights and assisted in developing strategies to boost sales.

Education _

Bachelor of Science

Bulacan State University

Malolos, Bulacan 10/2020 - 07/2024

- Information Technology Major in Business Analytics
- Magna Cum Laude

Projects

Pharmaceutical Company Analysis Excel, SPSS, Power BI

Personal Project

07/2023 - 07/2023

- Identified the year with the highest sales figures and enhanced sales team performance.
- Preprocessed and analyzed a dataset of 300,000 records.

World Population Analysis Excel, MySQL

Personal Project

07/2023 - 08/2023

- Identified the year with the highest sales figures and enhanced sales team performance.
- Preprocessed and analyzed a dataset of 300,000 records.

Analytics and Forecasting for AGL Inc. Excel, Python, VS Code, Angular, Firebase

Capstone Project

09/2024 - 11/2024

- Cleaned and transformed data from 300 worksheets and 200,000 records into a single CSV file.
- Developed a forecasting algorithm and visual analytics system.

Certificates, Achievements, and Relevant Experiences

- Best Presenter: Won Best Presenter award for the 12th In-House of Completed Student Research at BulSU (April 2024)
- Best Capstone Project: Won Best Capstone award in CICT at the 12th In-House of Completed Student Research at BulSU (April 2024)
- Best Research in Business Analytics: Won Best Research in Business Analytics at the 12th In-House of Completed Student Research at BulSU (April 2024)
- Oral Presentation: Presenter at the International Research Conference On Information Technology Education (March 2024)
- Certificates: (1)Essential Excel Skills for Data Preparation and Analysis, (2)Dashboard and Drill-Down Analytics, (3)Data Visualization Fundamentals, (4) Data Management Fundamentals, (5) SQL For Business Users, (6) Data Associate, (7) Data Associate Capstone Pathway

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References

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