

AMCAT

Employability Report

for Chetan Jain

Assessment Date : 14 January 2017



A personalized guide to know your AMCAT employability scores,
job fit in various roles and get tips to improve employability.



Certificate
presented to

Chetan Jain with AMCAT ID:30002843394011
for successfully completing AMCAT on 14 January 2017

This Certificate is to acknowledge the participation of Chetan Jain
in AMCAT.

To authenticate this certificate and to access detailed scores of the candidate, please visit www.myamcat.com/talentsearch/

1. This is a computer generated certificate and does not require a signature. 2. You can quote the statements mentioned on this certificate on your resume or other public documents.

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Chapter I. READING YOUR REPORT



You must be having a lot of questions about your skills, personality and employability. **AMCAT Employability Report** will not only help answer these questions, but will become your guide for deciding next steps on your career path. It will tell you what to study, what interviews to prepare for and how to prepare. Refer to the following tips to understand how to make this report a means to get closer to your dream job.

- ❖ Start by referring to the '**YOUR AMCAT SCORE SUMMARY**' chapter of your report. This chapter has all the key highlights for you. You will get to know where you stand nationally in different AMCAT modules, a snapshot of your personality and your employability in different job profiles and sectors. The summary chapter is the key. You should understand everything in it to know where you stand in the job market. For each section in the summary chapter, we mention the chapter having additional information about the section. Wherever you are unable to understand or want more information, refer to the respective chapter.
- ❖ The chapter '**Your Profile and Industry Fit**' is very important. The following tips will help you use it to make an action plan for next few months:
 - a. For profiles where your employability is high, you should start refreshing your knowledge for an interview for them. You may soon get interview calls for these.
 - b. You might find certain profiles where you have high employability, but are not the ones that interest you or you know much about. We will seriously recommend that you explore more about these profiles, find information about them and re-evaluate your interest. These can provide you an interesting career path which you may not have considered till now.
 - c. For those profiles where your employability is medium/low but interest you, understand your skill gap and start studying to improve on these areas. You may get an interview call for some of these, but you will have to work really hard to clear the interview. To increase your chances to get interview calls in such profiles, you should improve on your skills and re-take AMCAT after three months. The modules you should concentrate on for a profile is mentioned in the **chapter V**. A better AMCAT score can improve your interview chance in these profiles.
- ❖ Finally, this report can guide you on how to improve your weak areas. Refer to **Chapter III** to know within each module, which sub-modules you need to particularly improve. Work on these. Refer to **Chapter VI** to not only get helpful references to improve your weak areas, but also get a time schedule you can use.



Your Action Plan

INTEREST			
Employability	HIGH		MEDIUM/LOW
	HIGH	Prepare for interviews for these profiles. Check out references from Chapter VI.	Gather more information about profiles and re-evaluate your interest. If you find that they may interest you, start preparing for their interviews.
		MEDIUM/LOW	Start working to improve on AMCAT modules required for the profile. Re-take AMCAT after three months to improve your chances of interview opportunity.

We hope you will immediately start working on this action plan to succeed in interviews and position yourself to get interview calls for your profiles of interest. Best of luck!

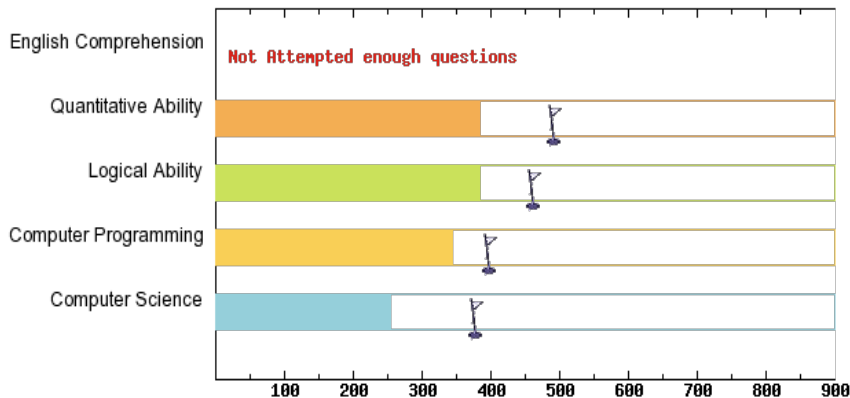


Chapter II. YOUR AMCAT SCORES

Chetan Jain

AMCAT ID : 30002843394011

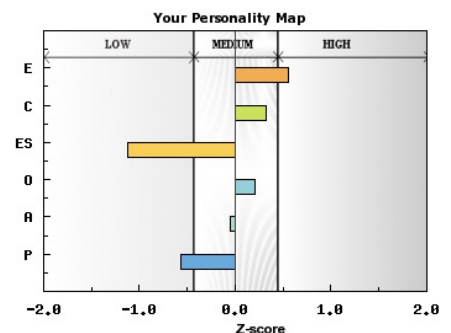
Your AMCAT Score



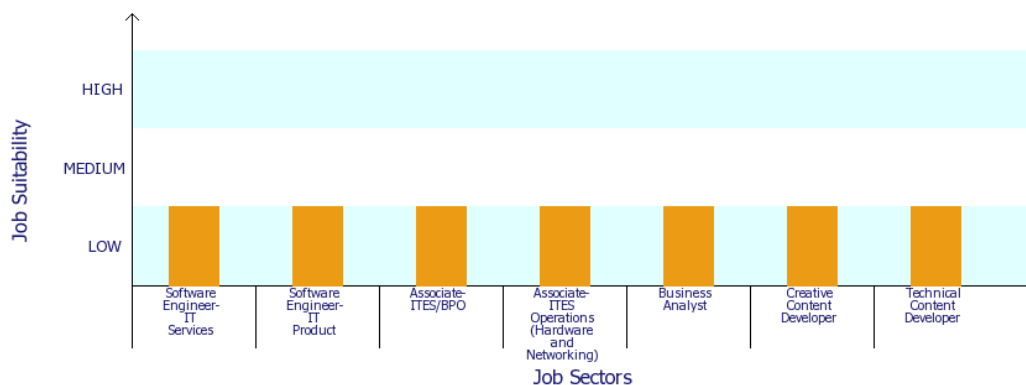
- AMCAT an intelligent adaptive test. Your AMCAT score is not equal to the number of questions answered correctly. The score is calculated by an advanced statistical engine, which takes into consideration questions difficulty, discrimination, guess probability and several other factors.
- The bar is a representation of your performance in the module. The tick in each bar represents the 50 percentile score of all candidates of your category.
- Score of one module should not be compared with the score of another, but should be compared against the 50 percentile point of that module.
- Your score is on a scale of 100 to 900 with 100 being the minimum and 900 maximum

Your Personality Scores

- **Extraversion (E)** An extroverted, talkative, socially confident person
- **Conscientiousness (C)** An organized, responsible, hardworking & achievement oriented person
- **Emotional Stability (ES)** A calm, happy, undisturbed & confident person
- **Openness To experience (O)** A broad-minded, unconventional, imaginative person with rich artistic sensitivity
- **Agreeableness (A)** A kind, sympathetic, cooperative & warm person
- **Polychronicity (P)** A multitasker



Your Job Fit





Chapter III. MODULE FEEDBACK

This Chapter provides a detailed feedback about your performance in each AMCAT module. It shall provide your AMCAT score and more importantly your AMCAT percentile, which shall tell you where you stand in the modules across all job-seekers across the Nation with similar education.

Furthermore, the chapter goes into details of which sub-module within a module did you perform well in and where you lacked. It will suggest where to put more effort and also provide tips on what kind of effort you should put in.

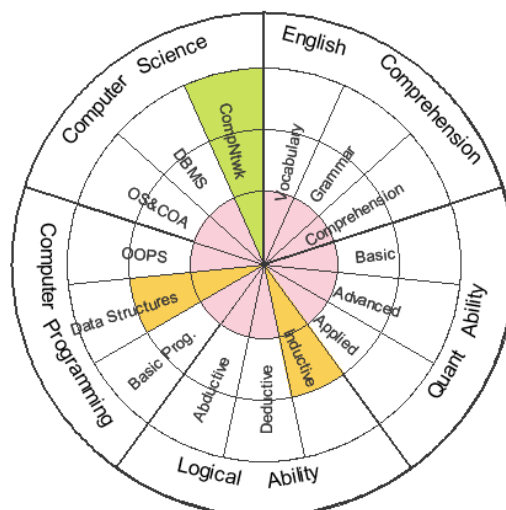
SECTION I: YOUR AMCAT REPORT CARD

Module	Score	Grade	National Percentile	College Percentile
English Comprehension	-1	NA	NA	NA
Quantitative Ability	385	C	16.9%	19.9%
Logical Ability	385	C	21.4%	9.9%
Computer Programming	345	C	31.8%	12.6%
Computer Science	254	C	15.7%	4.7%

- College percentile is your percentile amongst all the students in your college who took AMCAT
- Overall percentile is your percentile amongst all the candidates (belonging to the same degree as yours) tested by us nationally till now. If your overall percentile for a module is NA, it means we do not calculate percentile for that module
- If your reported score is -1, it means you have attempted less than the minimum number of questions required in that section. In such a case no score is reported. A score of -2 means you did not attempt the module. NA: Not Available
- Grade Information: grade tells you where you stand amongst all the people who have taken AMCAT till now.
A: First 33% B: Second 33% C: Last 34%

SECTION II: YOUR PERFORMANCE CHAKRA

Our Performance Chakra provides you with a bird's-eye view of your performance in different sections of modules you have attempted. The three levels indicate your performance as poor, average or good.



Performance Chakra: You have done really well in sub-modules marked in green, average in those in yellow and poorly in those in pink. If a section is without a color, it means you did not answer enough questions in the subsection to get an evaluation in it.



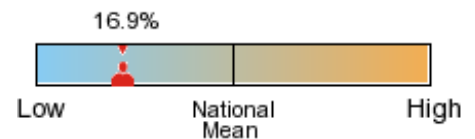
SECTION III: YOUR PERSONALIZED FEEDBACK

This section provides you a personalized feedback automatically generated by our artificial intelligence engine. Based on your strong and weak areas in a module, it provides you with suggestions and tips to improve yourself.

English Comprehension

You have not attempted sufficient number of questions in this module. Therefore we cannot provide you with diagnostics.

Quantitative Ability



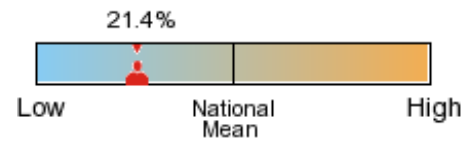
You need to work hard on your Quantitative Ability skills. You need to start from basics. First try to understand solved examples in books and then solve them yourself. Do not read mathematics; write, solve and practice it. That is the way to learn it. Once you are able to understand solved examples, move on to solving multiple-choice questions. Make sure you re-solve every question which you solve incorrectly in first attempt. Finally, when you succeed in the same, proceed ahead and solve questions under time constraint. Start with basic algebra, concepts of factorization, divisibility; next move on to word problems and finally to advanced concepts such as logarithms, permutation-combination and probability. Good luck!

Tips / Suggestions for You

- Understanding of logarithms is very important both in engineering and non-engineering (data-analysis) profiles.
- Always first try to solve the problem yourself. Do not look into the solution directly.
- For word problems, try to jot down what are the given parameters and what is to be found. Then try to relate the two.



Logical Ability

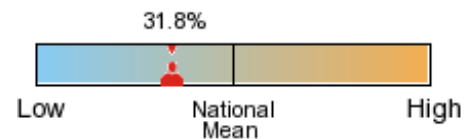


Your performance in Logical Ability is not satisfactory. You have a good ability to understand a bunch of facts and draw generalizations from it. However, you lag behind in the deductive reasoning skills and ability to solve situation or passage based questions. Deductive reasoning means working through relationships between different entities and inferring information from it. You need to improve in this section by practicing lots of puzzle questions and questions on blood relations and direction sense. We recommend you to use a mind map (it is a diagram used to represent items linked to each other) to solve such questions. You need to work hard to improve your Abductive reasoning skills. Abductive reasoning is the ability to render likeliest possible explanations where incomplete set of observations have been given. Practice data sufficiency questions and questions that require you to arrange statements or words in a certain logical sequence to improve in this section.

Tips / Suggestions for You

- The only way to get better at inductive reasoning section is to practice lots of questions. So, pick up a standard logical reasoning book and start practicing.
- Diagrams are a great way to tackle deductive reasoning questions.
- Abductive reasoning refers to being able to infer a course of action, derive a conclusion, infer underlying assumptions, etc. to a given set of statements. These questions test your ability to take decisions based on information in a real-world scenario. You should read analytical/business magazines and newspapers to improve your abductive reasoning.

Computer Programming



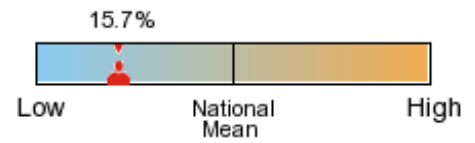
You need to work hard on your Computer Programming skills. You are good at Data Structures but you should review your programming concepts and try to develop different kinds of programs. Study concepts of Object Oriented Programming using C++, Python, Java, etc.

Tips / Suggestions for You

- You can try contributing to open source programming projects. This would give you a taste of what real programming is all about.
- For object oriented programming, you may choose to study the concepts through the medium of C++. We recommend the book "Object Oriented Programming in C++" by Robert Lafore.
- For studying data structures, we suggest that you refer to the book, "An Introduction to Algorithms" by Cormen, et.al. Remember, only reading the book will not help, you will learn only by implementing various algorithms, examples and problems (from the book) in a programming language of your choice.



Computer Science



You need to work hard on your Computer Science skills. According to our analysis, while you have a good hold over the concepts of Computer Networks, you need to improve a lot in Operating System & Computer Architecture and DBMS. To fare well in Operating System & Computer Architecture, you ought to know the basic concepts and types of operating systems. You should know the basic terminologies involved in process management and synchronization like memory hierarchy, file systems etc. Understand the basic architecture and different addressing modes involved in Computer Architecture to strengthen your hold on this subject. To perform well in DBMS, you ought to be well acquainted with basic database concepts and terms like tuples, attributes etc. You should know different types of databases like relational, hierarchical etc as well various types of keys. This would form a foundation for understanding the Query languages like SQL. As for Computer Networks, you just need to move on to more complex topics and upgrade your knowledge on them. Learn different routing algorithms and networking addressing. Since you have ground knowledge of basic reference networking models, try and push yourself to understand various network protocols like HTTP, UDP etc. All the best!

SECTION IV: YOUR AUTOMATA FEEDBACK

We cannot comment since you have not attempted Automata Modules.



CANNOT COMMENT



Chapter IV. YOUR PERSONALITY

The purpose of this Chapter is to provide you an analysis of your personality and give you an insight in your behavioral aspects. The analysis done is on the basis of your responses to AMPI (Aspiring Minds Personality Inventory). AMPI is a reliable and valid personality test based on global standards.

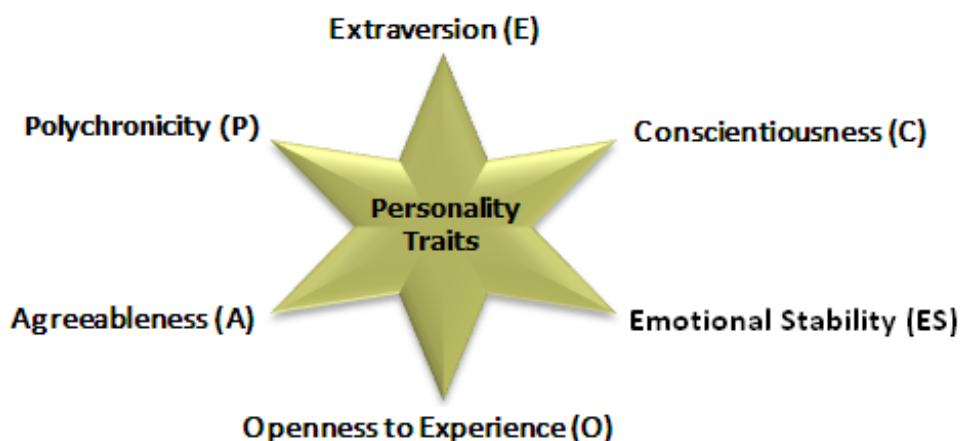
Different sub-sections of this chapter are especially designed to provide a broad view on numerous aspects related to your personality. This Chapter contains the following main sections:

- Your Personality Score
- Description of your personality
- Your Personality type.

A word of caution: Trait scores of HIGH or LOW may not be equated to being GOOD or BAD. There are no good or bad personalities. Secondly, this test or Chapter does not measure or indicate any psychological disorder or otherwise. Every individual has a unique personality and this report provides an indication of the same. Candidates with different personality combinations do well in handling different kind of situations and perform well in different jobs. There is no absolute metric personality. Lastly, this Chapter is best interpreted by a trained psychologist.

SECTION I: YOUR PERSONALITY SCORES

Your personality assessment shall be provided on the following traits:

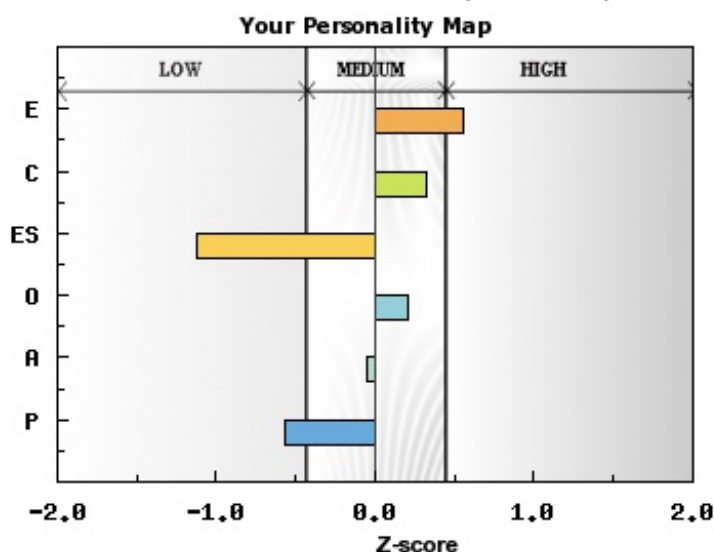


These traits are based on the Big Five Model of personality, now globally accepted as the most scientific and validated model of personality.

The table and figure below shows your Z-score and percentile in each trait. Each bar represents your Z-score in a personality trait.



Trait	Region	Percentile	Z-score
Extraversion	High	71%	0.55
Conscientiousness	Medium	63%	0.32
Emotional Stability	Low	13%	-1.12
Openness to Experience	Medium	58%	0.2
Agreeableness	Medium	48%	-0.05
Polychronicity	Low	28%	-0.57



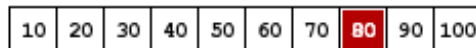
Scores and Their Interpretation:

- For each trait, you have been classified as being LOW, MEDIUM or HIGH. It should be noted that this classification is not an absolute one, but a relative one. These classifications are based on our national norms on a sample of entry-level job aspirants. For instance, a person, who is high on Extraversion, is as extraverted as the top 33% people in our norm group. He/she may not still be extraverted enough for a given role or a standard set by another individual.
- A low percentile does not mean bad performance and high percentile does not mean good performance, as there is no concept of performance in personality.
- For each trait, a Z-score is provided. The Z-score measures the number of standard deviations the score is away from mean of norm. A Z-score more than +0.44 means the candidate is in the top 33%, whereas a Z-score of less than -0.44 represents the candidate is in the lowest 33%.
- This report is best interpreted by a psychologist. The candidate is strongly advised not to take any action on the basis of this report without referring to a well-qualified psychologist.

SECTION II: DESCRIPTION OF YOUR PERSONALITY

This section provides you a detailed description of your personality traits.

Extraversion

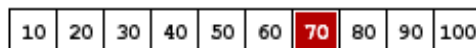


Your score indicates you are **High** on Extraversion.

Extraversion is defined as one's inclination towards the outer world. Individuals with high extraversion can be characterized as social, talkative and assertive. They like the company of people and enjoy social gatherings. They need external stimulation and get energized while interacting with people. They have lots of friends and thrive for making new social contacts. They like to work in groups and prefer to lead others.

You like to engage with the external world, be among people and interact with them. You are assertive of your view and prefer to lead rather than follow. You seek lot of excitement and like to engage in high energy and thrilling activities. You enjoy social gatherings and feel more comfortable being surrounded by people.

Conscientiousness



Your score indicates you are **Medium** on Conscientiousness.

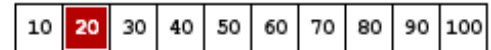
Conscientiousness has been called by some psychologists as the Will to Achieve. It is generally seen to have two components, one of striving for achievement and the other of dependability. The latter is characterized by being thorough, organized and responsible. The former is related to volitional variables such as hardwork,



perseverance and orientation towards achievement.

You are moderately well-organized and dependable. You would generally follow processes and be disciplined towards your goal, but may become carefree of your work and schedules at times.

Emotional Stability



Your score indicates you are **Low** on Emotional Stability.

Emotional stability refers to being in a state of psychological steadiness. Emotionally stable people are even tempered and relaxed and they tend to have higher emotional intelligence. On the other hand, people low on emotional stability are likely to experience negative emotions like anxiety, depression, embarrassment and insecurity on small stimuli from the environment. These people have a tendency to exaggerate minor mutations.

You are generally anxious, emotional and prone to worry. You could get angry and frustrated with others and are generally sensitive. You get easily stressed out and are prone to give in to your impulses and feel self-conscious. You have frequent mood swings and often feel depressed and sad.

Openness to Experience



Your score indicates you are **Medium** on Openness to Experience.

Openness to Experience is associated with being broad-minded, unconventional, having a rich artistic sensitivity and being curious and imaginative. This has been a trait hard to identify and has been called as intellect, culture or openness to experience by various psychometricians. Open individuals are creative, willing to challenge authority and entertain new ideas. They have intuitive thinking and can adapt to change easily. They are progressive and prefer to explore new ways and ideas of doing things.

You would be moderately interested in the aesthetics and your intensity of emotions and feelings is comparable to most people. You seek a balance between the conventional path and experimentation with new ways. You are generally open to new things. But if something crosses its limit, you'll never favor it. You are suspicious of anything too much out of the way.

Agreeableness

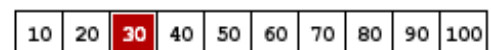


Your score indicates you are **Medium** on Agreeableness.

Agreeableness refers to social conformity, friendliness, compliance and altruism. Agreeable people are sympathetic to others, help others and trust others to help them too in return. They are popular amongst their colleagues and do not believe in manipulating people. Agreeable people are good for customer relationship profiles and work well in teams.

You are generally warm and agreeable, but also give as much importance to self-interest as most people do. You understand others needs and want to help people, but not willing to give up yourself for them. At times, you can be stubborn and competitive.

Polychronicity



Your score indicates you are **Low** on Polychronicity.



The Multi-tasking trait is defined as the extent to which the person prefers to engage in more than one tasks simultaneously and believes that this is a productive work style. Individuals high on this trait shall like to engage in multiple activities at a given time, whereas those low shall prefer to just do one thing at a time. This trait measures the personality disposition of a person to multi-task and does not measure the ability to do so.

You have a low score on the multi-tasking scale. This means you prefer to work on one project or task at a time, complete it and then move on to the next. Your preference to work can be termed as monochronous. You are not very comfortable switching back and forth from one activity to another. Given a project, you will like to complete one component of the project to completion and then move to the next. You can be put off in a work environment, where you need to multi-task or where you are expected to be a part of multiple projects simultaneously. You do not think it is an efficient way of doing things.



SECTION III: YOUR PERSONALITY TYPE

Based on your personality traits, your personality type is determined as below.

You are a **"Executive"**

You are a natural born leader. You love to interact with people and have very strong sentimental streaks. You are an assertive, innovative, long-range thinker with an excellent ability to translate theory and possibility into solid plan of action. You have a strong urge to provide structure and direction in whichever field you are working, and help people to align their efforts to achieve distant goals. You are very ambitious and fit into the corporate world quite comfortably.

You like to take charge of the situation. You often excel in business and other areas that require systems analysis, original thinking, and an economically savvy mind. You are a dynamic and pragmatic problem solver. You rely on provable facts and may find subjective issues pointless.



Chapter V. YOUR INDUSTRY AND JOB FIT

This chapter explains your job fit in various profiles in different industry sectors.

AMCAT is today used by leading corporations across the country to look for the right talent. Based on our learning's from working with these corporates, we have developed statistical models of what scores make a candidate succeed in a given job profile. Based on your AMCAT scores and our statistical model, we can predict which job profiles you best fit in. We can also find out the profiles for which you aren't currently ready and what subjects you need to study to become employable in them.

This section shall provide you information about your employability in different job profiles and what all you need to improve to become more job fit. It will also provide a glimpse in the score cut-offs for different profiles.

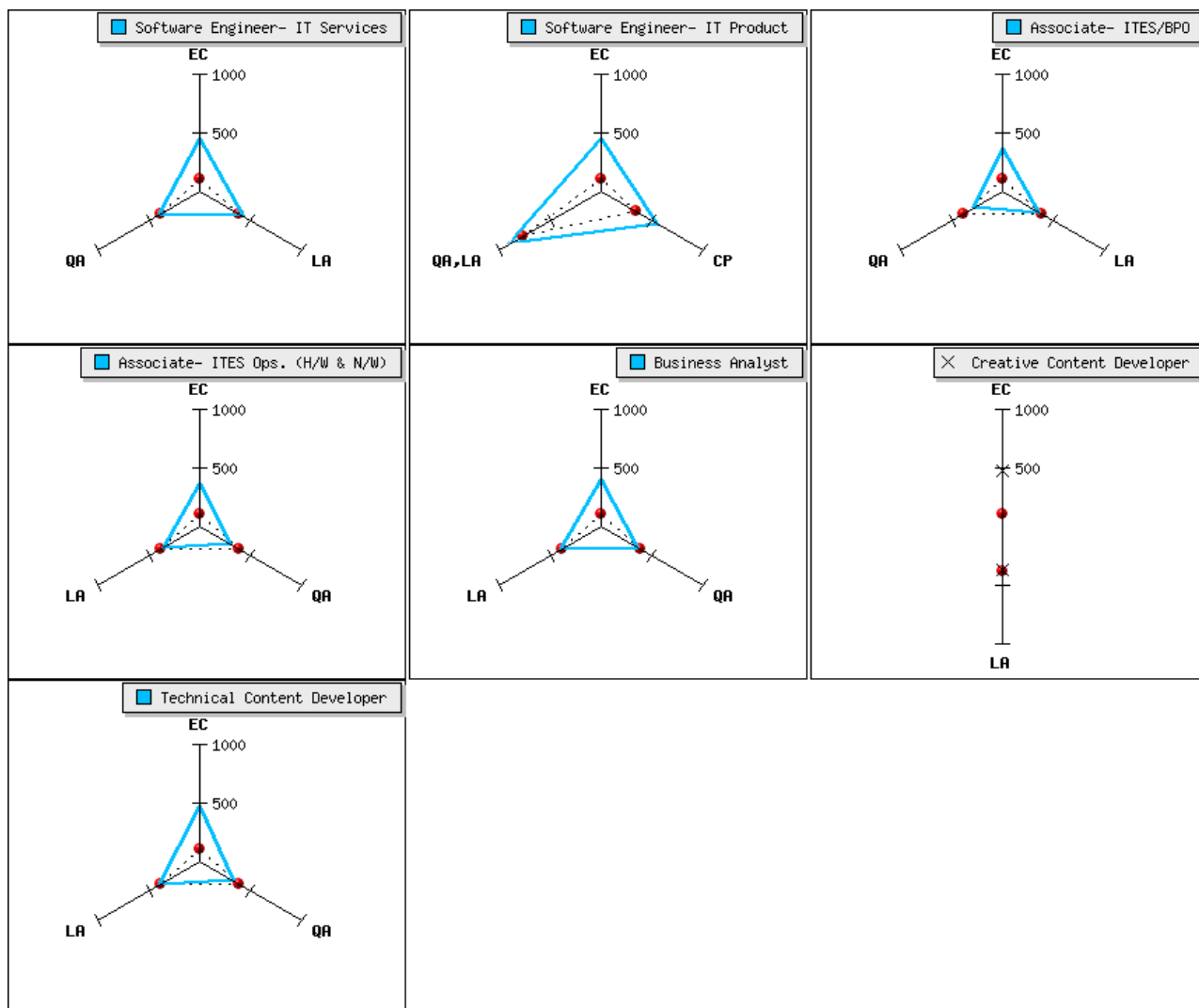
Section I: YOUR JOB FIT

Job Profile	Your chance of selection for these job profiles.	Job profile criteria and areas to work on for improving your chances
Engineering/IT Jobs		
Software Engineer- IT Services	Low	These companies are basically looking for good English and Logical skills with average Quantitative ability. You have to work hard in English Comprehension, Quantitative Ability and Logical Ability.
Software Engineer- IT Product	Low	These companies are basically looking for good English, Programming and Logical skills with average Quantitative ability. You have to work hard in English Comprehension, Quantitative Ability, Logical Ability and Computer Programming.
Technical Operations		
Associate- ITES/BPO	Low	These companies look for candidates proficient in English with average Logical and Quantitative abilities. You have to work hard in English Comprehension.
Associate- ITES Operations (Hardware and Networking)	Low	These companies are basically looking for candidates with good English and average Logical abilities. You have to work hard in English Comprehension.
Non-technical Jobs		
Business Analyst	Low	These companies look for candidates having proficiency in English with good Quantitative and Reasoning abilities. You have to work hard in English Comprehension and Logical Ability.
Creative Content Developer	Low	These companies look for candidate with proficiency in English with good reasoning abilities. You have to work hard in English Comprehension.
Technical Content Developer	Low	These companies look for candidates to have good knowledge of the domain in they would be writing content. Proficiency in the English language is a must with decent Quant and reasoning skills. You have to work hard in English Comprehension and Logical Ability.



Section II: SELECTION COMPARATOR

The graphs below show the minimum cut-off in each module every job profile (marked with solid blue lines). It also shows your AMCAT score, which is represented by a dot and connected through dotted lines. You can compare different job profiles cutoffs with your score to get an idea about how well or poorly you do with respect to each module for a given profile.



* For some profiles personality scores have also been considered.



We hope you have read this Chapter seriously and plan to take next steps based on your interest and employability for different job profiles. We recommend the following action plan:

INTEREST		
Employability	HIGH	
	MEDIUM/LOW	
	HIGH	Prepare for interviews for these profiles. Check out references from Chapter VI.
	Gather more information about profiles and re-evaluate your interest. If you find that they may interest you, start preparing for their interviews.	
	MEDIUM/LOW	Start working to improve on AMCAT modules required for the profile. Re-take AMCAT after three months to improve your chances of interview opportunity.
	Low priority at this point.	

Work hard and you will soon be able to crack a job in a profile of your interest. The next chapter will provide some tips to you to improve yourself in different modules.



Chapter VI. IMPROVE YOUR EMPLOYABILITY

To be able to improve your employability you need to concentrate on improving your weak areas while maintaining your strengths. This chapter shall guide you to resources and a plan to do this. Based on your weak areas as enumerated in Chapter III and improvement areas for specific job profiles (discussed in Chapter V), you should take next steps to improve your employability. To do this effectively you need to pick the right books/resources/training for each area and spend a balanced amount of time on across subjects.

Our intelligent feedback system, based on your weaknesses and strengths has picked material to refer to and created a study time schedule. Both when used effectively can help you improve your employability substantially.

SECTION I: REFERENCES

Based on your AMCAT report, we have picked authoritative resources to help you improve. The references are custom generated for you according to your performance in AMCAT. These resources are free to access over the internet and should come handy in your endeavor to improve your employability.

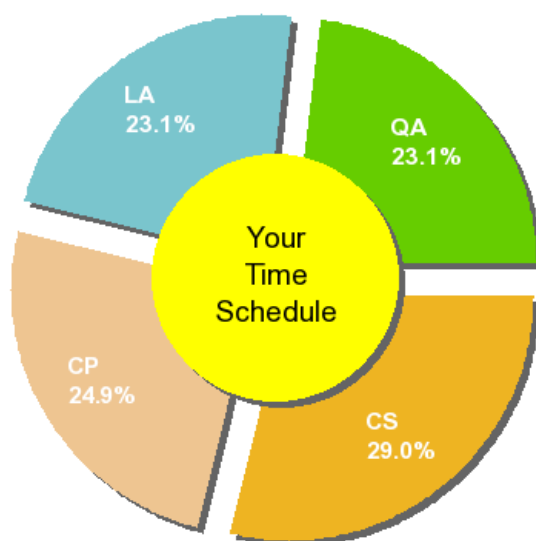
Subjects	Books/Links
Basic Mathematics	Elementary Mathematics - http://www.aspiringminds.in/referenceLinks.php?file=el-arithmetic
Engineering Mathematics	Permutations and Combinations - http://www.youtube.com/watch?v=Dsi7x-A89Mw Introduction to Probability - http://www.aspiringminds.in/referenceLinks.php?file=intro-prob
Applied Mathematics	Word Problems Tips and Strategies - http://www.studyqs.net/mathproblems.htm Translating Word Problems - http://www.aspiringminds.in/referenceLinks.php?file=word-prob
Deductive Reasoning	Deductive Reasoning Applications - http://www.aspiringminds.in/referenceLinks.php?file=ded-reasoning
Abductive Reasoning	Wikipedia article on Abductive Reasoning - http://en.wikipedia.org/wiki/Abductive_reasoning Abductive Inference - http://www.youtube.com/watch?v=kluoW1a0_3Q
Basic Programming	MITs Introduction to Computer Science and Programming - http://www.aspiringminds.in/referenceLinks.php?file=comp-prgm NPTELs Introduction to Problem Solving and Programming - http://www.youtube.com/watch?v=8BeXwhlj2g
OOP and Complexity Theory	Introduction to Object-Oriented Programming Using C++ - http://www.aspiringminds.in/referenceLinks.php?file=comp-oops Object Oriented Programming Concepts - http://www.aspiringminds.in/referenceLinks.php?file=oops-concepts

SECTION II: SUGGESTED TIME SCHEDULE

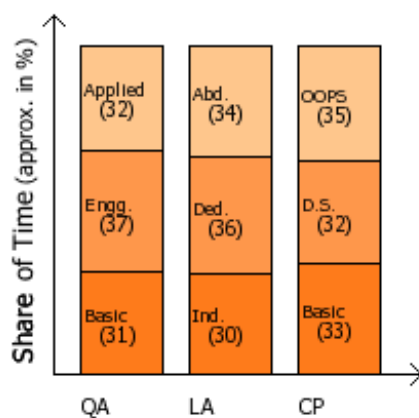
Based on your performance, we have come up with a time schedule. By following this time schedule, you can ensure that you will continue to maintain your strong modules, while improve substantially in those that are lacking.

The pie chart below, tells you about how much time you should ideally be spending on different modules. Always remember, it is required to spend a fixed amount of time on all modules even though you might be strong in them. Perfection is said to come from continuous practice.

And for the modules in which you might be lagging a bit, there is always time for improvement. So just put your chin down and start working on them from today. It has to start somewhere, it has to start sometime. What better place than here, what better time than now?



We also provide you a time split for each section in the module. Based on your performance, we automatically adjust times so that you spend more time on weak sub-sections in a module and less in others. This is contrary to what students generally do! They keep doing questions which they are able to solve and do not attempt those which they find tough. To improve your weak areas, you just need to do the opposite. Spend more time preparing for weak areas, even if it takes more time to learn and practice it.



We hope that your performance analysis has helped you understand your strengths and weaknesses. Let us now understand what your next steps should be.



Chapter VII. NEXT STEP

Your AMCAT experience is still not over!

Assessment is a continuous process which does not end with just an evaluation. In fact this is just the beginning. You need to work hard to succeed in tests and interviews of companies and finally do wonders at the job.

During the next three weeks, you will be automatically enrolled in the AMCAT Job-Readiness Capsule to help you get closer to your dream company interview. We will interact with you on a regular basis via emails to guide you through the capsule and check your progress. We will send you SMSes with helpful tips, guidance and employability updates for the next 3 months. Make sure you not only read these SMSes, but also do the things they recommend. We will also guide you in making your resume and help you perform best at an interview. Make sure you regularly log into your myamcat.com account to make maximum use of these resources and tips.

Also, to make sure you receive the best job opportunities matching your profile, you need to keep your profile at myamcat.com upto date with your most recent information and contact details. Do not compromise here, lest you miss a desired interview opportunity!

We need your feedback

Throughout this report, we have provided you with feedback. We also look for your feedback!

It is our endeavor to continuously improve ourselves so that the user has a great test experience. Please contact us in case you have any feedback about the test or the test experience in general. Your valuable comments will help us in fixing the glitches, if any, in our system.

In case of any query, feedback or suggestion please log in to your myAMCAT account and fill up the form at www.myamcat.com/need-help.



Words for life

Once upon a time a very strong woodcutter asked for a job with a timber merchant, and he got it.

The salary was really good and so were the work conditions. For that reason, the woodcutter was determined to do his best. His boss gave him an axe and showed him the area where he was supposed to work. The first day, the woodcutter brought 18 trees "Congratulations," the boss said. "Go on that way!"

Very motivated by the boss' words, the woodcutter tried harder the next day, but could bring 15 trees only.

The third day he tried even harder, but could bring 10 trees only. Day after day he was bringing less and less trees. "I must be losing my strength", the woodcutter thought.

He went to the boss and apologized, saying that he could not understand what was going on.

"When was the last time you sharpened your axe?" the boss asked. "Sharpen? I had no time to sharpen my axe. I have been very busy trying to cut trees..."