

VIKAS MEHRA

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Location: India

SUMMARY

Sales Associate with 3+ years of experience in fast-paced retail environments. Skilled in upselling, customer service, POS operations, and resolving customer concerns. Proven ability to meet sales targets and maintain customer satisfaction.

EXPERIENCE**Sales Associate – MegaMart Retail (2021 – Present)**

- Assist customers with product selection and inquiries.
- Increase sales through cross-selling and upselling strategies.
- Handle billing, POS operations, and cash management.
- Maintain inventory and ensure attractive product displays.
- Achieved 20% increase in personal monthly sales target.

CERTIFICATIONS

- Retail Sales Training Program
- Customer Relationship Essentials

SKILLS

Upselling, Customer Handling, Retail Operations, Inventory Support, Communication, Team Collaboration

DECLARATION

I hereby declare the information provided is true.