

# **KAIZEN**

## **Statistical Football Predictor**

**Chethan T**

MSc Sports Analytics and Technologies

# Background

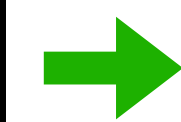
- Football is the sport which attracts the most betting action. 40% of all money wagered by bettors, is spent on football.
- Odds are set by bookmakers and represent the **winnings** on a given outcome. Bookmakers offer a variety of odds such as match outcomes and goals scored.
- It is vital to know the key features of the betting market before diving in. Use your knowledge to **outperform** the bookmakers.

Home	Draw	Away
1.75	4.00	3.80
2.00	3.60	3.30
2.37	3.30	2.80
2.40	3.60	2.60

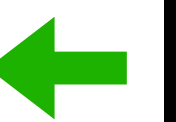
# The Kaizen Model

- Is a specially created, continuously improving **algorithm** to outperform the bookmakers.
- Trains itself using vital match **statistics** from over 50,000 matches.
- Calculates the **probability** of each match outcome, for comparing against the odds given by bookmakers.
- Presents football statistics in easily understandable numbers to help make **informed** betting decisions.

## KAIZEN



**Chelsea vs. Aston Villa**



### Predictions

Home team : **53.17%** | Odds : **1.88**

Draw : **24.77%** | Odds : **3.94**

Away team : **21.42%** | Odds : **4.67**

# Business Plan

- Kaizen is available as a website and a phone app for **easy access**, on-the-go.
- The service is **free-to-use** for all users, with no signing up costs, or premium membership plans.
- Monetary collaborations and B2B **partnerships** can be formed with premium bookmakers and betting companies to feature their odds and giving them **access** to a fresh new user base that wants to place bets.
- Revenue can be generated through the use of **advertising** space across all platforms.

# S.W.O.T. Analysis

## Strength

The prediction model outperforms conventional bookmakers with a better **accuracy** of predicting results.

## Opportunity

Fans of the sport, who are new to betting have an **easy** way to boost their chances of winning bets.

## Weakness

There are never any sure bets in football and it is **impossible** to predict accurate results all the time.

## Threat

It is difficult to **break** into a dense market with established players.