



# PES UNIVERSITY

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100-ft Ring Road, Bengaluru – 560 085, Karnataka, India

Capstone Project Report Phase - I

on

## VentureLink Connecting Startup with Investors

Submitted by

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November 2024 - February 2025

Under the guidance of

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**FACULTY OF ENGINEERING  
DEPARTMENT OF COMPUTER APPLICATIONS  
PROGRAM - MASTER OF COMPUTER APPLICATIONS**

## ***Certificate***

This is to certify that the project entitled

**VentureLink Connecting Startup with Investors**

is a bonafide work carried out by

**Chethan Kumar K M  
(PES1PG23CA329)**

in partial fulfilment for the completion of Capstone Project Phase - I work in the Program of Study MCA under the rules and regulations of PES University, Bengaluru during the period Nov. 2024 – Feb 2025. The project report has been approved as it satisfies the academic requirements 3<sup>th</sup> semester MCA.

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# Declaration

I, **Chethan Kumar K M**, bearing **PES1PG23CA329** hereby declare that the project entitled, **VentureLink Connecting Startup with Investors**, is an original work done by me under the guidance of **Mrs.Rajani S**, Assistant Professor, PES University and is being submitted in partial fulfillment of the requirements for completion of 3<sup>rd</sup> Semester course work in the Program of Study MCA.

All corrections/suggestions indicated for internal assessment have been incorporated in the report.

I further declare that the work reported in this project has not been submitted and will not be submitted, either in part or in full, for the award of any other course.

Place: Bengaluru

Date : March 4, 2025

**Chethan Kumar K M**

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# Acknowledgment

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Additional Acknowledgement Goes here !!!

**Chethan Kumar K M**

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# Abstract

Startups often face many challenges when trying to find the right investors. They may struggle with networking, lack of visibility, and difficulties in presenting their ideas to potential investors. On the other hand, investors find it hard to identify promising startups, analyze their potential, and manage multiple investment opportunities efficiently. These problems slow down the funding process and make it harder for startups to grow. VentureLink is an AI-powered platform designed to solve this problem by connecting startups with the right investors in a smart and efficient way. It helps startups showcase their business ideas, submit proposals, and track investor interest, while investors receive personalized recommendations and insights to help them make better investment decisions. The platform includes real-time chat, video conferencing, document sharing, and analytics dashboards, making the entire investment process simple, transparent, and efficient. It also uses AI-driven matchmaking to ensure that startups and investors find the best opportunities suited to their needs. With advanced technology like React, Next.js, Tailwind CSS, Node.js, and PostgreSQL, VentureLink provides a secure, fast, and user-friendly experience. The platform also ensures data privacy and security with features like two-factor authentication (2FA) and encrypted document management. VentureLink is not just a platform—it is a complete solution that makes startup funding easier, faster, and more effective for both startups and investors. In the future, it will continue to improve with AI-driven risk analysis, creating a smarter and more connected investment ecosystem.

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# Chapter 1

## Introduction

### 1.1 Project Description

#### 1.1.1 Problem Scenario

##### **Challenges Faced by Startups:**

**Limited Networks:** Many startups, especially early-stage ones, lack access to a wide network of investors who understand their industry or vision. Without connections, it becomes harder for startups to gain exposure to the right people who can fund their ideas. **Difficulty Showcasing Ideas:** Startups often struggle to present their business ideas clearly and effectively. This lack of ability to communicate their vision or demonstrate their value proposition can lead to missed funding opportunities and investor interest. **Time-Consuming Processes:** Traditional methods of finding investors, such as attending pitching events or cold outreach, are slow, inefficient, and can take up significant time without guaranteeing results.

##### **Challenges Faced by Investors:**

**Finding the Right Startups:** Investors waste time reviewing numerous irrelevant or unqualified startup proposals that don't align with their interests, funding goals, or industry focus. This slows down the search for promising investments. **Lack of Data Insights:** Investors face difficulties in evaluating startups because they often lack detailed analytics and insights about the startups' growth potential, market readiness, and other key metrics that help in making informed decisions. **Communication Barriers:** Direct communication with startups is often hindered by multiple intermediaries, including agents and managers, leading to delays and inefficiencies in the decision-making process.

### 1.1.2 Proposed Solution

To solve the problems in connecting startups with investors, VentureLink offers an AI-powered platform with several useful features:

- **AI-Powered Matchmaking:** The platform uses AI to connect startups with the right investors based on their industry and funding needs, making sure both sides are matched more effectively.
- **Real-Time Feedback and Proposal Tracking:** Startups can submit their proposals and quickly get feedback on whether investors are interested, helping them track progress without delays.
- **Personalized Investor Recommendations:** Investors receive suggestions for startups that match their interests and goals, so they can focus on the most relevant opportunities and save time.
- **Data Insights and Analytics:** Investors get detailed information on each startup's potential, growth, and performance, making it easier to decide where to invest.
- **Integrated Communication Tools:** The platform includes chat and video features, allowing startups and investors to connect directly, making communication faster and simpler.
- **Secure Document Management and Investment Automation:** VentureLink securely stores investment documents and automates much of the investment process, making everything more efficient..

### 1.1.3 Purpose

The purpose of VentureLink is to make it easier and faster for startups and investors to connect. The platform uses AI to match startups with the right investors based on their needs and goals, helping them find the best opportunities. Startups can submit proposals and get quick feedback, so they don't waste time on unproductive efforts. For investors, the platform offers personalized startup suggestions and provides useful data to help them make better decisions. With tools for direct Communication and secure management, VentureLink makes the whole process smoother and more efficient. Overall, it aims to create a simple and effective way for startups to find funding and for investors to discover great opportunities.

#### 1.1.4 Scope

The scope of VentureLink is to make it easier for startups and investors to connect and work together. The platform uses AI to match startups with the right investors quickly, making the process faster. It helps startups present their ideas clearly and track how investor respond in real time For investors, VentureLink gives personalized suggestions and useful data to help them make better decisions. The platform also makes it easier to communicate directly through chat and video, while keeping everything secure and organized. Overall, VentureLink aims to simplify and speed up the process of finding funding and making investments..

# Chapter 2

## Literature Survey

### 2.1 Domain Survey

#### 2.1.1 Introduction to the Domain

The investment process has improved with Artificial Intelligence (AI), Machine Learning (ML), and Data Analytics. Traditional methods of finding investors or startups can be time-consuming and inefficient. Many investors struggle to find the right startups, and startups find it difficult to reach suitable investors.

- AI-powered platforms help match startups with investors, making the process faster and more effective.
- AI also analyzes startup potential, reducing risks for investors.
- The system helps startups improve their proposals and attract funding.

#### Real-World Applications:

- AI-Driven Investor Matching: Investors get recommendations based on their interests and past investments.
- Startup Growth Prediction: AI helps analyze financial health and market trends to predict success.
- Automated Investment Agreements: Smart contracts ensure secure and transparent funding without intermediaries.
- Fraud Detection in Investments: AI helps identify fake startups and prevents financial fraud by analyzing data patterns.

### 2.1.2 Core Terminologies and Definitions

- Artificial Intelligence (AI): Computers making smart decisions like humans.
- Investor-Startup Matchmaking: AI connects investors with the right startups.
- Risk Assessment: AI checks if a startup is financially strong and worth investing in.
- Due Diligence: AI automates legal and financial checks before investment.
- Predictive Analytics: AI forecasts which startups will succeed.
- Smart Contracts: Digital agreements that work automatically using blockchain.

### 2.1.3 Associated Theoretical Concepts

- AI for Investment Matching: AI learns from past investments to suggest the best startups for an investor.
- NLP-Based Proposal Analysis: AI reads startup proposals and business plans to find key information.
- Smart Contracts for Secure Investment: Blockchain ensures safe and automatic transactions between startups and investors.

### 2.1.4 Challenges and Open Problems

Even though AI makes investing easier, there are still some challenges that need to be solved:

- AI Bias: AI may favor certain startups if it is trained on biased data.
- Data Security: Investor and startup data must be kept safe from hacking.
- Different Proposal Formats: AI struggles with varied startup proposal structures.
- Lack of Transparency: Investors and startups may not understand how AI makes funding decisions.
- Fraud Detection: AI should be able to spot fake startups or misleading financial information.

## 2.2 Literature Survey

### 2.2.1 Related Work

This involves the study of research papers and journals. Literature survey is completed by considering following research papers.

#### **1.Web-Based Platform for Startups and Investors to Connect and Predict Investment Returns Using Deep Learning**

This paper presents a web-based platform that connects startups with investors and predicts investment returns using deep learning. It leverages models like RNNs, CNNs, and algorithms such as KNN, Linear Regression, ANN, and Fuzzy Classification for accurate investment analysis. Startups can showcase their business plans, while investors receive AI-driven insights to make data-informed decisions. Predictive modeling helps minimize investment risks and identify high-potential startups. The platform enhances funding accessibility by reducing bias and relying on data-driven assessments. Real-time analytics improve decision-making for both startups and investors. This system creates a dynamic investment ecosystem, optimizing funding opportunities and returns.

#### **2. Investor Relations for Start-Ups: An Analysis of Venture Capital Investors' Communicative Needs**

This paper explores the investor relations (IR) needs of startups, focusing on early-stage venture capital investors. It contrasts startup IR with the formalized approach used by publicly traded companies. The study emphasizes the importance of personal communication with a small group of investors. Using conjoint analysis, it identifies venture capitalists' preferences for communication strategies. Findings suggest that transparency and tailored updates improve investor confidence. Effective IR can enhance funding opportunities and long-term partnerships. The research provides valuable insights for startups seeking to strengthen investor relations.

#### **3.A Study on Analysis of Venture Capital Financing**

This study explores the role of venture capital (VC) financing in supporting startups, emphasizing its impact on innovation and growth. It highlights key investor priorities, such as scalability, market potential, and strong management teams. The research also addresses risks like information asymmetry, high failure

rates, and exit strategy challenges. It discusses the importance of mentorship and strategic guidance provided by VC investors. The paper suggests that government incentives can enhance VC effectiveness. Findings emphasize the need for a balanced approach to risk and return. Overall, the study provides insights into how VC financing drives entrepreneurial success.

#### **4. Designing a Funding Platform for Startup and Investor Evolving Needs in the Entrepreneurial Ecosystem: The Orange Mill – A Case Study**

This thesis examines the challenges startups face in securing capital and how investor needs evolve in the entrepreneurial ecosystem. It presents a funding platform designed to improve startup-investor relationships through matchmaking and educational resources. The study highlights that high failure rates make it difficult for startups to attract investment. Investors not only provide financial backing but also mentorship to promising startups. Startups require strategic guidance and resources to scale effectively. Investors seek founders with strong leadership and adaptability. The research underscores the importance of dynamic capabilities in fostering successful startup-investor collaborations.

#### **5. Designing a Funding Platform for Startup and Investor Evolving Needs in the Entrepreneurial Ecosystem: The Orange Mill – A Case Study**

This thesis examines the difficulties startups face in securing capital and how investor needs evolve in the entrepreneurial ecosystem. It introduces a funding platform aimed at improving startup-investor relationships through matchmaking and educational resources. The study highlights that high startup failure rates make attracting investment challenging. Investors play a key role by providing both financial support and mentorship. Startups require strategic guidance, resources, and knowledge to grow effectively. Investors seek founders with strong leadership and adaptability. The research underscores the importance of dynamic capabilities in fostering successful startup-investor



## 2.3 Existing System

Functionality	Proposal Project	Paper 1	Paper 2	Paper 3
User Authentication and Access Control	Yes	Yes	Yes	Yes
User Profile Management	Yes	Yes	Yes	Yes
AI-Powered Matchmaking	Yes	Yes	No	No
Project Proposal Submission and Tracking	Yes	Yes	Yes	Yes
Real-Time Communication	Yes	Yes	Yes	Yes
Analytics Dashboards	Yes	Yes	Yes	Yes
Gamified Engagement	Yes	No	No	No
Funding Readiness Scoring	Yes	Yes	No	No
Real-Time Shortlisting	Yes	Yes	No	No
Document Management	Yes	Yes	Yes	Yes

Figure 2.1: Comparison Table

The table compares the functionalities of a Proposal Project with three research papers. It highlights key features like User Authentication, Profile Management, AI-Powered Matchmaking, and Real-Time Communication. The Proposal Project implements all listed features, while the research papers vary in coverage. Paper 1 includes AI matchmaking, proposal tracking, and document management, whereas Paper 2 and Paper 3 lack AI-powered matchmaking and real-time shortlisting. The comparison shows how the Proposal Project integrates more advanced features than the research studies.

# Chapter 3

## Hardware and Software Requirements

### 3.1 Introduction

This chapter provides a detailed description of the **hardware and software** tools used in the development and deployment of this project. The selection of these technologies is based on **performance, scalability, and compatibility** with the project requirements.

### 3.2 Hardware Requirements

The project requires a system with sufficient computational power to support development, testing, and execution efficiently.

#### 3.2.1 Hardware Specifications

The following table lists the **hardware configuration** required:

Component	Specification
Processor	Intel Core i7/i9 or AMD Ryzen 7/9
RAM	16GB or higher
Storage	512GB SSD or higher
Network Interface	Gigabit Ethernet / Wi-Fi 6
Peripherals	Keyboard, Mouse, Display

Table 3.1: Hardware Requirements

### 3.3 Software Requirements

It is essential to have a robust software infrastructure for the development, testing, and operation of the platform. It must be scalable and reliable, while also providing efficient data processing, strong authentication (for real-time communication). The smooth integration and optimization of performance is dependent on the compatibility with current frameworks, databases, and deployment tools.

#### 3.3.1 Software Specifications

The following table lists the **software technologies** required:

Category	Requirement
Frontend	React.ts(18.v),Tailwindcss(3.x)
Backend development, AI models DataBase	Express.js 4.21.2, JWT 9.0, Postgres, PostgreSQL
Server-side scripting	JavaScript (Node.js)

Table 3.2: Software Requirements

#### 3.3.2 Additional Libraries APIs

Various libraries and APIs were integrated to enhance project functionality

Library/API	Purpose
Gemini APIs	Machine Learning models, AI-powered matchmaking
JWT (JSON Web Tokens)	Secure user authentication and authorization
Socket.io	Real-time communication (chat, notifications)
Axios	Backend communication for data fetching
Cloudinary API	Image and document storage for investment proposals

Figure 3.1: Additional Libraries APIs

# Chapter 4

## Software Requirements Specification

### 4.1 Users

#### 4.1.1 Startup

Entrepreneurs looking for funding who can showcase their business, connect with investors, and track funding progress.

- Submit project proposals
- Receive AI-driven investor recommendations
- Track investor interest and interactions
- Manage investment documents securely
- Communicate with investors via chat and video calls

#### 4.1.2 Investors

Individuals or firms looking for investment opportunities in promising startups.

- Browse and shortlist startup proposals
- Receive AI-powered startup recommendations
- View analytics on potential investments
- Communicate with startups in real-time

- Manage and review investment documents

### 4.1.3 Admins

Platform managers who oversee operations, ensure smooth functionality, and manage user activities.

- Monitor and manage users (Startups and Investors)
- Oversee AI matchmaking efficiency
- Manage platform security and compliance
- Handle user support and issue resolution

## 4.2 Functional Requirements

### **FR1. AI-Powered Matchmaking**

The system intelligently connects startups with relevant investors based on industry preferences, funding needs, and past investment history. AI-driven algorithms ensure the best possible matches, improving the efficiency of the investment process. Startups receive tailored investor recommendations, reducing time spent searching for funding. Investors get access to high-potential startups that align with their portfolios. Continuous learning enhances matchmaking accuracy over time. The platform fosters strategic partnerships that maximize investment success.

### **FR2. Project Proposal Submission and Tracking**

Startups can submit investment proposals, and investors can track, review, and express interest. The system provides real-time updates, helping startups monitor engagement and investor interac-

tions. Startups receive insights on proposal performance to improve their chances. Investors can filter proposals based on their preferences, ensuring relevant matches. A structured tracking system reduces delays and enhances transparency in the funding process. Smart analytics help startups refine proposals for better investor engagement.

### **FR3. Real-Time Communication**

Built-in chat and video conferencing enable seamless discussions between startups and investors. Notifications ensure users stay updated, while encryption ensures secure communication. Instant messaging speeds up decision-making, eliminating long email chains. Video calls allow detailed discussions without needing physical meetings, improving efficiency. Screen sharing and file attachments enhance collaborative decision-making. Message history and logs help track past conversations for clarity.

### **FR4. Analytics Dashboards**

Startups and investors access AI-driven dashboards displaying engagement trends, proposal performance, and investment opportunities. Data insights help users make informed decisions and optimize their strategies. Startups can track investor interest and adjust their proposals accordingly. Investors can view key metrics to evaluate potential investments and identify trends. Customizable visual reports allow users to focus on the most relevant data. Predictive analytics provide early insights into emerging investment opportunities.

**FR5. Gamified Engagement**

Leaderboards, achievements, and engagement scores encourage active participation and make the investment process more dynamic. This fosters a competitive yet collaborative environment that motivates users to interact more. Startups can earn recognition for their activity, which increases their visibility. Investors can track the most engaged and promising startups in the ecosystem. Interactive challenges further encourage meaningful engagement and networking. Higher engagement levels lead to more effective and faster matchmaking.

**FR6. Funding Readiness Scoring**

AI assesses startups' financial health, market potential, and scalability, providing a funding readiness score. The system also suggests areas for improvement, guiding startups toward successful fundraising. Startups receive clear insights into what investors prioritize in their decision-making. Investors can quickly evaluate which startups are well-prepared for funding, reducing risk. Automated reports outline financial strengths and weaknesses to help startups improve. Continuous feedback allows startups to refine their growth strategies over time.

**FR7. Document Management**

A secure document vault allows startups and investors to upload, share, and manage investment-related files efficiently. Encryption and access controls ensure that sensitive data remains secure at all

times. Investors can review business plans, financial statements, and legal documents with ease. Startups can share and update their files without the risk of unauthorized access. A version control system helps maintain document history for reference. Integration with cloud storage allows seamless access across multiple devices.

#### **FR8. Real-Time Shortlisting**

Investors can instantly shortlist startups based on AI recommendations, proposal quality, and investment preferences. This speeds up the decision-making process, ensuring a more efficient investor-startup connection. Investors can create customized lists of potential investments for easier tracking. Startups receive instant notifications when shortlisted, allowing for timely follow-ups. AI-driven insights help investors prioritize high-potential startups. A collaborative shortlisting feature enables teams to discuss and compare investment options.

#### **FR9. Notifications for User Activity and Updates**

Real-time notifications ensure users never miss important updates on proposals, investor interest, and messages. Push alerts and email notifications help maintain continuous engagement. Startups receive instant updates when an investor interacts with their proposal, helping them respond quickly. Investors get alerts for new opportunities that match their investment preferences. Customizable notification settings allow users to filter the most relevant updates.



## 4.3 Non-Functional Requirements

### **NFR1. Performance**

The system must be fast and responsive, handling a large number of users and actions with minimal delay to ensure a smooth user experience. Users should experience quick loading times, even during peak usage, without any lag or performance degradation.

### **NFR2. Security**

User data must be encrypted and stored securely. The platform must follow best security practices to ensure user privacy and compliance with relevant regulations. Regular security audits and updates must be performed to stay ahead of potential threats.

### **NFR3. Scalability**

The platform should scale seamlessly as the user base grows, supporting more startups, investors, and data without sacrificing performance. It should be able to handle a significant increase in traffic and user activities without requiring a major redesign.

### **NFR4. Availability and Reliability**

The platform should be available 99.9 of the time, with minimal downtime. It should also handle failures and provide smooth recovery during issues. Maintenance should be performed during off-peak hours, with users being notified of any interruptions.

**NFR5.****Usability**

The system should have an intuitive and user-friendly interface, ensuring that both startups and investors can easily navigate the platform without technical expertise. Clear instructions, tooltips, and a responsive design should guide users through their experience on any device.

**NFR6.****Reliability**

The system should be reliable, stable, and free from bugs, with regular updates and testing to ensure consistent functionality for all users. It must be able to handle errors effectively, with quick resolutions for any technical issue .

# Chapter 5

## System Design

### 5.1 Architecture Diagram

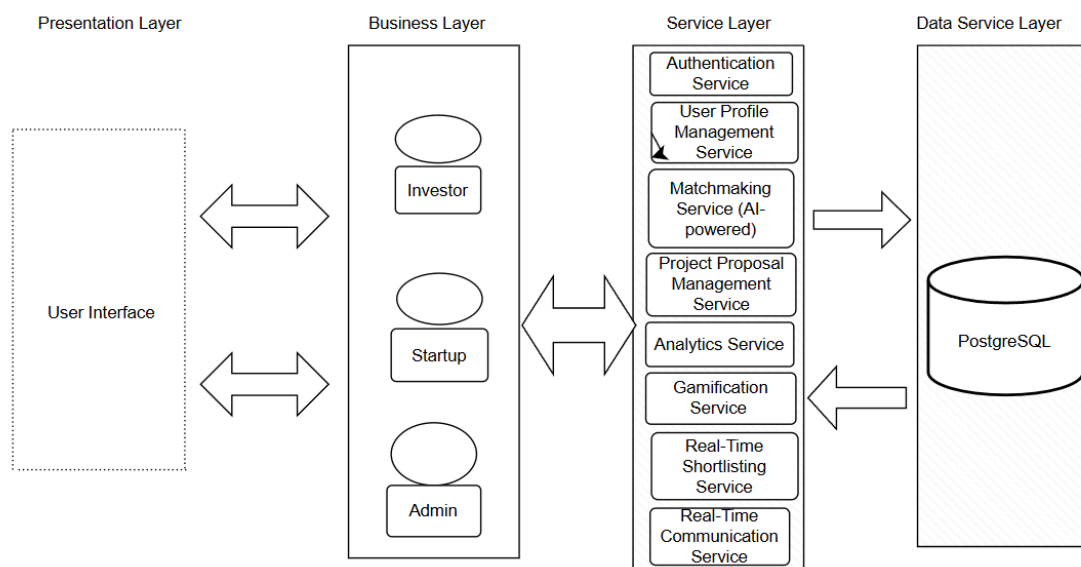


Figure 5.1: Architecture Diagram

The Presentation Layer is responsible for the user interface, allowing startups, investors, and admins to interact with the system. Built with React.js, Next.js, and Tailwind CSS, it provides a clean and user-friendly experience. Users can submit proposals, review opportunities, and manage their activities with real-time updates and easy navigation. The Business Layer represents the core users: startups, investors, and admins. It ensures proper role distribution but does not handle business logic. Startups can submit proposals and connect with investors, while investors can review opportunities and make funding decisions. Admins over-

see platform operations to keep everything running smoothly The Service Layer handles the platform's core functionalities like AI matchmaking, proposal tracking, chat, video calls, analytics, notifications, and document management. Using Node.js, Express.js, and RESTful APIs, it processes user requests and enables smooth communication between different parts of the system.

## 5.2 Data Flow Diagram

### 5.2.1 Context Diagram

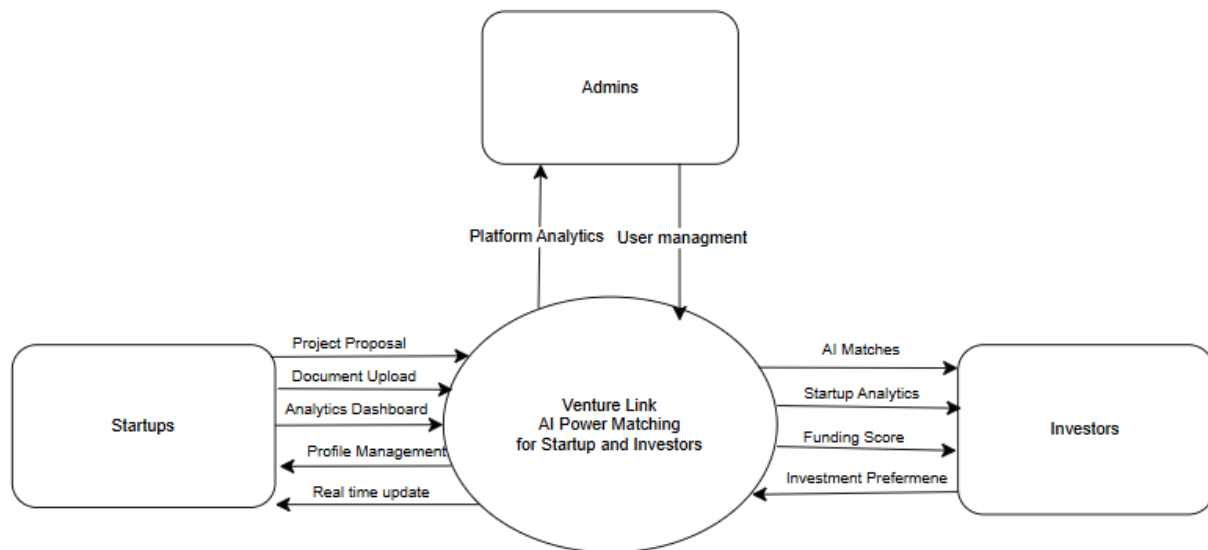


Figure 5.2: Context Diagram

Context Diagram provides a high-level view of how VentureLink interacts with its users and external systems. It illustrates the flow of information between the system and its key entities: Startups, Investors, and Admins. Startups submit funding proposals, manage profiles, and receive investor interest, while Investors browse startup profiles, get AI-driven recommendations, and communicate with startups. Admins oversee platform operations, manage users, and monitor system activities. The system also integrates with external services like email notifications, AI analytics, and secure databases (PostgreSQL) to enhance functionality. This diagram helps in understanding how data moves within the platform, ensuring efficient and secure operations.

# Chapter 6

## Detailed Design

### 6.1 Use Case Diagram

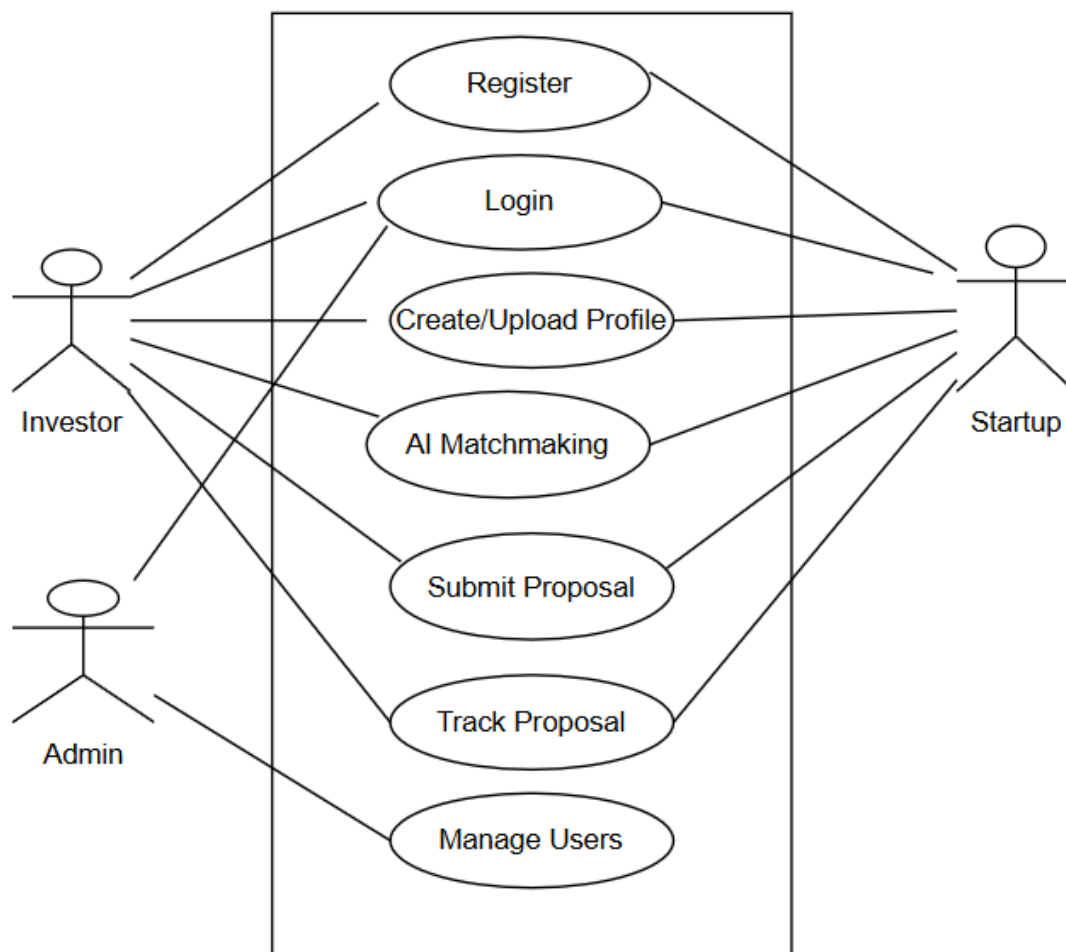


Figure 6.1: Use Case Diagram

A Use Case Diagram shows how different users interact with the system. In VentureLink, the main users are Startups, Investors, and Admins. Startups can

register, create profiles, and submit funding proposals, while Investors browse profiles, receive AI-driven recommendations, and track investment opportunities. Admins manage users and oversee platform activities. The system includes real-time chat, video conferencing, AI matchmaking, analytics dashboards, and document management, ensuring smooth interactions and secure data handling. This diagram helps visualize user roles and system functionality, making the investment process more efficient.

## 6.2 Activity Design

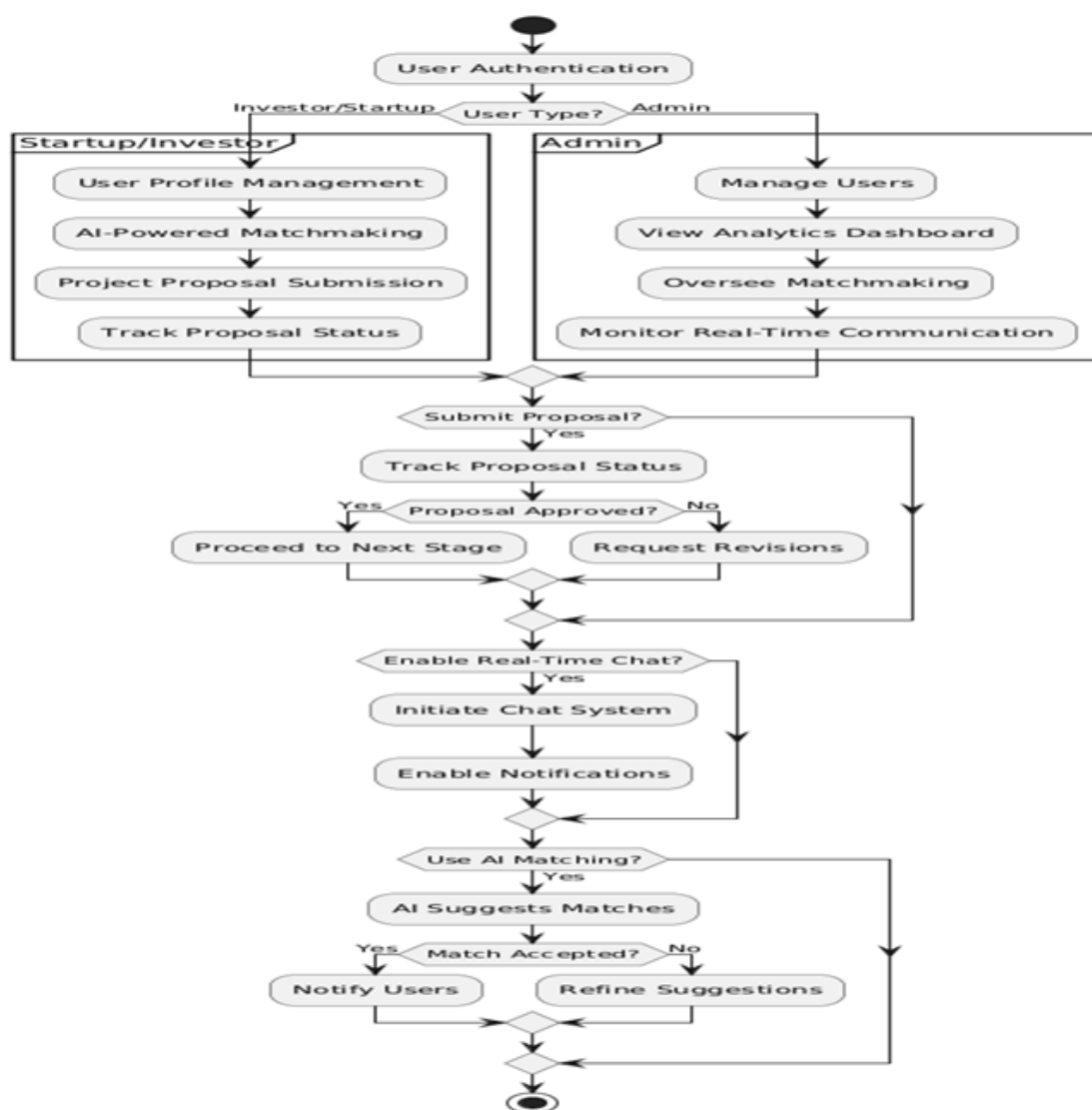


Figure 6.2: Activity Diagram

The activity diagram illustrates the workflow of the investment and startup platform, detailing how investors, startups, and admins interact within the system. It begins with user authentication, leading to distinct roles—startups and

investors can manage profiles, submit and track proposals, engage in AI-powered matchmaking, and communicate in real time, while admins oversee matchmaking, user management, and analytics. The system tracks proposal statuses, allowing users to revise or proceed based on approval. AI suggestions refine matchmaking, and real-time notifications ensure users stay updated. This structured flow optimizes collaboration, funding processes, and investment decision-making efficiently.

## 6.3 Class Diagram

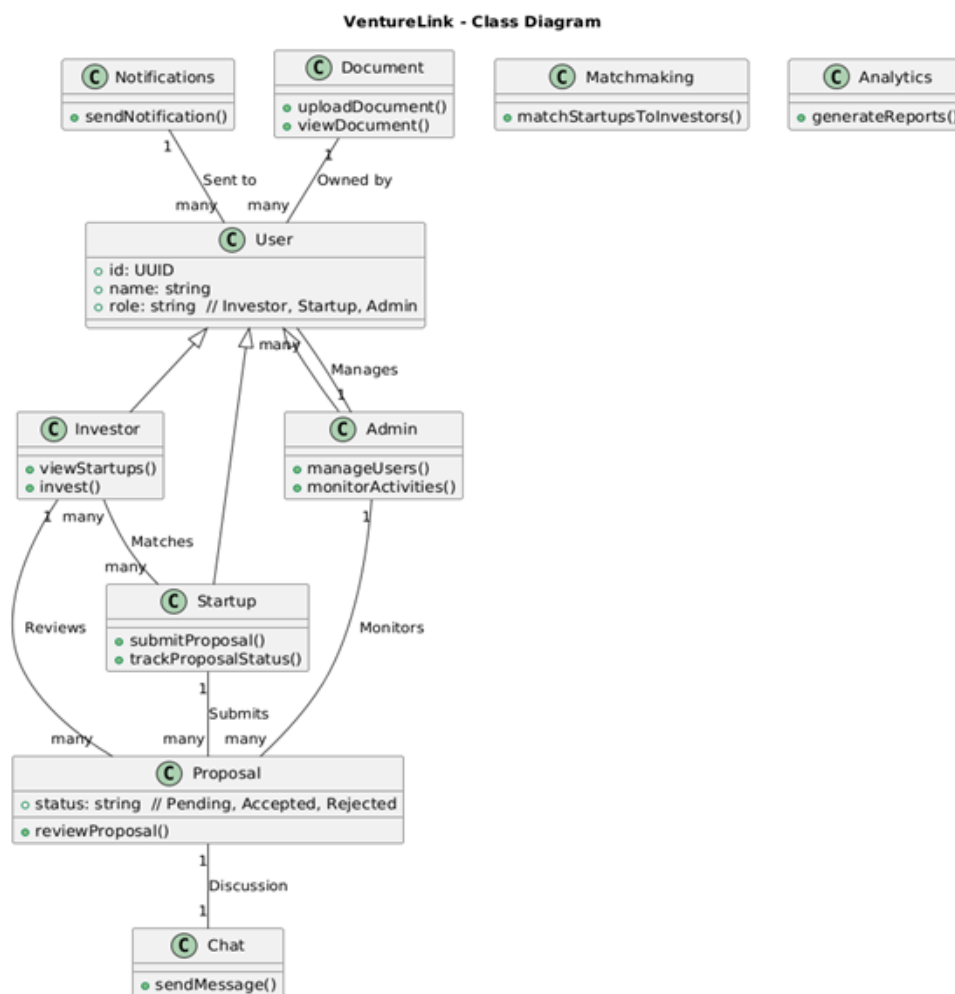


Figure 6.3: Class Diagram

VentureLink's system revolves around three primary user roles: Investors, Startups, and Admins. Investors can explore startups, review proposals, and make investments, while Startups submit proposals and track their funding progress. Admins oversee platform operations, manage users, and monitor investment activities. A matchmaking system intelligently connects investors with relevant

startups, facilitating seamless funding opportunities. Proposals serve as formal investment requests, progressing through various approval stages. Communication is streamlined through a built-in chat system, enabling real-time discussions between users, while a notification module keeps stakeholders updated on key actions. Additionally, an analytics system provides insights into engagement and funding trends, and a document management module ensures secure handling of investment-related files.

## 6.4 Database Design

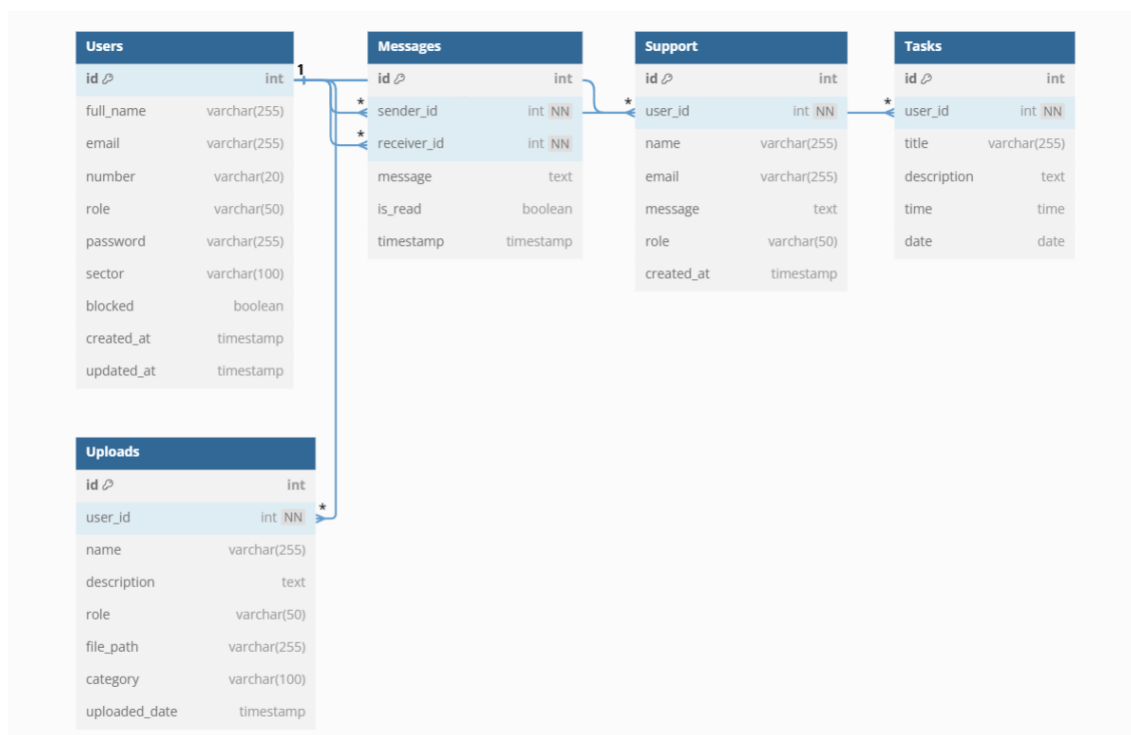


Figure 6.4: Database Design

The Users table stores essential user details, including authentication credentials, role based access, and sector information. The Messages table facilitates real-time communication between users, maintaining sender-receiver relationships, read status, and timestamps. The Support table logs user inquiries with relevant details, ensuring smooth customer support operations. Task management is handled through the Tasks table, where users can create and track their assigned tasks. The Uploads table stores document metadata, categorizing uploaded files based on user roles and ensuring easy retrieval.



# Chapter 7

## Implementation

### 7.1 Implementation Screenshots

#### 7.1.1 Landing Page

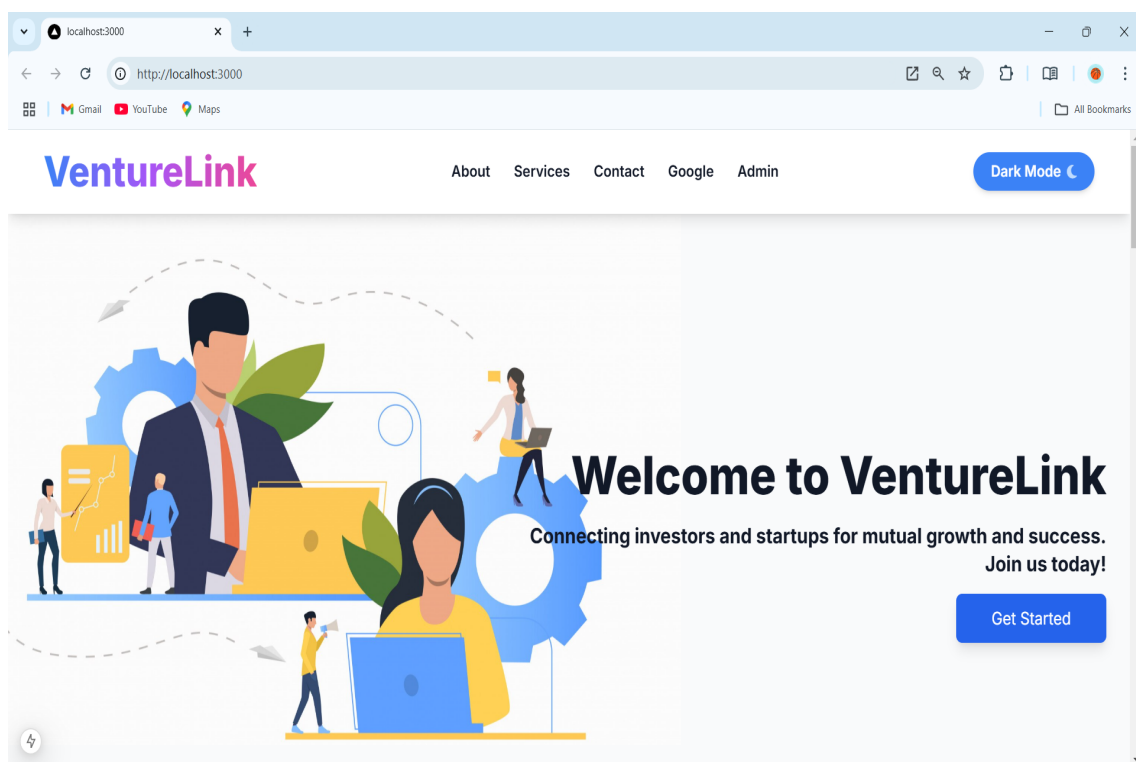


Figure 7.1: Landing Page

The VentureLink homepage serves as the entry point for users, offering information about the platform's services and contact details. It promotes the platform's mission of connecting investors and startups for mutual growth and success. Users are encouraged to join and get started with their investment or startup journey. The page also features a dark mode option for user preference.

## 7.1.2 Login

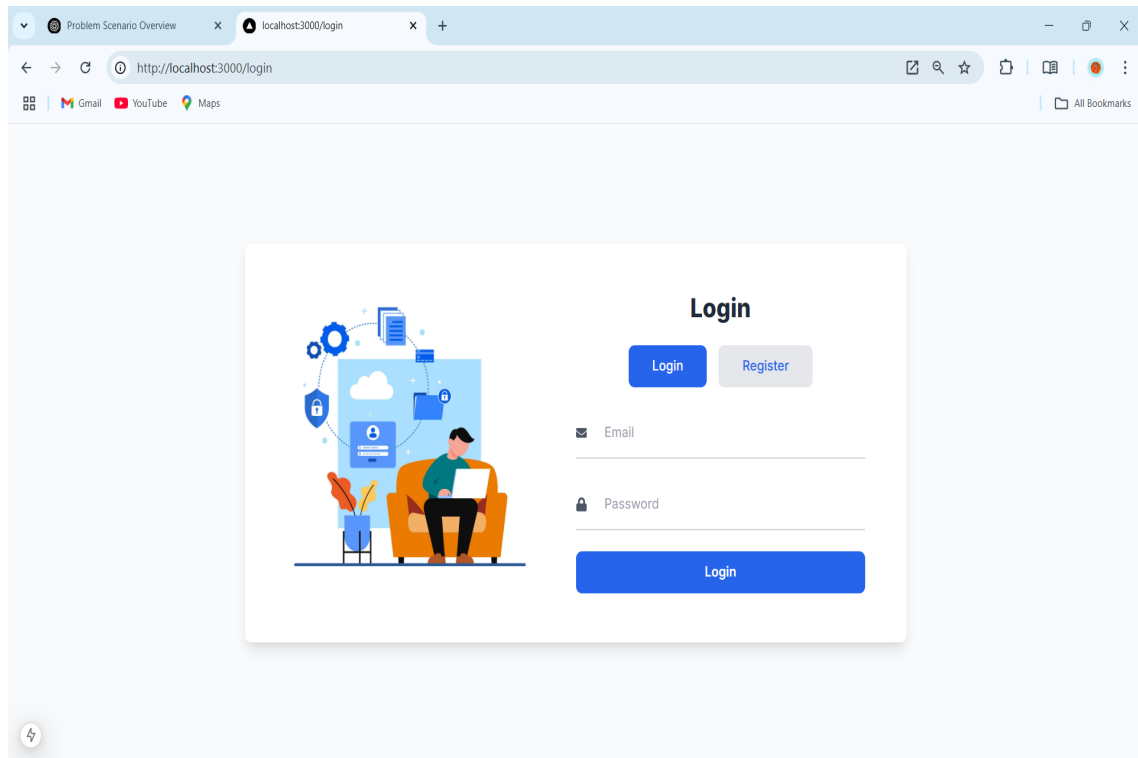


Figure 7.2: Login

On the Login/Register page, users can either use Google OAuth or email authentication to securely create an account or sign in. An existing user can directly login through Google OAuth login.

### 7.1.3 Admin Dashboard

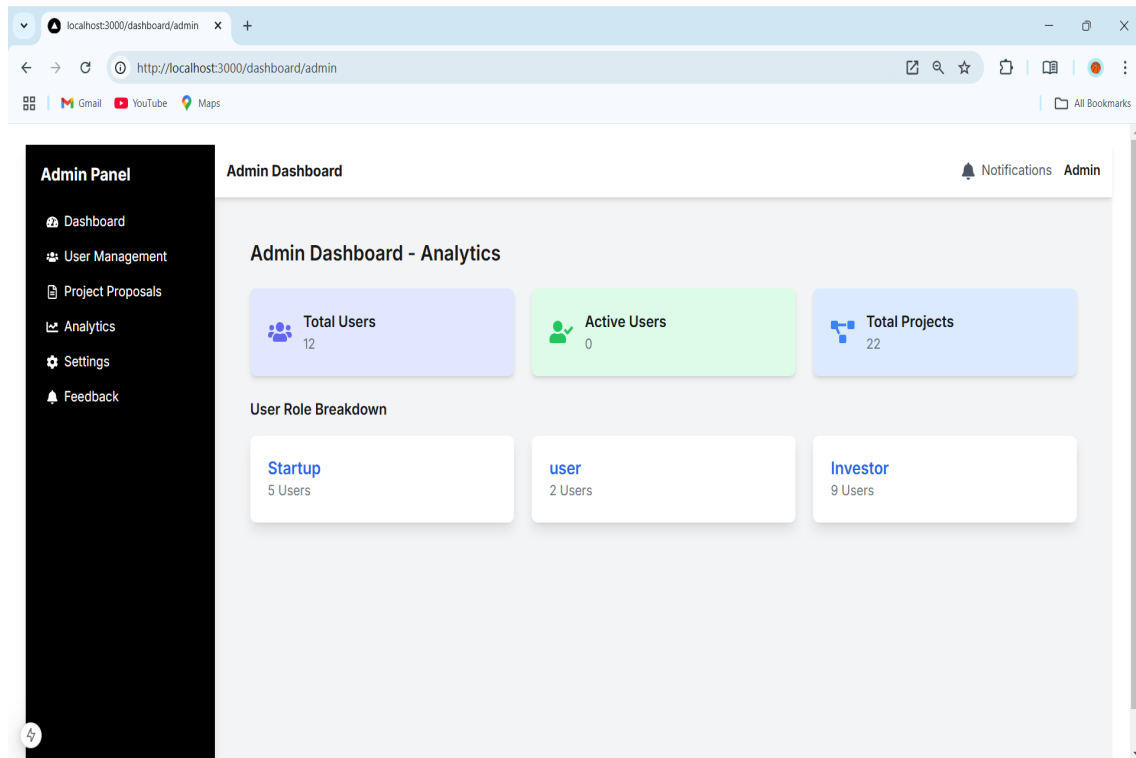


Figure 7.3: Admin Dashboard

The Register Form Page allows users to create an account by entering their name, email, password, and skillset. Users can specify "Skills Proficient At" to highlight their expertise and "Skills to Learn" to indicate areas they want to improve. It also provides options to add social links like LinkedIn, GitHub, and portfolio accounts.

### 7.1.4 Startup Dashboard

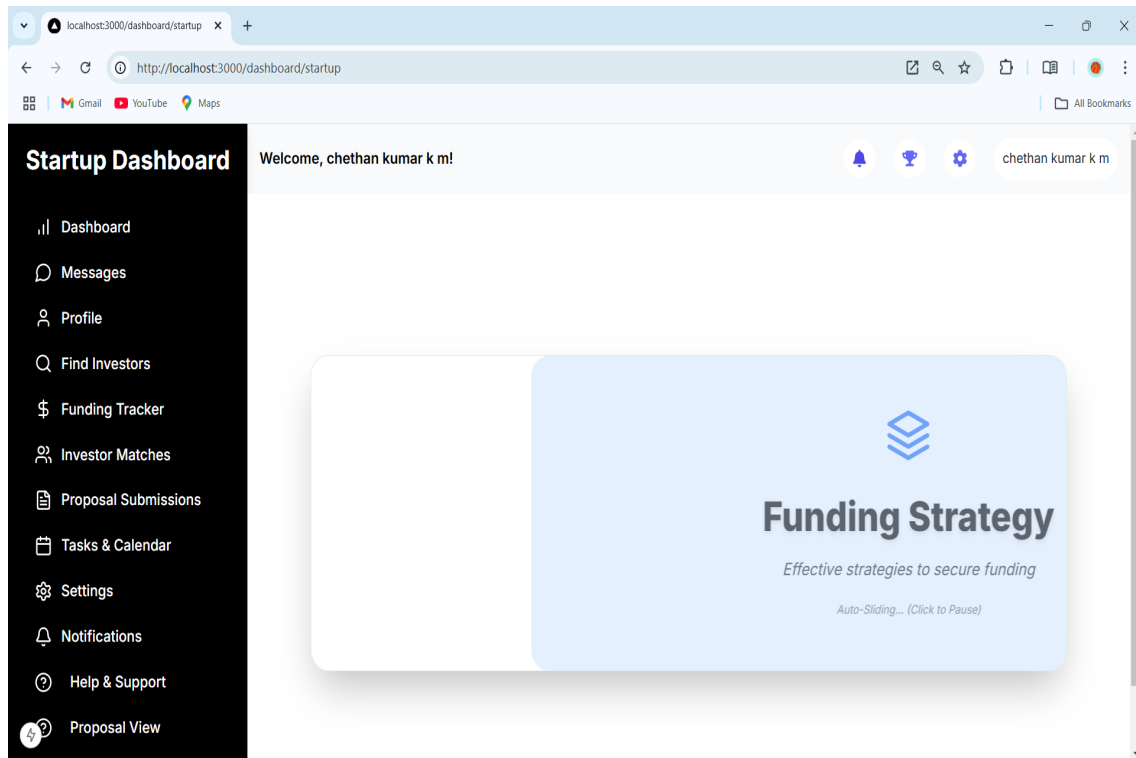


Figure 7.4: Startup Dashboard

The Discover Page allows users to search and explore mentors or learners based on specific skills and interests. It displays user profiles, ratings, and expertise, enabling seamless skill-matching and connection requests for mentorship or learning opportunities.

## 7.1.5 Investor Dashboard

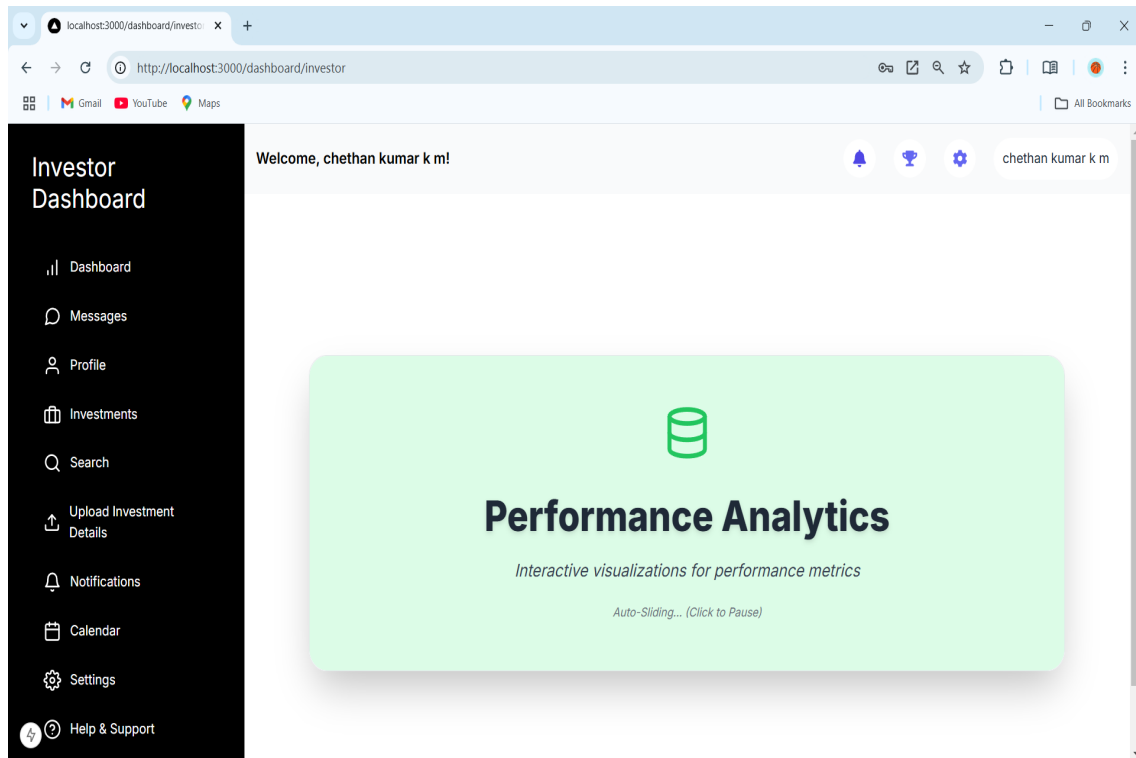


Figure 7.5: Investor Dashboard

The Profile Page displays a user's name, username, and known skills, providing a clear overview of their expertise. On the left side, users can access links to their LinkedIn, GitHub, and private portfolio accounts, allowing easy navigation to their professional profiles for better networking and collaboration.

## 7.1.6 Investments Details

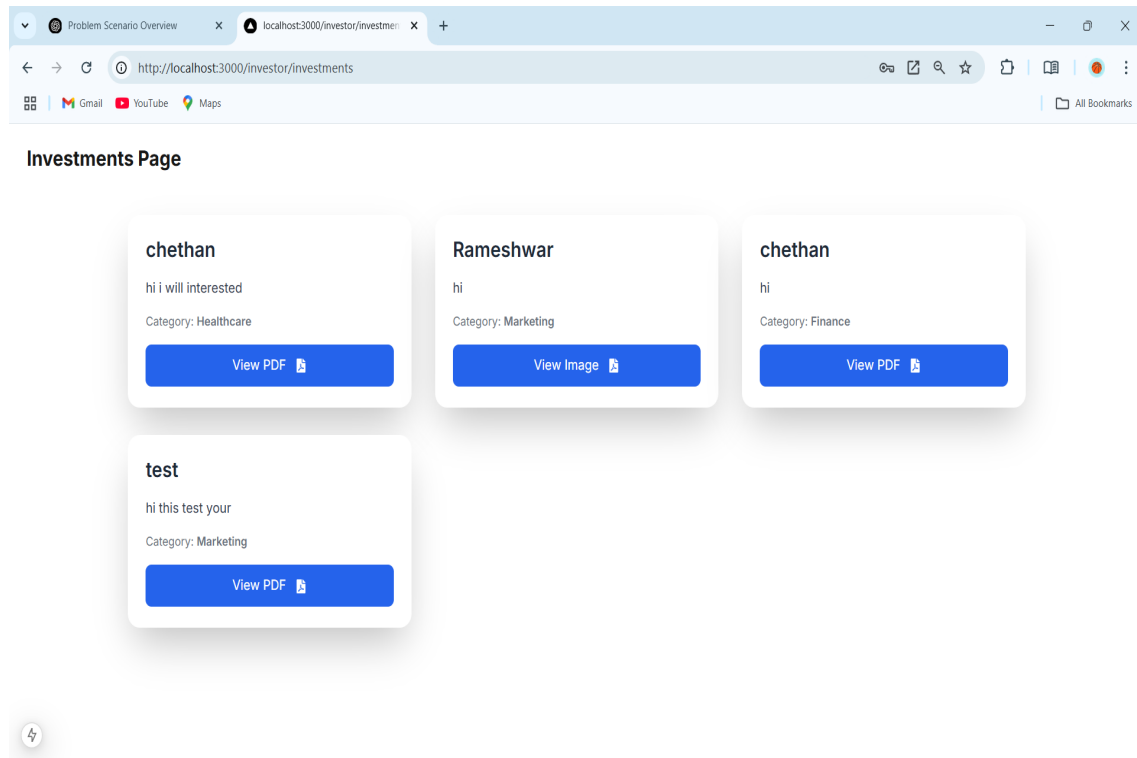


Figure 7.6: Investments Details

The Real-Time Chat Section enables seamless instant messaging between users for effective communication. Built using WebSockets (Socket.io), it supports live conversations, message notifications, and resource sharing. This feature enhances collaboration, allowing mentors and learners to interact efficiently.

## 7.1.7 Profile Dashboard

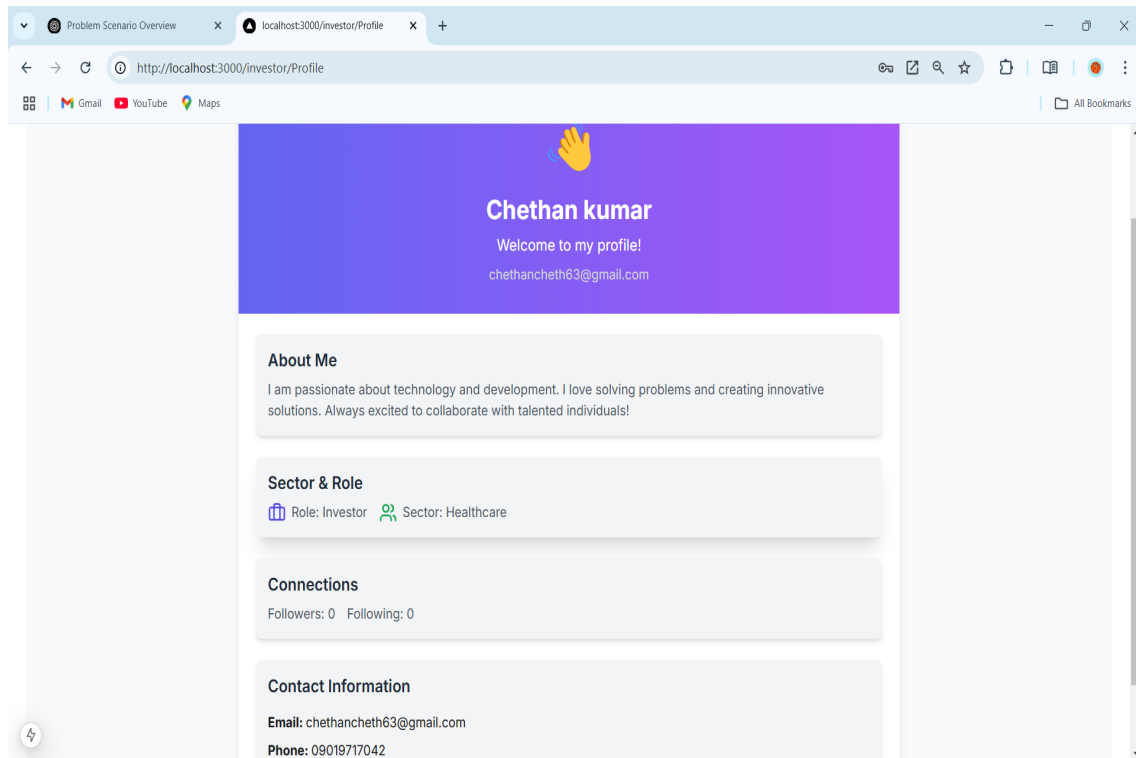


Figure 7.7: Report Profile

The User Profile on VentureLink displays essential details like name, contact info, and a bio. Investors can showcase preferences, past investments, and expertise, while startups highlight their mission, funding needs, and milestones. Activity metrics track connections, proposals, and funding progress. Customizable sections for achievements, badges, and testimonials enhance credibility. Profiles help users present themselves effectively, building trust and facilitating connections. This feature ensures a professional and engaging representation for both investors and startups.

## 7.1.8 Messages

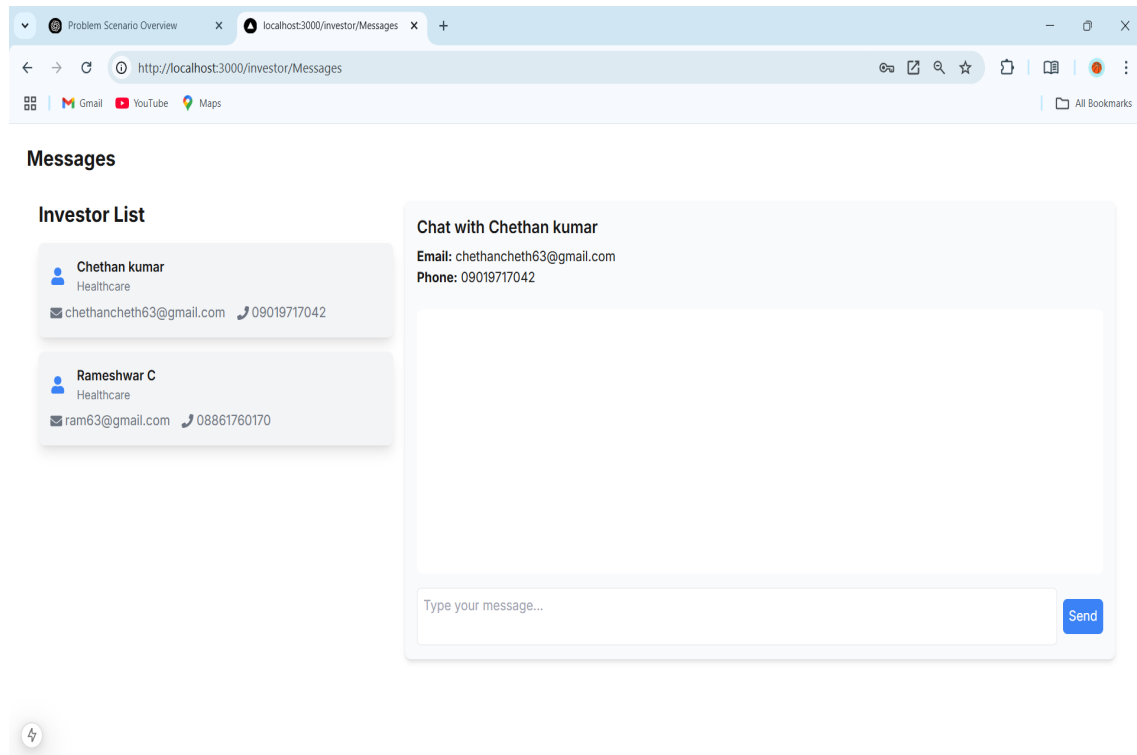


Figure 7.8: Message Dashboard

The Messages page would serve as a communication hub for users to interact with each other. Investors and startups can exchange messages to discuss potential investments, partnerships, or other collaborations. The page would likely include a list of conversations, the ability to send and receive messages, and possibly features like message search, archiving, and notifications to ensure users stay updated on important communications. This functionality is crucial for maintaining seamless interaction between investors and startups on the platform.



### 7.1.9 Gamification Dashboard

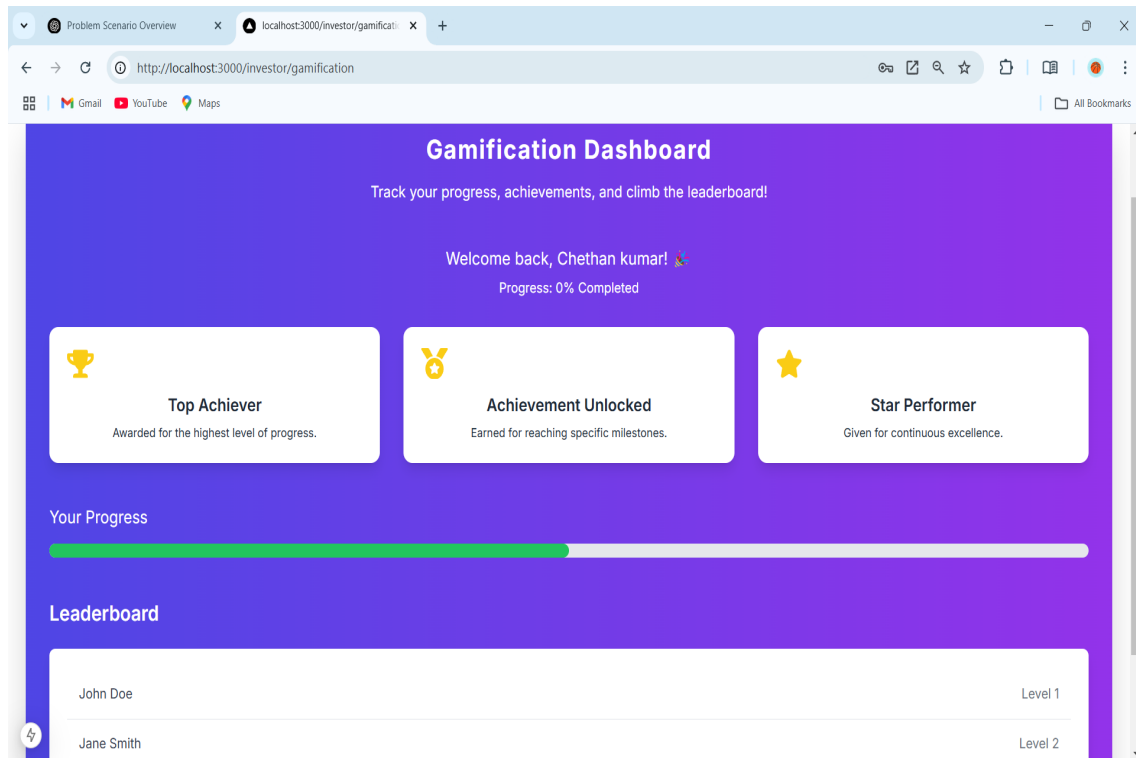


Figure 7.9: Gamification Dashboard

VentureLink is a platform designed to connect investors and startups, facilitating mutual growth and success. It offers tailored dashboards for investors and startups, featuring tools for managing profiles, tracking investments, and securing funding. The platform includes performance analytics, funding strategies, and communication tools to enhance user interaction. Administrative features allow for user and project management, along with detailed analytics. Gamification elements like achievements, leaderboards, and challenges can further boost user engagement and motivation.

### 7.1.10 Matchmaking Dashboard

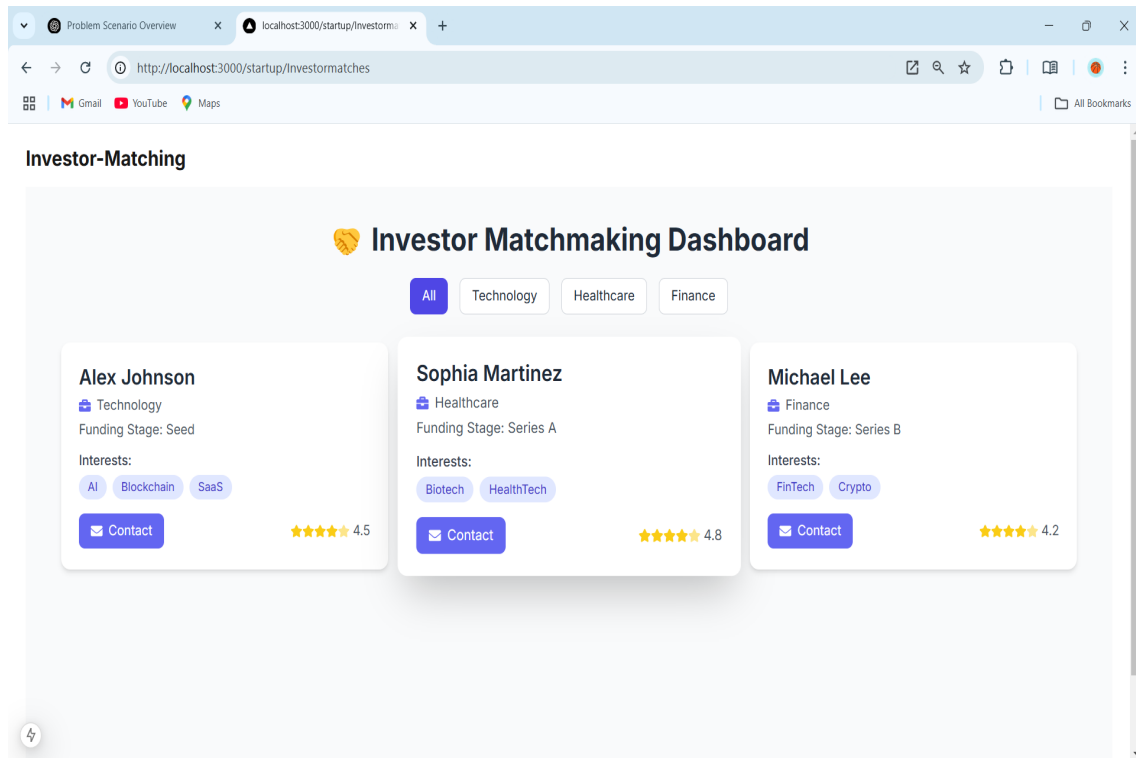


Figure 7.10: Matchmaking Dashboard

The Matchmaking Dashboard connects investors and startups by suggesting compatible matches based on industry, funding stage, and preferences. It allows startups to view investor profiles and investors to explore startup pitches. Filters like location, sector, and funding amount refine search results. Real-time notifications and compatibility scores enhance the matching process. This feature streamlines connections, fostering meaningful collaborations and mutual growth.

# Chapter 8

## Application in the Real World

VentureLink is designed to revolutionize the startup investment ecosystem by leveraging AI-driven matchmaking, real-time collaboration, and secure data management. It helps startups and investors connect efficiently, make data-driven decisions, and streamline the funding process.

### 8.1 Industry and Business Applications

#### 8.1.1 AI-Powered Proposal Shortlisting

- Investors can automatically filter and shortlist startup applications based on funding readiness and industry relevance.
- Reduces manual effort and saves time in evaluating numerous startup proposals.
- AI-driven scoring and ranking system helps investors prioritize high-potential startups.

#### 8.1.2 Real-Time Communication and Collaboration

- The platform offers real-time chat, video conferencing, and instant notifications, ensuring seamless discussions between startups and investors.
- Eliminates long email chains and scheduling delays by facilitating direct

investor-founder interactions.

### **8.1.3 Secure and Encrypted Document Management**

- Startups can securely upload, store, and share investment-related documents like business plans and financial statements
- End-to-end encryption and access controls ensure that sensitive information is protected.

### **8.1.4 AI-Driven Risk Analysis and Future Expansion**

- AI models assess startup risk factors, helping investors make safer decisions.
- Predictive funding insights identify which startups are likely to succeed based on market trends.
- Future integration of blockchain-based smart contracts will make funding more secure and transparent.

### **8.1.5 Global Investment Network and Scalability**

- VentureLink connects startups and investors across different countries and markets.
- The platform scales effortlessly, allowing thousands of startups and investors to interact simultaneously.
- Expanding into new industries and regions, making startup funding more accessible worldwide.

# Chapter 9

## Refference

- <https://www.ijraset.com/research-paper/web-based-platform-for-startups-and-investors>
- [https://essay.utwente.nl/98583/1/Smit\\_BA\\_BMS.pdf](https://essay.utwente.nl/98583/1/Smit_BA_BMS.pdf).
- [https://www.nber.org/system/files/working\\_papers/w29847/w29847.pdf](https://www.nber.org/system/files/working_papers/w29847/w29847.pdf)
- [https://www.researchgate.net/publication/228248888\\_Investor\\_Relations\\_for\\_start-Ups\\_An\\_Analysis\\_of\\_Venture\\_Capital\\_Investors'\\_Communicative\\_Needs](https://www.researchgate.net/publication/228248888_Investor_Relations_for_start-Ups_An_Analysis_of_Venture_Capital_Investors'_Communicative_Needs)
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