

## Policy Excess

### 1. The idea:

- Claim  $X$  occurs:
  - policyholder pays up to  $L$
  - insurer pays remainder, if any.
- Benefits - Small claims not reported:
  - Overhead/Administration costs reduced
  - Premiums lower

### 2. Relationship to excess-of-loss reinsurance:

- $Y = (X - L)I_{(X > L)}$ 
  - Policy excess from insurer's perspective
  - $\approx$  excess-of-loss reinsurance from reinsurer's perspective

## Policy Excess

### 3. An Inconsistency?:

- Policyholder Perspective

- Expected Payment on a Claim:

$$\begin{aligned} E\{(X - L)I_{(X > L)}\} &= \int_0^{\infty} (x - L)I_{(x > L)}f_X(x)dx \\ &= \int_L^{\infty} (x - L)f_X(x)dx, \end{aligned}$$

- $X \sim f_X(x)$

- Policyholder knows of ALL claims (even those less than  $L$ )

- Insurer Perspective

- Expected Payment on a Claim:

$$E(X - L|X > L) = \int_L^{\infty} (x - L) \frac{f_X(x)}{1 - F_X(L)} dx.$$

- $X \sim f_X(x) \implies X|X > L \sim f_X(x)\{1 - F_X(L)\}^{-1}$

- Insurer (usually) knows ONLY of claims greater than  $L$

- The problem, expectation from insurer's perspective greater

- Premiums based on this may seem high to policyholder.

- The resolution

- The NUMBER of claims made per period is different.

- Claim frequency higher for policyholder (knows all claims)

- Expected TOTAL claim amount:

- $E(\text{Claim Number}) \times E(\text{Claim Amount})$

- Same from both perspectives