• Idea:

- \cdot Consider each policy individually; n policies in portfolio
- · Let $Y_i = \text{amount of claim(s) on } i^{\text{th}} \text{ policy (during some period)}$

· Let
$$N_i = I_{(Y_i > 0)}$$
; $q_i = Pr(N_i = 1) < 1$

· Let
$$X_i = (Y_i | N_i = 1); F_i(x) = Pr(X_i \le x) = Pr(Y_i \le x | N_i = 1);$$

 $\mu_i = E(X_i) = E(Y_i | N_i = 1); \sigma_i^2 = Var(X_i) = Var(Y_i | N_i = 1)$

· Aggregate claim amount is:

$$S = \sum_{i=1}^{n} Y_i$$

• Issues:

- \cdot Appears that each policy can make at most one claim.
- · Multiple claims per policy handled if distribution of X_i compound.
- · Each policy has own q_i and $F_i(x)$; too many to estimate
- \cdot Will approximate S using collective risk model approach.

- Basic characterisation of S:
 - $\cdot N_i \sim Binomial(1, q_i)$
 - · We can write $Y_i = \sum_{i=1}^{N_i} X_i \sim CompBin\{1, q_i, F_i(x)\}$ So,

$$E(Y_i) = q_i \mu_i; \quad Var(Y_i) = q_i (\sigma_i^2 + \mu_i^2) + \mu_i^2 q_i (1 - q_i)$$
$$= q_i \{\sigma_i^2 + (1 - q_i)\mu_i^2\}$$

- · Unfortunately, $S = \sum_{i=1}^{n} Y_i$ is sum of independent CompBin distributed quantities with different q_i 's and $F_i(x)$'s. So, S not CompBin distributed.
- · However,

$$E(S) = E\left(\sum_{i=1}^{n} Y_i\right) = \sum_{i=1}^{n} E(Y_i) = \sum_{i=1}^{n} q_i \mu_i$$
$$Var(S) = Var\left(\sum_{i=1}^{n} Y_i\right) = \sum_{i=1}^{n} Var(Y_i) = \sum_{i=1}^{n} \left[q_i \{\sigma_i^2 + (1 - q_i)\mu_i^2\}\right]$$

- Poisson Collective Risk Approximation to Individual Risk Model:
 - · $N_i \sim Binomial(1, q_i) \sim Pois(q_i)$
 - · Let $\tilde{N}_i \sim Pois(q_i)$ and

$$\tilde{Y}_i = \sum_{j=1}^{\tilde{N}_i} X_{ij}$$

where X_{i1} , X_{i2} , etc. are *iid* random variables with *CDF* $F_i(x)$, and are independent of \tilde{N}_i .

· So, $\tilde{Y}_i \sim CompPois\{q_i, F_i(x)\}$ and:

$$\begin{split} Pr(\tilde{Y}_{i} \leq y) &= \sum_{n=0}^{\infty} Pr(\tilde{Y}_{i} \leq y | \tilde{N}_{i} = n) Pr(\tilde{N}_{i} = n) \\ &\approx Pr(\tilde{Y}_{i} \leq y | \tilde{N}_{i} = 0) Pr(\tilde{N}_{i} = 0) \\ &\quad + Pr(\tilde{Y}_{i} \leq y | \tilde{N}_{i} = 1) Pr(\tilde{N}_{i} = 1) \\ &= Pr(\tilde{N}_{i} = 0) + Pr(X_{i1} \leq y | \tilde{N}_{i} = 1) Pr(\tilde{N}_{i} = 1) \\ &= Pr(\tilde{N}_{i} = 0) + Pr(X_{i1} \leq y) Pr(\tilde{N}_{i} = 1) \\ &\approx Pr(N_{i} = 0) + Pr(X_{i} \leq y) Pr(N_{i} = 1) \\ &\approx Pr(Y_{i} \leq y | N_{i} = 0) Pr(N_{i} = 0) \\ &\quad + Pr(X_{i} \leq y | N_{i} = 1) Pr(N_{i} = 1) \\ &= Pr(Y_{i} \leq y | N_{i} = 0) Pr(N_{i} = 0) \\ &\quad + Pr(Y_{i} \leq y | N_{i} = 1) Pr(N_{i} = 1) \\ &= Pr(Y_{i} \leq y), \end{split}$$

- Poisson Collective Risk Approximation to Individual Risk Model (Continued):
 - · Define $\tilde{S} = \sum_{i=1}^{n} \tilde{Y}_{i} \sim CompPois\{Q, F(x)\}$ where

$$Q = \sum_{i=1}^{n} q_i$$
 and $F(x) = Q^{-1} \sum_{i=1}^{n} q_i F_i(x)$.

Since $Pr(\tilde{Y}_i \leq y) \approx Pr(Y_i \leq y)$:

$$Pr(\tilde{S} \leq s) = Pr\left(\sum_{i=1}^{n} \tilde{Y}_{i} \leq s\right) \approx Pr\left(\sum_{i=1}^{n} Y_{i} \leq s\right) = Pr(S \leq s)$$

So, Individual Risk Model distribution of S, with parameters $\{q_i\}_{i=1,...,n}$ and $\{F_i(x)\}_{i=1,...,n}$, can be approximated by Collective Risk Model distribution of \tilde{S} , which is Compound Poisson with rate Q and "portfolio-wide" (mixture) claim distribution F(x)

- Poisson Collective Risk Approximation to Individual Risk Model (Continued):
 - · Assessment of approximation accuracy:

$$E(\tilde{S}) = E\left(\sum_{i=1}^{n} \tilde{Y}_{i}\right) = \sum_{i=1}^{n} E(\tilde{Y}_{i}) = \sum_{i=1}^{n} q_{i}\mu_{i} = E(S)$$

and

$$Var(\tilde{S}) = Var\left(\sum_{i=1}^{n} \tilde{Y}_{i}\right) = \sum_{i=1}^{n} Var(\tilde{Y}_{i}) = \sum_{i=1}^{n} q_{i}(\sigma_{i}^{2} + \mu_{i}^{2})$$

$$= \sum_{i=1}^{n} q_{i} \{\sigma_{i}^{2} + (1 - q_{i})\mu_{i}^{2} + q_{i}\mu_{i}^{2}\}$$

$$= Var(S) + \sum_{i=1}^{n} q_{i}^{2}\mu_{i}^{2}$$

Approximation will generally be good when $\sum_{i=1}^{n} q_i^2 \mu_i^2$ is small relative to the size of Var(S).

- Poisson Collective Risk Approximation to Individual Risk Model (Continued):
 - \cdot Example:
 - \cdot Portfolio of 6000 term-life policies
 - · Death benefit $\sim G(\alpha_i, \theta_i)$

	No. of	Prob.			
Age	Employees	of Death	α	heta	
25-40	2500	0.0007	48000	0.25	
41-50	2000	0.0025	65250	0.23	
51+	1500	0.0085	81000	0.22	

- Poisson Collective Risk Approximation to Individual Risk Model (Continued):
 - · Example (Continued):
 - · Mean and Variance under Individual Risk Model:

$$E(S) = \sum_{i=1}^{n} q_i \mu_i = \sum_{i=1}^{n} q_i \alpha_i \theta_i$$

$$= \sum_{i=1}^{2500} 0.0007(48000)(0.25) + \sum_{i=2501}^{4500} 0.0025(65250)(0.23)$$

$$+ \sum_{i=4501}^{6000} 0.0085(81000)(0.22)$$

$$= 2500(8.4) + 2000(37.52) + 1500(151.47)$$

$$= 323242.5$$

and:

$$\begin{split} Var(S) &= \sum_{i=1}^{n} \left[q_i \{ \sigma_i^2 + (1-q_i)\mu_i^2 \} \right] \\ &= \sum_{i=1}^{n} \left[q_i \{ \alpha_i \theta_i^2 + (1-q_i)\alpha_i^2 \theta_i^2 \} \right] \\ &= \sum_{i=1}^{2500} 0.0007(48000)(0.25^2) \{ 1 + (0.9993)(48000) \} \\ &+ \sum_{i=2501}^{4500} 0.0025(65250)(0.23^2) \{ 1 + (0.9975)(65250) \} \\ &+ \sum_{i=4501}^{6000} 0.0085(81000)(0.22^2) \{ 1 + (0.9915)(81000) \} \\ &= 2500(100731.54) + 2000(561663.61) + 1500(2676285.56) \\ &= 5389584420.42 \end{split}$$

- Poisson Collective Risk Approximation to Individual Risk Model (Continued):
 - · Example (Continued):
 - · Approximate Pr(S > 500000)
 - \cdot Normal approximation:

$$Pr(S > 500000) \approx 1 - \Phi\left(\frac{500000 - 323242.5}{73413.79}\right)$$

= 1 - \Phi(2.41)
= 0.00798

- Poisson Collective Risk Approximation to Individual Risk Model (Continued):
 - · Example (Continued):
 - · Approximate Pr(S > 500000) (Continued)
 - · Poisson Collective Risk approximation:

$$\tilde{S} \sim CompPois\{Q, F(x)\},$$
 with:

$$Q = \sum_{i=1}^{n} q_i$$
= 2500(0.0007) + 2000(0.0025) + 1500(0.0085)
= 19.5

and F(x) a mixture of Gamma distributions:

$$F(x) = Q^{-1} \sum_{i=1}^{n} q_i F_i(x)$$

$$= (19.5)^{-1} \{2500(0.0007)G(x; 48000, 0.25)$$

$$+ 2000(0.0025)G(x; 65250, 0.23)$$

$$+ 1500(0.0085)G(x; 81000, 0.22)\}$$

- Poisson Collective Risk Approximation to Individual Risk Model (Continued):
 - · Example (Continued):
 - · Approximate Pr(S > 500000) (Continued)
 - · Poisson Collective Risk approximation (Continued):

Let
$$Z \sim F(x)$$
, so that: $E(\tilde{S}) = QE(Z)$; $Var(\tilde{S}) = QE(Z^2)$; $Skew(\tilde{S}) = QE(Z^3)$:

Now,

$$F = \frac{1.75}{19.5}G(48000, 0.25) + \frac{5}{19.5}G(65250, 0.23) + \frac{12.75}{19.5}G(81000, 0.22)$$

So,

$$E(Z) = \frac{1.75}{19.5} (48000)(0.25) + \frac{5}{19.5} (65250)(0.23) + \frac{12.75}{19.5} (81000)(0.22)$$
$$= 16576.54$$

$$E(Z^{2}) = \frac{1.75}{19.5}(48000)(48001)(0.25^{2})$$

$$+ \frac{5}{19.5}(65250)(65251)(0.23^{2})$$

$$+ \frac{12.75}{19.5}(81000)(81001)(0.22^{2})$$

$$= 278307224.36$$

$$E(Z^{3}) = \frac{1.75}{19.5}(48000)(48001)(48002)(0.25^{3})$$

$$+ \frac{5}{19.5}(65250)(65251)(65252)(0.23^{3})$$

$$+ \frac{12.75}{19.5}(81000)(81001)(81002)(0.22^{3})$$

$$= 4721920844246.51$$

- Poisson Collective Risk Approximation to Individual Risk Model (Continued):
 - · Example (Continued):
 - · Approximate Pr(S > 500000) (Continued)
 - · Poisson Collective Risk approximation (Continued): So,

$$\begin{split} E(\tilde{S}) &= QE(Z) = 323242.5 \\ Var(\tilde{S}) &= QE(Z^2) = 5426990874.98 \\ \rho_{\tilde{S}} &= Skew(\tilde{S})/Var(\tilde{S})^{3/2} \\ &= \{QE(Z^3)\}/\{QE(Z^2)\}^{3/2} = 0.230311 \end{split}$$

For translated Gamma approximation, solve:

$$0.230311 = \frac{2}{\sqrt{\alpha_g}}$$

$$5426990874.98 = \alpha_g \theta_g^2$$

$$323242.5 = \alpha_g \theta_g + k$$

Yields $\alpha_g = 75.41$, $\theta_g = 8483.29$ and k = -316484.76 So,

$$Pr(S > 500000) \approx Pr(\tilde{S} > 500000)$$

 $\approx Pr\{G(75.41, 8483.29) > 500000 + 316484.76\}$
 $= 0.01235$

- Poisson Collective Risk Approximation to Individual Risk Model (Continued):
 - · Example (Continued):
 - · Approximate Pr(S > 500000) (Continued)
 - · Poisson Collective Risk approximation (Continued):
 Alternatively,

$$Pr\{G(75.41, 8483.29) > 500000 + 316484.76\}$$

 $\approx Pr\{\chi^2_{(151)} > 2(500000 + 316484.76)/8483.29\}$
 $= 0.01268$

Or, since $\chi^2_{(df)} \approx N(df, 2df)$ when df large:

$$\begin{split} Pr\{\chi^2_{(151)} > 2(500000 + 316484.76)/8483.29\} \\ &\approx \Phi\bigg(\frac{192.49 - 151}{\sqrt{302}}\bigg) \\ &= \Phi(2.3875) \\ &= 0.00848 \end{split}$$

- Poisson Collective Risk Approximation to Individual Risk Model (Continued):
 - · Example (Continued):
 - · Approximate Pr(S > 500000) (Continued)
 - · Poisson Collective Risk approximation (Continued):
 Accuracy of Poisson Collective Risk approximation:

$$\begin{split} \sum_{i=1}^{n} q_i^2 \mu_i^2 &= \sum_{i=1}^{n} q_i^2 \alpha_i^2 \theta_i^2 \\ &= 2500(0.0007^2)(48000^2)(0.25^2) \\ &+ 2000(0.0025^2)(65250^2)(0.23^2) \\ &+ 1500(0.0085^2)(81000^2)(0.22^2) \\ &= 37406454.55, \end{split}$$

This is 0.7% of Var(S); approximation is good here.