



# Online Surveys and Post-Stratification

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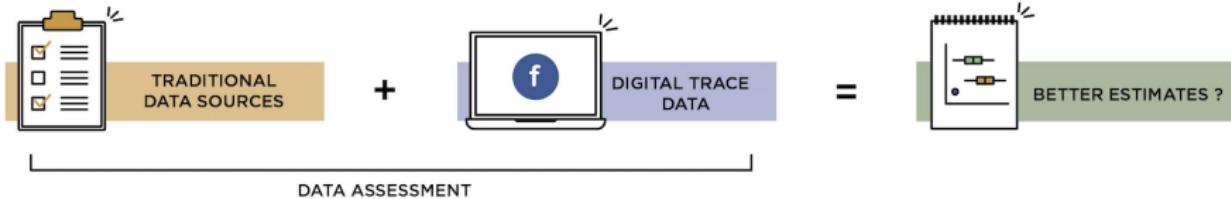
*Career Development Fellow*

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Leverhulme Centre for Demographic Science,  
and Nuffield College  
University of Oxford*

SICSS-Oxford 2022

# My research



I like to **combine traditional and new sources of data** for topics related to **fertility, migration, and transition to adulthood**.

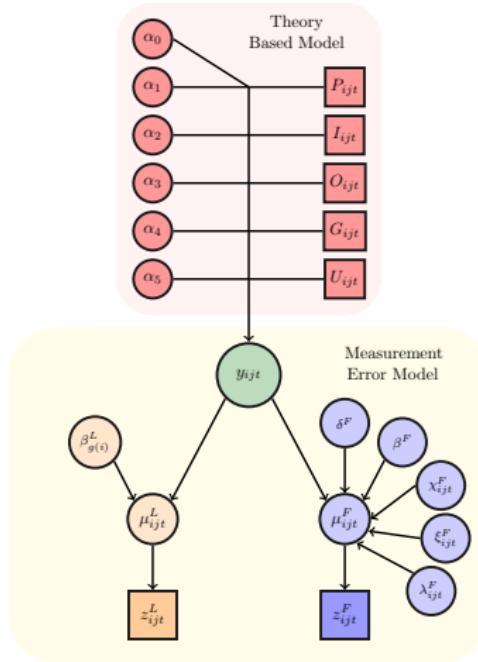
# Example of my research

Bayesian Hierarchical model  
inspired by the Integrated  
European Migration Model  
(IMEM) (Raymer et al. 2013)  
repurposed to combine digital  
traces and traditional data from  
surveys.

The aim of the model is to  
obtain a *true* estimate of the  
number of migrants in a country.

Rampazzo, F., Bijak, J., Vitali, A. , Weber, I. , and Zagheni E. (Forthcoming). *A Framework for Estimating Migrant Stocks Using Digital Traces and Survey Data: an Application in the United Kingdom*. Demography.

<https://bit.ly/fb-migration-uk>



# Collaborators and co-authors



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What's a survey?

A **survey** is a **systematic method** for gathering information from a **sample** for then **extending** the results to a **larger population**.



**Neil Malhotra**  
@namalhotra

...

Interesting story from the world of opt-in samples.  
Prolific went viral on Tik Tok. The sample became 80%  
female, and the average age is 21.

[Traduci il Tweet](#)

10:59 PM · 13 ago 2021 · Twitter Web App

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**36** Retweet   **12** Tweet di citazione   **200** Mi piace

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# Total Error with Big Data

Amaya A., Biemer P.P., and Kinyon D. (2020). **Total Error in a Big Data World: Adapting TSE Framework to Big Data.** Journal of Survey Statistics and Methodology 8, 89-119.

Error components	Error causes
Coverage error	Undercoverage, overcoverage, duplicates
Sampling error	Large, but non probabilistic samples
Specification error	Not clear definitions
Nonresponse/missing data error	Missing data confounded with undercoverage
Measurement/content error	Selection in what we see
Processing error	Download and cleaning phases
Modeling/estimation error	Unknown errors
Analytic error	Interpretation

## Advertisement!!!

Two steps:

- Quota Sampling
- Post-Stratification

# Quota Sampling

Political Science Research and Methods (2020), 8, 558–564  
doi:10.1017/psrm.2018.49

RESEARCH NOTE

## Quota sampling using Facebook advertisements

Baobao Zhang<sup>1\*</sup>, Matto Mildenberger<sup>2</sup>, Peter D. Howe<sup>3</sup>, Jennifer Marlon<sup>4</sup>, Seth A. Rosenthal<sup>4</sup> and Anthony Leiserowitz<sup>4</sup>

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Generally, it is **not** possible to **randomly sample** on social media platforms.

**Quota Sampling** a version of stratified random sampling, however it is **not** a **probabilistic sample**.

### Abstract

Researchers in different social science disciplines have successfully used Facebook to recruit subjects for their studies. However, such convenience samples are not generally representative of the population. We developed and validated a new quota sampling method to recruit respondents using Facebook advertisements. Additionally, we published an R package to semi-automate this quota sampling process using the Facebook Marketing API. To test the method, we used Facebook advertisements to quota sample 2432 US respondents for a survey on climate change public opinion. We conducted a contemporaneous nationally representative survey asking identical questions using a high-quality online survey panel whose respondents were recruited using probability sampling. Many results from the Facebook-sampled survey are similar to those from the online panel survey; furthermore, results from the Facebook-sampled survey approximate results from the American Community Survey (ACS) for a set of validation questions. These findings suggest that using Facebook to recruit respondents is a viable option for survey researchers wishing to approximate population-level public opinion.

# Post-Stratification

Models to **correct**  
the estimates  
through **weights**  
that re-balance the  
estimates towards  
the population  
under study.

International Journal of Forecasting 31 (2015) 980–991



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## Forecasting elections with non-representative polls

Wei Wang <sup>a,\*</sup>, David Rothschild <sup>b</sup>, Sharad Goel <sup>b</sup>, Andrew Gelman <sup>a,c</sup>



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### ARTICLE INFO

#### Keywords:

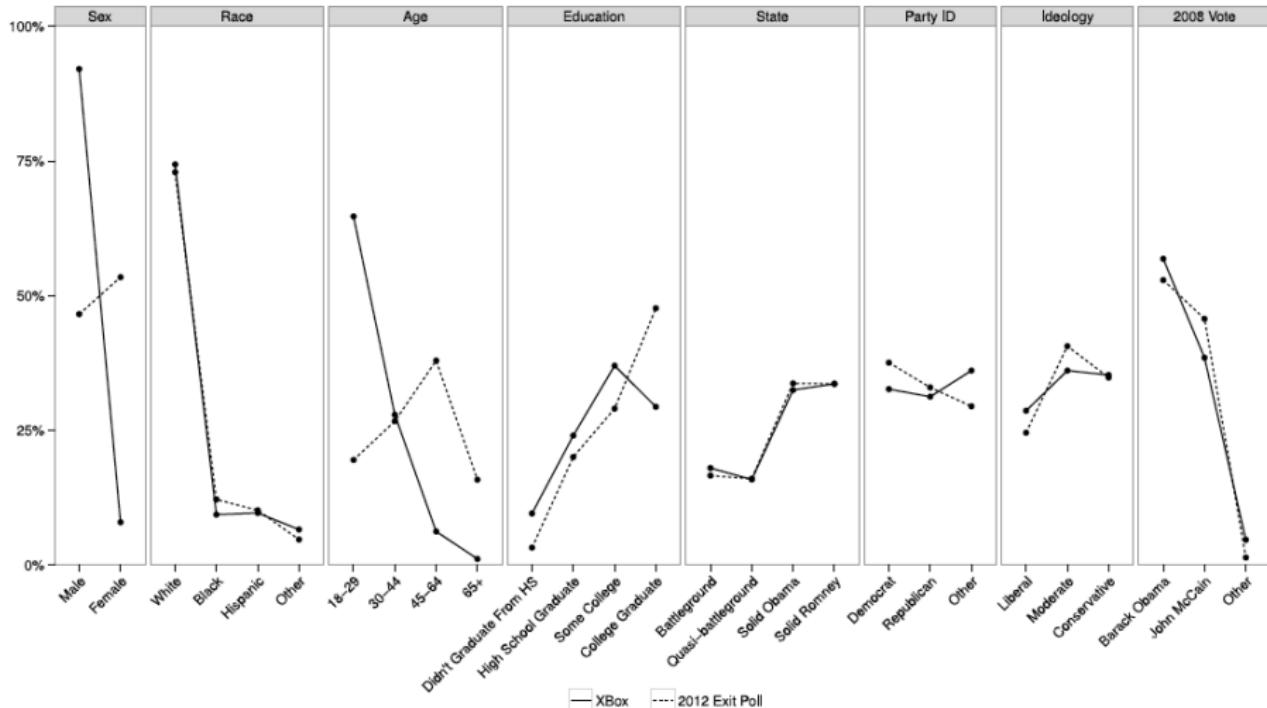
Non-representative polling  
Multilevel regression and poststratification  
Election forecasting

### ABSTRACT

Election forecasts have traditionally been based on representative polls, in which randomly sampled individuals are asked who they intend to vote for. While representative polling has historically proven to be quite effective, it comes at considerable costs of time and money. Moreover, as response rates have declined over the past several decades, the statistical benefits of representative sampling have diminished. In this paper, we show that, with proper statistical adjustment, non-representative polls can be used to generate accurate election forecasts, and that this can often be achieved faster and at a lesser expense than traditional survey methods. We demonstrate this approach by creating forecasts from a novel and highly non-representative survey dataset: a series of daily voter intention polls for the 2012 presidential election conducted on the Xbox gaming platform. After adjusting the Xbox responses via multilevel regression and poststratification, we obtain estimates which are in line with the forecasts from leading poll analysts, which were based on aggregating hundreds of traditional polls conducted during the election cycle. We conclude by arguing that non-representative polling shows promise not only for election forecasting, but also for measuring public opinion on a broad range of social, economic and cultural issues.

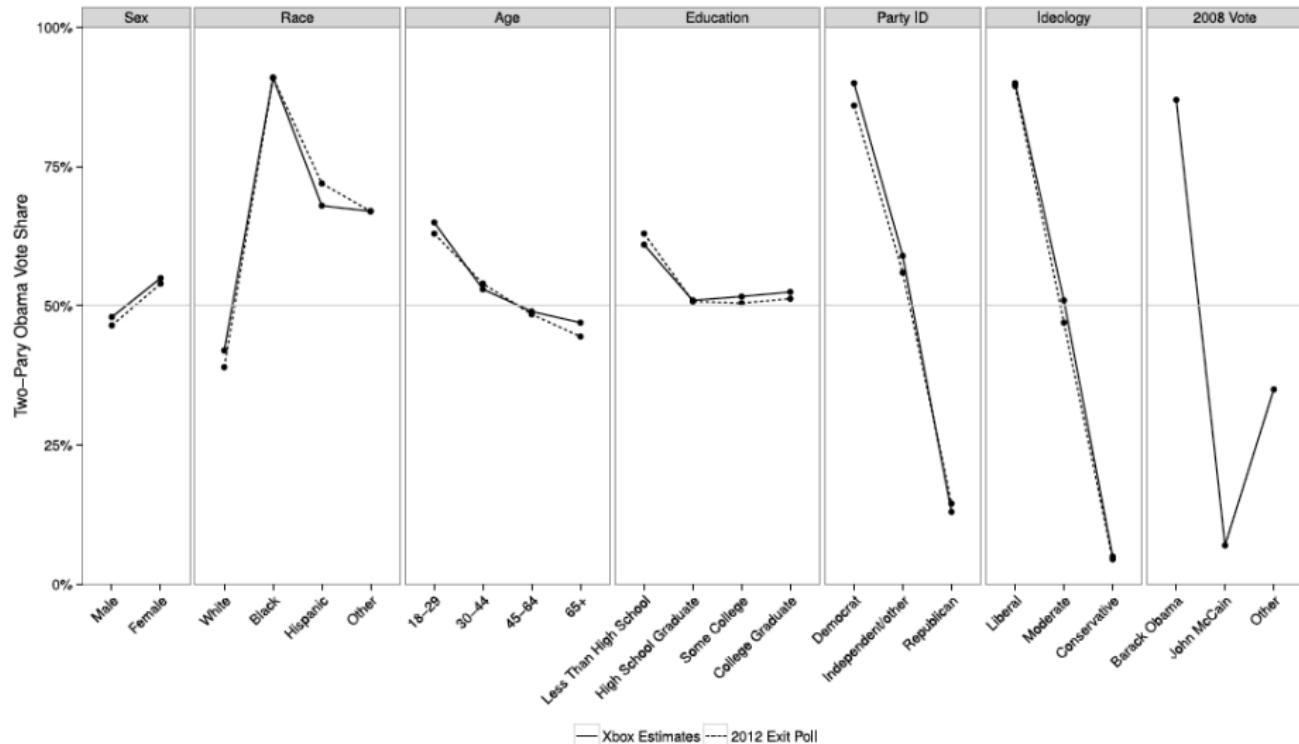
© 2014 International Institute of Forecasters. Published by Elsevier B.V. All rights reserved.

# Xbox



A comparison of the demographic, partisan, and 2008 vote distributions in the Xbox dataset and the 2012 electorate (as measured by adjusted exit polls). As one might expect, the sex and age distributions exhibit considerable differences.

# Xbox – Post-Stratified



Comparison of the two-party Obama vote share for various demographic subgroups, as estimated from the 2012 national exit poll and from the Xbox data on the day before the election.

Through the **right considerations**  
**non-probabilistic samples** can be  
used to **estimate quantities**  
**generalisable to the entire**  
**population.**

# Questions?

**Can we use  
Facebook  
to conduct surveys?**

# Facebook Advertising Platform

<https://www.facebook.com/adsmanager>



Add locations in bulk

#### Age

18 - 65+

#### Gender

All genders

#### Detailed targeting

Include people who match [?](#)

[Behaviours > Ex-pats](#)

Lived in Poland (formerly Ex-pats – Poland)

#### Audience definition



Your audience selection is fairly broad.

Potential reach: 380,000 people [?](#)

#### Estimated daily results

Reach [?](#)

**3.9K-11K**

The accuracy of estimates is based on factors such as past campaign data, the budget you entered, market data, targeting criteria and ad placements. Numbers are provided to give you an idea of performance for your budget, but are only estimates and don't guarantee results.

[Were these estimates helpful?](#)

## N.B. Download Facebook's data

**pySocialWatcher**  
Matheus Araujo  
<https://github.com/maraujo/pySocialWatcher>

**R Estimates FB Ads**  
Connor Gilroy  
<https://github.com/ccgilroy/r-estimates-fb-ads>

**Using FB API**  
Sofia Gil  
[https://github.com/SofiaGil/Using\\_Facebook\\_API](https://github.com/SofiaGil/Using_Facebook_API)

# Example of Ads (1)

Three WiFi Call 14:24

 Because we are family  
Sponsored

Your MAMA needs this Mug ❤️❤️  
Love this design? Gift it for Your ❤️MAMA❤️  
Order here: <https://goo.gl/mU3ogU>



402 178 comments 182 shares

Like Comment Share



happysocks Sponsored



Shop Now



# Example of Ads (2)

WINDTRE 11:52 52%

UK Expat VPN  
Sponsored

UK Expat VPN is the only provider that GUARANTEES you access to key UK se... See more

**MISSING UK TV?**

WWW.UKEXPATVPN.COM  
Get access to BBC iPlayer, ITV, More4 etc abroad with UK Expat VPN. Our... [Learn More](#)

842 likes 365 comments 121 shares

[Home](#) [Video](#) [Profile](#) [Post](#) [Notifications](#) [More](#)

GOV.UK @GOVUK  
United Kingdom government account  
UK nationals in Italy should apply for residency. Check the guidance. Make the changes.

UK Government  
UK TRANSITION

**Check**  
**Change**  
**Go**

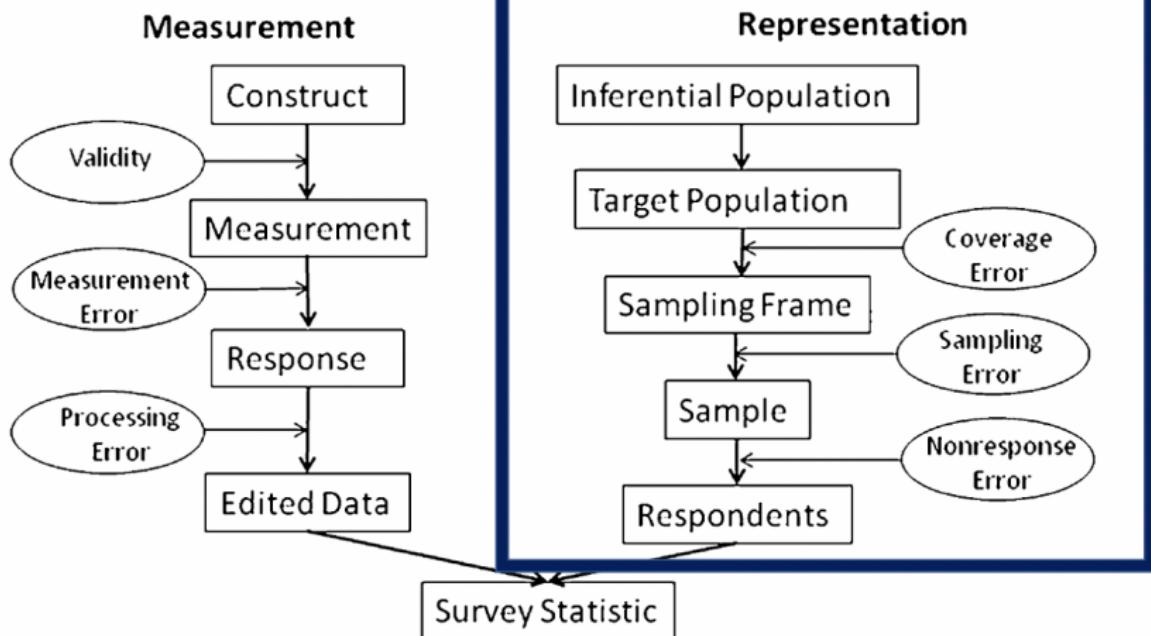
Find out more at [gov.uk/living in italy](http://gov.uk/living-in-italy)

#CheckChangeGo  
[www.gov.uk](http://www.gov.uk)

68 comments 133 shares 572 likes

Sponsorizzato

# Focus on Representation



# **Inferential Population**

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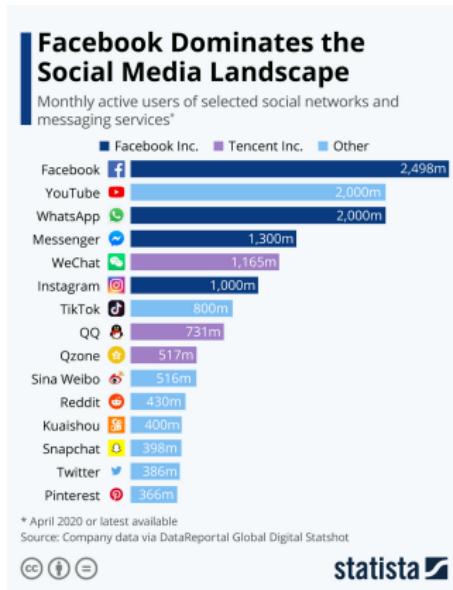
# **Global Population**

Aim is to use Facebook to infer  
the Global Population

# **Target Population**

Analysis of the distribution  
of the Facebook users  
in the key variables

# Use of Social Media



WORLD MAP OF SOCIAL NETWORKS  
January 2020

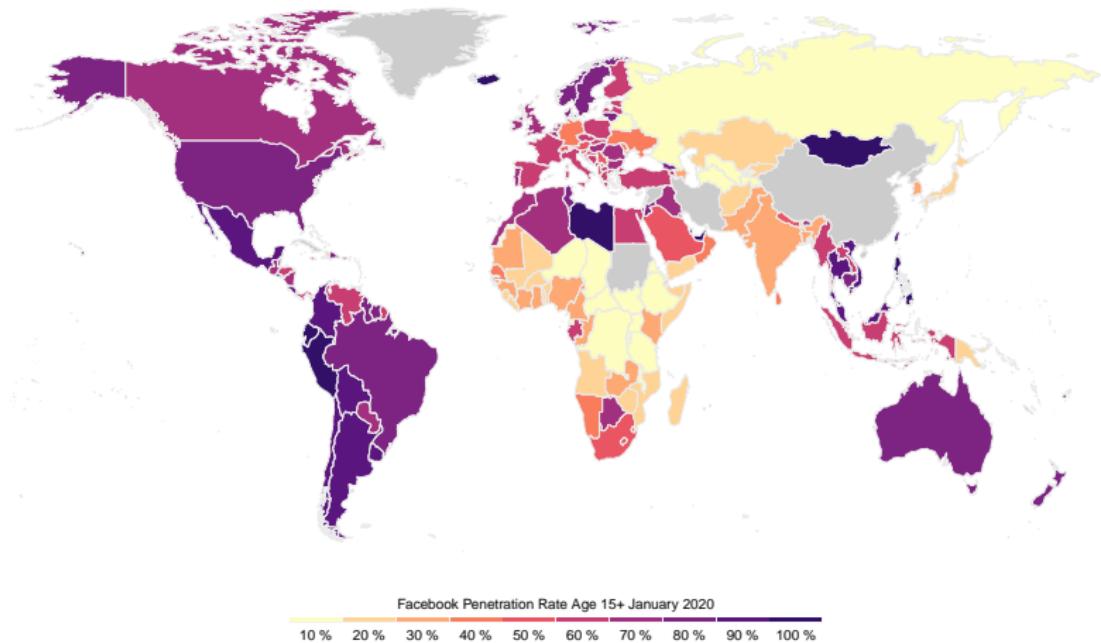


WORLD MAP OF SOCIAL NETWORKS  
December 2010



<https://www.statista.com/chart/5194/active-users-of-social-networks-and-messaging-services/>  
<https://vincos.it/world-map-of-social-networks/>

# Use of Facebook in the World

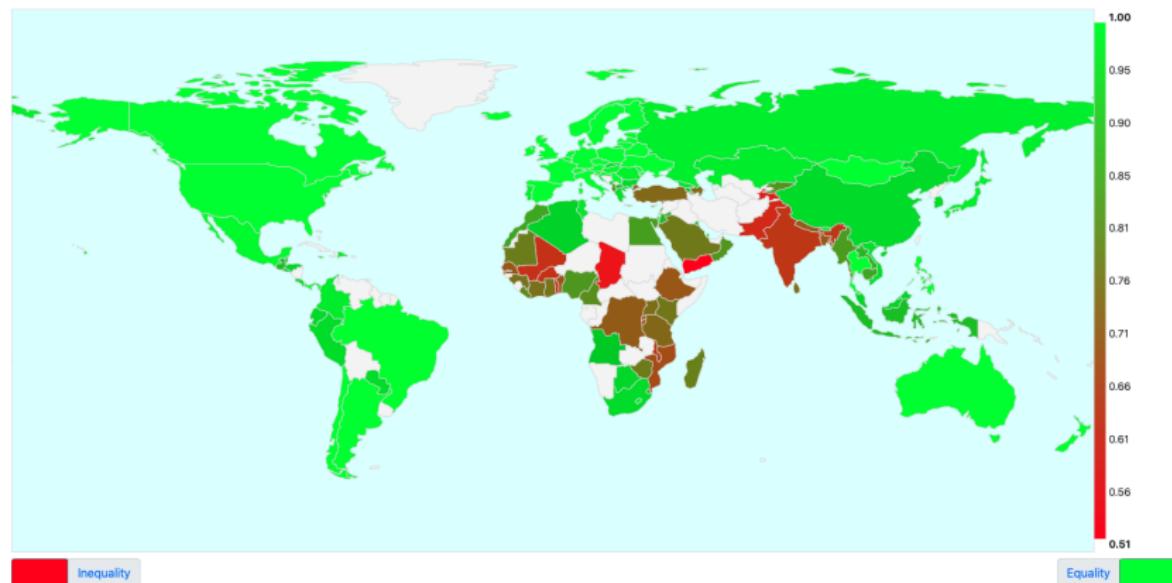


Facebook penetration rates among users age 15 years and older around the world. The rate is computed as of January 2020 with Facebook and United Nations data (UN 2019, Ševčíková 2020). The Facebook data is courtesy of Palotti et al. 2020.

# Gender Index

Report  
2021-05-04

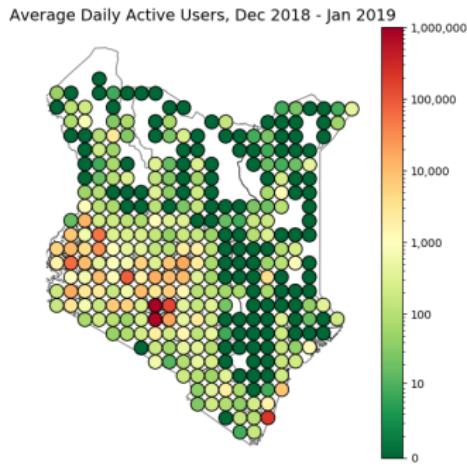
Latest Internet GG - Combined Share Export



<https://www.digitalgendergaps.org/>

# Also in the South of the World

Examples of Facebook data in Kenya and comparison with Census data from 2009.



Rosenzweig, R., Bergquist, P., Hoffmann Pham, K., Rampazzo, F., and Mildenberger, M. (2020). *Survey sampling in the Global South using Facebook advertisements*. SocArXiv.

Coverage of Facebook affected by:

- Age
- Gender
- Education
- Country

# **Sampling Frame**

Quotas of Facebook users  
distributed as the Inferential  
Population.

# Structure of the Ads Campaigns

## Stratum:

- Sex (Male and Female),
- Age (18-24, 25-44, 44-64, 65+),
- Regions of residence (NUTS1/US Census regions).



Grow, A., Perrotta, D., Del Fava, E., Cimentada, J., Rampazzo, F., Gil, S. and Zagheni, E. (2020). *Addressing Public Health Emergencies via Facebook Surveys: Advantages, Challenges, and Practical Considerations*. Journal of Medical Internet Research, 22(12):e20653.

# Ads of the Surveys

**Yale Survey Research Lab**  
Sponsored · ⓘ

Queremos conocer tu opinión. Ayúdanos a saber qué piensas contestando esta encuesta:



EEUU

SONORA  
CHIHUAHUA  
COAHUILA  
DURANGO  
ZACATECAS  
SAN LUIS POTOSI  
GUANAJUATO  
JALISCO  
MICHOACAN  
QUERETARO  
GUERRERO  
MEXICO CITY  
PUEBLA  
VERACRUZ  
OAXACA  
CHIAPAS

YALESURVEY.CA1.QUALTRICS.COM  
Queremos conocer tu opinión

LEARN MORE

**Kenya SoMe Research Study**  
Written by Leah Rosenzweig ⓘ · September 23, 2019 · ⓘ

Share your opinion in English, Kiswahili, Gikuyu, Soomaali, or Luo!



Chukua dakika 20 kwa utafiti  
Upata KES 50 muda wa maongezi kwa simu yako!



MIT.CO1.QUALTRICS.COM  
Fun Survey!  
20 minute survey

Learn More ⓘ

# Pictures

Images Used in the FB ads campaing.



1 – Male athlete  
©Adobe Stock/grki



2 – Group of athletes  
©Adobe Stock/nd3000



3 – Woman blowing nose  
©iStockphoto/Goodboy Picture Company



4 – Couple blowing noses  
©iStockphoto/Goodboy Picture Company

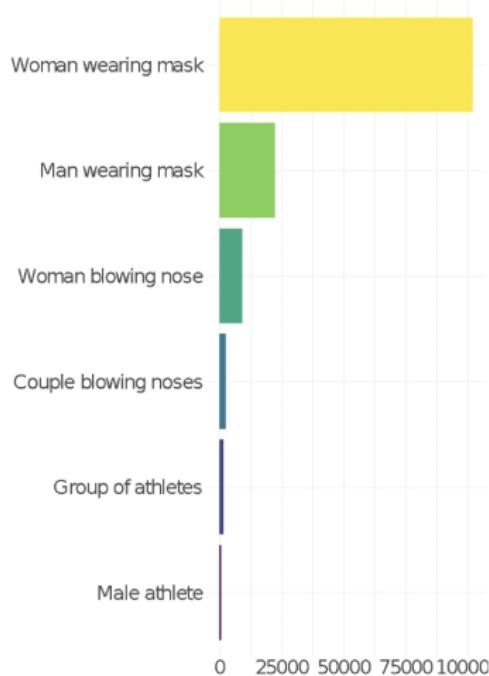


5 – Woman wearing mask  
©Adobe Stock/shintartanya



6 – Man wearing mask  
©iStockphoto/Михаил Руденко

Number of respondents in each image.



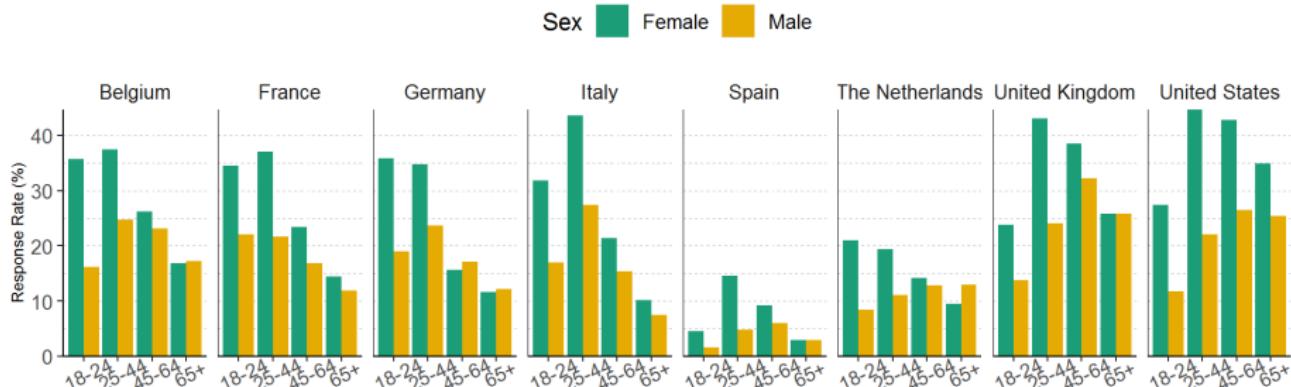
# Sampling Error affected by:

- Self-selection of the users
- Facebook's Algorithm
- Trust
- Incentive

# Sample

# Response Rate by Sex

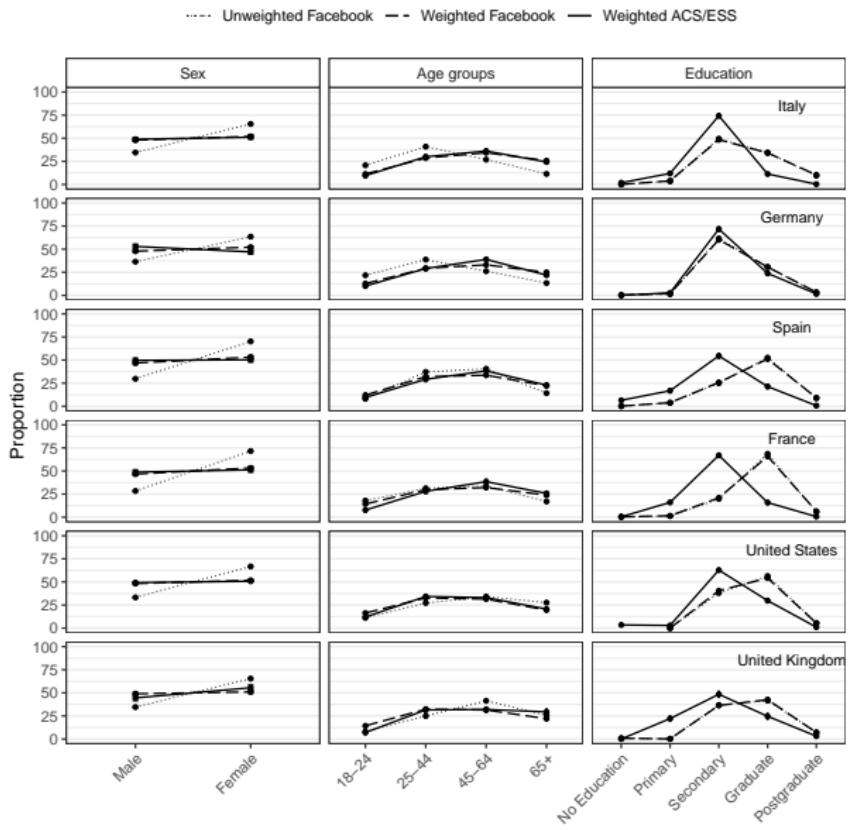
- **Response Rate** (% Facebook users who completed the questionnaire after clicking on the ad) generally reasonable with some variability
- **Observation 1:** Spain
- **Observation 2:** Female > Male



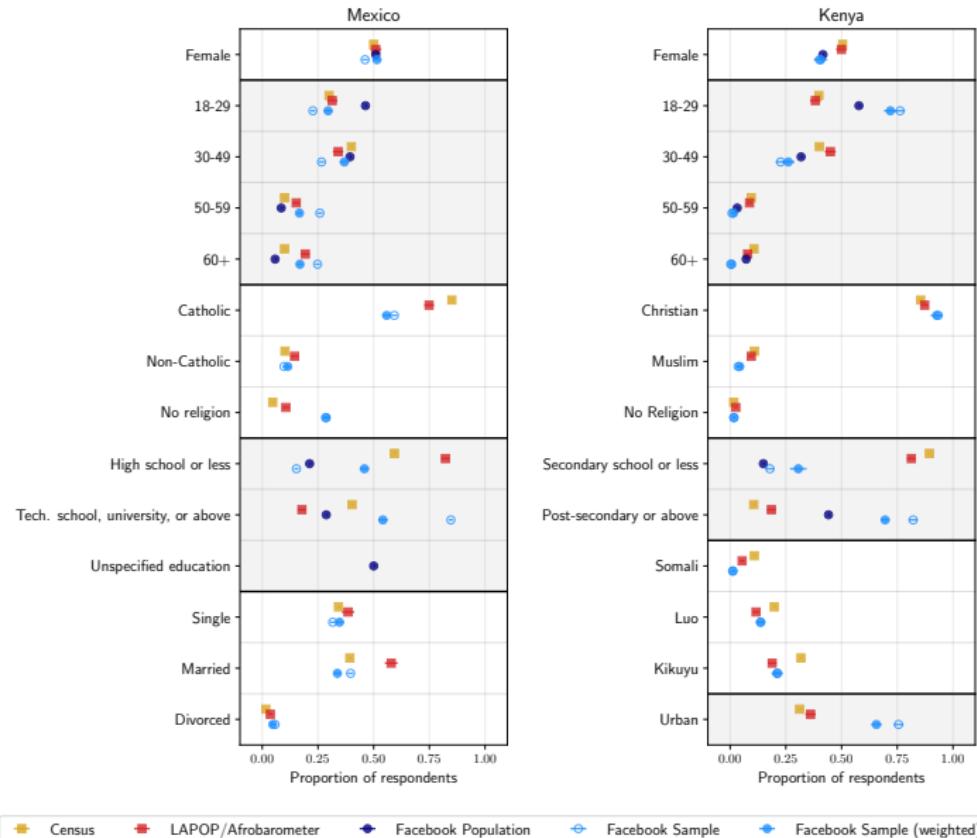
Perrotta, D., Grow, A., Rampazzo, F. et al. *Behaviours and attitudes in response to the COVID-19 pandemic: insights from a cross-national Facebook survey*. EPJ Data Sci. 10, 17 (2021).

<https://doi.org/10.1140/epjds/s13688-021-00270-1>

# Comparing Facebook and European Social Survey (ESS)



# Mexico and Kenya

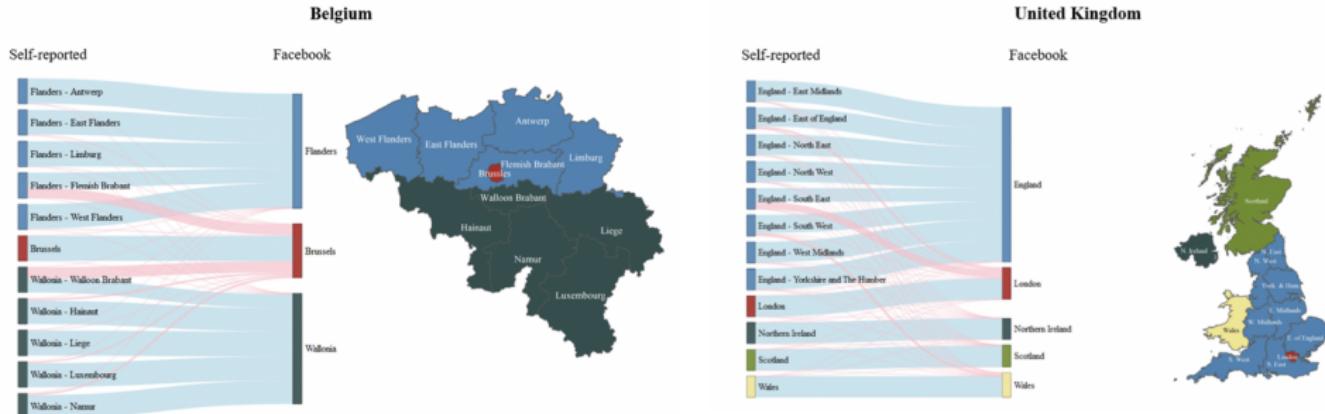


# Do we trust Facebook's Targeting?

On **137,224** questionnaires about  
**90%** was **correctly** identified for  
**age, sex, and place of residence**  
(comparison between ads targeting  
and questionnaires data).

# Place of Residence

## Specification error in places of residence in the **United Kingdom** and **Belgium**.



To sum up...

<b>Coverage</b>	<b>Errors</b>	
	<b>Sampling</b>	<b>Specification</b>
Age	Self-selection	Non-response per strata
Sex	Facebook's Algorithm	Area of Residence
Education	Trust	
Location	Incentive	

# Questions?

# Advantages

- Global Sample
- Targeting for demographic characteristics
- Fast and not too expensive
- Not only Facebook, AmazonTurk or Panels (e.g. Prolific, Qualtrics...)

# Transparency

**Definition**

**Algorithm**

**Ethics**

# Limitation

## Transparency

**Definition**

**Algorithm**

**Ethics**

We cannot control the sample.

# Questions?

# Examples of Non-Probability Samples

## ■ Convenience Sampling

- ▶ mall intercept samples
- ▶ volunteer samples

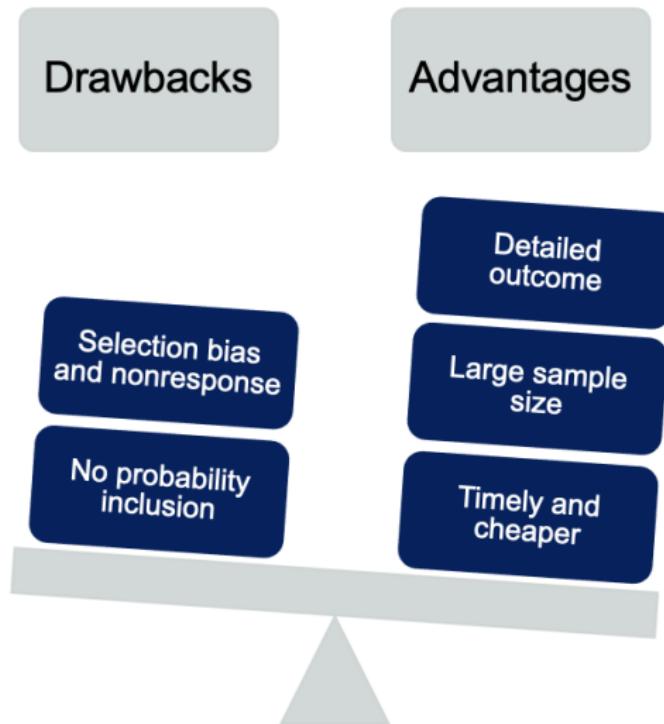
## ■ Sample matching

- ▶ quota sampling

## ■ Network sampling

- ▶ snowball
- ▶ respondent-driven sampling (RDS, Heckathorn 1997)
- ▶ network sampling with memory (NSM, Mouw and Verdery 2012)

# The Two Sides of the Coin



# How to Make Inference from NPS?

- Building **pseudo-weights** (Elliot 2009, Elliot and Valliant, 2017)
  - ▶ Estimate probability of inclusion relying on a **true probability sample** or **census** with common variables that explain selection mechanism.
- Using **post-stratification** (Little 1993)
  - ▶ Adjust for selection bias and correct for imbalances (e.g., by nonresponse) in the sample composition, relying on information from a **true probability sample** or **census**

# Assumption behind post-stratification

- 1 We can describe the population in terms of **K categorical variables** – each variable having  $J_k$  categories –, so that the population can be represented by  $j = \prod_{k=1}^K j_k$  cells.
- 2 We know the composition of this population, i.e., how many people are in each population cell, based on a **true probability sample** or a **census**.
- 3 The people who didn't answer the survey are like those who did answer, i.e.,
  - 1 in cell  $j$ , people who were asked to participate are a random sample from cell,
  - 2 in cell  $j$ , people who answered the survey are a random sample of those who were asked.

# Assumptions behind post-stratification

- The more cells I have, the more likely to draw a random sample from each cell. ✓
- The more cells I have, the more likely they become sparse. ✗
- What if assumption 3 fails?
  - ▶ I can use **multilevel regression** to predict the estimate of the outcome of interest in each cell, regardless of how little information the cell contains.

# How to Make Inference from NPS?

- Building **pseudo-weights** (Elliot 2009, Elliot and Valliant, 2017)
  - ▶ Estimate probability of inclusion relying on a **true probability sample** or **census** with common variables that explain selection mechanism.
- Using **post-stratification** (Little 1993)
  - ▶ Adjust for selection bias and correct for imbalances (e.g., by nonresponse) in the sample composition, relying on information from a **true probability sample** or **census**
- Using **multilevel regression (MR) and poststratification (P)** (Gelman and Little 1997)
  - ▶ MR-step for small area/cells estimation by using (i) a **predictive model** with large number of covariates and (ii) **borrowing information** to deal with sparse cells.
  - ▶ P-step to adjust for selection bias and correct for imbalances (e.g., by nonresponse) in the sample composition, relying on information from a **true probability sample** or **census**.

# Questions?

# Multilevel regression and poststratification (MRP)

## Social Sciences

### ■ Election forecasting:

- ▶ Wang et al. 2015 (polls on Xbox in the US)
- ▶ Lauderdale et al. 2020 (YouGov polls in the UK and US)
- ▶ Zahorski 2020 (polls on Viber and on the street in Belarus)

### ■ Public opinion:

- ▶ Lax and Phillips 2009 (on gay rights)
- ▶ Pacheco and Maltby 2019 (on the Obamacare (ACA))

## Epidemiology

### ■ Health quantities:

- ▶ Downes et al. 2018 (based on health survey)
- ▶ Downes and Carlin 2020

### ■ COVID-19:

- ▶ Gelman and Carpenter 2020 (on estimating disease prevalence)
- ▶ Barnwal et al. 2021 (on excess mortality in Bangladesh)
- ▶ Breen et al. 2021 (on social contacts in the US)

## Multilevel regression (MR)

We define a hierarchical regression model for the outcome of interest in cell  $j$ , which includes varying intercepts  $a_j^k$ , for  $k = 1, \dots, K$ , and  $j = 1, \dots, J$ :

$$g(\theta_j) = g(E[Y_{j[i]}]) = \beta_0 + X_j^T \beta + \sum_{k=1}^K \alpha_{j[i]}^k$$

The varying intercepts (or random effects)  $a_j^k$  are given independent normal prior distributions:

$$a_j^k \sim N(0, \sigma^2)$$

## Multilevel regression (MR)

The varying intercepts  $\alpha_{j[i]}^k$  have the effect of partially pooling each  $\theta_j$  towards the estimate obtained by the model fitted to the whole data ( $\bar{y} = \beta_0 + X_j^T \beta$ ), with sparse cells benefitting the most from this regularization.

$$\tilde{\theta}_j \approx \frac{n_j \sigma_\theta^2 \bar{y}_j + \sigma_j^2 \bar{y}_r}{n_j \sigma_\theta^2 + \sigma_j^2}$$

- $n_j$ : sample size of cell  $j$
- $\sigma_j^2$  : within-cell variance of cell  $j$
- $\sigma_\theta^2$  : between-cell variance

- When  $n_j \rightarrow 0$ ,  $\tilde{\theta}_j \approx \bar{y}_r$ , i.e., with sparse cells, the population estimate is pulled towards the overall uncorrected expected value,  $\bar{y}_r$  (complete pool)
- When  $n_j \rightarrow \infty$ ,  $\tilde{\theta}_j \approx \bar{y}_j$ , i.e., with large cells, the population estimate is pulled towards the cell-wise direct estimate,  $\bar{y}_j$  (no pool)

## Poststratification (P)

Using the known size of each cell  $j$  in the population,  $N_j$ , we can obtain the estimate of the outcome of interest in the population (or in any subpopulation  $s$ ):

- The final MRP estimate is a weighted average of cell-wise estimates  $\tilde{\theta}_j$ , where smaller cells get downweighted and larger cells upweighted:

$$\tilde{\theta}^{MRP} = \frac{\sum_{j=1}^J N_j \tilde{\theta}_j}{\sum_{j=1}^J N}$$

$$\tilde{\theta}^{MRP} = \frac{\sum_{j=1}^J N_j \tilde{\theta}_j}{\sum_{j=1}^J N}$$

## Post-stratification (P)

How do we choose the variables to construct the post-stratification cells?

- Post-stratification based on cells that are homogeneous w.r.t. outcome of interest  $Y$  reduces both variance and bias (Holt and Smith 1979).
  - Post-stratification based on cells that are homogeneous w.r.t. the participation in the survey reduces the bias, but not necessarily the variance (Little 1986).
- Choose variables that are predictive of either the survey outcome (primarily) or the response propensities (secondly) (Little and Vartivarian 2005).

# Some References about Facebook and Surveys

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# Exercise

**Example: web survey on COVID-19**

<https://github.com/chiccorampazzo/SICSS-Oxford-2022>

# Thanks!

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