

## **Questions and Answers**

**What piqued your interest about our job offer?**

My previous experience ignited my interest about your job offer. My previous experience and success as a Fullstack Developer would help me to achieve some quick wins in certain areas at Optimile. I'm also excited at the prospect of learning more about Optimile. The company's mission aligns with my own professional values and I believe I'd be a great fit culturally. I loved what I read in the recent article by the CEO Optimile about the initiatives the company is undertaking to ensure ongoing development of SaaS-based mobility platform through strategic partnerships, enhancement to culture and employee engagement. I also value the company's long history of success in the mobility market and recent innovations that are seeing significant market share gains in mobility services. Professionally, I have developed a number of transportation management web applications for clients, and I'd love to be able to contribute to something similar again at Optimile. I am bright, intelligent, innovative and curious to tackle the challenges of connected mobility at Optimile.

**What makes you stressful? How do you deal with this and how will I be able to tell you're stressed? Can you give me an example of this?**

I feel stressful when a client is not satisfied with my product and service. That is why I always try to know what a client wants in terms of product requirements and specifications. I have been practicing agile methodology of software development and making sure that I receive constant client reviews throughout the product development lifecycle. I don't like to let stress take over a situation. Instead, I like to stay focused on the task at hand. For example, if a client isn't happy with our product, instead of dwelling on it, I like to focus on proactively communicating with them. I like to get to the bottom of the issue, troubleshoot it, and then find a common ground that'll allow us to move forward.

**What former accomplishment gives you the biggest sense of pride?**

My former achievement that gives me the biggest sense of pride was in the third week of my last organization. I realized the company was using an outdated tech stack. Rather than using poor tools, I got out of my comfort zone to pitch three new design and development tools to our board. I introduced Python, Django, Reactjs and how to serve Reactjs static files in Django web application development. Within weeks, I achieved sign-off and was responsible for training the team. It saved us 30% in time to deliver projects and helped us modernize the business and product development.

**Tell me about a grave mistake you've made and how you dealt with it.**

About two years ago, an old friend of mine, who I hadn't heard from in a long time, reached out to me. We met for lunch. He asked me about my work, and I eventually told him about a proposal that I was working on for a new client. A few days later, I met with the client to present my proposal. That's when I found out that my "old friend" had already offered them a proposal similar to mine. I was devastated and embarrassed. I learned to keep my business information to myself and choose my friends more carefully.

**Tell me about a difficult situation you've managed to bring to a positive conclusion.**

In my current job, there was this time last year when a customer wanted a new website built on a very tight schedule and with a limited budget. I knew it was too risky. I turned down the work and respectfully explained my reasoning to the customer. The customer was upset and hired another company for the job.

Sometime later, the customer called me. They had a lot of delays with their project and realized that the schedule and budget combination was unworkable. They should have allowed for a longer schedule or a larger budget for that project. The customer told me that they wanted to work with us in the future because they valued our judgment and appreciated the honest feedback we had given.

**Why should we hire you?**

You should hire me because I believe that my experience and skills make me a strong candidate for this position. I am a highly motivated and progress-focused Full Stack Developer with a long standing background in this industry. I have been working as a full stack developer for the past five years, and I have extensive experience with both front-end and back-end development. I have worked on projects of all sizes, from small personal projects to large enterprise systems. My experience has given me the opportunity to work with many different technologies, including

Python, JavaScript, html, css, Django Web Framework, Postgresql, Material UI library, Django Rest Framework, SQL, Typescript, Bootstrap, ReactJS, Machine learning, Jupyter Lab, Jupyter Notebook, Mysql, Sqlite3, Github, Visual Studio Code, and Amazon Web Service (AWS).

I hold a Master degree in Computer Science with a First Class Degree Honours. My core strengths are my ability to learn quickly and my attention to detail. I pride myself on being able to pick up new technologies quickly and efficiently. I also take pride in my ability to write clean code that is easy to read and maintain. I believe that these skills are essential for any developer who wants to be successful in today's competitive job market.

I am experienced in:

Creating and implementing the website's overarching architecture.

Creating database technology for the website and implementing it.

Creating application logic and the required files for backend operations.

Creating front-end user interface.

Integrating the API with the front-end user interface.

Optimizing website for mobile and tablet devices.

Ascertaining the website's responsiveness.

I am willing to travel to Optimile headquarters in Belgium once in a while. I have a Master degree in Computer Science with a first class grade. I have equal knowledge and skill by means of experience and I am fluent in English. I am interested in developing and expanding back-end systems. I am not afraid of a challenge and to learn new technologies. Also, I have acquired over 5 years experience working with Python and Django.

I am a hard worker and a team player. I am always willing to put in the extra effort to get the job done. I also believe in working collaboratively with my team members to achieve common goals. I am confident that I have the skills and experience that would make me the perfect candidate for this position. I would be grateful for the opportunity to discuss this further with you in an interview. I would like to thank you for your time and consideration and I look forward to hearing from you soon.

### Why are you looking for a new job?

I am looking for a new job because my job contract with my current employer is ending on 31 December 2022. I am therefore interested in a new job at this moment. Also, I am looking forward to getting a new job in order to continue:

- Boosting my network of professionals.
- Solving more IT problems and providing innovative solutions.
- Adding values to a new organization and be part of development projects.
- Meeting new people and sharing technical knowledge and expertise.

My current company is fast-moving and high-achieving, and I've learned how to compete and succeed in such a high-pressure environment. But at such a large and established company, there's not a whole lot of room to grow beyond my own job description. For my next job, I'd like the opportunity to wear more than one hat at a time and keep up that momentum. And one more: While I'm grateful I have been able to lead and grow a team—I do love people management, I'm afraid the culture at my current company doesn't suit me. I'd like to work in an environment that encourages teamwork and collaboration.

At this point in my career, I have the skills, knowledge, and experience to go beyond the duties of my current role. I'm ready to learn new things and take on more responsibility.

### What are your salary expectations?

My salary expectation is 60,000 Euro per annum (Negotiable).

### Are you still working? If so, what is your period of notice and do you think you will have to complete it?

Yes, I am still working. My notice period is 1 week. It is important I give a week notice to my current employer.