

BCA VI SEM

BUSINESS

INTELLIGENCE

UNIT - V

BASICS OF ENTERPRISE REPORTING

PRESENTATION BY :
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SYLLABUS



RANI CHANNAMMA UNIVERSITY, BELAGAVI

17BCAECOT63: Business Intelligence

Teaching Hours: 4 Hrs/week

Marks: Main Exam: 50

IA: 20

Unit I: Business View of Information Technology applications: Business Enterprise Organization , Its functions, and core business process, baldrige business excellence frame work (Optional reading) Key purpose of using IT in business, The connected world : Characteristics of Internet _Ready IT Applications, Enterprise applications(ERP/CRM) and bespoke IT applications, information users and their requirements, Types of digital data , structured data , unstructured data, Semi-structured data , Difference between semi structured and structured data. 10 Hrs

Unit II: Introduction to OLTP and OLAP : OLTP(online transaction processing) OLAP(online Analytical Processing) Different OLAP Architectures , OLTP and OLAP, Data models for OLTP and OLAP, Role of OLAP tools in the BI Architecture , should OLAP be performed directly on operational data bases. Business intelligence: Using analytical information of decision support, Information sources before dawn of BI , BI defined , evolution of BI and role of DSS , EIS, MIS and digital dash boards, Need for BI at virtually all levels , BI for past , present and future, The BI value Chain , Introduction to Business analytics. 08 Hrs

Unit III:BI definitions and concepts : BI component Framework , BI Users, Business Intelligence Applications, BI roles and responsibilities, Basics of data integration , Need for data Warehouse ,Definition of data Warehouse, ODS, Ralph Kimball's Approach vs Inmon's Approach , Goals of data warehouse, Constituents of data Warehouse , Data integration, Data integration technologies , Data Quality , Data Profiling, A case Study from the Healthcare Domain. 10 Hrs

SYLLABUS

Unit IV:Types of Data Model: Data Modelling techniques, Fact table, Dimension table, Typical dimensional Models, Dimensional Modelling Life cycle, Understanding Measures and performance measurement System terminology , navigating a Business Enterprise. 10 Hrs

Unit V:Basics of Enterprise Reporting: Reporting perspectives common to all levels of Enterprise, Report Standardization and Presentation practices, Enterprise Reporting characteristics in OLAP World , Balanced score card , Dash boards. 10 Hrs

Text Books:

1. R.N.Prasad, Seema Acharya , Fundamentals of Business analytics, First Edition , 2011, Wiley-India

Reference Books:

1. GaliShmueli,. Nitin R Patel , peter C . Bruce, “ Data mining for Business Intelligence” Wiley-India, 2011.
2. Ralph Kimball ,Margy Ross, “Practical tools for Data Warehosuing and Business Intelligence” , second Edition Wiley-India 2011.

REPORTING IS ONE OF THE INTEGRAL PART OF OLTP SYSTEMS

BASICS OF ENTERPRISE REPORTING

- REPORT STANDARDIZATION
- REPORTING PERSPECTIVES
- FEATURES OF GOOD REPORTING

REPORT STANDARDIZATION

- DATA STANDARDIZATION - fact based
- CONTENT STANDARDIZATION - relevant content
- PRESENTATION STANDARDIZATION - formats
- METRICS STANDARDIZATION - units
- REPORTING TOOLS STANDARDIZATION - tools

REPORTING PERSPECTIVES

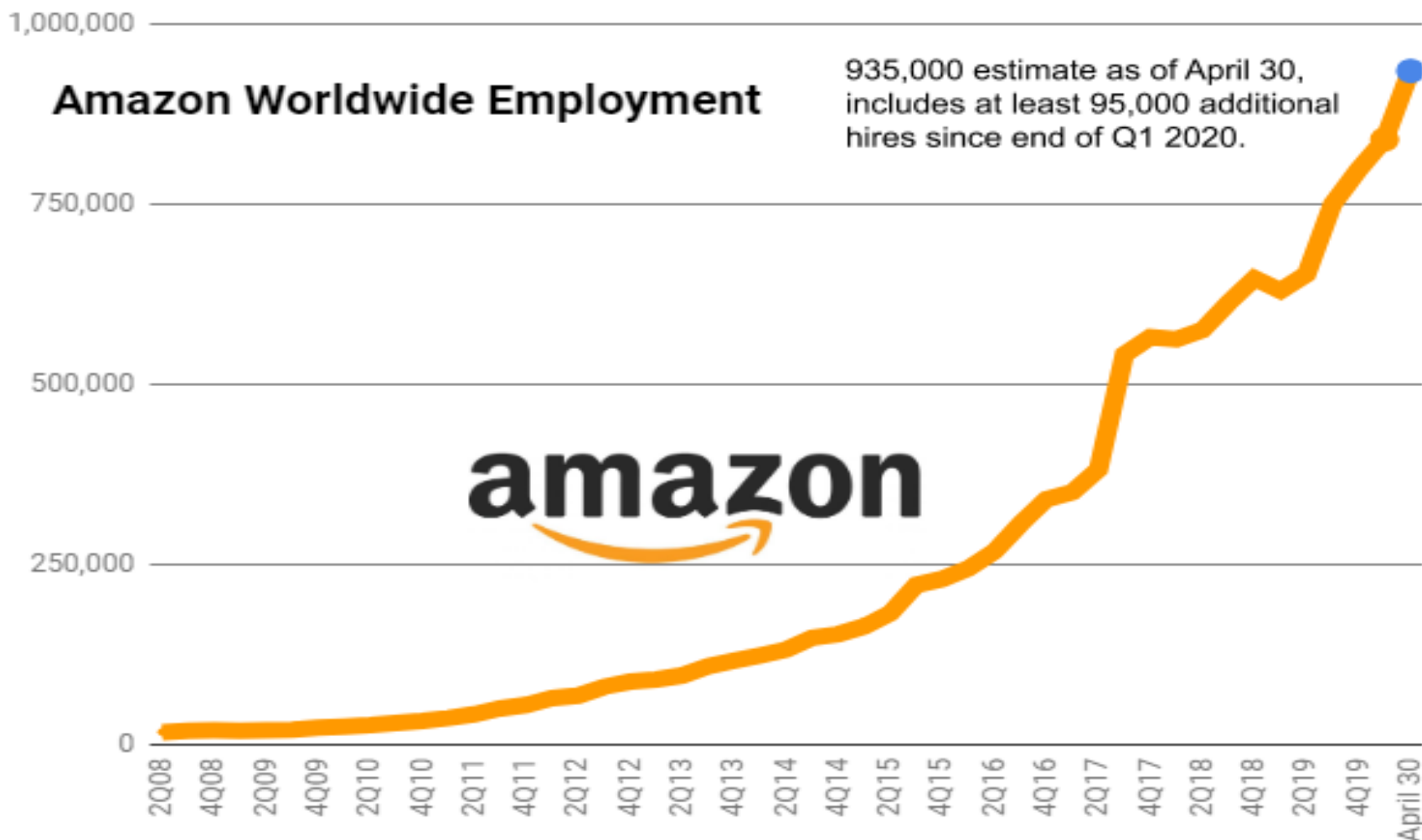
- FUNCTIONAL LEVEL – DEPARTMENTAL REPORTS, IN DIFFERENT LANGUAGES
- ANNUAL REPORTS
- ROLE BASED
- SUMMARY/DETAILED
- STANDARD/AD HOC
- PURPOSE
- TECHNOLOGY CENTRIC – PAPERLESS REPORTS, PREFERRED FORMATS

FEATURES OF GOOD REPORTING

- **TITLE** - should reflect its purpose
- **HEADER/FOOTER** - logo, page number, .. etc
- **REPORTING PERIOD** - from date - to date
- **COLUMN HEADINGS** - user friendly headings
- **FILTERS** - profit in region="south"
- **SORT SEQUENCES** - revenue report in decreasing order of amount
- **TOTALS/GROUP TOTALS** - helps in quick analysis
- **DATA FIELD FORMATTING** - date may be MM/DD/YY
- **HIGHLIGHTING** - needed to grab attention
- **NOTES** -

REPORT DELIVERY FORMATS

- PRINTED REPORTS - used when essential
- SECURE SOFT COPY - UNEDITABLE PDF, ZIP, PASSWORD PROTECTED
- EMAIL ATTACHMENTS
- LINK TO REPORTS
- EBOOKS
- PPT, WORKSHEETS



Source: Amazon Earnings Reports

GEEKWIRE

VIVO IPL AUCTION 2018

PLAYER COUNT



IND	WI	SL	ZIM
AUS	ENG	AFG	CAN
SA	NZ	BAN	IRE
NEP			



TOTAL PLAYERS GOING UNDER THE HAMMER

578



MAXIMUM PLAYERS THAT CAN BE BOUGHT

182

UNCAPPED PLAYERS

BASE PRICE	TOTAL	INDIAN	OVERSEAS
40 L	14	8	6
30 L	18	10	8
20 L	301	280	21
TOTAL	333	298	35

CAPPED PLAYERS

BASE PRICE	TOTAL	INDIAN	OVERSEAS
2 CR	36	13	23
1.5 CR	32	5	27
1 CR	31	9	22
75 L	23	5	18
50 L	121	30	91
TOTAL	243	62	181

ASSOCIATE PLAYERS*

BASE PRICE	TOTAL	INDIAN	OVERSEAS
20 L	2	0	2

*Includes Players From Canada & Nepal

ENTERPRISE REPORTING

CHARACTERISTICS IN OLAP WORLD

Enterprises invest money and efforts to help decision makers gain access to the right info at right time on the right device.

Some of critical area focuses of enterprise reporting are :

- **SINGLE VERSION OF TRUTH**
- **ROLE BASED DELIVERY**
- **ANYWHERE/ANYTIME/ANY-DEVICE DELIVERY**
- **PERSONALIZATION**
- **SECURITY**
- **ALERTS – KPI's through email, sound, graphic, SMS alerts, Popup.**

COMMON REPORT LAYOUT TYPES

- TABULAR REPORTS - have rows, columns, header, footers, total, sub totals
- MATRIX REPORTS - has aggregated (summarized) information
- LIST REPORTS
- CHART REPORTS - has graphical information
- GAUGE REPORTS – shows gauge controls

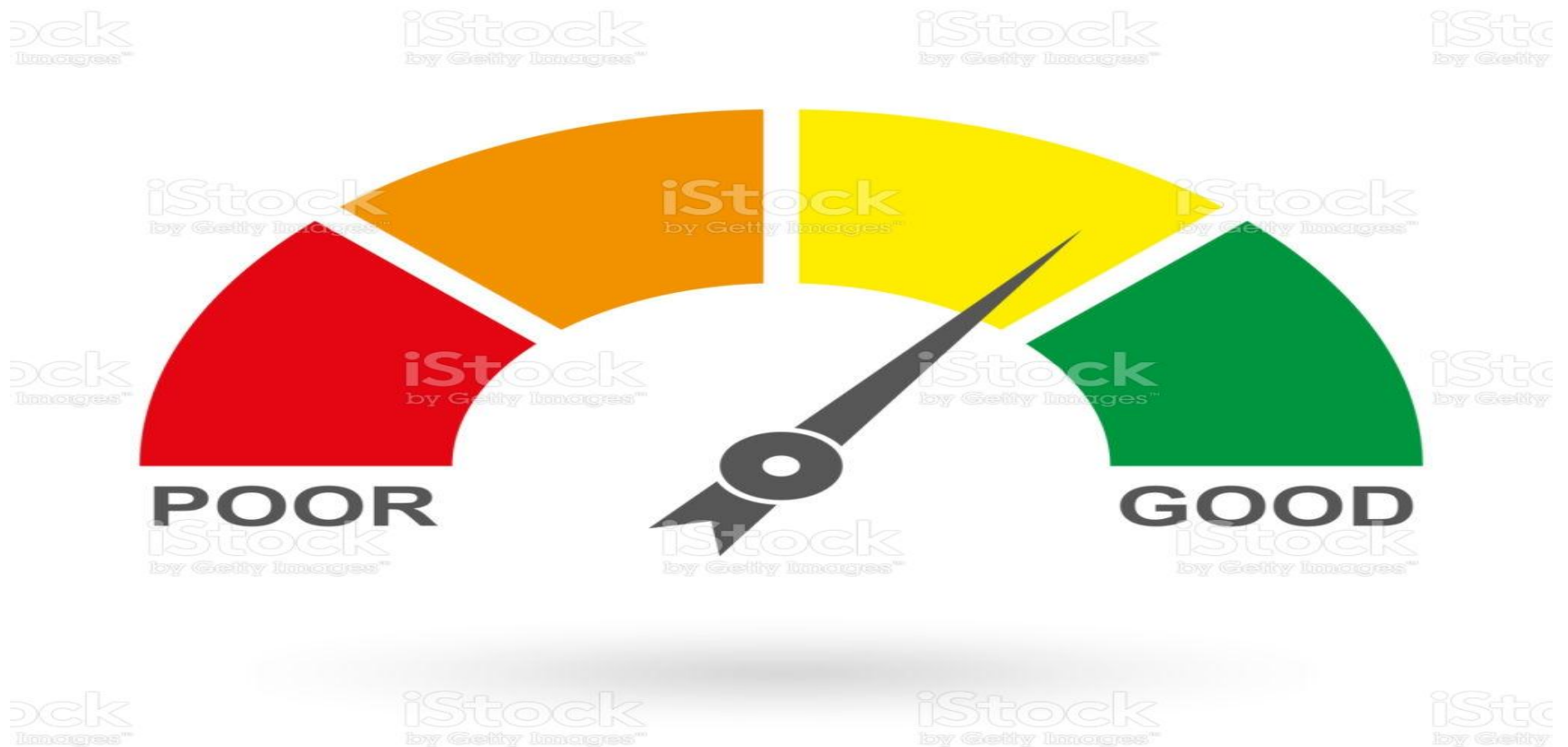
TABULAR REPORT



Company Departments

Department Id	Department Name	Manager Id	Location Id
10	Administration	200	1700
20	Marketing	201	1800
30	Purchasing	114	1700
40	Human Resources	203	2400
50	Shipping	121	1500
60	IT	103	1400
70	Public Relations	204	2700
80	Sales	145	2500
90	Executive	100	1700
100	Finance	108	1700
110	Accounting	205	1700
120	T		1700

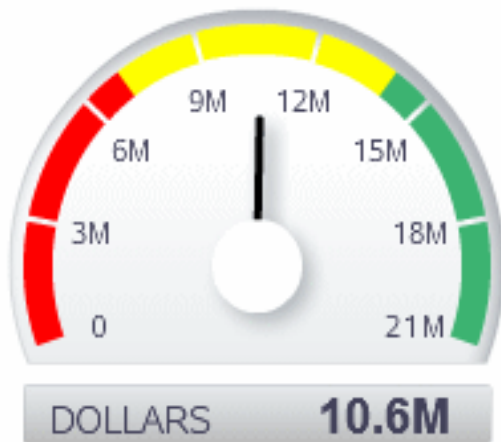
GAUGE REPORT



GAUGE REPORT

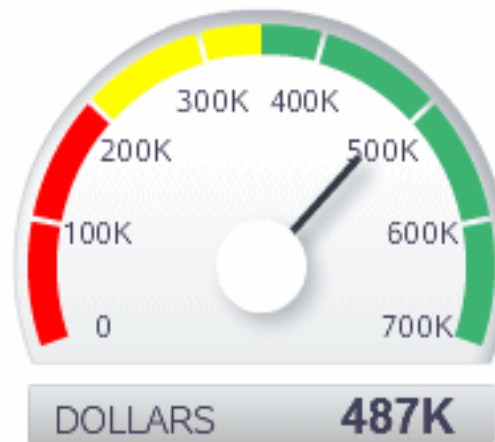
Regional Sales

South



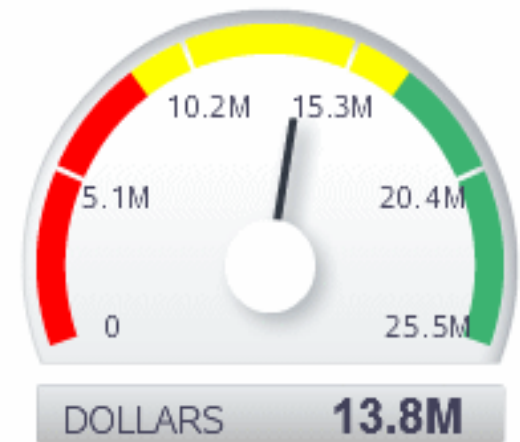
Southern Region Goal:
\$15,000,000

Web Direct



Web Direct Region Goal:
\$400,000

East



Eastern Region Goal:
\$18,000,000

CHART REPORT

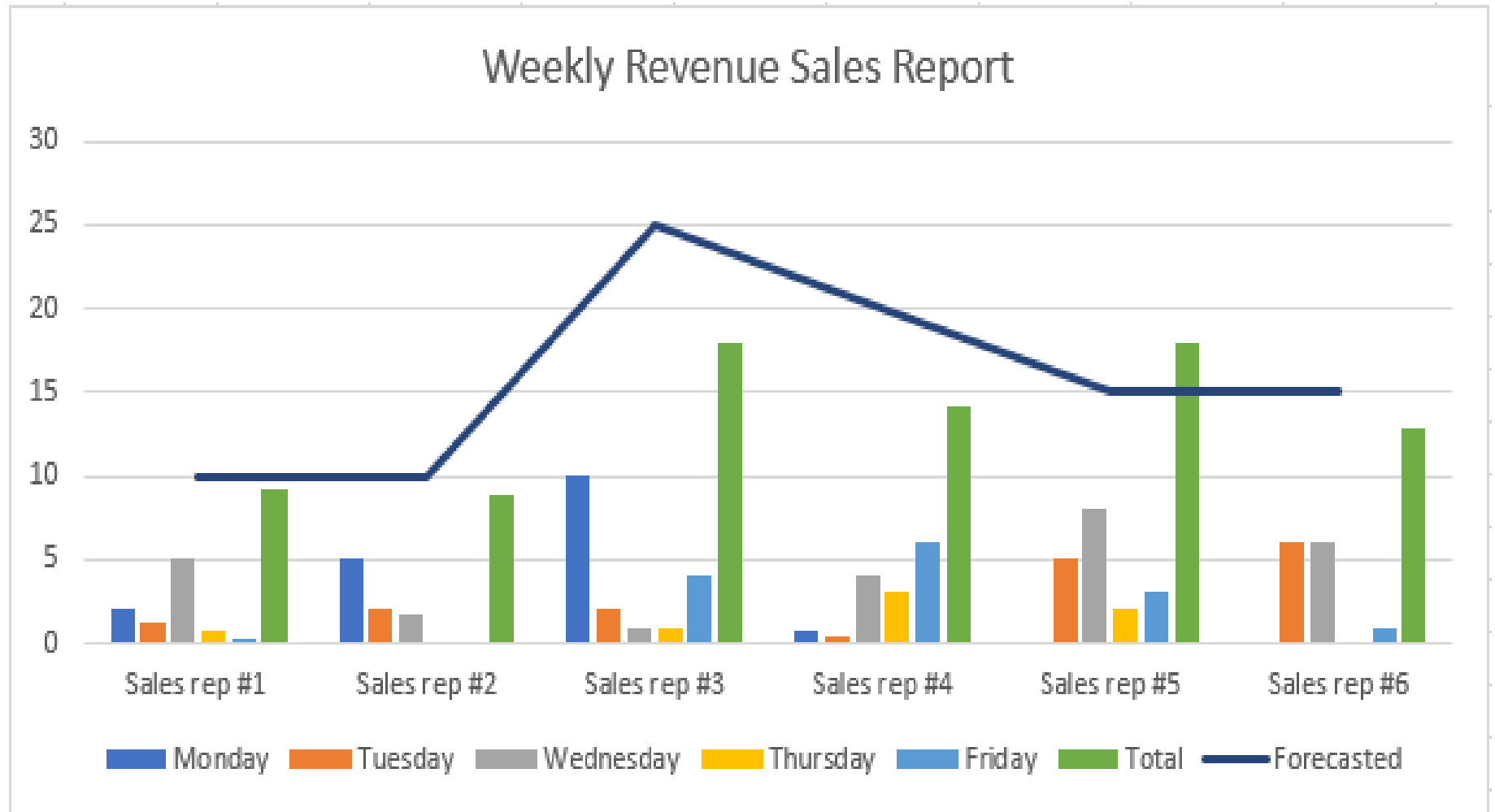
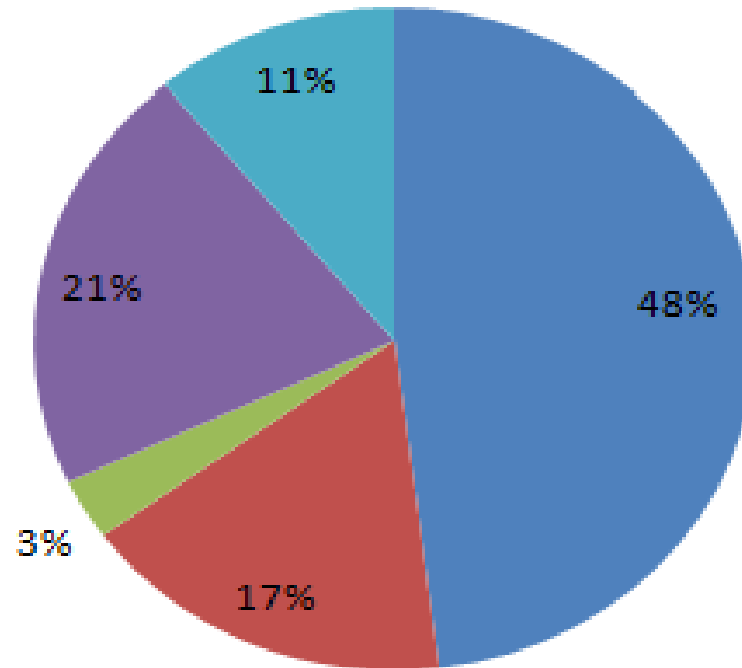


CHART REPORT

Break-up of total revenue.

■ M800 ■ Esteem ■ Zen ■ Omni ■ Alto



BALANCED SCORECARD

- IT IS A MANAGEMENT SYSTEM
- HELPS TO REACH GOALS/VISION OF ORGANIZATION
- HELPS TO IMPROVE PERFORMANCE OF THE ORGANIZATION
- HELPS TO MONITOR ORGANIZATION'S PERFORMANCE
- PROVIDED BY Dr. ROBERT S.KAPLAN, DAVID P. NORTON IN 1992

PERSPECTIVES OF BALANCED SCORECARD

- FINANCIAL PERSPECTIVE
- CUSTOMER PERSPECTIVE
- INTERNAL BUSINESS PERSPECTIVE
- LEARNING AND GROWTH PERSPECTIVE

BALANCED SCORECARD



- Improve cash flow
- Decrease infrastructure expenditure
- Increase project profits

Financial

- Increase customer satisfaction
- Grow market share
- Improve survey results

Customer

Learning
& Growth

- Invest in employee training
- Performance reviews
- Education grants

Internal
Processes

- Decrease call wait times
- Improve Safety Index
- Minimize rework



Balanced Scorecard Measurements

Perspective	Generic Measurements
Financial	Return of Capital Employed, Economic value added, Sales growth, Cash flow
Customer	Customer satisfaction, retention, acquisition, profitability, market share
Internal business process	<p>Includes measurements along the internal value chain for:</p> <p>Innovation - measures of how well the company identifies the customers' future needs.</p> <p>Operations - measures of quality, cycle time, and costs.</p> <p>Post sales service - measures for warranty, repair and treatment of defects and returns.</p>
Learning and growth	<p>Includes measurements for:</p> <p>People - employee retention, training, skills, morale.</p> <p>Systems - measure of availability of critical real time information needed for front line employees.</p>

CORPORATE DASHBOARDS

- **THE ENTERPRISE DASHBOARD IS A VISUAL REPORT SHOWING CHARTS AND LISTS OF EXPENSE INFORMATION**
- **IT IS HELPFUL FOR A QUICK, OVERALL SNAPSHOT OF DATA AT ANY GIVEN TIME, WITHOUT NEEDING LINE-BY-LINE DETAIL**
- **DASHBOARDS ENABLE TRUE ASSESSMENT OF BUSINESS AND PERFORMANCE**

CORPORATE DASHBOARDS

- A WELL CONSTRUCTED CORPORATE DASHBOARD ANSWERS FOUR BASIC QUESTIONS :
- **WHERE?**
- **WHAT?**
- **HOW?**
- **WHY?**

CORPORATE DASHBOARDS

- **DASHBOARDS HELPS IN**
- **BETTER ANALYSIS**
- **BETTER TRACKING**
- **PROACTIVE ALERTING**

The Complete Car Dashboard Light Guide



- | | | | | |
|---------------------------------------|---------------------------------------|---------------------------------|----------------------------|-------------------------------|
| 1) Fog light (front) | 13) Ignition switch warning | 26) Trailer tow hitch warning | 39) Airbag warning | 52) Bonnet open |
| 2) Power steering warning light | 14) Key not in vehicle | 27) Air suspension warning | 40) Handbrake warning | 53) Low fuel |
| 3) Fog light (rear) | 15) Key fob battery low | 28) Lane departure warning | 41) Water in fuel filter | 54) Automatic gearbox warning |
| 4) Washer fluid low | 16) Distance warning | 29) Catalytic converter warning | 42) Airbag deactivated | 55) Speed limiter |
| 5) Brake pad warning | 17) Press clutch pedal | 30) Seat belt not on | 43) Fault problem | 56) Suspension dampers |
| 6) Cruise control on | 18) Press brake pedal | 31) Parking brake light | 44) Dipped beam headlights | 57) Oil pressure low |
| 7) Direction indicators | 19) Steering lock warning | 32) Battery/alternator warning | 45) Dirty air filter | 58) Windscreen defrost |
| 8) Rain and light sensor | 20) Main beam headlights | 33) Parking assist | 46) Eco driving indicator | 59) Boot open |
| 9) Winter mode | 21) Tyre pressure low | 34) Service required | 47) Hill descent control | 60) Stability control off |
| 10) Information indicator | 22) Sidelight information | 35) Adaptive lighting | 48) Temperature warning | 61) Rain sensor |
| 11) Glow plug/diesel pre-heat warning | 23) Exterior light fault | 36) Headlight range control | 49) ABS warning | 62) Engine/emissions warning |
| 12) Frost warning | 24) Brake lights warning | 37) Rear spoiler warning | 50) Fuel filter warning | 63) Rear window defrost |
| | 25) Diesel particulate filter warning | 38) Convertible roof warning | 51) Door open | 64) Auto windscreen wiper |

CORPORATE DASHBOARDS

- **DASHBOARD IS A GRAPHICAL USER INTERFACE THAT ORGANIZES AND PRESENTS INFORMATION IN A WAY THAT IS EASY TO READ.**
- **IT PROVIDES AT A GLANCE INFORMATION TO WHAT IS ACTUALLY HAPPENING IN AN ORGANIZATION**

22.598
Number of Fans



Gained: 703 Lost: 62

8.148
Page Views



Unique Pageviews: 4,8K

199
Total Actions



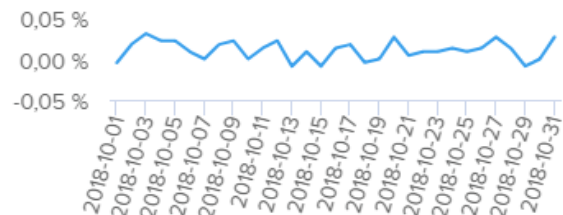
To prev. period: +6,99%

5.828
Post Likes

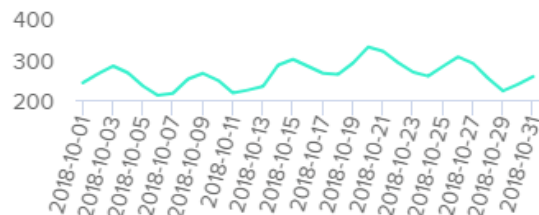


New Pagelikes: 703

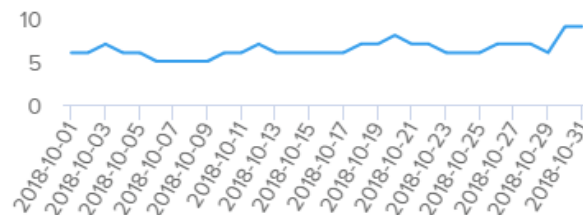
Audience Growth



Page Views



Total Actions



Top Countries of Fans Gained

1. United States of America	282
2. United Kingdom	113
3. Brasil	72

Top Sources of Page Views

1. facebook	2,532
2. Instagram	2,235
3. mywebsite.com	647

Actions on Page

Website Clicks	107
Page Call To Action Clicks	40
Phone Number Clicks	31
Get Direction Clicks	21

Fans By Country



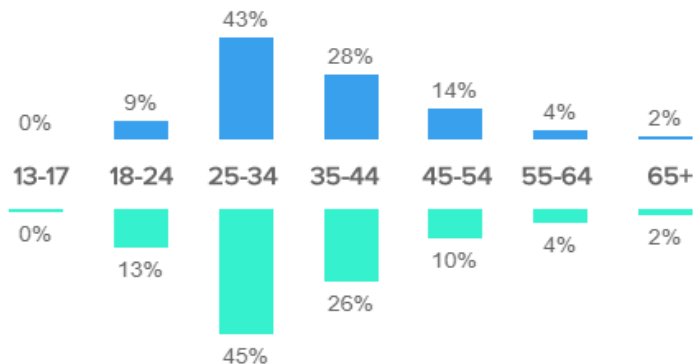
Fans By Age & Gender



43% Women



57% Men



Twitter Followers vs. Target

15,760 Current Followers



Target of 25,000 this year

Key Metrics Past 30 Days

 1,851 Referrals

Compared to 1,277 last month

 326 Retweets

Compared to 349 last month

 622 Favorites

Compared to 689 last month

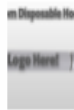
 15 Conversions

Compared to 9 last month

Mentions



I've just extended my @Klipfolio #dashboard trial



Need... more... time... Thanks for extending my #dashboard trial @Klipfolio!



I don't always tweet, but when I do, it's to extend my @Klipfolio #dashboard trial



Need... more... time... Thanks for extending my #dashboard trial @Klipfolio!

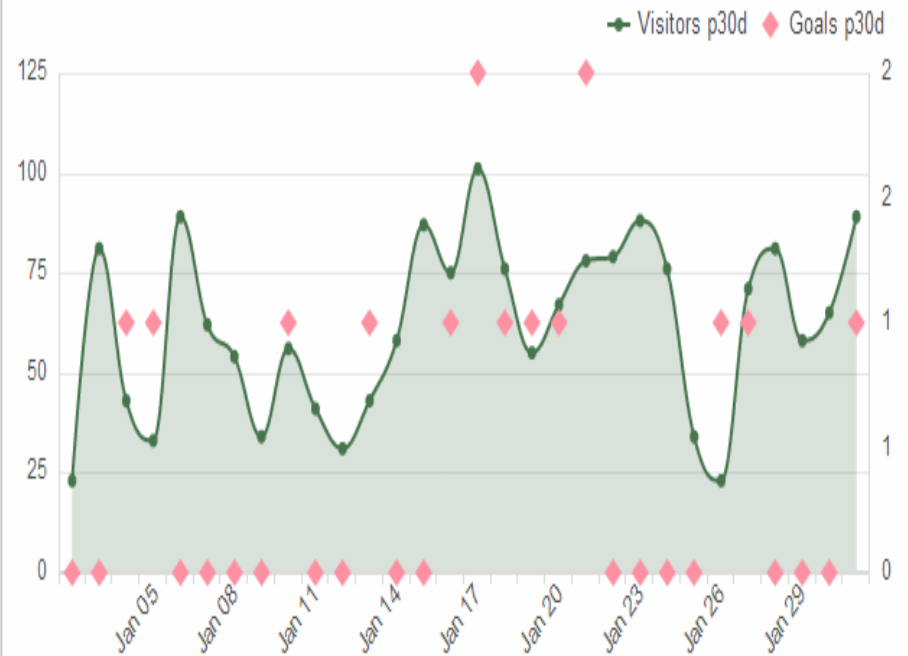


The Analytics Daily is out!
<http://t.co/YwgSMVDwmu> Stories via @LEADBOC @samueh69

Social Media & Web KPIs

Twitter 

	Past 30 Days	Previous 30d	Delta	Change%
Visitors	1,851	1,277		31%
Goals	15	9		40%



1,761

YouTube Views

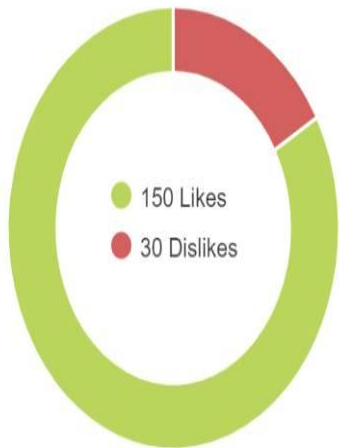
▲ 100%

YouTube Views (Country)

667 ▲ 24%



Likes vs Dislikes



1,221

Total Subscribers

▲ 100%

27

YouTube Comments

▲ 42%

465

YouTube Estimated Min. Watched

▲ 11%

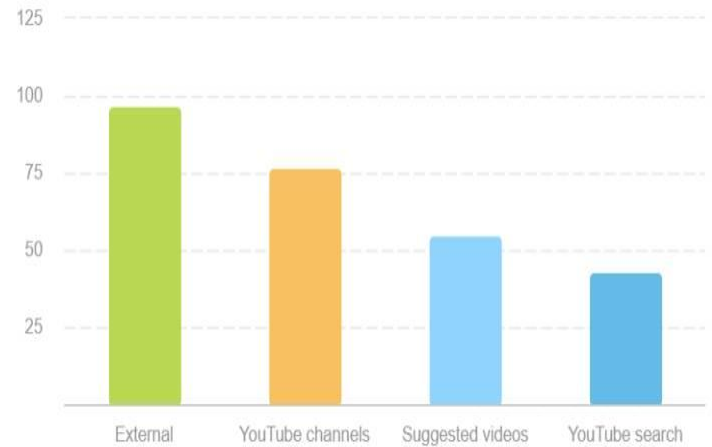
87

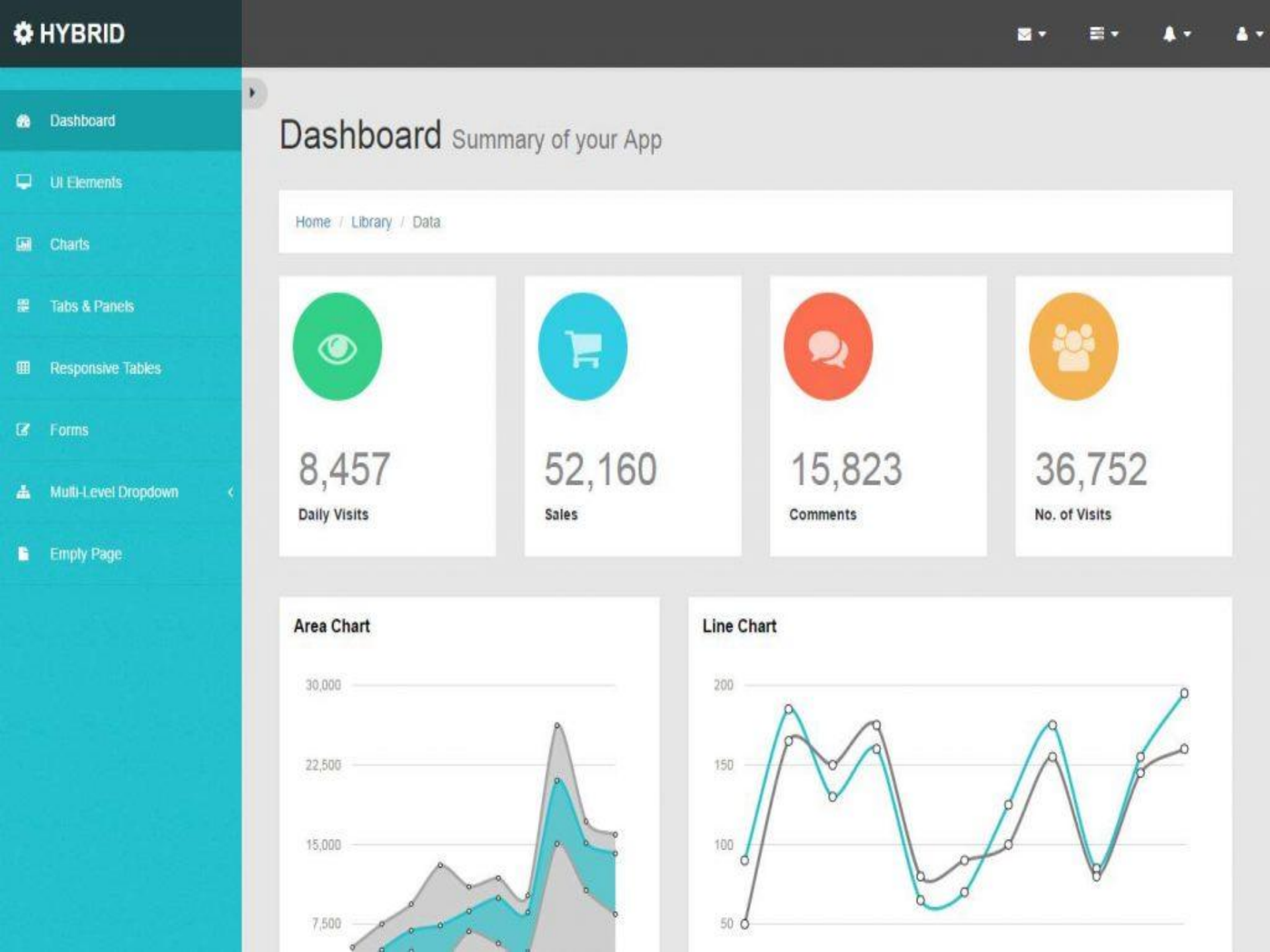
YouTube Videos Published

▲ 100%

YouTube Views by Traffic Source

272 ▲ 100%





WHY ENTERPRISES NEED **DASHBOARDS**

- ENHANCED INFORMATION VISIBILITY
- BETTER FORECASTING
- KPI's
- REAL TIME CUSTOMER ANALYTICS
- BETTER DECISION MAKING

TYPES OF DASHBOARDS

- ENTERPRISE PERFORMANCE DASHBOARDS
- CUSTOMER SUPPORT DASHBOARDS
- DIVISIONAL DASHBOARDS

ENTERPRISE PERFORMANCE DASHBOARDS

- PROVIDE OVERALL VIEW OF THE ENTIRE ORGANIZATION SUCH AS
- SALES REVENUE
- KPI
- BALANCED SCORE CARD INFORMATION

ENTERPRISE PERFORMANCE DASHBOARDS

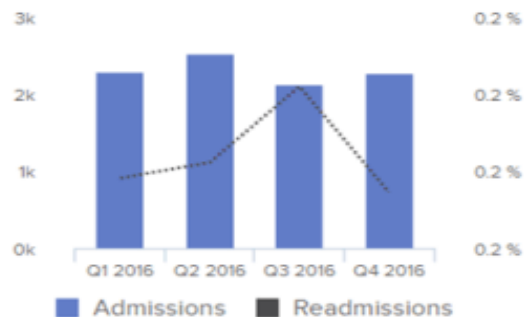
Length Of Stay



3.5 days

Avg Length Of Stay

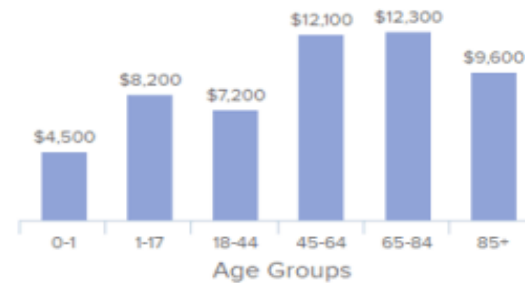
Admissions & 30-Day Readmission Rate



20.4%

Avg 30-Day Readmission Rate

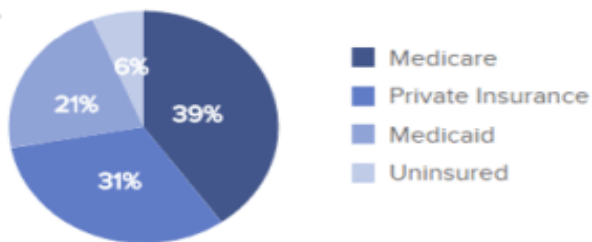
Avg Treatment Costs



\$ 9,700

Avg Treatment Costs All Ages

Stays By Payer



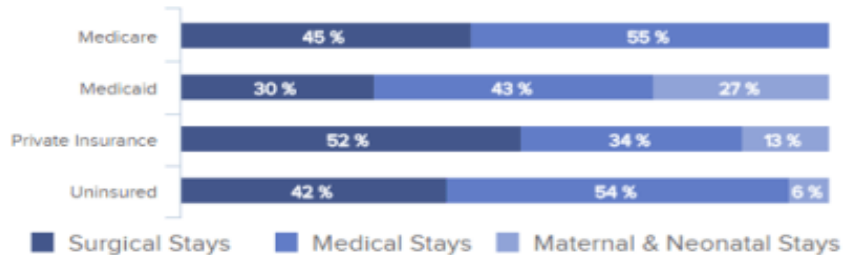
Avg Nurse Patient Ratio



Day Shift: 1 : 4 Night Shift: 1 : 8

- * Trauma Units: 1 : 1
- * Emergency Rooms: 1 : 3
- * Surgical Rooms: 1 : 5
- * Rehabilitation Units: 1 : 6
- * Nursery Units: 1 : 8

Costs By Payer & Type Of Stays



Hospital-Acquired Infections (Percent Of Cases)



ENTERPRISE PERFORMANCE DASHBOARDS

Social Media Performance



Social Media Followers



26,472

Likes



45,322

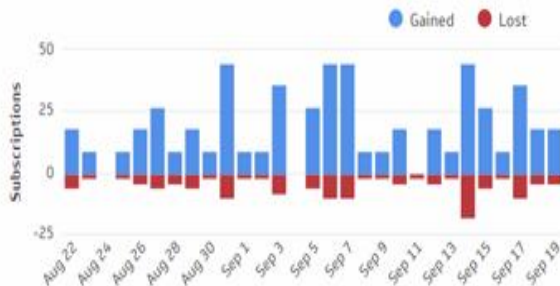
Followers



6,524

Followers

YouTube Subscribers (Last 30 Days)



LinkedIn Key Metrics (Last 30 Days)

Metric	Last 30 Days	Prev 30 Days	30 Day Trend
Clicks	1,197	1,273	
Likes	602	510	
Shares	77	105	
Followers	11,802	11,438	
New Followers	364	306	
Impressions	163,786	114,130	

Facebook Engaged Users and Page Impressions (Final)

Aug 21, 2016 to Aug 27, 2016
Aug 14, 2016 to Aug 20, 2016 (prev.)

7 Days

Facebook Page: Itsy Bitsy

Engaged Users

19,878

▲ 19%
vs. 16,641 (prev.)

Page Impressions

8,391,834

▲ 9%
vs. 7,688,733 (prev.)

*This Klip does not show your data for today and yesterday, because the Facebook API does not provide it.

Facebook Page Likes

Aug 21, 2016 to Aug 27, 2016
Aug 14, 2016 to Aug 20, 2016 (prev.)

7 Days

Facebook Page: Itsy Bitsy

Total Page Likes

8,132

▼ -31%
vs. 11,793 (prev.)

New Page Likes

432

▲ 35%
vs. 321 (prev.)

*This Klip does not show your data for today and yesterday, because the Facebook API does not provide it.

Twitter Favorites of Last 10 Tweets (@)

26

Favorites

▲ 7

vs 19 (prev.)

Twitter Retweets of Last 10 Tweets (@)

418

Retweets

▲ 141

vs 277 (prev.)

Instagram Overview

192

Posts

289

Followers

109

Following

CUSTOMER SUPPORT DASHBOARDS

- PROVIDES CUSTOMERS THEIR PERSONAL ACCOUNT INFORMATION

CUSTOMER SUPPORT DASHBOARDS



81%

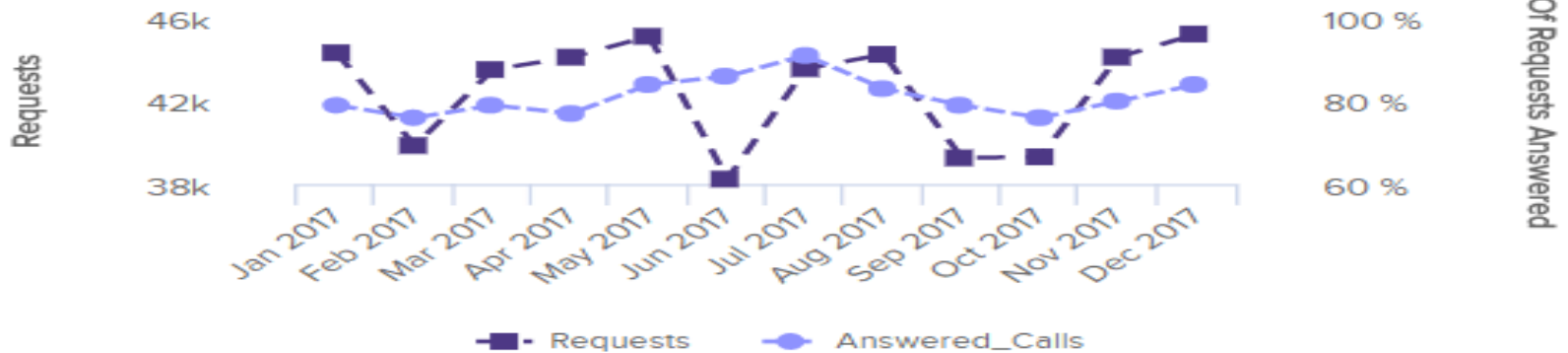
Requests Answered 2017



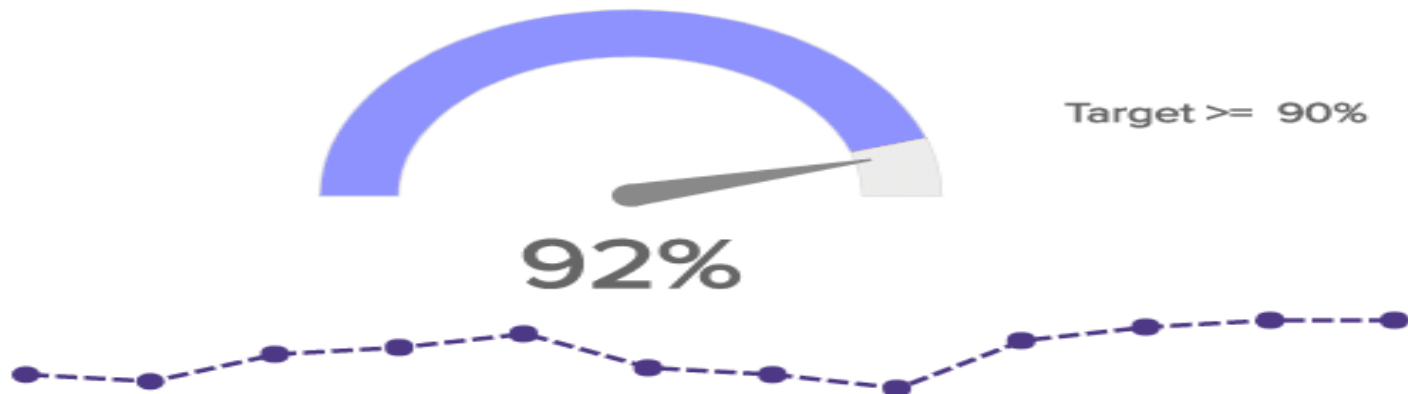
1,02M

Total Requests 2017

Request Volume Vs Service Level



Customer Retention



DIVISIONAL DASHBOARDS

- PROVIDES QUICK INFORMATION TO
DIVISIONAL HEADS, MANAGERS,
DEPARTMENT HEADS
- SALES DASHBOARD
- FINANCE DASHBOARD
- HUMAN RESOURCE DASHBOARD

HOW TO CREATE DASHBOARD - 1

- **FIRST STEP : UNDERSTAND/IDENTIFY THE DATA THAT WILL GO INTO AN ENTERPRISE DASHBOARD.**
- IT CAN CONTAIN QUANTITATIVE/NON QUANTITATIVE DATA
- QUANTITATIVE DATA SUCH AS (EDUCATION DASHBOARD)
 - NO. OF STUDENT BATCHES
 - NO. OF LEARNING PROGRAMS
 - NO. OF STUDENTS QUALIFIED
 - NO. OF STUDENTS BEING TRAINED
- NON QUANTITATIVE DATA SUCH AS
 - FEATURES OF LEARNING PROGRAMS
 - USERS COMMENTS ON EFFECTIVENESS OF LEARNING PROGRAMS

HOW TO CREATE DASHBOARD - 2

- **SECOND STEP : DECIDE ON THE TIME FRAMES**
- THE VARIOUS TIME FRAMES COULD BE
 - THIS MONTH TO DATE
 - THIS QUARTER TO DATE
 - THIS YEAR TO DATE
 - TODAY SO FAR

HOW TO CREATE DASHBOARD - 3

- **THIRD STEP : DECIDE ON THE COMPARATIVE MEASURES.**
- THE SAME MEASURE AT THE SAME POINT IN TIME IN THE PAST
- THE SAME MEASURE AT SOME OTHER POINT IN TIME IN THE PAST
- A COMPETITOR'S MEASURE

HOW TO CREATE DASHBOARD - 4

- **LAST STEP: DECIDE ON THE EVALUATION MECHANISMS**
- USING VISUAL OBJECTS (TRAFFIC LIGHTS)
- USING VISUAL ATTRIBUTES (RED COLOR FOR THE MEASURE TO ALERT A SERIOUS CONDITION)

TIPS FOR CREATING DASHBOARD

- **DON'T MAKE YOUR DASHBOARD A DATA REPOSITORY (AVOID UNWANTED DATE)**
- **AVOID FANCY FORMATTING**
- **LIMIT EACH DASHBOARD TO ONE PRINTABLE PAGE**

Total Runs

165,858

Total Wickets Taken

6,013

Individual High Score

175

Max Wickets taken
in a Season

32



Click on the team logos to see the respective team details



PREVIOUS YEARS

Year 2017 Opinion Poll

The Indian Premier League (IPL) is a professional Twenty20 cricket league..

Number of Countries

12

Number of Overseas
Players

213

Number of Indian
Players

257

Number of Venues

22

Year

1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013

Current Selections

Vs. Country

Australia

Bangladesh

England

New Zealand

Pakistan

South Africa

Sri Lanka

West Indies

Zimbabwe

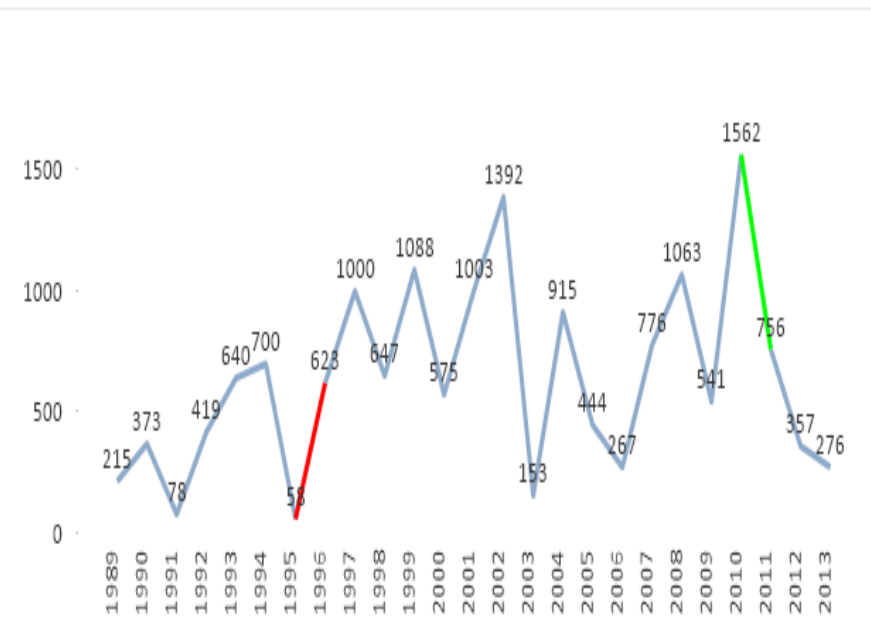
Matches
200Runs
15921200s
6100s
5150s
68Average
53.79

Sachin Ramesh Tendulkar
Date of Birth: April 24, 1973
Batting: Right handed

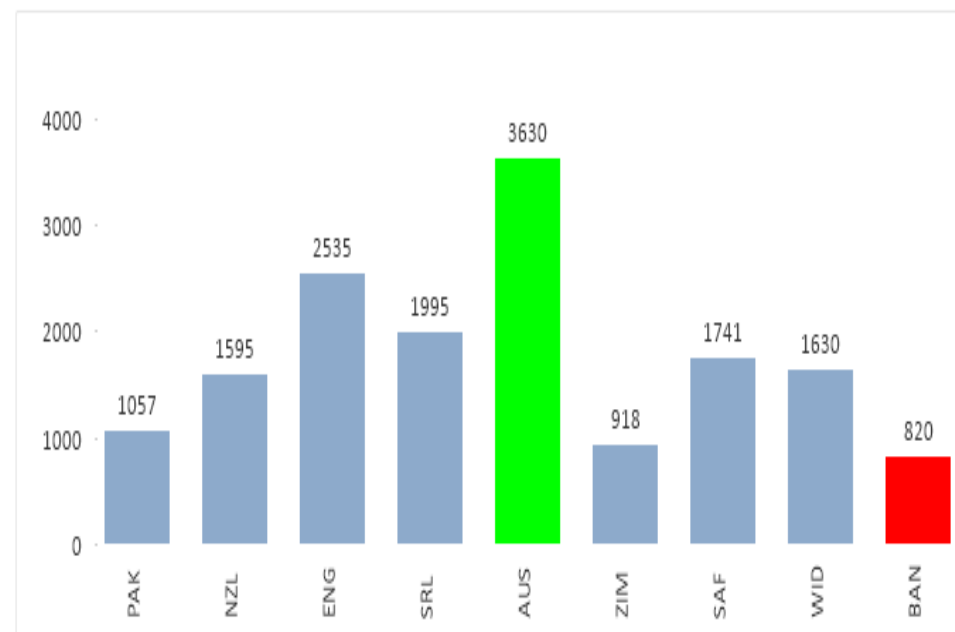
Sachin! Sachin! Sachin



Runs Scored Year on Year



Runs scored Vs. Country



KPIs

This Year vs Last Year

Gender

Ethnicity

Domicile

Applications

16,052

14,055 

Admission Rate

14.8%

18.8% 

Top Majors

Engineering

Business Humanities

Total Enrollment

9,555

8,357 

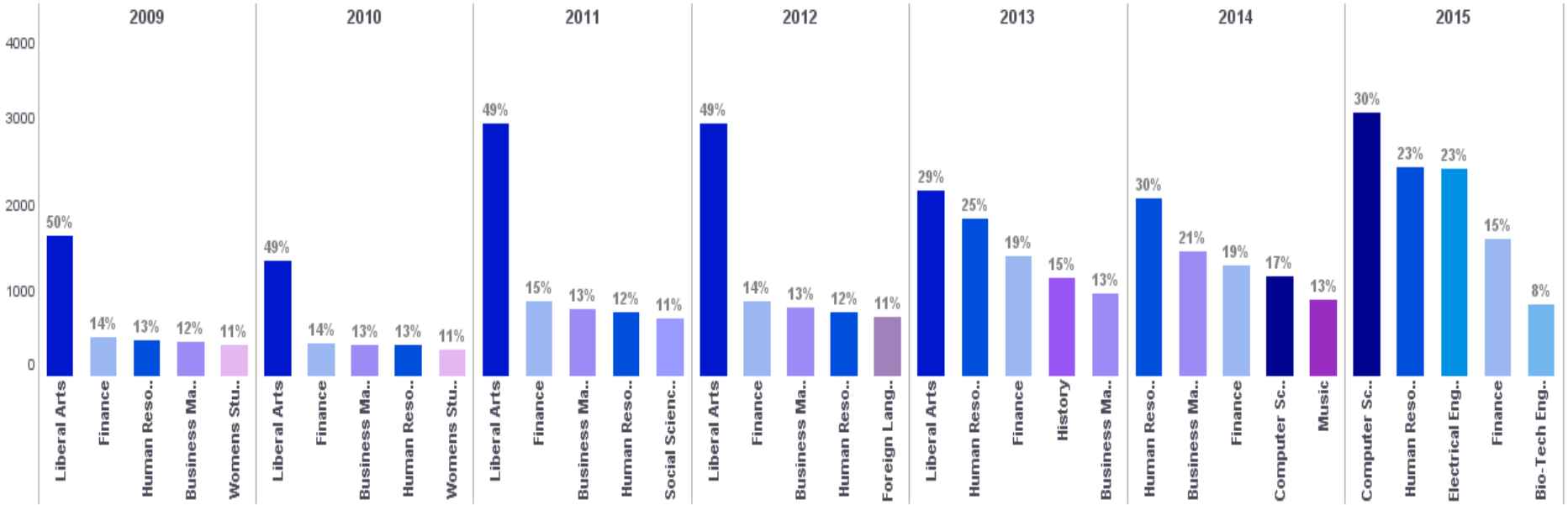
Annual Retention Rate

80.9%

86.0% 

Application Trends

Major Name



Caucasian/Minority



5295.8 4704.2

Male/Female



6303.5 3696.5

Freshman/Transfer



8273.6 1726.4

Domestic/International



6716.9 3283.1



3

Applicants

More info ↻



5

Students

More info ↻



3

Teachers

More info ↻



3

Classes

More info ↻

90
Total Seats

82
Available Seats





1

Regular Exams



5

Students Passed



0

Students Failed



3

Additional Exams



3

Students Passed



1

Students Failed

- **Due to lack of time, I have not covered complete detailed topics of 5th unit. This presentation has only points. Please read book for detailed information.**

- **THANK YOU**