

# READY SET HIRED

## AI-Powered. Interview empowered.

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**Daisy Lee**

AI Innovation Analyst

**Levina Basra**

Product Manager

**Keren Owusu-Afriyie**

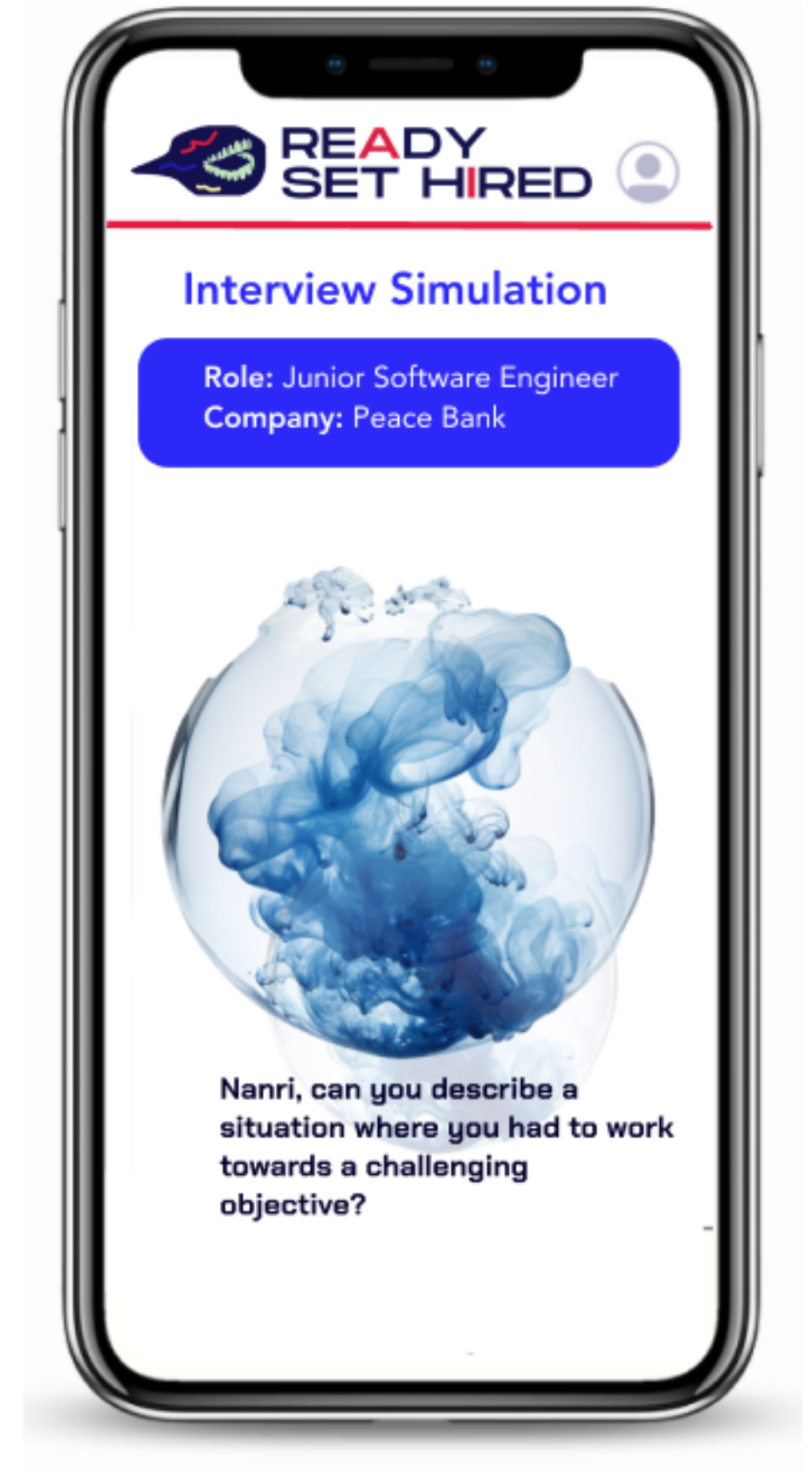
Apprentice

**Justice Unanka**

Student

**Chidera Victor**

Student

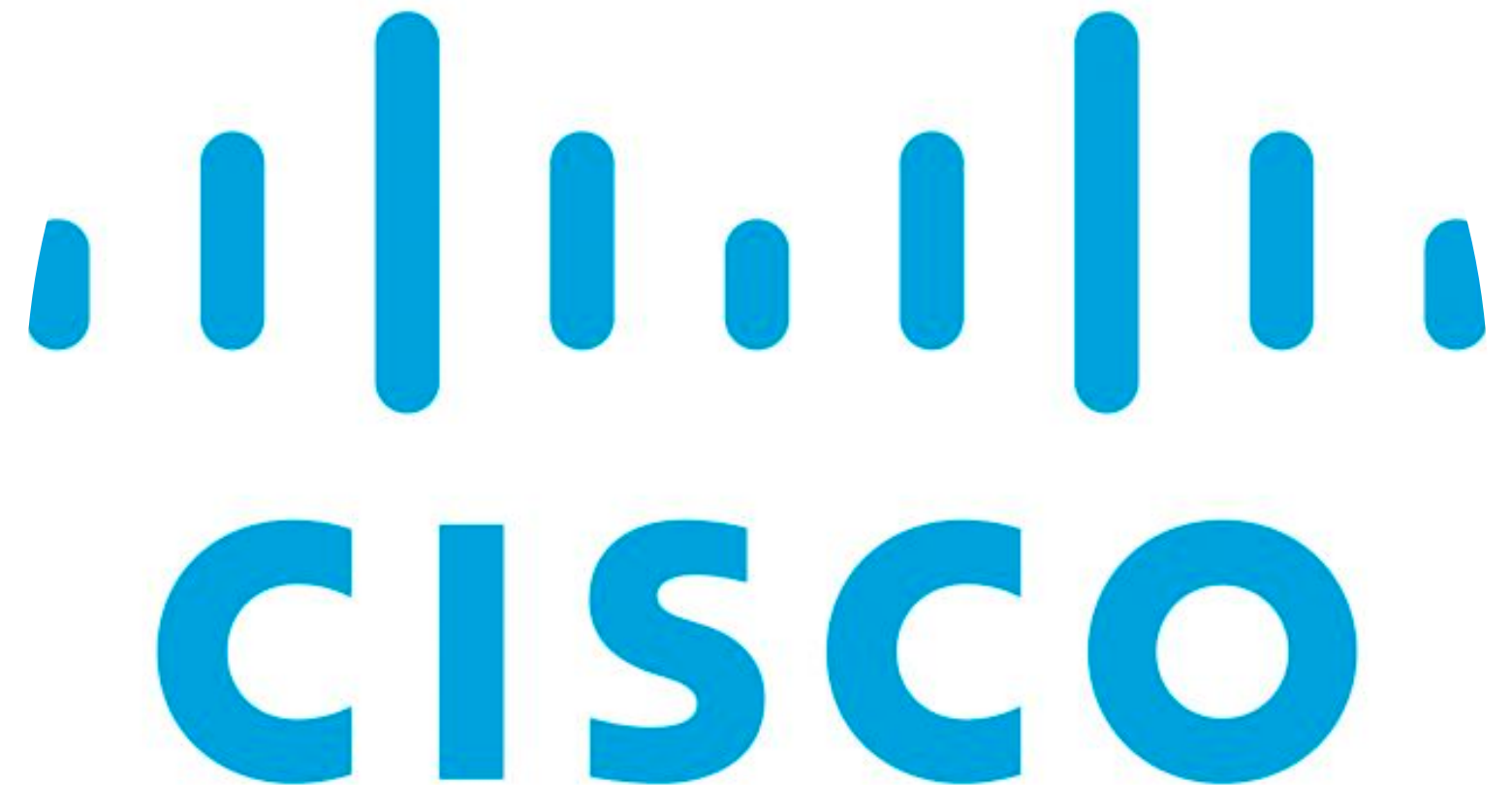


# CISCO HACK THEME

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**BREAKING BARRIERS & BUILDING  
BRIDGES:**

**EMPOWERING ACCESSIBILITY &  
INCLUSION THROUGH  
INNOVATION**



# IDENTIFIED PROBLEM

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**BRIDGING THE GAP FOR WOMEN OF COLOUR IN TECH** WHO STRUGGLE TO EFFECTIVELY COMMUNICATE THEIR EXPERIENCE WHEN APPLYING FOR JOBS.

**12%**

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of women in tech are BAME.  
25% of women make up the industry - 13% white women.

**30%**

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of women are less likely to get a callback than their male counter parts when interviewing.





**Due to:**

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- Language barriers
- Lack of interview experience and practice
- Lack of confidence and resources

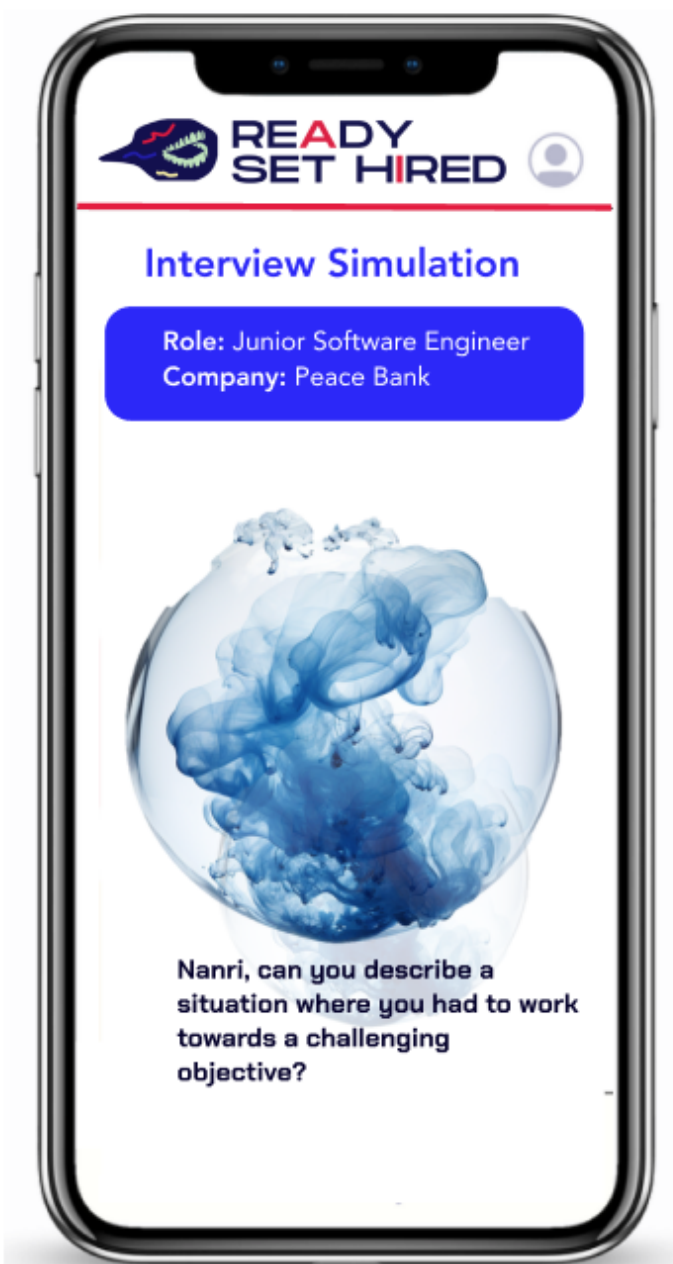
STATS TAKEN FROM THE CURRENT US JOB MARKET

# COMPETITOR RESEARCH & THE GAPS

				
Article Advice				
Video advice				
Personalised Videos				
FAQs				
Up-skills (courses)				
Assessment Prep				

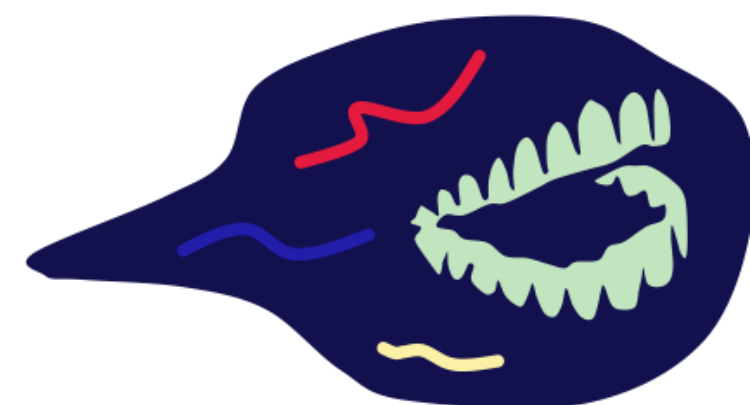
## GAPS IN THE MARKET:

- Personalised advice is usually in person & scarcely available
- No current on-demand simulations for interview practice
- There is no continuous feedback
- Assessment centre prep & live interview prep is limited.



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Up-skill



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**MISSION:** CREATING A MORE EQUAL JOB APPLICATION PROCESS BY LEVERAGING AI TECHNOLOGY, TO EMPOWER AND ENHANCE THE SKILLS OF WOMEN OF COLOUR IN THE INTERVIEWING PROCESS IN TECH.

**VISION:** CREATE A PLATFORM WHICH BUILDS CONFIDENCE THROUGH THE POWER OF KNOWLEDGE.

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Build confidence

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Personalised Experience

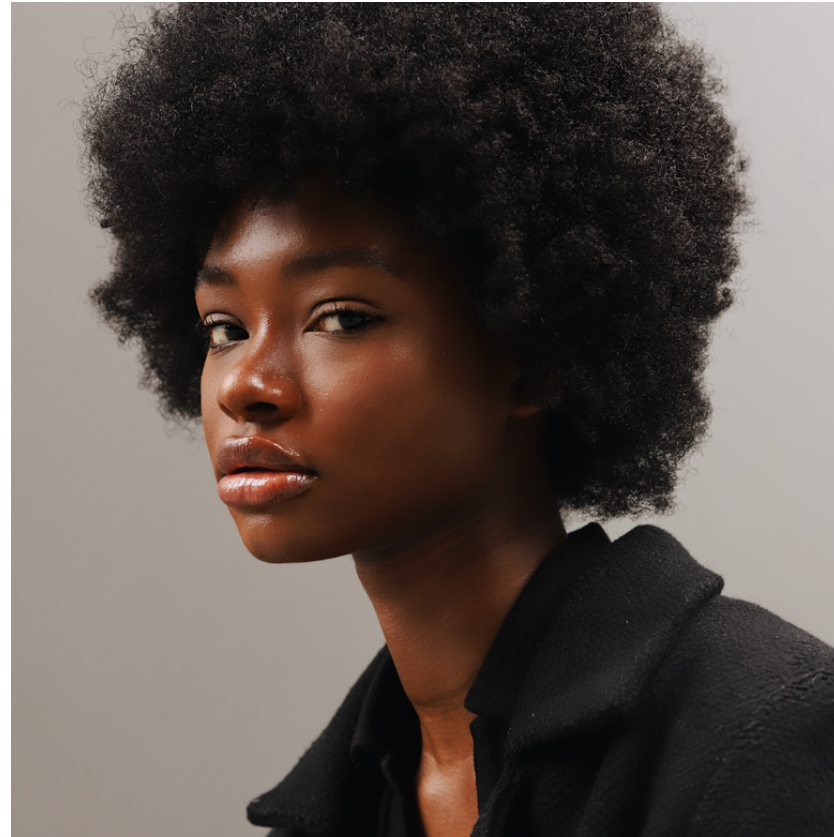
Improve equality in the job application process.

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# PERSONA

## Nanri, 21, Wolverhampton



### MOTIVATION

Nanri is a final year undergraduate in Computer Science. She is a first generation immigrant from Senegal & she is wanting to pursue a career in tech. She has been applying for graduate jobs, however, is getting feedback that she is not articulating her experience well enough in live interviews.

### NEEDS/ GOALS

- Wants to pursue a career in tech
- Build a community and a network
- She wants to build her confidence in the work space.

### PAINPOINTS

- Due to being first generation she doesn't have a network or community to fall back on for career advice.
- University careers services are unreliable, no personalised & time available to her is limited.
- She is ambitious & driven so has gone to job seeking websites for help but information is generic.
- She is hitting a barrier when getting to interview stage due to being unable to articulate her experiences.
- With speaking her native language at home she also struggles with verbal articulation.

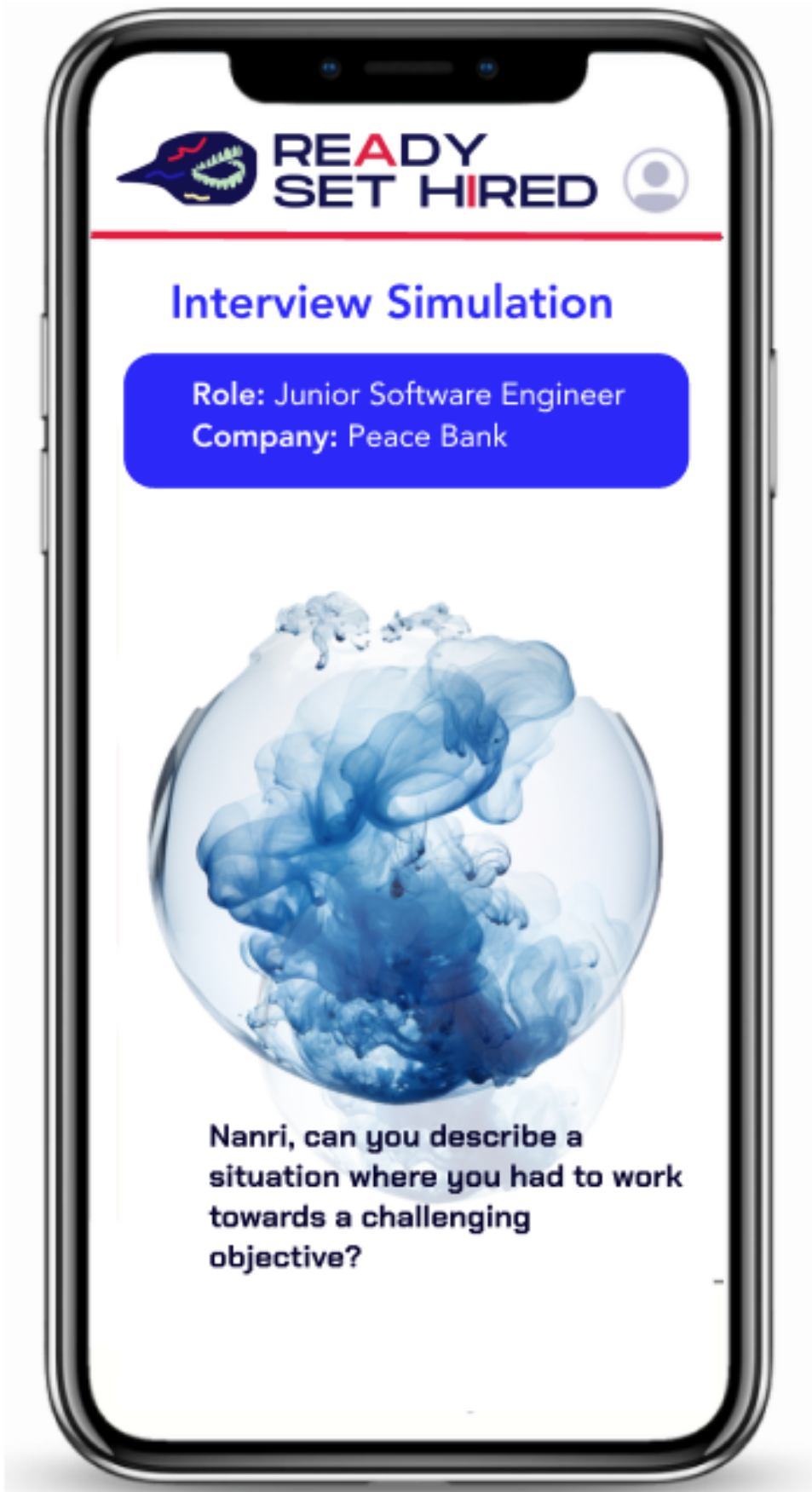
# MINIMAL VIABLE PRODUCT

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AI-Powered. Interview empowered.

The **on-demand** and **personal** AI interview coach that provides **realistic interview simulations** and **real-time tailored feedback** - **empowering** job seekers with the tools they need to **succeed** with **confidence**.



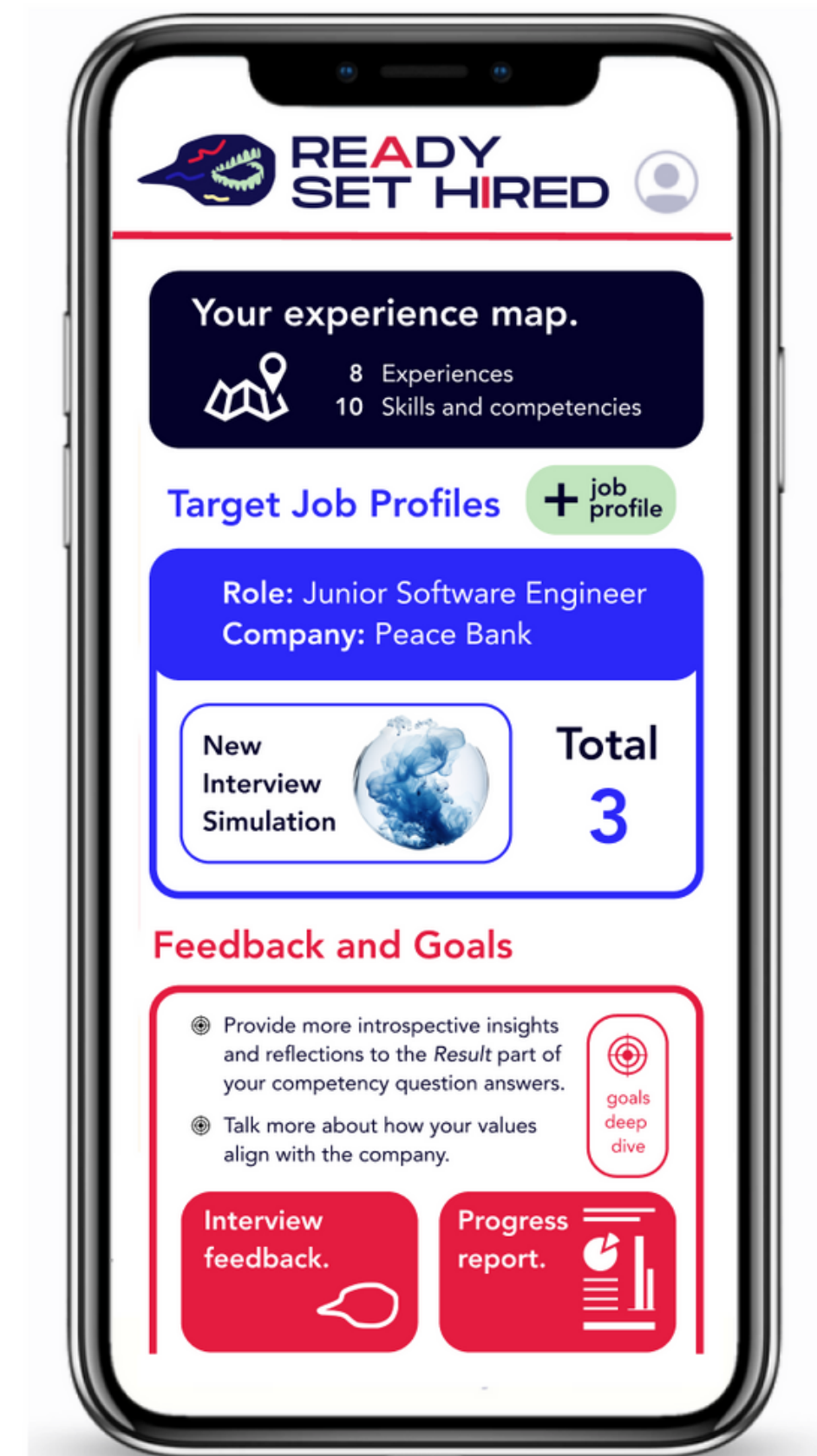
# FEATURES

## User Experience Map

- User profile building
- AI extracts, classifies and maps out skills and competencies for feedback referencing.
- Additional profile enhancement Q&A
- Ability to link in CV & LinkedIn - AI unlocks insights from unstructured data

## Target Job Profiles

- Creation of multiple job profile streams in parallel
- Inputting job descriptions
- Skills and values extraction and mapping from resources and company websites





# FEATURES

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## Simulation

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- Questions based on profile level and user
- Generated audio and follow-up questions
- Speech-to-text transcription
- 24/7 practice access

## Progressive

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- Badges based on progression
- Positive affirmations
- Progress diagrams and charts

## Feedback

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- Natural language processing analyses responses and provides personalised feedback
- Model answers generated based on the user's experience profile
- Goals based on patterns & trends

## Future Goals

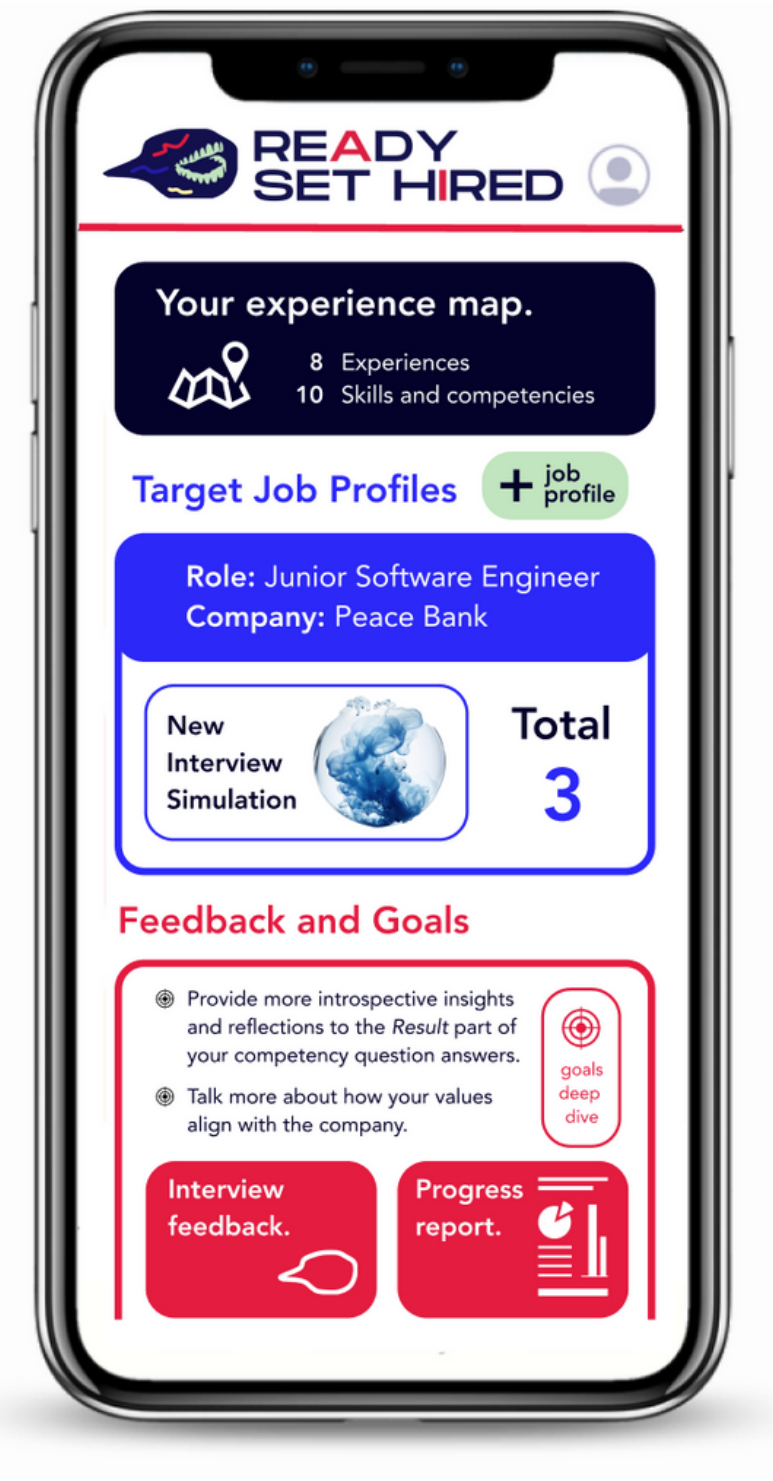
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- IoT tracking
- CV enhancement
- Themed modules
- Networking community



You mentioned that you need to up-skill to meet your objective. How do you keep up-to-date with the latest tech trends?

# USER JOURNEY



Action	Build user experience profile	Establish target job profiles	Practice interviewing with AI Coach simulation	Review feedback and continue practicing
Task List	<ol style="list-style-type: none"><li>1. Nanri uploads her CV and links in her LinkedIn profile.</li><li>2. She chooses to enhance her profile by answering additional questions from the AI Coach.</li></ol>	<ol style="list-style-type: none"><li>1. Nanri creates a new job profile stream.</li><li>2. She inputs her target job role and company - pasting in the job description.</li></ol>	<ol style="list-style-type: none"><li>1. Nanri clicks to start a New Interview Simulation.</li><li>2. The AI coach asks Nanri questions and they engage in a two way realistic conversation for a specified time.</li></ol>	<ol style="list-style-type: none"><li>1. Nanri reviews the AI Coach's feedback on her responses and choses to generate model answers with suggestions linked to her CV and experience profile.</li><li>2. She acquires a personalised goals list and continues to work on improving by practicing.</li></ol>
Thoughts /Feelings	Nanri wants to build a thorough profile to get the most out of the AI Coach. She likes the ease of uploading her already created CV and that she can enhance her profile by answering additional questions that help her reflect.	She has a few different jobs she is applying for with slightly different job descriptions, so she is happy that she can create multiple target job streams quickly and with ease.	Nanri finds her first simulated interview challenging but the AI Coach provides a comfortable environment to practice and she is impressed at how realistic it is. She feels relieved she has the space to develop her skills productively whenever she wants.	<p>Nanri is grateful for her in depth and personalised feedback on how she should improve. She loves the Coach's model answers for inspiration.</p> <p>With continued practice, she sees herself getting more proficient and confident in verbally showcasing her capabilities in an engaging way. She feels she has the tools to succeed.</p>

# CHALLENGES & HOW WE MIGHT OVERCOME THEM

Although we might face challenges we feel our platform with funding would be a feasible build.

## **Finding the right AI models and specialised training data**

E.g. Transcribing speech-to-text for different accents

## **GDPR**

Protecting our user's data and privacy, through data encryption and multi-factor authentication.

## **Reaching our target audience**

We would need to market our product through partnerships.

# FUTURE ROADMAP

For the future scope of our app, we would like to develop the following features to further tackle inequality in the job application process:

## **Refining CV & Cover letters**

Assistance in developing a CV and Cover Letter to meet employer expectations.

## **Employer assessment test support**

Allows the user to practice eg. psychometric scenario tests.

## **Assessment centre tests**

Allows the user to virtually simulate an assessment centre scenario so they practice their skills.

## **Connect to other users**

Meet likeminded people and expand their network

## **Masterclasses on interview preparation**

For example, preparing interview etiquette eg. eye contact.

# NEXT STEPS

With funding & to develop from proof of concept, we would like to:

## **Partnerships with other businesses**

Work with employers to assimilate their own interview process via our platform.

## **Sell the platform to other likeminded communities**

Eg. our friends at Showcode where diversity & equality are important their community of job seekers.

## **Expand our target audience**

Right now we're looking at BAME women but our platform could expand to others eg. disabilities who may be feeling the barrier to job applications.



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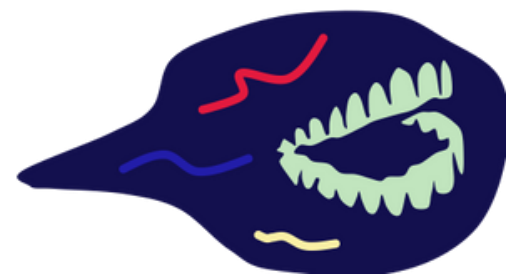
Student

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# RESOURCES

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- <https://technation.io/diversity-and-inclusion-in-uk-tech/#foreword>
- <https://ltsb.charity/purpose/>
- <https://careerconnect.manchester.ac.uk/unauth/graduate/login>
- <https://nationalcareers.service.gov.uk/careers-advice/interview-advice/interview-advice>
- <https://www.womenintech.co.uk/women-in-tech-survey-2023>
- <https://phys.org/news/2019-03-women-percent-hiring-men.html#:~:text=Women%20are%20on%20average%2030,language%20and%20more%20work%20experience.>
- <https://builtin.com/women-tech/women-in-tech-workplace-statistics>