# **Project2: Create an Analytical Dataset**

# **Project2.1: Data Clean Up**

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Step 1: Business and Data Understanding

Provide an explanation of the key decisions that need to be made. (250 word limit)

#### **Key Decisions:**

Answer these questions

1. What decisions need to be made?

#### Answer:

The manager has asked me to expand and open a 14<sup>th</sup> pet store based on the predicted yearly sales from the datasets. The decision to be made is to cleanse, format and blend the different dataset together and deal with outlier before predicting the 14<sup>th</sup> store.

2. What data are needed to inform those decisions?

#### Answer:

The following data files are needed to inform those decisions:

- P2-2010-Pawdacity-monthly-sales.csv: This file contains all of the monthly sales for all Pawdacity stores for 2010.
- *p2*-partially-*parsed-wy-web-scrape.csv* This is a partially parsed data file that can be used for population numbers.
- *p2-wy-453910-naics-data.csv* NAICS data on the sales of all competitor stores where total sales is equal to 12 months of sales
- *p2-wy-demographic-data.csv* This file contains demographic data for each city and county in Wyoming.

#### Step 2: Building the Training Set

Build your training set given the data provided to you. Your column sums of your dataset should match the sums in the table below.

In addition provide the averages on your data set here to help reviewers check your work. You should round up to two decimal places, ex: 1.24

| Column                   | Sum       | Average    |
|--------------------------|-----------|------------|
| Census Population        | 213,862   | 19,442     |
| Total Pawdacity Sales    | 3,773,304 | 343,027.64 |
| Households with Under 18 | 34,064    | 3,096.73   |
| Land Area                | 33,071    | 3006.49    |
| Population Density       | 63        | 5.71       |
| Total Families           | 62,653    | 5,695.71   |

Figure1

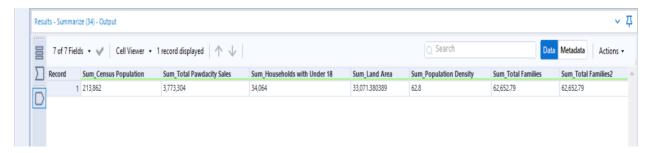


Figure2

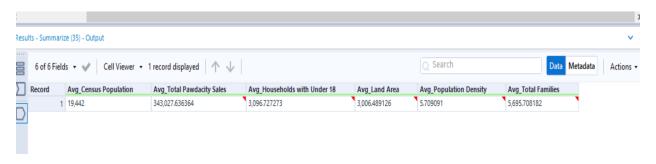


Figure3

Step 3: Dealing with Outliers

Answer these questions

Are there any cities that are outliers in the training set? Which outlier have you chosen to remove or impute? Because this dataset is a small data set (11 cities), you should only remove or impute one outlier. Please explain your reasoning.

### **Answer:**

There are 3 cities with outlier in the training set and they are; Cheyenne, Gillette and Rock Spring.

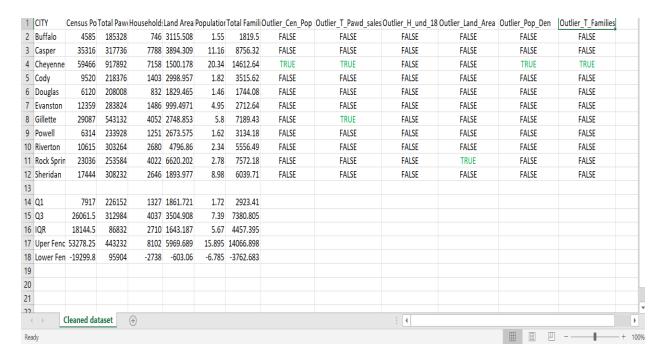


Figure 4; shows calculations of Outlier, 1<sup>st</sup> quartile, 2<sup>nd</sup> quartile, interquartile, lower and upper fence.

From figure 3 above the table indicates the 3 outliers with the color green representing true for outliers.

### Which outlier have you chosen to remove or input?

After taking a closer look at the data above I observed that there are 3 cities causing outlier accordingly.

- Cheyenne city is observed to have outlier cutting across all the fields except Household with under 18 and Land Area. The city is in high population density, extremely high in total sale but small land mass area. Cheyenne city, is causing inconsistency and biasness. It may skew our model from what is reasonable or acceptable, this city should be removed.
- 2. Gillette city: Gillette city has an extreme high value in sales. This is reasonable because it shows consistent reasonable high values in household under 18, population density and Total families. It has only an outlier in total sales. Therefore, I decided to keep it.
- 3. Rock Spring: this city has an outlier in land area, it is very big city. It has consistent data across the fields so it is vital for our model in predicting sales. The fact is our sample size is small and if we decide to remove this city, we'll lose a very important information for our model. The caveat here is, land area does not impact on sales, yet I'll keep this city.

## **Justifications**

I may justify removing Cheyenne because, it is inconsistent, skew high in sales and different from other cities or justify keeping it because, it shows a linear relationship (linear regression).

Gillette: I justify keeping Gillette because, it is an outlier in one field or justify removing it because, it does not skew relative to other field except in total sales.

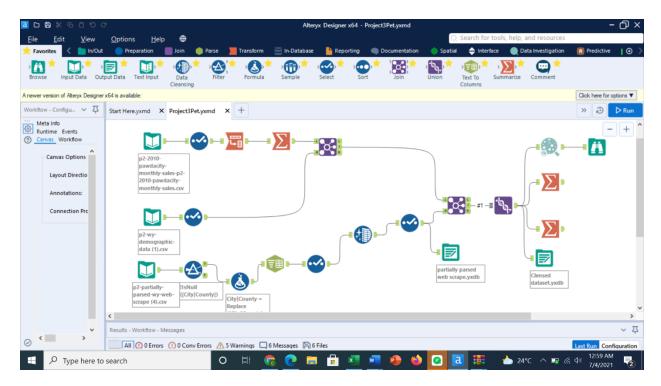


Figure5; Work Flow