# GLMs

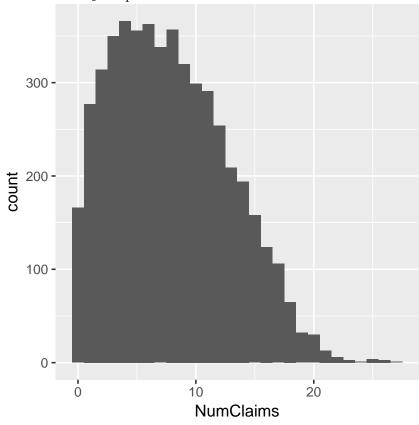
Brian A. Fannin

August 23, 2017

Fit a sample

Data

Claim counts for 5,000 policies.



How would you fit this data?

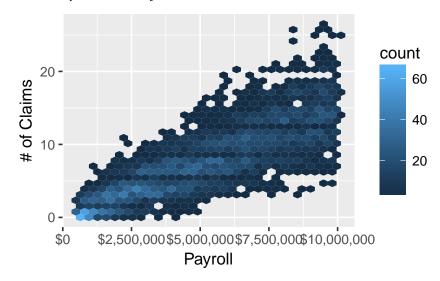
Things we can do when fitting a sample

- Pick a distribution
- Normal, lognormal, gamma, etc
- Transform data
- Often taking the log.
- Pick a fit method
- Maximum likelihood
- Least squares
- Minimum bias

- Assess quality of fit
- r-squared, penalized r-squared
- F-stat
- Likelihood, penalized likelihood

# Add predictors

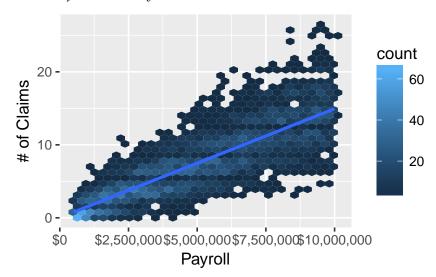
# Number of claims ~ Payroll



What's wrong with a linear fit?

- Heteroskedastic
- Does it really capture the mean?

## Number of claims ~ Payroll



Another distribution makes more sense

But how do we do that? If only we had a linear model that was a bit more general ...

#### **GLMs**

## Recall OLS Assumptions

Warning: I play fast and loose with the difference between the response variable and the error term.

## **OLS Assumptions**

- Linear relationship between response and predictors
- Errors are normally distributed
- · Errors are uncorrelated
- Errors are homoskedastic

#### More general assumptions

- Relationship is between response and transformed linear combination of predictors
- Errors need not be normally distributed

## Mathematically

$$E[y] = g^{-1}(\beta_0 + \sum_{j=1}^p \beta_{ij})$$
  
  $g(x)$  is the "link" function.

The linear combination is often referred to by  $\eta$ . I don't know why it doesn't get a name.

I also don't know why the expectation is equal to the inverse of the link function. If talking about the transformed expectation doesn't make your head hurt, then you may like this formula better.

$$g(E[y]) = \beta_0 + \sum_{i=1}^p \beta_{ij}$$

## Specify two things

- 1. The distribution
- 2. The "link" function

#### Distribution restrictions

Must be one of the exponential family of functions. 
$$f(y;\theta,\phi)=exp[\frac{y\theta-b(\theta)}{a(\phi)}+c(y,\phi)]$$

Note this *doesn't* include the lognormal. That's OK; we can always perform a log transform of our data and fit a normal.

Lots of folks get very excited about this formula. I don't. I can never remember it and I never feel as though I need to. If you like this formula, you'll see it often, but you won't see it any more today.

#### Canonical links

Distribution	Link	
binomical	logit	$g(x) = \frac{exp(x)}{1 + exp(x)}$
gaussian	identity	g(x) = x
poisson	log	g(x) = ln(x)
Gamma	inverse	g(x) = 1/x

Very easy to program

A linear model:

```
fit_lm <- lm(NumClaims ~ Payroll, data = dfGLM)
   A GLM:
fit_glm <- glm(NumClaims ~ Payroll, data = dfGLM,
   family = "poisson")</pre>
```

Programmatic differences:

- Must indicate the family
- Must provide the link, though only if we're using something noncanonical

## Offset

The offset is a kind of scaling factor that should not be included as a predictor. Comparable to the notion of exposure in insurance pricing.

Compare these two models

```
fit_1 <- glm(NumClaims ~ 1 + Payroll, data = dfGLM,
    family = "poisson")

fit_2 <- glm(NumClaims ~ 1, data = dfGLM, family = "poisson",
    offset = log(Payroll))

fit_1$aic</pre>
```

```
## [1] 24074.27
fit_2$aic
## [1] 23139.99
coef(fit_1)
## (Intercept) Payroll
## 8.662942e-01 1.998568e-07
coef(fit_2)
## (Intercept)
## -13.4123
```

Fit for the second model is much better, because payroll isn't really a *predictor* of loss. It is a scaling element for exposure. Think the number of deaths by heart disease in Manhattan vs. number of deaths by heart disease in a rural town.

Measuring fit quality

Measuring fit quality

Comparing models typically involves comparison of the likelihood. Note that - comparable to r<sup>2</sup> - more parameters will *always* give better fit metrics, unless we're penalizing for extra parameters.

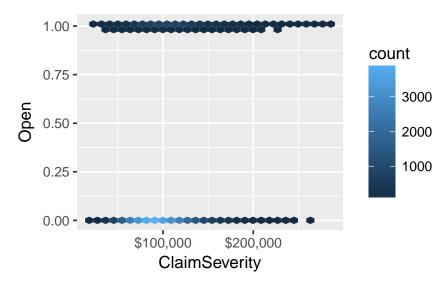
$$AIC = 2[-l(y; \boldsymbol{\theta}^{M}) + r] BIC = 2[-l(y; \boldsymbol{\theta}^{M}) + rln(n)]$$

#### Deviance

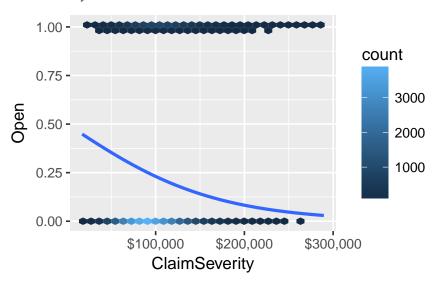
- Null deviance is comparable to sum of squares in OLS
- Reduction in residual deviance suggests a better model. However, trivial improvements may favor a more parsimonious model.

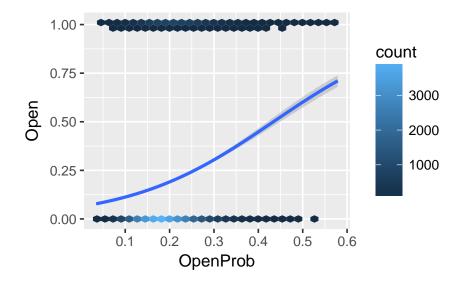
# *If time permits*

# Binomial



# Binomial w/fit





```
##
## Call:
## glm(formula = Open ~ 0 + ClaimSeverity, family = "binomial",
       data = dfBinomial)
##
##
## Deviance Residuals:
##
       Min
                 10
                      Median
                                   30
                                           Max
## -1.0906 -0.8029 -0.7089 -0.5601
                                        2.6528
##
## Coefficients:
                   Estimate Std. Error z value
##
## ClaimSeverity -1.205e-05 1.220e-07 -98.81
##
                 Pr(>|z|)
## ClaimSeverity <2e-16 ***</pre>
## ---
## Signif. codes:
     0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##
       Null deviance: 54603 on 39388 degrees of freedom
## Residual deviance: 42270 on 39387 degrees of freedom
## AIC: 42272
##
## Number of Fisher Scoring iterations: 4
##
## Call:
```

```
## glm(formula = Open ~ 1 + ClaimSeverity, family = "binomial",
      data = dfBinomial)
##
##
## Deviance Residuals:
      Min
               10 Median
                                          Max
## -1.4136 -0.6872 -0.5984 -0.5059
                                       2.2119
##
## Coefficients:
##
                  Estimate Std. Error z value
## (Intercept) -2.683e+00 4.400e-02 -60.98
## ClaimSeverity 1.237e-05 3.937e-07
                                       31.41
                Pr(>|z|)
                  <2e-16 ***
## (Intercept)
## ClaimSeverity <2e-16 ***
## ---
## Signif. codes:
    0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## (Dispersion parameter for binomial family taken to be 1)
##
      Null deviance: 39125 on 39387 degrees of freedom
## Residual deviance: 38133 on 39386 degrees of freedom
## AIC: 38137
## Number of Fisher Scoring iterations: 4
##
## Call:
## glm(formula = Open \sim 0 + ClaimSeverity, family = binomial(link = "identity"),
##
      data = dfBinomial)
##
## Deviance Residuals:
##
      Min
                1Q Median
                                  30
                                          Max
## -1.2036 -0.7003 -0.6075 -0.4842
                                       2.4287
##
## Coefficients:
##
                 Estimate Std. Error z value
## ClaimSeverity 1.978e-06 1.976e-08
##
                Pr(>|z|)
## ClaimSeverity <2e-16 ***</pre>
## ---
## Signif. codes:
    0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
```

```
## (Dispersion parameter for binomial family taken to be 1)
##
##
       Null deviance:
                        Inf on 39388 degrees of freedom
## Residual deviance: 38121 on 39387 degrees of freedom
## AIC: 38123
##
## Number of Fisher Scoring iterations: 3
##
## Call:
## glm(formula = Open \sim 1 + ClaimSeverity, family = binomial(link = "identity"),
##
       data = dfBinomial)
##
## Deviance Residuals:
##
      Min
                 10
                      Median
                                   30
                                           Max
                    -0.6063 -0.4803
## -1.2133 -0.7008
                                        2.4504
##
## Coefficients:
##
                   Estimate Std. Error z value
## (Intercept)
               -3.641e-03 6.035e-03 -0.603
## ClaimSeverity 2.013e-06 6.220e-08 32.366
##
                 Pr(>|z|)
## (Intercept)
                    0.546
## ClaimSeverity
                   <2e-16 ***
## ---
## Signif. codes:
    0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
##
## (Dispersion parameter for binomial family taken to be 1)
##
##
       Null deviance: 39125 on 39387 degrees of freedom
## Residual deviance: 38121 on 39386 degrees of freedom
## AIC: 38125
##
## Number of Fisher Scoring iterations: 3
```

#### Resources

#### Good books

• Frees, Derrig, et al

Gelman, Andrew, and Jennifer Hill. 2006. *Data Analysis Using Regression and Multilevel/Hierarchical Models*. http://www.stat.columbia.edu/~gelman/arm/.