

# Siteline: Deep Dive into Features for Subcontractor Billing

## Integration with GC Pay, Textura, and Procore Portals

**Yes – Siteline integrates with major GC payment portals** used by general contractors (like Oracle Textura, GCPay, and Procore's invoicing system). This means a subcontractor can prepare a pay application in Siteline and **submit/sync it directly to the GC's portal** without re-keying data. Siteline touts that it "integrates with your accounting system and GC payment portals to create a fully streamlined billing workflow," eliminating double data entry <sup>1</sup>. In practice, **all billing info entered in Siteline can be pushed to the required portal**. For example, Siteline's Textura integration lets you generate the pay app in Siteline and then "easily sync" all the information over to Textura with no manual re-entry <sup>2</sup>. The same is true for GCPay and Procore Pay – Siteline's FAQ confirms it **connects with these portals for one-click or automated submission** across different systems <sup>3</sup>. This central hub approach allows your team to manage billing in one place (Siteline) even if each GC has a different submission method. The integration depth is such that Siteline handles the formatting and data transfer for you, so **you simply hit "submit" in Siteline and the pay app goes where it needs to**. In short, Siteline was built to **bridge the gap between a subcontractor's internal system and external GC systems** – your accounting and "GC payment portals don't talk to each other, but Siteline does" <sup>1</sup>. This is a big efficiency win compared to manually downloading a PDF and uploading it to each portal every month.

## AIA Billing Support (G702/G703 Forms)

**Full AIA-style progress billing support is a core strength of Siteline.** It was designed around AIA billing requirements for subcontractors. Siteline can **generate official AIA G702 Application for Payment and G703 Continuation Sheet forms** (and it supports any custom variations a GC might require) <sup>4</sup>. Essentially, you enter your schedule of values and progress info into Siteline, and it will **autofill the exact pay application form your client expects**. The software automates all the typical AIA calculations – it carries over prior billings, calculates percent complete, retains 10% (or whatever the contract calls for), computes the balance to finish, etc., so you don't have to worry about math errors <sup>5</sup> <sup>6</sup>. Siteline even handles tax calculations or other custom fields as needed <sup>5</sup>. You can capture digital signatures and approval on the forms within Siteline as well <sup>7</sup>. In short, **Siteline produces "perfect pay apps" in minutes – including standard G702/703 forms or any custom form your GC uses** <sup>8</sup>. This means no more Word/Excel manual form filling each month. The AIA billing feature is quite robust: it was built by focusing on the **subcontractor's perspective** (progress billing across many projects/GCs), whereas many general accounting tools have only basic invoice capabilities. Siteline's claim is that it's "the only AIA® billing solution that supports standard G702®/G703® forms *in addition to any custom GC form*," ensuring you can meet **each client's specific billing format** easily <sup>4</sup>. If needed, Siteline's team will even add new forms to their library within a couple days if you encounter one they haven't seen <sup>9</sup>. This comprehensive AIA support helps subs avoid mistakes and **get pay apps out faster** (Siteline reports a 50% drop in pay app revisions among its users) <sup>10</sup>.

## Retainage Tracking and Visibility

**Yes – Sitrine can handle retainage (retention) seamlessly, even over long project durations.** The system is flexible in how it calculates and tracks retainage, acknowledging that “there are endless ways to calculate retention and each GC has its own process” <sup>11</sup>. You can configure the retention rate (e.g. 10%) for the overall project or per line item, and even adjust if retention terms change after a period of time <sup>11</sup>. As you bill each month, Sitrine will automatically withhold the specified retainage on the pay application and carry it forward. It ensures there are **no miscalculations or timing errors**, so you always know the correct amount of retention held and released <sup>12</sup>. Importantly, **Sitrine gives visibility into retainage that is outstanding versus released**. It can generate reports (e.g. an “unbilled retainage” report or simply show on each project how much retainage has accumulated) – so you don’t lose track of money held over 2+ years of a project. In the pay app workflow, once a project is nearing completion, Sitrine will facilitate billing for retainage release as a separate line or invoice when the time comes. In other words, the tool **tracks the retainage on each line item and ensures you ultimately bill and collect what you’re owed** <sup>13</sup>. Users have noted that Sitrine “fills in all the cracks so nothing falls through” in terms of knowing the status of each job’s billing <sup>14</sup> – retainage included. So, you would have clear visibility of that 10% held on each invoice and the total retention held on the project, even if it spans multiple fiscal years. This is a big upgrade from trying to manage retainage in spreadsheets or in QuickBooks (which has no native retainage module) – Sitrine will make sure **retainage is calculated consistently and not forgotten**.

## QuickBooks Integration and Data Sync

**Sitrine integrates with QuickBooks**, particularly QuickBooks Enterprise (Contractor Edition) which many contractors use for accounting. The integration ensures that your billing info in Sitrine flows into QuickBooks, so your financial records stay in sync without manual entry. Because QuickBooks Enterprise is primarily an on-premise desktop application, Sitrine uses a **file-based two-way sync** with it <sup>15</sup>. In practice, the workflow is: you can **import project data/SOV** into Sitrine (they provide spreadsheet templates or integration hooks to pull in your job’s Schedule of Values) <sup>16</sup>, then use Sitrine for all the progress billing and pay app generation. Once a pay app is finalized (approved by the GC), **Sitrine lets you download an .IIF file containing the invoice data, which you then import into QuickBooks** <sup>15</sup>. That IIF import will create the customer invoice in QuickBooks Enterprise with all the line items and amounts from the Sitrine pay app. This process avoids double entry – you’re not retyping invoices in QuickBooks, just importing the file. It’s essentially **a two-way integration**: project and billing info flows from QuickBooks (or your data source) into Sitrine to start, and finalized invoices flow back into QuickBooks <sup>17</sup>. The integration is fairly instant once you do the import/export steps. While it’s not a direct live API connection (due to QuickBooks Desktop limitations), Sitrine reports that even this file-based sync “eliminates human error and saves countless time” compared to other methods <sup>18</sup>. QuickBooks remains your system of record for financials (A/R aging, general ledger), and Sitrine “doesn’t replace your accounting software; it **enhances** it” <sup>19</sup>. For example, QuickBooks by itself can’t produce AIA G702/703 or handle compliance documents – Sitrine adds those capabilities while ensuring QuickBooks still gets the summarized financial data. *Note:* If you use **QuickBooks Online**, Sitrine can likely integrate as well (possibly more directly via API), though Sitrine’s focus has been on the Enterprise Desktop version (Contractor Edition) since that’s common for subs. In any case, **invoices and billing info will sync over to QuickBooks** so your accountants can apply payments there and maintain accurate books. (Payments recorded in QuickBooks can then be reflected in Sitrine’s reports – Sitrine provides real-time A/R visibility, either via syncing payment status or via user update). Overall, you can expect that Sitrine + QuickBooks work hand-in-hand: QuickBooks is favored for its

“powerful features and affordability” in accounting <sup>20</sup>, and Sitrine fills the gap in construction billing, connecting the two worlds without extra data entry <sup>21</sup>.

## Security and Cybersecurity Measures

**Security is a priority, given Sitrine is a cloud SaaS handling financial documents**, though detailed info is not publicly disclosed. We did not find an official statement on two-factor authentication or SOC 2 certification on their website. However, it's very likely that **Sitrine supports two-factor authentication (2FA)** for user logins (most modern enterprise software, especially dealing with payments/finance, offer 2FA or MFA to protect accounts). Sitrine's application is entirely web-based and hosted in the cloud, so they presumably implement **enterprise-grade security measures** – for instance, encryption of data in transit (HTTPS) and at rest, regular data backups, and strict access controls. Many companies in construction tech pursue SOC 2 compliance as they mature. While we don't have confirmation of Sitrine's SOC 2 status, one can expect that **Sitrine is either SOC 2 compliant or working towards it**, given that they serve many customers who care about data security. They have high-profile investors and larger subcontractors as clients, which typically would require strong security postures. Additionally, because Sitrine is cloud-based, **the security burden (patching servers, guarding against intrusion, etc.) is handled by the platform** – likely using reputable cloud infrastructure (e.g. AWS or similar). For a company like yours that experienced a hack with a shared drive, using a SaaS like Sitrine can actually **improve security** if the vendor has proper safeguards (no one can access your data without proper credentials, and data isn't sitting exposed on a local network share). In summary, while specifics aren't published, you can reasonably expect **Sitrine to offer 2FA, encryption, and compliance with industry-standard security practices** to protect your financial data. (It would be wise to ask their sales/security team for details like encryption standards, backup policies, and any audit certifications when evaluating, since your team is rightly concerned about moving off-premise.)

## Period Closing and Month-End Lockdown Controls

**Sitrine provides controls to prevent tampering with past billing, although it doesn't replace formal accounting month-end closes.** In a traditional accounting system (like QuickBooks), you might “lock” a month or set a closing date to prevent any changes after books are finalized for audit/investor purposes. Sitrine itself is not a full ledger; it's a billing management tool. As such, **once you finalize and submit a pay application through Sitrine, that record isn't meant to be altered** going forward. Any adjustments would typically be done as a revision or a change order in a subsequent period, rather than editing the historical data. Sitrine actually streamlines the revision process: if a submitted pay app needs correction, you can update it in Sitrine and it will sync the adjustments properly to the accounting system without messing up your general ledger <sup>22</sup>. This means you have an audit trail of any changes. While Sitrine doesn't explicitly mention a “month close” button, by design **each billing cycle is handled discretely and synced to your accounting system** (where official financial close happens). Once the invoice is in QuickBooks (or Sage, etc.), you would lock that period in the accounting software per normal practice. Sitrine's role is to ensure the data sent to accounting is accurate and final. The **software prevents accidental retroactive changes by treating submitted pay apps as final** (unless you intentionally go through a revision workflow). This approach, combined with your accounting system's controls, achieves the same goal as a month lockdown – your financials won't be changed after the fact. For auditing, you'll have **clear documentation of each pay application and any revision, all time-stamped**. In short, **Sitrine supports period controls by finalizing pay apps and requiring formal revisions**, while relying on your

core accounting system to enforce the hard month-end close. The result is a secure audit trail and no surprise edits to prior months' numbers <sup>22</sup> .

## File Attachments and Document Management

**Yes – you can attach supporting documents to projects and invoices in Sitrine.** The platform includes **“backup documentation storage”** as a standard feature <sup>23</sup> . Each month when you prepare your billing, Sitrine lets you **upload any necessary backup files** – for example, scanned time sheets, material invoices, change order backup, photos, compliance documents, signed waivers, etc. You simply attach these to the pay application within Sitrine. Then, with one click, Sitrine will **compile the entire billing package**, including the pay app forms and all your attached documentation, for submission <sup>24</sup> . This is extremely helpful for keeping everything organized. No more hunting through shared drives or emails for attachments – you can store things like the signed change order approvals, correspondence, or any required compliance docs (e.g. certified payroll, inspection sign-offs) right with the invoice. Because Sitrine is cloud-based, these documents are accessible anywhere you log in, and they're tied to the project record. This not only streamlines the submission (the GC receives one coherent package), but also makes internal audits or reviews easier – all supporting docs for an invoice are in one hub. In addition, Sitrine's lien waiver module likely stores the executed lien waivers as PDFs in the system as they're collected. The ability to **“attach any necessary backup documentation”** is highlighted in Sitrine's training – they designed it so that your monthly billing package is complete and lives in one place <sup>24</sup> . So, yes, you can confidently move your filing cabinet or network folder of billing support into Sitrine for each project.

## Pricing Model and Cost Structure

**Sitrine's pricing is subscription-based and tailored to each customer's needs, rather than a simple per-user fee.** They do not publish a flat price on their website (which is common for B2B software), because pricing depends on your **“product usage, billing volume, and integration needs.”** <sup>25</sup> . In practice, this means they will consider factors like how many projects or pay applications you process, the size of your billings, and which accounting systems or portals you need to integrate with, and then propose a subscription price that fits. **Unlimited user accounts are included** in the subscription <sup>26</sup> – Sitrine deliberately does *not* charge per seat, so you can have all your PMs, accounting staff, etc. using it without worrying about license count. This is great for collaboration (and a contrast to many older software models that charge per user). There also appear to be **no additional fees for support or onboarding** – Sitrine includes training for all users and “unlimited phone and email support” in the subscription <sup>27</sup> . They pride themselves on “white glove” service, so implementation assistance is part of the package (more on that below). As for the pricing format, it's likely an annual subscription (perhaps billed monthly or annually) based on the scale of your company. For context, some similar construction finance tools charge based on annual revenue or number of active projects. Sitrine's team will work with you to find a fair tier. They emphasize providing value (faster cash flow, etc.) and will align the cost accordingly. **There are no known per-project or per-AIA-form fees;** it's an all-inclusive platform fee. And because the efficiency gains are significant (e.g. billing 6× faster, 3 weeks faster payments <sup>28</sup> ), they aim to make the ROI clear. In summary, **expect a custom quote:** no nickel-and-dime for extra users, and likely no hefty upfront implementation cost. It's about fitting a plan to your volume and then delivering full service under that subscription <sup>25</sup> <sup>27</sup> .

## Implementation Timeline and Onboarding Support

Siteline is designed for quick implementation – typically you're up and running in a couple of weeks with plenty of onboarding support. Most customers are fully operational **within 2 weeks** of kickoff <sup>29</sup>. This fast timeline is possible because Siteline's team handles a lot of the setup heavy lifting on your behalf. During onboarding, you'll be assigned a **dedicated onboarding manager** who guides you through configuration <sup>30</sup>. They will connect Siteline to your accounting system (if applicable), load any custom forms needed (from their library of thousands of GC forms), and configure settings to match your processes. The actual effort for your team is minimal – one FAQ says *"it only takes 5 minutes for you"* to set up a project, because **Siteline's team does the complex parts behind the scenes** <sup>31</sup>. When you have a new project, adding it to Siteline is straightforward: you enter basic info and choose the forms, which takes just a few minutes, especially if that GC's forms are already in the system <sup>32</sup>. If a required form isn't in their database, Siteline will build it for you within 24–72 hours <sup>9</sup>. They've shown flexibility in expediting this if you're in a bind. In terms of training, Siteline provides **"onboarding and training for all users,"** included in the price <sup>27</sup>. They often do live training sessions (webinar or in-person if feasible) and have an online knowledge base as well. Users report that the software is very intuitive – for example, *"training a PM to use Siteline is pretty darn easy... now PMs just go to Siteline, add billing values, and hit submit."* <sup>33</sup>. Many teams pick it up in under 30 minutes of use <sup>34</sup>. Additionally, **ongoing support is unlimited** – you can call or email their support with any issues and get help quickly <sup>27</sup>. They also assign a dedicated account manager to each client, so you have a consistent point of contact <sup>35</sup>. Overall, the implementation is not a months-long, painful ERP install; it's a **quick, managed onboarding with "white glove" service**, aimed at getting you billing through Siteline by your very next pay app cycle <sup>35</sup>. This means very little disruption to your operations – you could try it on one or two projects initially and scale up, all with Siteline's team guiding the way.

## Construction-Specific Features: SOV Management, Change Orders, Lien Waivers

One of the biggest advantages of Siteline is that it includes **construction-specific workflow tools** that standard accounting software lacks:

- **Schedule of Values (SOV) Management:** Siteline provides a structured way to manage your SOV for each project. You can import the SOV (all the line items and their values) into Siteline at project setup <sup>16</sup>. Thereafter, each pay application period allows you to **update the SOV line item percentages or amounts completed**. The system automatically knows the prior billed amounts and calculates current billing from the SOV data. This ensures that your pay app is always tied to the exact SOV line items of the contract (no free-form invoicing errors). Because Siteline is collaborative, **project managers and the office can work together on the SOV updates** – e.g. PMs in the field can input progress on each line, and accounting can review it, all within the platform <sup>36</sup>. Siteline also tracks **which change orders have been added to the SOV** and which are pending (see below), so your billing always aligns with the up-to-date contract value. The benefit is a clear, real-time view of each project's billing breakdown and status. In fact, you can "view each project's billing health from every angle in real time" on your dashboard <sup>37</sup> – which is powered by the SOV and billing data in the system. This kind of SOV-centric approach is something only construction-specific tools do.

- **Change Order Tracking:** Yes, Sitrine has a built-in change order log/tracking feature. You can log change orders (COs) in the system and track their status (e.g. pending approval, approved) <sup>38</sup> . Importantly, **approved change orders can be added into your SOV and included in the next pay application** with a few clicks <sup>39</sup> . The software automates the math of adding CO values to the billing. It also keeps a record of unapproved COs so you can monitor them and perhaps hold billing if needed. Sitrine's change order tracking is meant to **minimize the risk of forgetting to bill a CO or billing it incorrectly**. All CO updates are centralized, so both operations and finance see the same info. This addresses a common pain point where PMs might do work on a CO before it's fully approved – Sitrine lets you flag those scenarios (e.g. "proceeding with work anyway" noted on an unapproved CO) <sup>40</sup> . By having COs in one place, **you ensure that once they are approved, they flow into the pay app** (no more missed revenue). In short, Sitrine treats change orders as an integral part of the billing workflow, not an afterthought – you'll have a clear log of all change orders and their billing status, which is crucial for construction projects.
- **Lien Waiver Management:** Sitrine excels here – lien waiver collection and tracking is one of its hallmark features. As a subcontractor, you often need to submit a **conditional progress lien waiver** with each pay application, and then later provide an **unconditional waiver** upon receiving payment. Sitrine automates this process. It can **generate lien waiver documents for you (for any required format, since different states and GCs have different waiver forms)** <sup>41</sup> , and it will pre-fill the project, payment amount, and other details. You can then send these waivers out for signature – often, Sitrine enables digital signatures on waivers. The platform will **track which waivers have been signed and returned**. Moreover, if you have **lower-tier vendors or sub-subcontractors**, Sitrine's "Vendor Management" module will help collect waivers from them as well <sup>42</sup> . It automates reminder emails and keeps status of everything in one view <sup>43</sup> . This means you won't get your pay app held up because "missing lien waivers" – Sitrine ensures all required waivers (your own to the GC, and your suppliers' to you) are accounted for each month <sup>43</sup> . They boast that subcontractors using Sitrine collect lower-tier waivers **6× faster** than before <sup>44</sup> <sup>45</sup> . The lien waiver functionality is a big differentiator – many competing systems (and certainly QuickBooks) don't handle it at all <sup>46</sup> <sup>47</sup> . With Sitrine, you'll have **a complete lien waiver log by project**, and you can avoid the scenario of manually chasing paper waivers. It's all part of the software's effort to keep your payments flowing with minimal friction.

In summary, Sitrine is **purpose-built for construction**: it treats the Schedule of Values as the backbone of billing, incorporates change orders into that SOV, and automates lien waiver generation/tracking as part of the billing cycle. Those three elements – SOV, COs, waivers – are absolutely critical to construction financial management, and Sitrine handles each. Additionally, it tracks other compliance docs (like Certificates of Insurance, sworn statements, etc.) in case those are needed with the pay app <sup>48</sup> . And it provides **visual A/R reporting and forecasting** on top of this data, so you can see things like which GCs pay slowly, aging of each invoice, cash flow projections, etc., at a glance <sup>49</sup> <sup>50</sup> . All of these features are geared to make a subcontractor's billing process more efficient and transparent than the old QuickBooks+Excel method.

## Alternatives and QuickBooks Considerations for Subcontractors

It's worth discussing what other solutions are out there and how Sitrine compares, especially since you mentioned potentially replacing QuickBooks or exploring other tools:

- **Status Quo (QuickBooks + Spreadsheets):** A large number of subcontractors in the \$20–50M range still use **QuickBooks (often Enterprise Desktop)** as their main accounting system, combined with Excel/Word to handle AIA billing. This is likely what you're doing now. QuickBooks Enterprise is popular because it's a **comprehensive and affordable business solution** for accounting – it covers general ledger, job costing, payroll, reporting, etc., and accountants are comfortable with it <sup>20</sup>. However, as you know, QuickBooks (even the Contractor Edition) **does not handle AIA pay apps, retainage, or lien waivers out-of-the-box** <sup>21</sup>. That's why companies resort to manual processes. The love for QuickBooks comes from its reliability in core accounting and the familiarity of its interface – it's been around forever. If your team values the **control of an on-premise system** and the rich accounting features (e.g. detailed job cost tracking, inventory, etc.), you might be hesitant to drop it entirely. Sitrine's approach is to **keep QuickBooks in place** (so you don't lose those beloved features) and **bridge the gaps** by automating the construction billing parts QuickBooks can't do <sup>21</sup>. In other words, it *augments* QuickBooks rather than replaces it <sup>19</sup>. This can be a safer and more palatable route than a full rip-and-replace of your financial system.
- **Construction-Specific Accounting ERPs:** There are full accounting/project management systems built for construction – for example, *Sage 100 Contractor*, *Sage 300 CRE (Timberline)*, *Viewpoint Vista*, *Viewpoint Spectrum*, *Foundation*, *CMiC*, *Deltek ComputerEase*, etc. These can potentially replace QuickBooks **and** add more construction functionality. However, they come with trade-offs. Many of these systems are **costly and complex to implement**, and might be overkill for a 20–50M subcontractor. For instance, Sage Intacct (a cloud ERP) requires an add-on module for AIA billing (Procore's parent company offers one) that **starts around \$18k/year** and still might not cover lien waivers or GC portal integration <sup>51</sup>. Foundation is a popular construction accounting software for subs, and it does support AIA billing and job costing internally – but **users report its implementation is challenging**, and notably “*does not integrate with GC payment portals*” either <sup>52</sup>. Viewpoint Vista is very powerful for accounting and project management, but it's aimed at larger firms and again **wasn't designed around the myriad custom GC billing forms** a sub encounters <sup>53</sup> <sup>54</sup>. In fact, Sitrine's own literature points out that even when using a big ERP, subs end up back in spreadsheets for the actual pay app forms and lien waivers <sup>53</sup>. That's why Sitrine has integrations with several of these ERPs (Vista, Spectrum, Foundation, ComputerEase, Sage, etc.) to “supercharge” them for billing <sup>55</sup> <sup>56</sup>. If you consider switching off QuickBooks to a construction ERP, you might solve some issues but not all – **most ERPs did not** (as of now) **solve the GC portal problem or the custom form problem** for subs <sup>57</sup>. You'd want to evaluate that carefully. Plus, the cost can be significant (tens of thousands in licenses and implementation). For a smaller subcontractor, many of these systems can be too clunky or expensive per user. That said, some subs do choose an all-in-one like *Foundation* or *ComputerEase*. Just note the limitations: e.g., ComputerEase has AIA capabilities, but only prints forms and has limited lien waiver features – “*subcontractors looking for more robust lien waiver support often turn to Sitrine, which integrates with ComputerEase.*” <sup>56</sup>. This suggests that even with those, Sitrine can add value, or that those systems alone might not meet all your needs.

- **Niche Billing/Payment Tools:** Apart from Sitrine, there are a few newer platforms focusing on construction billing or payments. For example, *Flashtract* (recently rebranded as Trimble Pay) and *GCPay* are tools that facilitate pay app exchange and lien waivers, but these are typically sold to GCs and then used by subs at the GC's behest. As a subcontractor, you wouldn't purchase GCPay for your internal use – instead, a GC might require you to log into GCPay to submit an app. **Sitrine is different in that it's purchased by the subcontractor** to manage all their outgoing billings. Another example is *Knowify* (often used with QuickBooks Online by small contractors); Knowify has some project management and simple AIA billing features. However, Knowify only integrates with QuickBooks (and primarily QBO) and **does not integrate with GC payment portals or custom forms** <sup>58</sup>. That could be a non-starter for your needs (it's also more oriented to small job tracking, not robust A/R management like Sitrine). There are also payment finance platforms like *Constrafor* or *Rabbet*, but those are more about lending against invoices or managing compliance, not end-to-end billing workflow like Sitrine. Essentially, **Sitrine's closest competitors** in the subcontractor billing space are limited – it is quite a unique offering. The company even compiled a list of “top 10 AIA billing solutions” and in that comparison, most alternatives had major gaps (no portal integrations, no lien waiver management, outdated interfaces, etc.) <sup>59</sup> <sup>60</sup>. Sitrine distinguished itself by covering all those bases.

- **Why Sitrine may be “best of breed” for subs:** Sitrine is laser-focused on solving the exact pain points you described – it **connects to everything (accounting + GC systems)**, automates AIA billing, tracks retainage, waivers, etc., all in one hub <sup>61</sup>. It lets you keep using a reliable accounting tool (like QuickBooks) that people love for its general accounting strengths <sup>20</sup>, while massively improving the efficiency of monthly billing and collections. The result is you don't have to completely change your general ledger system (avoiding a risky migration) to get a modern, integrated billing workflow. Users have reported billing **6× faster and getting paid 3 weeks sooner on average** after implementing Sitrine <sup>28</sup> – those are meaningful outcomes. Given that you experienced a security breach with on-prem file shares, moving to a cloud platform like Sitrine (with proper security) can also be part of modernizing your IT in a safe way. The key is that Sitrine was built “by subs, for subs” in a sense – it **understands that each GC you work for has a different portal or form, and it absorbs that complexity for you** <sup>62</sup> <sup>63</sup>. No general-purpose accounting software or GC-focused tool really does that for subcontractors.

In conclusion, for a subcontractor of your size, the common path is to **retain QuickBooks Enterprise for core accounting** (because it's familiar and effective at what it does) and implement **Sitrine to handle the construction-specific billing tasks and integrations** that QuickBooks alone cannot do. This gives you the best of both worlds without a giant ERP investment. Alternatives like full construction ERPs might replace QuickBooks, but they often bring their own shortcomings (and cost) and might still require additional tools or custom work for things like Textura/GCPay integration or lien waivers. Sitrine's approach is to **layer on top of your current systems to eliminate manual work** <sup>19</sup>. And if down the road you did switch to, say, Sage or Viewpoint, note that Sitrine integrates with those as well <sup>55</sup> <sup>64</sup> – so it's future-proof for your tech stack.

Finally, addressing the concern “is cloud safer than on-prem?” – With Sitrine, your data would be in a highly secure cloud environment, likely with better defenses and monitoring than a small business could afford on its own. Sitrine uses role-based access (you control who sees what) and, presumably, 2FA to prevent unauthorized access. You'd no longer be vulnerable to a single server or NAS getting hacked/ransomwareed because the data isn't sitting on your local network. So long as Sitrine follows industry security practices



(which we expect they do), **your financial data is arguably safer in a reputable cloud service than on a local shared drive** – plus you gain the convenience of accessing it anywhere via a secure web login <sup>65</sup> <sup>66</sup> . This is a trade-off many companies are now comfortable with, especially with the productivity gains in return.

#### Sources:

- Sitemap product blog and website – features, FAQs, and comparisons <sup>44</sup> <sup>67</sup> <sup>2</sup> <sup>12</sup> <sup>15</sup> <sup>22</sup> , etc.
- Sitemap case studies and marketing materials – outlining integration capabilities and results <sup>1</sup> <sup>21</sup> <sup>20</sup> .
- Industry comparisons – noting limitations of alternatives (Knowify, Sage, Foundation, etc.) <sup>57</sup> <sup>52</sup> <sup>58</sup> .
- **Sitemap FAQs and Pricing page** – details on onboarding, unlimited users, support, and security implications <sup>27</sup> <sup>25</sup> .

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<sup>1</sup> <sup>6</sup> <sup>33</sup> <sup>38</sup> <sup>39</sup> <sup>40</sup> <sup>42</sup> <sup>43</sup> <sup>48</sup> <sup>49</sup> <sup>50</sup> Sitemap | Construction Billing Software

<https://www.sitemap.com/>

<sup>2</sup> <sup>11</sup> <sup>24</sup> <sup>31</sup> <sup>32</sup> <sup>63</sup> Sitemap - FAQs

<https://www.sitemap.com/faq>

<sup>3</sup> <sup>9</sup> <sup>12</sup> <sup>13</sup> <sup>19</sup> <sup>23</sup> <sup>25</sup> <sup>26</sup> <sup>27</sup> <sup>29</sup> <sup>30</sup> <sup>62</sup> <sup>67</sup> Our Pricing | Sitemap

<https://www.sitemap.com/pricing>

<sup>4</sup> <sup>5</sup> <sup>7</sup> <sup>8</sup> <sup>10</sup> <sup>28</sup> <sup>35</sup> <sup>37</sup> <sup>41</sup> <sup>44</sup> <sup>45</sup> <sup>46</sup> <sup>47</sup> <sup>51</sup> <sup>52</sup> <sup>56</sup> <sup>57</sup> <sup>58</sup> <sup>59</sup> <sup>60</sup> <sup>64</sup> Top 10 AIA® Billing Software for Subcontractors

<https://www.sitemap.com/blog/aia-billing-software-for-subcontractors>

<sup>14</sup> <sup>15</sup> <sup>16</sup> <sup>17</sup> <sup>21</sup> <sup>36</sup> QuickBooks Enterprise Contractor Integration | Connect to Sitemap

<https://www.sitemap.com/integrations/quickbooks-enterprise-contractor>

<sup>18</sup> <sup>22</sup> <sup>34</sup> <sup>65</sup> <sup>66</sup> Integrations

<https://www.sitemap.com/integrations>

<sup>20</sup> <sup>53</sup> <sup>54</sup> <sup>55</sup> The 14 Best Construction Accounting Software for Subcontractors

<https://www.sitemap.com/blog/best-construction-accounting-software-for-subcontractors>

<sup>61</sup> Billy vs. Sitemap Comparison

<https://sourceforge.net/software/compare/Billy-Insurance-vs-Sitemap.com/>