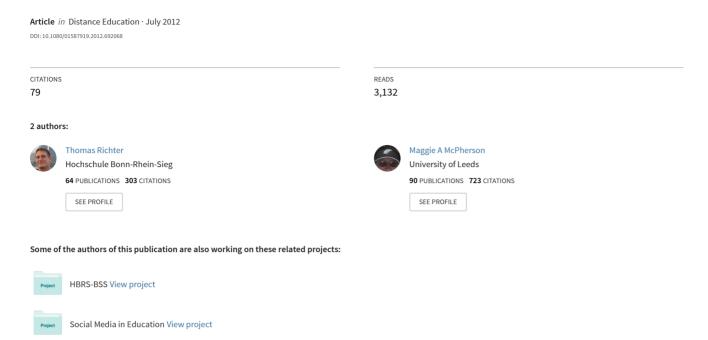
# Open Educational Resources: Education for the World?



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Thomas Richter<sup>1</sup> and Maggie McPherson<sup>2</sup>

<sup>1</sup>University of Duisburg-Essen, Germany

<sup>2</sup>University of Leeds, United Kingdoms

¹thomas.richter@icb.uni-due.de

<sup>2</sup>m.mcpherson@leeds.ac.uk

<sup>1</sup>After 12 years of production work and practically educating apprentices in the professions 'cook' and 'pastry cook' in Germany, Thomas Richter studied Information Technology (Diploma FH), Technical Journalism and Business Information Systems (M.Sc.). After his first degree, he worked as a self-employed IT-Consultant and author for e-Learning content. In 2007, he spent one year of research at the KGIT in Seoul, South Korea. Since 2008, he works at the University of Duisburg-Essen as a researcher and project manager. His fields of research are related to e-Learning, Learning Culture, Intercultural Learning Scenarios, Student's attitudes in learning processes, Open Educational Resources, and empirical educational research.

<sup>&</sup>lt;sup>2</sup> Maggie McPherson is a Senior Lecturer (equivalent to Associate Professor) in the School of Education at the University of Leeds. She is the Postgraduate Research Tutor and also teaches on the MA ICT in Education, a part-time and full-time online programme. Her doctoral research investigated Critical Success Factors for e-Learning, i. e. key issues affecting design, development and use of educational technology, using an emancipatory and critical research approach. She is committed to interdisciplinary research collaborations, across the EU, Canada and Africa, which has allowed her to introduce innovation into both her research and teaching work.

# **Open Educational Resources: Education for the World?**

Education is widely seen as an important means of addressing both national and international problems, such as political or religious extremism, poverty, and hunger (UNESCO, 1974, p.3). If developing countries are to turn into societies that can properly compete with the Western industrial countries, not only is a fundamental shift in thinking with regard to the value of and need for more/better education, but strong support from other (i. e. developed) countries (Worldbank, 2000, p.87f) is also required. This paper explores questions such as whether Western policy-makers can avoid a repetition of some of the failures of the past few decades in terms of providing foreign aid; how educators and providers of educational scenarios and learning contents can foster and manage the creation of a worldwide knowledge society; and in particular, if the provision of Open Educational Resources (OERs) can realistically overcome the educational gap and foster educational justice. Recommendations include using better initial design principles to enable realistic OER reuse in different contexts and environments.

Keywords: OER; knowledge society; educational gap; adaptability; foreign aid; developing countries; illiterates; educational justice

#### Introduction

The primary 'Millennium Goal' set by the United Nations in 2010 was to "Eradicate Extreme Poverty and Hunger" by 2015, yet a poor education is often seen as an underlying reason for poverty in developing countries, as well as for a correspondingly low level of human capital (Easterly, 2005, p.8). Degesys claims that as 'educational systems can sustain conflict within schools, they can also liberate it' (as cited in Ramsbotham, Woodhouse, & Miall 2008, p.240). Although the situation has improved over the last fifty years, this improvement has not been universal. Whilst "enrolments have expanded rapidly, the quality of education is hampered by missing inputs like textbooks and other school materials [...]" (Easterly, 2005, p.8). Therefore, providing developing countries with educational resources so they can transform into fully functioning and competitive economical/social communities could be seen as a key issue for realising the UN Millenium Goals.

Today, a number of high-level organizations and institutions actively promote high-quality Open Educational Resources (OERs), such as UNESCO OER wiki<sup>1</sup>, ICDE<sup>2</sup> or OLnet<sup>3</sup>. Much of this is readily available and accessible via repositories such as Merlot<sup>4</sup> or MITOpen-Coursware<sup>5</sup>. Furthermore some argue that OERs could resolve the lack of educational materials and D'Antoni (2008, p.8) suggests that they can play a central role in achieving educational justice in the world. However, we would like to posit that the mere provision of OER is an overly optimistic idea and will not serve to resolve educational deficits in developing countries.

In this paper, we begin our debate by explaining why we think that the sheer existence and availability of free OERs is unlikely to prove a definitive solution. We intend to show that, even if the information included is of the highest quality and applied didactic and pedagogical design follows the very best possible standards, OERs will only be of value for learners if these fit their own context, and are thus genuinely reusable or at least fully adaptable.

Next, we will explore some of the most serious barriers and what we believe, as a minimum, needs to be done so that OER can actually play its role of overcoming the educational gap. In this respect, we feel that a much more realistic stance needs to be adopted. It is neither our intention to diminish nor to generally criticise the achievement and potential of a faithful and valuable movement of sharing, which Moore (2002, p.46) characterizes as a 'his-

<sup>1</sup> http://oerwiki.iiep.unesco.org/index.php/Main\_Page

http://www.icde.org/OER+Mandate.9UFRzG5a.ips

<sup>&</sup>lt;sup>3</sup> http://www.scoop.it/t/olnet-oer-research

<sup>4</sup> http://www.merlot.org/merlot/index.htm

<sup>5</sup> http://ocw.mit.edu/index.htm

toric tenet of academic culture'. Nevertheless, we feel it is necessary to draw attention to some critical issues that may prevent us from fully achieving these goals. In particular, our position is that just because we (as educational professionals and policy makers within Western environments) may have found that sharing contextually biased OERs can often lead to a win-win situation<sup>6</sup> within Western environments, it does not necessarily follow that this strategy will work when transferring them to fundamentally different contexts (i. e. the developing world).

Thirdly, our stance is that if we want to achieve and/or foster educational justice in the world by producing and providing OERs, we will need to do more than merely making such learning materials available. Thus, we will discuss the necessity to turn contextually limited usable information into tangible and adaptable educational resources, designed in a way that is easy to implement, which in turn could raise the value of OERs enormously.

However, we would like to explicitly acknowledge some limitations of our deliberations in this paper. We would like to point out that we are not able to consider situations where there is a fundamentally deficient infrastructure, where existing political systems prevent the use of open educational resources (e. g. environments where information is censored), and nor will we attempt to offer OERs for resolving circumstances of extreme poverty (e. g. where buying a \$100 laptop would deprive a whole family a month's worth of nutrition).

Consequently, this paper specifically addresses producers/providers/users of OER who are charged with fostering the upcoming culture of sharing (and reusing) educational resources, as well as educational policy-makers who are also responsible for defining quality criteria to ensure the value of such resources. To begin with then, in the following section, we discuss key issues that need to be taken into consideration when discussing the potential of and possible gaps to providing educational support with OERs.

# **Educational support with OERs**

Despite the fact that many resources are highly promoted, are of high quality, and are freely accessible, recent research by Andrade et al. (2010, p.11) shows that a critical threshold in OER usage has not yet been reached in Europe. One of the main barriers identified by professionals, policy makers, and learners for (re)using OERs, is the uncertainty as to whether higher and adult education resources are appropriate and match the learners' own educational contexts (Andrade et al., 2010, p.171). Similarly, responses to a school-level survey in Germany (Richter & Ehlers, 2011, p.4-6) indicated that teachers simply had no idea how to examine a given OER's appropriateness and what they needed to do to an OER to make it suitable for their particular situation. Given these findings in highly industrialised contexts, it can be expected to find even more uncertainty and mistrust in developing countries: The uncertainty regarding contextual appropriateness of OERs comes on top of the already existing suspicions regarding the Western industrial countries' motivation to provide developing aid (e. g. Wedel, 2001, p.167). Clearly, it is easy to see that determining appropriateness of learning resources in particular subject areas (e. g. religion) could be very difficult, but do other subject areas also raise the potential for conflict? When trying to find a context-free language for international communication, Davis (2005) found that '...only within the most homogeneous community of speakers, with extremely specialized communication needs and zero tolerance to misunderstandings, such as international commercial airline pilots or military commanders, can we expect a thoroughly uniform interpretation of a limited English vocabulary' (p.1). She concluded 'no single language can achieve this universal goal of establishing a mutually-meaningful communication link in today's widely diverse global population' (p.8).

Although some argue that mathematics is mathematics, and will easily transfer between different cultures, this is not universally true. A UNESCO study by Benavot (2011) found that while a range of developing countries shared educational standards, these mainly revolved around routine and basic skills in mathematical problem solving and reasoning, but diverged when it came to more cognitively demanding mathematics skills. Moreover, it would seem that teaching methods in this subject are not necessarily common either. For instance, a German course in mathematics normally teaches a number of different methods; then asks learners to

<sup>&</sup>lt;sup>6</sup> see https://joinup.ec.europa.eu/sites/default/files/studies/IDABC%20OSOR%20casestudy%20OpenUniversity.pdf

choose and adapt one of the learned methods to solve a given problem. In an Asian educational context, it is assumed that certain methods are explicitly related to certain problem classes; so as a task, the learners may be instructed to use a defined method to solve a certain problem. Asking a learner to modify a taught method could cause a serious conflict, because this would be tantamount to questioning the educator's authority, which is considered to be disrespectful in this region (Richter, 2011b).

Further, most educational courses implicitly require prerequisite knowledge from learners, which might or might not be equal in different contexts and in addition, they may demand too much or little from the targeted learners.

All those aspects indicate that OERs produced in Western industrialised countries may not necessarily fit learners' needs in developing countries' contexts without considerable thought to adaptation.

#### Why the simple availability of OERs is unlikely to be a definitive solution

Having carried out an analysis of prominent foreign aid failures over the past few decades, we found that researchers like Moyo (2009, p.74) and Easterly (2006, p.40) assert that the simple provision of resources (e. g., money, construction material, or agricultural machines) to impoverished countries often leads to greater dependency, rather than leading to sustainable development. We argue that this insight can be extrapolated to educational contexts, and that without empowering the educators within the contexts to conduct the adaptation process themselves, purely offering resources for learning may prove less successful than desired or that any gains may prove too temporary.

Other research concurs that merely making OERs available will not necessarily serve the aim of achieving educational justice throughout the world because this provision does not lead to widespread uptake. As explained by Hunt (2007), HakiElimu (an advocacy-based organisation in Tanzania supporting every child's right to basic education) discontinued the distribution of electronic materials by email in 2005 because the recipients did not value (use) them. Albright's report (Albright 2005, p15) contends that OER could be improved by shifting from a 'provider-user' model to one that employs collaborative development, but acknowledges that creating a collaborative environment staffed by volunteers to adapt OERs for language, culture and relevance is a significant challenge. Research by Richter (2010) shows that failure to take the targeted learners' culture into consideration, when implementing education in foreign contexts, can lead to significant frustration and greater dropout rates. This phenomenon is particularly apparent in e-Learning where, to overcome difficulties that arise in self-regulated learning scenarios, motivation and confidence are to be understood to be significant success factors (Richter & Adelsberger, 2011). Thus, if reused without appropriate thought and without further modification, inequalities between rich and poor may expand (Reich, 2011), and the gap between industrialized countries and the developing world may rise even further.

In alignment with the UNESCO subsidiary principle, Bogardi and Hartvelt (2001, p.20) recommend that any educational 'action should be executed on the lowest possible level' and that education, 'taking place within a national framework is likely to be more efficient than within an international one'. Correspondingly assigning these recommendations to the context of OERs, sustainability may only be possible if the offered resources also support lower level education and can fully be integrated into the local context.

# OER adoption barriers and overcoming the educational gap

There are many barriers to OER adoption in developing countries. So, the key question here is: What are the most serious barriers to the adoption of OER and what needs to be done to help overcome the educational gap?

Historical effects of colonialism

According to Ziegler (2008, p.83), Western colonialism has not yet been fully abandoned; it is just that the methods have changed. Today, developed countries still control the African continent by speculatively manipulating the prices for food and other trade-goods (Ziegler,

2008, p.88-89). Furthermore, where developing countries had a negative colonial experience prior to independence, offers of Western help might not be fully accepted or even appreciated as such. In the context of modern African education, Thiong'o argues that 'the very mandate as African producers of knowledge is to connect with the continent' (2005, p.157). Consequently, there is still potential for a good deal of underlying animosity towards the West, which may in turn lead to suspicion of OERs produced by industrialised countries.

Another historical issue that needs to be taken into consideration is that of language gaps. This applies particularly to Africa, where the Western colonialist countries artificially drew many country boundaries without taking tribes and/or different languages/cultures into consideration (Robbins, 2005, p.302).

#### Language issues

As long as educational materials continue to be based on a very few (Western European) languages, not only are the minorities' languages fading away, but access to higher education remains limited to people who have had the privilege to learn one of those elite (foreign) languages (Ouane, 2002, p.12). Kickbusch (2001, p.289) writes that "Four out of five websites are in English, while only one in 10 people on this planet speaks this language". DePalma et al. (2006, p.4) (International Survey of Global Consumer Buying Preferences) found that 32.6% of Internet-users either never or rarely visit English language websites. We presume that this would apply equally to e-Learning, where "consumers" would be candidates for adult and higher education. Chumbow (2002, p.173) claims for the African context that 'the use of national languages will be a greater stimulus to learning and this will lead to a greater and higher level of education.'

In terms of a successful developing aid OER intervention, the language gap is a significant obstacle that needs to be dealt with. Yet, even if OERs were to be translated to the local language of the targeted learners, adaptation would still be needed, because if left as is, they would still not necessarily be suitable for the targeted regional context (Leonardi, 2002).

#### Contextual gaps

According to Deyrich and Matas-Runquist (2006), "language" means not only different words, but also offers a different way to express thoughts and build sentences, and such ideas could be regarded as context specific. Corresponding to this, multi-language websites are often drawn directly from the originator's view of the world, and simply use the words belonging to other languages, with some culturally related (verbal) pictures thrown in.

In view of this, it seems unlikely that contextual and language gaps could be easily managed and overcome by the (mostly voluntary) producers or providers of OERs as envisaged by Albright (2005, p.11-12). Addressing these concerns, Richter and Pawlowski (2007) argue that e-Learning content providers should at least support translations and improve adaptation by better design and description of learning materials. Andrews (2009, p.9) explains that "[...] without a proper understanding [and thus, provision for] of the culture of the people aid seeks to help, no effective impacts should be expected".

#### Lack of cultural diversity

Research by Woolman (2001, p.30-31) indicates that most educational material is not designed to foster the development of national identities and does not support cultural diversity. Thus, his stance is that OERs usually are produced for a certain context and whilst they can be reused in another one, they are not explicitly designed for reuse. Woolman (2001, p.28) goes on to state that for "the most part, educational policy decisions and implementation remained highly centralised and reflected the will of ruling elites".

### Educational privilege and literacy

In many countries, education is seen as a privilege of the elite. Woolman (2001, p.28) points out that changing this view would be another significant step towards reaching a higher educational standard and social justice throughout the world. Nevertheless, the ability of reading and writing is still seen as an important individual skill (Wallendorf, 2001, p.505) and possession of such expertise is related to or leads to powerful positions in the society. Williamson

(2009) suggests that a key barrier for successful foreign aid is the lack of effort to explain (particularly to those who are part of the ruling elites) why changes in behaviour, social structures, and political systems are crucial for the further development and beneficial for all.

Sachs (2005) claims that greater literacy is one of the main reasons why developed countries have less corruption and "better" working political systems. He considers literacy as a skill that leads to more critically thinking societies and thus, to better control and more (direct) feedback by the people (p.378). The UNESCO Institute of Statistics (UIS, 2011) reports that adult literacy rates in eleven Sub-Saharan African and in South-West Asian countries were below 50% in 2011 (op.cit. p.2). In contrast, more than 50% of the whole world's illiterates live in South- and West-Asia, and 21.4 % of all illiterate adults live in Sub-Saharan Africa. However, it should be noted that the percentage of illiterate adults in Sub-Saharan Africa varies enormously between countries (e. g., 74% in Mali as opposed to 7% in Equatorial Guinea). Taking these statistics into account, it seems that one of the most pressing issues is to address the high levels of illiteracy.

# The need for basic education

Such statistics indicate that in developing countries, basic literacy skills education for the general public is often very limited, if available at all. This view is confirmed by UNESCO's declaration<sup>7</sup>:

"Education is a fundamental human right and essential for the exercise of all other human rights. It promotes individual freedom and empowerment and yields important development benefits. Yet millions of children and adults remain deprived of educational opportunities, many as a result of poverty."

Thus, it seems that the most urgent need is for OER producers to support basic reading, writing and numeracy skills, and not just to focus on higher and adult education, as they appear to do at the present time. In a context, where disadvantaged learners predominantly need to acquire very fundamental literacy skills, this then begs the question as to whether e-Learning in general, and not just OERs, can actually replace face-to-face education for such basic education? What special challenges are related to this scenario? With respect to foreign aid through educational support, literacy is a key issue that needs to be addressed prior to, or at least at the same time as discussing higher educational OER provision. Can existing OERs actually help in this regard, and are there approved approaches in place to support people in developing literacy skills?

Added to this, there are various further context-related impediments that could cause major conflicts during the learning process, or prevent it completely, that need to be overcome (Richter & Pawlowski, 2007).

In the following, we consider the context of learning as all factors influencing learning scenarios that can hardly be manipulated by the learning design.

Even though educators, authors, or distributors of OERs cannot directly influence the context of the learners, they could help avoiding related conflicts by improved design and appropriate allocation of the contents (e. g. by sufficiently describing the originators' context). In many cases of reusing educational materials in other contexts, contextual adaptation will be necessary. As we indicated before, a simple translation is not a solution to bridge cultural or contextual gaps. In terms of supporting the adaptation of learning resources, we will initially present a possible solution and then we will discuss simple design procedures that would be likely to support any adaptation process.

# e-Learning in the context of improving literacy skills and basic education

The virtual learning platform "About Time To Know" is implemented in the context of schools with low socio-economic status (SES) in Israel. Analysing outcomes of this platform, Rosen and Wolf (2011) found that there is a high potential related to appropriately implemented educational technology programs among low-SES students. According to Poulová *et al.* (2010, p.157), the 'adequate ICT equipment and students' computer literacy are inevitable precondi-

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<sup>&</sup>lt;sup>7</sup> http://www.unesco.org/new/en/education/themes/leading-the-international-agenda/right-to-education/

<sup>8</sup> http://www.timetoknow.com

tions of running the process of instruction'. This suggests that for learners to make effective use of OERs, they need to first learn basic IT skills before being taught via e-Learning. On the other hand, Mitra et al. (2005) carried out minimally invasive educational experiments in India, and claim that even with no computer skills (i. e. just basing on their natural curiosity), children between the ages of six to fourteen have not only been able to learn dealing with the computers by teaching each other or by themselves (op cit. p.409), but also learned basic English language skills. In this 'Hole in the Wall' project, in several Indian cities, computers were installed and embedded into brick-walls close to slums and used by the slum children. However, although the development of IT skills is one of the basic issues to be solved in education (Mitra et al. 2005, p.410-411), this experiment was designed to monitor the development of self-taught computer-literacy and did not specifically focus on generating basic literacy skills. Moreover, the computers appeared already to be running, and the participating children (to some degree) seemed to be somewhat literate already.

Theoretically, once learners attain basic computer literacy skills, they can go onto learning higher order skills, such as more advanced reading and writing. There are some successful examples where children achieve basic education in all sectors (partly in scenarios of blended learning) via e-Learning, e. g., the "school of air", designed for children in the rural areas of Australia with very low population density, the "school for circus kids in North-Rhine West-phalia", supporting children of permanently travelling parents in Germany, and the "K-12 International Academy" in the USA, which is designed as an online school to support learners from Kindergarten to the end of their school education in a complementary way.

Although there are existing examples of successful basic education via e-Learning, designed as pure online learning and/or blended learning, which also seem suitable to achieve literacy skills, the idea to transfer such scenarios one-on-one to developing countries needs to be put into question due to two reasons.

Firstly, learning, reading and writing is based on spoken sounds and corresponding letters (MfSuW NRW, 2011, p.26) and this assumes that we can only teach literacy skills to people where their verbal communication has some form of parallel written language. Thus, speakers of non-Semitic Languages, such as Mursi (south-west Ethiopia), may not be able to achieve written literacy skills without learning an alternative language that does support a written form. Furthermore, we need educational resources in related languages and designed for related scenarios. If a native language does not have a written form, or if educational resources are not available for a particular language, a suitable alternative language has to be learned and/or resources need to be adapted to the contexts of the learners (e. g. children in the Sahara-region and children from a middle-European context will know and use different words in their daily life). This is particularly relevant to literacy skill development where, for pedagogical reasons, real and concrete scenarios are being used as learning exemplars. Thus, if OERs are to serve those requirements, they either need to be produced using relevant scenarios and in understandable languages; or they need to fully be adapted to the new context.

The second problem is of a more technical nature. Basic education does not simply serve the purpose of accumulating information needed for developing literacy skills and going on to participate in further and higher education. According to the UNESCO report on the Expert's consultation on the operational definition of basic education (2009, p.2), the purpose of basic education 'is directed to the full development of the human personality. It develops the capability for comprehension and critical thinking, and it inculcates the respect for human rights and values, notably, human dignity, solidarity, tolerance, democratic citizenship and a sense of justice and equity'. The claim for developing a human personality implies social interaction between people and the development of communication skills (also see op.cit. p.8-9). Thus, if basic education is to be conducted entirely online, as a minimum requirement, an Internet access with an appropriate steadiness and speed is essential so that a proper communication scenario can be ensured. This is not yet possible in all regions of the world.

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<sup>&</sup>lt;sup>9</sup> Alice Springs School of the Air (w/o Y.): History: Overview. http://www.assoa.nt.edu.au/\_HISTORY/history.html

<sup>&</sup>lt;sup>10</sup> Schule für Circuskinder in Nordrhein-Westfalen (o. J. a): Sieben Jahre Schule für Circuskinder. http://www.ekir.de/circusschule/schulkonzept/index.htm

<sup>11</sup> K^12 (w/o Y): Online Public Schools. http://www.k12.com/schools-programs/online-public-schools

#### Adapting e-Learning resources to other contexts

In this section, we will discuss the processes that we have identified as being necessary to make an OER reusable in a different context to that for which it was originally intended. Han et al. (1998) suggest that adaptation is the 'process of selection, generation or modification of content (text, image, and animation, etc.) to suit to users' computing environment and usage context'. Considering learners' needs in the context of e-Learning, Rosmalen et al. (2004, p.59) define adaptation as 'creating a learner experience that purposely adjusts to various conditions [...] over a period of time with the intention of increasing pre-defined success criteria [...]. This includes all necessary tasks, e. g., translation, visual/technological redesign, and changing teaching strategies and methods. These views concur with findings of a study with teachers from different school levels in Germany (Richter & Ehlers, 2011), which revealed that several gaps for reusing OERs could easily be overcome by a better design of the resources. First of all, (German) teachers seem to rarely use the OERs in a digital format because they do not have the necessary technology in their classrooms. Instead, they print the resources and provide them to the learners in paper form. As a barrier, the teachers said that OERs are often provided in formats, such as PDF or JPG that cannot be edited. For instance, if the teachers find a chart that contains text, they are unable to change/translate the text for their learners within the chart, so for this to be of any use, they have to recreate it and in most cases, this exceeds their abilities. Granted this study was conducted in the industrial West, but our own experience of working in the developing world leads us to believe that these problems can be extrapolated to those contexts.

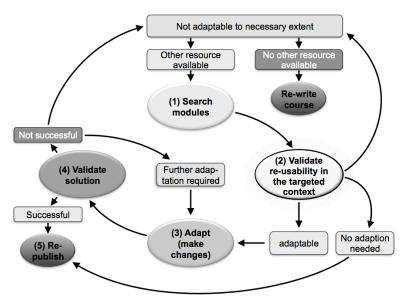


Figure 1: The learning resources adaptation process (Richter, 2011a)

To better explain the learning resources adaptation process model shown in Figure 1 above, we think it would now be helpful to introduce the adaptation circle, which was developed by Richter (2011a). This adaptation process model is the result of a conjunction and extension of the adaptation process models from Rosmalen *et al.*, (2004, p.60) and Pawlowski and Zimmermann (2007, p.269). Both models, in our opinion, were not detailed and/or flexible enough for the purpose of international adaptation<sup>12</sup>.

- 1. Each adaptation process starts with the search for a suitable resource (Step 1).
- 2. Once found, its re-usability of the OER in its new context needs to be validated (Step 2). The resources' original context then needs to be contrasted against the targeted context, resulting in a list of differences between the two contexts that must to be taken into consideration when wanting to adapt a resource. For the adaptation of educational material, the de-

<sup>&</sup>lt;sup>12</sup> The model of Rosmalen *et al.* (2004), e. g., did not explicitly consider any search and/or re-write options and both models did not include any refinements to already passed steps (the model of Pawlowski and Zimmermann (2007) is a linear model).

- termination of the usability of a resource is the most crucial step (Richter, 2011a), since here, not only the adaptability is to be decided but also the potential adaptation needs.
- 3. If the identified resource *is* adaptable, the critical aspects determined in Step 2 needs to be checked to see whether they apply to the specific resource and context and then the changes have to be conducted (Step 3). [Please note that if the resource is *not* adaptable, Step 1 will need to be repeated]
- 4. Once the adaptation has been conducted, the contextual matching of the adapted resource needs to be validated. Depending on the resource-type, there are several levels of validation possible. Those vary from sight check to long-term studies. Pawlowski and Richter (2010) described such a possible design for an experimental long-term study.
- 5. If the validation was successful, the learning resource finally can be republished in the new context. If not, Step 4 will need to be repeated.

It should be noted that although the adaptation process may be quite different depending on the configuration of contexts, culture and type of resource that is to be adapted, the basic principle remains the same, and the finally (re-)produced OER should end up as being of an equivalent quality to the original course context.

# The learning context

Since 2007, we have conducted intensive research on contextual factors that influence learning scenarios. The first comprehensive list, published by Richter and Pawlowski (2007), was drawn from the literature and derived from an analysis of conflict situations occurring in learning scenarios but was not evaluated in terms of comparability or descriptiveness and did not further take cultural aspects into consideration. We then followed up this initial research by systematically collecting concrete data from several sources like national statistical offices, local publications, national websites, further data collections<sup>13</sup> and our standardized questionnaire on learning culture (Richter 2011b) in a variety of contexts, such as Germany, South Korea, Austria, Switzerland, Great Britain, Ireland, Bulgaria, and elsewhere. The purpose of this follow-up investigation was to verify the descriptiveness and comparability of these influence factors in various different contexts. To date, the datasets themselves have not yet been fully verified (apart from those from Germany and South Korea). However, during this second phase, the list significantly changed due to the fact that some factors proved to be extremely difficult to describe, just specific to a single context, or had missing aspects. Nonetheless, the list of aspects which have already been verified are shown in the Annex.

Turning to the learning context, we consider that there are entities in any educational systems that are responsible for the differences between settings, providing different frameworks for the context-specific learning scenarios. Those entities do not just influence the learning scenario itself, but also each other. In Fig. 2, we propose three main stakeholder groups (Author/Educator, Tutor/Advisor and Learner) and different types of scenarios that mainly are responsible for contextual influences on learning scenarios:

in case of sources from outside the countries, we followed the journalistic principle that the same information had to be provided from two independent sources, like the CIA world Factbook (https://www.cia.gov/library/publications/the-world-factbook/) and the Fischer Weltalmanach (http://www.fischerverlage.de/buch/der\_neue\_fischer\_weltalmanach\_2012/9783596720125)

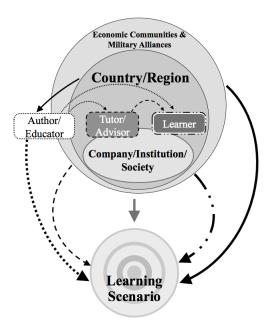


Figure 2: The learning context – entities

Our analysis of the stakeholders indicates that learners, tutors/advisors and authors/ educators are main contributors of contextual influence factors: All three groups of stakeholders are more or less influenced by environmental entities, such as, economic communities and military alliances, countries/regions, and companies/institutions. Furthermore, (as shown in Fig.2), the different levels of environmental entities influence each other from outside to inside, for example, an European law has a higher relevance for the member states of the EU than a national law on the same issue. While the tutors and learners usually belong to the context in which they interact, authors/educators may originally belong to another context. Thus, we arranged them a bit outside of the learners'/advisors' national context. For example, an author from Germany may also be writing learning contents for a school, university, or enterprise in Austria, and when checking a resource, may find that two basically different contexts have influence on the design of this particular OER; the original context of the author, and the authors' interpretation of the context, for which the resource has been designed. All displayed entities were revealed to be responsible for concrete influence factors, affecting the learning scenario. For learners, their particular cultural background plays a significant role and influences their expectations and behaviour. We particularly focused on the cultural context of e-Learning, because there appeared to be little insight as to which cultural aspects influence attitudes and expectations of learners (Richter 2011b). Finally, we have now identified and verified several culture-related influence factors. Those influence factors seem to have a considerable impact because they directly influence the satisfaction and thus, the motivation of the learners, which particularly is a critical success factor in e-Learning scenarios (Richter & Adelsberger, 2011).

In our analysis, we arranged the concrete influence factors in various groups called "influence factor classes". These informally were distinguished according to their roots/general topics, such as, rights, human actors, culture, state of development, politics, religion, companies, geographical issues, etc. During this process, we realized that there are interdependences between the different influence factors (and thus, also between the influence factor classes), as shown in Figure 3.

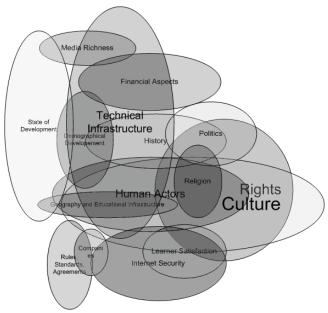


Figure 3: The learning context – influence factor classes

On the one hand, Fig. 3 displays the defined influence factor classes. On the other hand, it shows that the influence factor classes must not be understood as selective, as some influence factors obviously belong to more than one class. When for example, taking specific symbols with a positive or negative meaning within a certain society, those can have a cultural background but additionally a historical and/or legal one. One concrete example would be the use of the swastika as symbol. In Germany, the swastika has a clearly historical background related to the German fascism in the Second World War. Apart from educational purposes, the German law generally forbids displaying this symbol (StGB, §86<sup>14</sup>). In other countries, the swastika has a positive meaning, such as luck, sun, or life. For instance, when adapting a South Korean OER, it would be crucial to check whether a swastika is being used, e. g. as bullet points.

The overlaps, shown in Fig. 3, represent yet found interdependences between the influence-factor classes. The different sizes of the ellipses do not have a specific meaning but were needed to visualize the overlaps. It is conceivable that the intensity of some influence factors may change the impact or relevance of others by e. g., overloading the capability of people to accept differences. Consequently, it is not yet possible to make definitive statements like: 'a certain conflict may not appear if the deviation between both contexts is below 20%' (insofar as the influence factor can be quantitatively measured at all). The problem of identifying and evaluating cross-effects between the influence factors remains. To solve this problem (if solvable at all), more research on clashes between concrete educational scenarios in general, and in elearning in particular, is needed.

Returning to the OER adaptation process, our list of potential influence factors may be understood as an indicative tool to systematically determine differences between the genuine context that a learning resource originally has been designed for and its target context. In our upcoming research, which will be conducted from 2012 to 2015, we plan to define the specific data for the determined contextual aspects for as many countries as possible. In previous investigations, we discovered that it is difficult, if not almost impossible for a foreigner to collect the data in other countries, particularly where the researcher does not possess a profound knowledge of the national structures and the local languages. Thus, we consider that we still need partner institutions supporting the collection and verification of national/regional data, particularly when working beyond the European context.

The aim for our next research phase is provide an open access database that supports the display of national/regional contextual data. Additionally, we plan to implement a function that allows to contrast the specific attributes of the influence factors of each two countries/regions in

<sup>14</sup> http://dejure.org/gesetze/StGB/86.html

order to get an initial idea of potential adaptation needs. However, our contextual model is limited to such influence factors we found in the literature as having led to conflicts before and to what we can imagine as further potentially critical aspects. Although our model will never be complete, it can help avoiding already known conflict situations in educational processes. We consider it unlikely that an OER-author who allows others to reuse his/her learning materials, will be able or willed to additionally invest time for collecting or defining contextual data him/herself. Instead of having to put effort into an own context-description, our database will offer a chance to each author to simply link his/her OER to the specific contextual datasets in the database. Future users of the OER then have access to both the information on the context of the OER and a description of the own context and can contrast both against each other.

As a future vision, we would like to change the open database to an open decision-support system. However, before we can do so and if this is possible at all, we need to collect enough information on occurred conflicts, their sources and negative consequences basing on differences between specific contexts. We think that with those insights we might be able to give reasonable recommendations for adaptation needs, at least for some influence factors regarding specific regional/national constellations of contexts that need special attendance during the adaptation process and thus, should be investigated with special care.

#### **Conclusions**

In this paper, we have attempted to show that OERs can indeed play a fundamental role in supporting educational development throughout the world. The approach that we have taken in this research is an attempt to resolve an existing dilemma: i. e. that whilst a huge effort is being made to provide a great deal of high quality educational resources freely available, many potential beneficiaries are unable to make full use of these in the contexts where they are needed. In doing this study, we have identified a number of major OER obstacles that first need to be overcome, such as a failure to take foreign contexts into consideration, producing resources that cannot be altered (Schwertel, *et al.* 2011) and/or not providing sufficient information on contexts/contents.

Recommendations on the design of e-Learning resources to support reuse/adaptation

- 1. When producing OERs, a printable version of the learning resources should be provided.
- 2. Short abstracts should be provided for resources longer than a single page, particularly those that cannot be understood in a single view, and should if possible, be written in English.
- 3. Where resources include combinations of pictures and text, these should be provided in a changeable format or else their reusability will be very limited.
- 4. In addition, particularly with regard to repositories, republishing of adapted resources should be encouraged and easily manageable for educators. Most educators are not sufficiently proficient enough in using ICT to make alterations to OERs with more than just a few clicks.
- 5. When researching for suitable resources, educators need to be able to quickly decide if a resource could match their needs. Such an abstract should roughly describe the content of the resource, for which scenario it originally has been produced and what its purpose was.
- 6. In future a context description should also be linked to the resource. As for repositories, the opportunity to evaluate a resource regarding its usefulness in specific contents should be possible. Educators would be encouraged to write such reports, including successes and failures. Such reports would help others to decide if a resource might be reusable in their own context of education.

From these recommendations, it can be seen that with a little more sensitivity with regard to identifying contextual differences, a consequently changeable design, and by incorporating a description of resources, producers and providers of OERs could make a fundamental difference to the usability of their resources. However, we would like to end this paper on a positive note, and to announce that UNESCO is working on developing an OER platform<sup>15</sup> right

<sup>15</sup> http://www.unesco.org/new/en/communication-and-information/access-to-knowledge/open-educational-resources/

now that supports the documentation of adapted versions of learning resources. The project OPEN Scout<sup>16</sup> also supports the reporting of success- and failure stories. Other institutions providing repositories are recommended to follow this example. Nevertheless, despite these initiatives, it seems clear that if we really want to make a difference to those in greatest need, we need to try and follow the subsidiarity principle, and to seriously pursue the concept of implementing "aid for self-help" in a more viable fashion.

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<sup>16</sup> http://www.openscout.net/

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#### Annex

The following table is an excerpt (regarding the number of displayed attributes per factor) of our list of Influence Factors defining the Context of Learning. All are defined as Metadata, following and extending the requirements of the national German standard for quality assurance in e-Learning "DIN PAS 1032". However, the full table contains much more information on each influence factor, e. g., fields for the date when data have been collected and/or published, expected data-structures to represent an item, sources where related conflicts in learning scenarios are documented or which served as argument to define the influence factor, sources of information where a specific attribute has been collected, known interdependences to other influence factors, and the status as "comparable" or "descriptive". Also, further individualized aspects are included, related to educators, authors and companies/institutions that like to define their own specific context which they think is different to the common regional context. Most of the influence factors can be collected by Internet research, some commonly are understood being static, others underlie frequent changes. Of course, not all aspects are relevant in every situation and/or apply to every educational resource. A lot of the aspects have been designed with the perspective on the planning of new international programs and institutions. A selective list for users who need to adapt learning resources will be implemented as a special view in our database.

Some of the data resulted as outcome of our research on learning culture (LC) that has the purpose to better understand culture-related attitudes and expectations of learners and to collect related data in various national and regional settings (Richter, 2011b). Our so far collected data cannot be generalized to all learning scenarios within a certain context. In Germany (which is a language-homogenous context), we conducted the survey in the fields of Adult Education and Higher Education and found occasional disparities between different company-contexts (company culture seems to affect learning culture) but significant differences when comparing university- with company-results. We did not yet try to implement our survey on school level. Although in Germany, the results from all three investigated universities were similar to each other, we recommend against a generalization on national level, at least as soon as different languages are spoken in the country and/or societies/tribes have been merged.

For almost all aspects in this following table, we have been able to collect the full dataset in Germany, South-Korea, Austria, Switzerland, Great Britain, Ireland, and Bulgaria. Collections in Turkey, Belarus, and Cameroon are still running. Thus, it can be expected that the data might be available in most (at least "developed") countries in the world. Apart from Germany and South Korea, university students have completed the datasets in the context of their seminar works or thesis. Each of students came from the related contexts and were familiar with the specific national languages. However, those data still are to be verified. In Germany and South Korea, the data have already been verified and in both contexts, the number of students, participating in the LC-questionnaire was high enough. For further information or offers for supportive actions (data collection, translations), please feel free to contact us.

GID	Context-Block (Type)	Name	Description (kind)
01	1. Culture	Teacher's Role	Assistant or unfaultable authority (survey LC)?
02		Value of Errors	What do errors mean: a chance to learn or a disaster? (Survey LC)
03		Context Type of Society	Halls' Low/High context
04		Acceptance Level for New Technologies	Is new technology seen as good or as possibly evil?
0\$		Masculinity Index	Hofstede's Value for Masculinity Index
06		Index For Avoiding Insecurities	Hofstede's UAI value
07		Power Distance Index	Hofstede's PDI
08		Individualism Index	Hofstede's IDV
09		Cultural Meaningful Symbols	a list of meaningful symbols
10		Culture Related Heroes	Names of meaningful heroes within a society

<sup>17</sup> The German standard DIN-PAS 1032 is right now discussed in the workgroup 5 of the ISO/IEC JTC1 SC36 to (partly) becoming an ISO standard.

11		Cultural Rituals	A list of meaningful rituals
12		Language	Language name(s)
13		Number of Different Societies	Dependent of # of languages
14		Cultural Variable Concerning Language	if and how cultural related semantic is interpreted
15		Communication Style	Direct or unsealed communication style
16		Humor	Kind of humour, classification possible?
17		Culture Specific Idioms	are there certain used idioms?
18			Are there preferences implied by the
		Preferred Media Types	type of society?
19		Gender Differences	Are learners with different genders equally treated?
20		Gaps through Gender Differences	specific gaps through gender differences
21		Social Capital	Key-value for social development
22		Language Writing Styles	Special writing styles (formal, direct,)
23		Date & Time Formats	Special formats for date and time
24		Grammar	Special grammar available (or dialects)
25		Measures	Which kind of measures are common
			(i.e. metric, inch,) The currency within the country
26		Currency	(name)
27		Icons	Are there known icons which are
			declined / preferred
28		Interaction Protocols	How do people communicate
29		Decoding Process	Previous cultural background, workplace, tool-related
30		Meditation Model	How people deal with information and store it
31		Common Scheme of Behavior	Is there a general opinion available
32		Ganaral Oninian	Society related opinions concerning certain
		General Opinion	subjects
33		Cultural National Taste	Does a national taste exist
34		Indigenous Cultures	Special attributes, open
35		Ability to Self-Motivate	Do learners need motivation help or can they motivate themselves (Survey LC)
26		F 10, 177,	How (& fast) do learners react on
36		Emotional Stability	unexpected influences (acceptance level)
37		Culture Related Knowledge	Indigenous knowledge in special is meant
38		Pedagogical Approach	Are there culture related special
39		Regional Common Pedagogical Approach	pedagogical approaches  Is a single approach preferred
40	2. Demographic		Absolute, maybe regional differences
41		Number of Inhabitants per Age-Group	Absolute value, maybe regional differences
42	-	Time related Population Development	Population development over time
43		Family Status	Role of the family and divide
44		Education Achievement	National divide of education (absolute / percent)
45		Ethnic Makeup	Ethnic groups, divide
46		Economic Status	Divide of riches
47		Technological State of the Art	Kind and divide
48		Technological Development	Expectable development within households, trends
49		Regional Population Density	Population density per region
50		Population Density & Time Zones	Population density per time zones (if there
51			are more than 1)  Name of religion and attribute
	_	Main Religion	
52		Religious Conflicts	List of existing conflicts
52		Common Religious Rules	If religion rules inflict all-days live
53 54		Number of Cionificant Dalia	A bacluta valua
53 54 55		Number of Significant Religions Ownership of PC	Absolute value  Is it expectable? divide?

57		Television at Home	Is it expectable? divide?
58		Cell Phone	Is it expectable? divide? technology?
59		Common Computer Technology	Com. used Computer technology (MHz, graphic)
60		Com. Graphics Accelerator Technology	Expectable graphics power
61		Power Supply Infrastructure	Power supply given everywhere or only in congested areas
62		Communication Technologies	Kind of useable and used communication technologies
63		Mobile Technology Infrastructure	Quality of mobile access per region
64		Implemented Mobile Standard	Which standards are used, i.e. GSM, UMTS; density
65		Network Coverage Internet	Is Internet available everywhere or only in congested areas
66		Network Coverage Mobile Technologies	Is mobile technology (widely) usable everywhere
67	5. Rights	Special Laws	Unique laws or rules (company, society), sources
68		Base Set of Laws and Rules	Base set, containing education-relevant laws, sources
69		Accreditation Needs (Government)	Are there certain accreditation requirements per program type?
70		Intellectual Property Rights	Specials? list of sources
71		Data Protection Rights	Specials? list of sources
72		Specific Copyright	Specials? list of sources
73		Usage of Internet	Is the usage of Internet anyhow limited for example because of censorship
74		Accessibility Restrictions -Age Dependent	Are there age-related restrictions for content access?
			Is there censorship and are there restricted
75 7.6		Access and Spreading of Content	information?
76		Business Rights	Specials? list of sources
77		Gender Specific Laws	Are there Gender specific laws
78		Religious Motivated Laws	Are there Laws which belong to religion
79		Duties which affect e-Learning	Are there duties for learning (i.e. duty to go to school)
80		Controlled Historical Views	Restrictions concerning publishing historical views?
81	6. History	Point of Historical View	What's the society's point of view concerning history
82		Religious motivated Views of History	Are there special roles or historical events with religious influences
83		Special expected History-Related Views	Are certain history related views expected from certain societies
84	7. Politics	General Political System Type	What kind of political system reigns
85		Political Implementation	How is the political system implemented
86		Special Political Positions	Special positions different than expectable
87		Foreign Affairs	Country's relationship to others
88	8. State of De-	Current Technologies	Current technologies
89	velopment	Expectable Development	Tendencies in technical development
90		Duration Time	How long is state of the art active
91	9. Media Rich- ness	Commonly Used Media Types	Are there already used media types (if others aren't)
92	10. Financ. Aspects	Country Efforts Supporting Education	What invests a country in: programs, schools, kids education, adult education,
93		Financial Power in Private Households	Income vs. outcome
94		Spending Capacity in Private Households (Education)	Acceptance to spend private money for education (common amount / year)
95		Relation Internet Cost / Private Income	Percent internet access costs concerning private income
96		Gross Natural Product	Value – shows the ability of a country to invest in education

Discharge of the Dept	97	Total Indebtedness	Value – shows the ability of a country to
Yearly Budget for Education	98	Discharge of the Dept	
Common Expectable Kids Education Cost	00	•	
Common Expectable Kids Education Cost	99	Yearly Budget for Education	,
tors Admity to stand critics  Relationship to Authorities  Relationship to Authorities  Expectable Attendance for Volunteer Cooperation  Expectable Attendance for Volunteer Cooperation  Expectable Training Level concerning Group  Work  Expectable Training Level concerning Group  Work  Expectable Training Level concerning Group  Work  Are the learners used group work? In which level  Expectable Group-Behavior  Expectable Teaching-Goal  Which are the targeted teaching goals?  Need for Written Rules and Clear Duties/Goals  Need for Written Rules and Clear Duties/Goals  Learning Preferences  Are certain learning styles preferred (Survey LC)  Language Styles  Shown respect according recipients  Which note does the tutor have, assistant or authority (Survey LC)  Language Styles  Shown respect according recipients  Which note does the tutor have, assistant or authority (Survey LC)  LMS Style  Laud for Motivation Needed (How)?  What kind of motivation is expected (Survey LC)  LMS Style  Self-Determination  Level of Necessary Control  How much control is needed and expected  Do learners want to have influence on their course management system and content (Survey LC)  I'm Management  How do learners manage tasks (Survey LC)  General Pedagogical Philosophies  Are there general cultivated pedagogical philosophies  General Goal Orientation  Sharply focused, unfocussed (Survey LC)  Personal Coaching  Experimental Value  Abstract or concrete information preferred at learners side (Survey LC)  Learner need clear definitions or can change content (Survey LC)  User Activity  Porgram Flexibility  Learner need clear definitions or can change content (Survey LC)  Learner need clear definitions or can change content (Survey LC)  Self-Cartining  Do learners want to be guided or let free  Learner Control  Learners and to be guided or let free  Learner (i.e., etalionship to Nature, Water, Fire,)  Personal Background  Expectable Skills  Learner / tutor / Domain Expert  Learner / tutor / Domain Expert  Learner / tutor / Domain Expert	100	Common Expectable Kids Education Cost	for kids education, i.e. in countries where basic edu-
Relationship to Authorities   people blindly obey, Who is authority	101	Ability to stand Critics	· ·
Stouther with Expectable Training Level concerning Group Work   Are the learners used group work? In which way Work	102	•	
Work   Are the tearlies used group work? In winter way	103	ation	is volunteer work expectable? In which level
Expectable Teaching-Goal   Broop member responsible (Survey LC)	104		Are the learners used group work? In which way
Need for Written Rules and Clear Duties/Gools / goals or want to have possibilities to self-control their effort  Learning Preferences	105	Expectable Group-Behavior	
Need for Written Rules and Clear Duties/Goals   goals or want to have possibilities to self-control heir effort	106	Expectable Teaching-Goal	Which are the targeted teaching goals?
Language Styles  Shown respect according recipients  Which role does the tutor have, assistant or authority (Survey LC)  Laud for Motivation Needed (How)?  What kind of motivation is expected (Survey LC)  LMS Style  Level of Necessary Control  How much control is needed and expected  Self-Determination  Do learners want to have influence on their course management system and content (Survey LC)  Time Management  General Pedagogical Philosophies  General Goal Orientation  Sharply focused, unfocussed (Survey LC)  Are there general cultivated pedagogical philosophies  Experimental Value  Experimental Value  Self-Determination  Sharply focused, unfocussed (Survey LC)  Abstract or concrete information preferred at learners side (Survey LC)  Personal Coaching  Learner need clear definitions or can change content (Survey LC)  Personal Coaching  Is personal coaching known and expected  Learner Source (Survey LC)  Learners want to be guided or let free  User Activity  Cooperative Learning  Do learners work together to reach aims or do they rather work besides or alone (Survey LC)  Sadditional help provide because of cultural differences or exists xenophobia  Learner / Learner / Learner, tutor / Domain Expert  Conflict Management  Conflict Management  Conflict Management  Conflict Management  Region: learner, tutor  Learner (i.e. relationship to Nature, Water, Fire,)  Personal Background/Experiences  Fire,  Significant Life Experience  Wars, times of extreme fast development, catastrophes,  Cataluty / Content of classical education	107	Need for Written Rules and Clear Duties/Goals	goals or want to have possibilities to self-control
Expected Tutor Behavior    Which role does the tutor have, assistant or authority (Survey LC)	108	Learning Preferences	Are certain learning styles preferred (Survey LC)
Laud for Motivation Needed (How)?   What kind of motivation is expected (Survey LC)	109	Language Styles	
LMS Style  Level of Necessary Control  How much control is needed and expected  Do learners want to have influence on their course management system and content (Survey LC)  Time Management  How do learners manage tasks (Survey LC)  Are there general cultivated pedagogical philosophies philosophies  General Pedagogical Philosophies  Ceneral Goal Orientation  Sharply focused, unfocussed (Survey LC)  Abstract or concrete information preferred at learners side (Survey LC)  Program Flexibility  Learner need clear definitions or can change content (Survey LC)  Personal Coaching  Is personal coaching known and expected  Learner swant to be guided or let free  Self creation of content expected or clearly defined program  Cooperative Learning  Cooperative Learning  Coultural Sensitivity  Expectable Skills  Learner / tutor / Domain Expert  Conflict Management  Define if tutor can help to avoid conflicts (Survey LC)  Region: learner, tutor  Personal Background/Experiences  Known Assessment Forms  Learner related – how do learners learn  Learner, tutor  Wars, times of extreme fast development, catastrophes,  Quality / content of classical education  Sharply focused, unfocused (Survey LC)  Are there general cultivated pedagogical philosophies  Learner focused (Survey LC)  Are there general cultivated pedagogical philosophies  Learner focused (Survey LC)  Learner focused (Survey LC)  Learner focused (Survey LC)  Sharply focused, unfocused (Survey LC)  Learner focused (Survey LC)  Learner focused (Survey LC)  Sharply focused, unfocused (Survey LC)  Learner focused (Survey LC)  Sharply focu	110	Expected Tutor Behavior	1
Level of Necessary Control  Bow much control is needed and expected  Do learners want to have influence on their course management system and content (Survey LC)  Time Management  General Pedagogical Philosophies  General Pedagogical Philosophies  Are there general cultivated pedagogical philosophies  Are there general cultivated pedagogical philosophies  Sharply focused, unfocussed (Survey LC)  Abstract or concrete information preferred at learners side (Survey LC)  Program Flexibility  Learner need clear definitions or can change content (Survey LC)  Personal Coaching  Is personal coaching known and expected  Learner Control  Learners want to be guided or let free  Self creation of content expected or clearly defined program  Do learners work together to reach aims or do they rather work besides or alone (Survey LC)  Learner head because of cultural differences or exists exnophobia  Expectable Skills  Learner / tutor / Domain Expert  Conflict Management  Conflict Management  Define if tutor can help to avoid conflicts (Survey LC)  Social Background  Region: learner, tutor  Personal Background/Experiences  Perferred Learning Styles  Learner related – how do learners learn  Learner, tutor, Domain Expert  Learner, tutor  Cultural Background  Learner, tutor  Learner, tutor, Domain Expert  Learner rice, relationship to Nature, Water, Fire,)  Preferred Learning Styles  Learner, tutor, Domain Expert  Learner, tutor  Learner, tutor, Domain Expert  Significant Life Experience  Wars, times of extreme fast development, catastrophes,  Quality / content of classical education  category Logical Philosophies of the program and expected to the program and expected to the program and expected to the program and ex	111	Laud for Motivation Needed (How)?	What kind of motivation is expected (Survey LC)
Self-Determination   Do learners want to have influence on their course management system and content (Survey LC)	112	LMS Style	Shall every courses have the same appearance
Self-Determination	113	Level of Necessary Control	How much control is needed and expected
Time Management  General Pedagogical Philosophies  General Goal Orientation  Experimental Value  Experimental Value  Program Flexibility  Personal Coaching  Learner Control  Learners want to be guided or let free  Self creation of content expected or clearly defined program  Cooperative Learning  Cultural Sensitivity  Expectable Skills  Conflict Management  Personal Background  Region: learner, tutor  Personal Background  Known Assessment Forms  Learner, tutor  Significant Life Experience  Wars, times of extreme fast development, catastrophes,  Quality / content of Classical education  Part of Content of Classical education  Abstract or concrete information preferred at learners side (Survey LC)  Abstract or concrete information preferred at learners side (Survey LC)  Learner need clear definitions or can change content (Survey LC)  Is personal coaching known and expected  Learners want to be guided or let free  Self creation of content expected or clearly defined program  Do learners work together to reach aims or do they rather work besides or alone (Survey LC)  Is additional help provided because of cultural differences or exists xenophobia  Learner / tutor / Domain Expert  Define if tutor can help to avoid conflicts (Survey LC)  Earner (i.e. relationship to Nature, Water, Fire,)  Personal Background  Region: learner, tutor  Learner (i.e. relationship to Nature, Water, Fire,)  Preferred Learning Styles  Learner, tutor, Domain Expert  Wars, times of extreme fast development, catastrophes,  Quality / content of classical education career	114	Self-Determination	
Scherar Pedagograf Filiosophies   phies	115	Time Management	
Abstract or concrete information preferred at learners side (Survey LC)  Program Flexibility  Personal Coaching  Learner need clear definitions or can change content (Survey LC)  Personal Coaching  Learner Symbol Spersonal coaching known and expected  Learner Control  Learners want to be guided or let free  Learner Symbol Self creation of content expected or clearly defined program  Do learners work together to reach aims or do they rather work besides or alone (Survey LC)  Learner Symbol Self creation of content expected or clearly defined program  Do learners work together to reach aims or do they rather work besides or alone (Survey LC)  Learner Symbol Self creation of content expected or clearly defined program  Do learners work together to reach aims or do they rather work besides or alone (Survey LC)  Learner Symbol Self Content of Content expected or clearly defined program  Do learners work together to reach aims or do they rather work besides or alone (Survey LC)  Learner Juttor / Domain Expert  Define if tutor can help to avoid conflicts (Survey LC)  Social Background  Region: learner, tutor  Personal Background/Experiences  Learner (i.e. relationship to Nature, Water, Fire,)  Preferred Learning Styles  Learner related – how do learners learn  Learner, tutor, Domain Expert  Cultural Background  Learner, tutor  Significant Life Experience  Wars, times of extreme fast development, catastrophes,  Quality / content of classical education career	116	General Pedagogical Philosophies	Are there general cultivated pedagogical philoso-
Program Flexibility  Personal Coaching  Learner need clear definitions or can change content (Survey LC)  Learner need clear definitions or can change content (Survey LC)  Is personal coaching known and expected  Learner Control  Learners want to be guided or let free  Learner Self creation of content expected or clearly defined program  Cooperative Learning  Do learners work together to reach aims or do they rather work besides or alone (Survey LC)  Learner work besides or alone (Survey LC)  Learner work besides or alone (Survey LC)  Learner / tutor / Domain Expert  Conflict Management  Conflict Management  Define if tutor can help to avoid conflicts (Survey LC)  Social Background  Region: learner, tutor  Learner (i.e. relationship to Nature, Water, Fire,)  Preferred Learning Styles  Learner related – how do learners learn  Learner, tutor  Learner, tutor  Cultural Background  Learner, tutor  Wars, times of extreme fast development, catastrophes,  Quality / content of classical education career	117	General Goal Orientation	Sharply focused, unfocussed (Survey LC)
Program Flexibility   Learner need clear definitions or can change content (Survey LC)	118	Experimental Value	
Personal Coaching   Is personal coaching known and expected	119	Program Flexibility	Learner need clear definitions or can change content
Learner Swant to be guided or let free  User Activity  User Activity  Do learners work together to reach aims or do they rather work besides or alone (Survey LC)  Learner work besides or alone (Survey LC)  Learner / tutor / Domain Expert  Conflict Management  Conflict Management  Define if tutor can help to avoid conflicts (Survey LC)  Social Background  Region: learner, tutor  Personal Background/Experiences  Preferred Learning Styles  Learner related – how do learners learn  Known Assessment Forms  Learner, tutor  Cultural Background  Learner, tutor  Wars, times of extreme fast development, catastrophes,  Quality / content of classical education career	120	Personal Coaching	
User Activity   Self creation of content expected or clearly defined program	121		Learners want to be guided or let free
Cooperative Learning  Do learners work together to reach aims or do they rather work besides or alone (Survey LC)  124  Cultural Sensitivity  Is additional help provided because of cultural differences or exists xenophobia  Learner / tutor / Domain Expert  Define if tutor can help to avoid conflicts (Survey LC)  127  Social Background  Region: learner, tutor  128  Personal Background/Experiences  Learner (i.e. relationship to Nature, Water, Fire,)  129  Preferred Learning Styles  Learner related – how do learners learn  130  Known Assessment Forms  Learner, tutor, Domain Expert  131  Cultural Background  Learner, tutor  132  Significant Life Experience  Wars, times of extreme fast development, catastrophes,  Quality / content of classical education career	122		Self creation of content expected or clearly defined
Cultural Sensitivity  Is additional help provided because of cultural differences or exists xenophobia  Learner / tutor / Domain Expert  Define if tutor can help to avoid conflicts (Survey LC)  Conflict Management  Region: learner, tutor  Personal Background  Personal Background/Experiences  Perferred Learning Styles  Learner related – how do learners learn  Known Assessment Forms  Learner, tutor, Domain Expert  Cultural Background  Learner, tutor  Significant Life Experience  Vars, times of extreme fast development, catastrophes,  Quality / content of classical education career	123	Cooperative Learning	Do learners work together to reach aims or do they
Expectable Skills	124	Cultural Sensitivity	Is additional help provided because of cultural dif-
Conflict Management   Define if tutor can help to avoid conflicts (Survey LC)	125	Expectable Skills	
Social Background   Region: learner, tutor	126	•	Define if tutor can help to avoid conflicts (Survey
Personal Background/Experiences  Learner (i.e. relationship to Nature, Water, Fire,)  Preferred Learning Styles  Learner related – how do learners learn  Known Assessment Forms  Learner, tutor, Domain Expert  Cultural Background  Learner, tutor  Significant Life Experience  Wars, times of extreme fast development, catastrophes,  Quality / content of classical education career	127	Social Background	i ·
Preferred Learning Styles Learner related – how do learners learn Known Assessment Forms Learner, tutor, Domain Expert  Cultural Background Learner, tutor  Significant Life Experience Wars, times of extreme fast development, catastrophes,  Quality / content of classical education career	128		Learner (i.e. relationship to Nature, Water,
Known Assessment Forms   Learner, tutor, Domain Expert	129	Preferred Learning Styles	
Cultural Background Learner, tutor  Significant Life Experience Wars, times of extreme fast development, catastrophes,  Learner Educational Background Quality / content of classical education career	130		
132 Significant Life Experience Wars, times of extreme fast development, catastrophes,  133 Learner Educational Background Quality / content of classical education career	131		
Learner Educational Background  Quality / content of classical education career	132		Wars, times of extreme fast development,
	133	Learner Educational Background	Quality / content of classical education
	134	Type of Learning Pace	

135		Type of (used) Interaction	Group work, relationship to others and teachers, (Survey LC)
136		Instructional Strategies & Methods	Familiar strategies and methods
137		Computer Literacy	Expectable computer literacy sites learners
138		Preferred Learning Environments	What is known, what is used
139		Self Set Educational Goals	Learner – what aim do learners have
137		Self Set Educational Goals	(i.e. social position, marriage, job, fun, interest)
140		Learner Types	Classification of learner types corresponding to
1.41		Community Co. London	Not necessarily the same as preferred
141		Common Learning Styles	learning styles
142		Learner History	Names of educating institutions
			(no quality statement) In special in indigenous cultures:
143		Common Knowledge	what is the learner supposed to know
144		Official Curricula	Governmental curricula if existent and
		W k k F dkl-	available
145		Way how to give Feedback	Direct feedback or Indirect critic (Survey LC)  Learners used to work solo? How much
146		Level of Needed Assistance	help are they used
147		Presentation Form	Special presentation form expected
11/		1 iosonation 1 orni	(i.e. film, text, tables)
148	12. Rules	Standards, Specific Agreements	Regional, company, industrial standards -> region,
110	12. Ruies	Standards, Specific Agreements	company
149	13. Companies	Business Model	Company's business model
150		Organization Structure	Company's organization structure
151		Corporate Design	Company's corporate design
152		Company Internal Policy	Company's policy (how, what and why
		• •	to learn, how to deal with each other, etc.)
153		Company Own Contents	Own technical language, own processes,
154		Learning History	Company internal learning program - duties
155 156		Internal Restrictions	Company issue
		Demands concerning Encryption	Company issue
157 158		Usable Transmission Protocols Usable Telecommunication Protocols	Company issue
159			Company issue
160	14. Geography	Use of Personalized Data  Number of Schools /Square meter/Inhabitant	Company issue Geographical divide
161	14. Geography	Number of Schools / Square meter/minabitant	Geographical divide  Geographical divide
162		Level of Schools, Universities, Academies	In general and geographical divide
163		Type of Schools, Universities, Academies	In general and geographical divide
164		Available Subjects / Majors	In general and geographical divide
165		Geographical Ground	Hilly, Forest, See, Lakes, Flat ground profile,
166		Regional Symbolisms	i. e. Landmarks, etc.
			Raised in a desert may prevent understanding floods
167		Geographical Experiences	& related problems
168		Multiple Time Zones	Are there multiple time zones?
	15. Learner	•	How many, which direction  Blank field for documented learner
169	Satisfaction	Learner Satisfaction, Known Demands	wishes and expectations
170	16. Internet Security	Expected Data Security	Is something used and expected?
171	•	Encryption Restrictions	Government issue
172		Transmission Protocol Restrictions	Government issue
173		Services Restrictions	Government issue
174		General State of the Art	Region / Country / Company
175		User Needs For Security	Region / Country / Company
			J