

CLASS 2: ECONOMIC & FINANCIAL FORECASTING

Linear – Supervised - Unsupervised

Machine learning, data mining, predictive analytics, etc. all use data to predict some variable as a function of other variables.

- May or may not care about insight, importance, patterns
- May or may not care about inference---how y changes as some x changes

Econometrics & Finance: Use statistical methods for prediction, inference, causal, modeling of economic relationships.

- Hope for some sort of insight, inference is a goal
- In particular, causal inference is goal for decision making

THE PROBLEM:

85% of financial models fail to predict large changes in macro variables. While we've gotten ok with trends, we keep failing at inflection points. -Austan Goldsbee, Chief Economist & Chairman, President's Council of Economic Advisors.

75% of financial forecasters data users list "out of date," and 65% list "significant errors," as the top two problems they face when using financial data. - World Economic Forum's World Risk Report 2016.

65% of senior management at Fortune 500 reported being ill-equipped to meet growing compliance and reporting standards. - World Economic Forum's World Risk Report 2016.

Less than 15% of economists & financial analysts in corporate and financial America use predictive analytics, machine learning and real time sources of data.

What econometrics & financial forecasting can learn from machine learning

- “Big Data: New Tricks for Econometrics”
- train-test-validate to avoid overfitting
- cross validation
- nonlinear estimation (trees, forests, SVGs, neural nets, etc)
- bootstrap, bagging, boosting
- variable selection (lasso and friends)
- model averaging
- computational Bayesian methods (MCMC)
- tools for manipulating big data (SQL, NoSQL databases)
- textual analysis (not discussed)

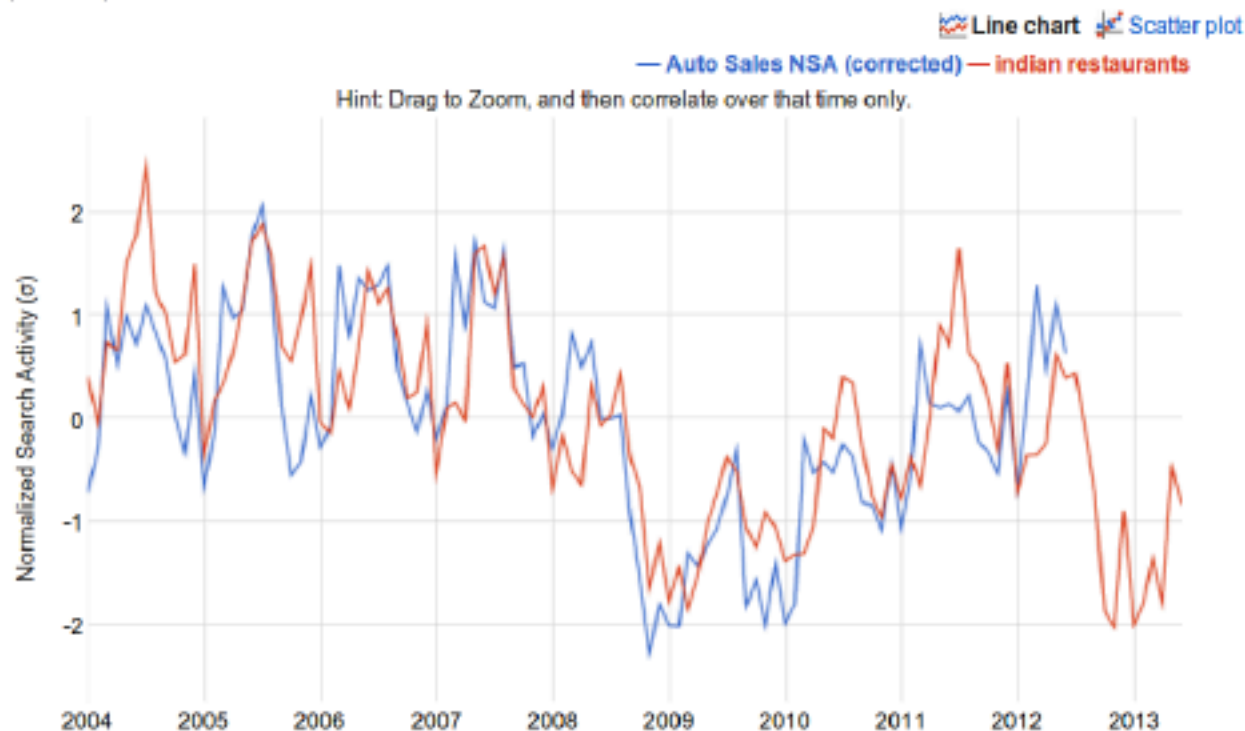
What machine learning can learn from econometrics & financial modeling

- non IID data (time series, panel data) [research topic, not in textbooks]
- causal inference -- response to a treatment [manipulation, intervention]
- confounding variables
- natural experiments
- explicit experiments
- regression discontinuity
- instrumental variables

Credit: Google

NSA auto sales and Google Correlate to 2012

User uploaded activity for **Auto Sales NSA (corrected)** and United States Web Search activity for **indian restaurants**
($r=0.7848$)



Credit: Google

Core & Alternative Data

Illustrative Core Data: Bond Prices

| Data Category | Examples |
|------------------------------------|--|
| Economy / Tax Base | Tax Base Size Full Value Per Capita Wealth (Median Family) System Characteristics / Asset Conditions Economic Concentration Tax per capita greater than regional average Weather Volatility / Extreme Conditions Natural Endowments / Disasters FEMA / Resilience Programs |
| Financial Strength | Debt / Fund balance as % of Revenues Debt / Fund balance trend (5 year change) Cash balances as % of revenues Cash balances trends (5 year change) Debt to Operating Revenues Constrained Liquidity Oversized Transfers & Obligations Outsized Capital Needs |
| Government & Management | Institutional Framework Operating History Regulatory Compliance and Capital Planning |
| Debt & Legal Provisions | Rate Covenant Debt Service Reserve Requirements Unusual Debt Structure / Enhancements |
| Pensions | Pensions Liabilities to Full Value Pension Liabilities to Revenue Pension Liabilities (3 year average) to Full Value Pension Liabilities (3 year average) to Revenue |

Illustrative Core Data Sources

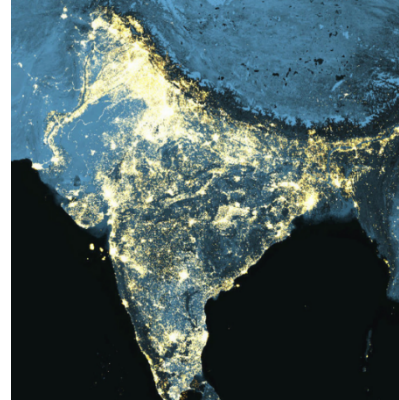
| Source | Example | Interface | Type | Update |
|---|--|--|---------------------------|------------------------------|
| Bloomberg | Pricing & Economic Data | API | Structured & Unstructured | Real Time |
| Reuters | News | API | Unstructured | Real Time |
| AB Systems (Data) | Portfolio Positions | API/Systems | Structured | Real Time |
| Research Group (Buy Side) | Research & Credit Opinions | Email, Manual | Structured & Unstructured | Weekly / Monthly / Quarterly |
| Research Group / Sell Side | Research & Credit Opinions | Email, Manual | Structured & Unstructured | Weekly / Monthly / Quarterly |
| News | Political & Economic Announcements | Web | Unstructured | Real Time |
| USG - Bureau of Labor Statistics | Economic Data, Unemployment, etc. | API, e-government portals | Structured | Weekly |
| Municipalities – Treasury & Finance Dept. | Financial Statements / Budgets | Email, Manual, Web, e-government portals | Structured & Unstructured | Quarterly |
| SEC | Enforcement Actions, Issuance Data | Email, Web, e-government portals | Structured & Unstructured | Daily |
| Accounting Firms | Audited Financial Statements | Email, Web, e-government portals | Structured & Unstructured | Quarterly |
| Consulting / Research Groups | Feasibility, Economic, Engineering Studies | Email, Manual | Structured & Unstructured | On Call |
| Rating Agencies | Research & Credit Opinions, Credit Ratings, Credit Actions | Email, Web. | Structured & Unstructured | Real Time |

Illustrative Alternative Data

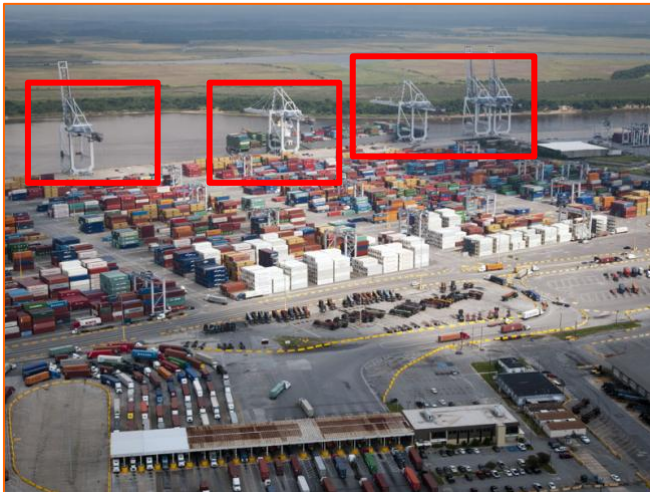
PALM OIL PRODUCTION, LAND USE



GDP OUTPUT PROXIES



SHIPS & ROUTES MONITORING



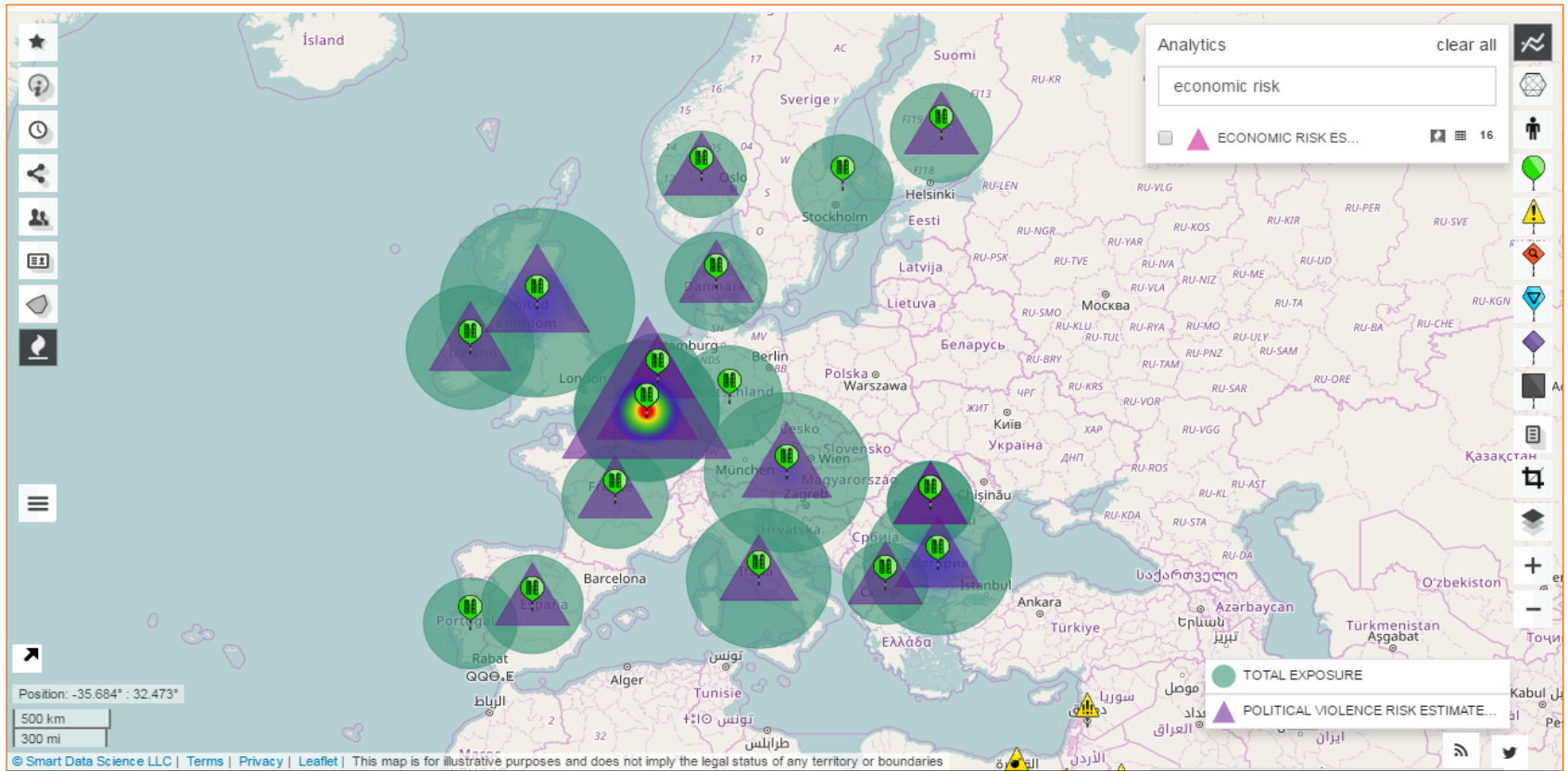
ALTERNATIVE DATA SAMPLE CORRECTION

| Gen | Size | GDP/Inflation | Terrorism | P&Ls |
|-----------------|------------------|---------------|-----------|------|
| 1 st | News & Web | X | X | |
| | Facebook | | X | X |
| | Google | X | X | |
| | Twitter | | | |
| 2 nd | Satellites | X | X | X |
| | Drones | | X | X |
| | Weather | X | X | X |
| | Terrain | | X | |
| | Movements | X | X | X |
| 3 rd | Micro Satellites | | X | tbc |
| | Micro Drones | | X | tbc |
| | Email Inboxes | X | | X |
| | Credit Cards | X | | X |
| | App Data | X | | X |
| | IoT | X | | |

Classification & Taxonomies

SIMILAR BUT FOR EUROPE

3) BREXIT SOCIAL UNREST FINANCIAL IMPACT



Credit: MaKro LLC / SDS LLC

Modeling

PROCESS

Data management and overall workflow

1. Divide the data into a training sample and a out of sample.
2. On the training sample, run each of the prediction algorithms
 - No tuning / OLS
 - Complexity / train empirically
 - Ensembles weights, cross-validation, etc.
 - Account for clustering or data behavior/patterns/anomalies
 - Especially when merging alt+core datasets

Run and look for best R^2 given set CI.

3. Tuning

- Impose / expand scarcity
- Complexity parameters - such as the depth of regression tree
- Separate into multiple sub samples

Run....

4. Train/select algorithm for preferred sub sample performance
 - Preferred is not necessarily same as best performance metrics
 - Fit the algorithm with desired tuning parameter on the full training sample.

Credit: Mullainathan / Spiess

Full pre adjustments: <https://assets.aeaweb.org/assets/production/files/4212.pdf>

Linear Regression (Skipping)

Dependent Variable

Current Values

- Rating / Default Probability
- Economic Data
- Financial Metrics
- Bankruptcy

Forecast Values

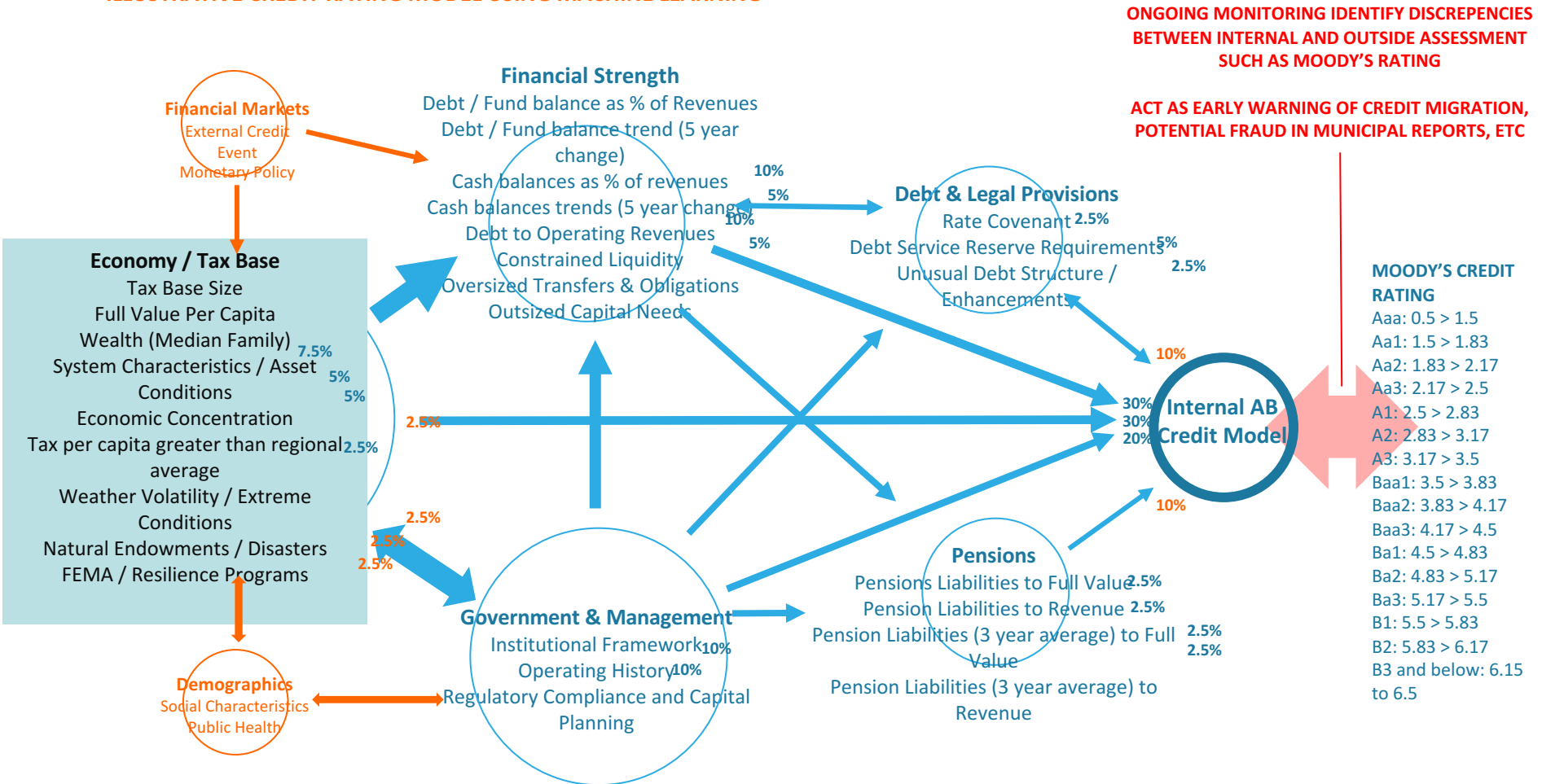
- Rating / Default Probability
- Economic Data
- Financial Metrics
- Bankruptcy

| Logit | | | Firthlogit | | | Firthlogit |
|------------------------|----------|-------|------------|-------|------------|------------|
| VARIABLES | No | Fixed | No | Fixed | With | Fixed |
| | Effects | | Effects | | Effects | |
| InPOP | 0.600*** | | 0.583*** | | 0.715*** | |
| (0.18) | (0.19) | | (0.23) | | | |
| SEI | -0.112 | | -0.105* | | -0.141** | |
| (0.07) | (0.05) | | (0.06) | | | |
| INT_BY_REV | 16.48*** | | 15.96*** | | 22.34*** | |
| (2.96) | (3.20) | | (6.00) | | | |
| REV_CHANGE | -4.386** | | -4.067** | | -3.444 | |
| (1.88) | (2.06) | | (2.22) | | | |
| Constant | -7.213** | | -7.118*** | | -9.056*** | |
| (3.01) | (2.54) | | (3.47) | | | |
| Estimation strategy | logit | | firthlogit | | firthlogit | |
| State fixed effects? | no | | no | | yes | |
| Correctly classified | 270 | | 269 | | 281 | |
| Observations | 305 | | 305 | | 305 | |
| % correctly classified | 88.5 | | 88.2 | | 92.1 | |

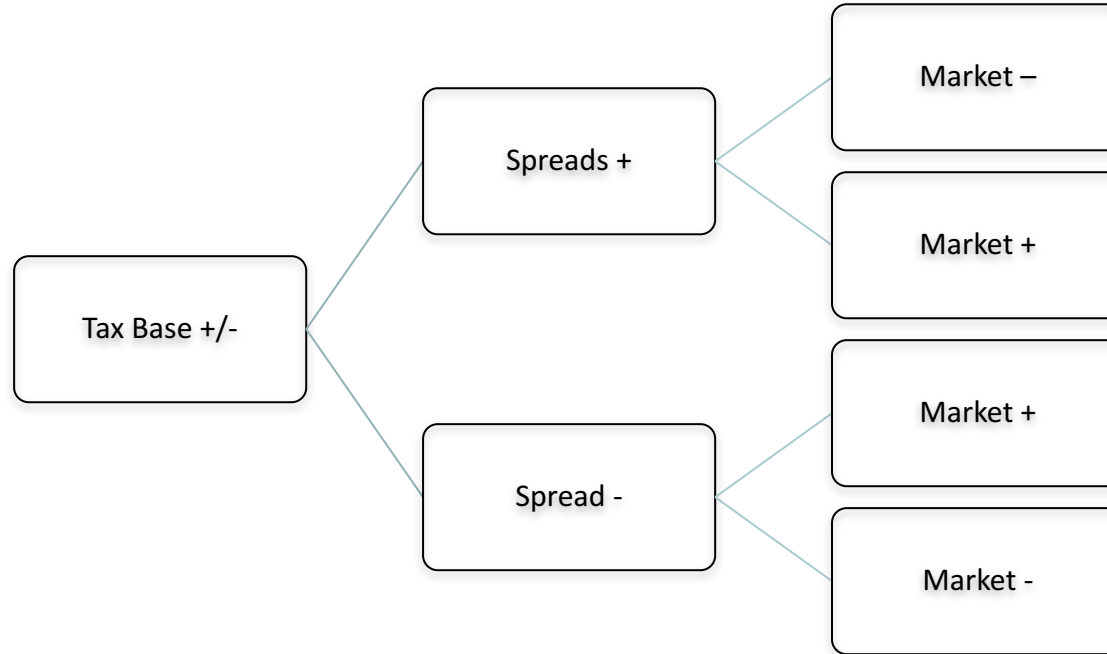
| Variable | Coefficient | Standard Error |
|--|-------------|----------------|
| Tax Levy per \$1,000 Assessed Value | -0.00310 | 0.00247 |
| Tax Levy per Capita | -0.00115 | 0.00108 |
| Debt/Assessed Property Values | +0.3521 | 0.17000 |
| Percentage of Current Taxes Delinquent | +0.07209 | 0.07277 |
| Variable | Coefficient | Standard Error |
| Log of 1932 Population | -0.07678 | 0.0321 |
| Assessed Property Value per Capita in 1932 | +0.0001585 | 0.0000523 |
| Growth of Population from 1922 to 1932 | -0.02146 | 0.0113 |
| Growth of Debt Relative to Population Growth | -0.007912 | 0.00213 |
| Debt/Assessed Property Values in 1932 | +0.4885 | 0.258 |
| Tax Levy per \$1,000 Assessed Value in 1932 | +0.00919 | 0.00242 |
| Tax Levy per Capita in 1932 | -0.007197 | 0.00322 |
| Percentage of Current Taxes Delinquent in 1932 | +0.2095 | 0.0962 |
| Notes Outstanding per Capita in 1932 | +0.009159 | 0.00246 |

MODEL: Graphical – Business Rules

ILLUSTRATIVE CREDIT RATING MODEL USING MACHINE LEARNING



.....Into decision tree



MOODY'S CREDIT RATING

Aaa: 0.5 > 1.5
 Aa1: 1.5 > 1.83
 Aa2: 1.83 > 2.17
 Aa3: 2.17 > 2.5
 A1: 2.5 > 2.83
 A2: 2.83 > 3.17
 A3: 3.17 > 3.5
 Baa1: 3.5 > 3.83
 Baa2: 3.83 > 4.17
 Baa3: 4.17 > 4.5
 Ba1: 4.5 > 4.83
 Ba2: 4.83 > 5.17
 Ba3: 5.17 > 5.5
 B1: 5.5 > 5.83
 B2: 5.83 > 6.17
 B3 and below: 6.15 to 6.5

Economy / Tax Base

Tax Base Size
 Full Value Per Capita
 Wealth (Median Family)
 System Characteristics / Asset
 Conditions
 Economic Concentration
 Tax per capita greater than regional
 average
 Weather Volatility / Extreme
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 Natural Endowments / Disasters
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Financial Strength

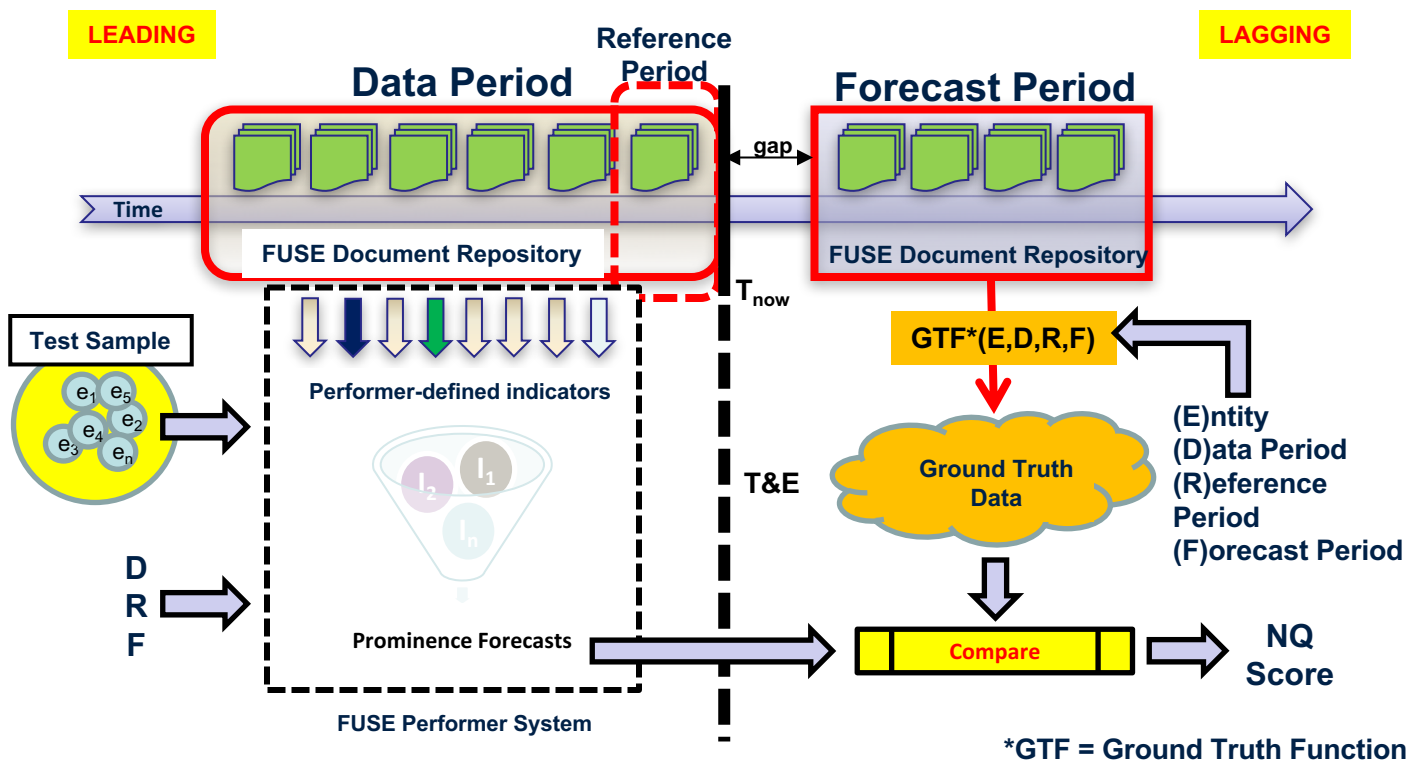
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Debt & Legal Provisions

Rate Covenant
 Debt Service Reserve Requirements
 Unusual Debt Structure /
 Enhancements



Phase 2 Evaluation: Nomination Test



Credit: DARPA/IARPA Unclassified

NEXT:

1- GROUPS

2- ASSIGNMENT DISCUSSION