



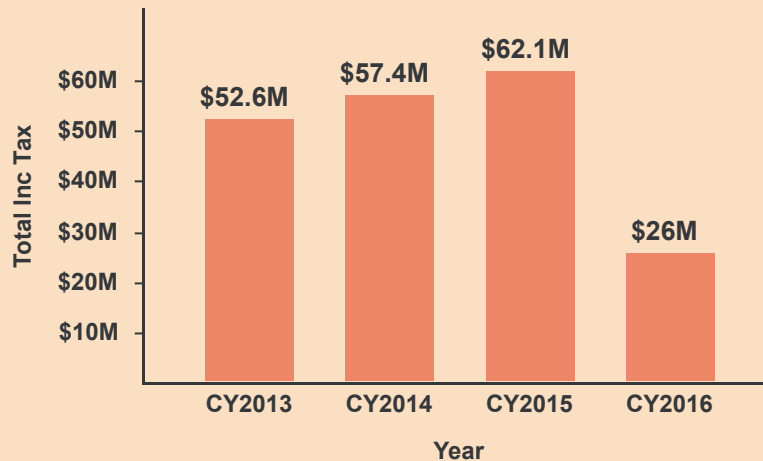
# Sales Analysis

The Data is available from CY2013 Jan till CY2016 Jun

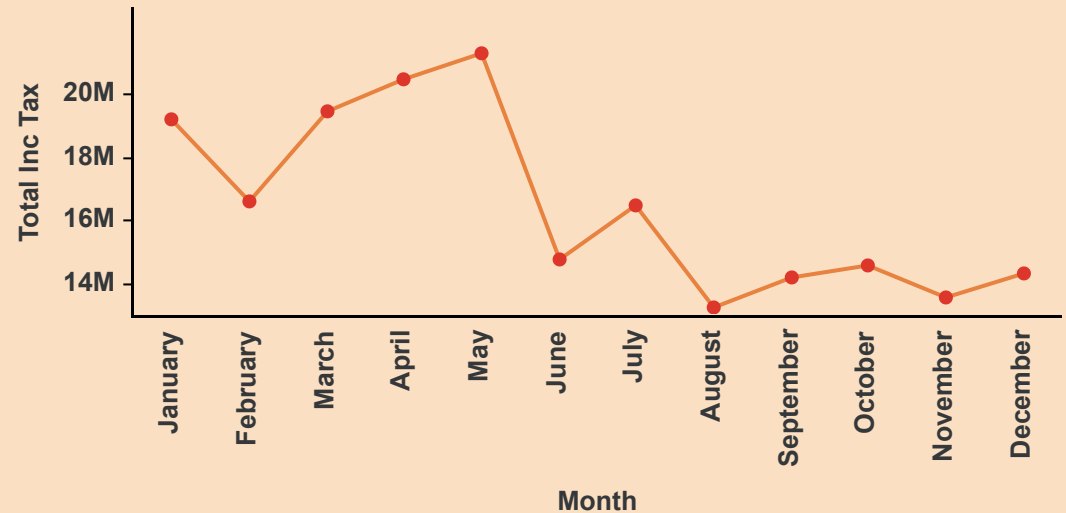
Month

Date

## Annual Sales



## Monthly Analysis



## Sales Territory Analysis

<b>Southeast</b> \$19M \$44M \$2M	<b>Southwest</b> \$11.9M \$27.5M \$1.3M	<b>Plains</b> \$11.6M \$26.8M \$1.2M	<b>Great Lakes</b> \$10M \$23.2M \$1M
<b>Mideast</b> \$12.8M \$29.6M \$1.3M	<b>Far West</b> \$9.9M \$22.9M \$1M	<b>Rocky Mountain</b> \$5.5M \$12.7M \$582.3K	<b>New England</b>

## Top 5 Item

32 mm Double sided bubble wrap 50m  
 10 mm Anti static bubble wrap (Blue) 50m  
 Air cushion machine (Blue)  
 32 mm Anti static bubble wrap (Blue) 50m  
 20 mm Double sided bubble wrap 50m

## Top 5 Customers

Wingtip Toys (Montoya, NM)  
 Wingtip Toys (San Jacinto, CA)

**Unknown**  
 Tailspin Toys (Indios, PR)  
 Wingtip Toys (Cuyamungue, NM)