Experience certainty.



Business

Intelligent, Agile, Automated, and on the Cloud

WHAT BUSINESS 4.0 MEANS TO GLOBAL ENTERPRISES ACROSS INDUSTRIES

TCS is guiding many of its customers through Business 4.0 digital transformations—defining value propositions, creating new business models, winning over new customers, and creating exponential growth. Successful adopters of Business 4.0 will embrace its four primary characteristics.

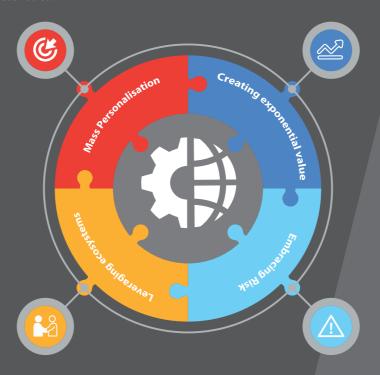
EMBRACING MASS PERSONALISATION

Embracing greater segmentation and



Rapidly tapping into the capabilities value and supply chains.

> **LEVERAGING ECOSYSTEMS**



CREATING **EXPONENTIAL VALUE**

Creating true value propositions that deliver on customer demands for the best products, world class services, instantaneous delivery, and

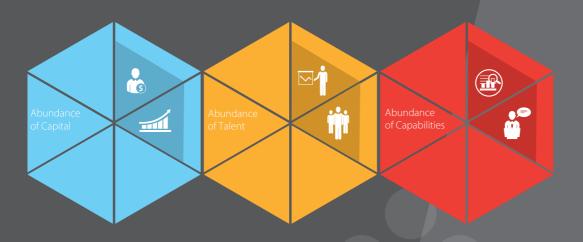


new capabilities much faster, by changing the risk-mitigation mindset 180 degrees to that of "embracing risk" and "adapting and transforming

EMBRACING RISK

HARNESSING ABUNDANCE **FOR BUSINESS 4.0**

Companies' infrastructure and assets are increasingly becoming insufficient to meet today's rapidly expanding needs. Business 4.0 organisations are shifting mindsets from "optimising scarce resources" to that of "leveraging abundant resources"—such as:



ABUNDANCE OF CAPITALUnimagined pools of capital exist for those organisations that can paint a vision of what the future looks like and have the strength of on that task.

ABUNDANCE OF TALENT Enormous skilled talent pools can be of "who is" and "who isn't" an employee are

enterprises can unlock the capabilities of their



Applying the principles of Business 4.0 demands that organisations challenge deep-held operational assumptions and rethink relationships with employers, the wider ecosystem and competitors.

> Rajesh Gopinathan CEO & MD, TCS

The convergence of intelligence, agility, automation, and the cloud has allowed for the creation of **technology** platforms to effectively harness abundant resources in real-time.