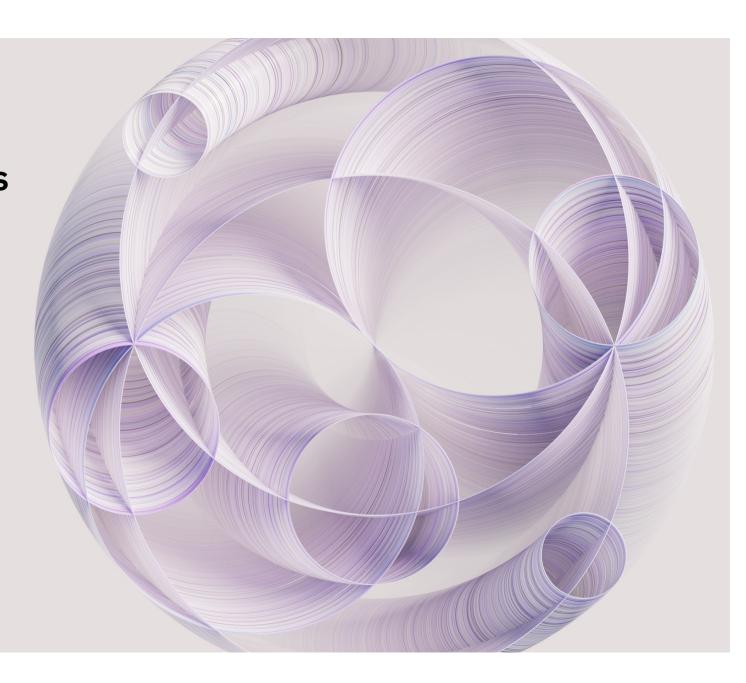
Train, validate, tune and deploy AI models



Contents

- Introduction
 - Generative AI and traditional AI
 - Foundation models and generative AI
 - Common generative AI tasks
 - Risks and requirements for a generative AI platform
- Watsonx and watsonx.ai
 - IBM watsonx and its components
 - IBM watsonx.ai
 - Train, validate, tune, and deploy AI models
 - IBM watsonx.ai components
 - Foundation models library
 - Prompt lab
 - Tuning studio *
- Watsonx.ai value propositions
- Getting started with watsonx.ai

AI adoption more than doubled since 2017



Source: McKinsey - The State of AI in 2022 - and a half decade in review

Foundation Models and Generative AI are bringing an inflection point in AI...

...but how enterprises adopt and execute will define whether they unlock, create value, unleash innovation at scale and with speed

Enterprise leaders are faced with unprecedented challenges to scale AI

1 in 5

Leaders cite difficulties integrating data across any cloud

25%

of organizations lack the tools or platforms to develop models

34%

of businesses lack the necessary AI skills, expertise or knowledge to keep up with AI innovation

74%

of leaders haven't taken the necessary steps to reduce bias in the organization's AI

Impact of generative AI

The speed, scope, and scale of generative AI impact is unprecedented Massive early adoption

80% of enterprises are working with or planning to leverage foundation models

and adopt generative AI

Broad-reaching and deep impact

Generative AI could raise global GDP by

7%

within 10 years

Critical focus of AI activity and investment

Generative AI expected to represent

30%

of overall market by 2025

Sources: Statista; Reuters; Goldman Sachs; IBM Institute for Business Value; Gartner. Scale Zeitgeist: AI Readiness Report, a survey of more than 1,600 executives and ML practitioners

Generative AI and traditional AI

Both traditional AI and generative AI are useful for enterprises. Neither replaces the other, generative AI opens new possibilities

Generative AI

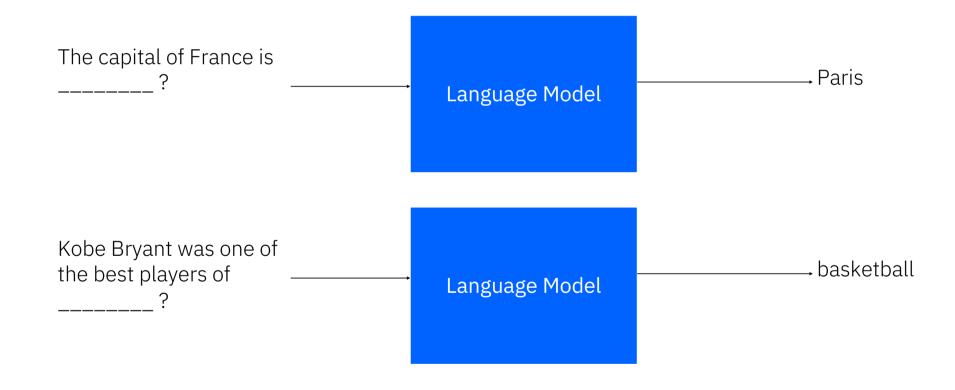
- Foundation models trained with unlabeled data
- Unsupervised
- Trained on very big data sets
- No specific task
- Transferable
- Works well for general tasks and can improve for specific tasks with less training
- Need to monitor bias and drift

Traditional AI

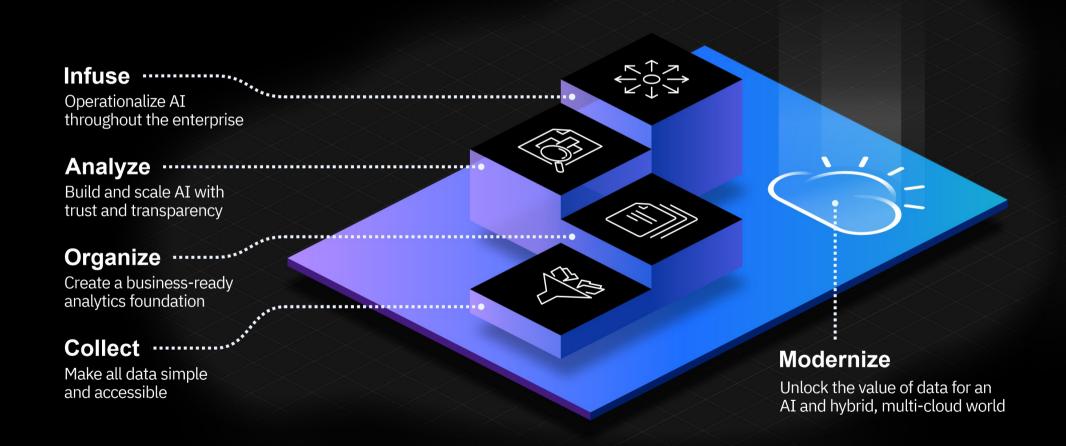
- Traditional Machine learning (ML/AI)
 model trained with "labeled" data
- Training is supervised
- Trained on proper, large data sets
- Trained for a specific task
- Does not transfer well to other tasks
- A tuned model can be very efficient for the specific task it was designed for
- Need to monitor bias and drift

What is a *Language Model?*

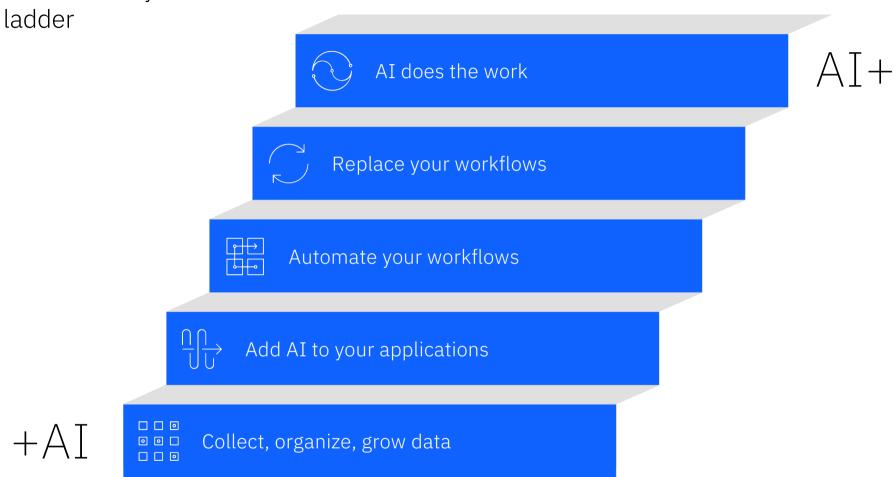
Language models predict the next word in a sequence given the words have appeared before.



The AI Ladder IBM's prescriptive approach to the journey to AI



The modern-day AI ladder



Introducing...

watsonx

Models available in watsonx.ai

granite.13b 13 billion params decoder only	flan-ul2-20b 20 billion params encoder/decoder	gpt-neox-20b 20 billion params decoder only	mt0-xxl-13b 13 billion params encoder/decoder	flan-t5-xxl-11b 11 billion params encoder/decoder	mpt-instruct2-7b 7 billion params decoder only	llama2 70 billion params decoder only	starcoder 15.5 billion params decoder only
Q&A	Q&A	Q&A	Q&A	Q&A	Q&A	Q&A	CodeGen
Generate	Generate	Generate	Generate	Generate	Generate	Generate	
Extract	Extract		Extract	Summarize		Extract	
Summarize	Summarize		Summarize	Classify		Summarize	
Classify	Classify		Classify			Classify	
Class 3 8k IBM Model Instruct	Class 3 4k Open Source Instruct	Class 3 8k Open Source	Class 2 4k Open Source Instruct	Class 2 4k Open Source Instruct	Class 1 2k Open Source Instruct	Class 3 4k 3 rd Party Instruct	Class 2 8k 3 rd Party
Why Me: Built on enterprise- relevant datasets; IP protections	Why Me: Flexibility	Why Me: Special Characters Context Length	Why Me: Multi-Lingual Model 100+ languages	Why Me: Medium Instruct	Why Me: Small Instruct	Why Me: Personality	Why Me: Code

Note: Llama 2 and StarCoder have non-standard open-source terms with additional Acceptable Use Policies

watsonx

and its 3 components

The platform for AI and data

Scale and accelerate the impact of AI with trusted data.

watsonx.ai

Train, validate, tune and deploy AI models

A next generation enterprise studio for AI builders to train, validate, tune, and deploy both traditional machine learning and new generative AI capabilities powered by foundation models. It enables you to build AI applications in a fraction of the time with a fraction of the data.

watsonx.data

Scale AI workloads, for all your data, anywhere

Fit-for-purpose data store, built on an open lakehouse architecture, supported by querying, governance and open data formats to access and share data.

watsonx.governance

Enable responsible, transparent and explainable AI workflows

End-to-end toolkit encompassing both data and AI governance to enable responsible, transparent, and explainable AI workflows.

Unleash the intelligence in your business with IBM Software

AI products	Digital Labor Watson Orchestrate Watson Assistant Watson Code Assistant Watson Discovery Planning Analytics	IT Automation Turbonomic Instana AIOps Insights Hybrid Cloud Mesh SevOne	Security QRadar Randori Recon Guardium MaaS360 Verify Trusteer	Sustainability Envizi EIS Maximo Sterling	Application Modernization API Connect App Connect Event Automation	Software and SaaS partners		
AI and data platform	watsonx.ai watsonx.data watsonx.governance							
	Cloud Paks							
Hybrid cloud platform	Red Hat OpenShift Enterprise Linux Ansible Automation Pla	atform						

watsonx

and its 3 components

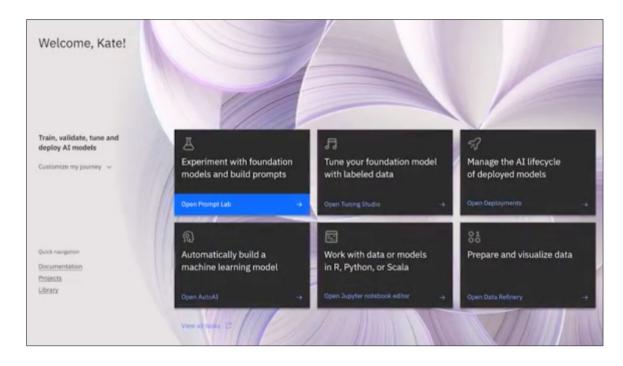
management capabilities Leverage foundation The platform models to automate data for AI and data search, discovery, and linking in watsonx.data watsonx.governance Scale and accelerate the impact of AI with trusted data. watsonx.ai watsonx.data Leverage governed enterprise data in watsonx.data to seamlessly train or fine-tune foundation models Prompting 2 Prompt Tuning 3 Fine-tuning Training from scratch

Enable fine-tuned models to be

governance and lifecycle

managed through market leading

Build, train, validate, tune and deploy AI models



A next generation enterprise studio for AI builders to build, train, validate, tune and deploy generative AI, foundation models, and machine learning capabilities

- Foundation Model Library with IBM and opensource models
- Prompt Lab to experiment with foundation models and build prompts for various use cases and tasks
- Tuning Studio to tune your foundation models with labeled data
- Data Science and MLOps to build machine learning models automatically with model training, development and visual modeling, and synthetic data generation

watsonx.ai and its own foundation models

Model architectures	Architecture name	Use case
Encoder-only	Slate (use through a Watson Studio notebook)	Best cost performance trade-off for non-generative use cases but require task-specific labeled data for fine tuning.
Decoder-only	Granite	Designed explicitly for generative AI use cases; represents the architectures used in GPT-3 and other popular LLMs.
Encoder-decoder	Sandstone To be released	Support both generative and non-generative use cases. Best cost performance trade-off for generative use cases when input is large but generated output is small.

The initial focus is on two categories for each model: language and code. A model's name will identify its characteristics

Model naming convention: <category>/<architecture><opt sub arc>.<size>.<opt info> where the 2 initial categories are fm.code and fm.language or fm.code/<architecture> where fm is the name of the foundation model

Examples:

- fm.language/sandstone.3b is the Encoder-decoder model on language-related tasks with 3b parameters.
- fm.code/granite.350m.ansible is the Decoder model on code-related tasks with 350m parameter for ansible

watsonx.ai: Prompt Lab

Experiment with foundation models and build prompts

Interactive prompt builder

Includes prompt examples for various use cases and tasks

Experiment with different prompts, save and reuse older prompts, use different models and vary different parameters

Experiment with zero-shot, one-shot, or few-shot prompting to get the best results

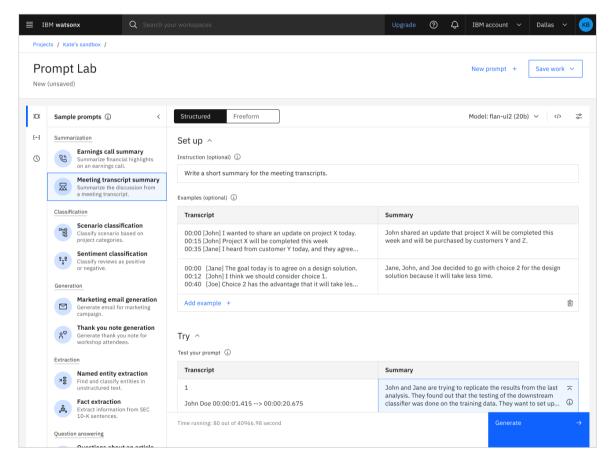
Experiment with prompt engineering

Choice of foundation models to use based on task requirements

Prevent the model from generating repeating phrases

Number of min and max new tokens in the response

Stop sequences – specifies sequences whose appearances should stop the model





Prompt Engineering

Prompt engineering is an art – and watsonx.ai Prompt Lab provides a rich and guided learning experience.

Foundation models are adaptable. One way to adapt the model is using prompt engineering.

What is prompt engineering?

 Prompt engineering is a new discipline for finding the optimal prompt to use with a foundation model for the best performance.

Why is it important?

- For most generative
 AI, it is not so much
 "answering" a question
 than simply appending
 the most likely text
- Simply asking a straightforward question may not yield the best result

- A prompt is a way to communicate with the foundation model to:
 - Pass additional instructions on how the model should respond
 - Feed task-specific context to the model
- IBM watsonx.ai provides a Prompt Lab with an interactive prompt builder:
- Includes prompt examples for various use cases
- Clients can experiment with different prompts, save and reuse older prompts, use different models and vary different parameters

Zero/One/Few Shot learning / Prompt Engineering

Foundation models are adaptable. One way to adapt the model is using prompt engineering.

What is prompt engineering?

- Prompt engineering is a new discipline for finding the optimal prompt to use with a foundation model for the best performance
- A prompt is a way to communicate with the foundation model to:

Pass additional instructions on how the model should respond

Feed task-specific context to the model

Zero-shot

1 Translate English to French:
2 cheese =>

One-shot

1 Translate English to French:
2 sea otter => loutre de mer
3 cheese =>

Few-shot

Translate English to French:

sea otter => loutre de mer

peppermint => menthe poivrée

plush girafe => girafe peluche

cheese =>

Effective Prompts

Effective prompts usually have one or more of the following components:

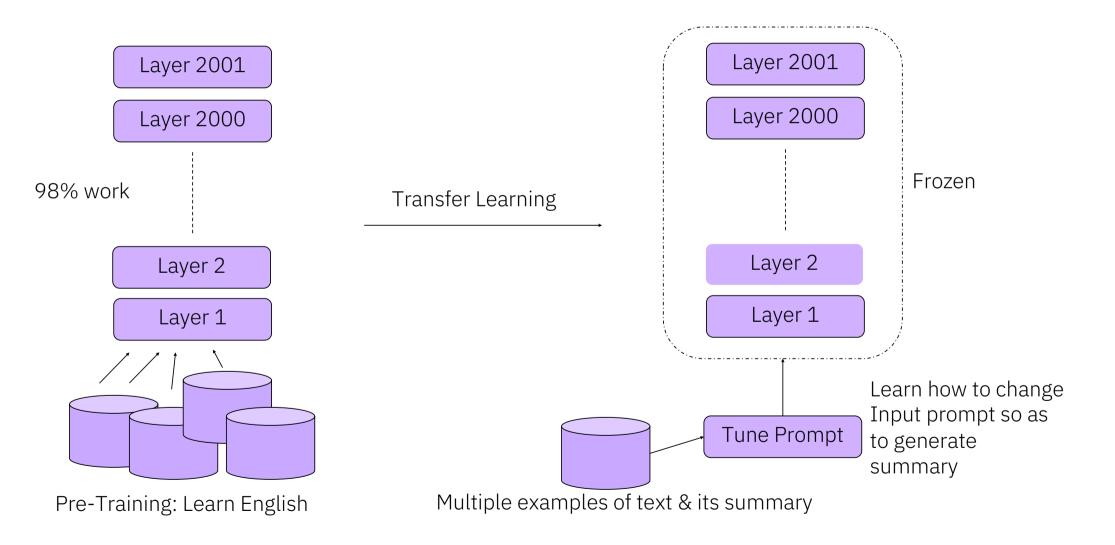
Instruction - an imperative statement that tells the model what to do.

Context - contextual information in your prompt can nudge the model to the desired output.

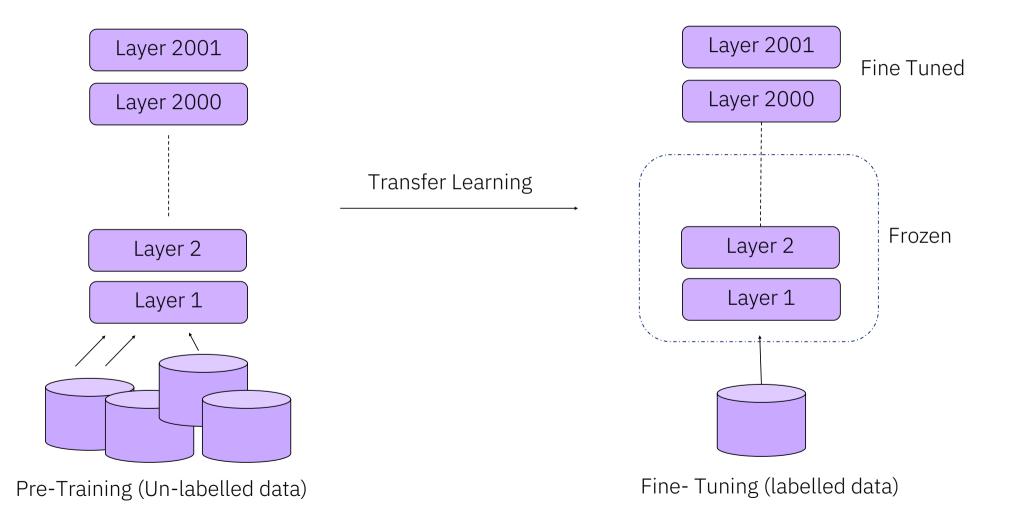
Examples - one or more pairs of example input and corresponding output showing the pattern you want the generated text to look like.

Cue - text at the end of the prompt that is likely to start the generated output on a wanted path.

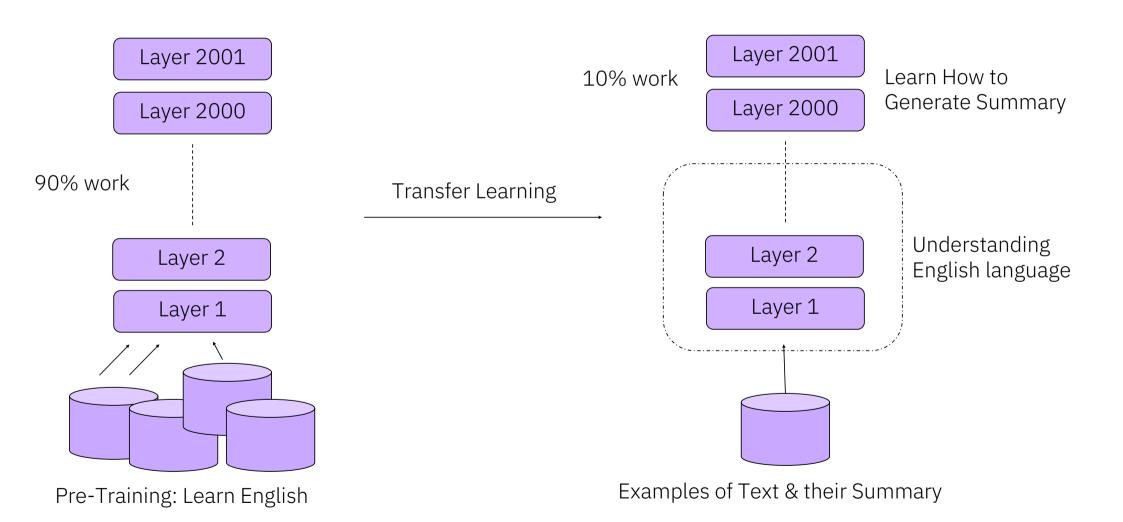
Prompt Tuning: Find summary of a text



Fine Tuning



Text Summarization: Find summary of a given text

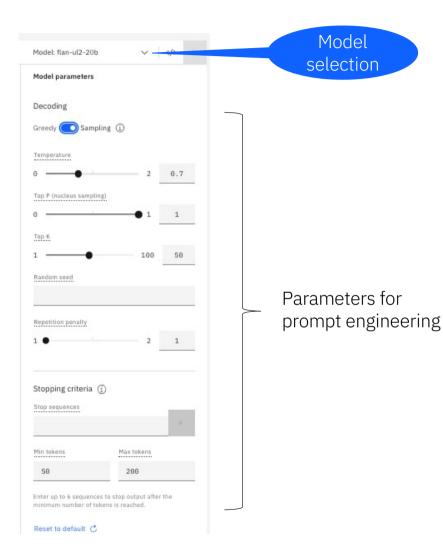




Prompt Lab

The Prompt Lab allows other modifications on various parameters such as:

- Choice of foundation models to use some are better at certain tasks than others
- Types of decoding used the process the model uses to generate the output
- Repetition penalty prevent the model from generating repeating phrases
- Stop sequences specifies sequences whose appearances should stop the model
- Number of min and max new tokens specifies boundaries of the number of tokens in the response





Prompt: Write a thank you note for attending a workshop.

Attendees: Enterprise clients

Topic: Introduction to IBM watsonx

Tone: Appreciative

Output:

We would like to thank all the attendees that came out and participated in today's introduction to watsonx workshop. It was a great turnout, and you are making an impact by engaging your enterprise with Watson. Thank you for taking the time, spending the day, and sharing your experience with it. We hope that you enjoyed the workshop and learned something new. If you have any questions about watsonx, just let me know!

Append prompt with additional context

Prompt: Write a thank you note for attending a workshop.

Attendees: Enterprise clients

Topic: Introduction to IBM watsonx

Tone: Appreciative

Expectation: discuss business opportunities

Output:

We would like to thank you for taking the time to attend our workshop today. It was a great day, and we are pleased that you were able to participate. This is an exciting time for Watson Health as we continue to expand our capabilities in clinical care, cognitive computing, analytics and mobile technology. As IBM watsonx continues to expand, we hope that you will reach out to us with questions or concerns regarding the product. In addition, we welcome feedback on how we can improve your experience with watsonx. Thank you again



Prompt Lab: client complaint

The following paragraph is a consumer complaint.

The complaint is about one of these options: credit cards, credit reporting, mortgages and loans, retail banking, or debt collection. Read the following paragraph and list all the issues.

I called your helpdesk multiple times and every time I waited 10-15 minutes before I gave up. The first time I got through, the line got cut suddenly and I had to call back. This is just ridiculous. When I finally got through like after 3 days (yes, 3 days) your agent kept going over a long checklist of trivial things and asking me to verify, after I repeatedly told the agent that I am an experienced user and I know what I am doing. It was a complete waste of time. After like an eternity of this pointless conversation, I was told that an SME will contact me. That – was 2 days ago. What is the problem with your support system?

Retail banking

In this example, a modified prompt with an example is provided to the model to teach it what is expected.

I bought a GPS from your store and the instructions included are in Spanish, not English. I have to use Google Translate to figure out. The mounting bracket was broken, and so I need information on how to get a replacement. Moreover, the information seems to be outdated because I cannot see the new roads put in around my house within the last 12 months.

The list of issues is as follows:

- 1) The instructions are in Spanish, not English.
- 2) The mounting bracket is broken.
- 3) The information is outdated.

The next page shows the new output with this additional "one shot" input.



Prompt Lab: client complaint continue

The following paragraph is a consumer complaint.

The complaint is about one of these options: credit cards, credit reporting, mortgages and loans, retail banking, or debt collection. Read the following paragraph and list all the issues.

I called your helpdesk multiple times and every time I waited 10-15 minutes before I gave up. The first time I got through, the line got cut suddenly and I had to call back. This is just ridiculous. When I finally got through like after 3 days (yes, 3 days) your agent kept going over a long checklist of trivial things and asking me to verify, after I repeatedly told the agent that I am an experienced user and I know what I am doing. It was a complete waste of time. After like an eternity of this pointless conversation, I was told that an SME will contact me. That – was 2 days ago. What is the problem with your support system?

With the added instructions from the previous slide, this is the new output:

The list of issues are as follows;

- 1) Waited 10-15 minutes every time I called
- 2) The line got cut suddenly
- 3) The agent kept going over a long checklist of trivial things
- 4) I was told that an SME will contact me
- 5) No one called

This is the expected results.

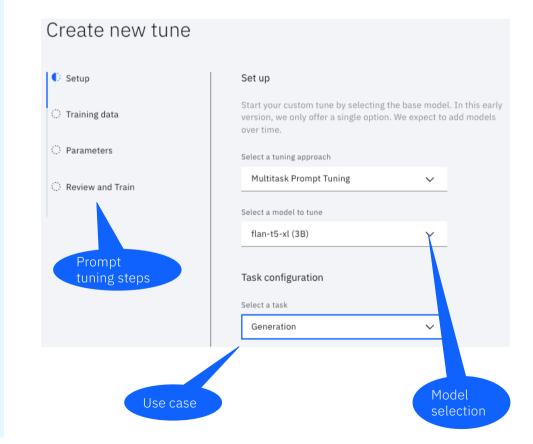
With the added instructions, the model further understands that the task is to extract a list of issues raised by the customer.



Prompt tuning

Another useful feature of watsonx.ai is the prompt tuning in the tuning studio.

- Watsonx.ai allows clients to further tune the prompts
- Unlike prompt engineering, prompt tuning allows clients to further train a model with focused, business data.
- In prompt tuning, the underlying model is not changed.
- The input prompt is changed via augmenting input with examples.





Prompt engineering

Benefits to clients:

- There is no change to the model (no need for an expensive rebuild)
- No need to pass in labeled data
- Much faster way of training the prompt to properly respond to requests
- Can be passed in via APIs once a prompt has been properly engineered
- Can be used by anyone to guide the model to respond in a desirable way



Prompt tuning

Benefits to clients

- There is no change to the model (no need for an expensive rebuild)
- Requires labeled data but can achieve better performance even with using a smaller size model.
- Can achieve close to fine-tuning results without model modification
- Can be passed in via API
- Can be used by anyone to work with the model

IBM partnership with opensource models provider



- IBM watsonx.ai clients have access to the latest and greatest open-source foundation models from Hugging Face.
- The IBM and Hugging Face partnership demonstrates a joint commitment to deliver an open ecosystem to clients, allowing them to find the best foundation models for their business needs.

watsonx.ai: Data Science and MLOps

Build machine learning models automatically in the studio

Model training and development

Build experiments quickly and enhance training by optimizing pipelines and identifying the right combination of data

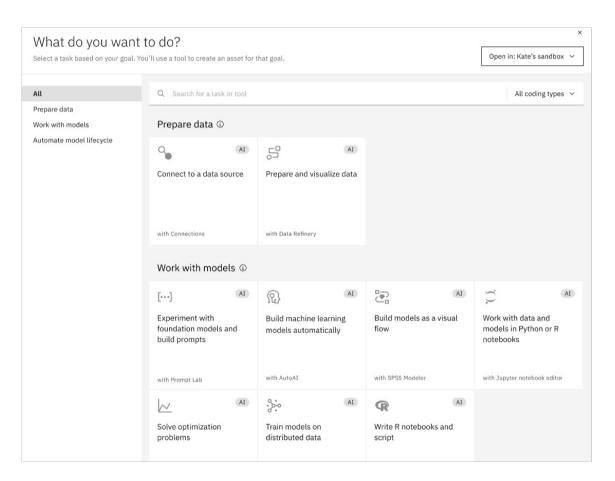
AutoAI, including preparing data for machine learning and generating and ranking candidate model pipelines

Use predictions to optimize decisions, create and edit models in Python, in OPL or with natural language

Integrated visual modeling

Prepare data quickly and develop models visually to help visualize and analyze enterprise data to identify patterns and trends, explore opportunities, and make informed, insightful business decisions

- Uncover correlations
- Insight for hypotheses
- Find relationships and connections within the data



watsonx.ai Use cases

1 Retrieval-Augmented Generation (RAG)

Based on a set of documents or dynamic center

Based on a set of documents or dynamic content, create a chatbot or a question-answering feature grounded on specific content. E.g., building a Q&A resource from a broad knowledge base, providing customer service assistance

*note: only possible with watsonx.ai and Watson discovery

2 Summarization

Transform text with domain-specific content into personalized overviews, capturing key points

E.g., sales conversation summaries, insurance coverage, meeting transcripts, and contract information

2 Content Generation

Generate text content for a specific purpose. E.g., content creation for marketing campaigns, job descriptions, blog posts and articles, and email drafting support ✓ Named Entity Recognition

Identify and extract essential information from unstructured text

E.g., audit acceleration, SEC 10K fact extraction

5 Insight Extraction

Analyze existing unstructured text content to surface insights in specialized domain areas.

E.g., medical diagnosis support, user research findings

6 Classification

Read and classify written input with as few as zero examples

E.g., sorting of customer complaints, threat & vulnerability classification, sentiment analysis, and customer segmentation

watsonx.ai differentiators

Open

- Built on open technologies
 - IBM's hybrid cloudnative stack based on Red Hat OpenShift enables a flexible and secure deployment of watsonx.ai.
 - Hugging Face partnership provides access to the best open-source model collection.

Trusted

- IBM's suite of foundation models is designed to **ensure model trust** and efficiency in business applications.
- Models trained with scrutinized and copyright-free data
- Tight integration with watsonx.governance provides clients with a trusted pathway to operationalize AI confidently and at scale.

Targeted

- Designed for targeted business use cases, that unlock new value.
 - On-prem, hybrid cloud and IBM Cloud
 - Designed for scalability
 - Right model for the right task
- Industryleading support for use case implementations.

Empowering

- For value creators, not just users
- Tunable models at a fraction of the cost & time
- Deploy anywhere
- An enterprise studio that allows clients build their own differentiated AI assets with their own proprietary data, creating a competitive edge.

Why IBM?

- Open Hybrid and Multicloud capabilities Can work on cloud platform of choice for client as well as on-prem (in future). No cloud vendor lock-in
- Trusted Market leader Governance Provides tooling and capabilities for end-to-end Data and AI governance.
- Trusted IBM Foundation models are trained on data which is checked and curated by legal and ethical teams and uses HAP filters, so that you can completely trust the data on which they are build.
- Empowering Integrated capabilities for generative AI and traditional AI
- **Empowering** Complete and Integrated capabilities for AI, Data and Governance.
- Targeted IBM's Prompt Tuning uses Multitask Prompt Tuning, developed by MIT IBM Watson AI Labs which is
 efficient, low-cost way, of adapting an AI foundation model to your custom tasks, using lesser training data and
 much lesser cost compared to fine tuning approach and still able to provide at par results with fine tuning models.
- **Targeted** IBM is creating smaller foundation models which can be effective for specific tasks. Idea is to use diff models for diff tasks at much lower cost instead of using one large model for all the use cases.

Connecting current software portfolio with watsonx

Relevant CP4D and Cartridge Use Cases

Data Science & MLOps Watson Studio, Watson ML

Data Sources Db2, Db2 Warehouse, Netezza, Informix, Watson Query

AI Governance AI Governance Bundle, AI Factsheets, OpenPages, Watson OpenScale, MRG **Upgrade Opportunity**

Cross Sell Opportunity with net new capabilities

Design underway

watsonx

watsonx.ai

- Generative AI and foundation models**
- Watson Studio*
- Watson ML*

watsonx.data

Lakehouse**

watsonx.governance

- AI Factsheets*
- OpenPages*
- OpenScale*

^{*} capabilities that will be enhanced in watsonx

^{**} brand new capabilities to watsonx

watsonx.ai is helping companies custom-build AI solutions to suit their specific needs.



Leveraged watsonx.ai foundation models to train their AI to create tennis commentary. Generated informative and engaging video clip narrations for fans with varied sentence structures and vocabulary.



SAMSUNG SDS

Exploring watsonx.ai generative AI capabilities for new solutions such as SDS's Zero Touch Mobility to deliver unprecedented product innovations to improve client experience.



Using watsonx.ai to slash delivery time from 3-4 months down to 3-4 weeks for many customer care use cases.

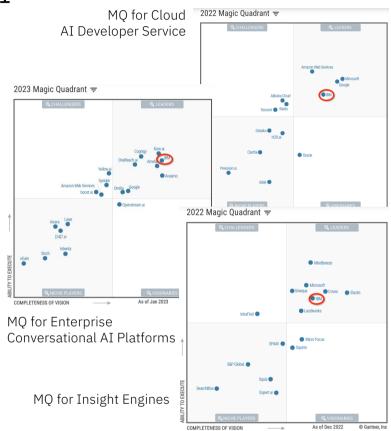


An early adopter of generative AI, has been exploring watsonx.ai to improve content discoverability, summarization and classification of data to enhance productivity.

IBM is a leader in AI



IDC Marketscape:
Leader in Worldwide
Machine Learning
Operations Platforms
2022 Vendor Assessment



Multiple Gartner Magic Quadrants for AI-related capabilities



Forrester Wave: Multimodal Predictive Analytics and Machine Learning

Call to action

- Challenge yourself to deliver a watsonx briefing for each of your clients
 - Leverage the <u>watsonx.ai Sales Kit</u>, <u>generative AI whitepaper</u> and <u>watsonx.ai video</u> on seismic
 - Engage clients in watsonx.ai pilot: https://ibm.biz/watsonx-pilot
- Get Prepared Complete required learning & earn your watsonx.ai sales foundation badge
 - AI Fundamentals
 - AI for Business
 - watsonx.ai Level 2
 - watsonx.data Level 2
- Participate in the watsonx challenge Coming Soon...





Backup

Supervised and Self Supervised Learning → What's the difference?

Supervised learning

Human powered

Requires intense labeling

Long, hard, expensive

Self-supervised learning

Computer powered

Requires little labeling

Quick, automated, and efficient

Leveraging foundation model capabilities across various domains

	Customer Care Watson Assistant, Cloud Pak for Data	Digital Labor Watson Orchestrate, Cloud Pak for Integration/Automation, Wisdom in Ansible	IT Operations Turbonomic, Instana, Cloud Pak for Watson AIPOs	Cybersecurity QRadar, Cloud Pak for Security
Summarization Summarizing large documents, conversations, and recordings to key takeaways	 Call center transcripts Omnichannel journey summary Summarizing search snippets to augment chatbots Summarize events, analyst reports, financial info etc. for advisor Sentiment analysis 	 Summarize documents, contracts, technical manuals, reports, etc. Transcribe videos to text and summarize Summarizing reports on Form 10K 	 Summarize alerts, technical logs, tickets, incident reports, etc. Summarize policy, procedure, meeting notes, etc. Vendor report QBR summarization 	 Summarize security event logs Summarize steps to recap security incident Summarize security specs
Extraction Extract structured insights from unstructured data	 Extracting interaction history with clients Extract information from specific types/categories of incidents 	 Extract answers and data from complex unstructured documents Extract information from media files such as meeting records, audio, and video 	 Extract key information from various sources for report automation Extract relevant system/network information for administration, maintenance, and support purpose 	 Extract information from incidents, content for security awareness Extract key security markers and attributes from new threat reports.
Generate Generate AI to create text	 User stories, personas Create personalized UX code from experience design Training, and testing data for chatbots Automate responses to emails and reviews 	 Automate the creation of marketing material and language translation Automate image, text, and video creation for articles, blogs, etc. Create automation scripts for various workflows across applications 	 Create technical document from code Automate scripts to configure, deploy, and manage hybrid cloud Co-pilot to create code across multiple programming languages 	 Automate report generation Social engineering simulation Security documentation creation Automate threat detection by looking for anomaly patterns
Classify For sentiment or topics	 Classify customer sentiments from feedback or chatbot interaction Classify typical issues raised by clients for focused improvements 	 Classify documents by different criteria – types, contents, keywords Sort digital contents in storage into pre-defined categories 	 Classify incident reports Automate workflow based on analysis of items/status/reports 	 Classify flagged items properly as threats or other categories Classify the type of security risks and find the best response Classify log and other monitoring output to determine the next action
Question answering Knowledge base search across the company's proprietary data.	 Knowledgebase articles Augment chatbot w/search Agent assist Contract intelligence mart search in technical manuals, HR documents, ethics codes, 	 Analyze emails, attachments, documents, invoices, reports, etc. Knowledge search for company information to provide in-house day-to-day assistance and automation 	 Knowledge search for IT helpdesk Ticket resolution by suggesting solutions from resolved tickets Error log and root cause analysis Compliance monitoring 	 Knowledge search across security spec documents External threat intelligence Error log and root cause analysis Security incident search @ forensics

product documentation, etc.

