# Netflix case

June 27, 2022

### 0.1 About NETFLIX

Netflix is one of the most popular media and video streaming platforms. They have over 10000 movies or tv shows available on their platform, as of mid-2021, they have over 222M Subscribers globally. This tabular dataset consists of listings of all the movies and tv shows available on Netflix, along with details such as - cast, directors, ratings, release year, duration, etc.

#### 0.2 Business Problem

Analyze the data and generate insights that could help Netflix in deciding which type of shows/movies to produce and how they can grow the business in different countries

#### 0.3 Dataset

The dataset provided to you consists of a list of all the TV shows/movies available on Netflix:

Show\_id: Unique ID for every Movie / Tv Show

Type: Identifier - A Movie or TV Show Title: Title of the Movie / Tv Show Director: Director of the Movie

Cast: Actors involved in the movie/show

Country: Country where the movie/show was produced

Date\_added: Date it was added on Netflix

Release year: Actual Release year of the movie/show

Rating: TV Rating of the movie/show

Duration: Total Duration - in minutes or number of seasons

Listed in: Genre

Description: The summary description

#### 0.4 Hints

- The exploration should have a goal. As you explore the data, keep in mind that you want to answer which type of shows to produce and how to grow the business.
- Ensure each recommendation is backed by data. The company is looking for data-driven insights, not personal opinions or anecdotes.
- Assume that you are presenting your findings to business executives who have only a basic understanding of data science. Avoid unnecessary technical jargon.
- Start by exploring a few questions:
  - 1. What type of content is available in different countries?
  - 2. How has the number of movies released per year changed over the last 20-30 years?

- 3. Comparison of tv shows vs. movies.
- 4. What is the best time to launch a TV show?
- 5. Analysis of actors/directors of different types of shows/movies.
- 6. Does Netflix has more focus on TV Shows than movies in recent years
- 7. Understanding what content is available in different countries

#### 0.5 Solution

### 0.5.1 Reading data and analyzing basic metrics

```
[329]: import numpy as np
       import pandas as pd
       df = pd.read_csv('data/netflix.csv')
       df.head()
[329]:
         show id
                     type
                                            title
                                                           director
       0
              s1
                    Movie
                            Dick Johnson Is Dead Kirsten Johnson
       1
              s2
                  TV Show
                                    Blood & Water
       2
              s3
                  TV Show
                                        Ganglands Julien Leclercq
       3
                  TV Show
                          Jailbirds New Orleans
              s4
                                                                NaN
                  TV Show
                                     Kota Factory
                                                                NaN
              ธ5
                                                         cast
                                                                     country \
       0
                                                         NaN
                                                               United States
          Ama Qamata, Khosi Ngema, Gail Mabalane, Thaban...
       1
                                                              South Africa
          Sami Bouajila, Tracy Gotoas, Samuel Jouy, Nabi...
       2
                                                                       NaN
       3
                                                                         NaN
                                                          NaN
         Mayur More, Jitendra Kumar, Ranjan Raj, Alam K...
                                                                     India
                  date_added
                              release_year rating
                                                     duration
          September 25, 2021
                                       2020
                                            PG-13
                                                        90 min
          September 24, 2021
                                       2021
                                             TV-MA
                                                    2 Seasons
       2 September 24, 2021
                                       2021
                                             TV-MA
                                                     1 Season
       3 September 24, 2021
                                       2021 TV-MA
                                                     1 Season
                                                   2 Seasons
          September 24, 2021
                                       2021 TV-MA
                                                   listed_in \
       0
                                               Documentaries
            International TV Shows, TV Dramas, TV Mysteries
       1
       2
          Crime TV Shows, International TV Shows, TV Act...
       3
                                      Docuseries, Reality TV
          International TV Shows, Romantic TV Shows, TV ...
                                                 description
        As her father nears the end of his life, filmm...
       1 After crossing paths at a party, a Cape Town t...
       2 To protect his family from a powerful drug lor...
```

- 3 Feuds, flirtations and toilet talk go down amo...
- 4 In a city of coaching centers known to train I...

```
[332]: print(df.info())

print("\ncheck if 'show_id' is unique and non-null")
print(df['show_id'].nunique() == df['show_id'].size) #True

print("\ncheck if 'title' is unique and non-null")
print(df['title'].nunique() == df['title'].size) #True

print("\nconfirm different types of shows")
print(df['type'].unique()) #['Movie' 'TV Show']

print("\ncheck possible values for 'rating' for movies and TV shows")
print(df.groupby('type')['rating'].value_counts())

print("\ncheck possible values for 'duration' for movies and TV shows")
df.groupby('type')['duration'].value_counts()
```

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 8807 entries, 0 to 8806
Data columns (total 12 columns):

#	Column	Non-l	Null Count	Dtype	
0	show_id	8807	non-null	object	
1	type	8807	non-null	object	
2	title	8807	non-null	object	
3	director	6173	non-null	object	
4	cast	7982	non-null	object	
5	country	7976	non-null	object	
6	date_added	8797	non-null	object	
7	release_year	8807	non-null	int64	
8	rating	8803	non-null	object	
9	duration	8804	non-null	object	
10	listed_in	8807	non-null	object	
11	description	8807	non-null	object	
dtypes: int64(1), object(11)					
memory usage: 825.8+ KB					
None					
release_year					
coun	t 8807.000000	0			
mean	2014.180198	3			
std	8.819312	2			
min	1925.00000	0			
25%	2013.000000	)			
	2017.000000				

```
75%
       2019.000000
max
        2021.000000
```

check if 'show\_id' is unique and non-null True

check if 'title' is unique and non-null True

confirm different types of shows ['Movie' 'TV Show']

rating

type

check possible values for 'rating' for movies and TV shows

oypo	1401116	
Movie	TV-MA	2062
	TV-14	1427
	R	797
	TV-PG	540
	PG-13	490
	PG	287
	TV-Y7	139
	TV-Y	131
	TV-G	126
	NR	75
	G	41
	TV-Y7-FV	5
	NC-17	3
	UR	3
	66 min	1
	74 min	1
	84 min	1
TV Show	TV-MA	1145
	TV-14	733
	TV-PG	323
	TV-Y7	195
	TV-Y	176
	TV-G	94
	NR	5
	R	2
	TV-Y7-FV	1
Name: rating, dtype: int64		

Name: rating, dtype: int64

check possible values for 'duration' for movies and TV shows

[332]: type duration Movie 90 min 152 93 min 146

```
94 min
                        146
         97 min
                        146
         91 min
                        144
TV Show 13 Seasons
                          3
         11 Seasons
                          2
         12 Seasons
                          2
         15 Seasons
                          2
         17 Seasons
                          1
Name: duration, Length: 220, dtype: int64
```

Observations \* We see that dataset has 8807 entries. The data set doesn't have any continuous variables. \* Both 'show\_id' and 'title' columns are unique and non-null, and therefore either of them can be used as index during merge operations. We will be using 'show\_id' in this analysis as titles can have potential duplicates when new data is sourced. \* 'director', 'cast', 'country', 'date\_added', 'release\_year', 'rating' and 'duration' columns have null values which we may need to handle as necessary. \* 'type' column has 2 possible values; 'Movie' and 'TV Show'. This can be converted to a categorical variable if needed. \* 'rating' column seems to have 14 possible values. There are 3 records which seem to have incorrect ratings data (66 min, 74 min, 84 min). We will replace these bad values with empty string. \* 'date\_added' column has some missing values and is of type object. We can convert it to 'datetime64' type for easier date time comparison (see below) \* duration column has values in two different formats. For movies, it is of the form 'dd mins'. For 'TV shows', it is of the form 'Season nn'. Since both of them are of different scale, we will not convert it into numeric type. However, we can remove 'min' and 'season' words from the value and convert them into numeric values when dealing with 'TV shows' or 'Movies' indepedently.

\* 'director', 'cast', 'country' and 'listed\_in' are multi-valued columns. (see section on handling multi-valued columns below)

## 0.5.2 Data cleaning, conversion and handling missing values

```
[347]: #replace null values with appropriate empty/zero values
df['director'].fillna('', inplace=True)
df['cast'].fillna('', inplace=True)
df['country'].fillna('', inplace=True)
df['rating'].fillna('', inplace=True)
df['duration'].fillna('0', inplace=True)

#convert date_added to datetime64 type
df['date_added'] = df['date_added'].astype('datetime64')

#process duration column
import re
regx = re.compile(r'^(\D*)(\d*)(\D*)$')
df['duration'] = df['duration'].apply(lambda x: re.sub(regx, r'\2', x))

#replace bad rating values with empty string
df[df['rating'].str.contains('min')] = ''
```

### 0.5.3 Handling multi-valued columns

The dataset contains four multi-valued columns; 'director', 'cast', 'country' and 'listed\_in'. We create four new dataframes-df\_directors, df\_casts, df\_countries and df\_listedin respectively-corresponding to each of the multivalued columns. In order to create create a new dataframe for a given multi-valued column '', we first split it into columns containing individual values. We then use stack function to stack those columns into index. We then convert the series to dataframe, reset its index, rename the new column to appropriate name, and finally merge the new dataframe with the original dataframe. Finally, we also create a new dataframe (df\_combined) which combines all four new dataframes into one.

```
[349]: | # For each multi-valued column '<mv_col>' (i.e. country, cast, director and_
       \rightarrow genre)
       # 1. we split 'mv_col' into the individual values (converting to lower case
       → and striping any leading/trailing spaces)
       # 2. create a temp dataframe from the split values, stacking them together, and
       then re indexing and renaming newly stacked column to get a new column

→ '<mυ_col2>'

       # 3. merge original dataframe with temp dataframe created above on 'show_id'_
       \hookrightarrow column
       rindex = df['show_id']
       # process 'country' multivalued column
       countries_list = df['country'].apply(lambda x:[i.strip().lower() for i in_
       →str(x).split(',')]).tolist()
       temp = pd.DataFrame(countries_list, index = rindex).stack().to_frame().
       →reset_index().rename(columns={0: 'country2'})
       df_countries = df.merge(temp, on='show_id') #10850 rows x 15 columns
       print(f'df_countries created. shape: {df_countries.index.size} rows,__
       →{df_countries.columns.size} columns')
       # process 'cast' multivalued column
       cast_list = df['cast'].apply(lambda x:[i.strip().lower() for i in str(x).
       →split(',')]).tolist()
       temp = pd.DataFrame(cast_list, index = rindex).stack().to_frame().reset_index().
        →rename(columns={0: 'cast2'})
       df casts = df.merge(temp, on='show id')
       print(f'df_casts created. shape: {df_casts.index.size} rows, {df_casts.columns.
        # process 'director' multivalued column
       director_list = df['director'].apply(lambda x:[i.strip().lower() for i in_u

→str(x).split(',')]).tolist()
       temp = pd.DataFrame(director_list, index = rindex).stack().to_frame().
       →reset index().rename(columns={0: 'director2'})
       df_directors = df.merge(temp, on='show_id')
```

```
print(f'df_directors created. shape: {df_directors.index.size} rows,__
→{df_directors.columns.size} columns')
# process 'listed in' multivalued column
director_list = df['listed_in'].apply(lambda x:[i.strip().lower() for i in_

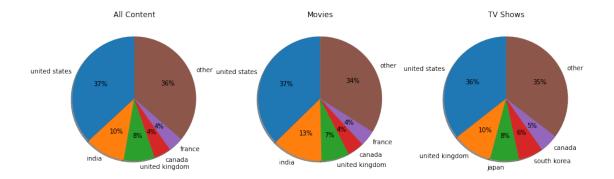
→str(x).split(',')]).tolist()
temp = pd.DataFrame(director_list, index = rindex).stack().to_frame().
→reset_index().rename(columns={0: 'listed_in2'})
df listedin = df.merge(temp, on='show id')
print(f'df listedin created. shape: {df listedin.index.size} rows, {df listedin.
#combine all 4 into a single one
df_combined = (df_countries
              .merge(df_casts[['show_id', 'cast2']], on='show_id')
              .merge(df_directors[['show_id', 'director2']], on='show_id')
              .merge(df_listedin[['show_id', 'listed_in2']], on='show_id'))
print(f'df_combined created. shape: {df_combined.index.size} rows, {df_combined.
```

```
df_countries created. shape: 10856 rows, 14 columns df_casts created. shape: 64957 rows, 14 columns df_directors created. shape: 9618 rows, 14 columns df_listedin created. shape: 19329 rows, 14 columns df_combined created. shape: 208623 rows, 17 columns
```

# 0.5.4 Data Exploration

1. Find largest markets (countries) for Netflix

```
labels_movies = data.index[0:5].values.tolist() + ['other']
df_countries_filtered = df_countries[(df_countries['country2'] != '') &__
data = df_countries_filtered.groupby('country2')['show_id'].agg(lambda s: s.
→unique().size).sort_values(ascending=False)
pie_data_shows = np.concatenate([data.iloc[0:5].values, np.array([data.iloc[5:].
→sum()])])
labels_shows = data.index[0:5].values.tolist() + ['other']
fig, ax = plt.subplots(1, 3)
plt.rcParams["figure.figsize"] = (15,15)
ax[0].title.set_text('All Content')
ax[0].pie(pie_data_all,
      labels= labels_all,
      startangle=90,
      shadow=True,
      autopct='%1.0f%%'
      )
ax[1].title.set_text('Movies')
ax[1].pie(pie_data_movies,
      labels= labels_movies,
      startangle=90,
      shadow=True,
      autopct='%1.0f%%'
ax[2].title.set_text('TV Shows')
ax[2].pie(pie_data_shows,
      labels=labels_shows,
      startangle=90,
      shadow=True,
      autopct='%1.0f%%'
plt.show()
```



#### observation

- USA, India and UK are largest Netflix markets constituting around 55% market share.
- USA, India and UK are largest Netflix markets for 'movies' constituting around 57% market share.
- However when it comes to TV shows, India does not feature in top 5 markets. This may indicate potential for promoting TV show contents more in Indian market.

#### 2. How has the number of movies released per year changed over the last 20-30 years?

```
[449]: import matplotlib.pyplot as plt
                                                 from datetime import datetime
                                                 from dateutil.relativedelta import relativedelta
                                                 df['release_year'].describe()
                                                 print('release_year ranges from 1925 to 2021')
                                                 release_year_all = df[(df['release_year'] != '') & (df['type'] ==_
                                                      release_year_usa = df_countries[(df_countries['country2'] == 'united states') &__

df_countries['release_year'] != '') & (df['type'] == 

display="block" description of the countries of th
                                                       →'Movie')]['release_year'].astype(int)
                                                 release_year_india = df_countries[(df_countries['country2'] == 'india') &__

df_countries['release_year'] != '') & (df['type'] ==

display="block" displ
                                                       →'Movie')]['release_year'].astype(int)
                                                 release_year_uk = df_countries[(df_countries['country2'] == 'united kingdom') &_

df_countries['release_year'] != '') & (df['type'] ==

display="block" displ
                                                       →'Movie')]['release_year'].astype(int)
                                                 fig2, ax2 = plt.subplots(2, 2)
                                                 plt.rcParams["figure.figsize"] = (15,15)
                                                 ax2[0][0].title.set_text('All countries')
                                                 ax2[0][0].hist(release_year_all, bins=100)
```

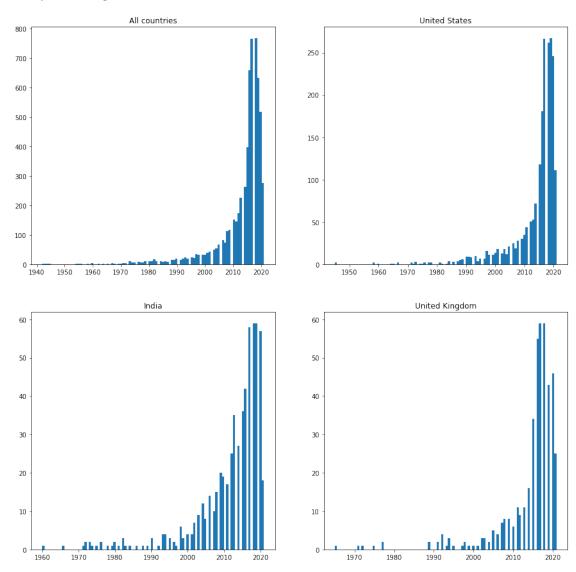
```
ax2[0][1].title.set_text('United States')
ax2[0][1].hist(release_year_usa, bins=100)

ax2[1][0].title.set_text('India')
ax2[1][0].hist(release_year_india, bins=100)

ax2[1][1].title.set_text('United Kingdom')
ax2[1][1].hist(release_year_uk, bins=100)

plt.show()
```

### release\_year ranges from 1925 to 2021



observations - We observe that frequency distributions for movies released globally as well as for

individual countries are negatively skewed with most movies release dates falling between 2010 and 2020. - For USA, we observe that higher number of movie release dates lie between 2014-2020, which indicates tendency of USA consumers to watch more recent content. Based on this, Netflix can consider listing movies released in last 6 years for USA consumers. - For India as well, peak lies in the range 2014-2020. However, considerable movies also lie in the range 2000-2014 (compared with USA). This indicates that Indian consumers are likely to also watch 15-20 year old movies. In other words, for Indian market, Netflix can consider listing movies released in last 20 years.

# 3. Average movie runtime

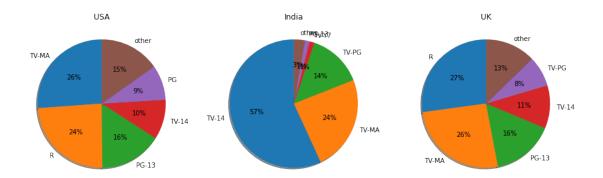
```
Average global movie runtime is: 99.57718668407311
Average movie runtime in USA is: 93.75372862859221
Average movie runtime in India is: 125.91268191268192
Average movie runtime in UK is: 98.76029962546816
```

#### observations

- Customers in USA and UK watch shorter length movies (94 and 99 mins avg movie runtime respectively)
- Indian customers prefer longer duration movies (avg runtime 125 mins i.e > 2 hours)

### 4. Rating distribution of movies

```
labels_india = data.index[0:5].values.tolist() + ['other']
#rating distribution for uk
data = rating_by_country.loc['united kingdom'].sort_values(by='show_id',_
→ascending=False)['show_id']
pie_data_uk = np.concatenate([data.iloc[0:5].values, np.array([data.iloc[5:].
→sum()])])
labels_uk = data.index[0:5].values.tolist() + ['other']
fig, ax = plt.subplots(1, 3)
plt.rcParams["figure.figsize"] = (15,15)
ax[0].title.set_text('USA')
ax[0].pie(pie_data_usa,
       labels= labels_usa,
       startangle=90,
       shadow=True,
       autopct='%1.0f%%'
ax[1].title.set_text('India')
ax[1].pie(pie_data_india,
       labels=labels_india,
       startangle=90,
       shadow=True,
       autopct='%1.0f%%'
ax[2].title.set_text('UK')
ax[2].pie(pie_data_uk,
       labels= labels_uk,
       startangle=90,
       shadow=True,
       autopct='%1.0f%%'
plt.show()
```



**Observations** - Share of 'TV-MA' rating movies across 3 countries is similar (around 25%) - In US and UK, 'R' rated movies also contribute to around 25% of movie market share, while TV-14 contributing around 10% - India, on the other hand, has negligible consumption of 'R' rated movies and a very large share of 'TV-14' rated movies (57%).

### 5. What is the best time to launch a TV show?

```
[536]: data = df[(df['type'] == 'TV Show') & (df['date_added'] != '')]['date_added'].

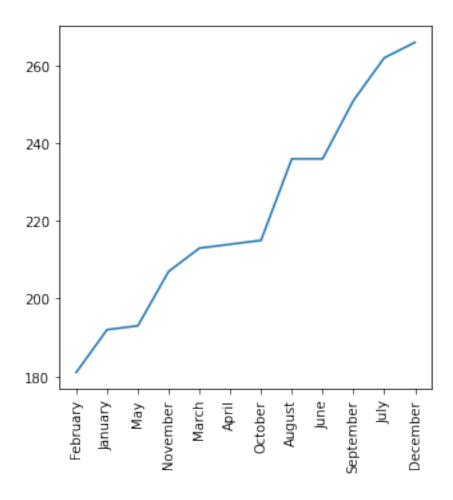
→dt.month_name().value_counts().sort_values()

plt.rcParams["figure.figsize"] = (5,5)

plt.xticks(rotation = 90)

plt.plot(data)

plt.show()
```



### Observations

- Best months to launch a new TV show are December, July, September, June and August in that order.
- 6. Analysis of prolific movie actors per countries (last 5 years)

```
top 5 prolific actors in India: ['nawazuddin siddiqui', 'adil hussain', 'pankaj tripathi', 'karamjit anmol', 'rajkummar rao'] top 5 prolific actors in USA: ['adam sandler', 'tiffany haddish', 'tara strong', 'woody harrelson', 'fred armisen'] top 5 prolific actors in UK: ['james cosmo', 'ricky gervais', 'lily james', 'michael mcelhatton', 'eddie marsan']
```

**Observations** - The results above show most prolific actors per countries in last 5 years. Since we don't really know the total number of movies these actors features in, it's difficult to derive any insights from it. But if we can treat number of movies as an indirect indication of an actor's popularity, then listing movies featuring one of the top 5 actors in that region may be a benefial decision for Netflix.

### 7. Analysis of prolific movie directors per countries

```
top 5 prolific actors in India: ['anurag kashyap', 'mahesh manjrekar', 'anurag basu', 'ashutosh gowariker', 'dibakar banerjee']
top 5 prolific actors in USA: ['marcus raboy', 'jay karas', 'don michael paul', 'ryan polito', 'troy miller']
top 5 prolific actors in UK: ['edward cotterill', 'vince marcello', 'blair simmons', 'ross boyask', 'benjamin turner']
```

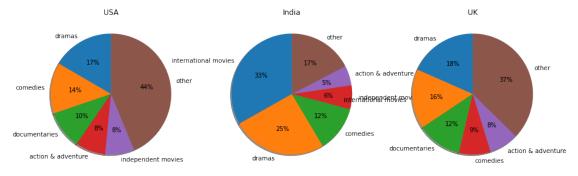
**Observations** - The results above show most prolific directors per countries. Since we don't really know the total number of movies these directors have directed, it's difficult to derive any insights around it. But if we can treat number of movies as an indirect indication of a director's success, then listing movies by one of the top 5 directors in that region may be a benefial decision for Netflix.

#### 8. Genre distribution of movies

```
[617]: df_genre_countries = df_countries[['show_id', 'country2']].merge(df_listedin_

    , on='show_id')
       genre_by_country = df_genre_countries[
           (df genre countries['type'] == 'Movie') &
           (df_genre_countries['country2'] != '') &
           (df_genre_countries['listed_in2'] != '')].groupby(['country2',__
        →'listed_in2']).count()
       data = genre_by_country.loc['united states'].sort_values(by='show_id',_
       →ascending=False)['show id']
       pie_data_usa = np.concatenate([data.iloc[0:5].values, np.array([data.iloc[5:].
        \rightarrowsum()])])
       labels_usa = data.index[0:5].values.tolist() + ['other']
       data = genre_by_country.loc['india'].sort_values(by='show_id',_
       →ascending=False)['show id']
       pie_data_india = np.concatenate([data.iloc[0:5].values, np.array([data.iloc[5:].
        →sum()])])
       labels_india = data.index[0:5].values.tolist() + ['other']
       data = genre_by_country.loc['united kingdom'].sort_values(by='show_id',_
        →ascending=False)['show_id']
```

```
pie_data_uk = np.concatenate([data.iloc[0:5].values, np.array([data.iloc[5:].
→sum()])])
labels_uk = data.index[0:5].values.tolist() + ['other']
fig, ax = plt.subplots(1, 3)
plt.rcParams["figure.figsize"] = (15,15)
ax[0].title.set_text('USA')
ax[0].pie(pie_data_usa,
       labels= labels_usa,
       startangle=90,
       shadow=True,
       autopct='%1.0f%%'
       )
ax[1].title.set_text('India')
ax[1].pie(pie_data_india,
       labels=labels_india,
       startangle=90,
       shadow=True,
       autopct='%1.0f%%'
       )
ax[2].title.set_text('UK')
ax[2].pie(pie_data_uk,
       labels= labels_uk,
       startangle=90,
       shadow=True,
       autopct='%1.0f%%'
plt.show()
```



Observations - 'Drama' and 'comedies' are top two genres in USA - 'Drama' and 'Independent

Movies' are top two genres in UK - 'International movies' and 'dramas' followed by 'comedies' are top genres in India

[]: