



# Chioran Ionut

Developer

Accomplished senior partner with over 15 years of experience in corporate law, specializing in mergers and acquisitions. Known for a strategic approach to complex legal challenges and a track record of securing favorable outcomes for high-profile clients. Exceptional negotiator and litigator with an unmatched ability to close deals and mentor the next generation of legal talent.

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Website: <https://specterlegal.com> License: B

## Experience

### Senior Partner

01/2023 - Present

Pearson Specter Litt

New York, NY

Led the firm's most critical and lucrative cases, consistently increasing firm revenue by at least 20% annually through successful high-stakes negotiations and litigation. Supervised and mentored over 30 junior partners and associates, fostering a culture of excellence and accountability. Designed and implemented innovative case strategies that set precedents in corporate law. Spearheaded the firm's expansion into international markets, securing global clients and increasing market presence in Europe and Asia.

### Associate to Junior Partner

01/1998 - 01/2003

Gordon Schmidt Van Dyke

New York, NY

Excelled in a fast-paced, competitive environment, advancing from associate to junior partner within five years. Specialized in mergers and acquisitions, facilitating transactions that involved multinational corporations and exceeded \$500 million. Developed expertise in securities law, leading to a 100% success rate in defending clients against federal securities litigation.

## Skills

Corporate Law and Litigation - Expert

Advanced Negotiation Techniques - Expert

Risk Management - Advanced

Business Development - Advanced

Strategic Planning - Advanced

Leadership - Expert

Communication and Persuasion - Expert

Mentorship and Team Building - Advanced

## Languages

English - Native (C2) - IELTS 06/1997 (expires 06/2007)

French - Fluent (C1)

## Education

### Harvard Law School

01/2000 - 01/2002

Juris Doctor - Law

Cambridge, MA

### New York University

01/1995 - 01/1999

B.A. - Political Science

New York, NY