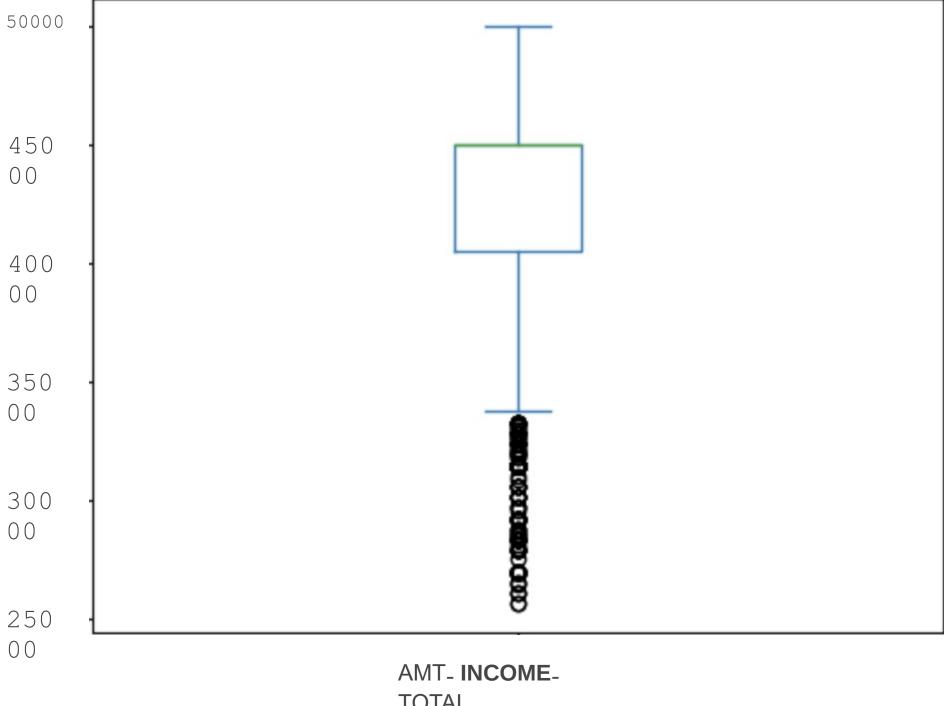
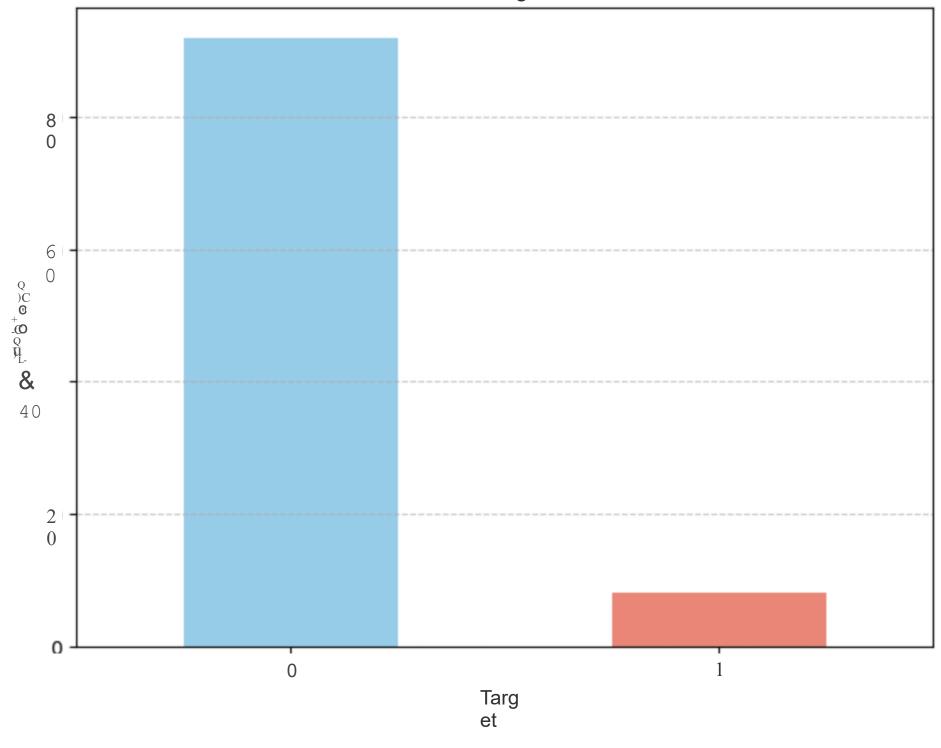


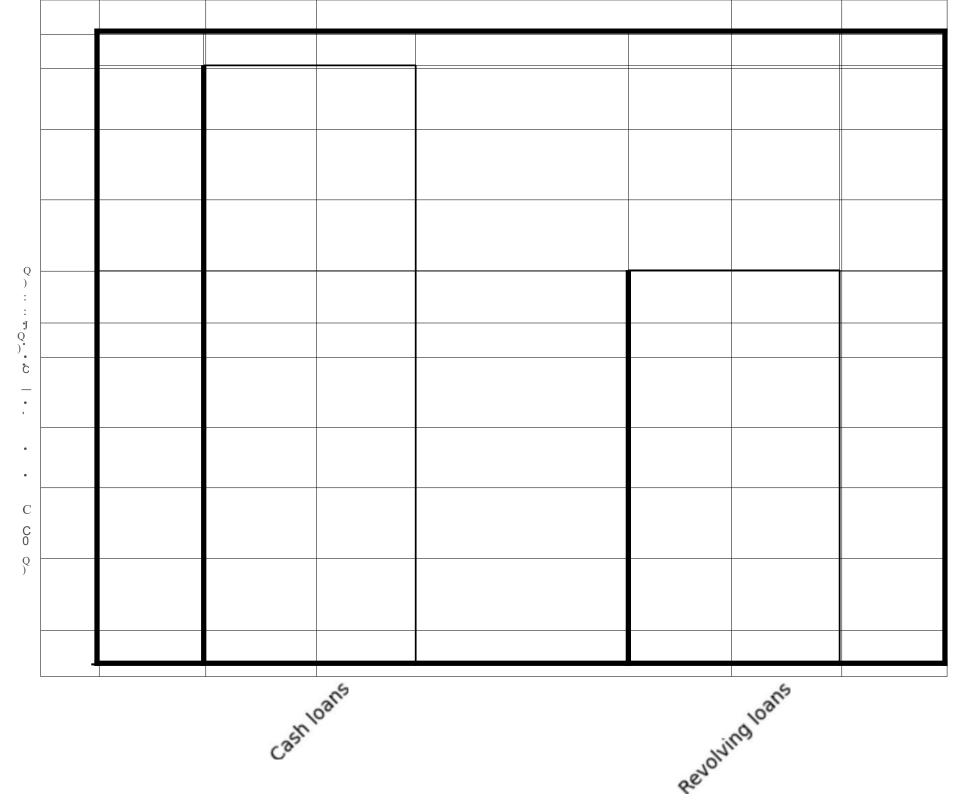
AMT **INCOME** TOTAL



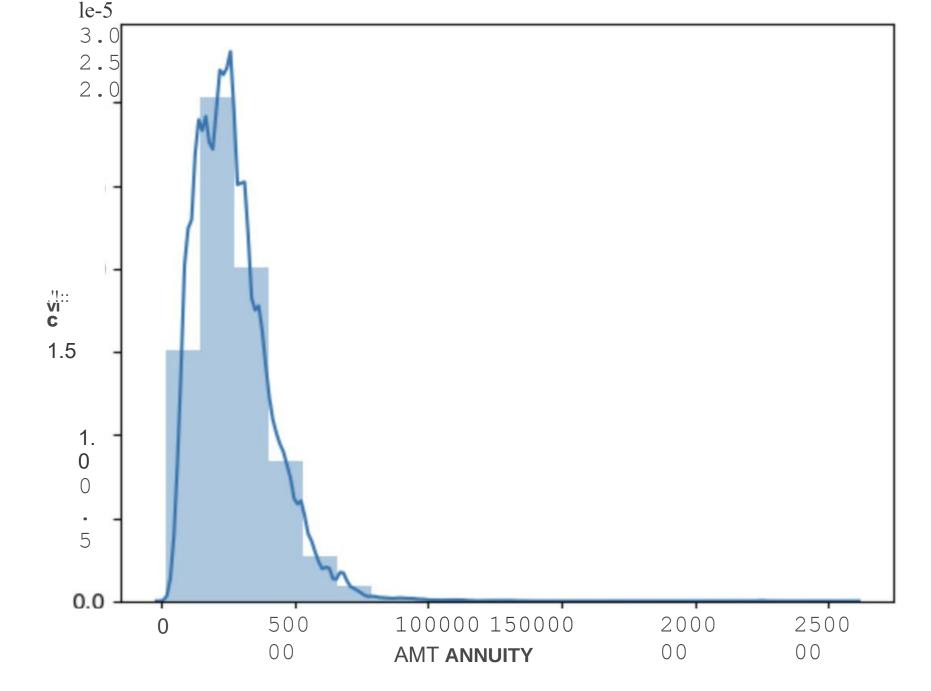
TOTAL

Distribution of Target Variable



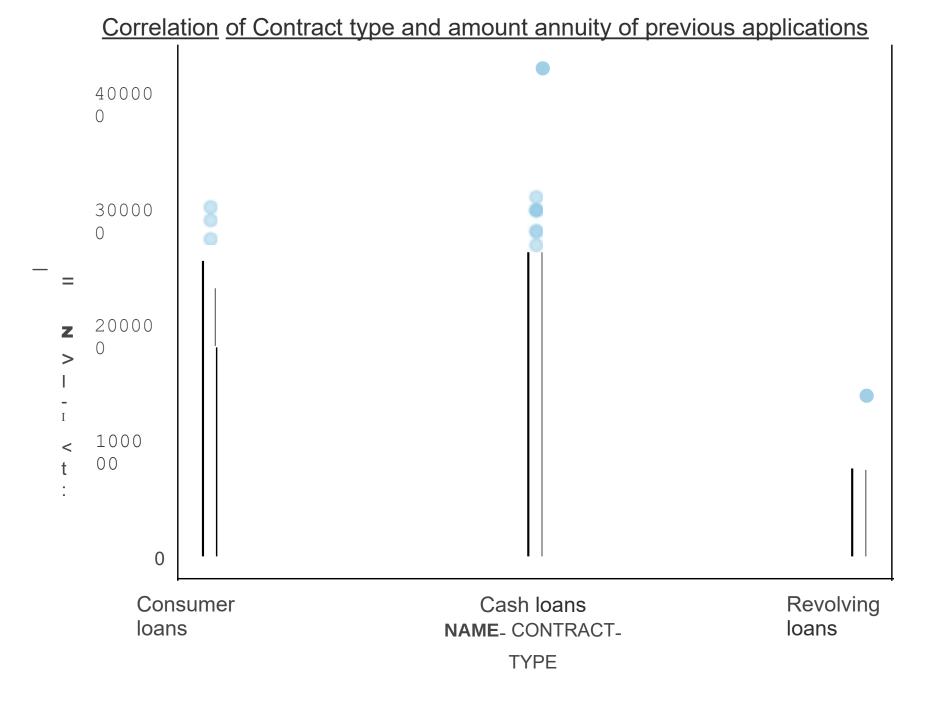


Contract

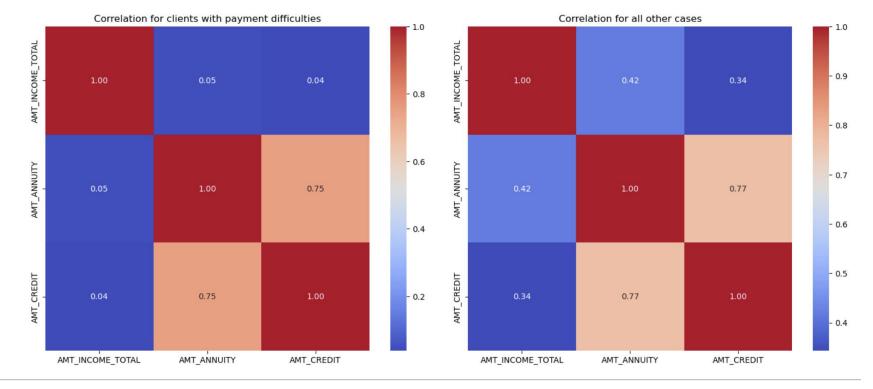


Distribution of Contract Types 

Contract Type



## Correlation of Contract type and amount annuity of recent applications Cash Revolving loans loans NAME\_ CONTRACT\_ **TYPE**



## **Summary of Correlations:**

- 1. Clients with Payment Difficulties:
- AMT\_INCOME\_TOTAL and AMT\_CREDIT show a strong positive correlation of 0.04.
- AMT CREDIT and AMT ANNUITY exhibit a moderate positive correlation of 0.75.
- AMT\_INCOME\_TOTAL and AMT\_ANNUITY have a weak positive correlation of 0.05.
- No significant negative correlations were observed.
- 2. All Other Cases:
- AMT INCOME TOTAL and AMT CREDIT show a strong positive correlation of 0.34.
- AMT\_CREDIT and AMT\_ANNUITY exhibit a moderate positive correlation of 0.77.
- AMT\_INCOME\_TOTAL and AMT\_ANNUITY have a weak positive correlation of 0.42.
- No significant negative correlations were observed.

Overall, clients with payment difficulties show distinct patterns of correlation compared to all other cases.

AMT\_INCOME\_TOTAL and AMT\_CREDIT appear to be closely related for clients with payment difficulties, while AMT\_CREDIT and AMT\_INCOME\_TOTAL are strongly correlated in all other cases. These insights could inform targeted strategies for addressing payment difficulties and improving overall business performance.