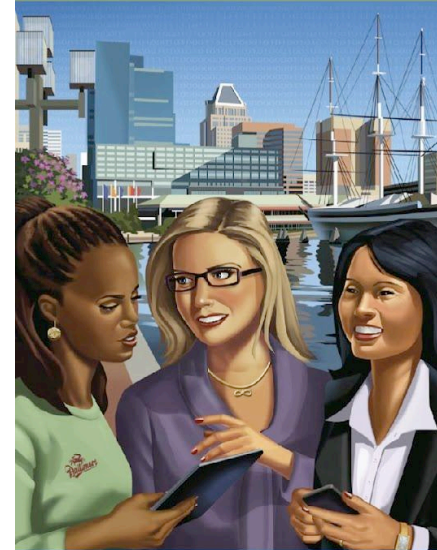


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Letter to my younger self

Things I wish I knew when I first
started working



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Association for
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Career

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Choosing the right job

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Choosing the right job

Choose the job that will
make you a better engineer



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Choosing the right job

Work with people who know more than you do



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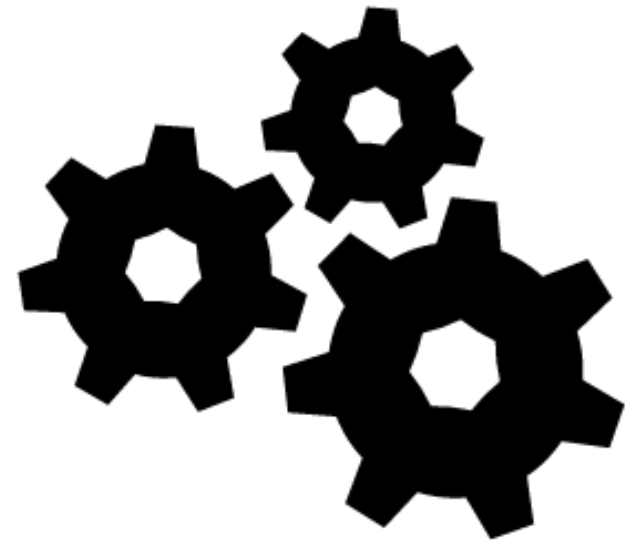
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Choosing the right job

Work at companies with good practices and processes



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Choosing the right job

Work on things you don't already know how to do.



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Choosing the right job

Just because you're the perfect person for the job, that doesn't mean it's the perfect job for you.

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Difference between school and work

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School: Clear path



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Work: What is the goal?



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GHC
EDITION

CAREER TIMES

TODAY'S
NEWS



October 4, 2012

YOUR WORK DOES NOT SPEAK FOR ITSELF

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Email: Keep your team posted

- “Just a quick update on X...”
- “Just wanna share some data from my recent experiment...”
- “Took me a while to figure out how to do X, so I thought I’d share my steps with y’all...”



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Email: Answer question

- Respond right away
- No need to be 100% sure
- No need to verify. Just outline the steps you are going to take



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Learn to say no



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How to do well

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Coding != Getting-project-done



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From Coding To Maximum Impact



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Manage your boss

- Figure out her/his personality type
- What is important to him/her?
- How are you going to help?



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Your Review

- Set Goals
- Perception of your accomplishments
- Know your “Review Universe”



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Networking

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Building your network

Build your network before
you need it

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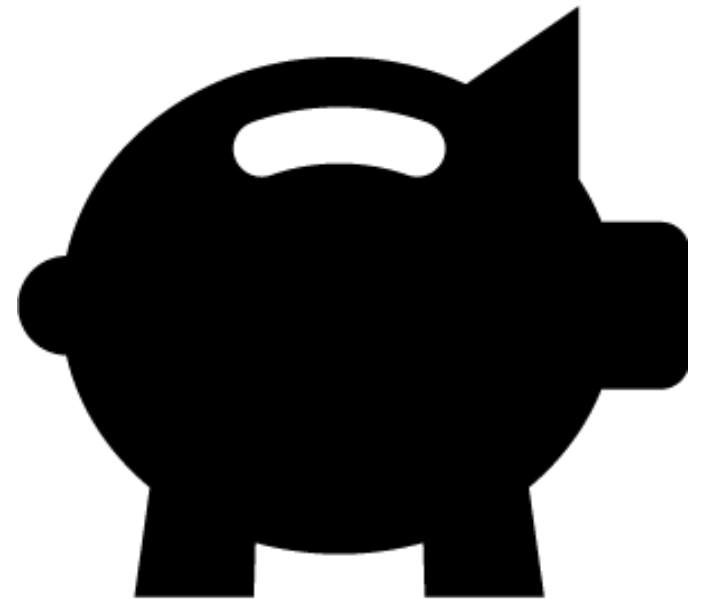
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Building your network

Networking is like building a savings account. Build it up before you need it.



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Building your network

Networking is about helping other people. Plan to put more into it than you get out of it.



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Building your network

Make time to keep your network from getting stale.

- People should not only hear from you when you need help

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Building your network

Think strategically about the people who make up your network.

- Identify the holes in your network

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Building your network

Carry a business card, dammit.

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Negotiations

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Getting what YOU really want!

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Negotiate your job offer

- Money or Benefits?
- Job and company
- Techniques



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Act 1

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Rule 1

Negotiate!

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Act 2

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Rule 2

You can't do worse, as long as you're polite

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Act 3

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Rule 3

Ask, and you may get more

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Resources

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<http://bit.ly/ghc12-letter>

Questions?

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