



Module 4 Quiz

Quiz, 10 questions

1
point

1.

Companies that are very concerned about data quality should focus on the data they collect through which of the following marketing activities?

- ☐ Earned – Tweets from consumers, Facebook posts by fans
 - ☒ Owned – "Page depth" data from their company website
 - ☐ None of the other options are correct.
 - ☐ Paid – "View through rate" data from a video campaign operated by a partner
-

1
point

2.

Approximately how many users disappeared in the Instagram purge that the article "Millions of Fake Instagram Users Disappear in Purge" talks about?

- ☐ 9 million
 - ☐ 24.9 million
 - ☒ 18.9 million
 - ☐ 12.9 million
-

1
point

3.

Which of the following pools of data is most likely to be the least expensive?

- ☐ Intent
 - ☐ Interest
 - ☐ Remarketing
 - ☒ Demographic
-

1
point

4.

Which of the following is the most likely explanation for the recent decline in companies' spending on qualitative research?

- ☐ All of the other options are correct.
- ☐ It has become too difficult to perform qualitative research.
- ☒ The growth of online data
- ☐ They lack enough resources to do qualitative research.



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5.

Which of the following is a technique used to collect online data?

- ☐ APIs
- ☐ Web scraping
- ☒ All of the other options are correct.
- ☐ Bulk downloads

1 point

6.

Which of the following bias represents collecting data in a way that some members of the intended population are less likely to be included than others?

- ☒ Sampling bias
- ☐ All of the other options are correct.
- ☐ Questionnaire bias
- ☐ Interpretation bias

1 point

7.

Regarding the consumer decision journey, which of the following establishes a direct connection between the trigger and moment of purchase?

- ☐ Post-purchase experience
- ☐ ZMOT
- ☐ Active evaluation
- ☒ Loyalty loop

1 point

8.

Earned data typically has better quality than paid data.

- ☐ True
- ☒ False

1 point

9.

Which of the following represents the time between the consumer's trigger to buy a product and the time they actually buy the product?

- ☐ Second Moment Of Truth

←

Stimulus

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Zero Moment Of Truth

First Moment Of Truth

1

point

10.
Which of the following is most likely to be the major focus for a small organization?

- ☐

Analyzing the outcomes with consumers
- ☐

Analyzing the behavior of consumers
- ☒

Acquiring consumers
- ☐

None of the above

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