

5/5 points (100%)

## ✓ Congratulations! You passed!

Next Item



point

1

A software company tries to implement agile methods. They empower teams and have daily standups, lessen the focus on documentation, partner with customers in the development process, and set a reasonable development schedule. After eight months, they release their first product and, sadly, it's a failure with users. Which value from the Agile Manifesto did they most likely fail to consider?

	Customer collaboration > contract negotiation
0	Responding to change > following a plan
Corr	ect

Every situation is different, but in the agile world, eight months is a relatively long time to wait for working software to have contact with real users. Most likely, the company should have been more iterative, releasing sooner, designing observations where they can determine if they're delivering something that's valuable to the user, and then being responsive to change.

working software > comprehensive documentation
Individual interactions > processes and tools



point

2

One of your company's salespeople is having her own 'blue button' moment: She notices that clients have to click several times to access their account information, and are consistently annoyed. As a part of the product team, what can you do to help influence her in the right direction?

	description and annual reviews.
	Make sure a representative from product comes to all the quarterly sales meetings to present and hear feedback from interested salespeople.
0	Create a template for recording actionable observations, test whether it's workable for the salespeople, and hold regular interactive sessions where the product team talks about what they've learned and how they're acting on

## Correct

Successful agile teams are self-organizing and interdisciplinary. That requires thoughtful interfaces not only between individuals on a team but also with the customers/users and other company stakeholders. To cultivate the intrinsic motivation that this requires, all the participants have to know that what they're doing matters.

Write an email to all the salespeople clearly explaining that the best way to increase sales is to improve the
product and that you need their feedback for that.



1/1 point

	It ensures all team members are involved.
	The user stories are creative
	It maximizes the strengths of individual team members
0	It gets all members of the team involved in discussing what to develop and why
<b>Corr</b> Nar	ect rative collaboration helps teams drive towards valuable, customer-relevant implementations.
<b>✓</b> 4.	1/1 point
As a s	pecialist who values interactions over processes and tools, what can you do to contribute to an agi onment?
0	Ask questions like "Why does the user want to do this? and "How will we know if this works?"
	ect specialist, asking these types of questions helps to keep the team focused on narrative (user stories and sonas) that drives agile development.
	Assign carefully specified tasks to team members.
	Create a detailed plan before iterating.
	Review specifications to ensure you're on track.
○	Review specifications to ensure you're on track.  1/1 point
Which	1/1
Which	1/1 point  n of the following practices, if introduced into a company's workflows, would be most beneficial in
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Which helpir	1/1 point  n of the following practices, if introduced into a company's workflows, would be most beneficial in ng create a culture of disciplined experimentation and testing?  Using kanban, XP, or scrum  Making brainstorming part of the process  Applying the scientific method to product development

3 P



