

How we build Software

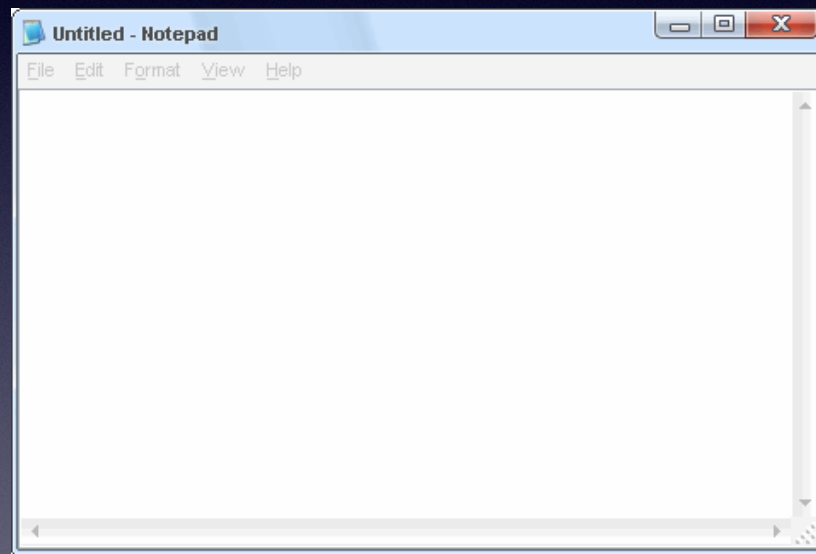
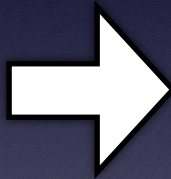
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Product Architect at Fire Financial Services

Who am I?

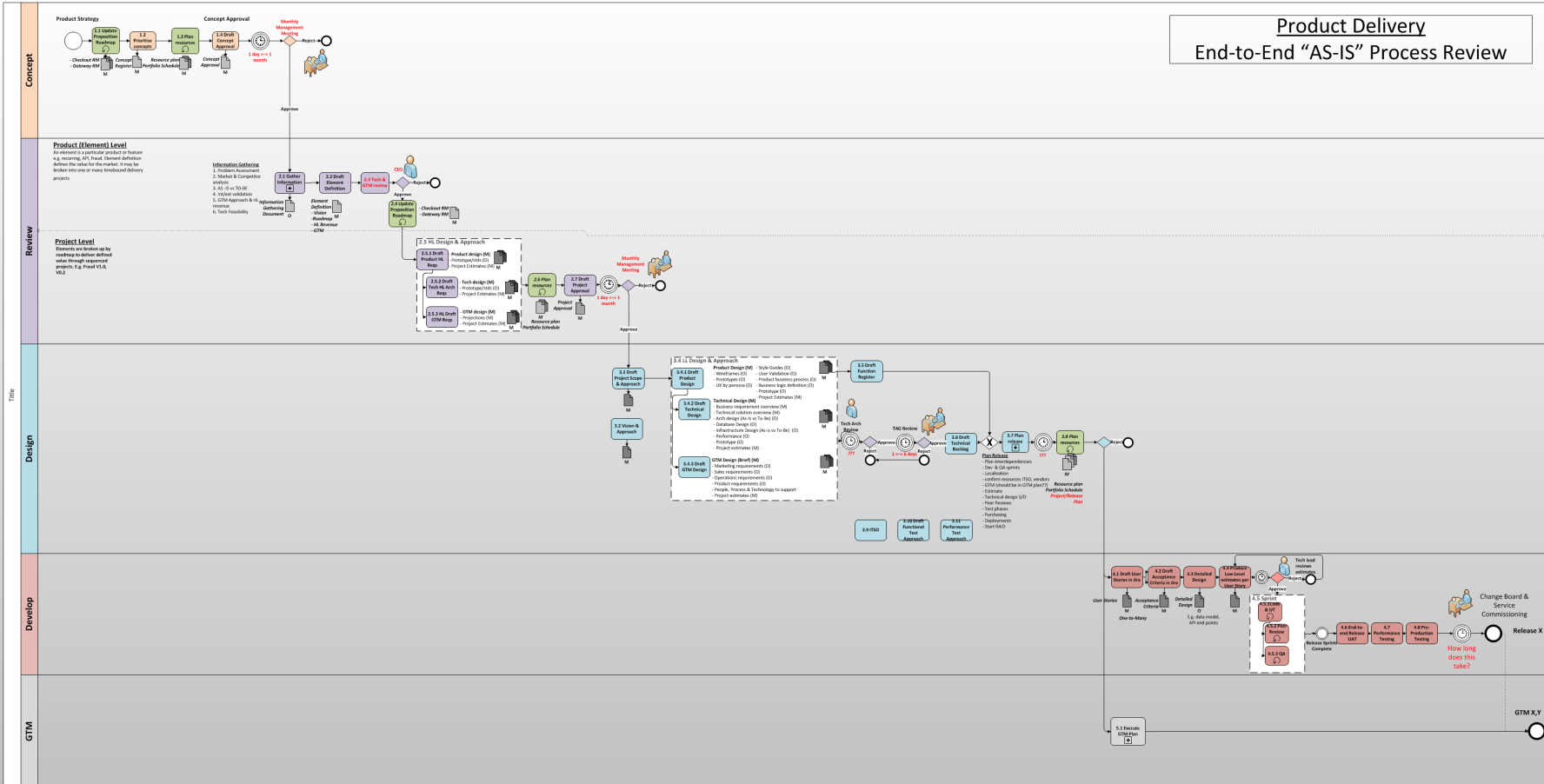
- Theoretical Physics in TCD 1995 - '99
- Self-taught programmer.
- Helped found Realex Payments in 2000.
- Lead (i.e. “only”) developer for several years, built the first version of the platform.
- Evolved into the Product Guy, and then moved over to Fire Financial Services.



Then:

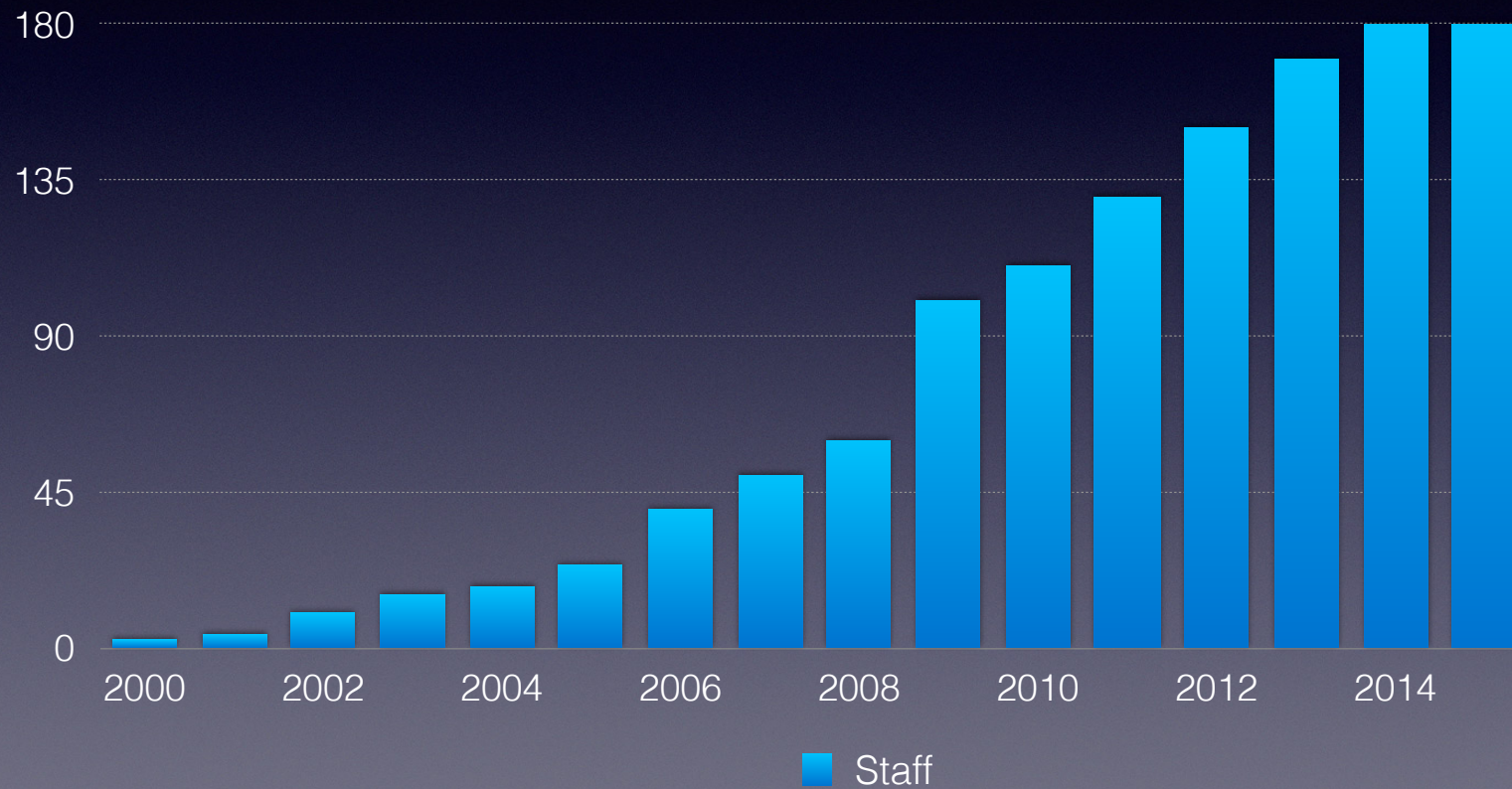


Now:



What the !@*#
happened there?!

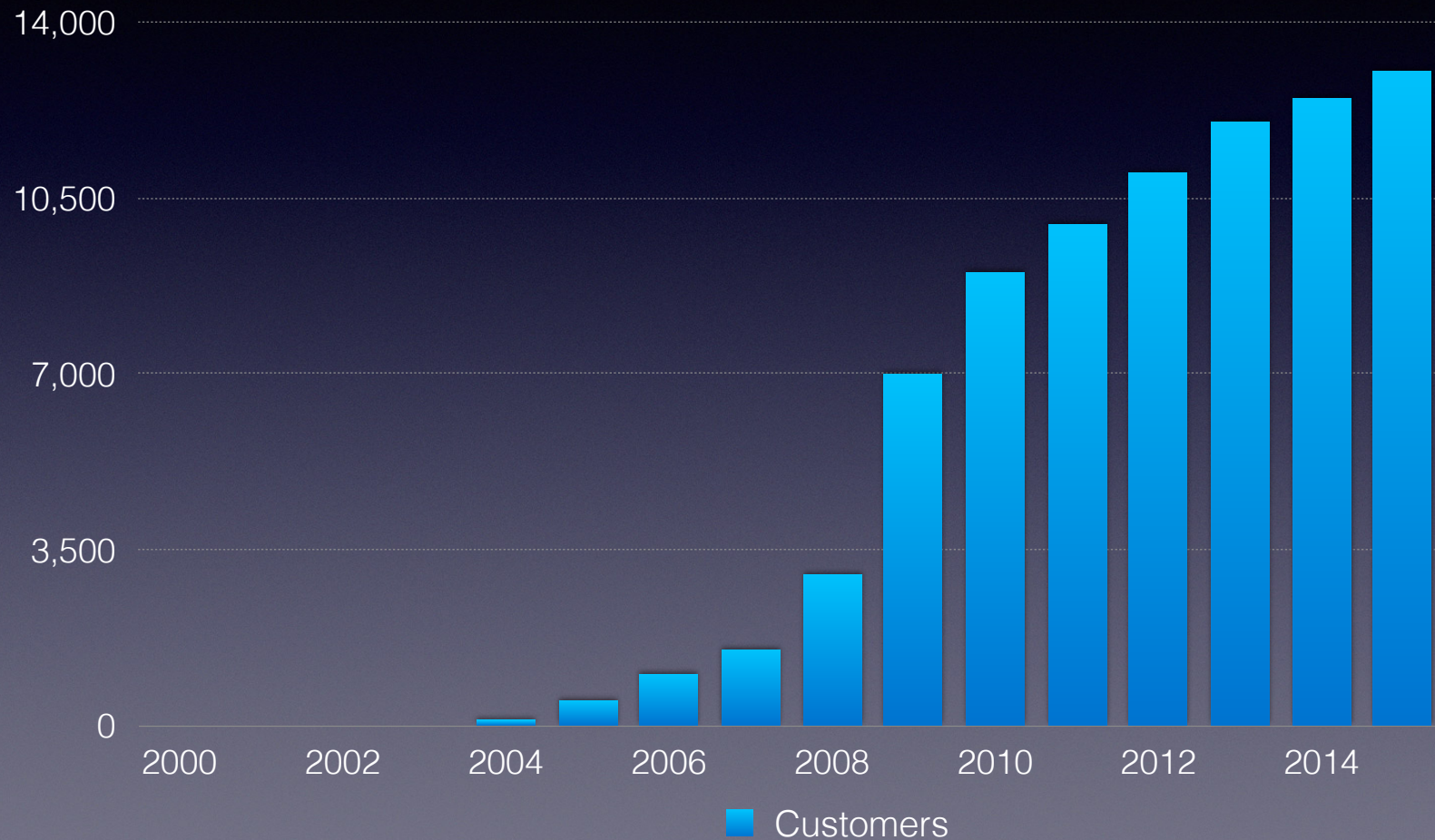
Other People Happened!



The limits of shared vision

- There's only so many people who can retain a shared vision in their heads.
- Once we got to the 3rd or 4th developer, problems began.
- The overall context of the changes we were making were lost in translation.
- The feature was implemented correctly, but in a manner that actually blocked the planned evolution of the product!
- We needed a way to communicate the vision.

More Customers Happened!



The limits of a Customer-led Organisation.

- In the early days, each new customer had new requirements.
- We gladly implemented each new requirement. Even when that involved this:

```
if ($client == "someclient") {
```
- (yes, it was Perl in those days)
- This led to a brittle codebase, which was impossible to test.
- We needed to become a Product-led Organisation.

Product-led Organisation with a communicated vision?

- We had to decide what our product was and we had to find a way to document it.
- We went with a strategic Product Vision, followed by a definition broken down into Elements, Modules, Functions and Features.
- A high-level Product Roadmap then sequenced the development.

Massive Waterfalls



Ended up with this.

