

The background image shows a rustic, modern interior space. It features a wooden balcony with a railing on the right side. The ceiling has exposed wooden beams and two spherical, woven pendant lights. The walls are made of light-colored stone or plaster. There are windows with white blinds. The floor is covered with a light-colored rug. The overall aesthetic is warm and natural.

# The Airbnb Scoop

Corinne  
Yen Leng

# Motivation



**3,000,000 listings**



**191 countries**



**150,000,000 guests**

# Motivation

## **Did You Know That the Most Profitable Airbnb City Is Barcelona?**

*Dec 16, 2016 / By: Polona Golob / In: Cultural Facts / 0 Comments*

### **From rags-to-riches**

Some time has passed when Airbnb was calling itself a startup, offering airbeds and competing with couchsurfer.com, while today it's value is estimated at [\\$30 billion](#). The reasons behind Airbnb's phenomenal business jump are due to several intertwining factors from co-creating the new shared service economy to utilizing their [global SEO](#)

# Help Airbnb Hosts

## Earnings & Popularity



Price



Reviews



Location

# Data



**388,184** reviews

**17,369** listings

**579** attractions



# Software





[View Photos](#)

## Pfenning - Smart Studio

Gdańsk, pomorskie, Poland ★★★★★ 20 reviews



Karol



Entire home/apt



2 Guests



Studio



1 Bed

**\$43 SGD** per night



View Photos



## The space

Accommodates: **2**

Bathrooms: **1**

Bed type: **Real Bed**

Bedrooms: **Studio**

Beds: **1**

Check In: **Anytime after 3PM**

Check Out: **11AM**

Property type: **Apartment**

Room type: **Entire home/apt**

Self check-in: **Doorman Entry**

## House Rules

## Amenities

 Lift in building

 Free parking on premises

 Internet

 Breakfast

[+ More](#)

## Prices

Extra people: **No Charge**

Monthly Discount: **25%**

Weekly Discount: **10%**

Entire home/apt

2 Guests

Studio

1 Bed

**\$43 SGD** per night





View Photos



House Rules

- No smoking
- Not suitable for pets
- No parties or events
- Check in is anytime after 3PM

Cancellations

**Strict**

Cancel up to 7 days before your trip and get a 50% refund plus service fees back.

[View details](#)

Safety features

- Smoke detector
- Carbon monoxide detector

Prices

- Extra people: **No Charge**
- Monthly Discount: **25%**
- Weekly Discount: **10%**

- Entire home/apt
- 2 Guests
- Studio
- 1 Bed

**\$43 SGD** per night

\$43 SGD Per Night

Request to Book

20 Reviews



Search reviews

Accuracy



Location



Communication



Check In



Cleanliness



Value



**Corinne** · Washington, DC  
January 2017

View Photo

The house was really nice and clean. The host was incredibly nice, picking us from the train station and allowing us to store our luggage after we checked out. He gave us tips on places to go and things to eat, and even provided supplies for breakfast. The house is really close to the city centre, which is really convenient :)

Report

Helpful



**Nicky** · Warsaw, Poland  
March 2017

Awesome host! Awesome apartment and location. Clean, nice interior, great view. Will come again in the future!

Report

Helpful



# Analysis

Predicting Price of Listings

Determine Popularity of Listings

Understanding Guest Sentiments



# Predicting Price of Listings



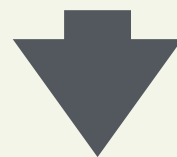
# Price Prediction of Listings

Linear Regression

57 Features

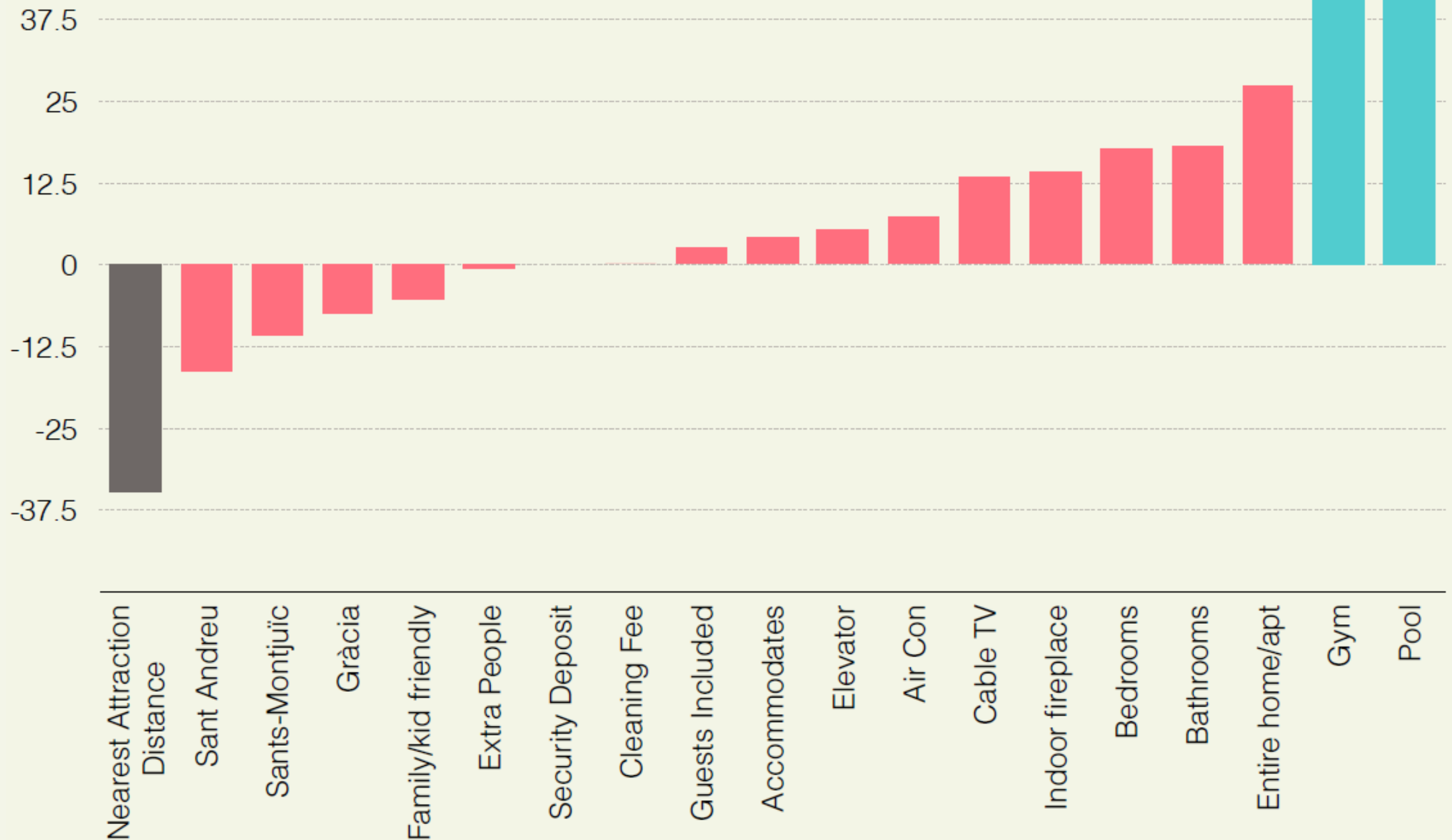


Feature Selection



19 Features

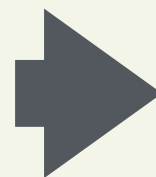
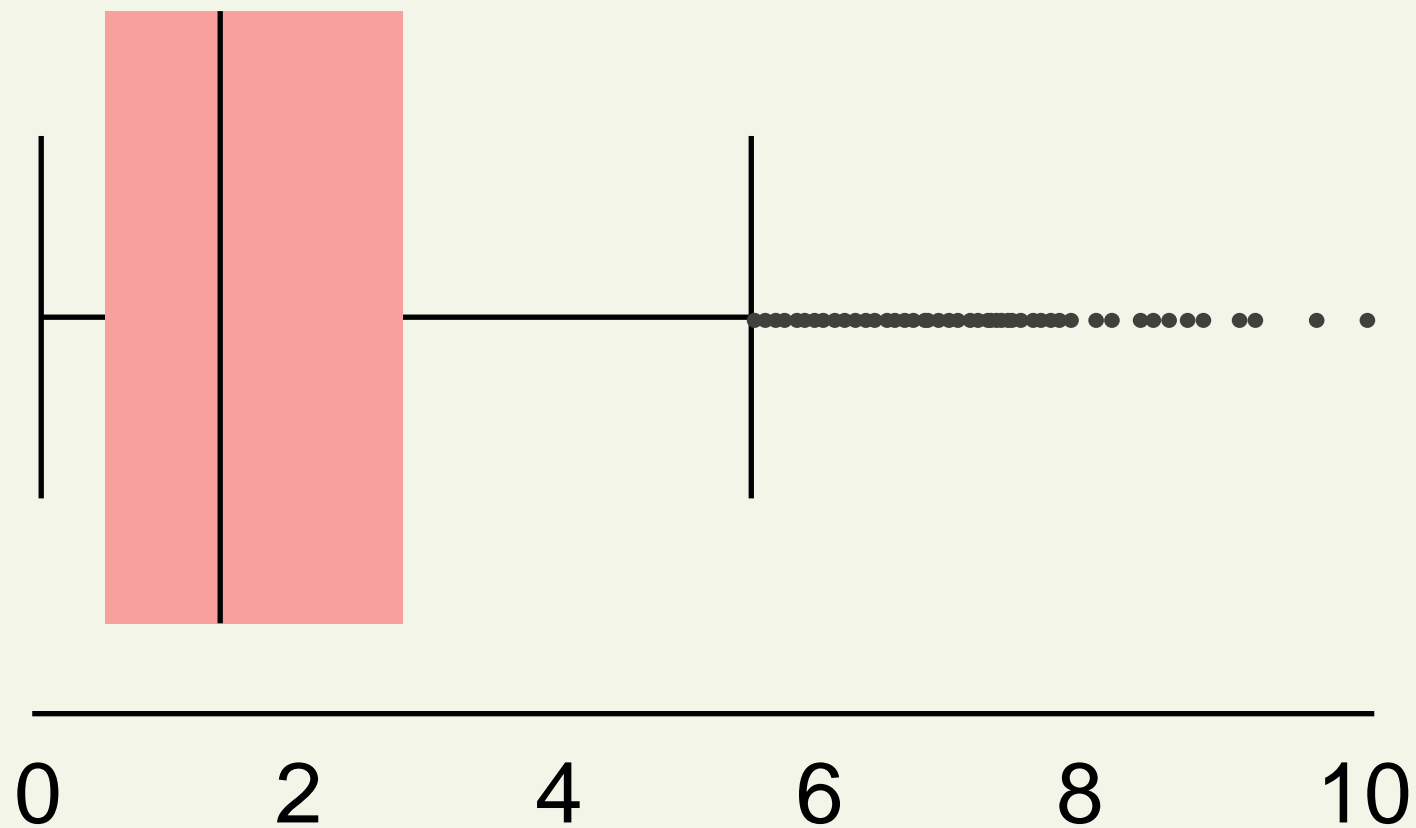
# Important Features





# Popularity of Listings

# Reviews Per Month





# Popularity of Listings

Decision Tree



Minimum  
nights



Instantly  
Bookable



Price



Nearest  
Attraction  
Distance

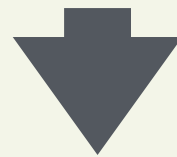




# Understanding Guest Sentiments

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Sentiment Analysis



Word Cloud Analysis





# Visualisation